## Tires – ContiConnect 2.0

#### **Our Customer needs**

- Decreasing total cost of ownership by:
- Minimizing tire-related breakdowns
- Reducing direct and indirect emissions
- Extending life-time of tires



#### **Our Solution**

- Improved fleet mobility and services through digital tire management solution
- Most complete and tailored solution available, combining our deep software, electronics and tires know-how



#### **Our Business Success**

- Exponential growth of connected tires, connected vehicles and yard readers installed
- Over-proportional growth in fleet business, supported by a broader solution offering



### **Our Value Proposition**

- Tailored range of digital, service-based tire solutions by connecting tires with sensors, algorithms, and the cloud
- Customers can constantly trace tire mileage, tread depth, and overall tire condition of both their tractor and trailers, in real time
- Full-service provider predictive maintenance recommendations and respective services out of one hand

# **Our Proof Points**

- > Conversion of multiple competitors' customers to Continental
- Multiple contract extensions awarded





