Satish Khatu

Management Advisor

Mr. Satish Khatu has been a Supervisory Board member since 2019.

Year of birth	1952
Nationality	USA
Memberships in other supervisory boards mandated by law or comparable domestic or foreign control committees	
Key areas of expertise according to qualification matrix[1]	*Executive board* and *supervisory board experience* Competencies in *strategy and management, mergers and acquisitions (M&A), organizational development and strategic personnel planning* as well as *digitalization and artificial intelligence* Experience in the area of industry *(i.e. tire, chemical or automotive industry)*, *manufacturing and logistics* as well as *marketing and sales (multi-level, B2B2C and digital business models)* International experience in the regions of *Europe, North and South America, China* as well as *Asia-Pacific*

Education	1975	B. Tech in Mechanical Engineering, Indian Institute of Technology – Mumbai, India
	1977	MS in Industrial Engineering, University of Cincinnati – Ohio, USA
	1980	Master of Business Administration, Xavier University – Ohio, USA

Professional career	1977 – 1983	Structural Dynamics Research Corp, Cincinnati, USA
	1983 – 2000	IBM Sales & Services Management roles
	2001 – 2004	General Manager - IBM ASEAN & India
	2004 – 2008	General Manager - IBM Services Asia Pacific
	2009 – 2010	General Manager - IBM Services Growth Markets
	2010 – 2014	General Manager - IBM Global Industrial Sector
	2000 – 2014	IBM Integration and Values Team
	2007 – 2014	IBM Performance Team

[1] Matrix is part of the „Declaration by Continental AG pursuant to Section 289f of the German Commercial Code (HGB)", available at Corporate Governance Principles of the Continental Corporation - Continental AG

2012 – 2013	IBM Strategy Team
2014 – 2023	Management Advisor/Coach in the areas of Digital/Organizational Transformation, Software as Service, Portfolio Management, Global Business Management, Operational Excellence, New Business Models, Leadership Development, Tech Startups