

TechTalk Connectivity

Connectivity in Commercial Vehicles and Off Highway – Today and Tomorrow

CV and Off Highway Market vs Passenger Car Market

Rational rather than emotional decisions

Total Cost of Ownership

- > Efficiency
- Improving Uptime
- Add value to customer business

Legislation

- > Environmental protection
- Safety









Connectivity Applications: Today and Tomorrow

Commercial vehicles & busses

Today

- Connectivity has been a standard solution for major OEs for more than 10 years
- Fleet management
- > Remote diagnostics & predictive maintenance
-) Improvement of business processes

Tomorrow

- > Fully digital logistic and supply value chain
- Edge/Cloud Computing
- Big data analytics
- Autonomy in confined areas
 (Airports, Harbors, Logistic Hubs, Factories)
- Hub2Hub Autonomy
- New business models
- Software over the air update



Connectivity Applications: Today and Tomorrow

Construction vehicles

Today

- > Remote diagnostics & predictive maintenance
- Asset management

Tomorrow

- Remote operation
- > Autonomy in construction, mining, ...
- Construction site process optimization
- Safety
- Software over the air update



Connectivity Applications: Today and TomorrowAgriculture vehicles

Today

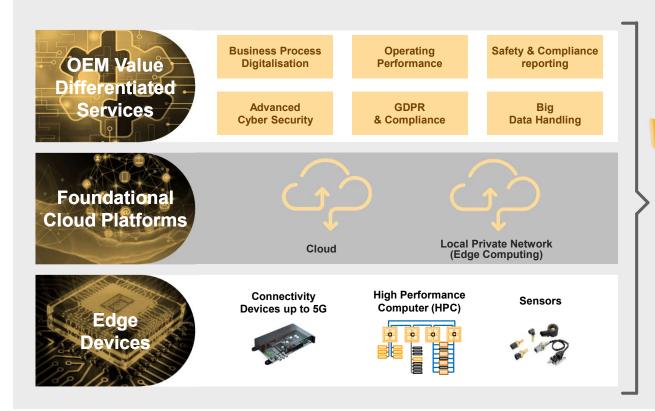
- Asset management
- > Remote diagnostics & predictive maintenance
- > Precision & Smart Farming

Tomorrow

- Digital Farming
- Cloud / Edge Computing
- Big data analysis and Al
- M2M communication
- Coupled driving
- > Remote Operation
- > Autonomy in agricultural environment

Holistic Smart Mobility Solution

End-to-end view



Smart Solutions

- Various customer groups
- > Full Stack
- Multiple business models



