Continental AG's Quarterly Reference Sheet

July 1, 2026

This reference sheet provides a quarterly summary of information previously made publicly available by Continental AG or is otherwise available in the market. It is intended to support assessments of Continental AG's financial performance ahead of its Q2 2026 results, which will be published on August 4, 2026. In this summary, Continental AG does not provide any new information or commentary on current trading.

Please note that all information in this release is unaudited. Continental's upcoming quiet period starts on July 5, 2026.

Tires Group Sector (Q2 2026 vs Q2 2025 – Year-on-Year)

Market/ Macroeconomic Development

- **Original equipment (OE) passenger car tires:** According to latest data, volumes are expected to decrease slightly in North America and China, while a more significant drop in OE volumes is expected in Europe.
- **Passenger and light truck (PLT) replacement tires:** European volumes expected slightly below prior year, among others due to the still elevated level of dealer inventory. North American replacement demand also below prior year, reflecting last year's high imports and currently weak consumer sentiment. China demand expected to increase slightly, supported by lower OE volumes.
- **Commercial vehicle tires:** Further improvement in European OE and replacement (RE) demand anticipated. North American OE volumes expected to remain around the very low prior year level, RE however continues to trend below the prior-year level.
- Tariff-related economic effects continue to impact the tire markets, particularly in North America.

Latest Management Commentary on Continental's Development

- **Market impact:** Total volumes are expected to decline year-on-year, even though we expect slight sequential improvements compared to Q1 2026. PLT remains modestly below the previous year's level overall, with declining OE volumes and slightly lower RE sales. China continues to deliver a good performance across both OE and RE. TT is improving and expected around prior year, reflecting growth in EMEA and the ongoing weakness in North America.
- **Currency effects**: FX effects expected to be only slightly negative in Q2, as last year's comparison base saw a significant change in exchange rates starting in April.
- **Sales price/mix:** Ultra-high-performance tires volumes were up in Q2. As a result, a clearly positive price/mix is expected, even though below Q1.
- **Material costs:** Raw material tailwinds are still expected to be positive year-on-year. The recent developments from the military conflict in the Middle East are expected to unfold their full impact on the P&L in H2.
- **Tariffs:** Slight tailwind expected year-on-year.

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- **Summary:** Revenue is expected to slightly decrease year-on-year, while the EBIT margin is anticipated to be materially above last year's level. We expect to reach the upper end of the FY guidance range for the second quarter or even end up slightly above.

ContiTech Group Sector (Q2 2026 vs Q1 2026 – Quarter-on-Quarter)

Market/ Macroeconomic Development

- The macroeconomic environment remained challenging with continued cyclical headwinds in industrial end markets.
- Market conditions in Europe showed continued signs of improvement while the American industrial business continued to be subdued.
- The distribution business has been stable following the sequential improvement in Q1, particularly in Europe.

Latest Management Commentary on Continental's Development

- **Currency effects:** FX expected to be slightly positive in Q2, supported by an easier comparison base from April last year, when exchange rates moved up significantly.
- **Performance:** Total revenue is expected to increase slightly, albeit market recovery is materializing slower than expected. Furthermore, some order backlogs in certain high margin segments are expected to only be processed in H2. However, mix improvements, tight cost control, and self-help measures supported margins.
- **Material costs:** First headwinds from higher material and transportation costs driven by the Middle East conflict expected to impact Q2; mitigation measures expected to take full effect from Q3 onwards.
- **One-off impact:** Slight sequential headwind expected as Q1 included positive one-offs in a low double-digit euro million range.
- **Summary:** Sales are expected to be slightly up sequentially (excluding OESL). Based on current expectations, H1 results remain firmly within the full-year guidance corridor, with Q2 potentially slightly below the range.

Group (Q2 2026 vs Q2 2025 – Year-on-Year)

Latest Management Commentary

- Group profitability expected to be in the guidance range.
- Adjusted free cash flow is expected to be slightly positive in Q2, mainly driven by the Q2 profitability development combined with a still moderate capex level.

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Continental is a leading tire manufacturer and industry specialist that develops and produces sustainable, safe and convenient solutions for automotive manufacturers as well as industrial and end customers worldwide. Founded in 1871, the company generated sales of €19.7 billion in 2025 and currently employs around 78,000 people in 54 countries and markets.

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