



9M 2021 Results

Hanover – November 10, 2021

Ticker: CON
ADR-Ticker: CTTAY
<http://www.continental-ir.com>

Wolfgang Schaefer – CFO

Agenda

1	Current Situation	3
2	Business Highlights	5
3	Group Highlights	6
4	Automotive Technologies	8
5	Rubber Technologies	11
6	Cash Flow	13
7	2021 Outlook	14
	Back-up and Fact Sheets 2020 – 9M 2021	18

1 | Current Situation

Q3 Update – Current Priorities

Review Q3 2021

Group

- › (+) Vitesco Technologies spin-off successfully concluded; trading commenced on September 16, 2021
- › (+) New structure to accelerate market-oriented realignment announced

Automotive Technologies

- › (-) Semiconductor shortage continues to restrain volumes and results in elevated supply chain costs and operational challenges
- › (+) Order intake of €4.8 bn lifetime sales; year-to-date at €13.0 bn

Rubber Technologies

- › (-) Negative volume development in OE-related businesses
- › (+) Favorable market environment in replacement tires supporting resilient growth in price/mix
- › (+) ContiTech industry and aftermarket businesses continue developing positively

Current priorities

Operational topics

- › Semiconductor-related constraints continuing in Q4 and into 2022
- › Supply chain situation remains tenuous with limited visibility
- › Strong input cost inflation, especially for electronic and electromechanical components; mitigation measures have been initiated
- › Supply chain costs headwind from logistics of ~ €200 mn in Automotive Technologies for FY 2021 confirmed
- › Cost headwinds in Rubber Technologies: raw material ~ €225 mn Y-o-Y in Q3 and ~ €250 mn expected in Q4, while energy and logistics expenses have also stepped up significantly

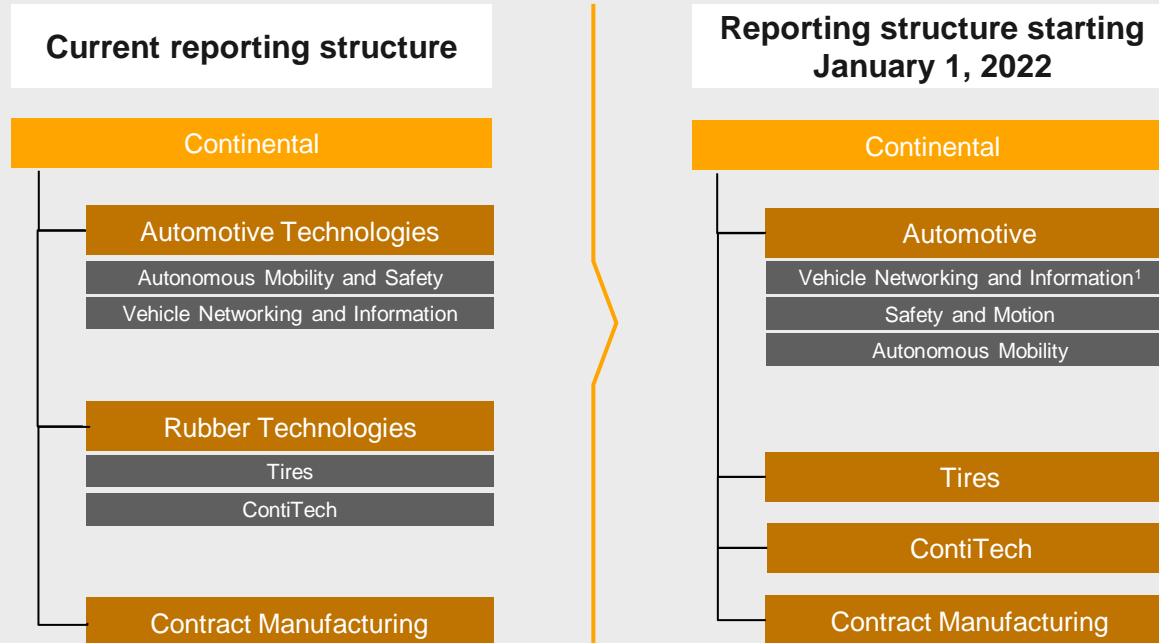
Technology

- › Joint venture between Continental and Horizon Robotics finalized, including MOU¹ between joint venture and Elektrobit for software solutions
- › GreenConcept Tire introduced at IAA Munich, demonstrating our technology and commitment to sustainability in Tires

¹ Memorandum of understanding.

1 | Current Situation

Reporting Structure Adapted to Match Strategy and Increase Transparency



■ Group Sector | ■ Business Area

¹ More detailed financial disclosure planned starting 2023.

2 | Business Highlight

The GreenConcept: The Most Progressive Tire In Terms of Sustainability

Sustainable

>50% of renewable and recycled materials!

Lightweight

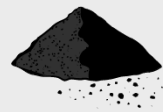
40% less weight with our innovative lightweight construction!

Efficient

Low rolling resistance exceeding A-Label requirements by 25%!



Vegetable Oils and Resins



Recycled Carbon Black



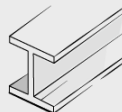
Refreshable Tread



Lightweight Construction



Rubber from Worn Tires



Recycled Steel



Recycled PET Plastic Bottles



Natural Rubber from Dandelions¹



Eco-friendly rubber bonding



Silicate from Ashes of Rice Husks

COKOON

¹ Dandelion already in series production for Continental Bicycle Tires

3 | Group Highlights

Most Important KPIs for Q3 2021

	Q3 2020	Q3 2021	Change	Comments
Sales	€8.7 bn	€8.0 bn	-7.4%	Organic growth -8.5%; FX -€70 mn
Adjusted EBIT ¹	€727 mn	€419 mn	-€308 mn	
Adjusted EBIT ¹ margin	8.4%	5.2%	-320 bps	
PPA ²	-€42 mn	-€38 mn		
Special effects	-€1.359 mn	€38 mn		
Carve-out effects	-€10 mn	-€73 mn		
Restructuring	-€606 mn	€55 mn		
Impairments	-€78 mn	€0 mn		
Other effects	-€665 mn	€56 mn		Goodwill impairment in Q3 2020: -€649 mn
NIAT ^{3,4}	-€719 mn	€309 mn	+€1,028 mn	
Free cash flow before acquisitions, divestments, and carve-out effects ⁴	€1,783 mn	€12 mn	-€1,771 mn	
Gearing ratio	n.a.	32.3%		
Equity ratio	n.a.	34.6%		
Trailing ROCE ⁵	n.a.	10.5%		
Net indebtedness	n.a.	€3,964 mn		

¹ Before amortization of intangibles from PPA, changes in the scope of consolidation and special effects.

² Amortization of intangibles from PPA.

³ Net income attributable to the shareholders of the parent.

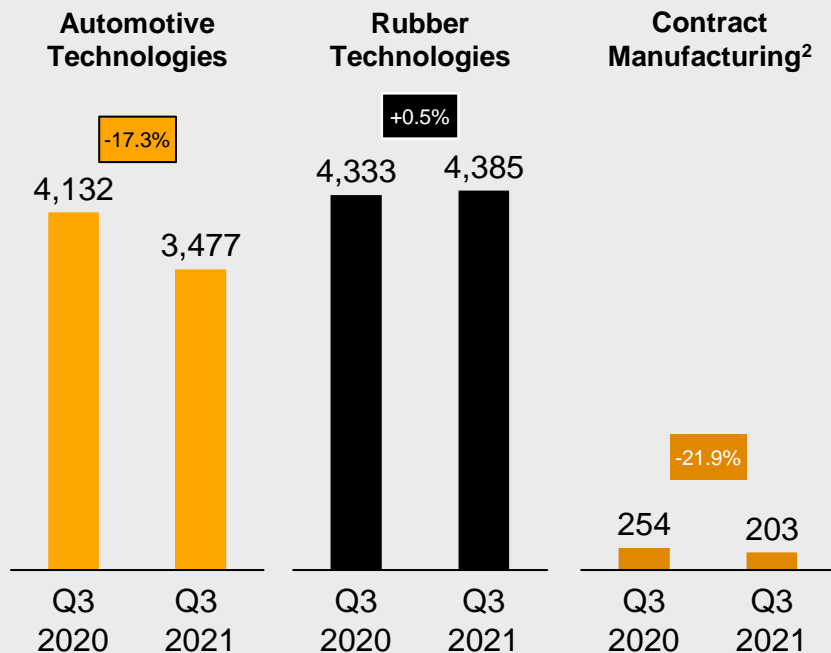
⁴ The figures shown are for the Continental Group as a whole, comprising continuing operations and discontinued operations, for the reporting and comparative period.

⁵ Calculated as reported EBIT for the last twelve months (LTM) divided by average operating assets for the LTM.

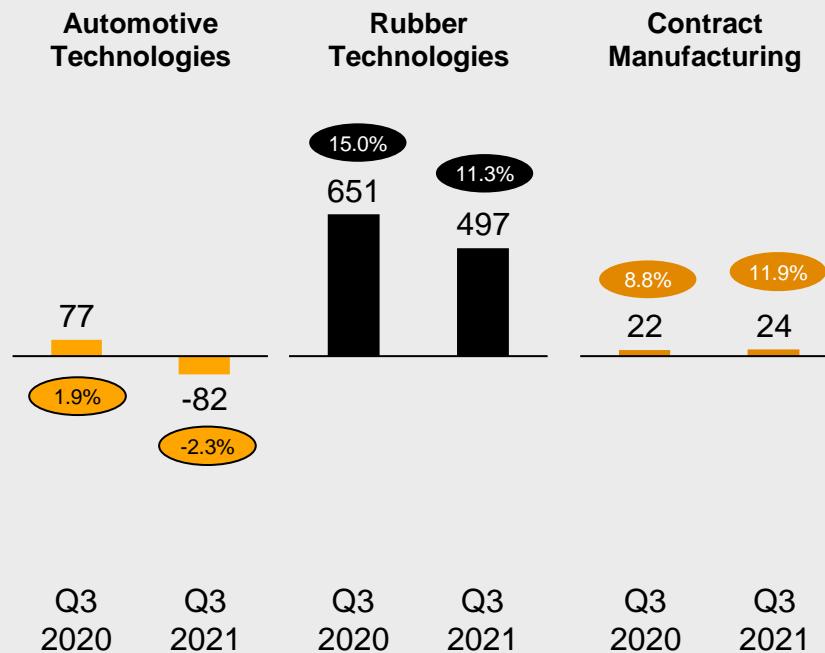
3 | Group Highlights

Q3 2021 – Sales and Earnings Performance

Sales (€ mn)



Adjusted EBIT¹ (€ mn)



□ Organic growth³ | ○ Adj. EBIT margin¹

¹ Before amortization of intangibles from PPA, consolidation and special effects.

² Following the spin-off of Vitesco Technologies, the Contract Manufacturing group sector is being reported for the first time. It comprises the continuing operations of the former Powertrain Technologies group sector.

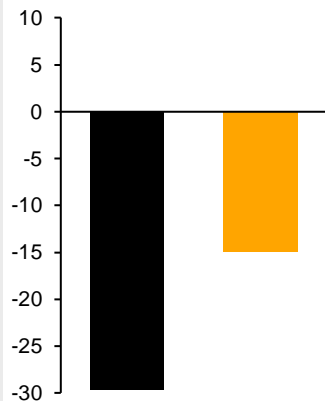
³ Before changes in the scope of consolidation and exchange-rate effects.

4 | Automotive Technologies

Regional Production vs. Sales Growth in Q3 2021

Europe¹

Δ Y-o-Y in %

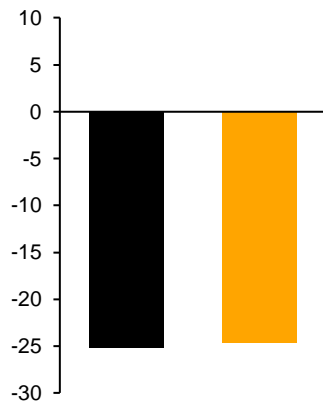


Europe: share of sales

Q3 2020	44%
Q3 2021	45%

North America¹

Δ Y-o-Y in %

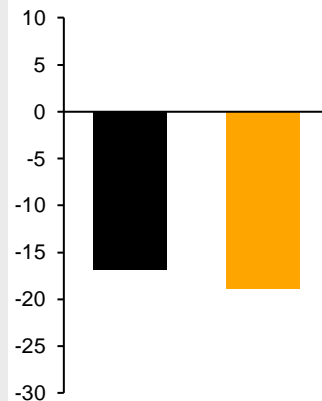


North America: share of sales

Q3 2020	27%
Q3 2021	24%

China¹

Δ Y-o-Y in %

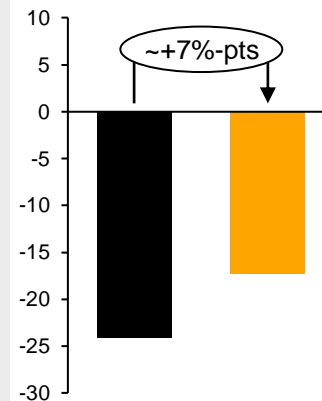


China: share of sales

Q3 2020	16%
Q3 2021	15%

Worldwide¹

Δ Y-o-Y in %



■ PC< production weighted by regional sales share

○ Outperformance

■ PC< production by region ■ Automotive Technologies sales

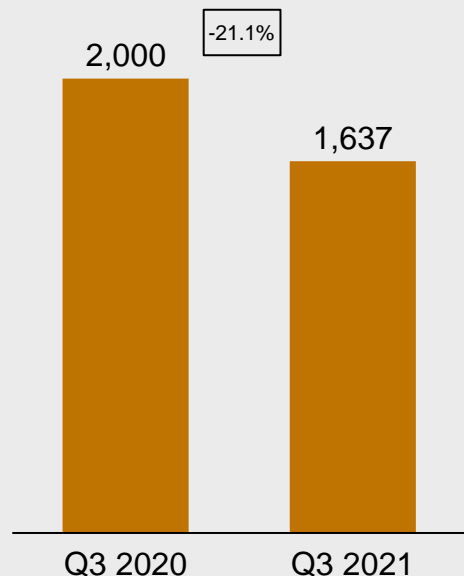
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¹ Shown as change in organic sales Y-o-Y (adjusted for FX and consolidation effects); China incl. Hong Kong.

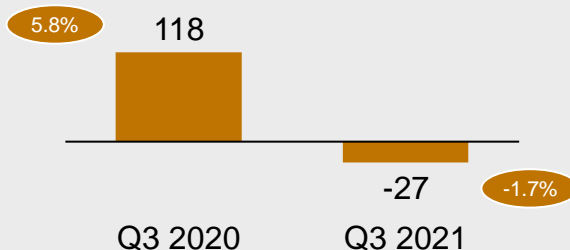
4 | Automotive Technologies

Q3 2021 – Autonomous Mobility and Safety

Sales (€ mn)



Adjusted EBIT¹ (€ mn)



□ Organic growth² | ● Adj. EBIT margin¹

¹ Before amortization of intangibles from PPA, consolidation and special effects.

² Before changes in the scope of consolidation and exchange-rate effects.

Sales

- › Impact from FX: +1.1%
- › Volume impact felt in all product areas, but most heavily in hydraulic braking and ADAS
- › Regional impact most significant among European and North American customers

Adjusted EBIT¹

- › Profitability restrained by lower volumes, higher supply chain costs and operational inefficiencies from volatile demand
- › Positive effect of ~€30 mn related to spin-off
- › ~€30 mn in additional R&D expenses in ADAS (FY 21E: ~€100 to ~€150 mn)

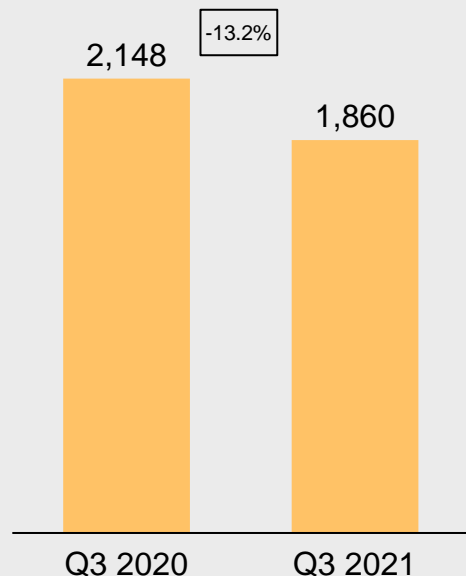
Order intake: €2.7 bn

- › Major business wins for electronic brake systems, most notably for MK C2 One Box

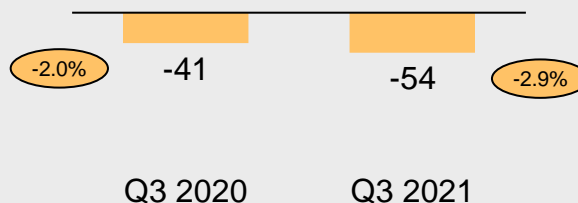
4 | Automotive Technologies

Q3 2021 – Vehicle Networking and Information

Sales (€ mn)



Adjusted EBIT¹ (€ mn)



□ Organic growth² | ○ Adj. EBIT margin¹

¹ Before amortization of intangibles from PPA, consolidation and special effects.
² Before changes in the scope of consolidation and exchange-rate effects.

Sales

- › Impact from FX: +1.7%
- › Strong semiconductor-related impact on various business units
- › Year-on-year growth in Commercial Vehicle and Services, driven by fleet service and aftermarket

Adjusted EBIT¹

- › Margin impact from lower volumes, supply chain costs and operational inefficiencies
- › Positive effect of ~ €30 mn related to spin-off

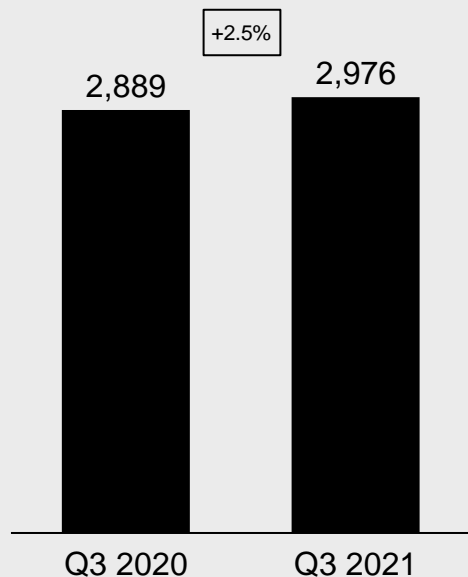
Order intake: €2.1 bn

- › Around €1 bn LTS for first OLED technology in a panorama display for a premium volume vehicle with SOP in 2023

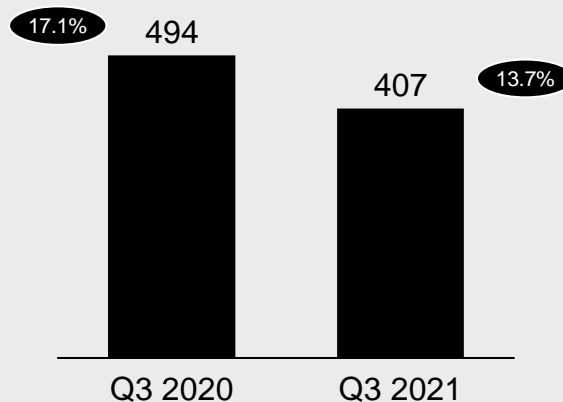
5 | Rubber Technologies

Q3 2021 – Tires

Sales (€ mn)



Adjusted EBIT¹ (€ mn)



□ Organic growth² | ● Adj. EBIT margin¹

¹ Before amortization of intangibles from PPA, consolidation and special effects.
² Before changes in the scope of consolidation and exchange-rate effects.

Sales

- › Impact from FX: +0.5%
- › Volume: -5.5%
 - › OE volumes significantly down Y-o-Y
 - › Replacement in North America and China above 2019 levels, while EMEA slightly below
- › Price/mix: +8.0%
 - › Both pricing and mix continue to develop favorably, especially in EMEA and Americas

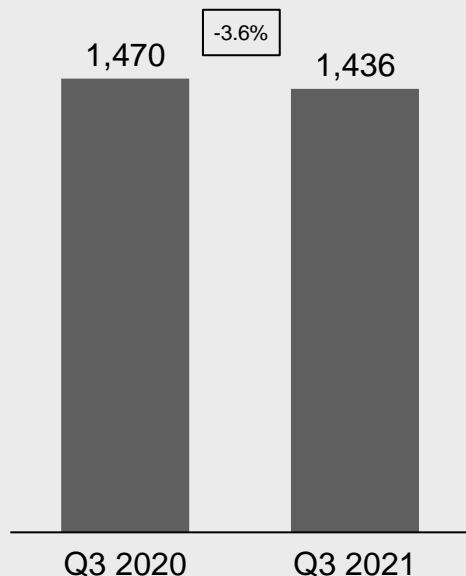
Adjusted EBIT¹

- › Increasing contribution from pricing supportive of margins
- › Profitability impacted by reduced volumes, raw material headwind of ~€150mn and higher energy and logistics expenses; even stronger headwinds expected in Q4

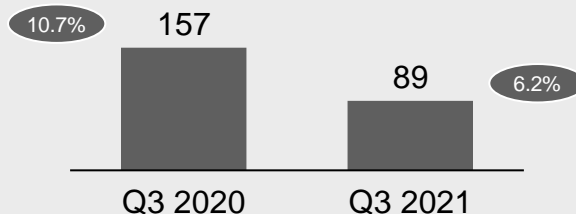
5 | Rubber Technologies

Q3 2021 – ContiTech

Sales (€ mn)



Adjusted EBIT¹ (€ mn)



□ Organic growth² | ● Adj. EBIT margin¹

¹ Before amortization of intangibles from PPA, consolidation and special effects.
² Before changes in the scope of consolidation and exchange-rate effects.

Sales

- › Impact from FX: +1.3%
- › OE: volumes significantly down Y-o-Y, with strongest declines in Europe and North America
- › Industrial & Aftermarket: solid growth in Surface Solutions and Power Transmission

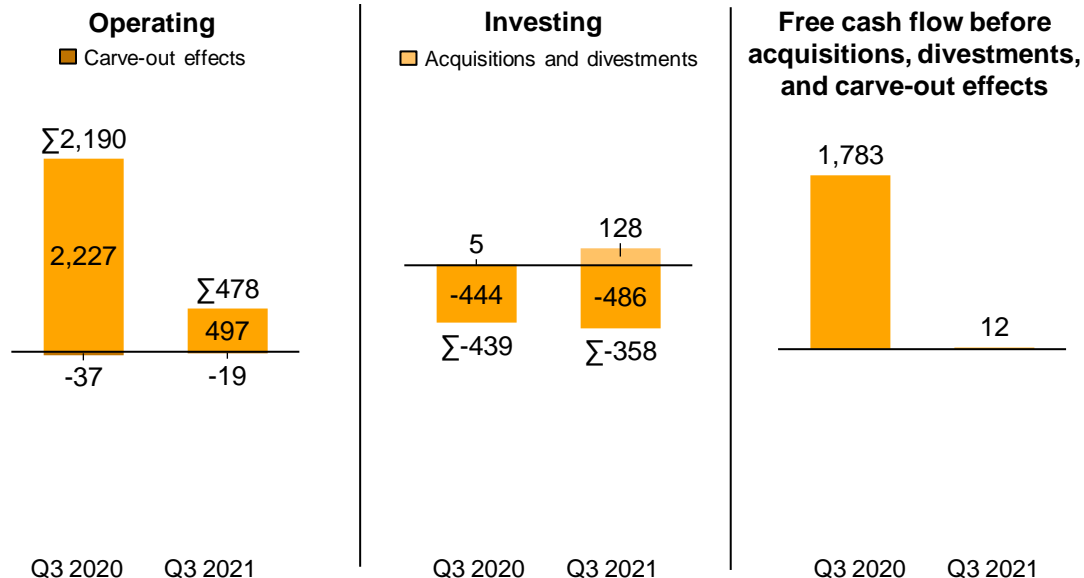
Adjusted EBIT¹

- › Influenced by raw material headwinds (~ €75 mn), volatile demand and supply chain challenges; other inflationary effects increasing
- › Positive contributions from pricing activities as well as capacity adjustments

6 | Cash Flow – Continuing and Discontinued Operations

Free Cash Flow Impacted by Increased Working Capital

Cash Flow Q3 2021 (€ mn)



Operating Cash Flow











- › Inventories higher than normal seasonality reflects higher raw material prices and supply chain mitigation measures
- › Cash outflow for restructuring of €66 mn (YTD €192 mn, FY 21E ~ €350 mn)
- › Contribution from Discontinued Operations of €200 mn and YTD €464 mn

Investing Cash Flow

- › Capex in FY 21E expected be ~ 6% of sales
- › Cash inflow of €125 mn resulting from sale of minority stake in financial investment
- › Contribution from Discontinued Operations of -€49 mn and YTD -€158 mn

7 | 2021 Outlook

Expectations for Market Development Updated

	Vehicle Production				Replacement Tires			
	Passenger Cars & Light Trucks 		Commercial Vehicles 		Passenger Cars & Light Trucks 		Commercial Vehicles 	
	Q4e 2021	FY 2021E	Q4e 2021	2021E	Q4e 2021	2021E	Q4e 2021	2021E
Europe 	-30% to -20%	-4% to -2%	-10% to 0%	+11% to +13%	-3% to +2%	+8% to +10%	-7% to -2%	+6% to +8%
North America   	-20% to -10%	-1% to +1%	0% to +10%	+15% to +17%	-3% to +2%	+14% to +16%	-7% to -2%	+16% to +18%
China 	-25% to -15%	-2% to 0%	-35% to -45%	-14% to -16%	-1% to +4%	+6% to +8%	n/a	n/a
Worldwide 	-25% to -15%	-1% to +1%	-25% to -15%	-1% to +1%	-3% to +2%	+9% to +11%	n/a	n/a

E = Estimates.
Sources: IHS Markit, own estimates.

7 | 2021 Outlook

Continental Group (Continuing Operations Only, Unless Otherwise Stated)

	2021E
Consolidated sales	Around €32.5 bn – €33.5 bn
Adj. EBIT ¹ margin	Around 5.2% – 5.6%
Automotive Technologies sales	Around €14.5 bn – €15.0 bn
Adj. EBIT ¹ margin	Around -2.0% – -2.5%
Rubber Technologies sales	Around €17.2 bn – €17.5 bn
Adj. EBIT ¹ margin	Around 12.3% – 12.7%
Contract Manufacturing sales	Around €800 mn – €900 mn
Adj. EBIT ¹ margin	Around 9%
Raw materials cost impact for Rubber Technologies	Headwind of around €550 mn (previously around €500 mn)
Special effects	Around -€300 mn for restructuring costs and carve-out effects
Financial result	Around -€180 mn ²
Tax rate including carve-out effects	Around 23%
Capex before financial investments in % of sales	Around 6% (previously around 7%)
PPA amortization	Below €200 mn
Free cash flow before acquisitions, divestments, and carve-out effects	Around €0.8 bn – €1.2 bn ³ (previously around €1.1 bn – €1.5 bn ⁴)
Net income ³	Will include result of discontinued operations (mainly Powertrain) until spin-off date

¹ Before amortization of intangibles from PPA, consolidation and special effects.

² Before effects of currency translation and effects from changes in the fair value of derivative instruments and other valuation effects.

³ The figures shown are for the Continental Group as a whole, comprising continuing operations and discontinued operations, for the reporting and comparative period.

⁴ For continuing operations only.

E = Estimates.

Thank you!



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- › The tables on the key figures for the group sectors show only the figures for continuing operations in the reporting and comparative periods for all group sectors.
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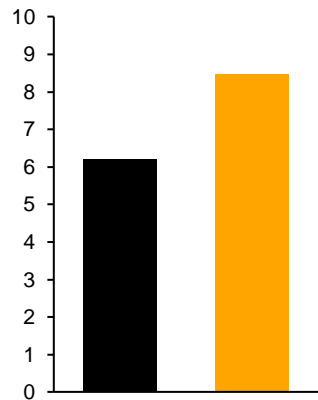
Back-up

Back-up

Regional Production vs. Sales Growth in 9M 2021

Europe¹

Δ Y-o-Y in %

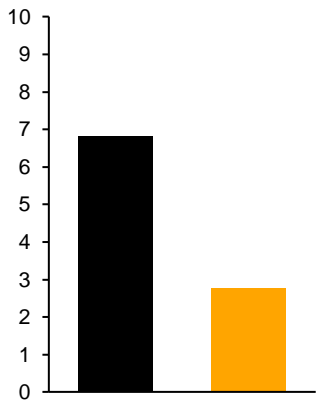


Europe: share of sales

9M 2020	46%
9M 2021	47%

North America¹

Δ Y-o-Y in %

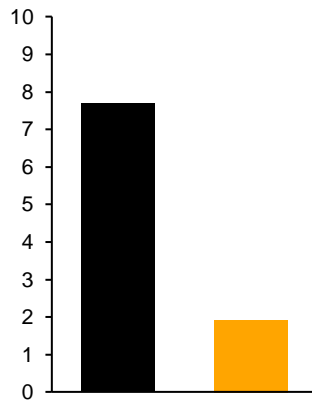


North America: share of sales

9M 2020	24%
9M 2021	24%

China¹

Δ Y-o-Y in %

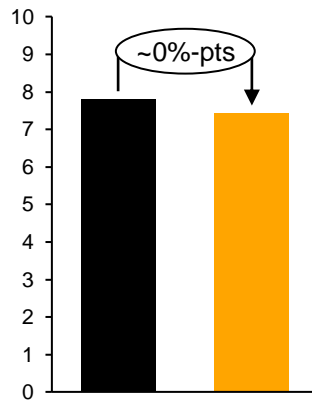


China: share of sales

9M 2020	17%
9M 2021	14%

Worldwide¹

Δ Y-o-Y in %



■ PC< production weighted by regional sales share

○ Outperformance

■ PC< production by region ■ Automotive Technologies sales

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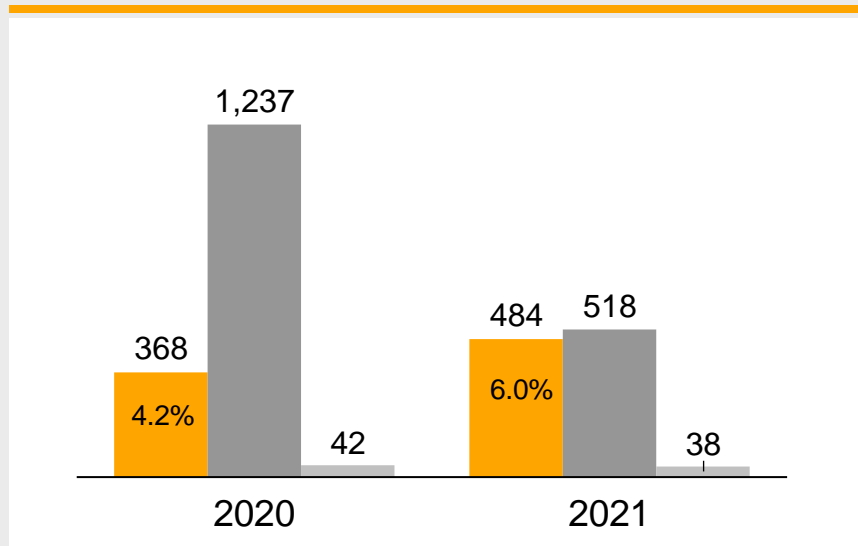
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¹ Shown as change in organic sales Y-o-Y (adjusted for FX and consolidation effects); China incl. Hong Kong.

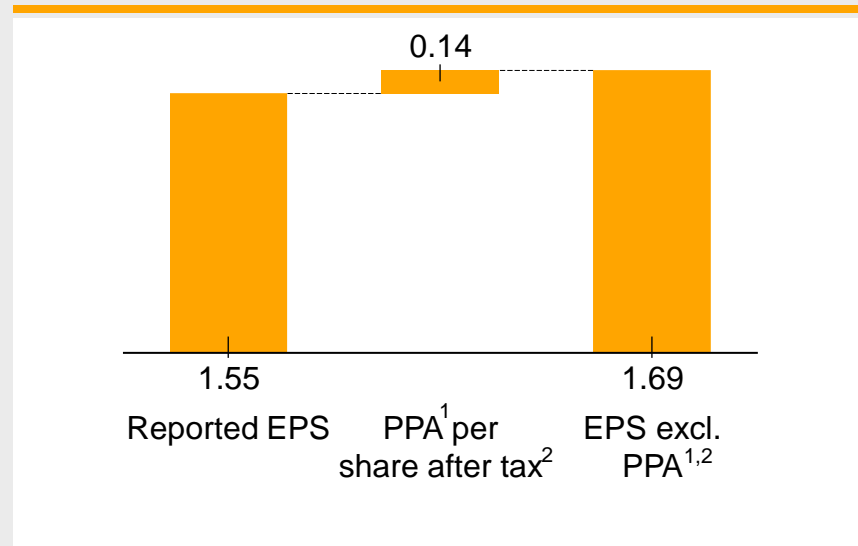
Back-up

Capex, Depreciation and Earnings per Share – Breakdown for Q3 2021

Capex, Depreciation and PPA¹ (€ mn)



EPS excl. PPA^{1,2} (€)



■ Capex (PPE), percentage of sales | ■ Depreciation, w/o PPA¹ | ■ PPA¹

¹ Amortization of intangibles from PPA.

² Assuming corporate tax rate of 28%.

Back-up

Relevant Bonds

Issuer	Continental AG	Conti-Gummi Finance B.V., Netherlands ¹	Conti-Gummi Finance B.V., Netherlands ¹	Continental AG	Continental AG
Issue	Senior Notes				
Principal amount	€500 mn	€750 mn	€625 mn	€600 mn	€750 mn
Offering price	99.804%	99.559%	99.589%	99.802%	98.791%
Rating at issue date	Baa1 (Moody's) BBB+ (Fitch)	Baa2 (Moody's) BBB (Fitch)	Baa2 (Moody's) BBB (Fitch)	Baa1 (Moody's) BBB+ (Fitch)	Baa2 (Moody's) BBB (Fitch)
Current rating (group)	BBB (S&P²), BBB (Fitch³), Baa2 (Moody's⁴)				
Coupon	0.000% p.a.	2.125% p.a.	1.125% p.a.	0.375% p.a.	2.500% p.a.
Issue date	Sept. 12, 2019	May 27, 2020	June 25, 2020	Sept. 27, 2019	May 27, 2020
Maturity	Sept. 12, 2023	Nov. 27, 2023	Sept. 25, 2024	June 27, 2025	Aug. 27, 2026
Interest payment		Annual Nov. 27	Annual Sept. 25	Annual June 27	Annual Aug. 27
WKN	A2YPE5	A28XTQ	A28YEC	A2YPAE	A28XTR
ISIN	XS2051667181	XS2178585423	XS2193657561	XS2056430874	XS2178586157
Denomination	€1,000 with minimum tradable amount €1,000	€1,000 with minimum tradable amount €1,000	€1,000 with minimum tradable amount €1,000	€1,000 with minimum tradable amount €1,000	€1,000 with minimum tradable amount €1,000

¹ Guaranteed by Continental AG.

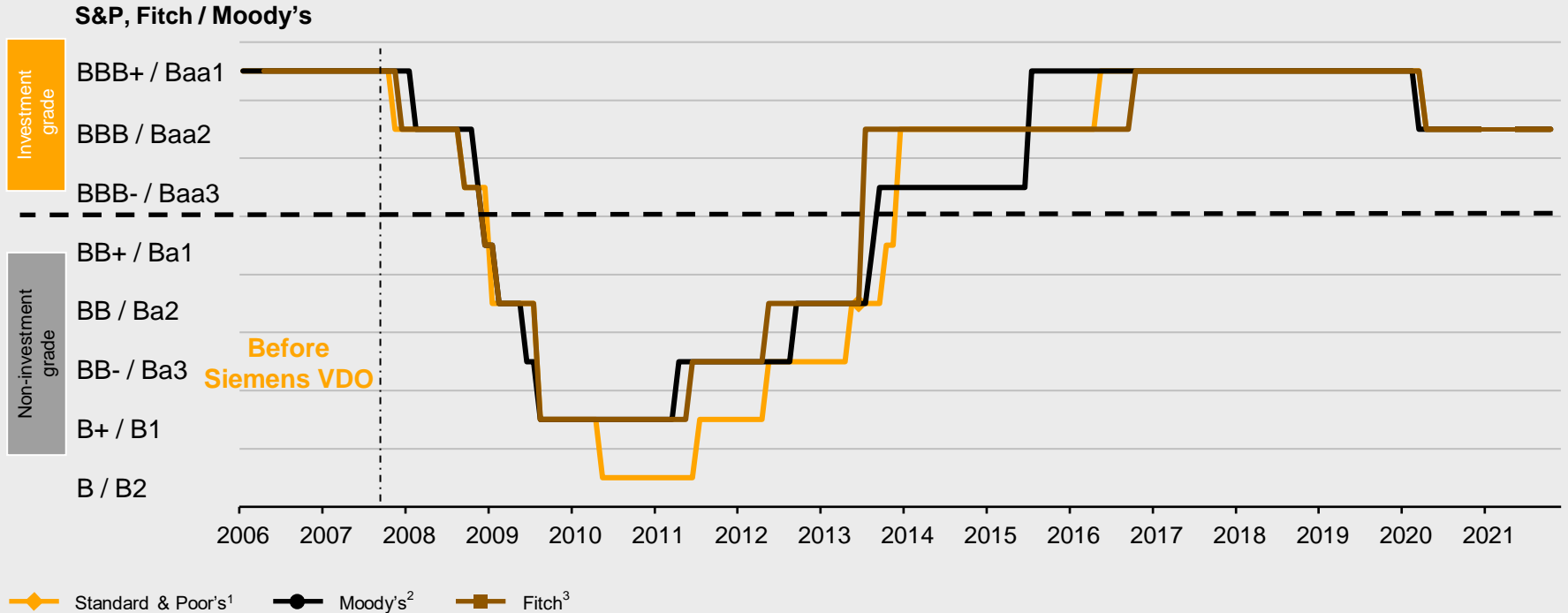
² Contracted rating since May 19, 2000.

³ Contracted rating since November 7, 2013.

⁴ Contracted rating since January 1, 2019.

Back-up

Continental's Credit Rating



¹ Contracted rating since May 19, 2000.
² Contracted rating since January 1, 2019.
³ Contracted rating since November 7, 2013.

The tables on the key figures for the group sectors show only the figures for continuing operations in the reporting and comparative periods for all group sectors.

Fact Sheets

2020 – 9M 2021

Fact Sheets

Sales and Adjusted EBIT¹ by Quarter

Sales

Sales (€ mn)	2020					2021				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	2,074.3	1,252.3	1,999.6	2,233.6	7,559.8	2,046.2	1,853.4	1,637.0		
Vehicle Networking and Information	2,166.9	1,338.0	2,148.2	2,289.1	7,942.2	2,095.7	1,967.2	1,860.2		
Tires	2,483.5	1,912.2	2,888.7	2,874.2	10,158.6	2,742.9	2,888.2	2,976.6		
ContiTech	1,520.9	1,063.7	1,469.7	1,524.3	5,578.6	1,520.7	1,491.3	1,435.5		
Contract Manufacturing	273.7	158.5	254.0	283.7	969.9	264.9	225.2	202.7		
Other / Consolidation	-113.8	-65.4	-81.1	-84.4	-344.7	-95.1	-70.9	-71.5		
Group	8,405.5	5,659.3	8,679.1	9,120.5	31,864.4	8,575.3	8,354.4	8,040.5		

Changes Y-o-Y in %	2020					2021				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	-12.1	-47.5	-12.7	-4.9	-19.4	-1.4	48.0	-18.1		
Vehicle Networking and Information	-9.5	-45.9	-10.8	-1.2	-17.2	-3.3	47.0	-13.4		
Tires	-12.3	-33.4	-3.4	-5.3	-13.4	10.4	51.0	3.0		
ContiTech	-3.3	-36.6	-8.0	-1.9	-12.9		40.2	-2.3		
Contract Manufacturing						-3.2	42.1	-20.2		
Group	-23.9	-49.8	-21.8	-17.6	-28.4	2.0	47.6	-7.4		

Adjusted EBIT¹

Adj. EBIT ¹ (€ mn)	2020					2021				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	49.2	-186.7	118.2			53.0	-37.0	-27.2		
Vehicle Networking and Information	15.0	-285.2	-41.1			45.3	-50.2	-54.2		
Tires	263.8	37.0	493.4			455.3	514.5	407.2		
ContiTech	117.4	-0.7	157.4			159.6	122.1	89.3		
Contract Manufacturing	60.9	-17.0	22.4			64.9	8.4	24.1		
Other / Consolidation	-44.8	-15.1	-23.0			-39.4	-39.5	-20.1		
Group	461.5	-467.7	727.3			738.7	518.3	419.1		

Adj. EBIT ¹ margin in %	2020					2021				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	2.4	-16.1	5.8			2.6	-2.0	-1.7		
Vehicle Networking and Information	0.7	-21.8	-2.0			2.2	-2.6	-2.9		
Tires	10.6	1.9	17.1			16.6	17.8	13.7		
ContiTech	7.7	-0.1	10.7			10.5	8.2	6.2		
Contract Manufacturing	22.3	-10.7	8.8			24.5	3.7	11.9		
Group	5.5	-8.5	8.4			8.6	6.2	5.2		

Changes Y-o-Y in %	2021				
	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	7.7	80.2	-123.0		
Vehicle Networking and Information	202.0	82.4	-31.9		
Tires	72.6	1,290.5	-17.5		
ContiTech	35.9	17,542.9	-43.3		
Contract Manufacturing	6.6	149.4	7.6		
Group	60.1	210.8	-42.4		

9M 2021 Results – November 10, 2021

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¹ Before amortization of intangibles from PPA, consolidation and special effects.

Fact Sheets

EBITDA and EBIT by Quarter

EBITDA

(€ mn)	2020					2021				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	133.0	-69.1	149.9	199.1	412.9	166.8	78.5	60.4		
Vehicle Networking and Information	265.8	-241.2	-90.7	36.4	-29.7	137.7	69.8	46.2		
Tires	471.6	241.8	435.8	715.7	1,864.9	650.8	723.1	597.8		
ContiTech	179.4	49.6	201.8	197.9	628.7	217.6	178.0	145.5		
Contract Manufacturing	76.6	-2.8	-71.4	-24.5	-22.1	77.6	21.5	77.9		
Other / Consolidation	-42.0	-12.5	-20.3	-16.4	-91.2	-36.9	-38.6	47.4		
Group	1,084.4	-34.2	605.1	1,108.2	2,763.5	1,213.6	1,032.3	975.2		

Margin in %	2020					2021				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	6.4	-5.5	7.5	8.9	5.5	8.2	4.2	3.7		
Vehicle Networking and Information	12.3	-18.0	-4.2	1.6	-0.4	6.6	3.5	2.5		
Tires	19.0	12.6	15.1	24.9	18.4	23.7	25.0	20.1		
ContiTech	11.8	4.7	13.7	13.0	11.3	14.3	11.9	10.1		
Contract Manufacturing	28.0	-1.8	-28.1	-8.6	-2.3	29.3	9.5	38.4		
Group	12.9	-0.6	7.0	12.2	8.7	14.2	12.4	12.1		

Changes Y-o-Y in %	2020					2021				
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Autonomous Mobility and Safety	-50.7	-123.6	-42.4	-38.2	-63.9	25.4	213.6	-59.7		
Vehicle Networking and Information	12.9	-189.4	-379.9	-18.9	-105.1	-48.2	128.9	150.9		
Tires	-22.7	-59.6	-29.0	5.9	-25.3	38.0	199.0	37.2		
ContiTech	0.3	-67.6	9.5	28.1	-6.2	21.3	258.9	-27.9		
Contract Manufacturing						1.3	867.9	209.1		
Group	-26.4	-102.3	-42.3	11.1	-44.5	11.9	3,118.4	61.2		

EBIT

2020						2021					
Q1	Q2	Q3	Q4	Year		Q1	Q2	Q3	Q4	Year	
1.0	-194.6	34.3	29.8	-129.5		38.4	-49.2	-71.6			
137.7	-366.1	-931.8	-204.7	-1,364.9		17.0	-53.8	-81.4			
256.6	31.0	231.3	493.4	1,012.3		447.5	520.1	395.3			
89.8	-39.3	102.6	101.0	254.1		135.8	98.1	67.2			
59.2	-18.9	-86.6	-47.7	-94.0		63.4	-2.0	63.2			
-46.5	-15.9	-23.4	-20.2	-106.0		-39.5	-40.5	45.8			
497.8	-603.8	-673.6	351.6	-428.0		662.6	472.7	418.5			

2020						2021					
Q1	Q2	Q3	Q4	Year		Q1	Q2	Q3	Q4	Year	
	-15.5	1.7	1.3	-1.7		1.9	-2.7	-4.4			
6.4	-27.4	-43.4	-8.9	-17.2		0.8	-2.7	-4.4			
10.3	1.6	8.0	17.2	10.0		16.3	18.0	13.3			
5.9	-3.7	7.0	6.6	4.6		8.9	6.6	4.7			
21.6	-11.9	-34.1	-16.8	-9.7		23.9	-0.9	31.2			
5.9	-10.7	-7.8	3.9	-1.3		7.7	5.7	5.2			

2020						2021					
Q1	Q2	Q3	Q4	Year		Q1	Q2	Q3	Q4	Year	
-99.3	-218.4	105.8	-81.3	-7.6		3,740.0	74.7	-308.7			
22.0	-427.5	36.4	-143.1	-3.0		-87.7	85.3	91.3			
-38.0	-92.2	-40.9	10.1	-38.7		74.4	1,577.7	70.9			
-6.5	-160.6	7.1	104.9	-16.9		51.2	349.6	-34.5			
						7.1	89.4	173.0			
-39.5	-180.2	65.8	179.9	-59.5		33.1	178.3	162.1			

Fact Sheets

Reported and Adjusted 9M 2021 Results

(€ mn)	Autonomous Mobility and Safety		Vehicle Networking and Information		Tires		ContiTech		Contract Manufacturing		Cons. / Corr.		Group	
	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021
Sales	5,326.2	5,536.6	5,653.1	5,923.1	7,284.4	8,607.7	4,054.3	4,447.5	686.2	692.8	-260.3	-237.5	22,743.9	24,970.2
EBIT	-159.3	-82.4	-1,160.2	-118.2	518.9	1,362.9	153.1	301.1	-46.3	124.6	-85.8	-34.2	-779.6	1,553.8
Amortization of intangible assets from PPA		0.8	49.4	48.6	14.2	13.1	67.7	54.6					131.3	117.1
Total special effects	127.6	70.4	812.9	10.5	261.1	0.9	53.1	15.3	112.6	-27.2	2.9	-64.8	1,370.2	5.1
Total consolidation effects	12.4		-13.4			0.1	0.2						-0.8	0.1
Total consolidation and special effects	140.0	70.4	799.5	10.5	261.1	1.0	53.3	15.3	112.6	-27.2	2.9	-64.8	1,369.4	5.2
Adjusted operating result (adj. EBIT) ¹	-19.3	-11.2	-311.3	-59.1	794.2	1,377.0	274.1	371.0	66.3	97.4	-82.9	-99.0	721.1	1,676.1
in % of adjusted sales	-0.4%	-0.2%	-5.6%	-1.0%	10.9%	16.0%	6.8%	8.3%	9.7%	14.1%			3.2%	6.7%

(€ mn)	Automotive Technologies		Rubber Technologies		Contract Manufacturing		Cons. / Corr.		Group	
	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021
Sales	10,939.0	11,386.8	11,266.5	12,969.6	686.2	692.8	-147.8	-79.0	22,743.9	24,970.2
EBIT	-1,320.4	-200.9	672.0	1,664.0	-46.3	124.6	-84.9	-33.9	-779.6	1,553.8
Amortization of intangible assets from PPA	49.4	49.4	81.9	67.7					131.3	117.1
Total special effects	940.5	80.9	314.2	16.2	112.6	-27.2	2.9	-64.8	1,370.2	5.1
Total consolidation effects	-1.0		0.2	0.1					-0.8	0.1
Total consolidation and special effects	939.5	80.9	314.4	16.3	112.6	-27.2	2.9	-64.8	1,369.4	5.2
Adjusted operating result (adj. EBIT) ¹	-331.5	-70.6	1,068.3	1,748.0	66.3	97.4	-82.0	-98.7	721.1	1,676.1
in % of adjusted sales	-3.1%	-0.6%	9.5%	13.5%	9.7%	14.1%			3.2%	6.7%

9M 2021 Results – November 10, 2021

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26

¹ Before amortization of intangibles from PPA, changes in the scope of consolidation and special effects.

References

Useful Links to Continental Websites

Investor Relations	www.continental-ir.com
Reports and Investor Presentation (Fact Book)	Reports
Latest Presentations	Presentations
Events	Events
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Sustainability	Sustainability
2020 Integrated Sustainability Report	2020 Integrated Sustainability Report
Corporate Governance Principles	Corporate Governance Principles
<hr/>	
Shares	Shares
Debt and Rating	Debt and Rating

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Financial Calendar

2022

Annual Financial Press Conference	March 9, 2022
Annual Shareholders' Meeting	April 29, 2022
Q1 Quarterly Statement	May 11, 2022
Half-Year Financial Report	August 9, 2022
Nine-Month Quarterly Statement	November 10, 2022

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