# Automotive – Exclusive Partnership with Aurora

### **Our Customer needs**

- > The transportation industry challenges:
- Cost increases
- Scarcity of drivers
- Results in strong demand for innovation in the transportation industry that is commercially valuable



# **Our Solution**

 Continental and Aurora partner to industrialize the first commercially scalable autonomous L4 trucking solution

Including a new fallback system which is designed to ensure a driverless truck reaches safety in the unlikely event of a failure in the primary autonomy system



# **Our Business Success**

New business model – "hardware-as-a-service" we will be paid for hardware and related service for each mile driven by the autonomous trucks
Start of production – 2027 in the US market

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# **Our Value Proposition**

- > Leveraging our expertise and competence in:
  - Development of safe, reliable, and scalable system solutions

> Benefiting from industrialization capabilities
> Delivering the entire hardware set including a new fallback system

# **Our Proof Points**

# > Chris Urmson, CEO Aurora

Continental's legacy in development and industrialization of automated driving systems, combined with its commitment to transform transportation make it an ideal partner for Aurora. Their depth of expertise will be pivotal to scaling Aurora's autonomous trucking service, Aurora Horizon."

