



## 9M 2020 Results

Hanover – November 11, 2020

Ticker: CON  
ADR-Ticker: CTTAY  
<http://www.continental-ir.com>

Wolfgang Schaefer – CFO

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# 1 | Current Situation

## Recap of Q3 2020

### Markets

#### Passenger car & light truck production (vs. prior year)

- › (-) Worldwide: -3.5%
- › (+) China: 11%
- › (+) North America: 0.5%
- › (-) Europe: -8%
  - › Lagging recovery in Germany (-16%) and France (-23%)

#### Replacement tires (PLT)

- › (-) Worldwide: -3%
- › (+) China: 10%
- › (+/-) North America: 0%
- › (-) Europe: -7%
  - › Soft demand for winter tires

#### Industrial and aftermarket

- › Sequential improvement in all regions
- › (+) China: robust year-on-year growth

### Continental

#### Quick and successful ramp-up of activities in all businesses & regions

#### Continued cost and capex discipline

- › Fixed costs (excl. D&A) : >8% down year-to-date
- › Capex: -36% year-to-date
- › Well on track to reach full-year targets
  - › Fixed costs reduction (excl. D&A) >5% Y-o-Y
  - › Capex reduction >25% Y-o-Y

#### Further major restructuring approved

- › Discontinue tire production in Aachen at the end of 2021
- › Discontinue automotive electronics production in Karben by the end of 2023 and closure by the end of 2024
- › Transformation of Regensburg location by end of 2024
- › Expenses of €687 mn recognized

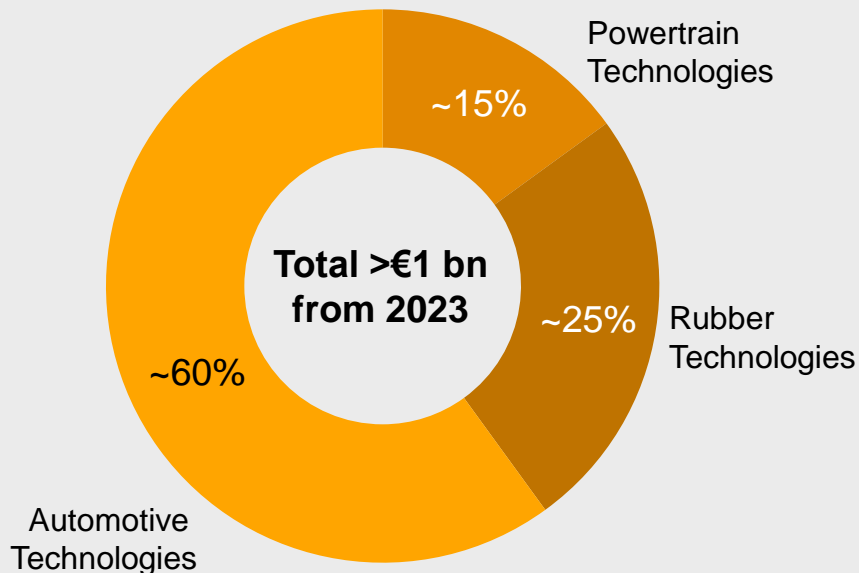
#### Goodwill impairments

- › €649 mn in Vehicle Networking and Information following reduced mid-term passenger car & light truck production expectations

## 2 | Group Highlights

### Transformation 2019 – 2029 Overview

#### Targeted Annual Gross Cost Savings



#### Program Details

- › Around 30,000 jobs worldwide are likely to be affected
  - › Thereof about 13,000 jobs to be affected in Germany, and a further major portion in high-labor-cost countries
  - › Contributions from all central functions and business units
  - › 90 percent of targeted adjustments to be completed by 2025
- › Negotiations with employee representatives ongoing
- › Target annual gross cost savings of more than €1 bn from 2023 onwards
  - › Savings driven by structural measures (i.e. plant consolidations and relocation of activities) as well as general fixed cost reductions
  - › Sizable proportion of savings to be realized during 2022-2023
- › Total program expected to cost ~€1.8 bn during 2019-2029
  - › Expenses of ~€1.2 bn to be recognized as special effects in 2020-2021 (2019: €665 mn / 2020 year-to-date: €788 mn)
  - › Largest portion of cash outflow expected to occur during 2021-2024

## 2 | Group Highlights

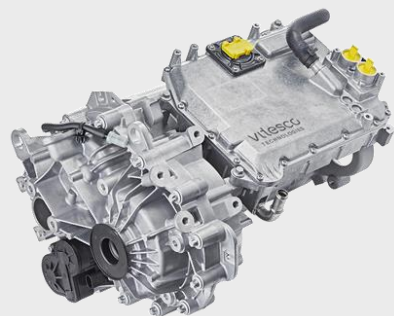
There's a lot of Continental in the new ID.3



## 2 | Group Highlights

# Vitesco Technologies Strongly Benefitting from Increasing Electrification Demand

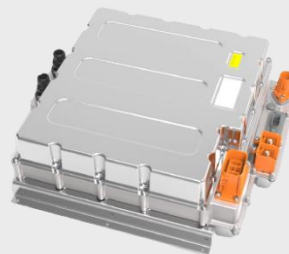
### Strong market reception of EMR3 E-axle



#### High Voltage Axle Drive

- › Combination of e-motor, inverter and reducer
- › High power density and compact size
- › All-in-one integrated solution reduces efforts for vehicle manufacturers

### Sizable business win supports future growth



#### High Voltage Box

- › Redeployment of our electronics integration competence for new high-voltage electrification application
- › On-Board Charger, DC/DC converter and Power Distribution Unit integrated into a single device
- › Enables battery charging from the AC power grid as well as from DC charging stations

### Supplying numerous OEMs, e.g.

Peugeot  
e-208

Opel  
Corsa-e

Hyundai  
Encino  
Lafesta

Dongfeng  
Yixuan

**>€2 bn order from major OEM**

## 2 | Group Highlights

### Most Important KPIs for 9M 2020

	9M 2019	9M 2020	Change	Comments
Sales	€33.4 bn	€26.8 bn	-19.7%	Organic growth -18.1%; FX -€578 mn
Adjusted EBIT <sup>1</sup>	€2,361 mn	€629 mn	-€1,732 mn	
Adjusted EBIT <sup>1</sup> margin	7.1%	2.4%	-470 bps	
PPA <sup>2</sup>	-€134 mn	-€138 mn		
Special effects	-€2,621 mn	-€1,563 mn		
Carve-out effects	-€28 mn	-€74 mn		
Restructuring	-€97 mn	-€823 mn		Structural program: -€788 mn
Goodwill impairments	-€2,305 mn	-€649 mn		
Other effects	-€191 mn	-€17 mn		Gain from sale of SAS JV: €157 mn
NIAT <sup>3</sup>	-€926 mn	-€1,168 mn	-€242 mn	
Free cash flow before acquisitions excluding carve-out effects	-€266 mn	€105 mn	€371 mn	
Gearing ratio	34%	39%	+470 bps	
Equity ratio	37%	32%	-580 bps	
Trailing ROCE <sup>4</sup>	2.5%	-4.0%	-650 bps	
Net indebtedness	€5,454 mn	€4,923 mn		YE 2019: €4,072 mn

<sup>1</sup> Before amortization of intangibles from PPA, changes in the scope of consolidation and special effects

<sup>2</sup> Amortization of intangibles from PPA

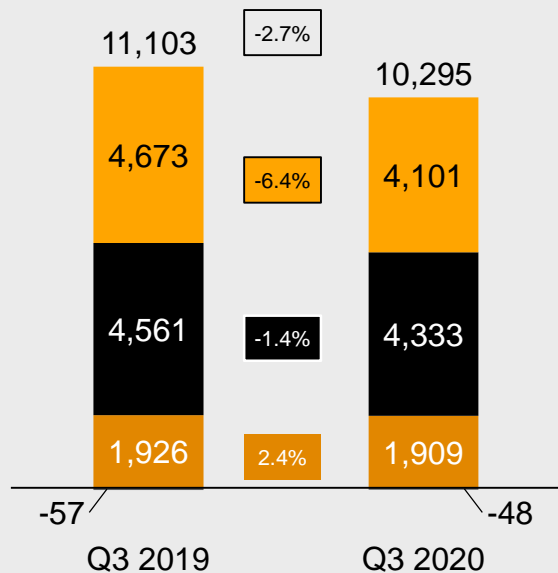
<sup>3</sup> Net income attributable to the shareholders of the parent

<sup>4</sup> Calculated as reported EBIT for the last twelve months (LTM) divided by average operating assets for the LTM

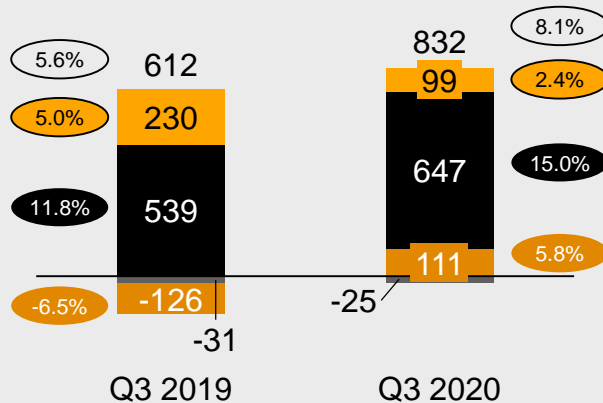
## 2 | Group Highlights

### Q3 2020 – Sales and Earnings Performance

#### Sales (€ mn)



#### Adjusted EBIT<sup>1</sup> (€ mn)



#### Sales

- › Impact from FX:
  - › Continental Group -3.7%
  - › Automotive Technologies -3.4%
  - › Rubber Technologies -4.1%
  - › Powertrain Technologies -3.3%

#### Adjusted EBIT<sup>1</sup>

- › Margins positively impacted by cost measures and raw material prices
- › Sequential operating leverage<sup>2</sup>
  - › Group: 40%
  - › Automotive Technologies: 36%
  - › Rubber Technologies: 45%
  - › Powertrain Technologies: 38%

■ Automotive Technologies 
 ■ Rubber Technologies 
 ■ Powertrain Technologies 
 ■ Consolidation | 
 □ Organic Growth<sup>3</sup> | 
 ○ Adj. EBIT Margin<sup>1</sup>

<sup>1</sup> Before amortization of intangibles from PPA, consolidation and special effects

<sup>2</sup> Sequential operating leverage: Delta adjusted EBIT / delta adjusted sales seen from Q2/2020 to Q3/2020

<sup>3</sup> Before changes in the scope of consolidation and exchange-rate effects

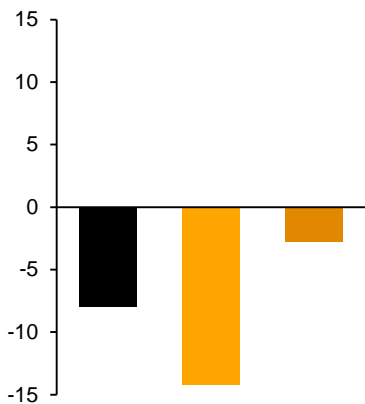


## 2 | Group Highlights

### Comparison of Regional Production vs. Sales Growth by Group Sectors in Q3 2020

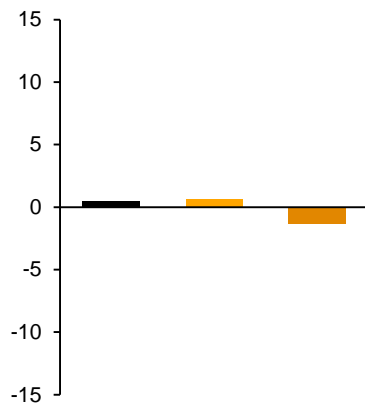
#### Europe<sup>1</sup>

Δ Y-o-Y in %



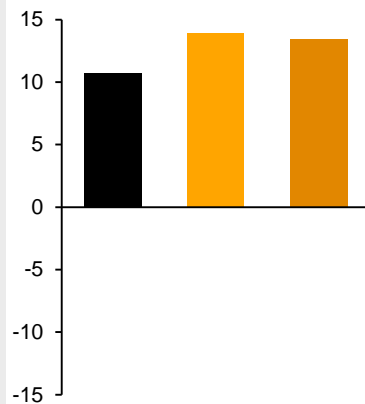
#### North America<sup>1</sup>

Δ Y-o-Y in %



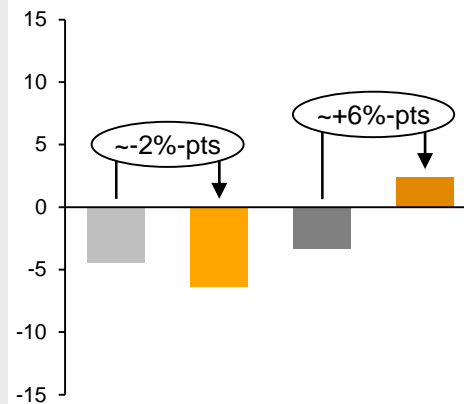
#### China<sup>1</sup>

Δ Y-o-Y in %



#### Worldwide<sup>1</sup>

Δ Y-o-Y in %



#### Europe share of sales

	Automotive	Powertrain
Q3 2019	47%	46%
Q3 2020	44%	45%

#### North America share of sales

	Automotive	Powertrain
Q3 2019	26%	25%
Q3 2020	27%	24%

#### China share of sales<sup>2</sup>

	Automotive	Powertrain
Q3 2019	13%	18%
Q3 2020	15%	20%

■ PC&LT production by region 
 ■ Automotive Technologies sales 
 ■ Powertrain Technologies sales

■ Automotive Technologies weighted PC&LT production

■ Powertrain Technologies weighted PC&LT production

○ Outperformance

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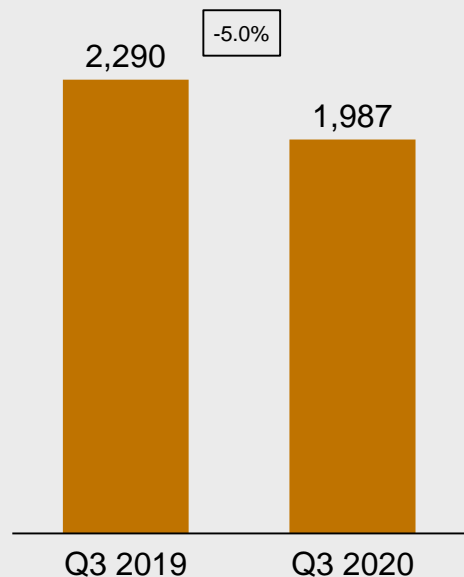
<sup>1</sup> Shown as change in organic sales Y-o-Y w/o consolidation effects; China incl. Hong Kong

<sup>2</sup> Adjusted for deconsolidation of Chinese HBS joint venture

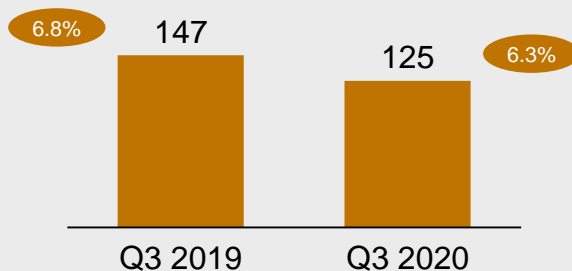
### 3 | Automotive Technologies

## Q3 2020 – Autonomous Mobility and Safety

### Sales (€ mn)



### Adjusted EBIT<sup>1</sup> (€ mn)



□ Organic Growth<sup>3</sup> | ● Adj. EBIT Margin<sup>1</sup>

<sup>1</sup> Before amortization of intangibles from PPA, consolidation and special effects

<sup>2</sup> Sequential operating leverage: Delta adjusted EBIT / delta adjusted sales seen from Q2/2020 to Q3/2020

<sup>3</sup> Before changes in the scope of consolidation and exchange-rate effects

### Sales

- › Deconsolidation effect of -€123 mn on reported sales from Chinese HBS joint venture
- › Organic growth in China and North America outpaced local PC&LT production
- › European sales impacted by weak German production

### Adjusted EBIT<sup>1</sup>

- › Sequential operating leverage<sup>2</sup>: 43%
- › Fixed cost savings could not fully compensate for lost volumes

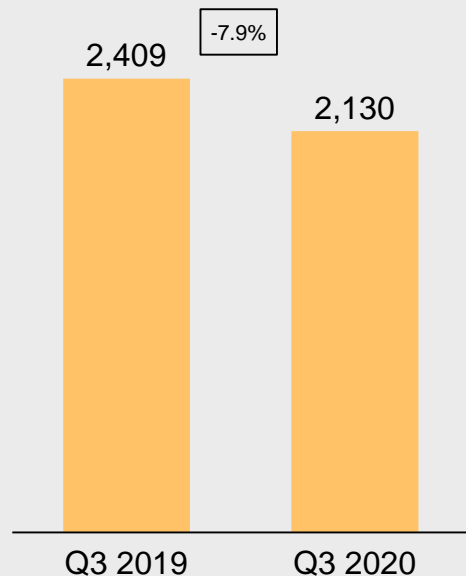
### Order intake: €3.3 bn

- › Continued delays in sourcing decisions, especially in ADAS
- › ~€1.8 bn business win for one-box integrated brake system MK C2 with SOP 2024

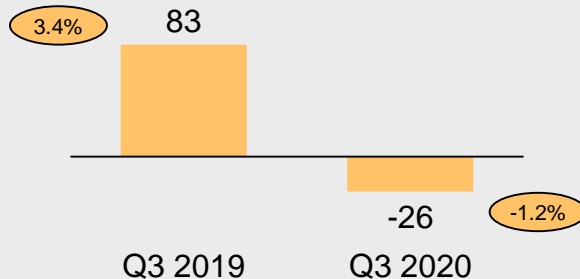
### 3 | Automotive Technologies

## Q3 2020 – Vehicle Networking and Information

### Sales (€ mn)



### Adjusted EBIT<sup>1</sup> (€ mn)



□ Organic Growth<sup>3</sup> | ○ Adj. EBIT Margin<sup>1</sup>

<sup>1</sup> Before amortization of intangibles from PPA, consolidation and special effects

<sup>2</sup> Sequential operating leverage: Delta adjusted EBIT / delta adjusted sales seen from Q2/2020 to Q3/2020

<sup>3</sup> Before changes in the scope of consolidation and exchange-rate effects

### Sales

- › Double-digit organic growth in China
- › Negative demand development in North America and Europe
- › Decline mainly attributed to disruptive technological change within Human Machine Interface business unit

### Adjusted EBIT<sup>1</sup>

- › Sequential operating leverage<sup>2</sup>: 30%
- › Positive impact from higher sales and higher degree of capacity utilization negatively impacted by license fees and legal costs

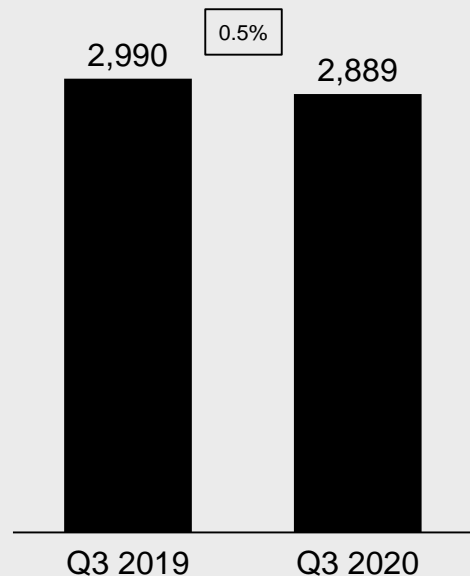
### Order intake: €1.2 bn

- › Continued delays in sourcing decisions, especially in Human Machine Interface business unit
- › Continued success with new orders for body and telematics control units

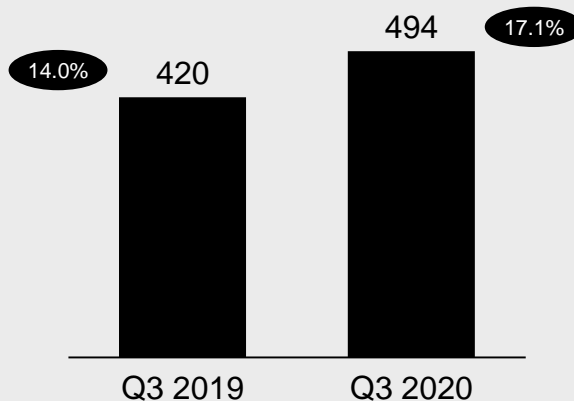
## 4 | Rubber Technologies

### Q3 2020 – Tires

#### Sales (€ mn)



#### Adjusted EBIT<sup>1</sup> (€ mn)



□ Organic Growth<sup>3</sup> | ● Adj. EBIT Margin<sup>1</sup>

<sup>1</sup> Before amortization of intangibles from PPA, consolidation and special effects

<sup>2</sup> Sequential operating leverage: Delta adjusted EBIT / delta adjusted sales seen from Q2/2020 to Q3/2020

<sup>3</sup> Before changes in the scope of consolidation and exchange-rate effects

#### Sales

- › Impact from FX: -3.9%
- › Volume: -1.8%
  - › Strong Chinese and US markets could not compensate for still tepid European market
  - › Slow start to winter tire sell-in
- › Price/mix: +2.4%
  - › Strong mix contribution and solid replacement pricing more than offset OE price cuts

#### Adjusted EBIT<sup>1</sup>

- › Sequential operating leverage<sup>2</sup>: 47%
- › Strong price/mix almost compensated for substantial FX headwinds and volume declines
- › Significant raw material tailwind of ~€90 mn
- › Margins strongly supported by fixed cost reductions

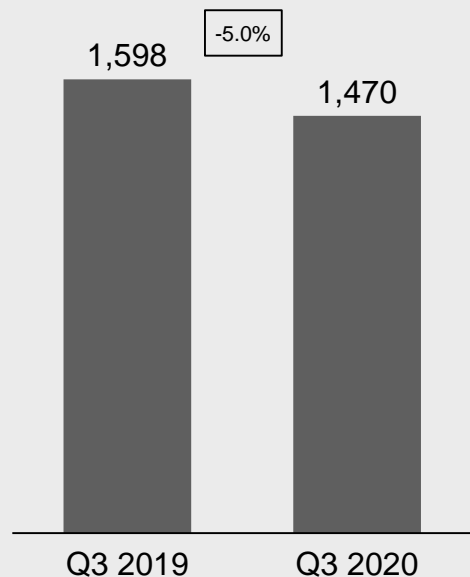
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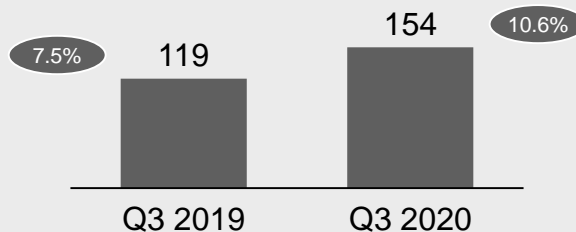
## 4 | Rubber Technologies

### Q3 2020 – ContiTech

#### Sales (€ mn)



#### Adjusted EBIT<sup>1</sup> (€ mn)



□ Organic Growth<sup>3</sup> | ● Adj. EBIT Margin<sup>1</sup>

<sup>1</sup> Before amortization of intangibles from PPA, consolidation and special effects

<sup>2</sup> Sequential operating leverage: Delta adjusted EBIT / delta adjusted sales seen from Q2/2020 to Q3/2020

<sup>3</sup> Before changes in the scope of consolidation and exchange-rate effects

#### Sales

- › Impact from FX: -4.3%
- › Steady recovery in all end markets
  - › OE: -6.4% organic, supported by Mobile Fluid Systems and Surface Solutions business units
  - › Industrial & Aftermarket: -3.5% organic, with highest growth in Air Spring Systems business unit
- › Double-digit organic growth in China

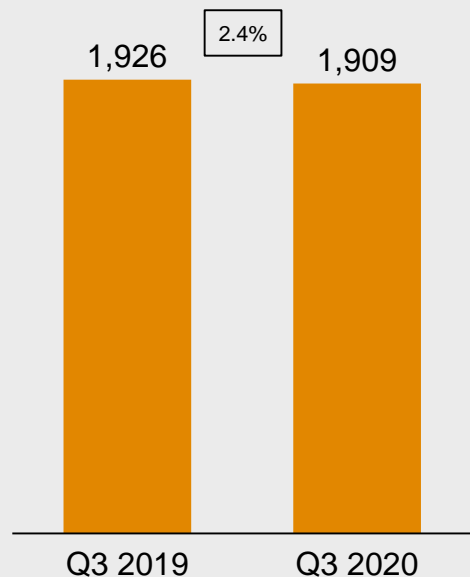
#### Adjusted EBIT<sup>1</sup>

- › Sequential operating leverage<sup>2</sup>: 38%
- › Margin recovery supported by increased volumes, performance enhancement measures and strict fixed cost management
- › Restructuring measures proceeding according to plan

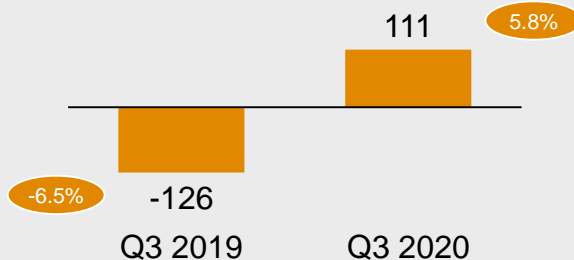
# 5 | Powertrain Technologies

## Q3 2020 – Powertrain

### Sales (€ mn)



### Adjusted EBIT<sup>1</sup> (€ mn)



□ Organic Growth<sup>3</sup> | ○ Adj. EBIT Margin<sup>1</sup>

<sup>1</sup> Before amortization of intangibles from PPA, consolidation and special effects

<sup>2</sup> Sequential operating leverage: Delta adjusted EBIT / delta adjusted sales seen from Q2/2020 to Q3/2020

<sup>3</sup> Before changes in the scope of consolidation and exchange-rate effects

<sup>4</sup> Former Hybrid and Electric Vehicle business unit

### Sales

- › Electrification Technology<sup>4</sup> business unit sales at €130 mn (€64 mn in Q3 2019) mainly driven by power electronics and high voltage E-axle
- › Outperformance in Europe and China led by Electrification Technology business unit
- › Solid demand for Electronic Controls and Sensing & Actuation business units

### Adjusted EBIT<sup>1</sup>

- › Sequential operating leverage<sup>2</sup>: 38%
- › Fixed costs discipline & restructuring supported profitability
- › Margin ex. Electrification Technology<sup>4</sup> business unit of 9.7%

Order intake: €3.9 bn

- › >€2 bn order from major OEM for our high voltage box

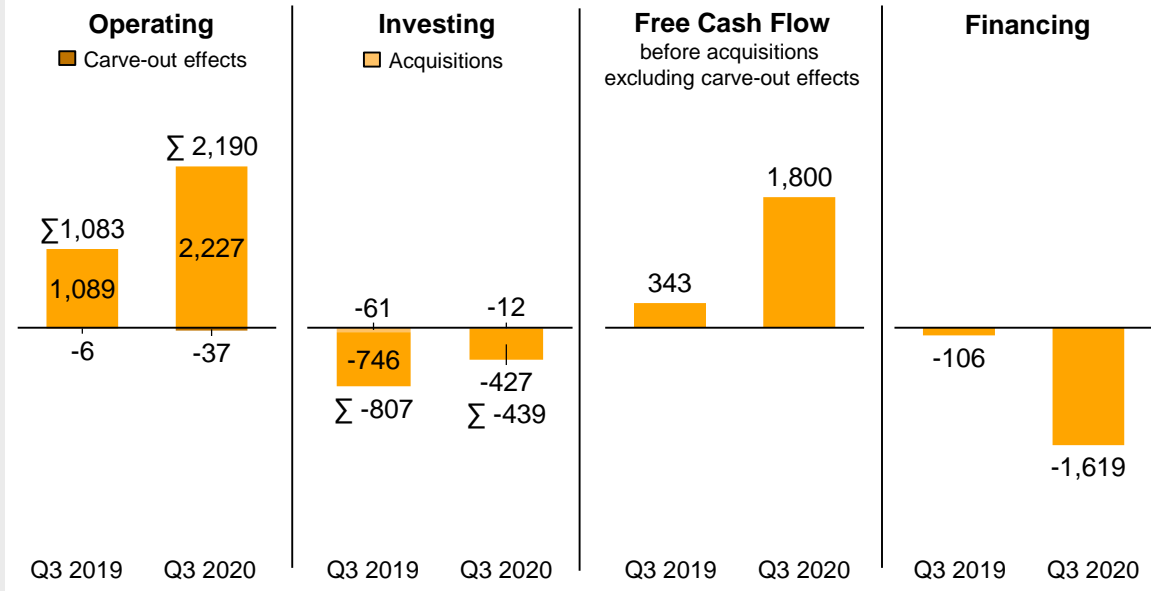
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## 6 | Cash Flow and Liquidity

### Free Cash Flow Benefited in Q3 from Reversal of Working Capital Effects

#### Cash Flow Q3 2020 (€ mn)



#### Operating Cash Flow

- › Reversal of negative working capital effects from Q2 2020

#### Investing Cash Flow

- › Capex 39% below prior year

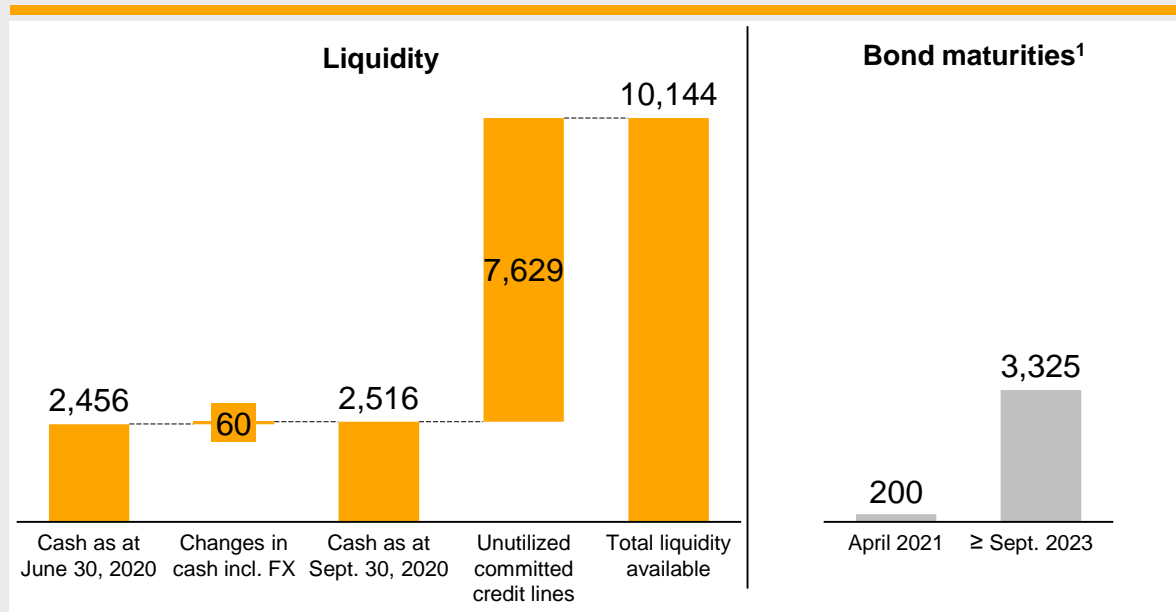
#### Financing Cash Flow

- › Dividend payment of €600 mn occurred on July 17, 2020 (PY: €950 mn on May 2, 2019)
- › Redemption of €750 mn bond due in September 2020
- › Purchase of the remaining shares in an already fully consolidated company for €170 mn

# 6 | Cash Flow and Liquidity

## Financial Position Remains Solid

### Liquidity and Bond maturities (€ mn)



#### Credit Lines

- › Solid financial position
- › Availability of the credit facilities is not subject to financial covenants or ratings triggers

#### Bonds











- › Redemption of €750 mn bond due in September 2020

<sup>1</sup> Bond amounts shown are nominal values



## 7 | Outlook: Current Market Assumptions

Continued Y-o-Y Decline Expected in Most Markets in Q4

	Vehicle Production				Replacement Tires			
	Passenger Cars & Light Trucks 		Commercial Vehicles 		Passenger Cars & Light Trucks 		Commercial Vehicles 	
	Q4e 2020	FYe 2020	Q4e 2020	FYe 2020	Q4e 2020	FYe 2020	Q4e 2020	FYe 2020
Europe 	-3% to -5%	-23% to -24%	+8% to +13%	-25% to -26%	-4% to -6%	-12% to -13%	-1% to -3%	-4% to -5%
North America   	-1% to -3%	-20% to -21%	-14% to -19%	-40% to -41%	-4% to -6%	-11% to -12%	-1% to -3%	-4% to -5%
China 	-4% to -6%	-7% to -8%	-10% to -15%	+19% to +21%	+1% to +3%	-5% to -6%	n. a.	n. a.
<b>Worldwide</b> 	-4% to -6%	-18% to -19%	-9% to -14%	-11% to -13%	-1% to -3%	-12% to -13%	n. a.	n. a.

Q4e = Q4 estimates.

FYe = Full-year estimates

Sources: IHS, own estimates

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## 7 | Outlook: Continental Group 2020

	2019	2020E
Consolidated sales	€44.5 bn	Around €37.5 bn
Adj. EBIT <sup>1</sup> margin	7.4%	Around 3%
Automotive sales	€26.5 bn	Around €22.0 bn
Adj. EBIT <sup>1</sup> margin	4.4%	Around -1.5%
Rubber sales	€18.0 bn	Around €15.5 bn
Adj. EBIT <sup>1</sup> margin	12.4%	Around 10.5%
Raw materials cost impact for Rubber	Headwind of €50 mn	9M: tailwind of €130 mn; further tailwind of about €70 mn expected in Q4
Special effects	-€3,312 mn	9M: -€1,563 mn; further expenses expected in Q4
Capex before financial investments in % of sales	7.4%	About 6.3%
Free cash flow before acquisitions and excluding carve-out effects	€1.3 bn	Positive, but significantly below 2019

<sup>1</sup> Before amortization of intangibles from PPA, consolidation and special effects

# Thank you!



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FOUNDING PARTNER



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- › Unless otherwise stated, all amounts are shown in millions of euro. Please note that differences may arise as a result of the use of rounded amounts and percentages.
- › Adjustment to the consolidated financial statements as of March 31, 2020: As part of the change in the accounting policy for revenue recognition for subsidiaries in China, the Continental Group recognized the following amounts in the first quarter of 2020 as a result of an error correction in accordance with IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors. Sales increased by €68.7 million to a total of €9,912.7 million for the Continental Group, while manufacturing costs rose by €68.9 million to a total of €7,652.1 million. In the consolidated statement of financial position, trade accounts receivable were adjusted by €81.6 million to a total of €7,323.9 million, cash and cash equivalents by €27.9 million to a total of €2,555.0 million, trade accounts payable by €74.9 million to a total of €6,727.8 million, and short-term other financial liabilities by €34.8 million to a total of €906.2 million. The effect on gross margin on sales and subsequent earnings figures of -€0.2 million is not material.

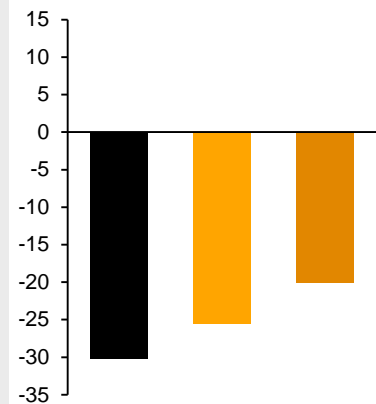
# Back-up

# Back-up

## Comparison of Regional Production vs. Sales Growth by Group Sectors in 9M 2020

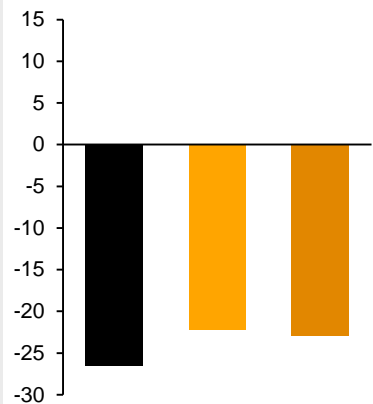
### Europe<sup>1</sup>

Δ Y-o-Y in %



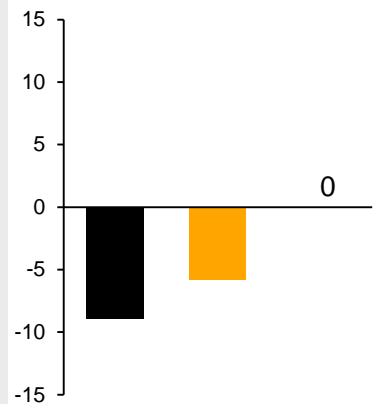
### North America<sup>1</sup>

Δ Y-o-Y in %



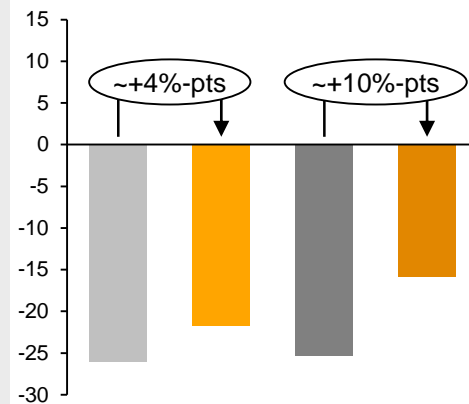
### China<sup>1</sup>

Δ Y-o-Y in %



### Worldwide<sup>1</sup>

Δ Y-o-Y in %



### Europe share of sales

	Automotive	Powertrain
9M 2019	48%	48%
9M 2020	46%	46%

### North America share of sales

	Automotive	Powertrain
9M 2019	25%	24%
9M 2020	24%	22%

### China share of sales<sup>2</sup>

	Automotive	Powertrain
9M 2019	13%	17%
9M 2020	16%	20%

 PC&LT production by region  Automotive Technologies sales  Powertrain Technologies sales

 Automotive Technologies weighted PC&LT production

 Powertrain Technologies weighted PC&LT production

 Outperformance

9M 2020 Results – November 11, 2020

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<sup>1</sup> Shown as change in organic sales Y-o-Y w/o consolidation effects; China incl. Hong Kong

<sup>2</sup> Adjusted for deconsolidation of Chinese HBS joint venture

# Back-up

## Key Historical Credit Metrics

(€ mn) <sup>1</sup>	2016	2017	2018	2019 <sup>5</sup>	LTM
<b><u>Statement of Cash Flows</u></b>					
Adjusted EBITDA	6,125	6,701	6,190	5,837	4,122
Reported EBITDA	6,057	6,679	6,236	4,977	2,774
Net cash interest paid	-112	-105	-91	-83	-118
Tax paid	-1,047	-1,122	-848	-866	-732
Change in net working capital <sup>2</sup>	-210	-484	60	-256	118
Other <sup>3</sup>	250	253	-379	642	1,561
<b>Cash flow arising from operating activities</b>	<b>4,938</b>	<b>5,221</b>	<b>4,977</b>	<b>4,414</b>	<b>3,603</b>
<b>Cash flow arising from investing activities</b>	<b>-3,167</b>	<b>-3,468</b>	<b>-3,626</b>	<b>-3,653</b>	<b>-2,143</b>
- thereof acquisitions	-516	-596	-418	-488	-99
- thereof capex in PPE and intangibles	-2,708	-2,951	-3,285	-3,220	-2,424
<b>Cash flow before financing activities</b>	<b>1,771</b>	<b>1,753</b>	<b>1,351</b>	<b>762</b>	<b>1,460</b>
<b>Cash flow before acquisitions</b>	<b>2,288</b>	<b>2,349</b>	<b>1,769</b>	<b>1,249</b>	<b>1,559</b>
<b><u>Statement of Financial Position</u></b>					
Cash and cash equivalents	2,107	1,882	2,761	3,342	2,516
Derivative instruments and interest-bearing investments	48	161	184	206	268
Total indebtedness	4,952	4,090	4,607	7,619	7,707
<b>Net indebtedness</b>	<b>2,798</b>	<b>2,048</b>	<b>1,661</b>	<b>4,072</b>	<b>4,923</b>
<b><u>Credit Ratios</u></b>					
<b>Net indebtedness / adjusted EBITDA</b>	<b>0.5x</b>	<b>0.3x</b>	<b>0.3x</b>	<b>0.7x</b>	<b>1.2x</b>
<b>Net cash interest paid coverage (ratio)<sup>4</sup></b>	<b>54.8x</b>	<b>63.6x</b>	<b>67.8x</b>	<b>70.4x</b>	<b>34.9x</b>

*Notes:*

1 Amounts shown may contain rounding differences

2 Includes changes in inventories, trade accounts receivable, trade accounts payable and discounted notes

3 Includes dividends received, income from equity-accounted and other investments, incl. impairment and reversal of impairment losses, gains/losses from the disposal of assets, companies and business operations, as well as changes in employee benefits and other provisions and in other assets and liabilities

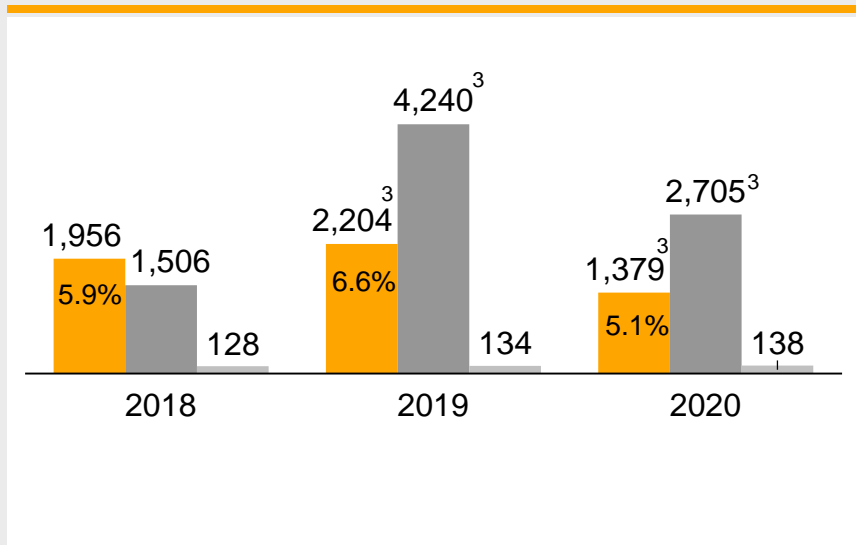
4 Adjusted EBITDA to net cash interest paid

5 The previous year's figures have been adjusted due to the change in recognition of interest and penalties on income taxes. To increase transparency, receivables from and liabilities to related parties have been reclassified from changes in other assets and liabilities to changes from trade accounts receivables and payables starting from 2019 reporting year. The figures from the comparative period have been adjusted accordingly

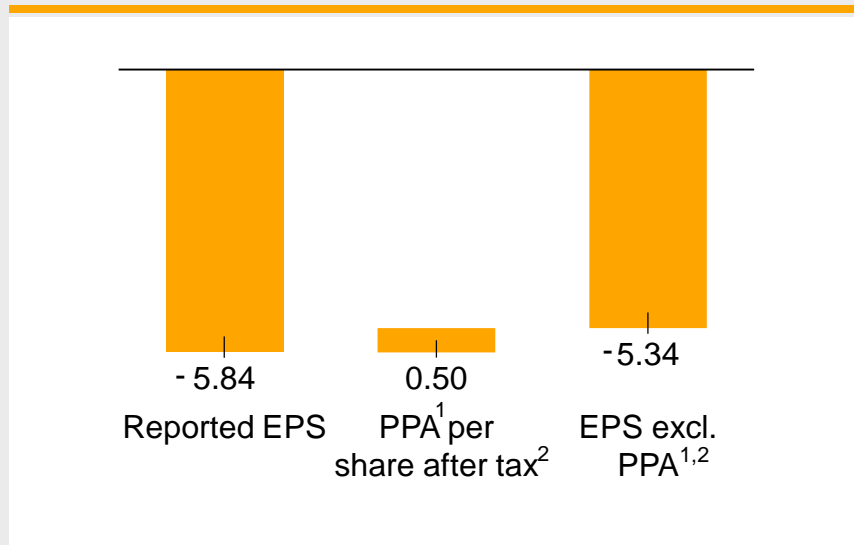
## Back-up

### Capex, Depreciation and Earnings per Share – Breakdown for 9M 2020

Capex, Depreciation and PPA<sup>1</sup> (€ mn)



EPS excl. PPA<sup>1,2</sup> (€)



■ Capex (PPE), percentage of sales | ■ Depreciation, w/o PPA<sup>1</sup> | ■ PPA<sup>1</sup>

<sup>1</sup> Amortization of intangibles from PPA

<sup>2</sup> Assuming corporate tax rate of 28%

<sup>3</sup> Including effects from IFRS 16

9M 2020 Results – November 11, 2020

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# Back-up

## Relevant Bonds

Issuer	Continental AG	Conti-Gummi Finance B.V., Netherlands <sup>1</sup>	Conti-Gummi Finance B.V., Netherlands <sup>1</sup>	Continental AG	Continental AG
Issue	Senior Notes				
Principal amount	€500 mn	€750 mn	€625 mn	€600 mn	€750 mn
Offering price	99.804%	99.559%	99.589%	99.802%	98.791%
Rating at issue date	Baa1 (Moody's) BBB+ (Fitch)	Baa2 (Moody's) BBB (Fitch)	Baa2 (Moody's) BBB (Fitch)	Baa1 (Moody's) BBB+ (Fitch)	Baa2 (Moody's) BBB (Fitch)
Current rating (group)	BBB (S&P <sup>2</sup> ), BBB (Fitch <sup>3</sup> ), Baa2 (Moody's <sup>4</sup> )				
Coupon	0.00% p.a.	2.125% p.a.	1.125% p.a.	0.375% p.a.	2.500% p.a.
Issue date	Sept. 12, 2019	May 27, 2020	June 25, 2020	Sept. 27, 2019	May 27, 2020
Maturity	<b>Sept. 12, 2023</b>	<b>Nov. 27, 2023</b>	<b>Sept. 25, 2024</b>	<b>June 27, 2025</b>	<b>Aug. 27, 2026</b>
Interest payment		Annual Nov. 27	Annual Sept. 25	Annual June 27	Annual Aug. 27
WKN	A2YPE5	A28XTQ	A28YEC	A2YPAE	A28XTR
ISIN	XS2051667181	XS2178585423	XS2193657561	XS2056430874	XS2178586157
Denomination	€1,000 with minimum tradable amount €1,000	€1,000 with minimum tradable amount €1,000	€1,000 with minimum tradable amount €1,000	€1,000 with minimum tradable amount €1,000	€1,000 with minimum tradable amount €1,000

<sup>1</sup> Guaranteed by Continental AG

<sup>2</sup> Contracted rating since May 19, 2000

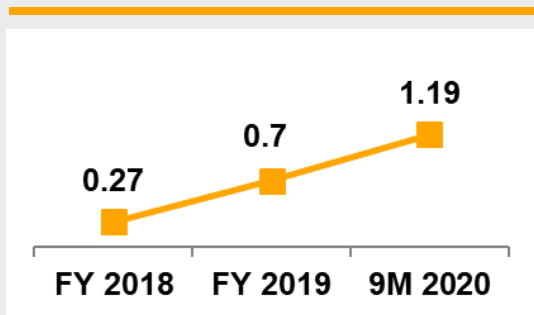
<sup>3</sup> Contracted rating since November 7, 2013

<sup>4</sup> Contracted rating since January 1, 2019

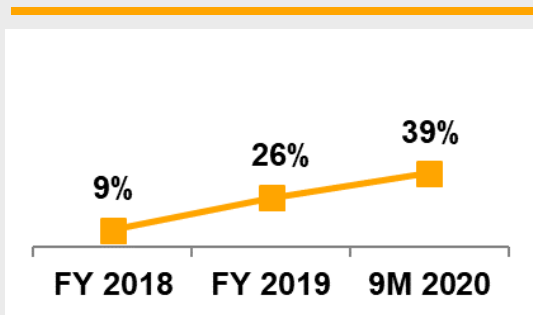
# Back-up

## Investment Grade Credit Profile

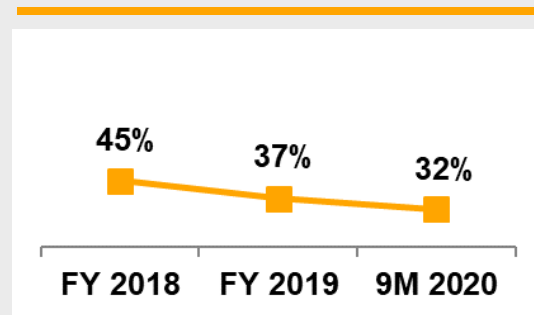
Leverage ratio<sup>1</sup>



Gearing ratio<sup>2</sup>



Equity ratio<sup>3</sup>



### Continental's current credit rating is:

- › Fitch (since April 20, 2020): BBB, outlook stable
- › S&P (since March 30, 2020): BBB, outlook negative
- › Moody's (since March 13, 2020): Baa2, outlook negative

### Continental's targets:

- › Rating: BBB / BBB+
- › Leverage ratio<sup>1</sup>: well below 1.00x
- › Gearing ratio<sup>2</sup>: below 20%
- › Equity ratio<sup>3</sup>: above 35%

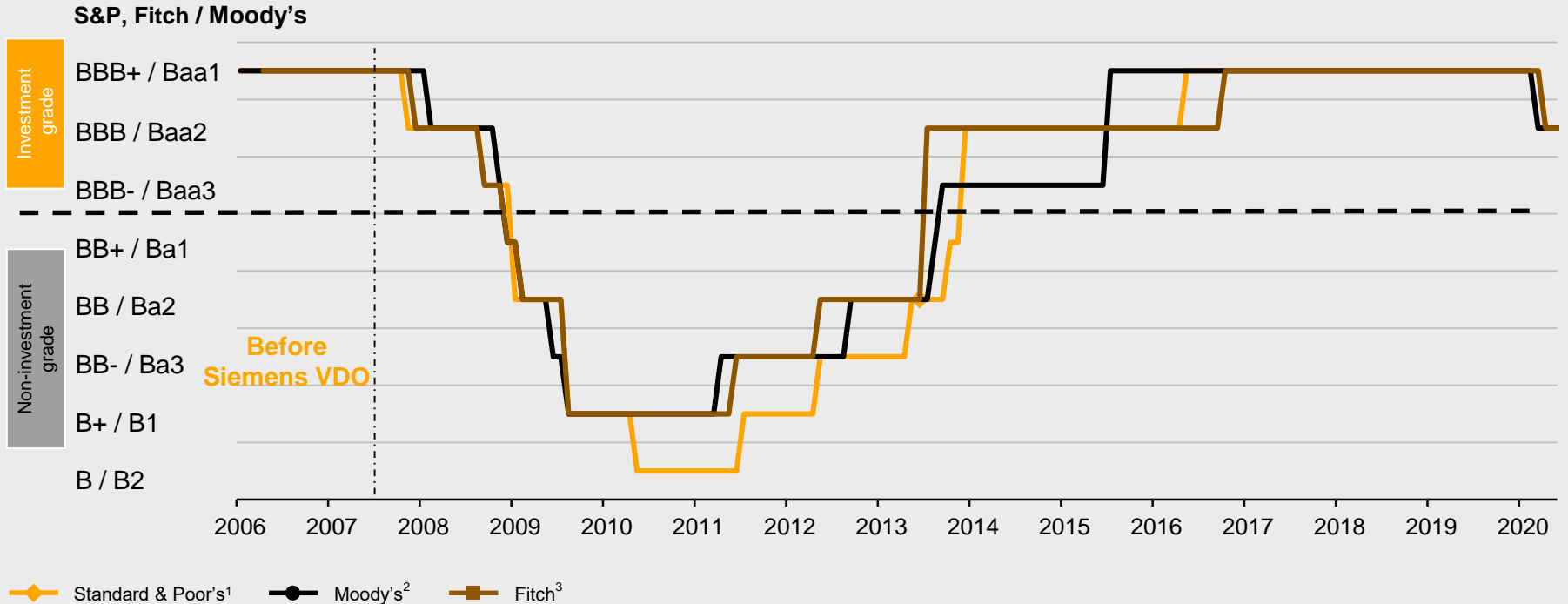
<sup>1</sup> Net indebtedness divided by adjusted EBITDA (LTM); IFRS 16 applied starting 2019

<sup>2</sup> Net indebtedness divided by equity; IFRS 16 applied starting 2019

<sup>3</sup> IFRS 16 applied starting 2019

# Back-up

## Continental's Credit Rating



<sup>1</sup> Contracted rating since May 19, 2000

<sup>2</sup> Contracted rating since January 1, 2019

<sup>3</sup> Contracted rating since November 7, 2013

# Fact Sheets

## 2019 – 9M 2020

# Fact Sheets

## Sales and Adjusted EBIT<sup>1</sup> by Quarter

### Sales

Sales (€ mn)	2019					2020				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	2,359.0	2,384.0	2,289.8	2,348.8	9,381.6	2,060.3	1,256.2	1,987.0		
Vehicle Networking and Information	2,395.2	2,474.7	2,408.5	2,317.1	9,595.5	2,134.5	1,315.1	2,129.6		
Tires	2,830.5	2,871.0	2,990.1	3,036.4	11,728.0	2,483.5	1,912.2	2,888.7		
ContiTech	1,572.9	1,677.1	1,598.3	1,553.2	6,401.5	1,520.9	1,063.7	1,469.7		
Powertrain	2,005.6	1,961.4	1,925.8	1,909.5	7,802.3	1,829.0	1,131.2	1,908.9		
Other / Consolidation	-116.5	-104.2	-109.1	-100.7	-430.5	-115.5	-58.7	-88.6		
<b>Group</b>	<b>11,046.7</b>	<b>11,264.0</b>	<b>11,103.4</b>	<b>11,064.3</b>	<b>44,478.4</b>	<b>9,912.7</b>	<b>6,619.7</b>	<b>10,295.3</b>		

Changes Y-o-Y in %	2019					2020				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	-6.1	-2.9	1.9	-1.1	-2.2	-12.7	-47.3	-13.2		
Vehicle Networking and Information	-0.3	-2.5	2.4	-4.0	-1.2	-10.9	-46.9	-11.6		
Tires	7.4	2.5	4.8	-0.9	3.3	-12.3	-33.4	-3.4		
ContiTech	-1.8	2.9	2.6	-0.1	0.9	-3.3	-36.6	-8.0		
Powertrain	3.1	-3.2	3.9	-0.4	0.8	-8.8	-42.3	-0.9		
<b>Group</b>	<b>0.3</b>	<b>-1.0</b>	<b>2.9</b>	<b>-1.5</b>	<b>0.2</b>	<b>-10.3</b>	<b>-41.2</b>	<b>-7.3</b>		

### Adjusted EBIT<sup>1</sup>

Adj. EBIT <sup>1</sup> (€ mn)	2019					2020				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	148.9	167.4	146.6			54.4	-187.7	124.8		
Vehicle Networking and Information	129.7	129.9	83.0			21.3	-274.4	-26.1		
Tires	416.5	410.3	419.5			264.2	37.2	493.5		
ContiTech	118.0	125.4	119.3			116.8	-1.9	153.5		
Powertrain	78.9	72.5	-126.0			11.9	-183.9	110.6		
Other / Consolidation	-7.7	-40.6	-30.5			-36.9	-23.3	-24.7		
<b>Group</b>	<b>884.3</b>	<b>864.9</b>	<b>611.9</b>			<b>431.7</b>	<b>-634.0</b>	<b>831.6</b>		

Adj. EBIT <sup>1</sup> margin in %	2019					2020				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	6.3	7.0	6.4			2.6	-14.9	6.3		
Vehicle Networking and Information	5.4	5.2	3.4			1.0	-20.9	-1.2		
Tires	14.7	14.3	14.0			10.6	1.9	17.1		
ContiTech	7.5	7.5	7.5			8.1	-0.2	10.6		
Powertrain	3.9	3.7	-6.5			0.7	-16.3	5.8		
<b>Group</b>	<b>8.0</b>	<b>7.7</b>	<b>5.6</b>			<b>4.4</b>	<b>-9.6</b>	<b>8.1</b>		

Changes Y-o-Y in %	2020				
	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	-63.5	-212.1	-14.9		
Vehicle Networking and Information	-83.6	-311.2	-131.4		
Tires	-36.6	-90.9	17.6		
ContiTech	-1.0	-101.5	28.7		
Powertrain	-84.9	-353.7	187.8		
<b>Group</b>	<b>-51.2</b>	<b>-173.3</b>	<b>35.9</b>		

<sup>1</sup> Before amortization of intangibles from PPA, consolidation and special effects

# Fact Sheets

## EBITDA and EBIT by Quarter

### EBITDA

(€ mn)	2019					2020				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	270.0	292.7	260.4	322.2	1,145.3	151.3	-61.6	168.0		
Vehicle Networking and Information	235.4	269.7	32.4	44.9	582.4	276.3	-225.4	-72.5		
Tires	610.0	597.8	613.8	676.1	2,497.7	471.6	241.8	435.8		
ContiTech	178.8	152.9	184.3	154.5	670.5	179.4	49.6	201.8		
Powertrain	186.0	185.4	-10.7	-168.2	192.5	116.5	-91.3	14.6		
Other / Consolidation	-6.5	-41.6	-30.8	-32.3	-111.2	-34.7	-21.2	-22.8		
<b>Group</b>	<b>1,473.7</b>	<b>1,456.9</b>	<b>1,049.4</b>	<b>997.2</b>	<b>4,977.2</b>	<b>1,160.4</b>	<b>-108.1</b>	<b>724.9</b>		

Margin in %	2019					2020				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	11.4	12.3	11.4	13.7	12.2	7.3	-4.9	8.5		
Vehicle Networking and Information	9.8	10.9	1.3	1.9	6.1	12.9	-17.1	-3.4		
Tires	21.6	20.8	20.5	22.3	21.3	19.0	12.6	15.1		
ContiTech	11.4	9.1	11.5	9.9	10.5	11.8	4.7	13.7		
Powertrain	9.3	9.5	-0.6	-8.8	2.5	6.4	-8.1	0.8		
<b>Group</b>	<b>13.3</b>	<b>12.9</b>	<b>9.5</b>	<b>9.0</b>	<b>11.2</b>	<b>11.7</b>	<b>-1.6</b>	<b>7.0</b>		

Changes Y-o-Y in %	2019					2020				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	-24.3	-9.8	18.5	3.2	-5.6	-44.0	-121.0	-35.5		
Vehicle Networking and Information	-16.9	-13.6	-92.7	-87.2	-58.1	17.4	-183.6	-323.8		
Tires	11.8	-7.3	1.7	-3.5	0.1	-22.7	-59.6	-29.0		
ContiTech	-8.7	-18.0	25.7	-10.4	-4.4	0.3	-67.6	9.5		
Powertrain	-10.3	-15.4	-134.9	-243.3	-66.5	-37.4	-149.2	236.4		
<b>Group</b>	<b>-5.2</b>	<b>-12.1</b>	<b>-25.7</b>	<b>-38.1</b>	<b>-20.2</b>	<b>-21.3</b>	<b>-107.4</b>	<b>-30.9</b>		

### EBIT

(€ mn)	2019					2020				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	147.2	164.4	-590.9	159.0	-120.3	11.8	-193.9	45.8		
Vehicle Networking and Information	112.9	111.8	-1,465.8	-84.2	-1,325.3	139.6	-358.5	-921.8		
Tires	414.0	398.2	391.4	448.0	1,651.6	256.6	31.0	231.3		
ContiTech	96.0	64.8	95.8	49.3	305.9	89.8	-39.3	102.6		
Powertrain	60.9	56.3	-367.8	-411.5	-662.1	-22.9	-244.3	-106.2		
Other / Consolidation	-7.7	-42.2	-33.2	-35.0	-118.1	-38.6	-24.1	-25.1		
<b>Group</b>	<b>823.3</b>	<b>753.3</b>	<b>-1,970.5</b>	<b>125.6</b>	<b>-268.3</b>	<b>436.3</b>	<b>-829.1</b>	<b>-673.4</b>		

Margin in %	2019					2020				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	6.2	6.9	-25.8	6.8	-1.3	0.6	-15.4	2.3		
Vehicle Networking and Information	4.7	4.5	-60.9	-3.6	-13.8	6.5	-27.3	-43.3		
Tires	14.6	13.9	13.1	14.8	14.1	10.3	1.6	8.0		
ContiTech	6.1	3.9	6.0	3.2	4.8	5.9	-3.7	7.0		
Powertrain	3.0	2.9	-19.1	-21.6	-8.5	-1.3	-21.6	-5.6		
<b>Group</b>	<b>7.5</b>	<b>6.7</b>	<b>-17.7</b>	<b>1.1</b>	<b>-0.6</b>	<b>4.4</b>	<b>-12.5</b>	<b>-6.5</b>		

Changes Y-o-Y in %	2019					2020				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	-41.8	-24.7	-634.3	-20.8	-115.4	-92.0	-217.9	-107.8		
Vehicle Networking and Information	-38.8	-48.1	-530.2	-134.0	-234.1	23.6	-420.7	-37.1		
Tires	4.7	-19.3	-13.0	-17.5	-12.2	-38.0	-92.2	-40.9		
ContiTech	-21.2	-41.9	38.0	-47.2	-22.8	-6.5	-160.6	7.1		
Powertrain	-38.7	-49.1	-322.3	-12,759.4	-652.7	-137.6	-533.9	71.1		
<b>Group</b>	<b>-19.2</b>	<b>-32.7</b>	<b>-331.4</b>	<b>-87.9</b>	<b>-106.7</b>	<b>-47.0</b>	<b>-210.1</b>	<b>65.8</b>		

# Fact Sheets

## Consolidated Statement of Income

(€ mn)	2020 1 - 9	2019 1 - 9	2020 Q3	2019 Q3
<b>Sales</b>	<b>26,827.7</b>	<b>33,414.1</b>	<b>10,295.3</b>	<b>11,103.4</b>
Cost of sales	-20,897.9	-25,327.8	-7,636.0	-8,449.7
<b>Gross margin on sales</b>	<b>5,929.8</b>	<b>8,086.3</b>	<b>2,659.3</b>	<b>2,653.7</b>
Research and development expenses	-3,142.2	-3,357.2	-1,009.2	-1,124.3
Selling and logistics expenses	-1,807.7	-2,023.3	-582.7	-676.6
Administrative expenses	-856.7	-857.8	-285.5	-271.9
Other income	1,144.7	1,083.5	331.1	360.5
Other expenses	-2,340.7	-3,186.9	-1,789.6	-2,761.5
Income from at-equity accounted investees	6.1	-139.0	3.1	-150.4
Other income from investments	0.5	0.5	0.1	
<b>Earnings before interest and tax</b>	<b>-1,066.2</b>	<b>-393.9</b>	<b>-673.4</b>	<b>-1,970.5</b>
Interest income	71.9	87.6	22.0	28.5
Interest expense	-202.4	-218.5	-72.1	-76.1
Effects from currency translation	-78.3	-30.4	-59.3	-23.2
Effects from changes in the fair value of derivative instruments and other valuation effects <sup>1</sup>	66.0	2.4	29.6	9.9
<b>Financial result</b>	<b>-142.8</b>	<b>-158.9</b>	<b>-79.8</b>	<b>-60.9</b>
<b>Earnings before tax</b>	<b>-1,209.0</b>	<b>-552.8</b>	<b>-753.2</b>	<b>-2,031.4</b>
Income tax expense	60.6	-342.8	49.9	53.5
<b>Net income</b>	<b>-1,148.4</b>	<b>-895.6</b>	<b>-703.3</b>	<b>-1,977.9</b>
Non-controlling interests	-19.7	-30.8	-16.0	-8.5
<b>Net income attributable to the shareholders of the parent</b>	<b>-1,168.1</b>	<b>-926.4</b>	<b>-719.3</b>	<b>-1,986.4</b>
Basic earnings per share (in €)	-5.84	-4.63	-3.60	-9.93
Diluted earnings per share (in €)	-5.84	-4.63	-3.60	-9.93

<sup>1</sup> Other valuation effects: gains/losses debt instruments at amortized costs and gains/losses debt instruments non-SPPI

# Fact Sheets

## Consolidated Statement of Financial Position – Assets

Assets (€ mn)	September 30, 2020	December 31, 2019	September 30, 2019
Goodwill	4,373.8	5,113.5	5,107.1
Other intangible assets	1,516.4	1,691.8	1,708.5
Property, plant and equipment	13,698.7	14,932.7	14,735.9
Investment property	11.3	11.7	11.8
Investments in equity-accounted investees	389.7	397.7	417.9
Other investments	163.6	197.6	197.2
Deferred tax assets	2,558.1	2,174.4	2,171.3
Defined benefit assets	10.2	7.8	41.1
Long-term contract assets	—	0.1	0.1
Long-term derivative instruments and interest-bearing investments	126.8	54.0	54.2
Long-term other financial assets	119.8	114.6	117.1
Long-term other assets	26.5	28.6	25.0
<b>Non-current assets</b>	<b>22,994.9</b>	<b>24,724.5</b>	<b>24,587.2</b>
Inventories	4,427.4	4,694.4	5,038.9
Trade accounts receivable	7,989.5	7,711.6	8,712.7
Short-term contract assets	118.4	89.1	102.8
Short-term other financial assets	148.7	118.5	111.7
Short-term other assets	1,371.4	1,406.7	1,477.2
Income tax receivables	239.5	240.5	287.7
Short-term derivative instruments and interest-bearing investments	141.6	151.5	153.7
Cash and cash equivalents	2,515.5	3,341.8	1,971.2
Assets held for sale	18.2	89.6	88.4
<b>Current assets</b>	<b>16,970.2</b>	<b>17,843.7</b>	<b>17,944.3</b>
<b>Total assets</b>	<b>39,965.1</b>	<b>42,568.2</b>	<b>42,531.5</b>



## Fact Sheets

### Consolidated Statement of Financial Position – Total Equity and Liabilities

Equity and liabilities (€ mn)	September 30, 2020	December 31, 2019	September 30, 2019
Subscribed capital	512.0	512.0	512.0
Capital reserves	4,155.6	4,155.6	4,155.6
Retained earnings	11,753.9	13,522.1	13,820.8
Other comprehensive income	-4,168.6	-2,794.4	-3,045.6
<b>Equity attributable to the shareholders of the parent</b>	<b>12,252.9</b>	<b>15,395.3</b>	<b>15,442.8</b>
Non-controlling interests	381.3	480.4	467.9
<b>Total equity</b>	<b>12,634.2</b>	<b>15,875.7</b>	<b>15,910.7</b>
Long-term employee benefits	5,837.1	5,406.3	5,777.6
Deferred tax liabilities	211.8	305.4	361.0
Long-term provisions for other risks and obligations	1,467.8	666.1	262.7
Long-term indebtedness	5,138.5	3,375.2	3,077.9
Long-term other financial liabilities	31.0	31.7	32.0
Long-term contract liabilities	12.7	16.7	11.8
Long-term other liabilities	47.2	20.0	18.6
<b>Non-current liabilities</b>	<b>12,746.1</b>	<b>9,821.4</b>	<b>9,541.6</b>
Short-term employee benefits	1,351.6	1,368.7	1,520.8
Trade accounts payable	6,008.7	7,111.0	6,868.6
Short-term contract liabilities	279.6	234.9	197.6
Income tax payables	930.2	938.6	859.3
Short-term provisions for other risks and obligations	1,356.6	1,261.6	1,166.7
Short-term indebtedness	2,568.8	4,243.8	4,554.7
Short-term other financial liabilities	1,114.5	1,046.3	1,000.2
Short-term other liabilities	974.8	666.2	911.3
<b>Current liabilities</b>	<b>14,584.8</b>	<b>16,871.1</b>	<b>17,079.2</b>
<b>Total equity and liabilities</b>	<b>39,965.1</b>	<b>42,568.2</b>	<b>42,531.5</b>

# Fact Sheets

## Consolidated Statement of Cash Flows

	January 1 to September 30		Third Quarter	
	2020	2019	2020	2019
	(€ mn)			
<b>Net income</b>	<b>-1,148.4</b>	<b>-895.6</b>	<b>-703.3</b>	<b>-1,977.9</b>
Income tax expense	-60.6	342.8	-49.9	-53.5
Financial result	142.8	158.9	79.8	60.9
<b>EBIT</b>	<b>-1,066.2</b>	<b>-393.9</b>	<b>-673.4</b>	<b>-1,970.5</b>
Interest paid	-120.5	-110.5	-49.6	-57.1
Interest received	25.5	50.7	7.3	8.5
Income tax paid	-555.4	-689.5	-185.4	-219.4
Dividends received	19.0	26.2	8.1	10.2
Depreciation, amortization, impairment and reversal of impairment losses	2,843.4 <sup>1</sup>	4,373.9	1,398.3 <sup>1</sup>	3,019.9
Income from equity-accounted investees and other investments, incl. impairment and reversal of impairment losses	-6.6	138.5	-3.2	150.4
Gains/losses from the disposal of assets, companies and business operations	-183.2	-7.1	-11.4	-2.8
Changes in				
inventories	40.8	-397.1	334.4	-41.5
trade accounts receivable	-483.4	-473.6	-1,694.4	-217.7
trade accounts payable	-846.8	-792.3	1,602.0	-122.2
employee benefits and other provisions	1,125.4	271.0	966.0	285.1
other assets and liabilities	223.6	-169.6	490.9	239.9
<b>Cash flow arising from operating activities</b>	<b>1,015.6</b>	<b>1,826.7</b>	<b>2,189.6</b>	<b>1,082.8</b>
Cash flow from the disposal of assets	46.6	23.1	15.2	7.6
Capital expenditure on property, plant and equipment, and software	-1,235.9	-1,990.6	-425.3	-696.9
Capital expenditure on intangible assets from development projects and miscellaneous	-153.0	-194.3	-33.9	-56.9
Cash flow from the disposal of companies and business operations	301.9	1.1	17.4	0.3
Acquisition of companies and business operations	-26.8	-415.9	-12.3	-61.3
<b>Cash flow arising from investing activities</b>	<b>-1,067.2</b>	<b>-2,576.6</b>	<b>-438.9</b>	<b>-807.2</b>
<b>Cash flow before financing activities (free cash flow)</b>	<b>-51.6</b>	<b>-749.9</b>	<b>1,750.7</b>	<b>275.6</b>
Change in indebtedness	157.1	961.3	-847.1	-105.4
Successive purchases	-172.8	-70.8	-170.0	-0.3
Dividends paid	-600.0	-950.0	-600.0	—
Dividends paid to and cash changes from equity transactions with	-21.9	-25.5	-2.2	-0.7
Cash and cash equivalents arising from first-time consolidation of subsidiaries	—	0.4	—	—
<b>Cash flow arising from financing activities</b>	<b>-637.6</b>	<b>-84.6</b>	<b>-1,619.3</b>	<b>-106.4</b>
<b>Change in cash and cash equivalents</b>	<b>-689.2</b>	<b>-834.5</b>	<b>131.4</b>	<b>169.2</b>
Cash and cash equivalents at the beginning of the reporting period	3,341.8	2,761.4	2,455.6	1,786.3
Effect of exchange-rate changes on cash and cash equivalents	-137.1	44.3	-71.5	15.7
<b>Cash and cash equivalents at the end of the reporting period</b>	<b>2,515.5</b>	<b>1,971.2</b>	<b>2,515.5</b>	<b>1,971.2</b>

<sup>1</sup> Expenses from derecognitions of brand values are likewise included.

# Fact Sheets

## Reported and Adjusted 9M 2020 Results

(€ mn)	Autonomous Mobility and Safety		Vehicle Networking and Information		Tires		ContiTech		Powertrain		Cons. / Corr.		Group	
	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020
Sales	7,032.8	5,303.5	7,278.4	5,579.2	8,691.6	7,284.4	4,848.3	4,054.3	5,892.8	4,869.1	-329.8	-262.8	33,414.1	26,827.7
EBIT	-279.3	-136.3	-1,241.1	-1,140.7	1,203.6	518.9	256.6	153.1	-250.6	-373.4	-83.1	-87.8	-393.9	-1,066.2
Amortization of intangible assets from PPA			42.3	49.4	15.0	14.2	68.2	67.7	8.1	7.1			133.6	138.4
Total special effects	743.8	127.8	1,540.0	812.9	27.7	261.1	37.6	53.1	267.9	304.9	4.3	2.9	2,621.3	1,562.7
Total consolidation effects	-1.6		1.4	-0.8		0.7	0.3	-5.5					0.1	-5.6
Total consolidation and special effects	742.2	127.8	1,541.4	812.1	27.7	261.8	37.9	47.6	267.9	304.9	4.3	2.9	2,621.4	1,557.1
Adjusted operating result (adj. EBIT) <sup>1</sup>	462.9	-8.5	342.6	-279.2	1,246.3	794.9	362.7	268.4	25.4	-61.4	-78.8	-84.9	2,361.1	629.3
in % of adjusted sales	6.7%	-0.2%	4.7%	-5.0%	14.3%	10.9%	7.5%	6.8%	0.4%	-1.3%			7.1%	2.4%

(€ mn)	Automotive Technologies		Rubber Technologies		Powertrain Technologies		Cons. / Corr.		Group	
	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020
Sales	14,252.2	10,841.1	13,450.7	11,266.5	5,892.8	4,869.1	-181.6	-149.0	33,414.1	26,827.7
EBIT	-1,520.4	-1,277.9	1,460.2	672.0	-250.6	-373.4	-83.1	-86.9	-393.9	-1,066.2
Amortization of intangible assets from PPA	42.3	49.4	83.2	81.9	8.1	7.1			133.6	138.4
Total special effects	2,283.8	940.7	65.3	314.2	267.9	304.9	4.3	2.9	2,621.3	1,562.7
Total consolidation effects	-0.2	-0.8	0.3	-4.8					0.1	-5.6
Total consolidation and special effects	2,283.6	939.9	65.6	309.4	267.9	304.9	4.3	2.9	2,621.4	1,557.1
Adjusted operating result (adj. EBIT) <sup>1</sup>	805.5	-288.6	1,609.0	1,063.3	25.4	-61.4	-78.8	-84.0	2,361.1	629.3
in % of adjusted sales	5.7%	-2.7%	12.0%	9.5%	0.4%	-1.3%			7.1%	2.4%

<sup>1</sup> Before amortization of intangibles from PPA, changes in the scope of consolidation and special effects

# References

## Useful Links

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Continental Investor Relations website	<a href="http://www.continental-ir.com">www.continental-ir.com</a>
Annual and interim reports	<a href="http://www.continental-corporation.com/en/investors/reports">www.continental-corporation.com/en/investors/reports</a>
Fact Book / Investor Presentation	<a href="https://www.continental.com/resource/blob/216182/efcf10cdc6ebd9fbc952e257cd2dcfd7/investor-presentation-2020-data.pdf">https://www.continental.com/resource/blob/216182/efcf10cdc6ebd9fbc952e257cd2dcfd7/investor-presentation-2020-data.pdf</a>
Investor Relations events and presentations	<a href="https://www.continental.com/en/investors/events-and-presentations">https://www.continental.com/en/investors/events-and-presentations</a>
Sustainability at Continental (presentation and fact sheet for investors)	<a href="https://www.continental.com/resource/blob/23136/8b04da84d56f973fd247b1f131226184/sustainability-presentation-data.pdf">https://www.continental.com/resource/blob/23136/8b04da84d56f973fd247b1f131226184/sustainability-presentation-data.pdf</a>
Corporate Sustainability	<a href="http://www.continental-sustainability.com">www.continental-sustainability.com</a>
2019 Integrated Sustainability Report	<a href="https://www.continental.com/en/sustainability/downloads">https://www.continental.com/en/sustainability/downloads</a>
Corporate Governance Principles	<a href="http://www.continental-corporation.com/en/company/corporate-governance/principles-and-declarations">www.continental-corporation.com/en/company/corporate-governance/principles-and-declarations</a>
Continental shares	<a href="https://www.continental.com/en/investors/shares">https://www.continental.com/en/investors/shares</a>
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# Continental

## Financial Calendar

### 2020

Annual Financial Press Conference	March 5, 2020
Q1 Financial Report	May 7, 2020
Annual Shareholders' Meeting (virtual)	July 14, 2020
Half-Year Financial Report	August 5, 2020
Nine-Month Financial Report	November 11, 2020
Capital Market Days (w/o Powertrain Technologies)	December 8-16, 2020

### 2021

Annual Financial Press Conference	March 9, 2021
Annual Shareholders' Meeting (incl. key data for Q1 2021)	April 29, 2021
Q1 Financial Report	May 6, 2021
Half-Year Financial Report	August 5, 2021
Nine-Month Financial Report	November 10, 2021

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