



Fact Book Fiscal Year 2008

I. Continental at a Glance

Continental at a Glance

- ▶ Continental AG, based in Hanover, Germany
- ▶ The company was founded in 1871
- ▶ It operates worldwide as an automotive supplier with sales of € 24,238.7 mn in 2008
- ▶ Continental employees numbered 139,155 at the end of 2008
- ▶ Acquisitions in the fields of brakes and chassis (Teves 1998) as well as electronic technologies (Temic 2001) have transformed Continental from a pure rubber based manufacturer into a leading automotive technology supplier
- ▶ With the acquisition of Phoenix in 2004, Continental became one of the world's largest non-tire rubber product manufacturers
- ▶ Acquisition of Motorola's Automotive Electronic Business in 2006 took active/passive safety competence of our Automotive Systems division to the next level and improved market position in North America
- ▶ With the acquisition of Siemens VDO Automotive AG in 2007, Continental is now an integrated automotive supplier of system solutions for powertrain and safety technologies as well as information management and has improved its market position in Europe, North America and Asia

Continental at a Glance

Portfolio 2008



Sales 2008

€ 24,238.7 mn

EBIT / EBIT clean* 2008

€ -296.2 mn / € 1,837.3 mn

EBIT margin / EBIT margin clean* 2008

-1.2% / 7.6%

Automotive Group			Rubber Group		
Chassis & Safety	Powertrain	Interior	Passenger and Light Truck Tires	Commercial Vehicle Tires	ContiTech
Headed by: K.-T. Neumann COO R. Cramer	Headed by: K.-T. Neumann	Headed by: K.-T. Neumann COO H. Matschi	Headed by: H.-J. Nikolin COO N. Setzer **	Headed by: H.-J. Nikolin	Headed by: H.-G. Wente
<ul style="list-style-type: none"> ▶ No.1 for foundation brakes ▶ No.2 for EBS and brake boosters ▶ No.1 for airbag electronics 	<ul style="list-style-type: none"> ▶ No.1 for transmission control ▶ No.2 for diesel systems ▶ No.2 for gasoline systems 	<ul style="list-style-type: none"> ▶ No.1 for instrument clusters ▶ No.1 for tachographs in CV ▶ No.1 for telematics 	<ul style="list-style-type: none"> ▶ No.1 in Europe ▶ No.1 in Europe for OE ▶ No.1 in Europe for winter tires 	<ul style="list-style-type: none"> ▶ No.1 for industrial tires in Europe ▶ No.2 in Europe in OE ▶ No.3 in Europe 	<ul style="list-style-type: none"> ▶ Nr. 1 ww for non-tire rubber products ▶ No.1 in 6 out of 7 business units in Europe
Sales € 5,134.0 mn EBIT € 303.1 mn EBIT margin 5.9%	Sales € 4,040.0 mn EBIT € -1,046.2 mn EBIT margin -25.9%	Sales € 5,856.7 mn EBIT € -462.6 mn EBIT margin -7.9%	Sales € 5,100.3 mn EBIT € 626.4 mn EBIT margin 12.3%	Sales € 1,404.2 mn EBIT € 29.5 mn EBIT margin 2.1%	Sales € 3,007.0 mn EBIT € 329.1 mn EBIT margin 10.9%

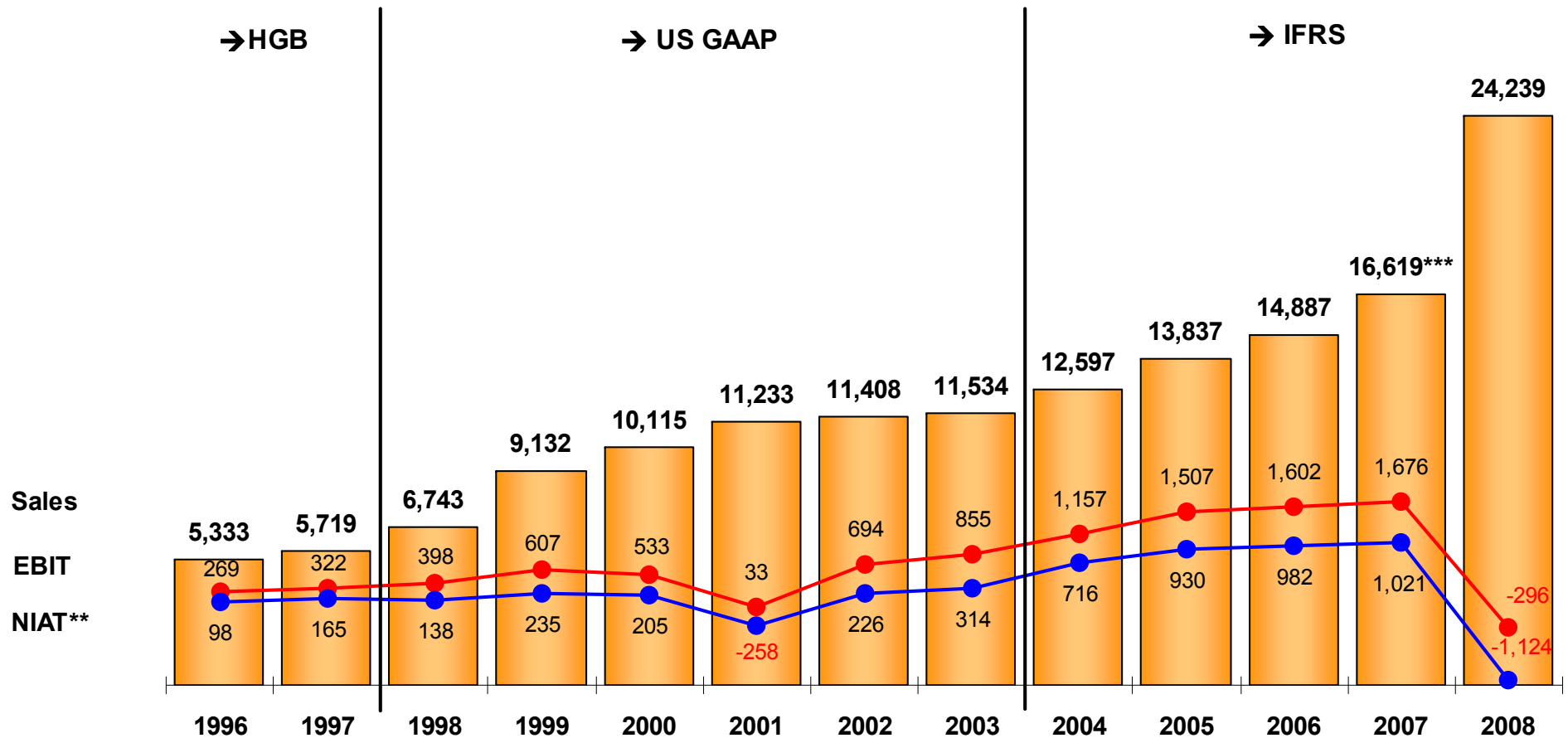
* EBIT w/o amortization of intangibles from PPA & depreciation of tangibles from PPA (Siemens VDO only) and special effects

** Temporary

Continental at a Glance

Continental Corporation – Sales / Net income*

(€ million)



* From 1998 until 2003 US GAAP / from 2004 onwards IFRS

** Net income attributable to the shareholders of the parent under IFRS

*** Since December 1, 2007 including Siemens VDO

Continental at a Glance

Continental Corporation Worldwide

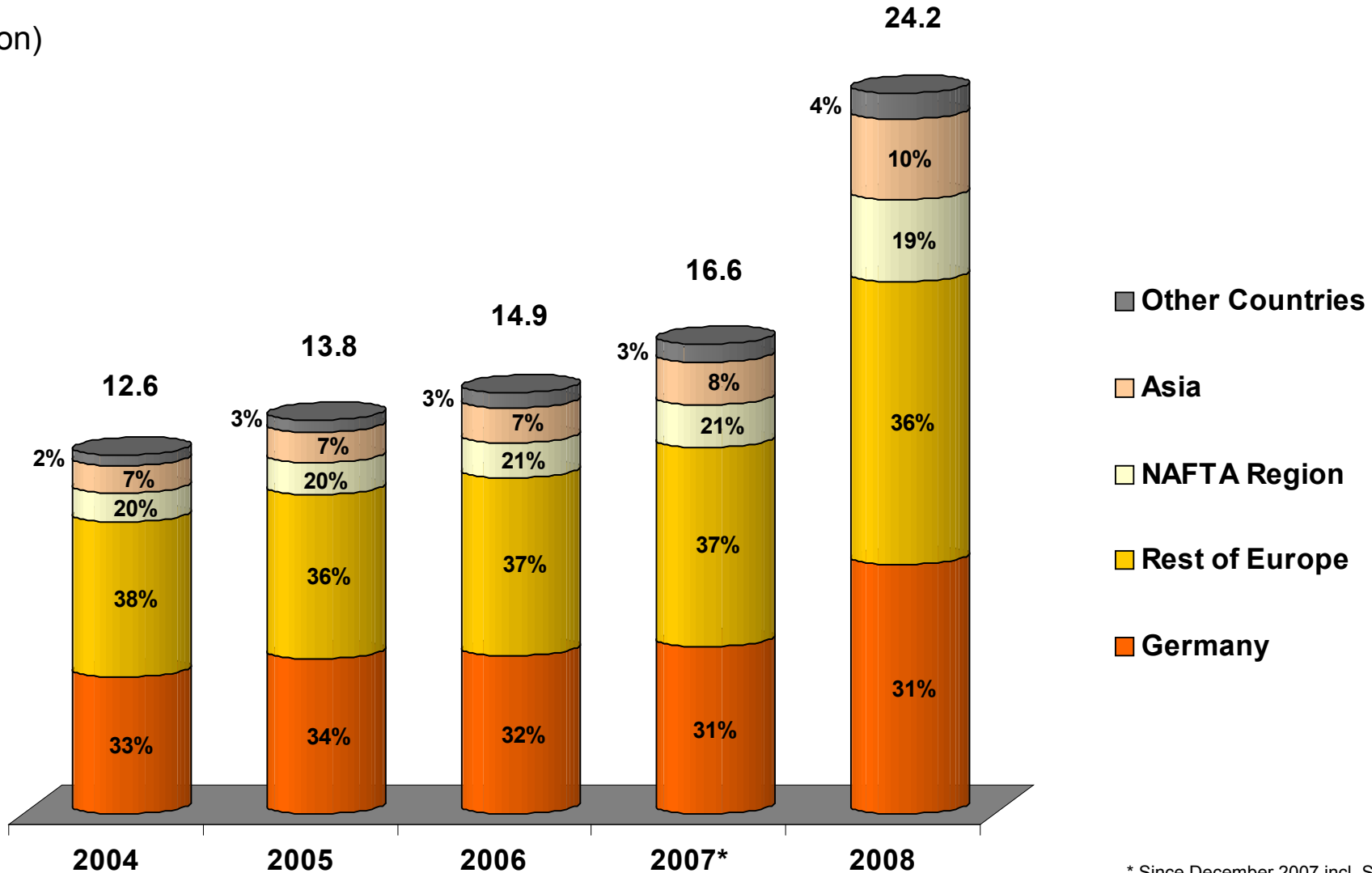


Status: December 2008

Continental at a Glance

Development of Consolidated Sales by Region

(€ billion)

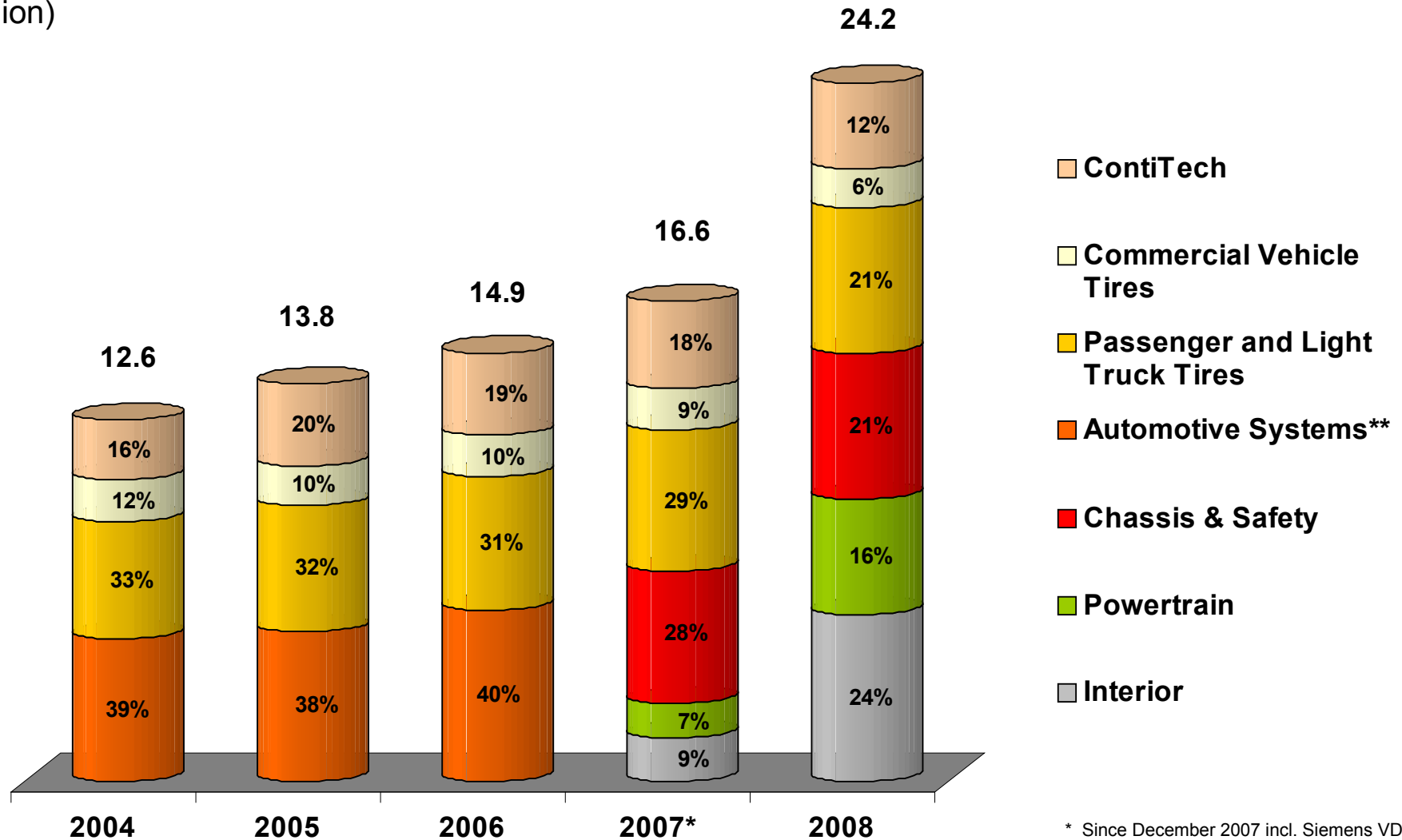


* Since December 2007 incl. Siemens VDO

Continental at a Glance

Development of Consolidated Sales by Division

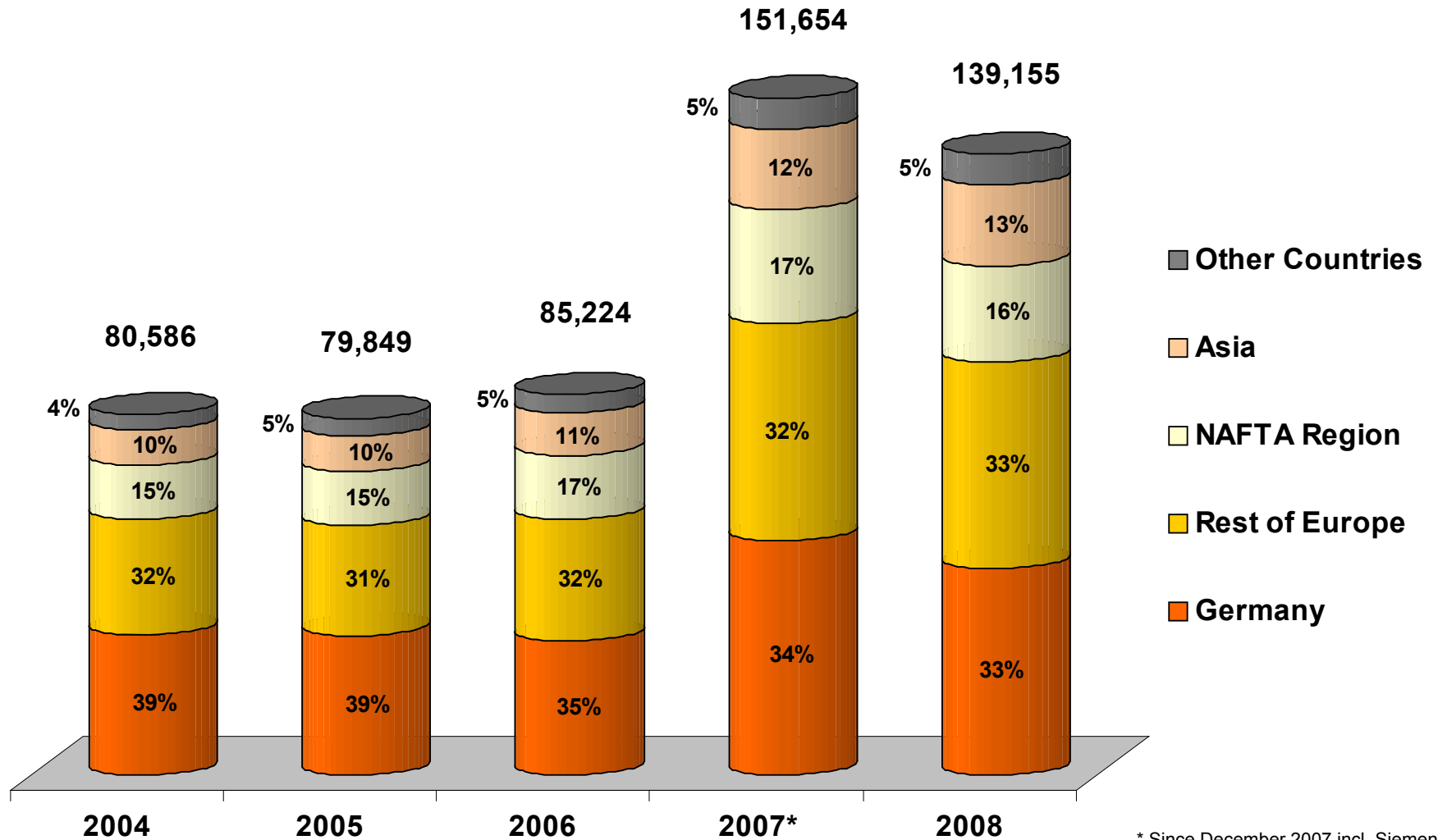
(€ billion)



* Since December 2007 incl. Siemens VDO
 ** Until 2006

Continental at a Glance

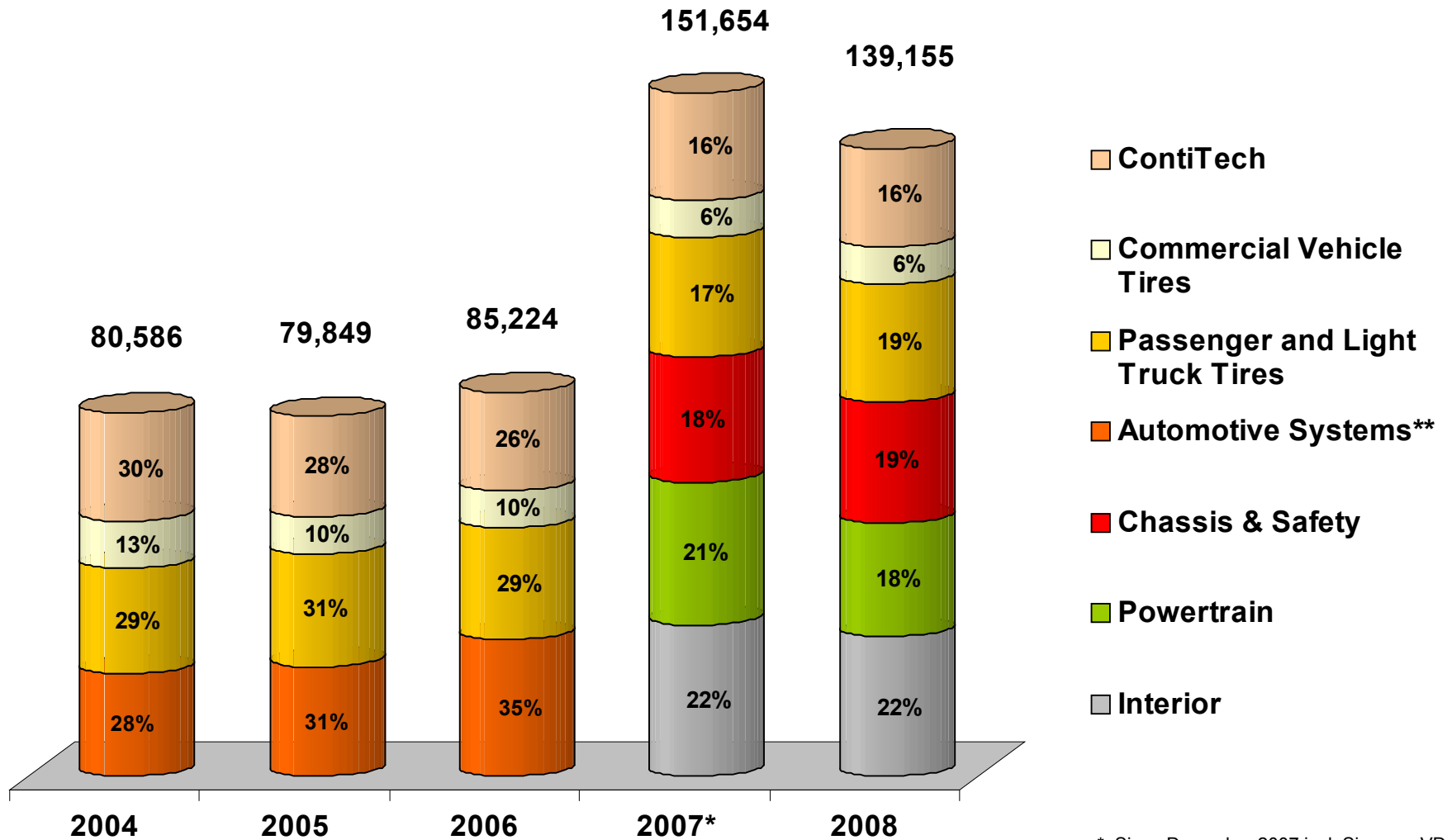
Number of Employees by Region at YE 2008



* Since December 2007 incl. Siemens VDO

Continental at a Glance

Number of Employees by Division at YE 2008

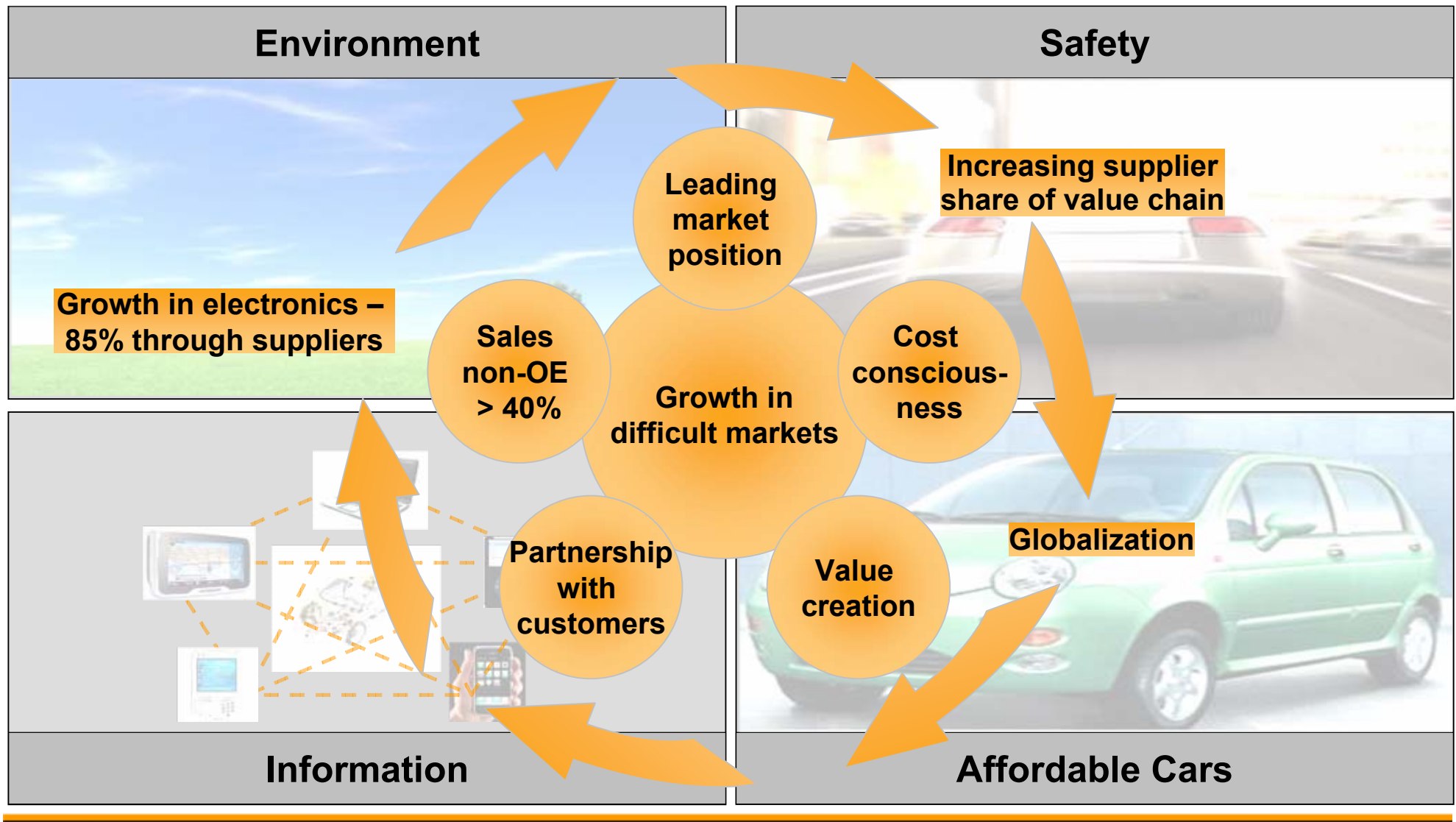


* Since December 2007 incl. Siemens VDO
 ** Until 2006

II. Continental Strategy

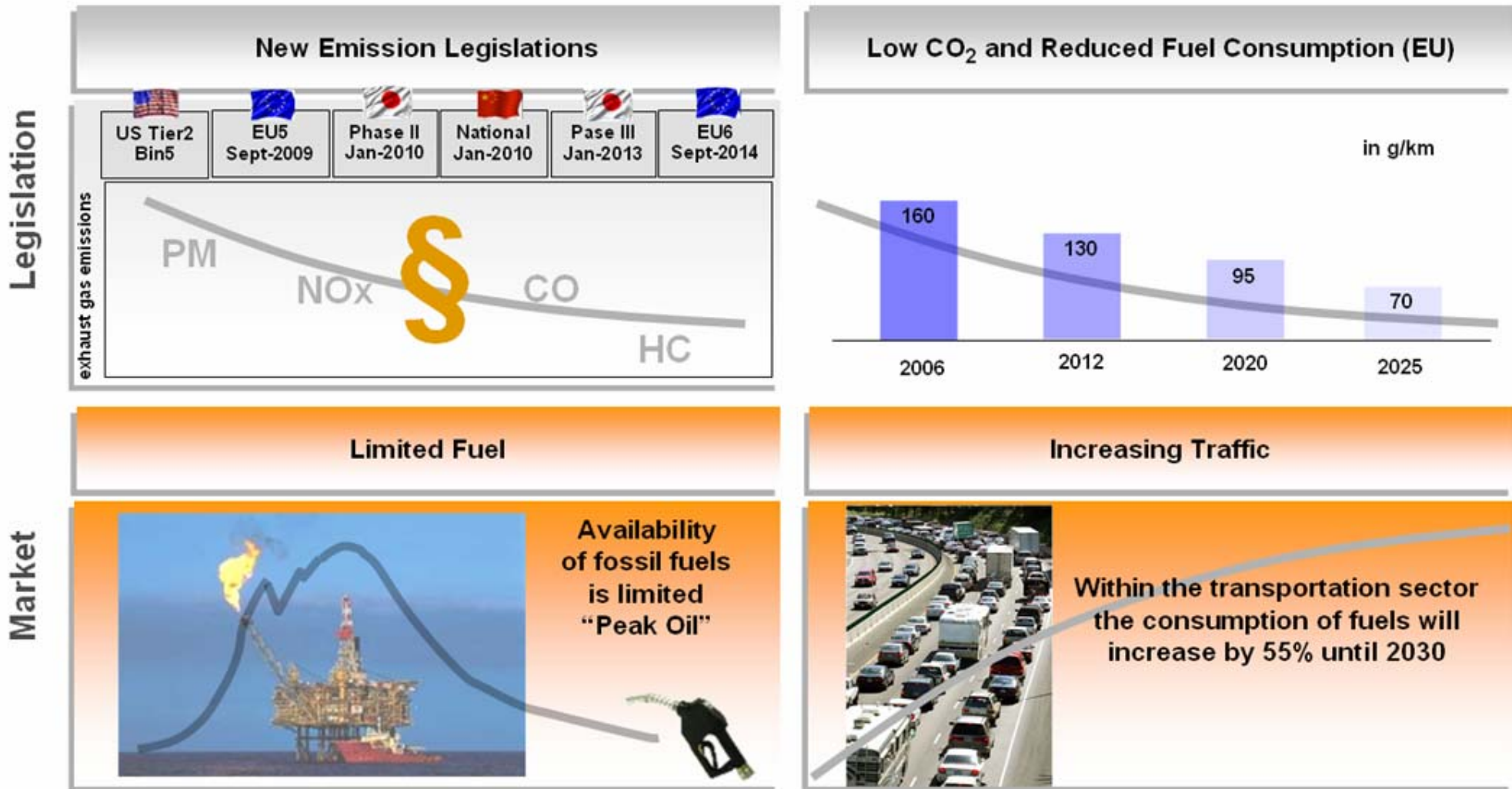
Continental Strategy

Systematic Entrepreneurial Approach



Continental Strategy

Megatrend Environment: Key Drivers for Zero Emissions



Continental Strategy

EU, NHTSA and ECCJ Initiatives – Towards Cleaner Mobility

EU*

USA**

Japan***

- ▶ EU target to reduce CO₂ emissions by 2012 to 120 g/km (currently 160 g/km)
- ▶ Long term target to reduce CO₂ emissions to 95 g/km by 2020
- ▶ EU proposes requirements on tires by 2012:
 - ▶ lower rolling resistance/ wet braking performance
 - ▶ mandatory fitment with TPMS for passenger cars****

- ▶ NHTSA targets to improve CAFE standards by 40% in 2020:
- ▶ Increase CAFE from 25 mpg to 35 mpg
- ▶ Targets are equivalent to reduce CO₂ from 219 g/km to 156 g/km

- ▶ ECCJ targets to improve fuel efficiency standards by 29% in 2015:
- ▶ Increase average level of fuel efficiency from 13.0 km/l to 16.8 km/l
- ▶ Targets are equivalent to reduce CO₂ from 179 g/km to 138 g/km

Emerging markets likely to follow Europe/USA/Japan on fuel consumption standards

* refer to proposals of the EU commission 12/2007 and the “New car safety package” proposal of the EU commission 05/2008; press release EU commission 03/2009

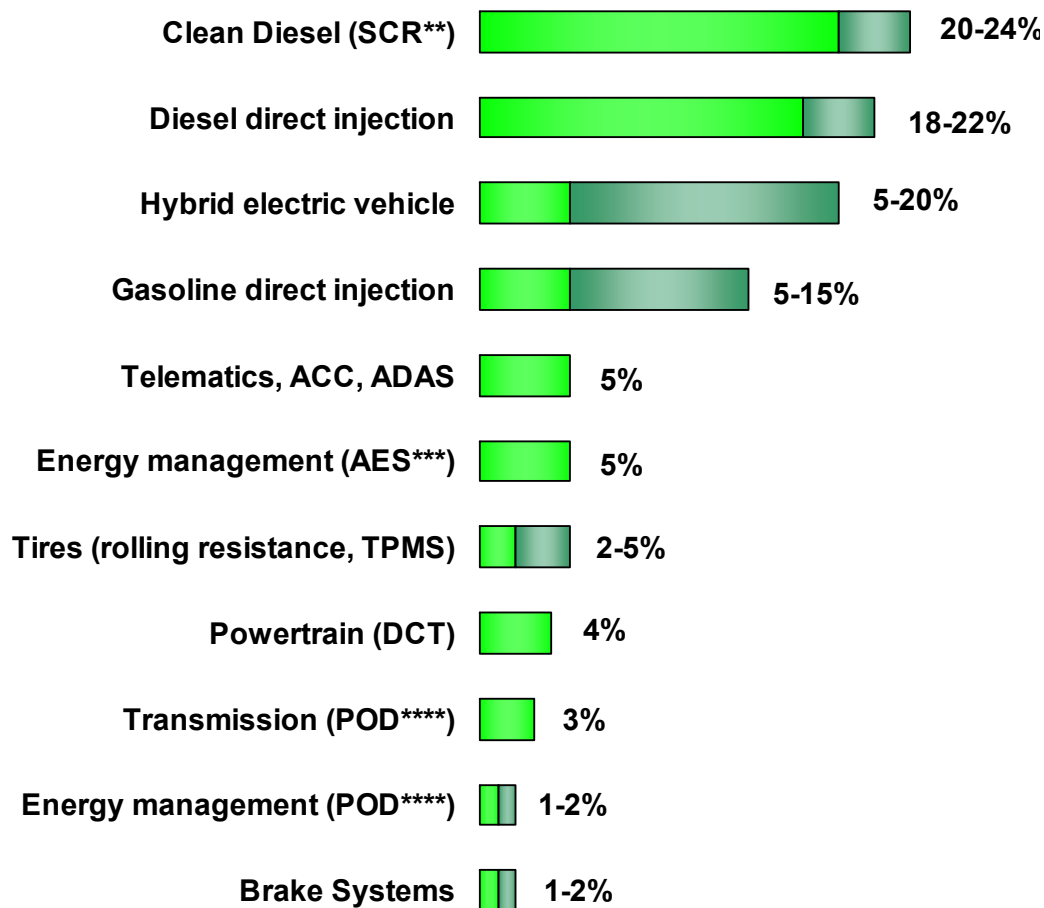
** refer to the US Senate Committee on Commerce, Science and Transportation, press release 12/2007

*** refer to the Transport Division of the Council of Transport Policy 02/2007

**** EU parliament already voted for mandatory fitment in March 2009; press release EU commission March 10, 2009; VDA release March 13, 2009

Continental Strategy

Reduction of CO₂ Emissions*: Solutions by Continental



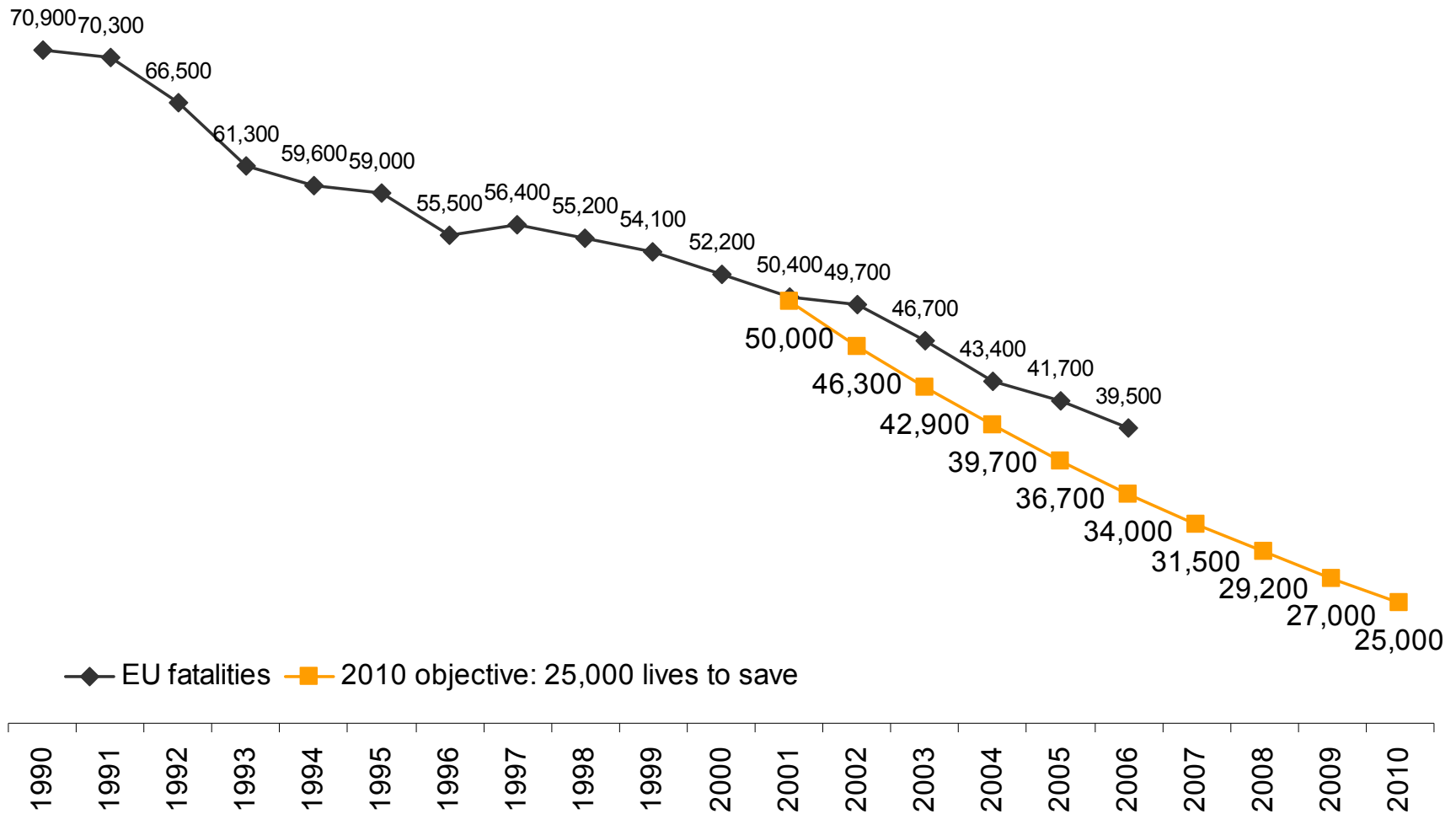
- ▶ Continental offers a broad range of technologies to reduce CO₂ emissions
- ▶ Continental products currently in series production are capable to reduce CO₂ emissions already by about 26 g/km
- ▶ Europe and US: huge potential by penetrating fuel direct injection systems
- ▶ Future potential from turbocharger and Telematics technology
- ▶ Continental is among top 3 suppliers in the world for CO₂ reducing technologies

* Saving potential compared with gasoline port fuel injection Euro 4
 ** Selective catalytic reduction
 *** Advanced Energy Supply
 **** Power-on-demand

Continental Strategy

Megatrend Safety: Development of Road Safety in Europe

Evolution 1990-2010 EU 25 road fatalities



* Source: CARE (EU road accident database); National data

Continental Strategy

EU and NHTSA Initiatives – Towards Safer Mobility

EU*

- ▶ ESC likely to become mandatory by 2011 on passenger cars and light vehicles and also heavy vehicles***
- ▶ Advanced driver assistant systems likely to become mandatory
 - ▶ Emergency brake system, lane departure warning for commercial vehicles by 2013***
 - ▶ Brake assistant for light vehicles by 2009
- ▶ Investigation on legislation for mandatory equipment of E-call in EU

USA**

- ▶ NHTSA:
 - ▶ ESC mandatory for all cars sold in the US / penetration rate
 - ▶ 2009: 55% 2010: 75% 2011: 95%

Emerging markets likely to follow Europe/USA on ESC regulation

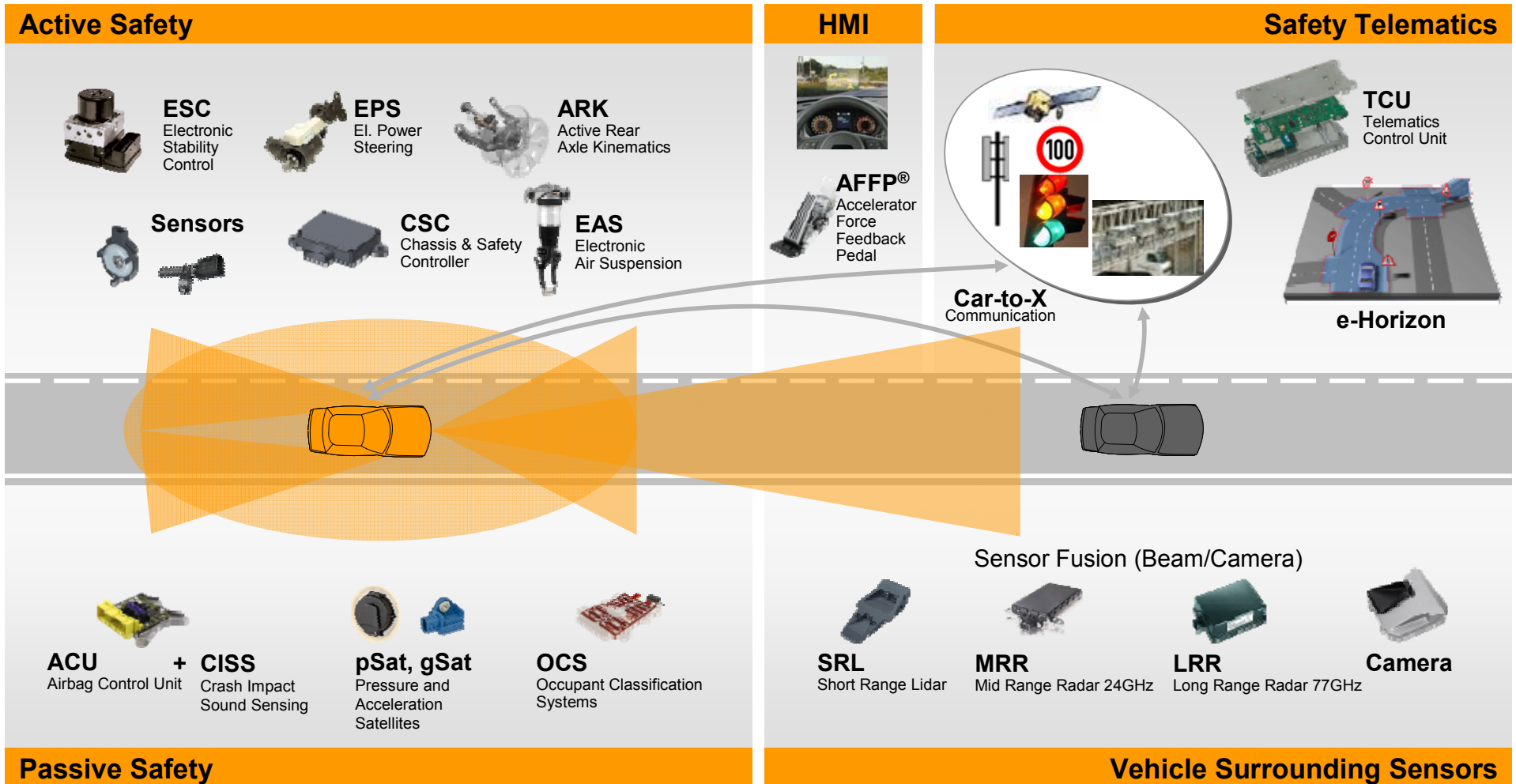
* Refer to the “New car safety package” proposal of the EU commission 05/2008

** Refer to Federal Motor Vehicle Safety Standard No. 126 of the National Highway Traffic Safety Administration 04/2007

*** EU parliament already voted for mandatory fitment in March 2009; press release EU commission March 10, 2009, VDA release March 13, 2009

Continental Strategy

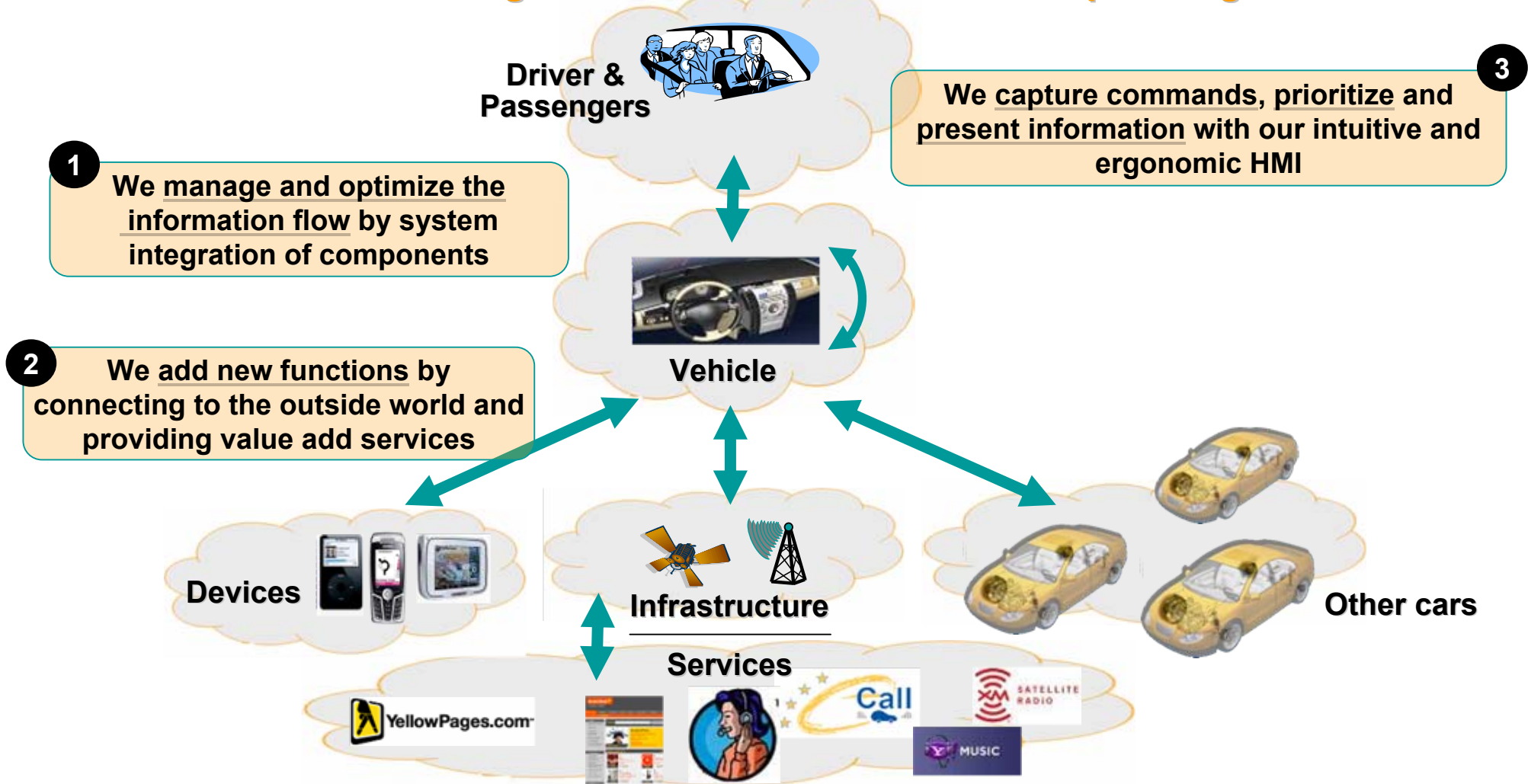
ContiGuard® : Safety Solutions by Continental



Continental Strategy

Megatrend Information – “Always On“: Solutions by Continental

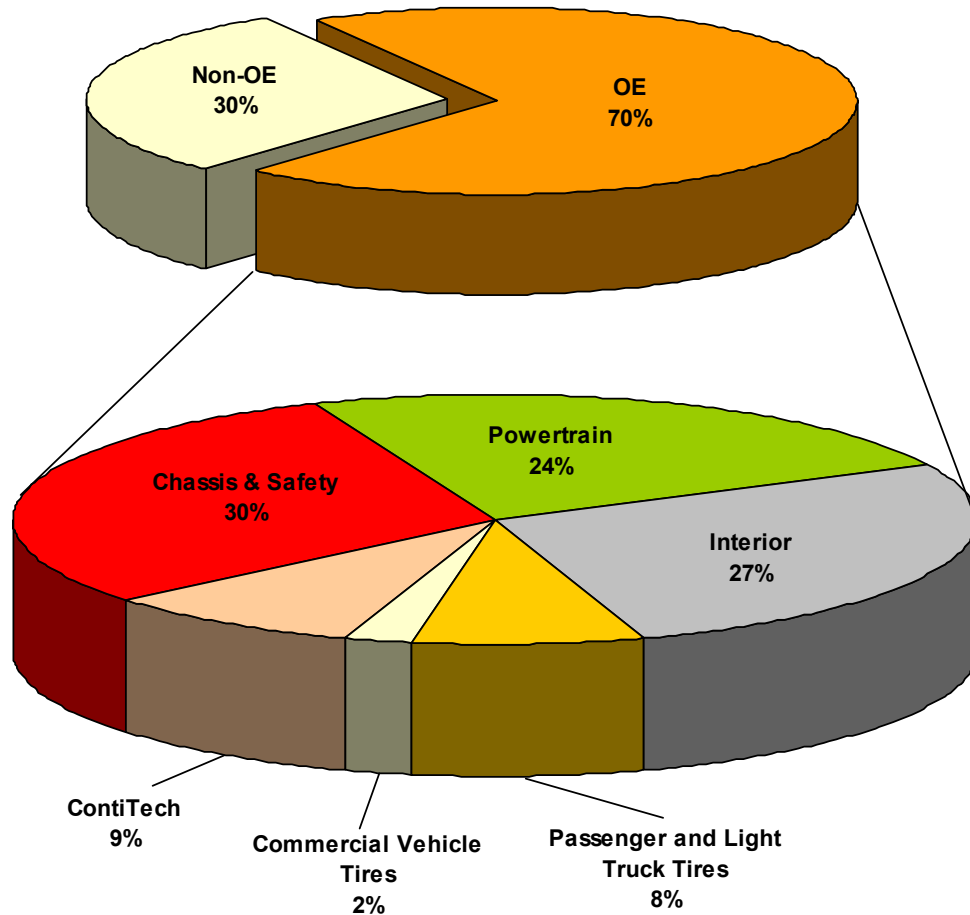
Information Management in the car for driver and passengers



Continental Strategy

“Sales Non-OE > 40%”

30% of sales outside OE in 2008



Chassis & Safety
(21% of total sales)

Powertrain
(16% of total sales)

Interior
(24% of total sales)

Passenger and Light Truck Tire
(21% of total sales)

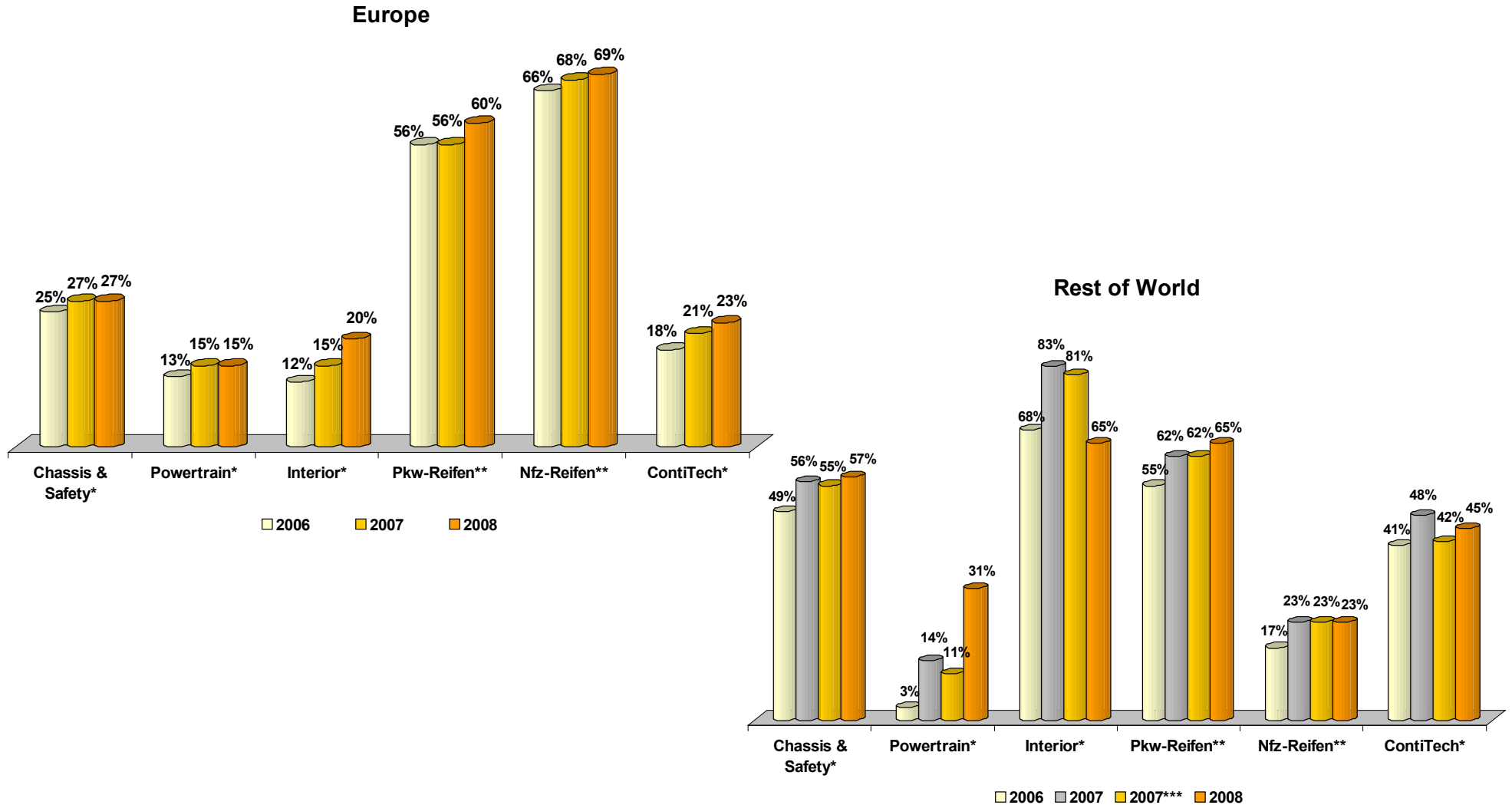
Commercial Vehicle Tires
(6% of total sales)

ContiTech
(12% of total sales)

Category	OE	Non-OE
Chassis & Safety	100%	0%
Powertrain	100%	0%
Interior	77%	23%
Passenger and Light Truck Tire	27%	73%
Commercial Vehicle Tires	26%	74%
ContiTech	53%	47%

Continental Strategy

“Cost Consciousness” – Production in Low-Cost Countries



* Based on sales

** Based on units

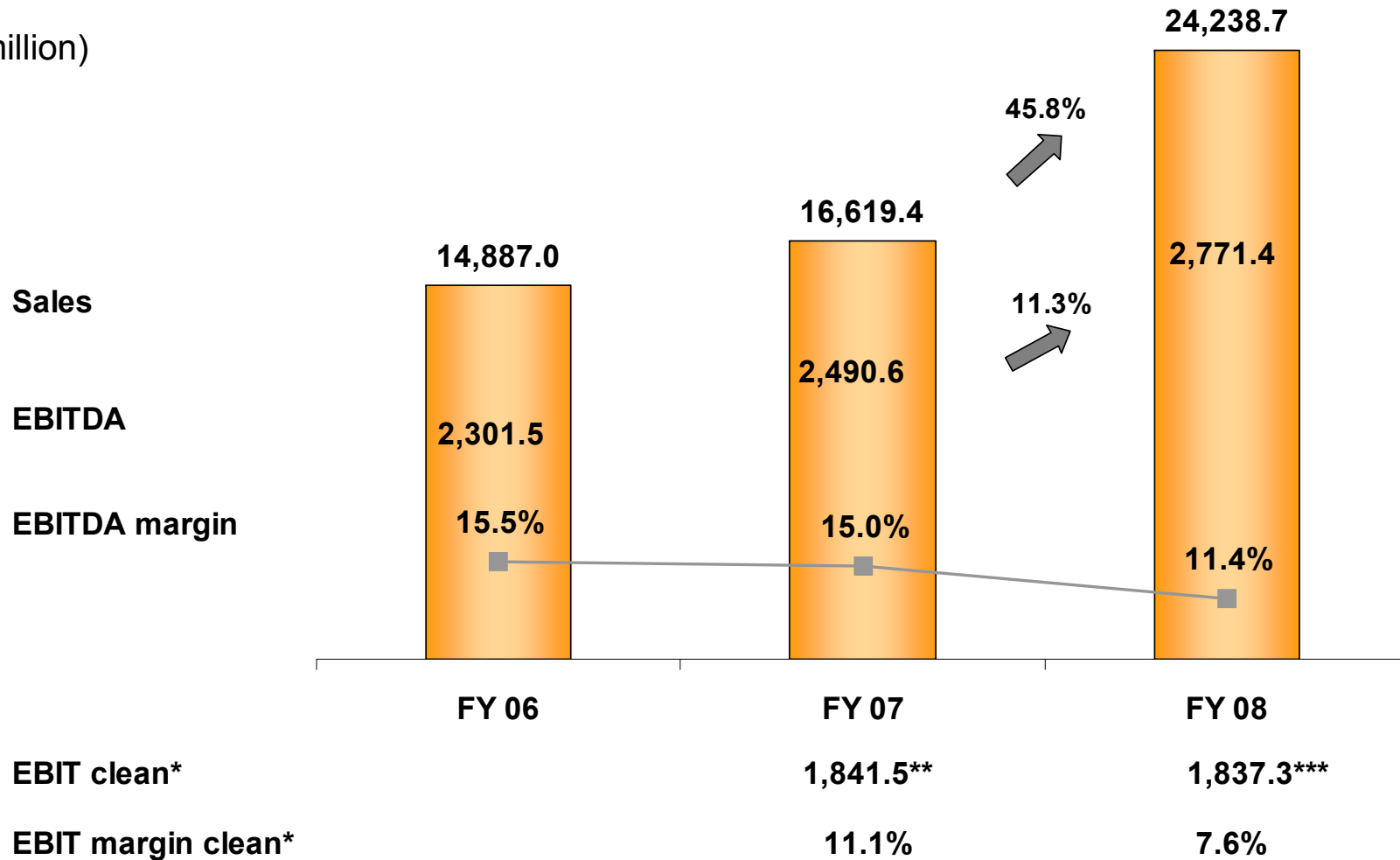
*** Since 2008 Korea regarded as high cost country; for comparison 2007 has been restated

III. Continental Corporation

Continental Corporation

Sales, EBITDA & EBITDA margin

(€ million)



* EBIT w/o amortization of intangibles from PPA & depreciation of tangibles from PPA (Siemens VDO only) and special effects

** EBIT w/o PPA and special effects (€ -104.3 mn)

*** EBIT w/o PPA and special effects (€ -1,517.0 mn)

Continental Corporation

Consolidated Key Figures

(€ million)	2006	2007 *	2008
EBITDA	2,301.5	2,490.6	2,771.4
EBIT	1,601.9	1,675.8	-296.2
EBIT clean ¹⁾		1,841.5	1,837.3
<i>in % of sales</i>		11.1	7.6
Net interest expense	110.6	154.2	706.7
Income tax expense	486.7	471.7	75.0
Minority interests	22.7	29.3	45.6
NIAT**	981.9	1,020.6	-1,123.5
Earnings per share	6.72	6.79	-6.84
R&D expense	677.0	834.8	1,498.2
<i>in % of sales</i>	4.5	5.0	6.2
Capex ²⁾	805.0	896.9	1,595.2
<i>in % of sales</i>	5.4	5.4	6.6
Free cash flow	-641.1	-10,625.6	628.5
ROCE (avg.) in % ³⁾	23.1	15.9	-1.5

* Since December 2007 incl. Siemens VDO

** Net Income attributable to the shareholders of the parent

1) EBIT w/o amortization of intangibles from PPA & depreciation of tangibles from PPA (Siemens VDO only) and special effects

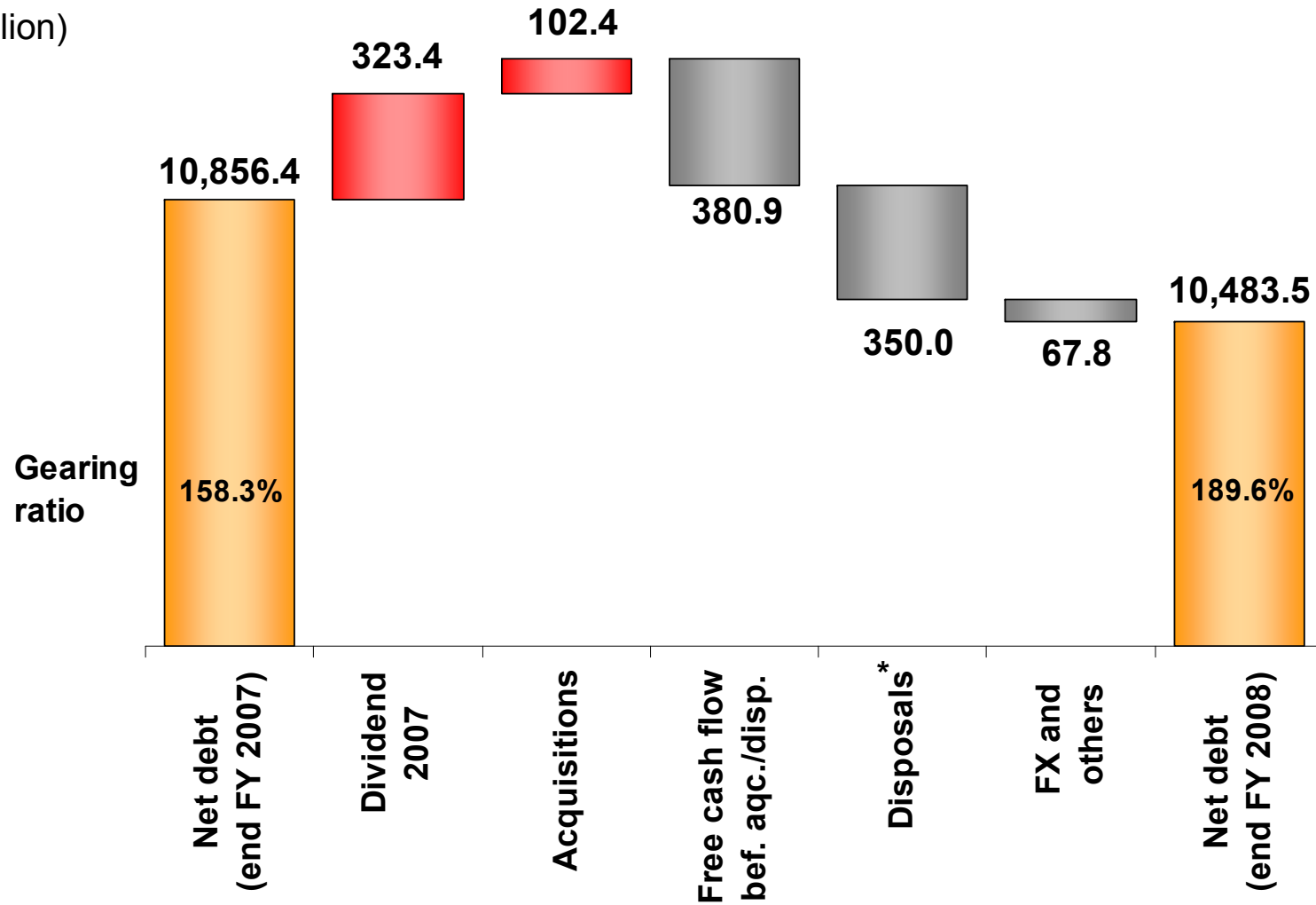
2) Capex including software

3) New definition of operating assets

Continental Corporation

Net Indebtedness Walk-Down (FY 2007 to FY 2008)

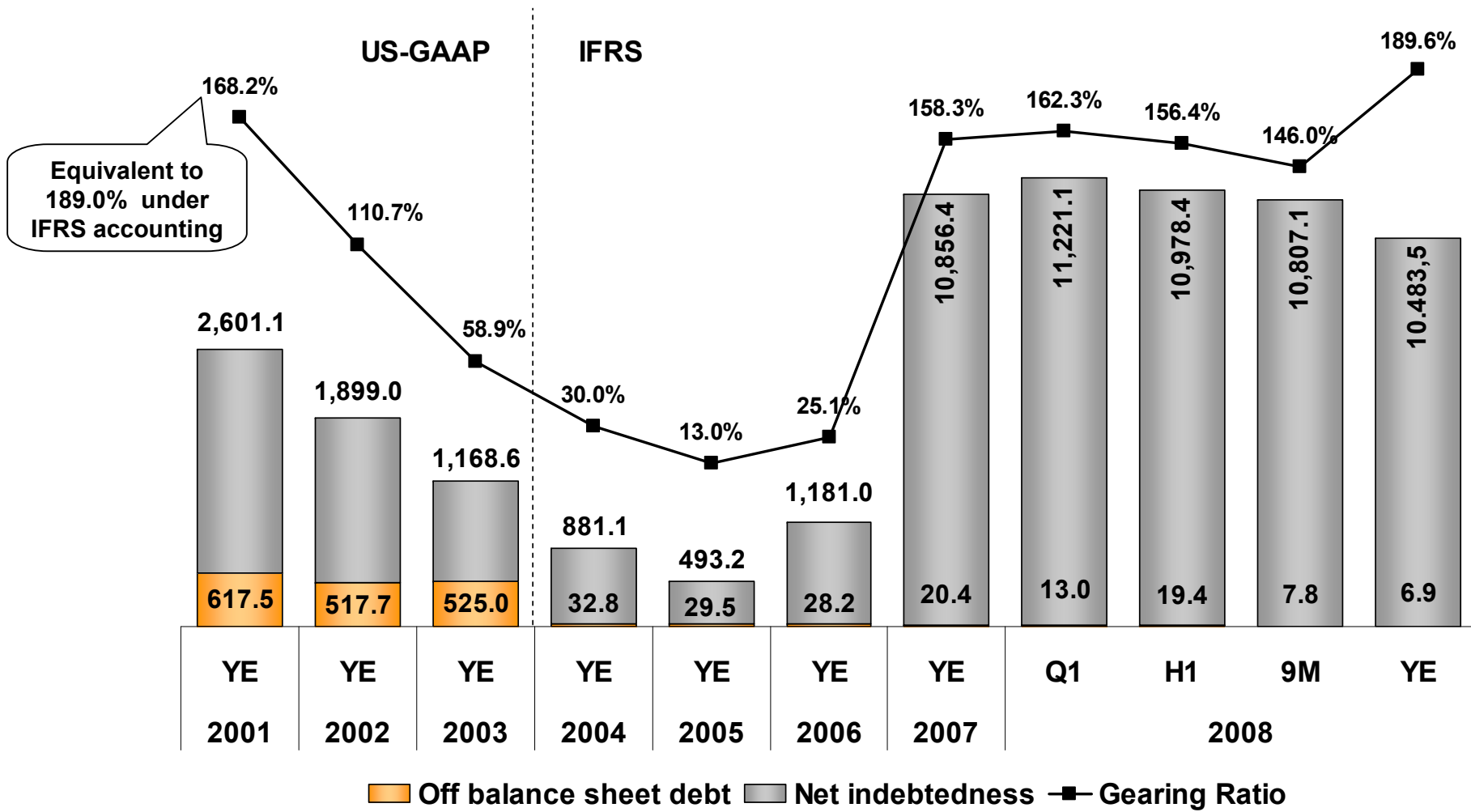
(€ million)



* EMD, furniture covering business of Benecke-Kaliko, Phoenix Dichtungstechnik GmbH, HUF Hülsbeck, ETAS

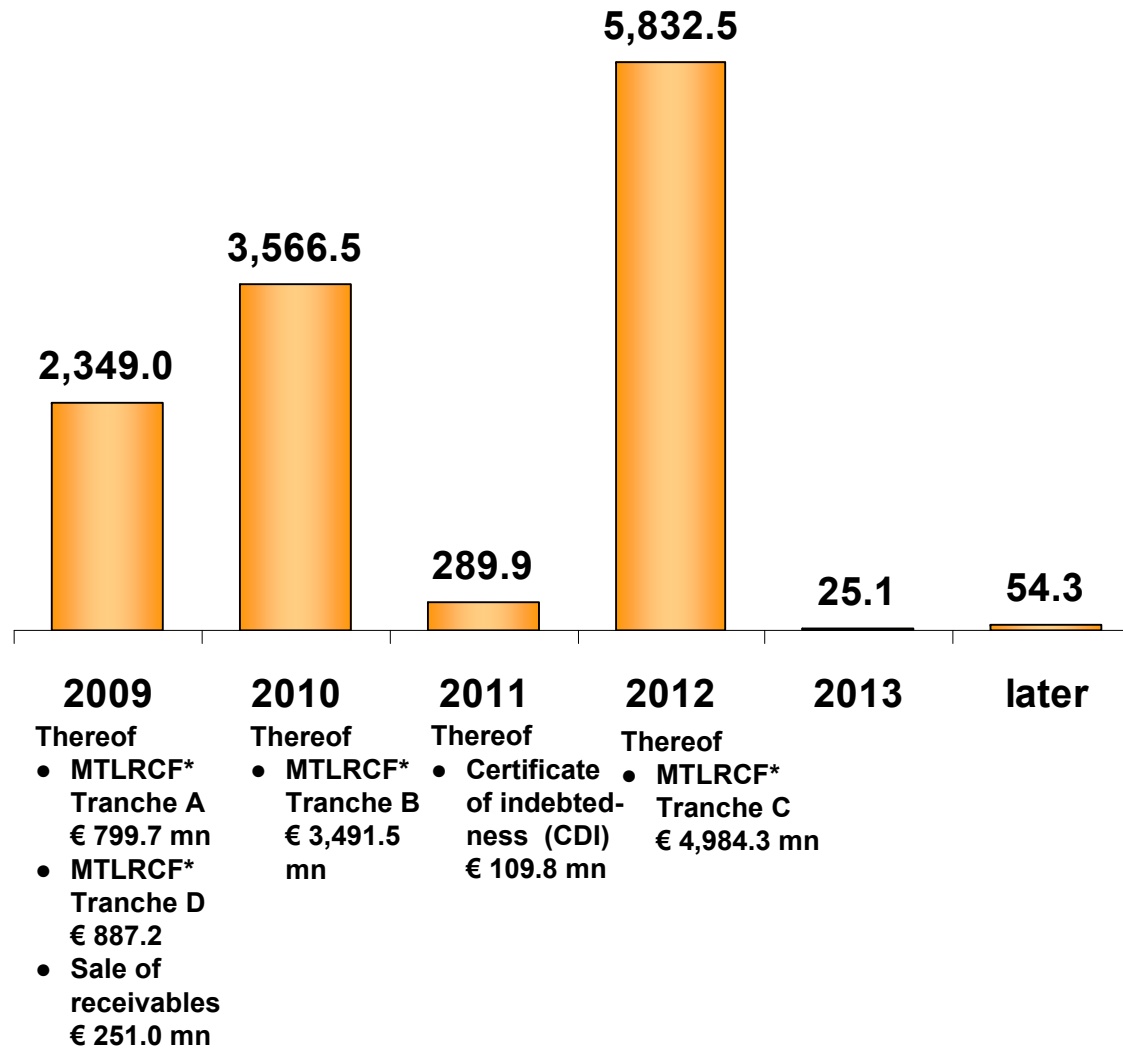
Continental Corporation Net Indebtedness & Gearing Ratio

(€ million)



Continental Corporation Financial Indebtedness - Maturity Scheme

(€ million)



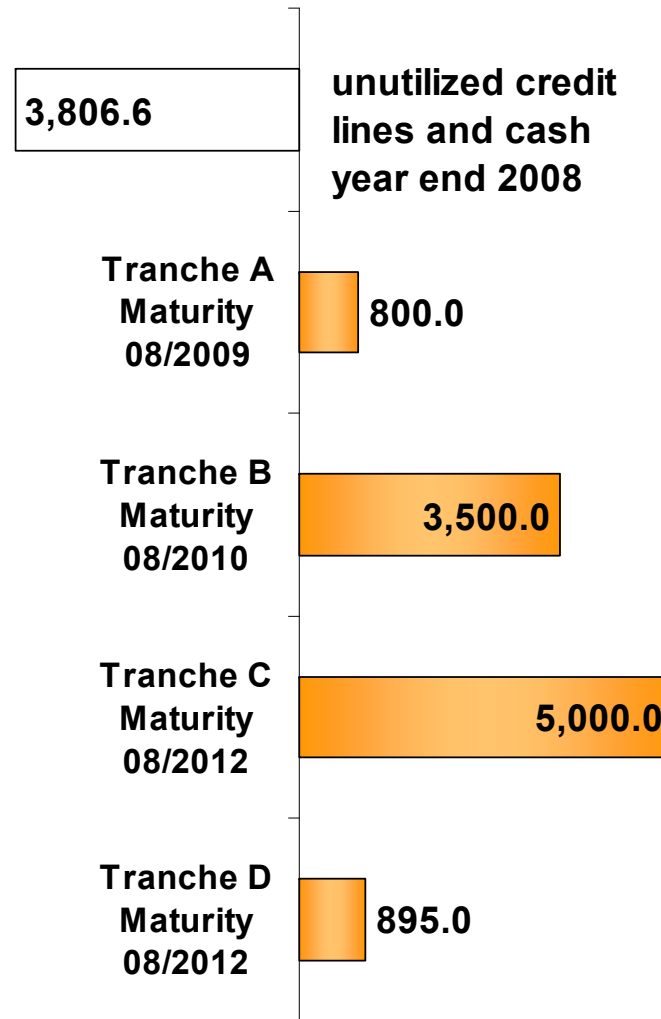
Note: all outstanding amounts are book values

* Multicurrency term loans and revolving credit facility

Continental Corporation

Financial Indebtedness - Structure of MTLRCF*

(€ million)

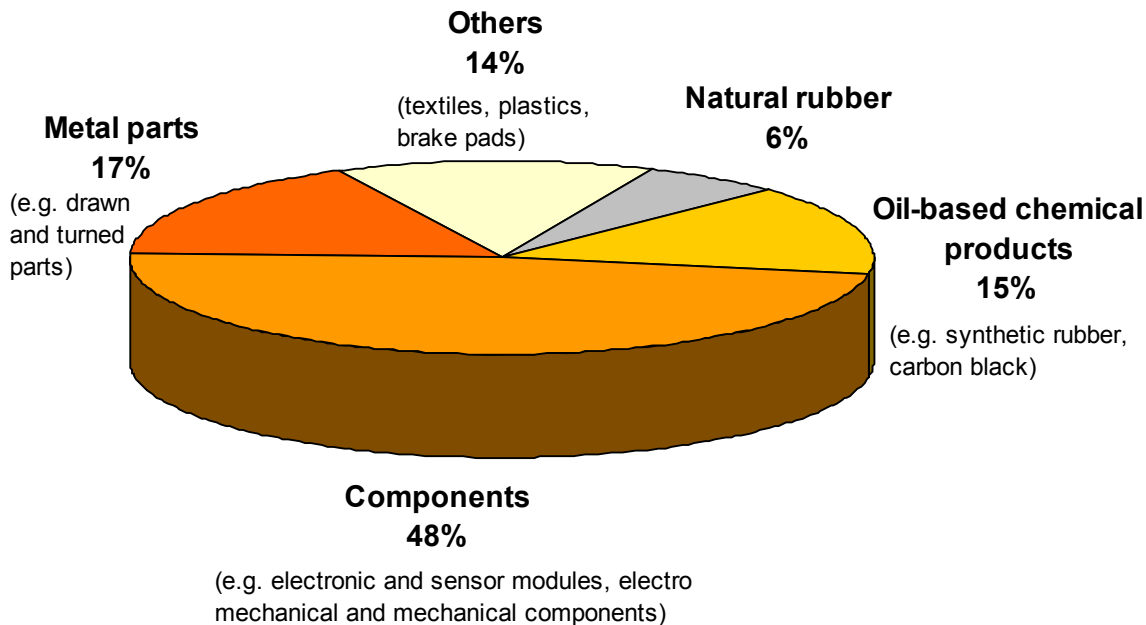


* Multicurrency term loans and revolving credit facility (nominal value)

Continental Corporation

Purchasing / Production Materials 2008

Total production material purchased in 2008: € 11.0 bn
(71% of total purchased volume)



Purchasing contracts / hedging strategies:

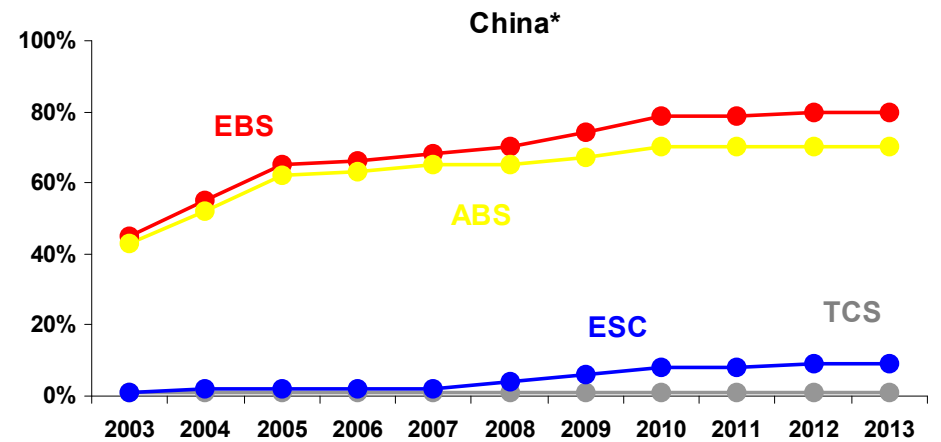
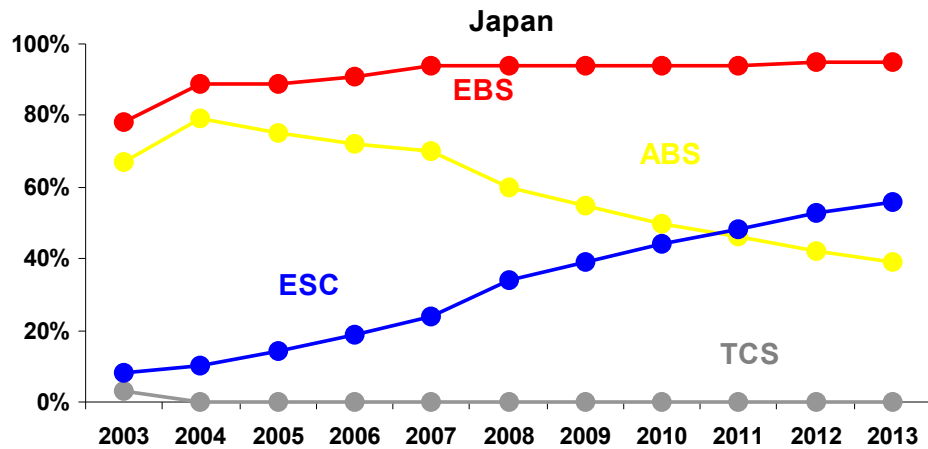
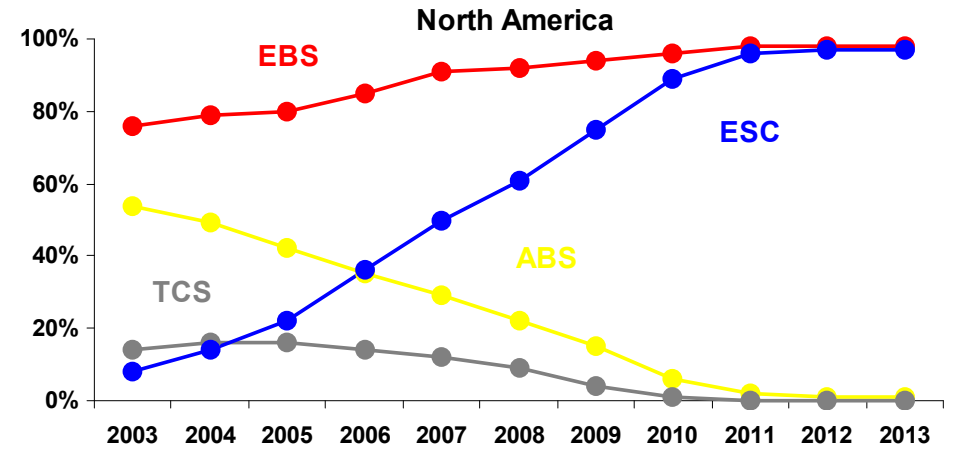
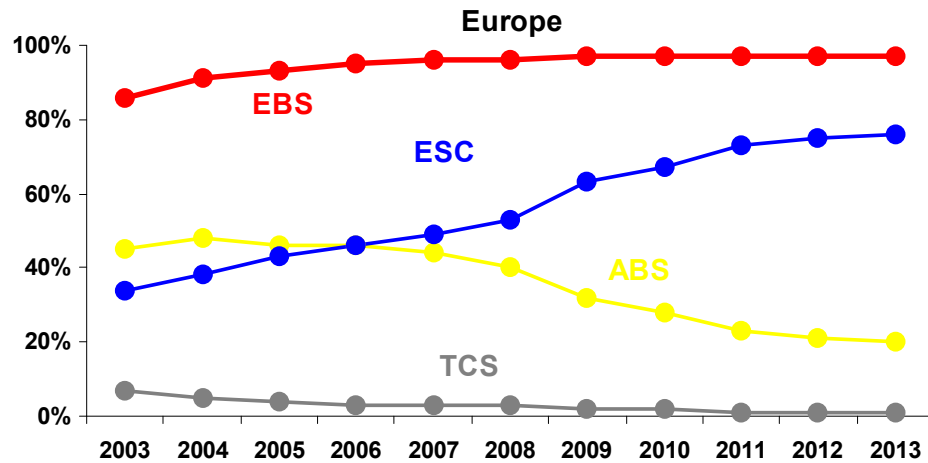
- ▶ Continental Corporation does not hedge prices/currencies within purchasing
- ▶ Long-term contracts are closed on an opportunistic basis
- ▶ Oil derivatives for chemical products cause a time difference until realization in purchase price of 2 – 6 months from spot price
- ▶ Main sources for natural rubber are Thailand, Malaysia and Indonesia
- ▶ Continental has a wide range of worldwide sources for production materials

IV. Market Data

Market Data

Increasing Installation Rates of Electronic Brake Systems

Installation Rates for Passenger Cars & Light Trucks



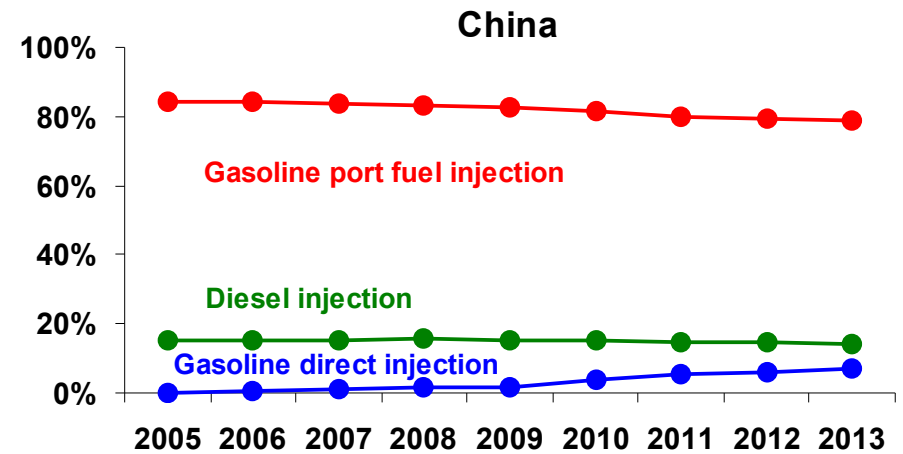
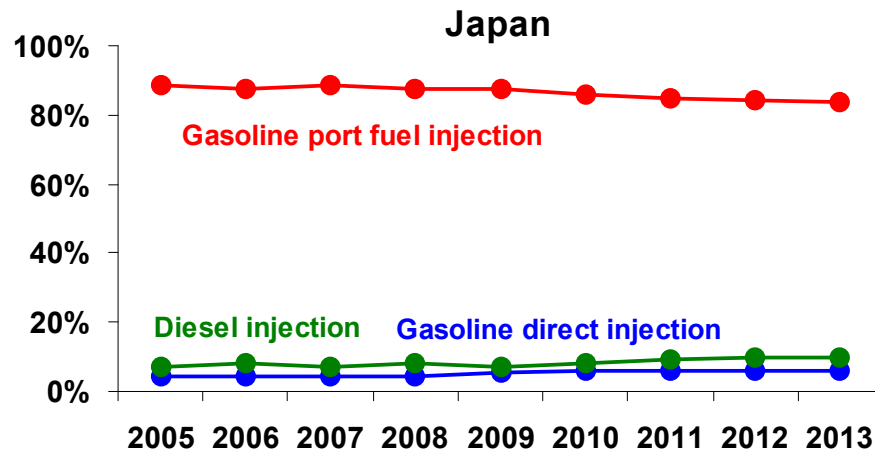
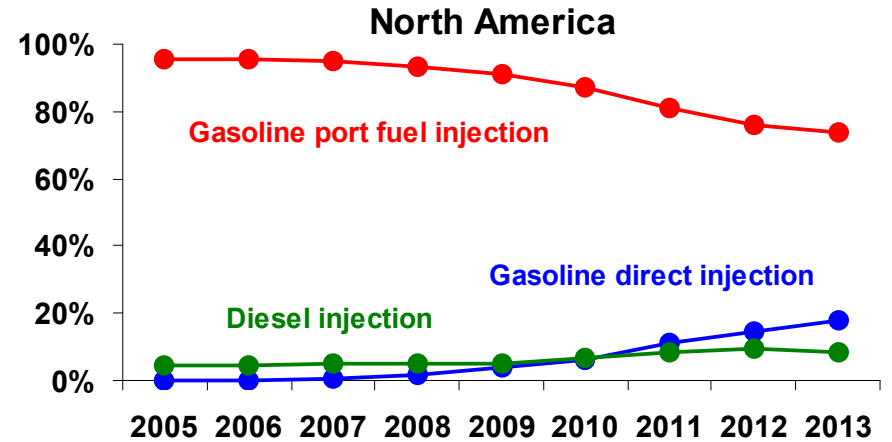
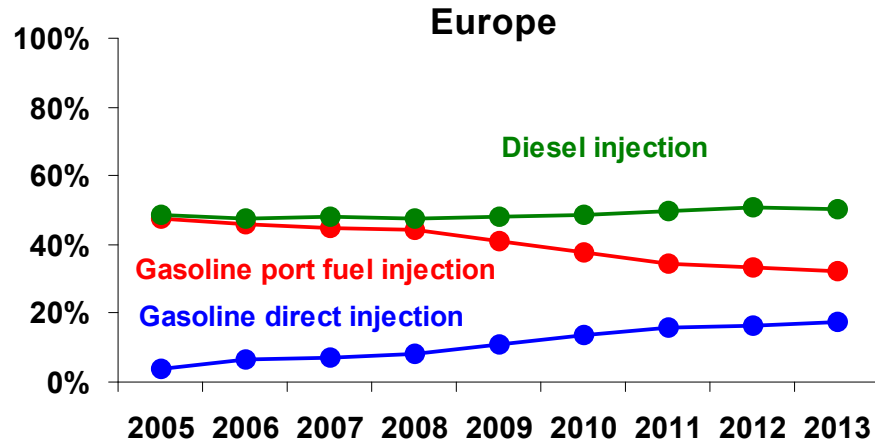
Source: Continental

*Excl. local trucks

Market Data

Installation Rates of Fuel Injection Systems*

Installation Rates Passenger Cars & Light Trucks



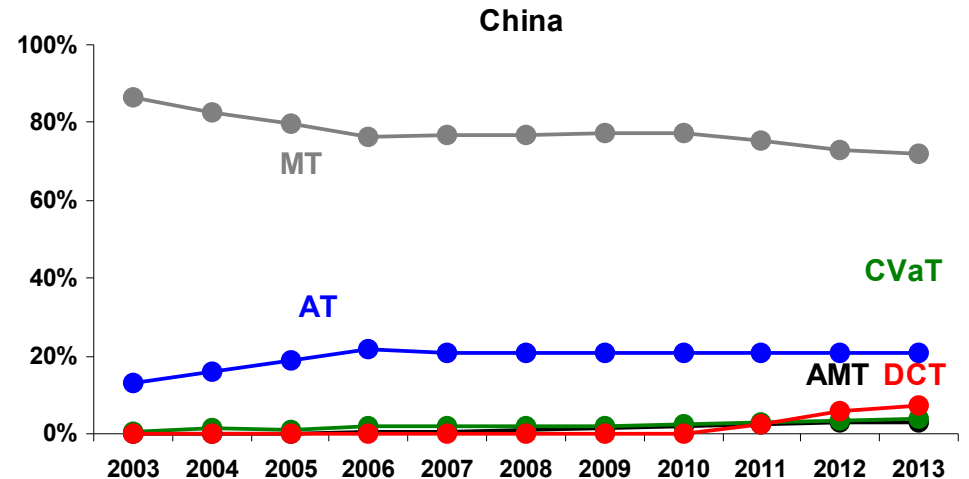
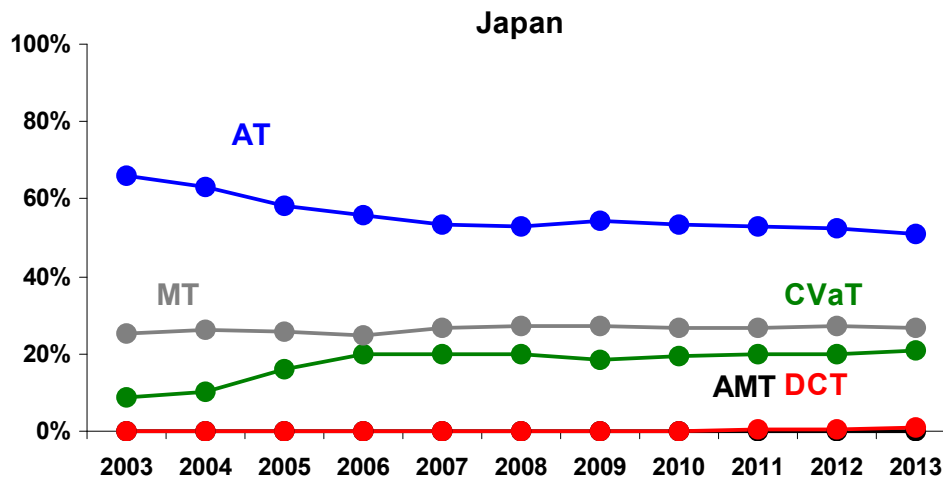
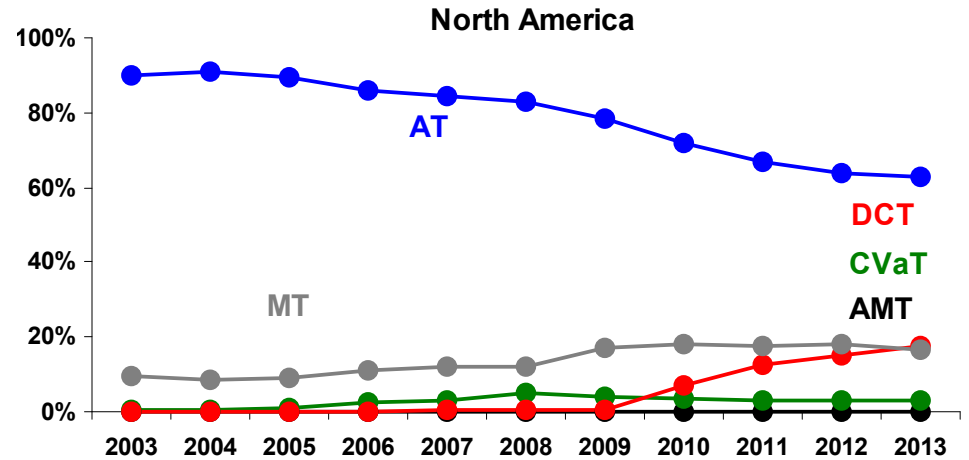
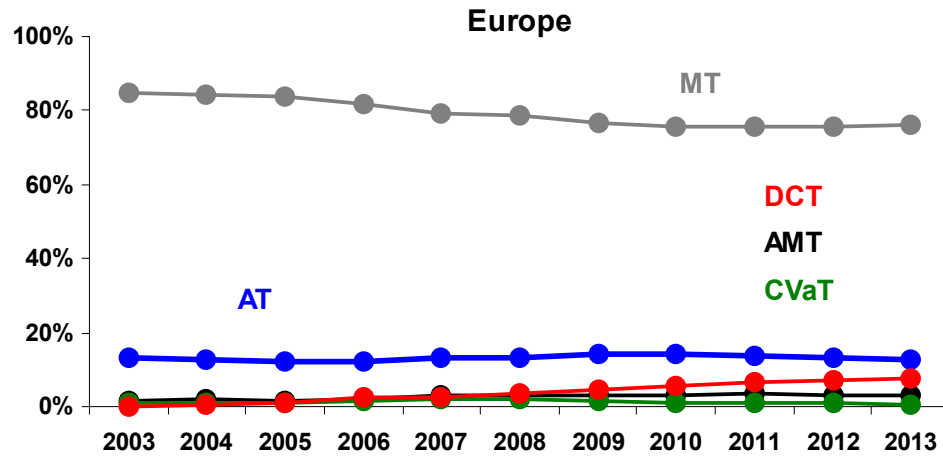
Source: Continental

*Based on production of diesel and gasoline engines

Market Data

Increasing Installation Rates of Double Clutch Transmission*

Installation Rates Passenger Cars & Light Trucks

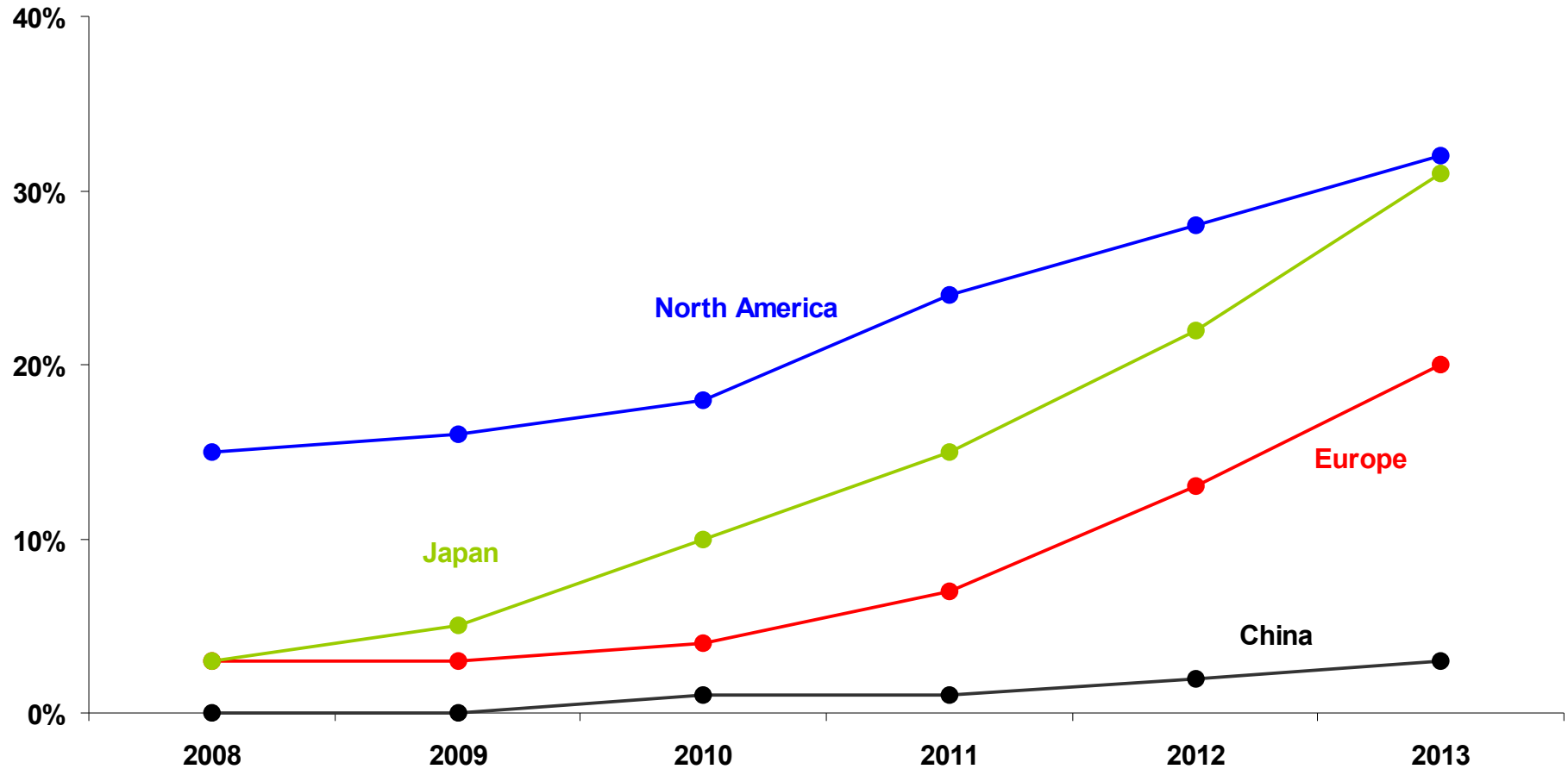


Source: Continental

*Based on production of gearboxes

Market Data

Increasing Installation Rates of Embedded Telematics*



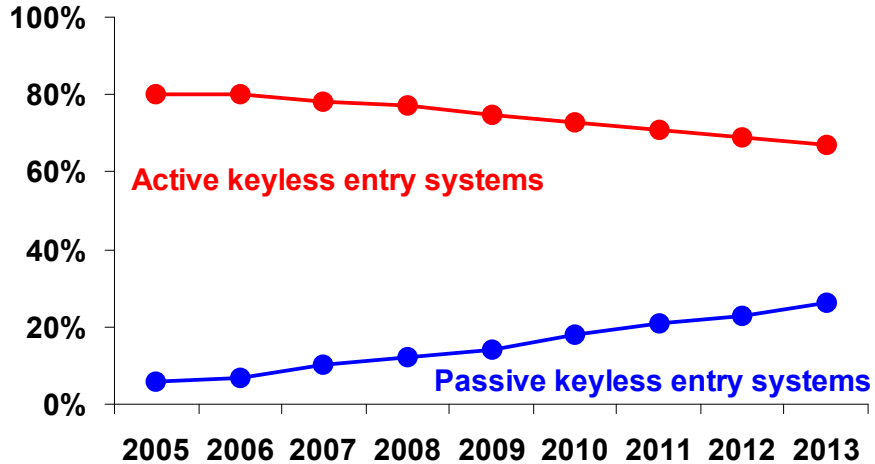
Source: Continental

*Based on sales (units)

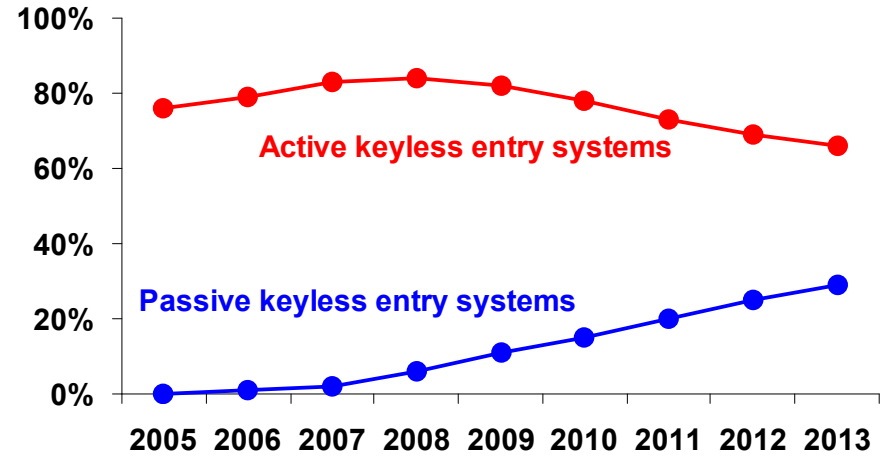
Market Data

Increasing Installation Rates of Keyless Entry Systems*

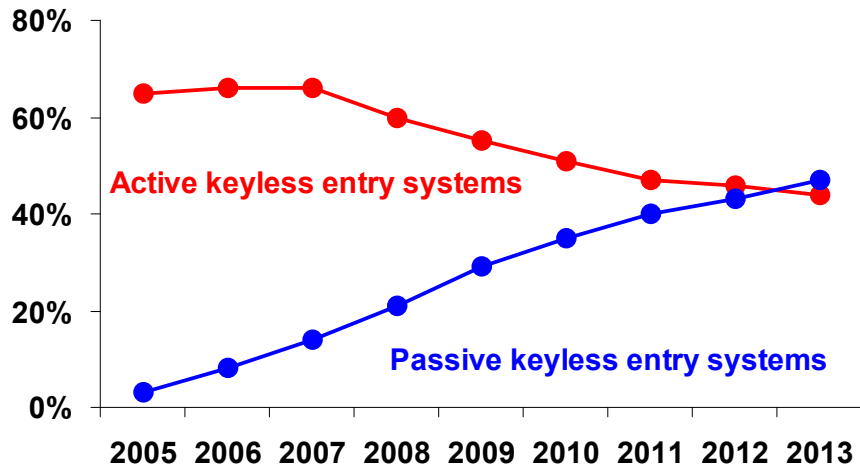
Europe



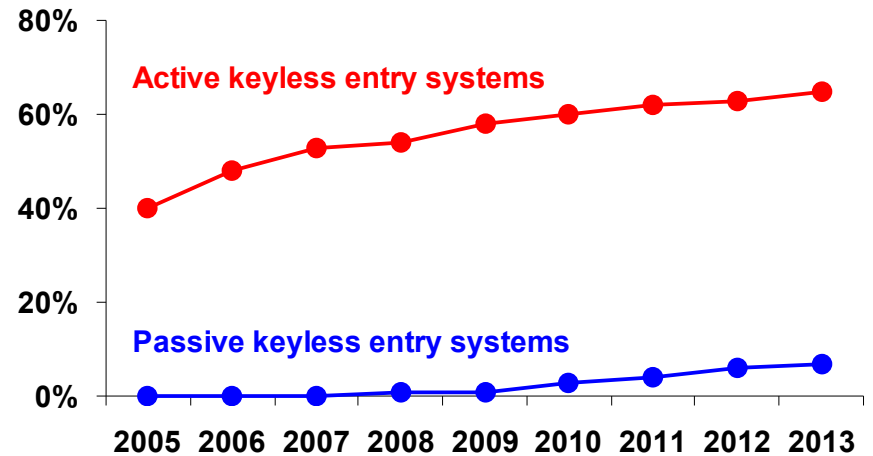
North America



Japan



China



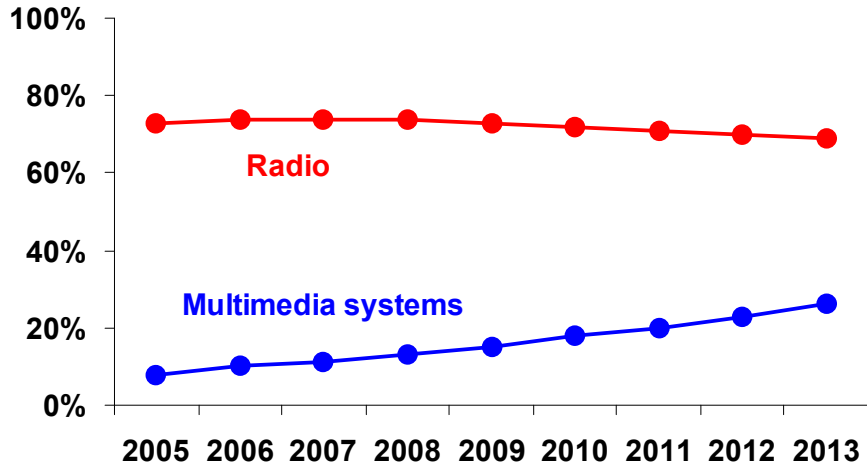
Source: Strategy Analytics

*Based on sales (units)

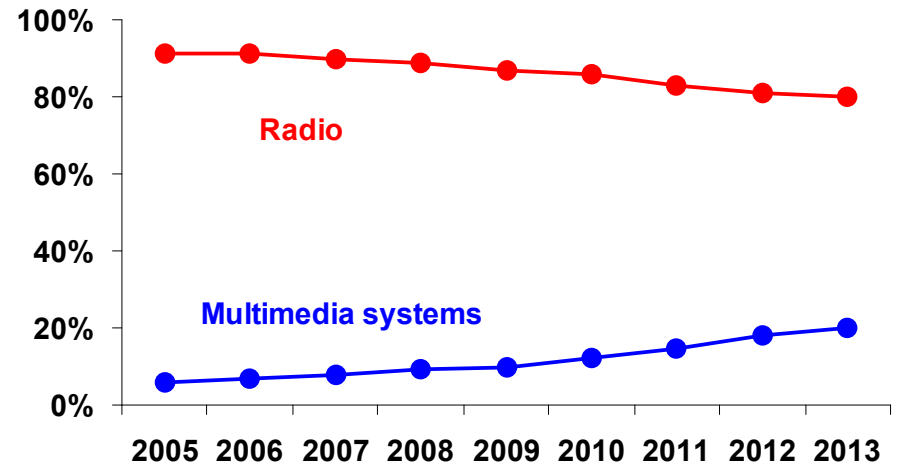
Market Data

Increasing Installation Rates of Multimedia Systems*

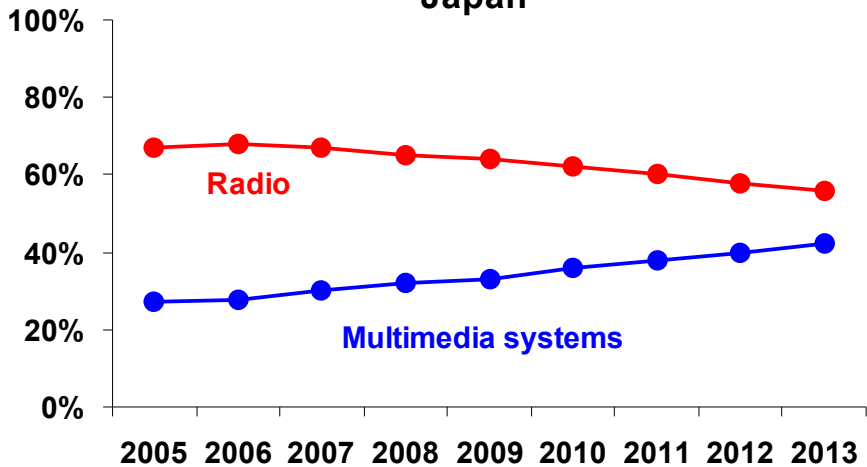
Europe



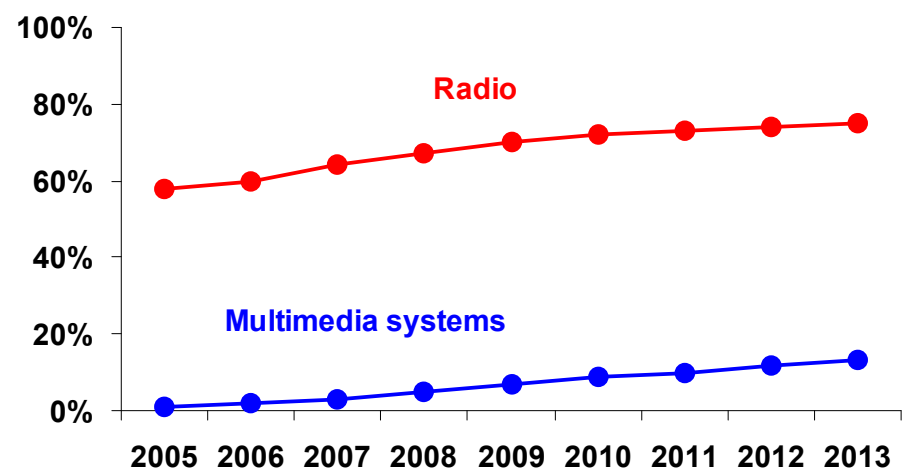
North America



Japan



China



Source: Continental

* Navigation stand-alone system and navigation systems with enriched multimedia functions

Market Data

Production of Light Vehicles 2008* – 2010*

(in million units)

	2008	2009**	2010
Western Europe	14.7	11.5 - 13.0	13.2
Eastern Europe	6.4	5.5 - 6.0	6.2
NAFTA	12.7	9.0 - 11.0	11.7
South America	3.8	2.5 - 3.0	3.1
Asia	28.1	24.3 - 26.5	28.1
Africa & Middle East	1.6	1.0 - 1.7	1.7
Total	67.3	53.8 - 61.2	64.0

Source: Global Insight January 2009

* Estimates for passenger cars and light trucks < 6 tons (including vans)

** Market estimates

Market Data

Production of Heavy Vehicles 2008* – 2010*

(in thousand units)

	2008	2009**	2010
Western Europe	559	280 - 440	474
Eastern Europe	206	180 - 200	204
NAFTA	366	275 - 290	408
South America	195	155 - 180	158
Asia	1,362	1,290 - 1,300	1,388
Total	2,689	2,180 - 2,410	2,632

Source: Global Insight December 2008

* Estimates for trucks > 6 tons

** Market estimates

Market Data

World Light Vehicle Tire Sales: Forecast 2008* - 2012*

(in million units)

	2008	2009	2010	2011	2012
Americas	398	378	381	395	406
NAFTA	328	308	309	319	327
South America	70	70	72	75	79
Europe	376	356	363	379	393
Western Europe	273	255	259	267	274
Central Europe	36	36	37	38	40
Eastern Europe	67	65	68	73	78
Asia	355	357	374	399	427
Oceania	21	21	22	23	23
Africa	32	33	34	36	37
Middle East & Turkey	65	67	73	79	84
Total	1,247	1,212	1,247	1,309	1,370

Source: LMC World Tyre Forecast Service, January 2009

* Estimates for OE and Replacement

Market Data

Medium and Heavy Truck Tire Sales: Forecast 2008* - 2012*

(in million units)

	2008	2009	2010	2011	2012
Americas	38	37	37	39	40
NAFTA	24	23	23	24	25
South America	14	14	14	15	16
Europe	27	24	25	26	27
Western Europe	14	12	12	13	14
Central Europe	2	2	2	2	2
Eastern Europe	10	10	10	11	11
Asia	76	75	79	84	89
Oceania	2	2	2	2	2
Africa	6	6	6	6	7
Middle East & Turkey	10	10	11	11	12
Total	159	154	160	169	177

Source: LMC World Tyre Forecast Service, January 2009

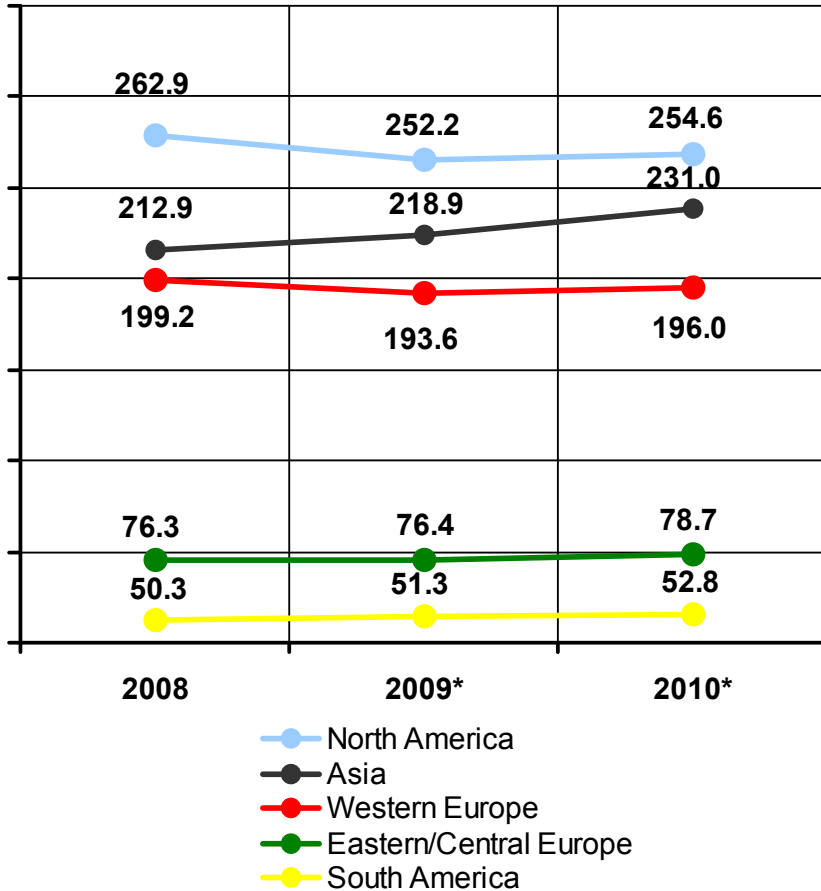
* Estimates for OE and Replacement

Market Data

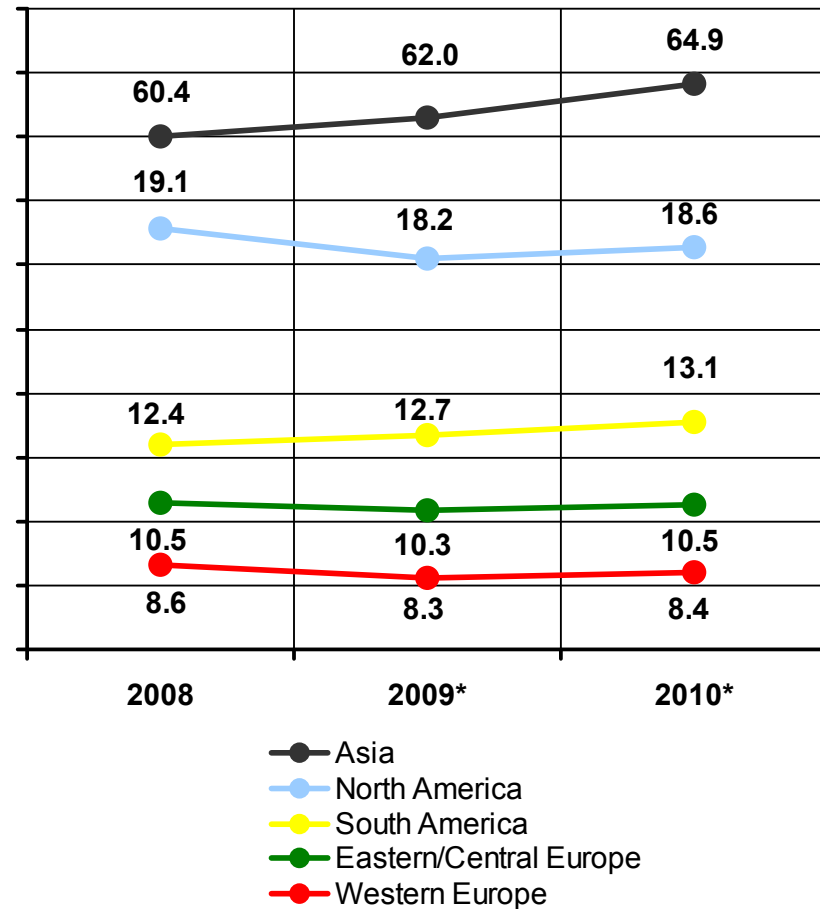
Replacement Tire Market – Sales Outlook

(in million units)

Replacement of passenger, light truck and 4x4 tires



Replacement of truck tires



Source: LMC World Tyre Forecast Service, January 2009

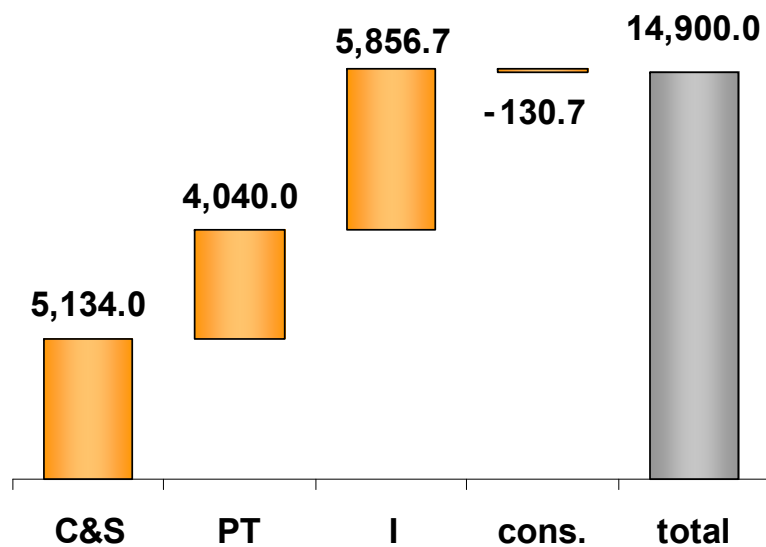
* Estimates

V. Automotive Group

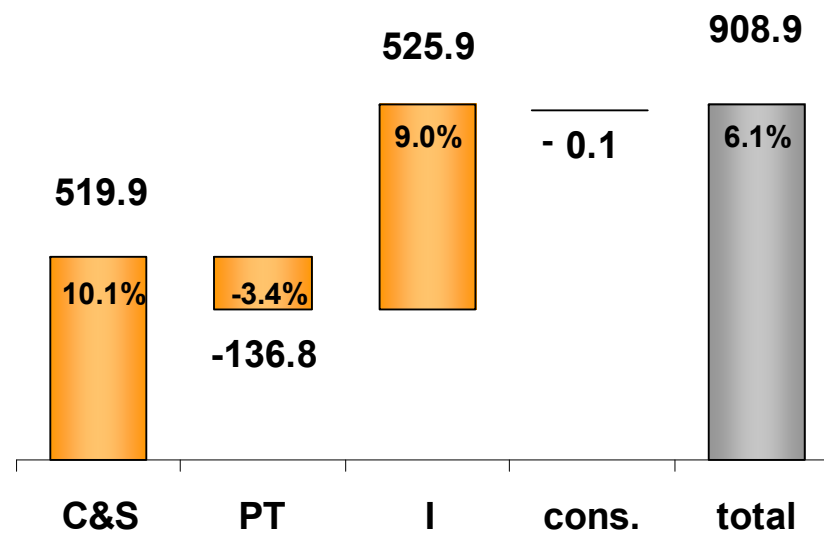
Automotive Group Financials

(€ million)

Automotive Group: Sales by division



EBIT and EBIT margin w/o PPA* and special effects by division



* Amortization of intangibles from PPA & depreciation of tangibles from PPA (Siemens VDO only)

Automotive Group

Key Figures

(€ million)	2007 *	2008
Sales	7,295.9	14,900.0
EBITDA	903.7	1,428.8
<i>in % of sales</i>	12.4	9.6
EBIT	504.3	-1,205.8
<i>in % of sales</i>	6.9	-8.1
EBIT clean ¹⁾	654.5	908.9
<i>in % of sales</i>	9.0	6.1
Operating Assets (avg.) ²⁾	6,364.6	14,734.3
ROCE (avg.) in % ²⁾	7.9	-8.2
R&D expense	623.9	1,276.2
<i>in % of sales</i>	8.6	8.6
Capex ³⁾	474.9	1,095.6
<i>in % of sales</i>	6.5	7.4
Depreciation ⁴⁾	399.4	2,634.6 ⁵⁾
<i>in % of sales</i>	5.5	17.7 ⁵⁾

1) EBIT w/o amortization of intangibles from PPA & depreciation of tangibles from PPA (Siemens VDO only) and special effects

2) New definition of operating assets

3) Capex including software

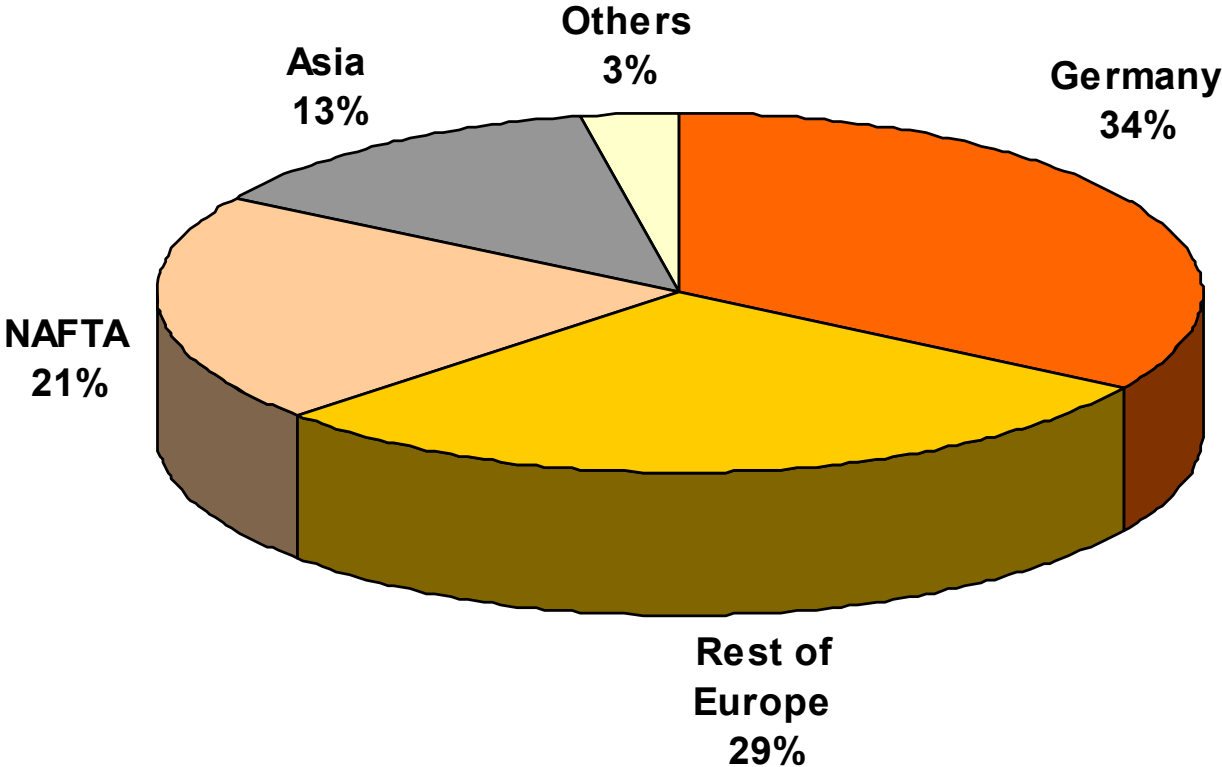
4) Excluding write-downs of investments

5) Including goodwill impairment of € 1,230.0 mn

* Since December 1, 2007 including Siemens VDO

Automotive Group Sales Structure by Region

Sales in 2008: € 14.9 bn



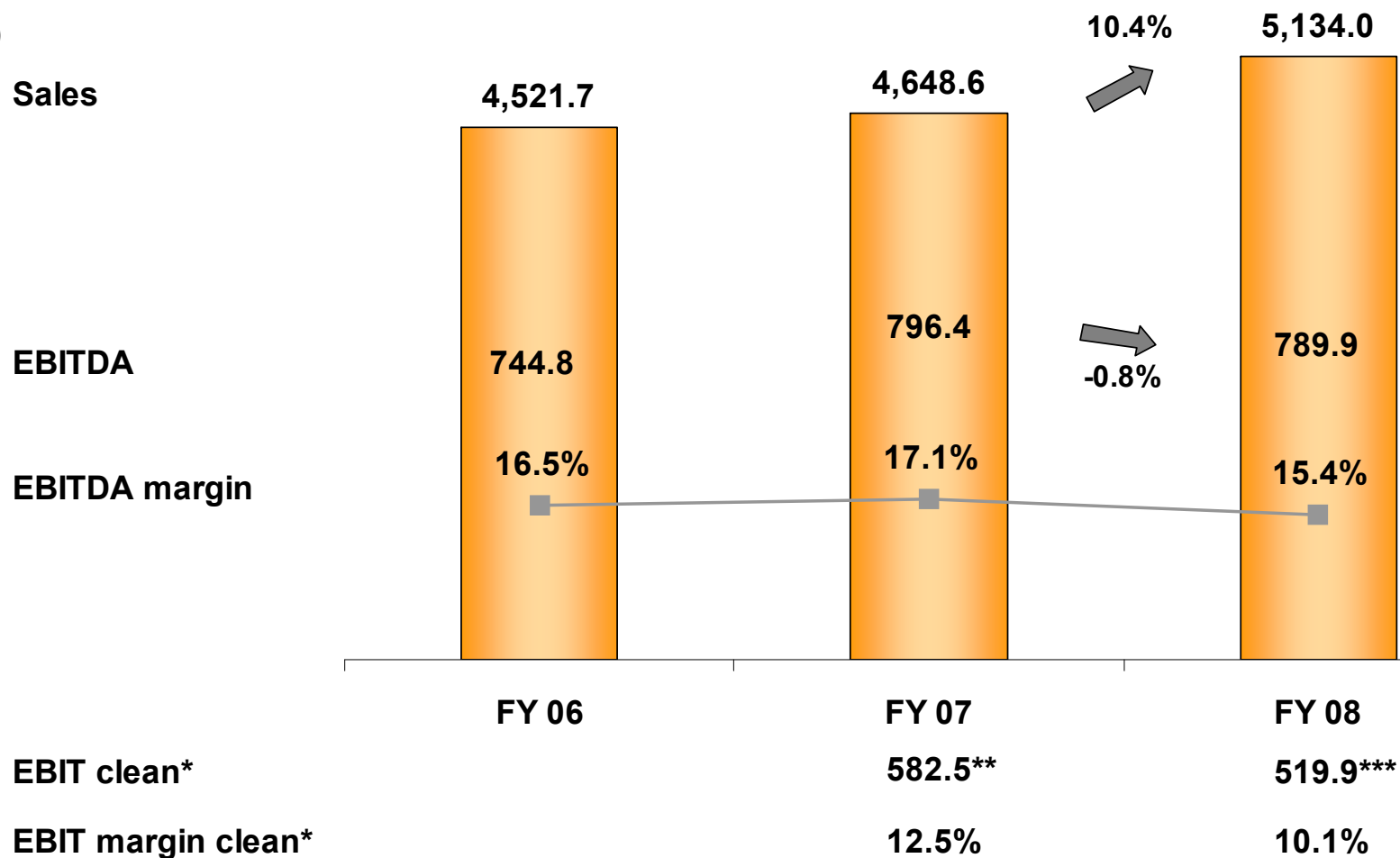
V.1. Chassis & Safety

Chassis & Safety Business Structure

Chassis & Safety				
Electronic Brake Systems	Hydraulic Brake Systems	Sensorics	Passive Safety & ADAS	Chassis Components
<ul style="list-style-type: none"> Hydraulic-electronic control units (HECU) <ul style="list-style-type: none"> - ABS - ESC - MAB/MIB Software functions <ul style="list-style-type: none"> - Regenerative brake system - Hill start assist - Hill descent control - Deflation detection system - Hydraulic brake assist - Trailer stability program 	<ul style="list-style-type: none"> Calipers & discs Drum brakes Brake hoses Boosters Tandem master cylinders Electric parking brakes Pedal modules Brake pressure regulators 	<ul style="list-style-type: none"> Wheel speed sensors Transmission speed sensors Engine speed sensors Sensor clusters Inertial measuring units Torque sensors Steering angle sensors Buckle switch sensors Chassis sensors Displacement sensors Seat position sensors 	<ul style="list-style-type: none"> Airbag control units with & w/o roll over sensors Hybrid gateways Pre-crash sensors Force sensor interfaces Occupant classification systems Advanced driver assistance systems: <ul style="list-style-type: none"> - Adaptive cruise control - Collision mitigation system - Lane keeping assistance - Lane change assistance → using: <ul style="list-style-type: none"> - RADAR - LIDAR - CAMERA - Sensor fusion ECU 	<ul style="list-style-type: none"> Chassis electronics <ul style="list-style-type: none"> - Chassis control mgt. - ECU - Damping control - ECU - Dynamic mgt. - ECU - Accelerator force feedback pedal Electronic components (1st tier customers) <ul style="list-style-type: none"> - ABS & ESC - ECU - Electric parking brake - ECU Steering systems <ul style="list-style-type: none"> - Steering - ECU - Power pack Suspension systems <ul style="list-style-type: none"> - Air spring module - Air supply unit - Air suspension - ECU - Sensors Washer systems <ul style="list-style-type: none"> - Hoses - Nozzles - Pumps - Reservoirs

Chassis & Safety Financials

(€ million)



* EBIT w/o amortization of intangibles from PPA & depreciation of tangibles from PPA (Siemens VDO only) and special effects

** EBIT w/o PPA and special effects (€ -8.7 mn)

*** EBIT w/o PPA and special effects (€ -161.8 mn)

Chassis & Safety

Key Figures

(€ million)	2006	2007 *	2008
Sales	4,521.7	4,648.6	5,134.0
EBITDA	744.8	796.4	789.9
<i>in % of sales</i>	16.5	17.1	15.4
EBIT	528.3	567.0	303.1
<i>in % of sales</i>	11.7	12.2	5.9
EBIT clean ¹⁾		582.5	519.9
<i>in % of sales</i>		12.5	10.1
Operating Assets (avg.) ²⁾	2,272.9	2,876.6	4,494.4
ROCE (avg.) in % ²⁾	23.2	19.7	6.7
R&D expense	330.4	347.5	423.6
<i>in % of sales</i>	7.3	7.5	8.3
Capex ³⁾	279.1	279.8	336.0
<i>in % of sales</i>	6.2	6.0	6.5
Depreciation ⁴⁾	216.5	229.4	486.8 ⁵⁾
<i>in % of sales</i>	4.8	4.9	9.5 ⁵⁾

1) EBIT w/o amortization of intangibles from PPA & depreciation of tangibles from PPA (Siemens VDO only) and special effects

2) New definition of operating assets

3) Capex including software

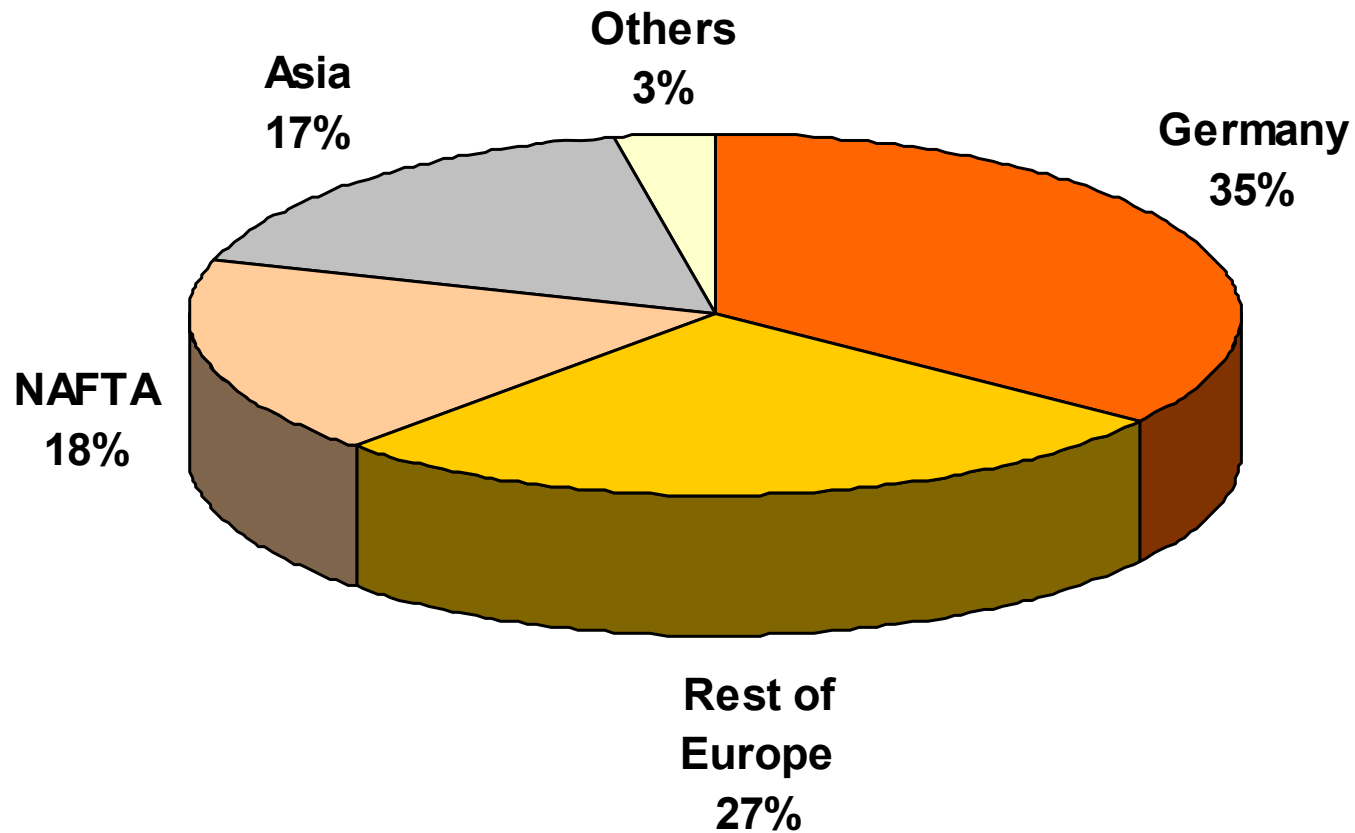
4) Excluding write-downs of investments

5) Including goodwill impairment of € 145.2 mn

* Since December 1, 2007 including Siemens VDO

Chassis & Safety Sales Structure by Region

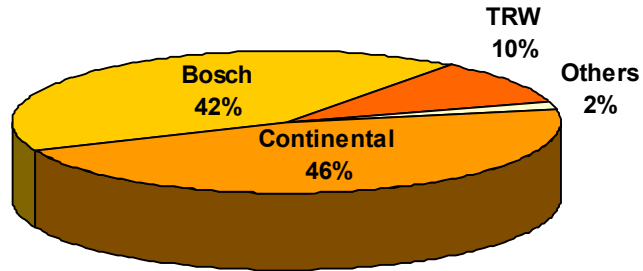
Sales in 2008: € 5.1 bn



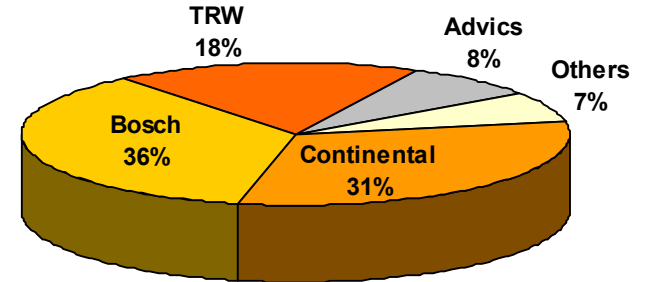
Chassis & Safety

Market Position for Electronic Brake Systems 2008

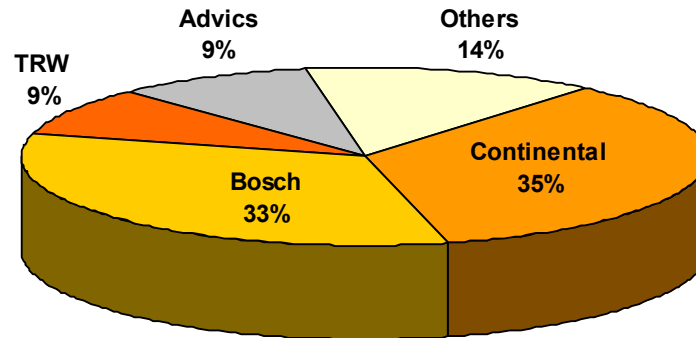
Europe



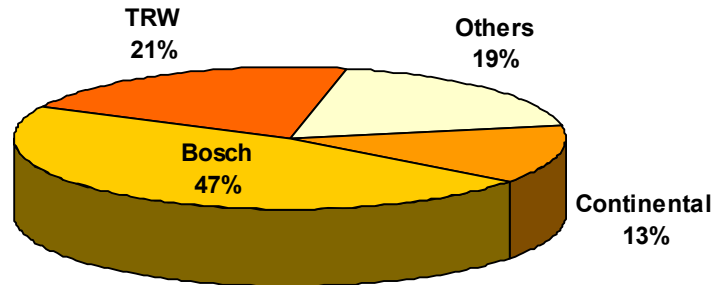
North America



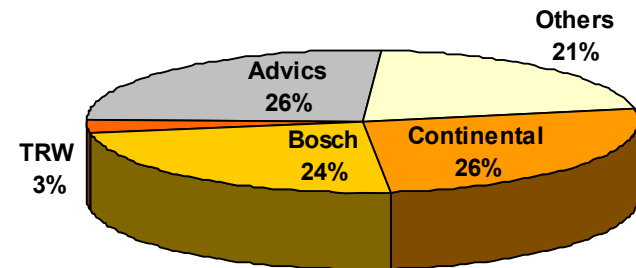
World



South America



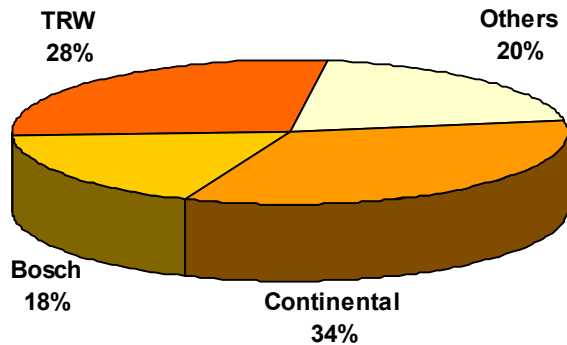
Asia/Pacific



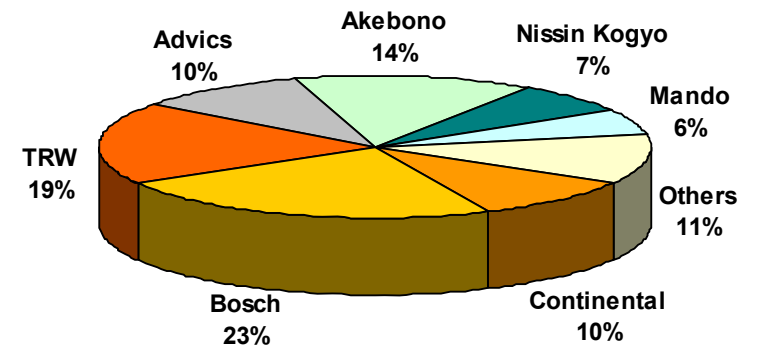
Source: Continental

Chassis & Safety Market Position for Foundation Brake Systems 2008

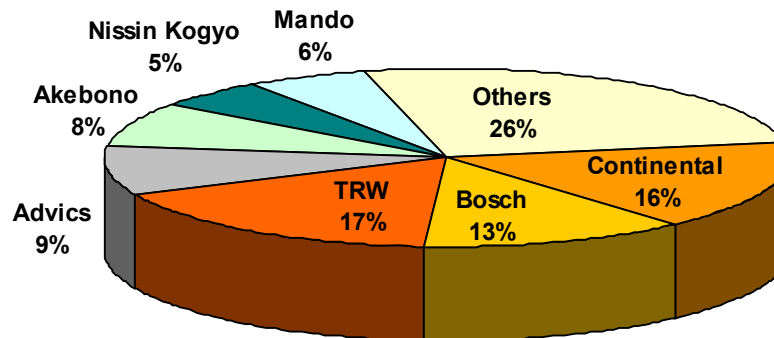
Europe



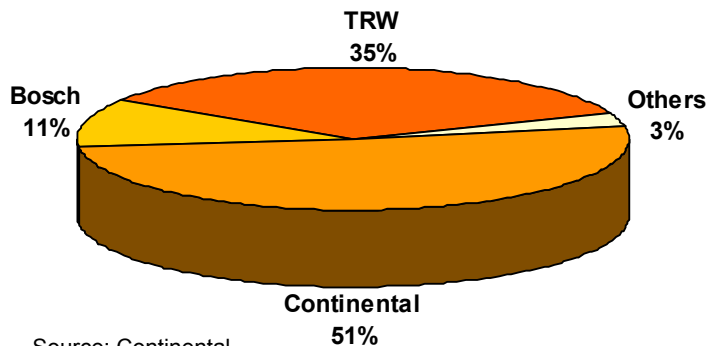
North America



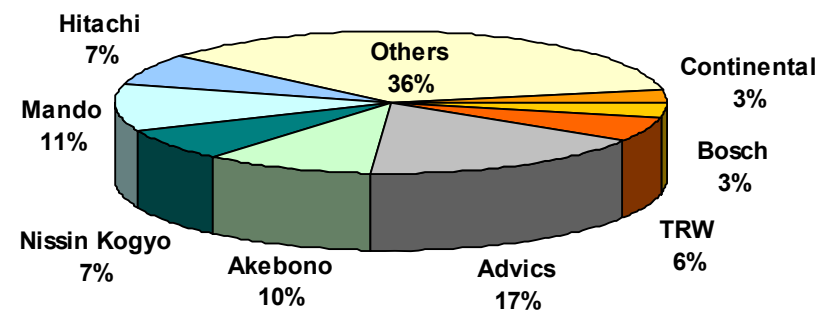
World



South America



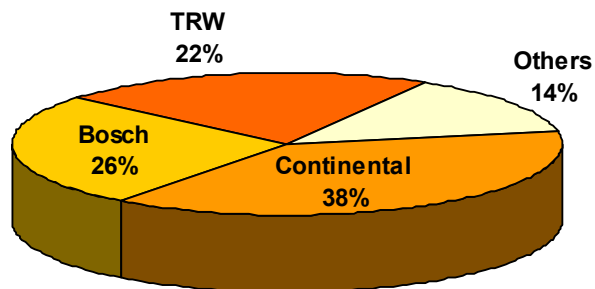
Asia/Pacific



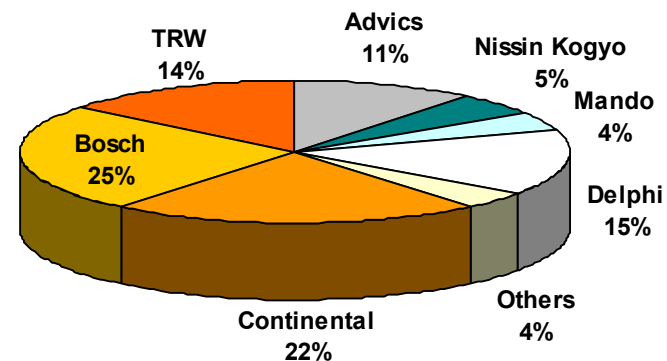
Source: Continental

Chassis & Safety Market Position for Actuation 2008

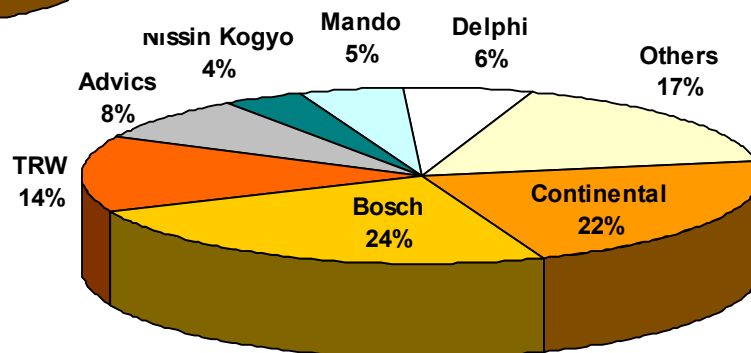
Europe



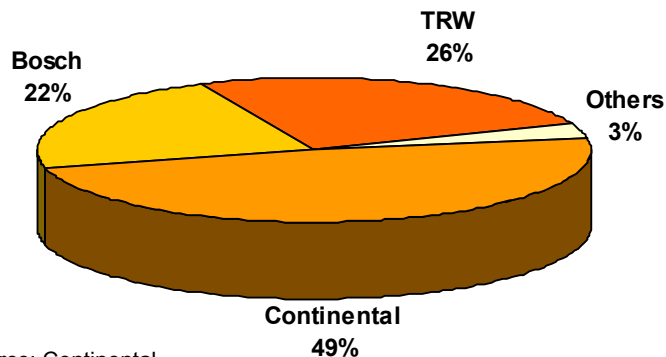
North America



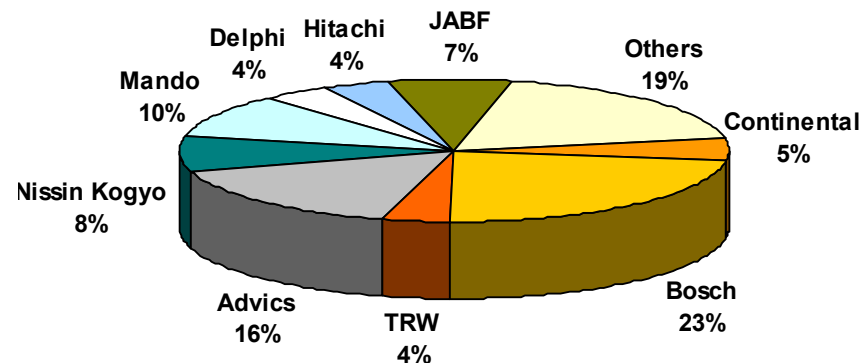
World



South America



Asia/Pacific

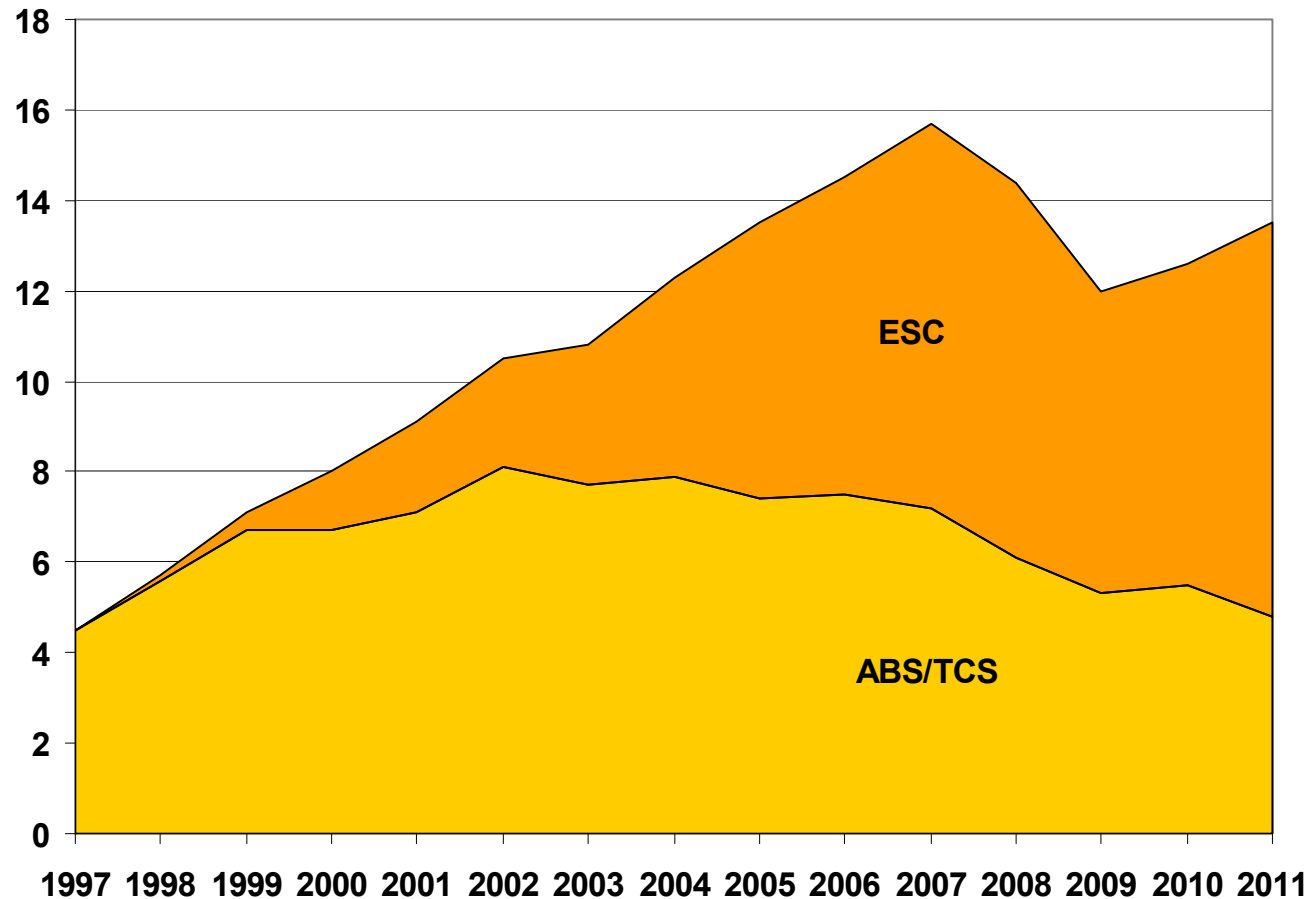


Source: Continental

Chassis & Safety

Growing Sales Volume for Electronic Brake Systems

(million units worldwide)



Model Selection

Europe

BMW 1 Series / 3 Series
 Landrover Freelander
 Mercedes C Class / S Class
 Ford Focus
 Opel Astra
 VW Golf
 Renault Twingo
 Peugeot 207
 Seat Altea
 Volvo S80

NAFTA

Dodge Caravan / Voyager
 Ford Explorer / Escape
 Jeep Wrangler
 GM Cruze / Equinox
 Nissan Frontier
 Toyota Tundra
 VW Jetta

Asia

Daewoo Windstorm
 Honda Accord
 Mazda Axela
 Suzuki Wagon R
 Mitsubishi Lancer
 Subaru Legacy

Chassis & Safety

Manufacturing Sites: Germany & Rest of Europe

Germany		Rest of Europe	
Bebra	Washer systems	Adrspach, Czech Rep.	Washer systems
Frankfurt	Electronic brake systems (e.g. ESC, ABS)	Boussens, France	Speed sensors
Dortmund	Speed sensors, buckle switch sensors	Budapest, Hungary	EBS control units, sensor clusters
Gifhorn	Tandem master cylinders, calipers, brake hose assemblies brake valves, valve blocks, suspension systems	Cairo Montenotte, Italy	Drum brakes
Hanover	Suspension systems	Ebbw Vale, UK	Calipers, drum-in-hat brakes
Ingolstadt	Airbag control units, camera, airbag sensors	Frenstat, Czech Rep.	Speed sensors
Karben	Sensor clusters, ABS control units, electric parking brake (EPB) control units, chassis electronics	Jičín, Czech Republic	Brake boosters, tandem master cylinders
Korbach	Brake hoses	Mechelen, Belgium	Electronic brake systems, wheel speed sensors
Nuremberg	EPB control units, radar, chassis electronics	Palmela, Portugal	Calipers
Regensburg	Airbag control units, pressure satellites, acceleration satellites, crash impact sound sensing, occupant classification systems, camera, radar, steering systems, chassis electronics	Sibiu, Romania	Electric parking brake, airbag control units
Rheinböllen	Calipers	Toulouse, France	ABS control units, chassis electronics
Würzburg	Steering systems	Timișoara, Romania	Airbag control units, EPB control units
		Veszprém, Hungary	Speed sensors, sensor clusters, chassis sensors, torque sensors, steering angle sensors
		Zvolen, Slovakia	Calipers

Chassis & Safety

Manufacturing Sites: America & Asia

America	Asia
Ciudad Juarez, Mexico Speed sensors, washer systems	Changchun, China Speed sensors, airbag control units, ABS control units
Cuautla, Mexico EBS control units, airbag control units	Calamba, Philippines Chassis sensors, sensor clusters, airbag sensors, chassis electronics
Guadalajara, Mexico Airbag control units, occupant classification systems, ABS control units	Cheongwon, Korea Speed sensors, buckle switch sensors, ABS control units
Culpeper, VA, USA Tandem master cylinders, valve blocks	Hamakita, Japan Electronic brake systems
Henderson, NC, USA Calipers, drum-in-hat-brakes, brake corners	Hiroshima, Japan Calipers, brake valves, tandem master and wheel cylinders, brake boosters
Las Colinas, Mexico Brake boosters, tandem master cylinders	Ichon, Korea Airbag control units , ABS control units
Morganton, NC, USA Electronic brake systems, suspension systems	Lian Yun Gang, China Speed sensors
Salto, Brasil Speed sensors	Manesar, India Speed sensors
Seguin, TX, USA Chassis electronics	Manila, Philippines EBS control units
Silao, Mexico Wheel speed sensors	Penang, Malaysia EPB control units
Varzea Paulista, Brazil Brake boosters, calipers, brake valves, drum-in-hat brakes, drum brakes, tandem master cylinders, cylinders, brake hose assemblies	Shanghai, China EBS control units

Chassis & Safety

Selected Cooperations & Joint Ventures

Europe

Fit Automoción S.A. Bergara, Spain	Calipers
Alphapeak Ltd. Lichfield, UK	Engineering services & prototypes

Asia

Shanghai Automotive Brake Systems Co. Ltd. (SABS), Shanghai, China	Electronic brake systems, brake boosters, tandem master cylinders, calipers, brake hose assemblies
Continental Teves Taiwan Co. Ltd.	Tandem master cylinders, wheel cylinders, clutch cylinders, calipers, electronic brake systems
Jilin Automotive Brake Factory (JABF)* Changchun, China	Brake boosters, master cylinders
Aisin Seiki Co, Ltd.* Karia City, Japan	Block steel valve, ABS, TCS
Omron Co.* Kamaki City, Japan	Acceleration sensors (LIDAR)
San Yes Automotive Industry Co. Ltd.* Tainan, Taiwan	Tandem master cylinders, wheel cylinders, clutch cylinders
Mando India (MBSI)* Chennai, India	Calipers, brake boosters, tandem master cylinders, brake reservoirs
Toklan Toos Ind. Mfg. Co.* Mashad, Iran	ABS, brake boosters, tandem master cylinders, brake reservoirs
Hema Industri A.S.* Istanbul, Turkey	Brake boosters, tandem master cylinders, wheel cylinders, calipers, drum brakes, brake valves

South Africa

Alfred Teves Brake Systems (PTY) Ltd.* Boksburg, South Africa	Calipers, brake boosters, cylinders, drum brakes
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* Licensee

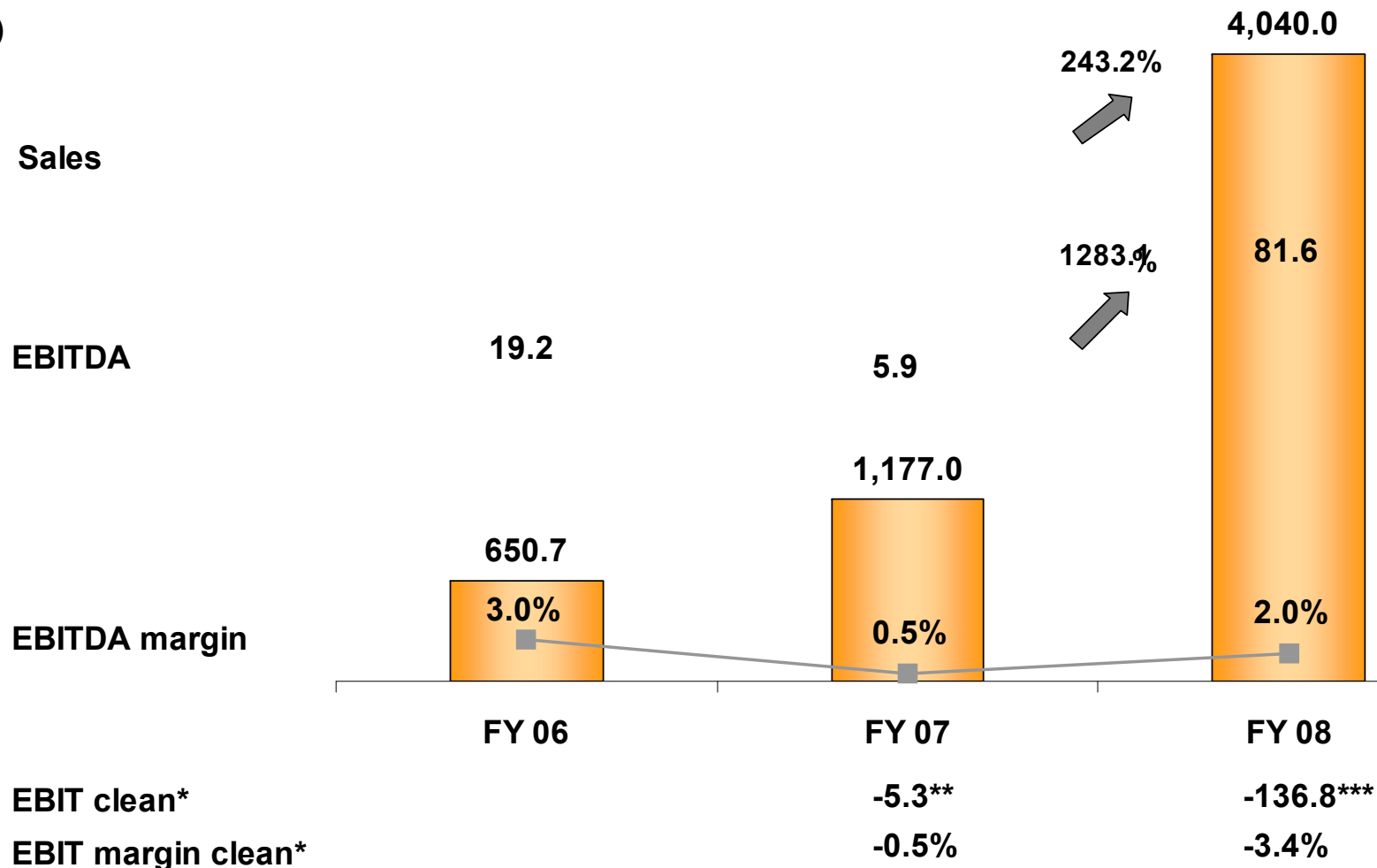
V.2. Powertrain

Powertrain Business Structure

Powertrain				
Engine Systems	Transmissions	Hybrid Electric Vehicle	Sensors & Actuators	Fuel Supply
<p>Engine management systems and fuel components for</p> <ul style="list-style-type: none"> • Diesel piezo common rail injection systems • Gasoline piezo direct injection • Gasoline solenoid direct injection • Gasoline port fuel injection • Liquefied petroleum gas (LPG) and compressed natural gas (CNG) <p>Engine management systems and aftertreatment controller for commercial vehicles applications</p> <p>Turbocharger</p>	<p>Control Units for</p> <ul style="list-style-type: none"> • Automatic transmission • Double clutch transmission • Automated manual transmission • Continuously variable transmission <p>Control Units for four- and all wheel drive applications</p> <ul style="list-style-type: none"> • Transfer cases • Differentials • Limited slip coupling 	<p>System and components for HEV applications</p> <ul style="list-style-type: none"> • Power electronic • Electric motor • Battery system • Energy management <p>Power net systems</p>	<p>Engine actuators</p> <ul style="list-style-type: none"> • Electronic throttle control • Air control valve • General purpose actuator • Thermal management <p>Components and modules for</p> <ul style="list-style-type: none"> • Emission management • Exhaust actuators • Evaporative diagnostics <p>Sensor for powertrain applications</p> <ul style="list-style-type: none"> • NOx, MAF, transmission sensor modules, position • Pressure, temperature, knock, cylinder pressure • Flex fuel, oil level, oil quality <p>Door handle sensors</p>	<p>Components and modules for fuel supply management</p> <ul style="list-style-type: none"> • Fuel pumps • Level sensors • In-tank venting systems • Electronics for demand regulation • Fuel supply modules

Powertrain Financials

(€ million)



* EBIT w/o amortization of intangibles from PPA & depreciation of tangibles from PPA (Siemens VDO only) and special effects

** EBIT w/o PPA and special effects (€ -48.2 mn)

*** EBIT w/o PPA and special effects (€ -659.2 mn)

Powertrain Key Figures

(€ million)	2006	2007 [*]	2008
Sales	650.7	1,177.0	4,040.0
EBITDA	19.2	5.9	81.6
<i>in % of sales</i>	3.0	0.5	2.0
EBIT	-21.2	-73.5	-1,046.2
<i>in % of sales</i>	-3.3	-6.2	-25.9
EBIT clean ¹⁾		-5.3	-136.8
<i>in % of sales</i>		-0.5	-3.4
Operating Assets (avg.) ²⁾	227.7	1,592.9	4,610.8
ROCE (avg.) in % ²⁾	-9.3	-4.6	-22.7
R&D expense	77.7	144.9	420.1
<i>in % of sales</i>	11.9	12.3	10.4
Capex ³⁾	46.6	129.6	494.4
<i>in % of sales</i>	7.2	11.0	12.2
Depreciation ⁴⁾	40.4	79.4	1,127.8 ⁵⁾
<i>in % of sales</i>	6.2	6.7	27.9 ⁵⁾

1) EBIT w/o amortization of intangibles from PPA & depreciation of tangibles from PPA (Siemens VDO only) and special effects

2) New definition of operating assets

3) Capex including software

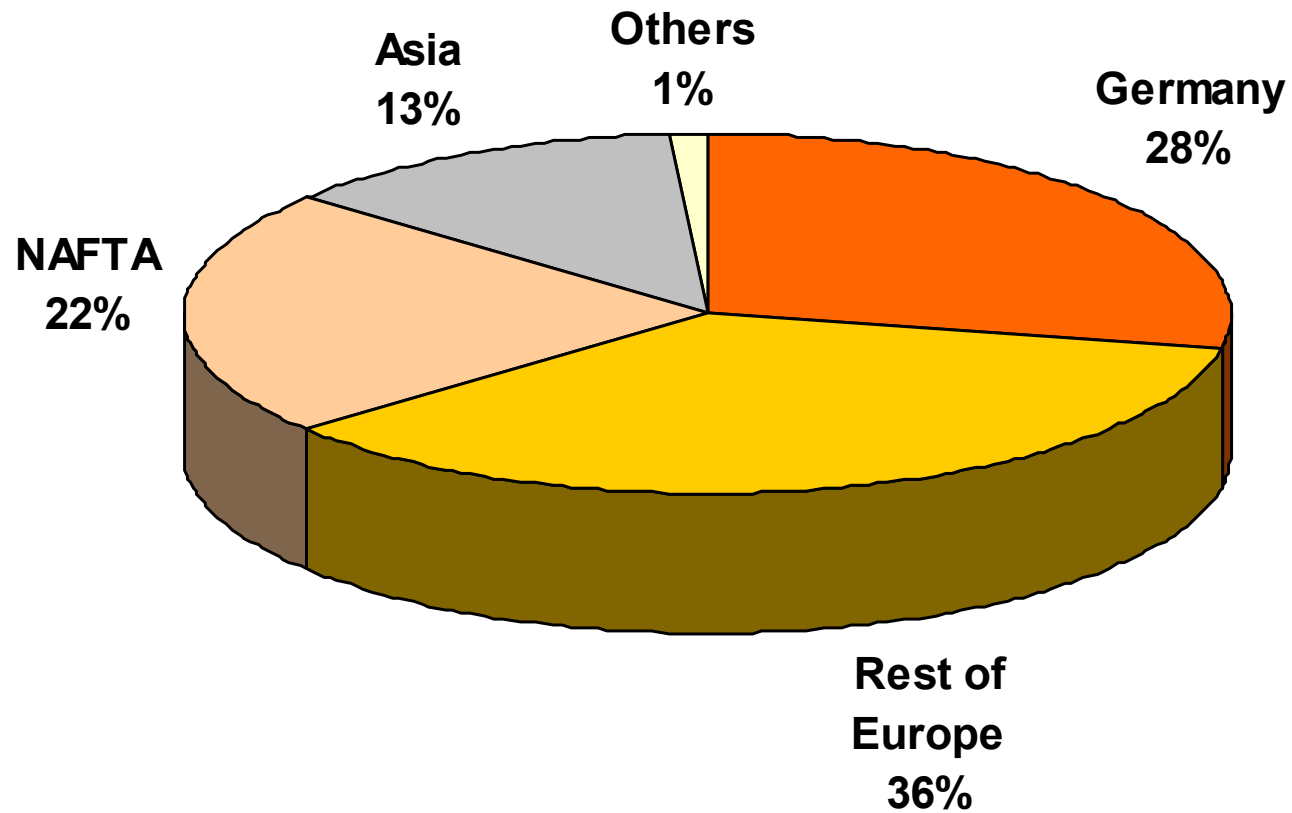
4) Excluding write-downs of investments

5) Including goodwill impairment of € 609.6 mn

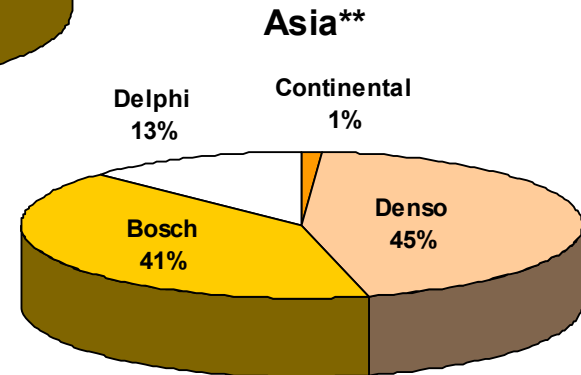
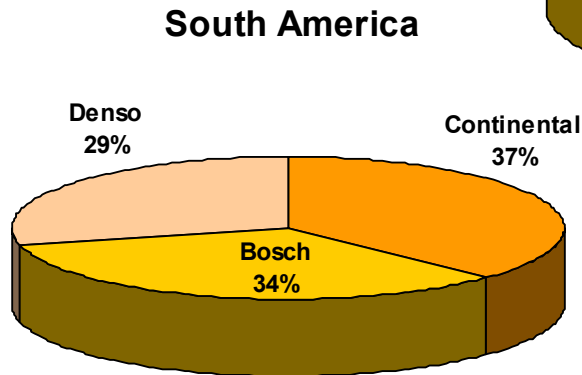
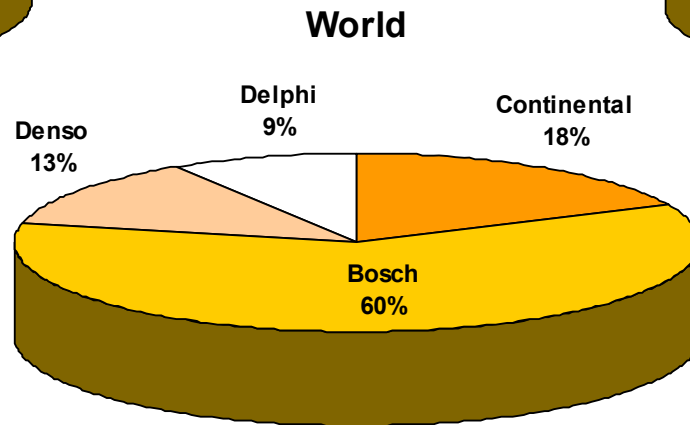
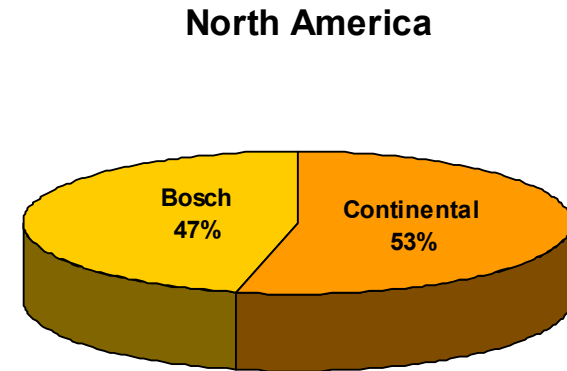
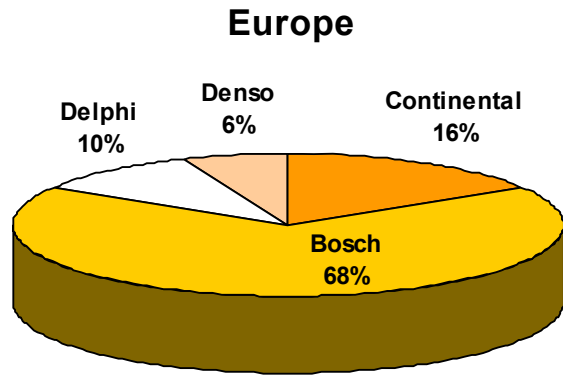
* Since December 1, 2007 including Siemens VDO

Powertrain Sales Structure by Region

Sales in 2008: € 4.0 bn



Powertrain Market Position for Diesel Injection Systems 2008*



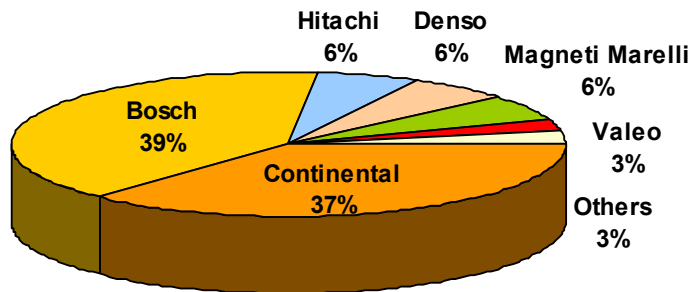
Source: Continental

* For passenger cars & light trucks

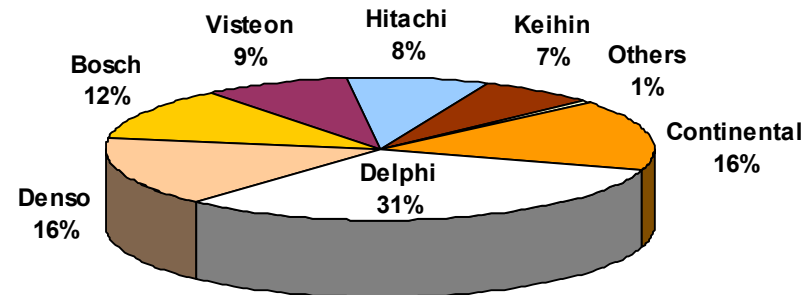
** Japan, South Korea, China, India, Thailand

Powertrain Market Position for Gasoline Injection Systems 2008*

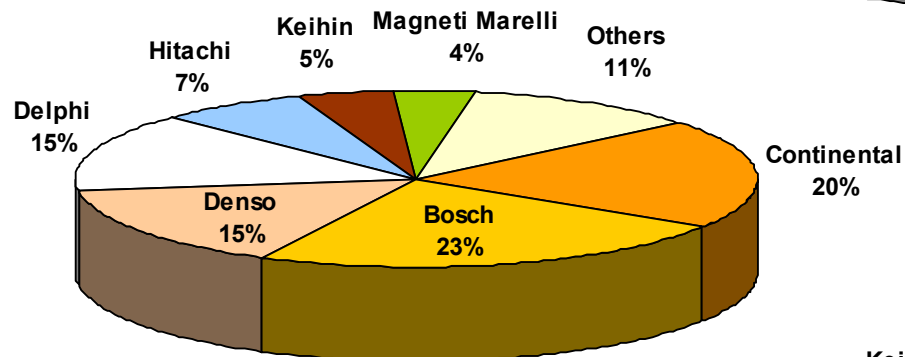
Europe



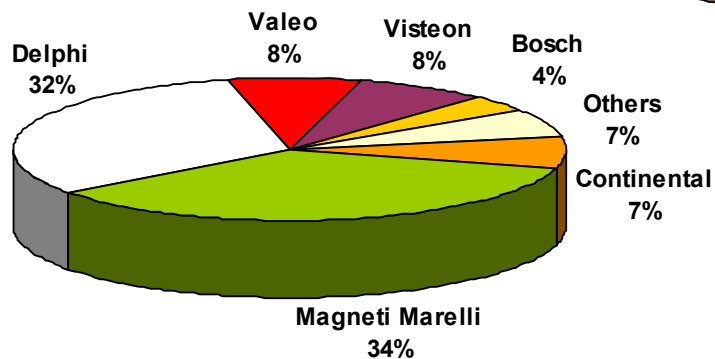
North America



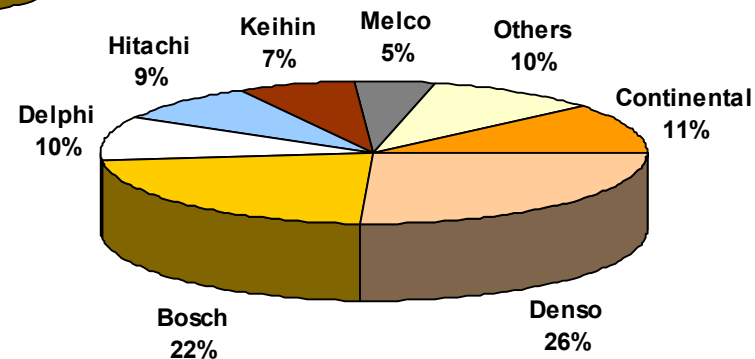
World



South America



Asia**



Source: Continental

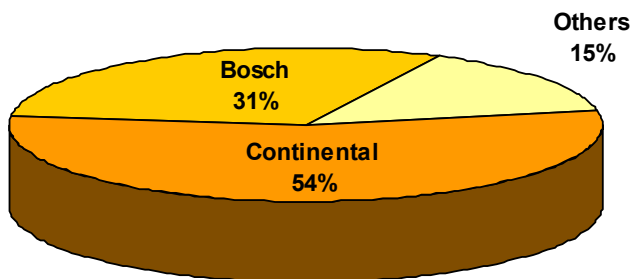
* For passenger cars & light trucks

** Japan, South Korea, China, India, Thailand

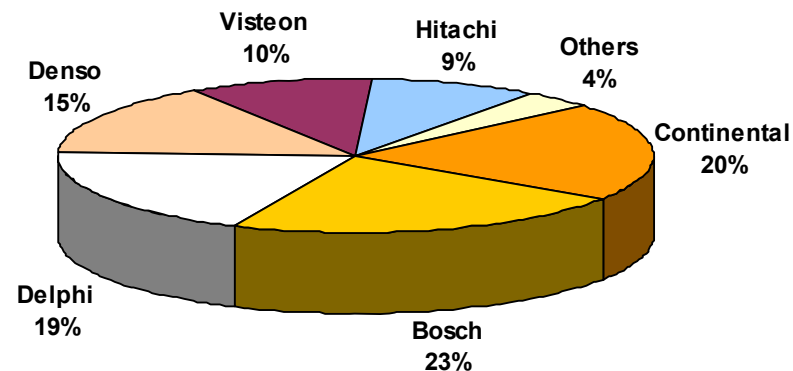
Powertrain

Market Position for Transmission Control Units 2008*

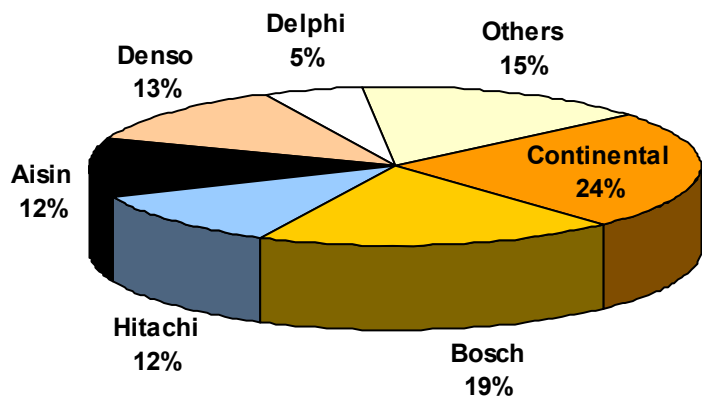
Europe



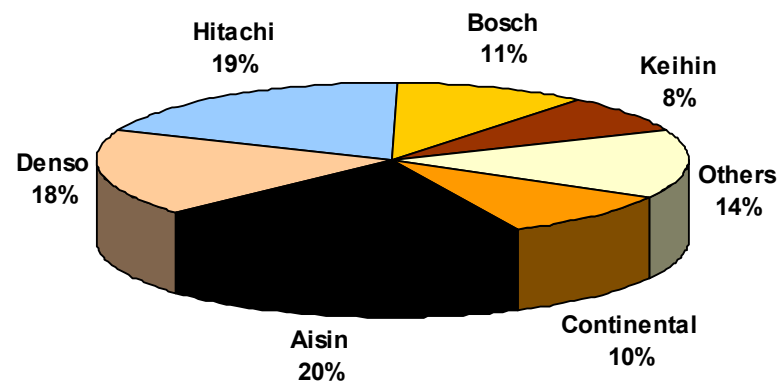
North America



World



Asia**



Source: Continental

* For passenger cars & light trucks

** Japan, South Korea, China, India

Powertrain

Manufacturing Sites: Germany & Rest of Europe

Germany		Rest of Europe	
Bebra	Sensors & Actuators, Fuel Supply Systems, Transmission	Adrspach, Czech Rep.	Fuel Supply Systems
Dortmund	Fuel Supply Systems, Sensors & Actuators	Birmingham, UK	Fuel Supply Systems
Gifhorn	Hybrid Electric Vehicles	Boussens, France	Sensors & Actuators
Karben	Engine Systems, Sensors & Actuators, Fuel Supply Systems	Brandys, Czech Rep.	Fuel Supply Systems
Limbach-Oberfrohna	Engine Systems	Budapest, Hungary	Sensors & Actuators
Mühlhausen	Sensors & Actuators	Foix, France	Engine Systems, Transmission
Nuremberg	Engine Systems, Hybrid Electric Vehicles, Transmission	Frenstat, Czech Rep.	Engine Systems, Sensors & Actuators, Hybrid Electric Vehicles, Transmission
Regensburg	Engine Systems, Sensors & Actuators, Transmission	Kaluga, Russia	Engine Systems
Roding	Engine Systems	Paris, France	Engine Systems
		Pisa, Italy	Engine Systems
		Sibiu, Rumania	Engine Systems, Transmission
		Trutnov, Czech Rep.	Engine Systems, Sensors & Actuators

Powertrain

Manufacturing Sites: America & Asia

America		Asia	
Columbia/Blythewood, USA	Engine systems	Amata City, Thailand	Engine systems
Cuautla, Mexico	Engine systems, transmission	Bangalore, India	Engine systems, sensors & actuators, fuel supply systems
Elkhart, IN, USA	Sensors & actuators	Calamba, Philippines	Sensors & actuators, transmission
Elma, NY, USA	Sensors & actuators, hybrid electric vehicle	Changchun, China	Engine systems, electronics, sensors & actuators, transmission
Guadalajara, Mexico	Engine systems, transmission	Chongwongun, Korea	Sensors & actuators
Guarulhos/Salto, Brazil	Engine Systems, sensors & actuators, fuel supply systems	Ichon, Korea	Engine systems, sensors & actuators, transmission
Huntsville, AL, USA	Engine systems, transmission	Melbourne, Australia	Sensors & actuators
Juarez, Mexico	Sensors & actuators, fuel supply systems	Penang, Malaysia	Engine Systems, sensors & actuators, fuel supply systems
Newport News, VA, USA	Engine systems	Shanghai, China	Engine systems, transmission
San Jose, Costa Rica	Transmission, engine systems	Tianjin, China	Engine systems, hybrid electric vehicles, transmission
Seguin, TX, USA	Diesel systems, electronics, transmission controls	Wuhu, China	Fuel supply systems, sensors & actuators

Powertrain

Selected Cooperations & Joint Ventures

Europe

Emitec GmbH Lohmar, Germany	METALIT® metal substrate for three-way catalysts, catalysts with turbulent structures, lambda sensor catalysts, diesel oxidation catalysts, PM-METALIT® (catalyst and particulate filter), PT™-METALIT® (pre-turbo catalysts), selective catalytic reduction (SCR) catalysts with structured foils, electrical heated catalysts EMICAT®, CompactCat®, TwinCat®, hybrid catalysts
IAV GmbH Berlin, Germany	Vehicle development, vehicle electronics, powertrain development, powertrain mechatronics
SupplyOn AG Hallbergmoos, Germany	Internet platform provider for automotive suppliers
Cooperation: ZF Friedrichshafen, Germany	Development and commercialization of hybrid technology for passenger cars and light trucks
DUAP AG Herzogenbuchsee, Switzerland	Diesel fuel injection systems for marine, traction, stationary and automotive applications
AVTEL (OOO NPP Avto- elektronika-Elcar) Kaluga, Russia	Engine controls, sensors and injectors
OOO Continental Auto- motive Engineering RUS Moscow, Russia	Engineering, development and services for the local automotive industry

Asia

KEMSCO (Korea EMS Co. Ltd.), Icheon, Korea	Injectors (only merchandise sales) Kemsco to be closed soon
CASCO (Continental Automotive Systems Corporation) Icheon, Korea	Electronic fuel injection systems
ENAX, Inc., Tokyo, Japan	Development of Lilon battery cells and processes for battery cell production

America

Synerject LLC Newport News, USA	Engine management solutions for non-automotive market including full engine management systems, modules and components: - Components: sensors, actuators, fuel pumps, injectors, regulators - Modules: fuel rails with injectors & regulators, fuel regulator pocket - Systems: including engine & vehicle control software
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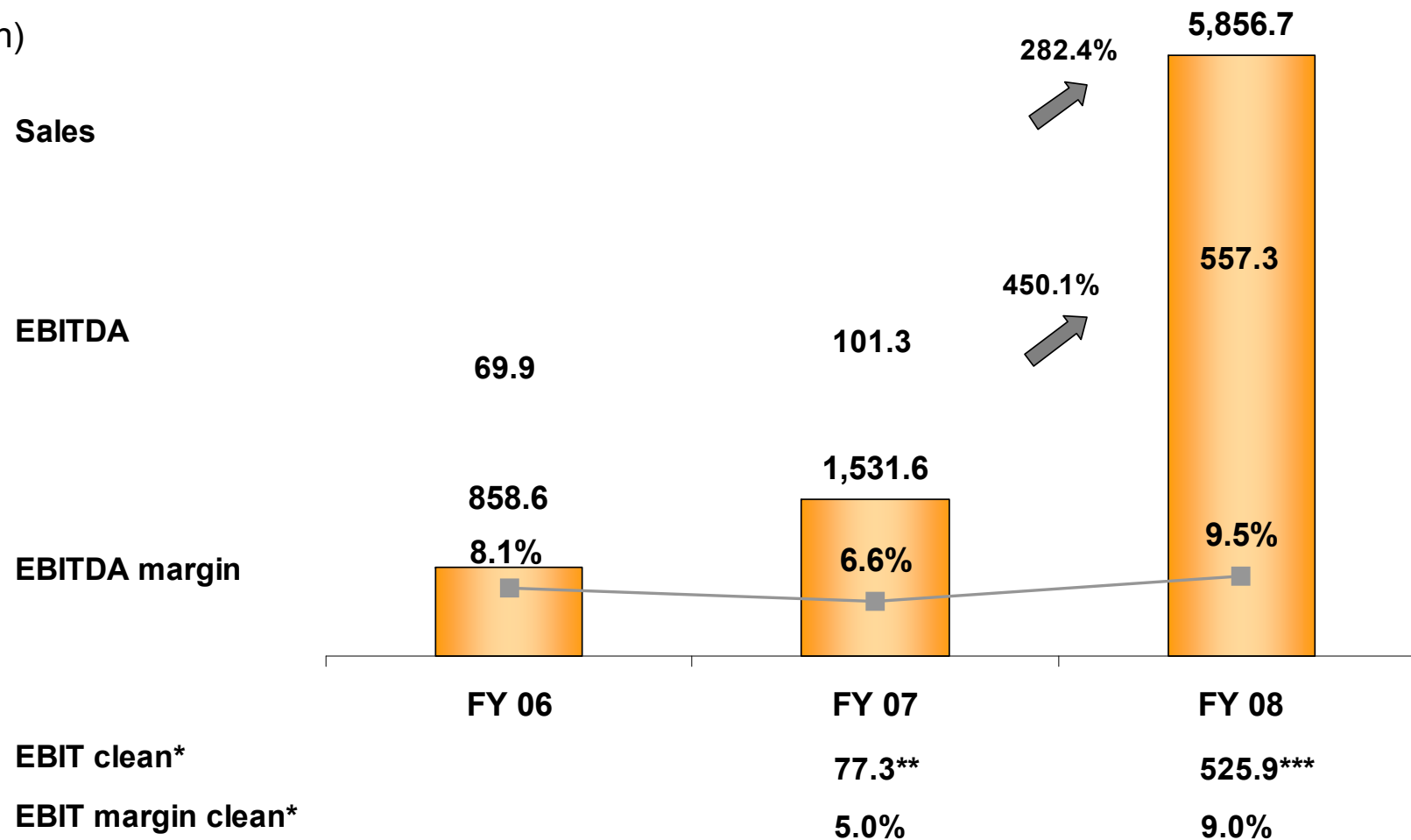
V.3. Interior

Interior Business Structure

Interior					
Body & Security	Commercial Vehicles & Aftermarket	Connectivity	Instrumentation & Displays	Interior Modules	Multimedia
<ul style="list-style-type: none"> • Body control units • Door control units • Seat control units • Active/passive car access • Tire information systems • Antenna modules • Battery & energy management 	<ul style="list-style-type: none"> • Tachographs & services • Instrumentation & telematics • Control systems • Aftermarket • Original equipment Services 	<ul style="list-style-type: none"> • Telematics • Device connectivity • Seamless mobile integration 	<ul style="list-style-type: none"> • Instrument clusters • Secondary displays • Head-up displays 	<ul style="list-style-type: none"> • Climate controls • Cockpit systems • Roof modules • Integrated center stacks • Haptic controls 	<ul style="list-style-type: none"> • Radios • Connected radio & navigation • Multimedia systems • Software & special solutions

Interior Financials

(€ million)



* EBIT w/o amortization of intangibles from PPA & depreciation of tangibles from PPA (Siemens VDO only) and special effects

** EBIT w/o PPA and special effects (€ -38.9 mn)

*** EBIT w/o PPA and special effects (€ -683.8 mn)

Interior Key Figures

(€ million)	2006	2007 *	2008
Sales	858.6	1,531.6	5,856.7
EBITDA	69.9	101.3	557.3
<i>in % of sales</i>	8.1	6.6	9.5
EBIT	25.1	10.8	-462.6
<i>in % of sales</i>	2.9	0.7	-7.9
EBIT clean ¹⁾		77.3	525.9
<i>in % of sales</i>		5.0	9.0
Operating Assets (avg.) ²⁾	375.5	1,895.1	5,629.1
ROCE (avg.) in % ²⁾	6.7	0.6	-8.2
R&D expense	68.6	131.5	432.5
<i>in % of sales</i>	8.0	8.6	7.4
Capex ³⁾	33.8	65.5	265.2
<i>in % of sales</i>	3.9	4.3	4.5
Depreciation ⁴⁾	44.8	90.5	1,019.9 ⁵⁾
<i>in % of sales</i>	5.2	5.9	17.4 ⁵⁾

1) EBIT w/o amortization of intangibles from PPA & depreciation of tangibles from PPA (Siemens VDO only) and special effects

2) New definition of operating assets

3) Capex including software

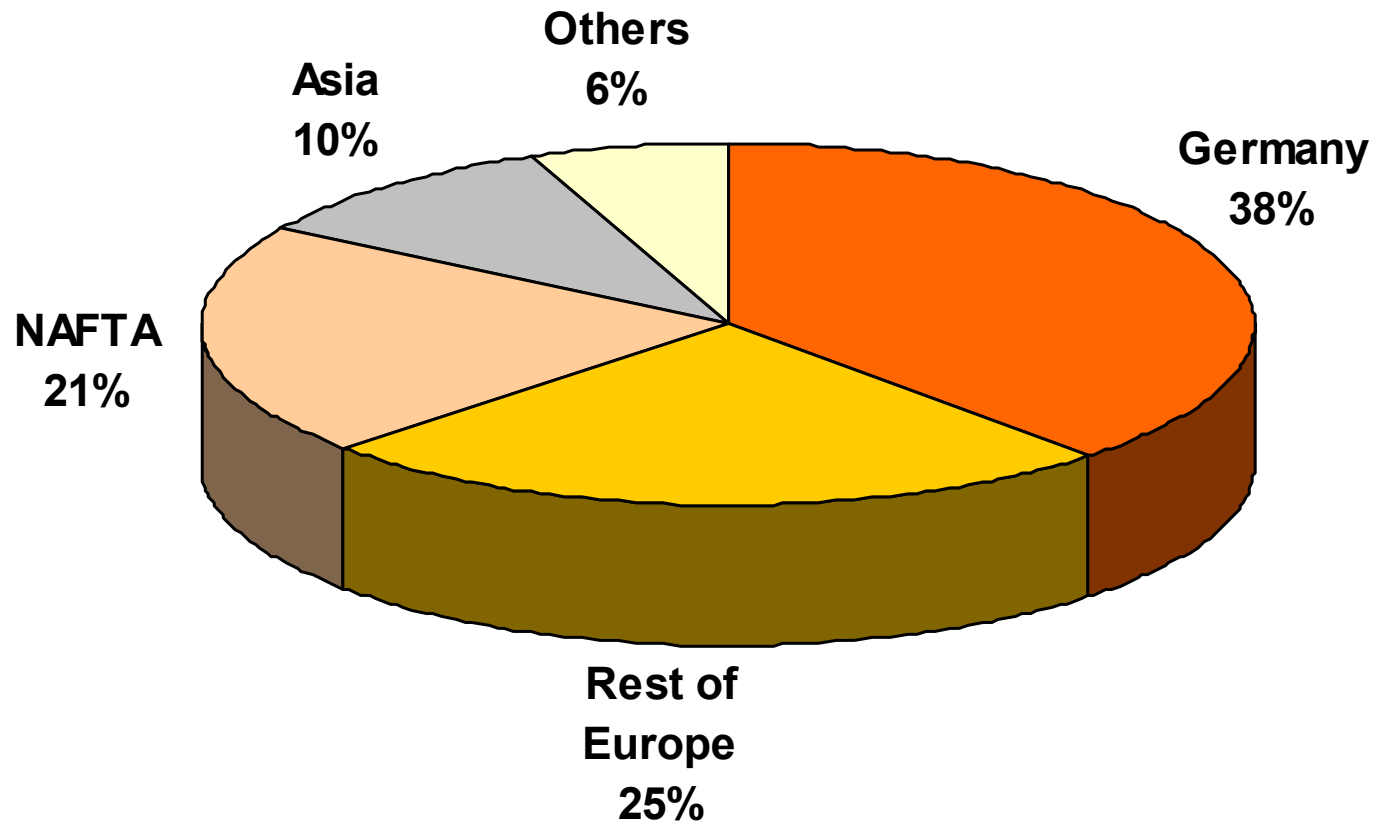
4) Excluding write-downs of investments

5) Including goodwill impairment of € 475.2 mn

* Since December 1, 2007 including Siemens VDO

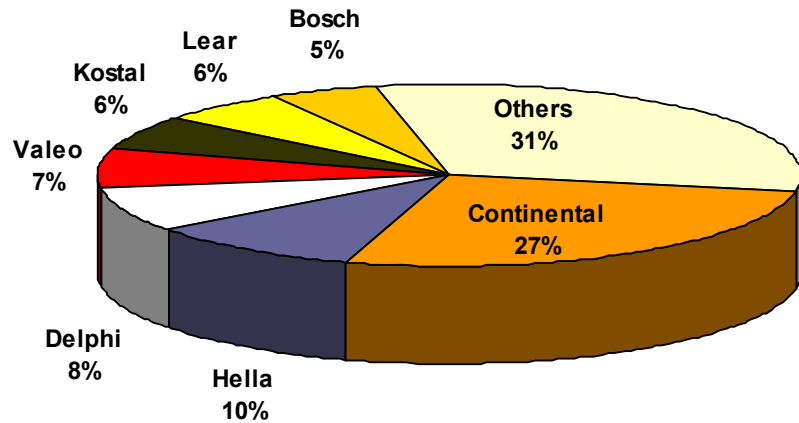
Interior Sales Structure by Region

Sales in 2008: € 5.9 bn

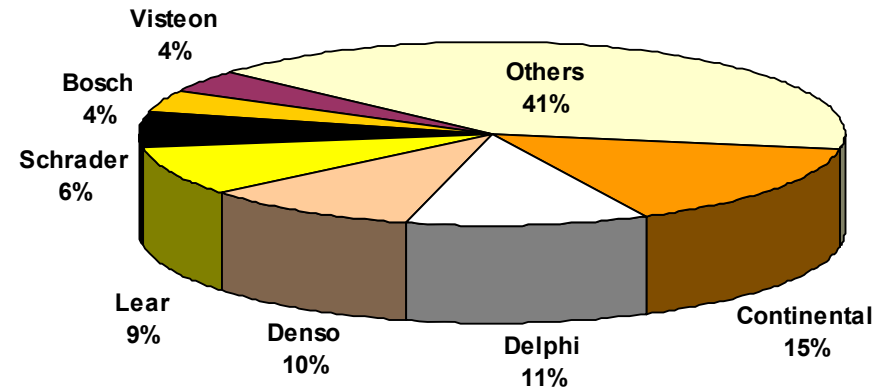


Interior Market Position for Body & Security 2008

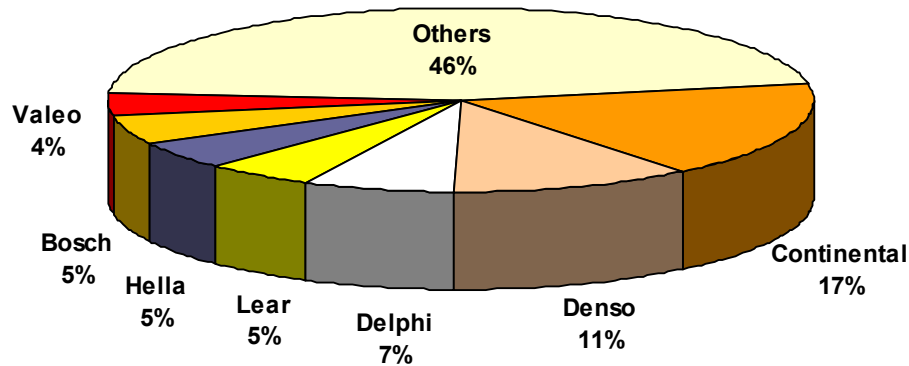
Europe



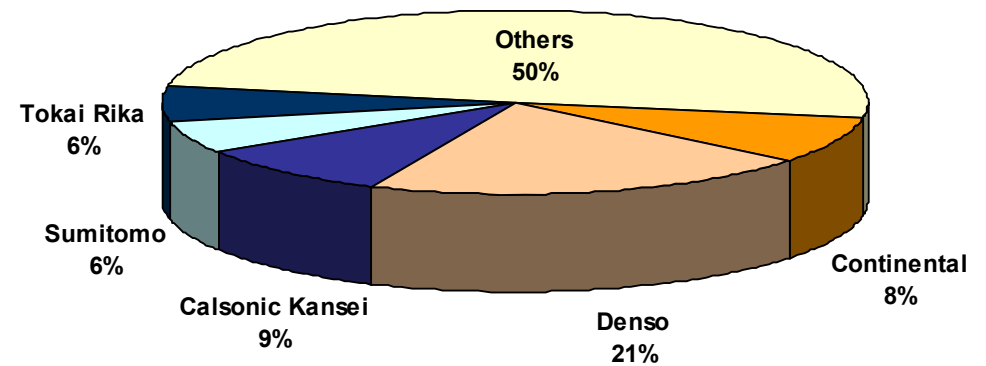
North America



World



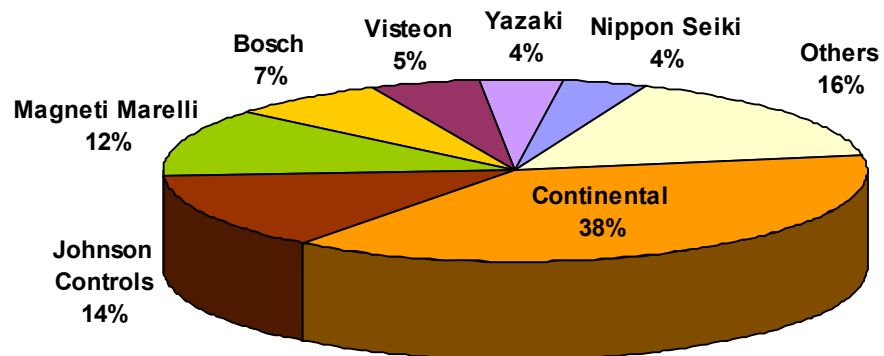
Asia



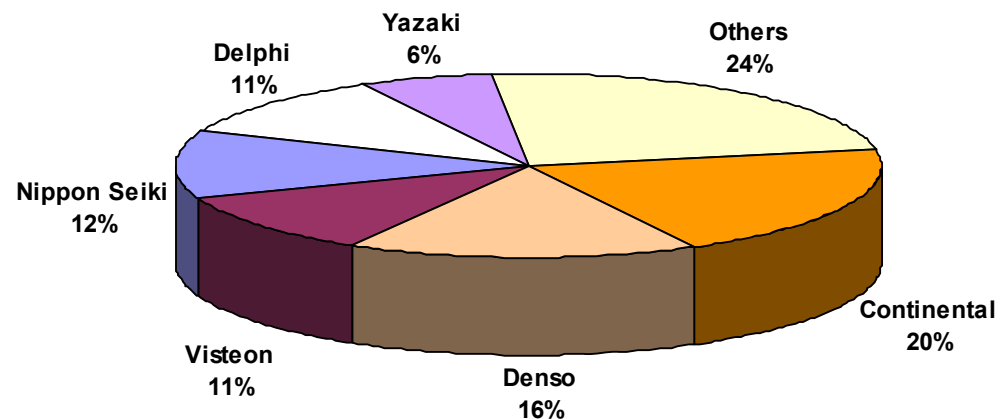
Source: Continental

Interior Market Position for Instrumentation and Displays 2008

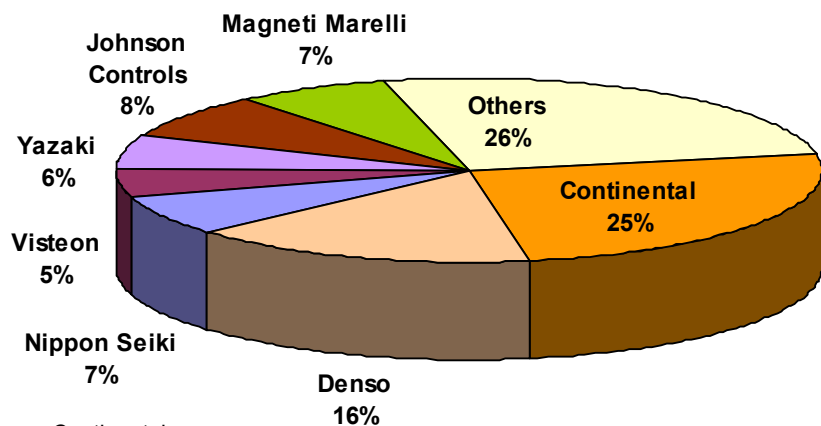
Europe



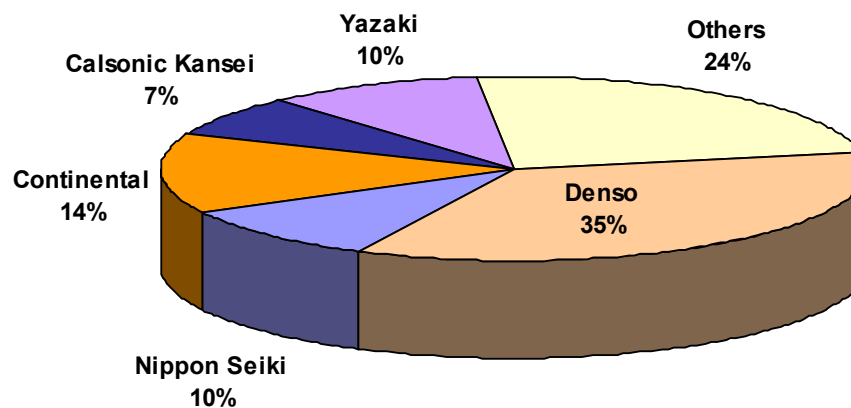
North America



World



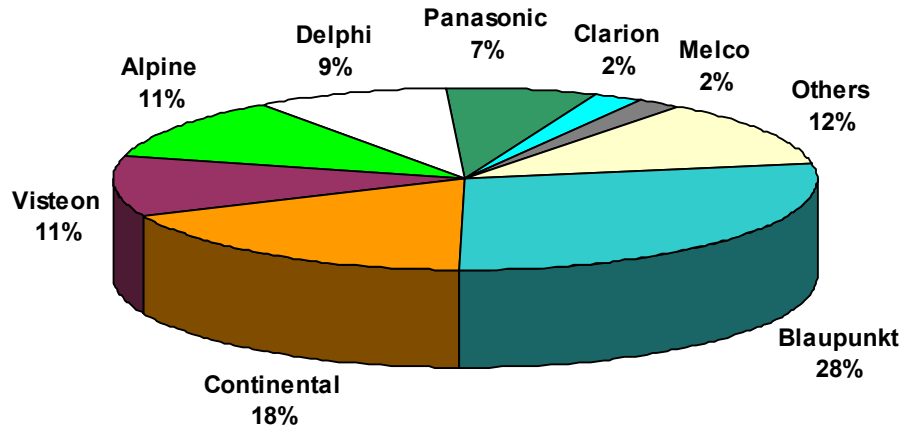
Asia



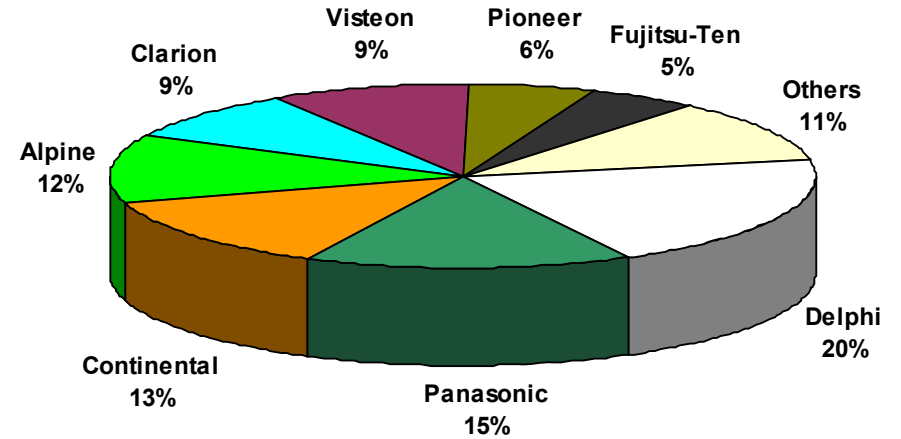
Source: Continental

Interior Market Position for Radio 2008

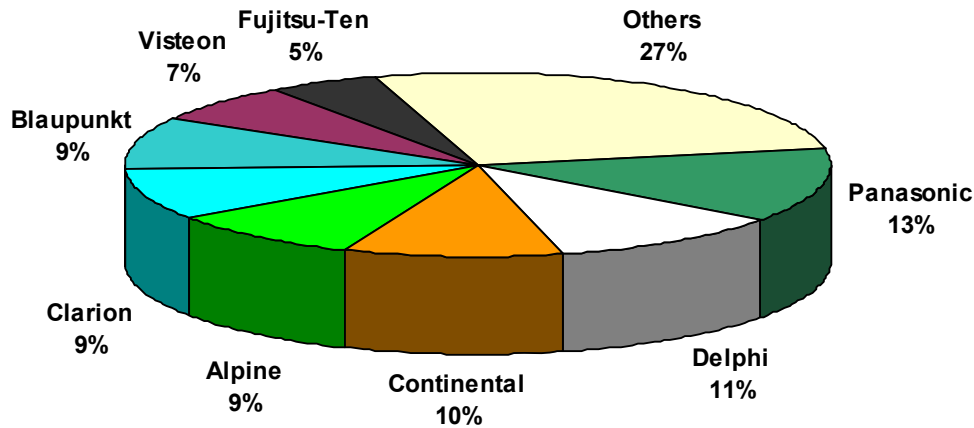
Europe



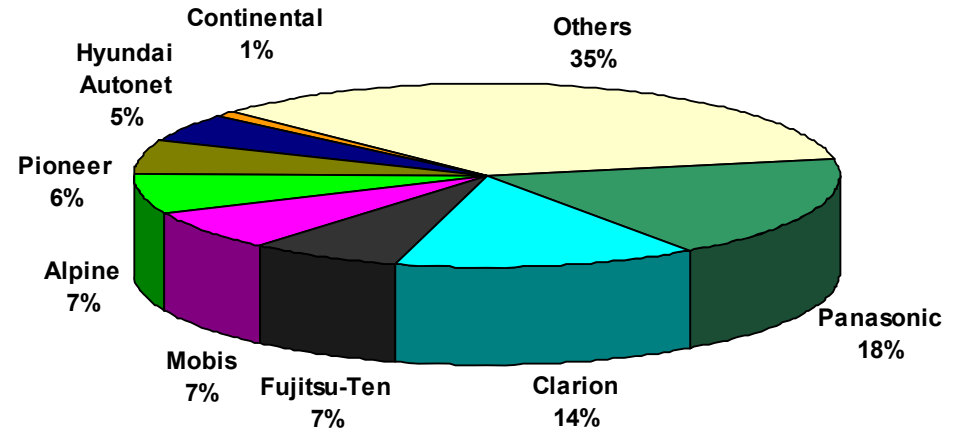
North America



World



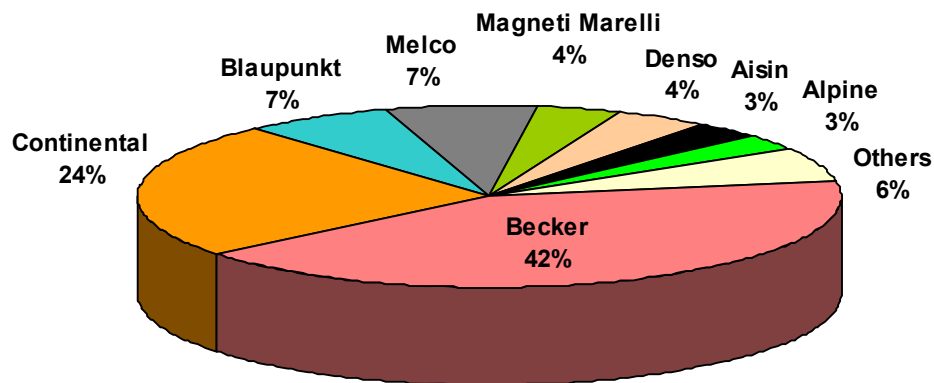
Asia



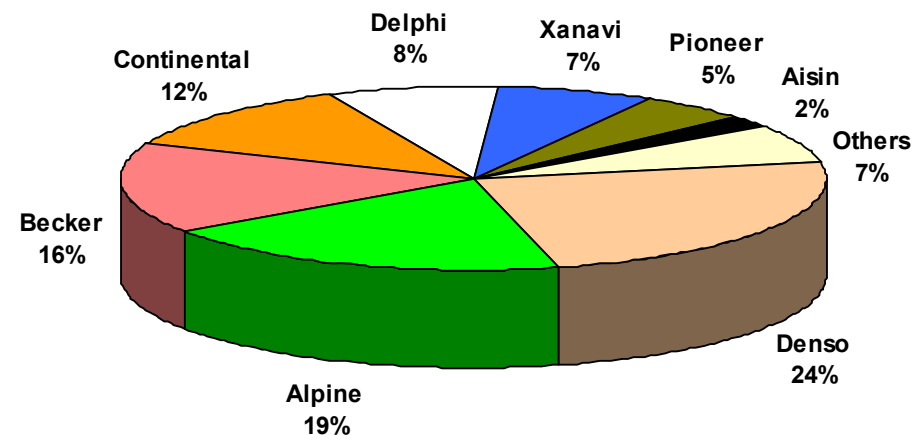
Source: Continental

Interior Market Position for Multimedia Systems* 2008

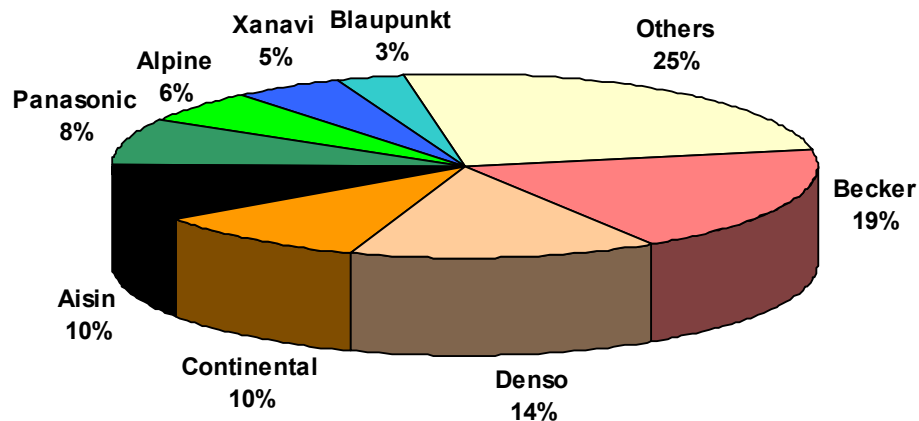
Europe



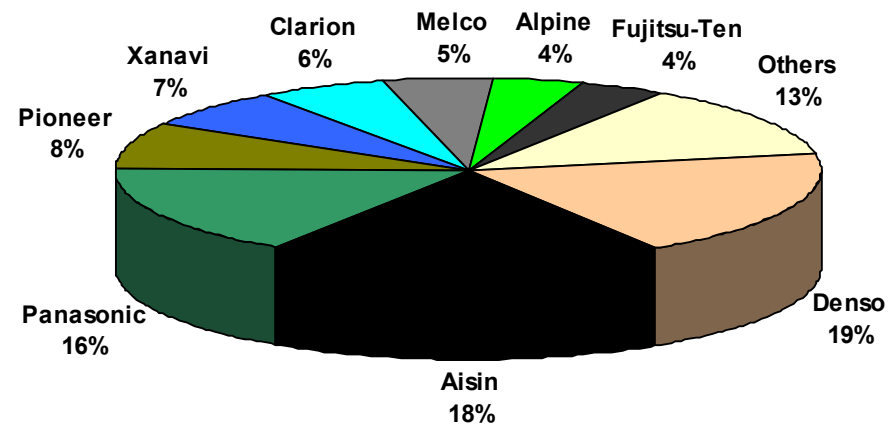
North America



World



Asia

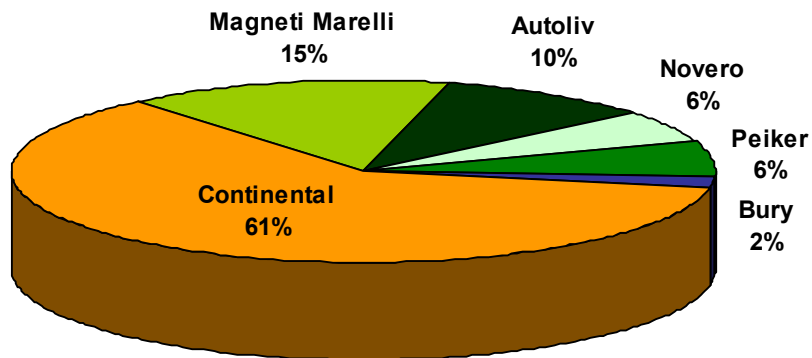


Source: Continental

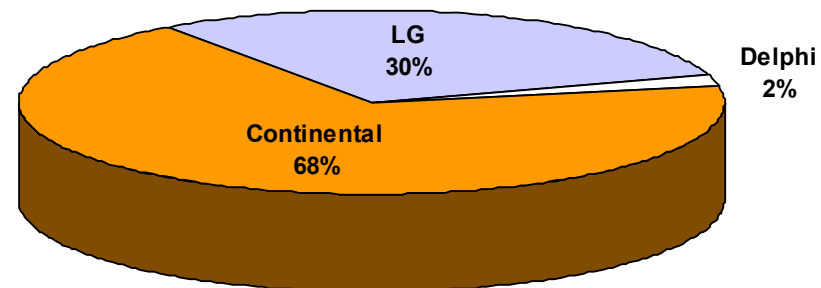
* Navigation stand-alone system and navigation systems with enriched multimedia functions

Interior Market Position for Embedded Telematics 2008

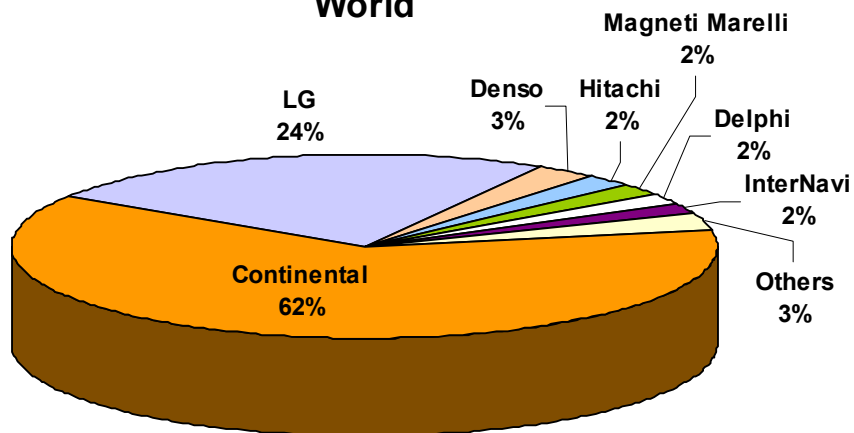
Europe



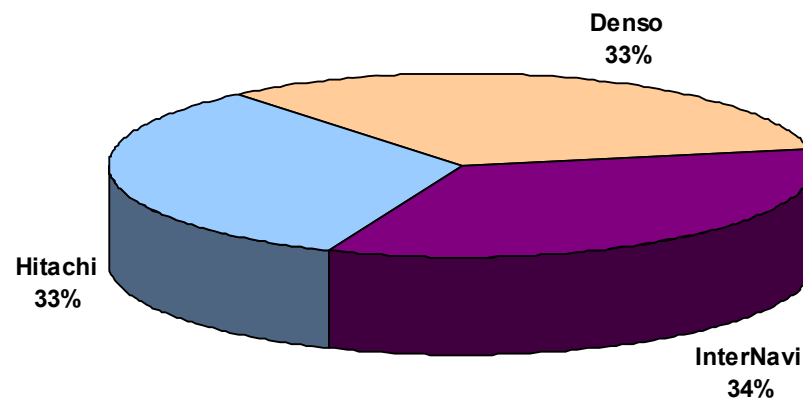
North America



World



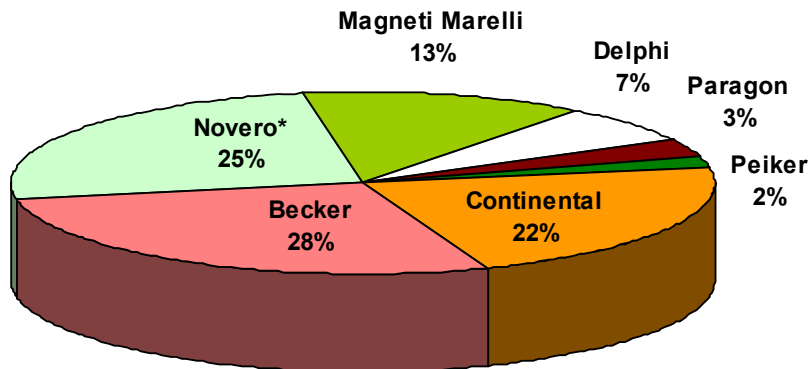
Japan



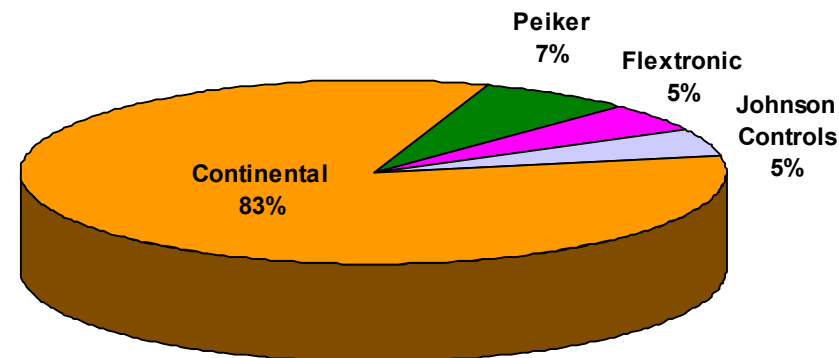
Source: Continental

Interior Market Position for Device Connectivity Units 2008

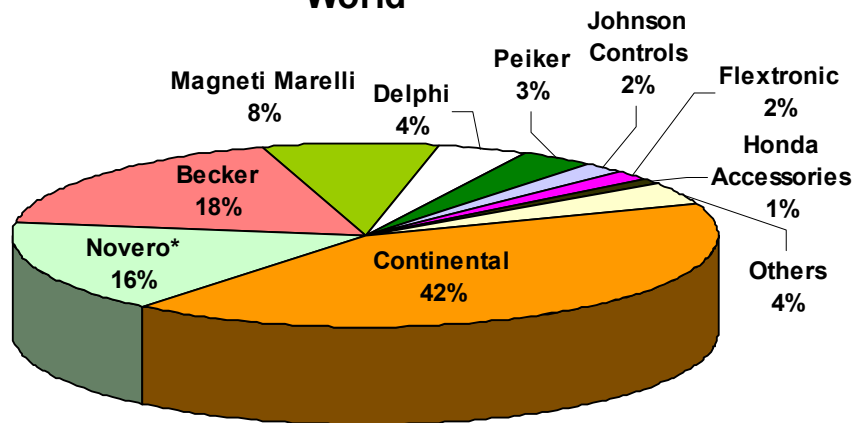
Europe



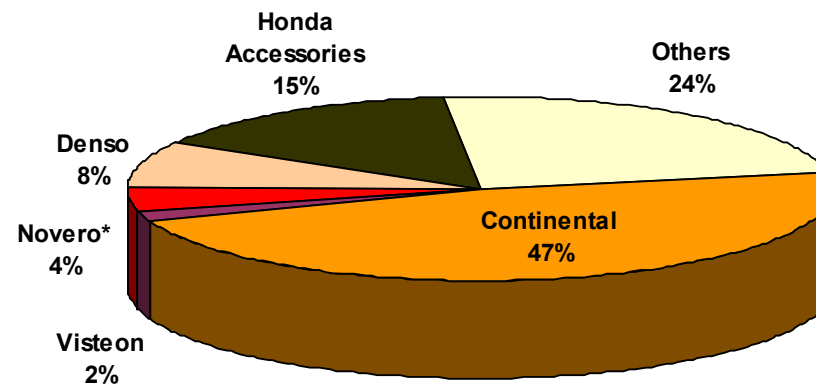
North America



World



China

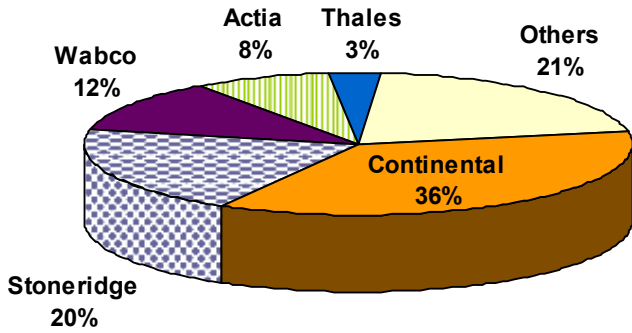


Source: Continental

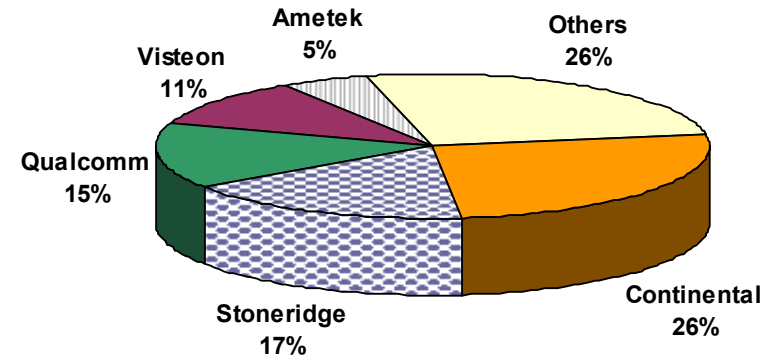
* Former Nokia

Interior Market Position for Commercial Vehicle* 2008

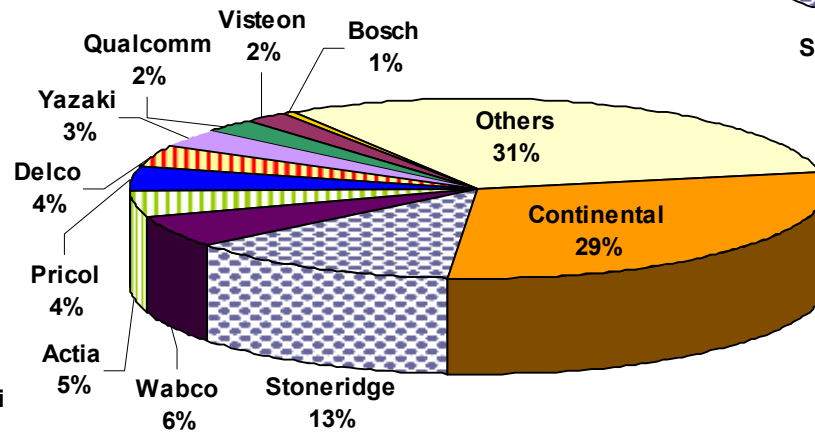
Europe



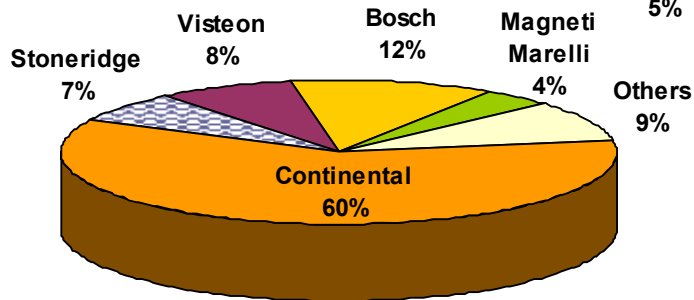
North America



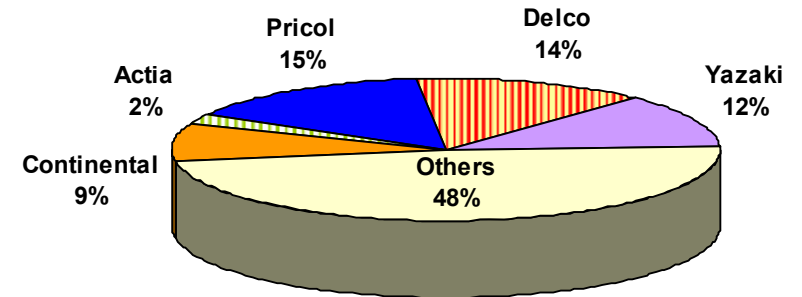
World



South America



Asia / Pacific



Source: Continental

* Commercial vehicles business as described in BU structure excluding aftermarket business

Interior

Manufacturing Sites: Germany & Rest of Europe

Germany		Rest of Europe	
Babenhausen	Displays, instrument clusters	Birmingham, UK	HVAC control units, after market products
Ingolstadt	Keyless entry systems, comfort control units, heading control	Brandys, Czech Rep.	Radio, multimedia, navigation, HVAC control units, instrument clusters
Karben	Cluster PCB, HVAC control units, gateways	Budapest, Hungary	Door control devices
Nuernberg	Seat control devices, transmission control units	Frenstat, Czech Rep.	Body/ door control units, keyless entry systems
Regensburg	Displays, multimedia products, body/ door control units, passive start & entry systems, remote keyless entry, immobilizer	Hambach, France	Cockpit modules
Villingen	Commercial vehicles control units, maut, commercial vehicles instrument clusters, tachographs	Neuhausen, Switzerl.	After market products, data and communication systems for public transportation
Wetzlar	Multimedia products	Rambouillet, France	Radio, navigation
		Rubi, Spain	Instrument clusters
		Ruethi, Switzerland	After market products, gauges, marina & other instruments
		Sibiu, Romania	Door control devices, body control devices
		Timisoara, Romania	Instrument clusters, displays
		Toulouse, France	Tire guard, body control unit, keyless entry system, connectivity box
		Chistopol, Russia	Instrument clusters for passenger cars and commercial vehicles

Interior Manufacturing Sites: America & Asia

America	Asia
Ayala Morelos, Mexico Body control units	Adelaide, Australia Cockpit modules
Barueri, Brazil Instruments, fuel level sensors, gauges for after market and commercial vehicles	Bangalore, India Instruments, instrument clusters
Cedar Rapids, USA Data and communication systems for public transportation	Bundoora, Australia Instrument clusters, HVAC control units
Gravatá, Brazil Cockpit modules	Calamba, Philippines Body electronics
Guadalajara, Mexico Radio, body controller modules, integrated power module, gateway, tire guard, commercial vehicles control units and instrument clusters	Changchun, China Keyless entry system, immobilizer, window lifter control units
Guarulhos, Brazil Instrument clusters, tachographs, body controller, HVAC control units	Cheongwon, S. Korea Instrument clusters, HVAC control units, parking aid, PWM (fan) control units
Huntsville, USA Radio, navigation, multimedia, body controller module, integrated power module, gateways, instrument clusters	Icheon, S. Korea Body controller, keyless entry systems
Manaus, Brazil Radio	Manila, Philippines Door control devices, anti theft protection control devices, central control units, body control devices
Nogales, Mexico Interior electronics and telematic products	Penang, Malaysia Instrument clusters, body controller, gateways, immobilizer for passenger cars and commercial vehicles
Resende, Brazil Bus and cabin assembly for commercial vehicles	Shanghai, China Door control devices
Seguin, USA Telematics, marine and agricultural products	Tianjin, China Telematics, embedded hands-free bluetooth systems
	Wuhu, China Instrument clusters Continental Automotive Instruments Malaysia Infotainment, HVAC, automotive spare parts Prai, Penang

Interior

Selected Cooperations & Joint Ventures

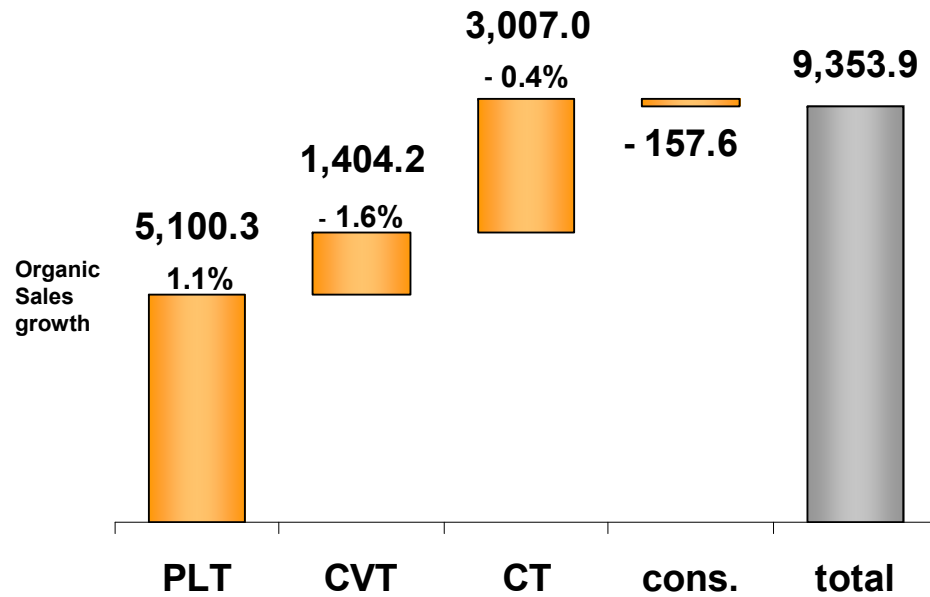
Europe		Asia	
SAS Autosystemtechnik GmbH & Co. KG Karlsruhe, Germany	Cockpit module assembly and logistics	Car Electronic Architecture Network System Company Ltd. Anyang, Korea	Electronic system architecture (body controller, SW development)
Siemens-Yazaki Systems Technologies Europe GmbH, Regensburg, Germany	Electric and electronic cabling & distribution systems (EEDS)	Hyundai Autonet Co. Ltd. Kyoungki-do, Korea	Car electronic applications (multimedia, body electronics, powertrain electronics)
Optrex Europe GmbH Babenhausen, Germany	Liquid crystal displays and modules	Automotive Infotronics Private Ltd. Chennai, India	Engineering and development of electric and electronic components and software
vogtronics GmbH Oberzell, Germany	Inductive products (antennas, immobilizers)	PT Indo VDO Instruments Co. Ltd. Bekase, Indonesia	Instrument clusters for the domestic market
TecCom GmbH Ismaning, Germany	B2B platform for automotive aftermarket	Huizhou, China	Radio, navigation
TecDoc Informations System GmbH Köln, Germany	B2B platform for automotive aftermarket regarding product specs data		
Kienzle Rheinapp. Rhein. Apparate GmbH Mülheim, Germany	Automotive aftermarket sales and service (electronics, navigation systems, telematics)		
Kienzle Argo GmbH Berlin, Germany	Automotive aftermarket sales and service (tachographs, telematics)		
SupplyOn AG Hallbergmoos, Germany	B2B platform provider for automotive supply chain management		
OOO Continental Automotive RUS Moscow, Russia	Instrument cluster (passenger cars) tachographs, speedometer driver workplaces		

VI. Rubber Group

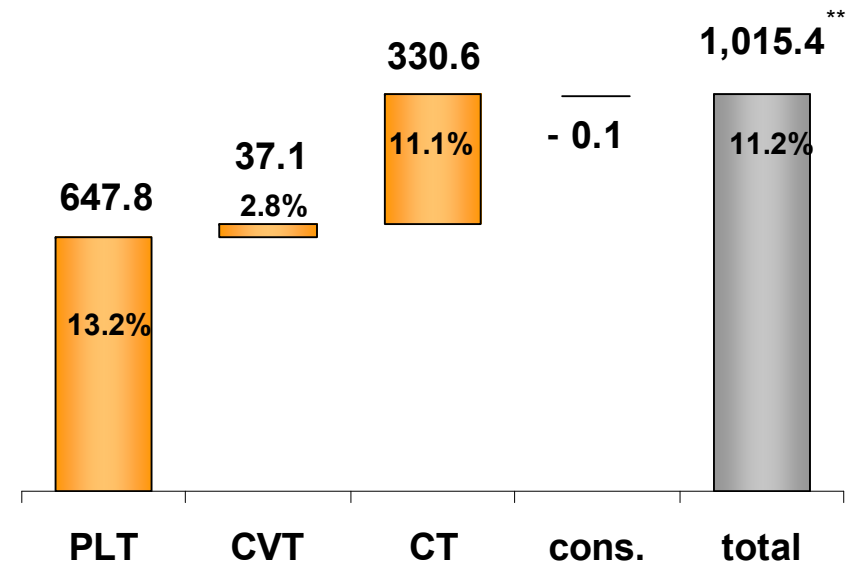
Rubber Group Financials

(€ million)

Rubber Group: Sales by division



EBIT and adjusted EBIT margin w/o PPA* by division



* Amortization of intangibles from PPA

** EBIT w/o PPA before consolidation (€ -11.7 mn) and special effects (€ -12.2 mn)

Rubber Group

Key Figures

(€ million)	2006	2007	2008
Sales	8,899.2	9,337.0	9,353.9
EBITDA	1,504.4	1,638.4	1,415.9
<i>in % of sales</i>	16.9	17.5	15.1
EBIT	1,105.7	1,225.6	984.9
<i>in % of sales</i>	12.4	13.1	10.5
EBIT adjusted ¹⁾		1,240.5	1,015.4
<i>in % of sales¹⁾</i>		13.4	11.2
Operating Assets (avg.) ²⁾	4,008.8	4,149.1	4,369.5
<i>ROCE (avg.) in %²⁾</i>	27.6	29.5	22.5
R&D expense	200.3	210.9	222.0
<i>in % of sales</i>	2.3	2.3	2.4
Capex ³⁾	441.4	404.8	499.1
<i>in % of sales</i>	5.0	4.3	5.3
Depreciation ⁴⁾	398.7	412.8	431.0
<i>in % of sales</i>	4.5	4.4	4.6

1) EBIT w/o amortization of intangibles from PPA before consolidation and special effects; Sales before changes in the scope of consolidation

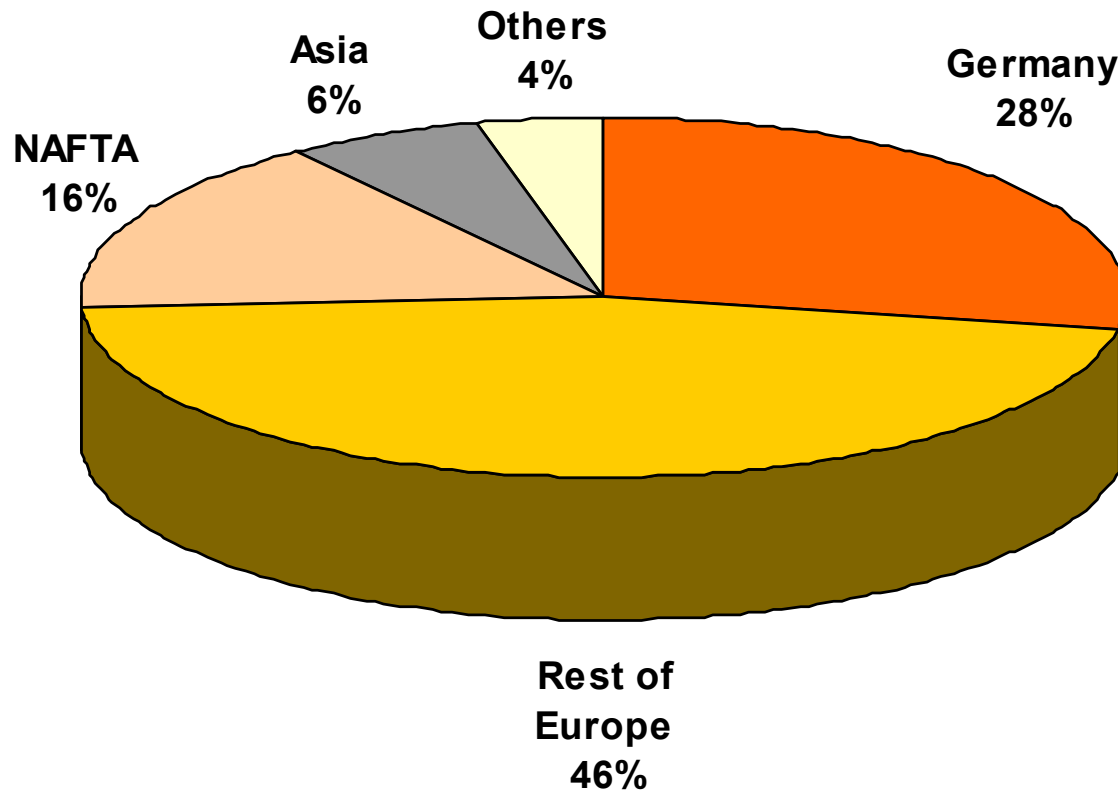
2) New definition of operating assets

3) Capex including software

4) Excluding write-downs of investments

Rubber Group Sales Structure by Region

Sales in 2008: € 9.4 bn



VI.1. Passenger and Light Truck Tires

Passenger and Light Truck Tires Business Structure

Passenger and Light Truck Tires

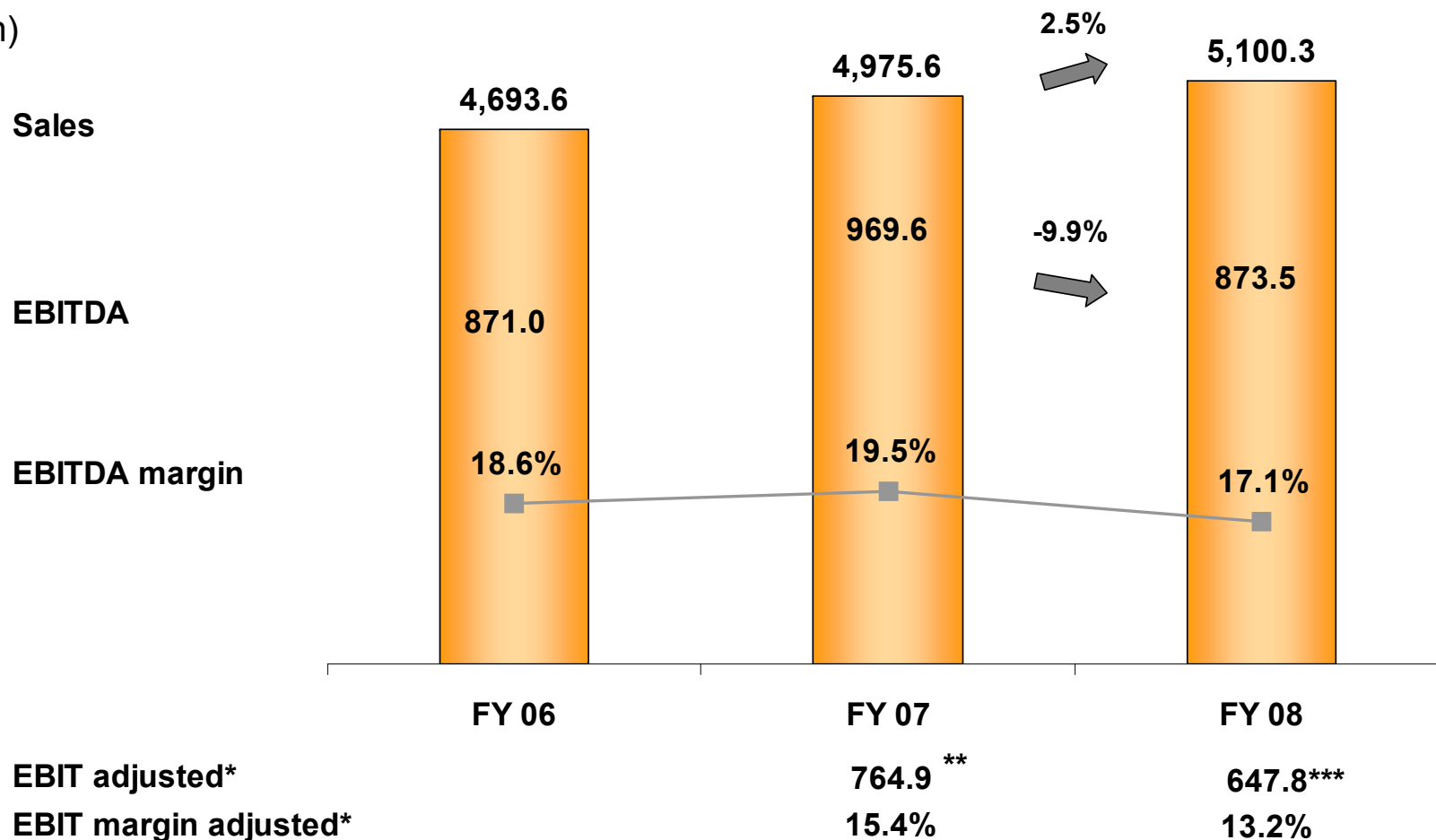
Original Equipment	Replacement Europe	Replacement "The Americas"	Replacement Asia	Two-Wheel Tires
<ul style="list-style-type: none"> Tires for compact, medium-size and full-size cars Tires for 4x4 and SUVs Tires for vans, light trucks and RVs Extended mobility Systems: <ul style="list-style-type: none"> - SSR - CSR - ContiComfortKit - ContiMobilityKit - ContiSeal NVH engineering services 	<ul style="list-style-type: none"> High-performance and ultra-high-performance tires Tires for compact, medium-size and full-size cars Tires for 4x4 and SUVs Tires for vans, light trucks and RVs 	<ul style="list-style-type: none"> High-performance and ultra-high-performance tires Tires for compact, medium-size and full-size cars Tires for 4x4 and SUVs Tires for vans, light trucks and RVs 	<ul style="list-style-type: none"> High-performance and ultra-high-performance tires Tires for compact, medium-size and full-size cars Tires for 4x4 and SUVs Tires for vans, light trucks and RVs 	<ul style="list-style-type: none"> Bicycle tires High-performance racing tires Motorcycle and scooter tires High-performance motorbike tires
<p>Global brand: - Continental</p> <p>Regional brand: - General Tire</p>	<p>Global brands: - Continental - Barum</p> <p>Regional brands: - Uniroyal * - Semperit - General Tire - Gislaved - Viking - Mabor - Matador</p>	<p>Global brands: - Continental - Barum</p> <p>Regional brands: - General Tire - Euzkadi - Semperit - Viking - Gislaved</p>	<p>Global brands: - Continental - Barum</p> <p>Regional brands: - Dunlop** - Sime Tyres</p>	<p>Global brand: - Continental</p>

* Except NAFTA region, Colombia and Peru

** Trademark rights for Malaysia, Singapore and Brunei

Passenger and Light Truck Tires Financials

(€ million)



* EBIT w/o amortization of intangibles from PPA before consolidation and special effects; Sales before changes in the scope of consolidation

** EBIT w/o PPA & consolidation (€ 0.0 mn) and special effects (€ -24.2 mn)

*** EBIT w/o PPA & consolidation (€ -6.7 mn) and special effects (€ -11.7 mn)

Passenger and Light Truck Tires

Key Figures

(€ million)	2006	2007	2008
Sales	4,693.6	4,975.6	5,100.3
EBITDA	871.0	969.6	873.5
<i>in % of sales</i>	18.6	19.5	17.1
EBIT	650.9	738.7	626.4
<i>in % of sales</i>	13.9	14.8	12.3
EBIT adjusted ¹⁾		764.9	647.8
<i>in % of sales¹⁾</i>		15.4	13.2
Operating Assets (avg.) ²⁾	2,248.2	2,324.6	2,488.1
ROCE (avg.) in % ²⁾	29.0	31.8	25.2
R&D expense	105.2	110.5	119.5
<i>in % of sales</i>	2.2	2.2	2.3
Capex ³⁾	244.5	222.0	292.7
<i>in % of sales</i>	5.2	4.5	5.7
Depreciation ⁴⁾	220.1	230.9	247.1
<i>in % of sales</i>	4.7	4.6	4.8

1) EBIT w/o amortization of intangibles from PPA before consolidation and special effects; Sales before changes in the scope of consolidation

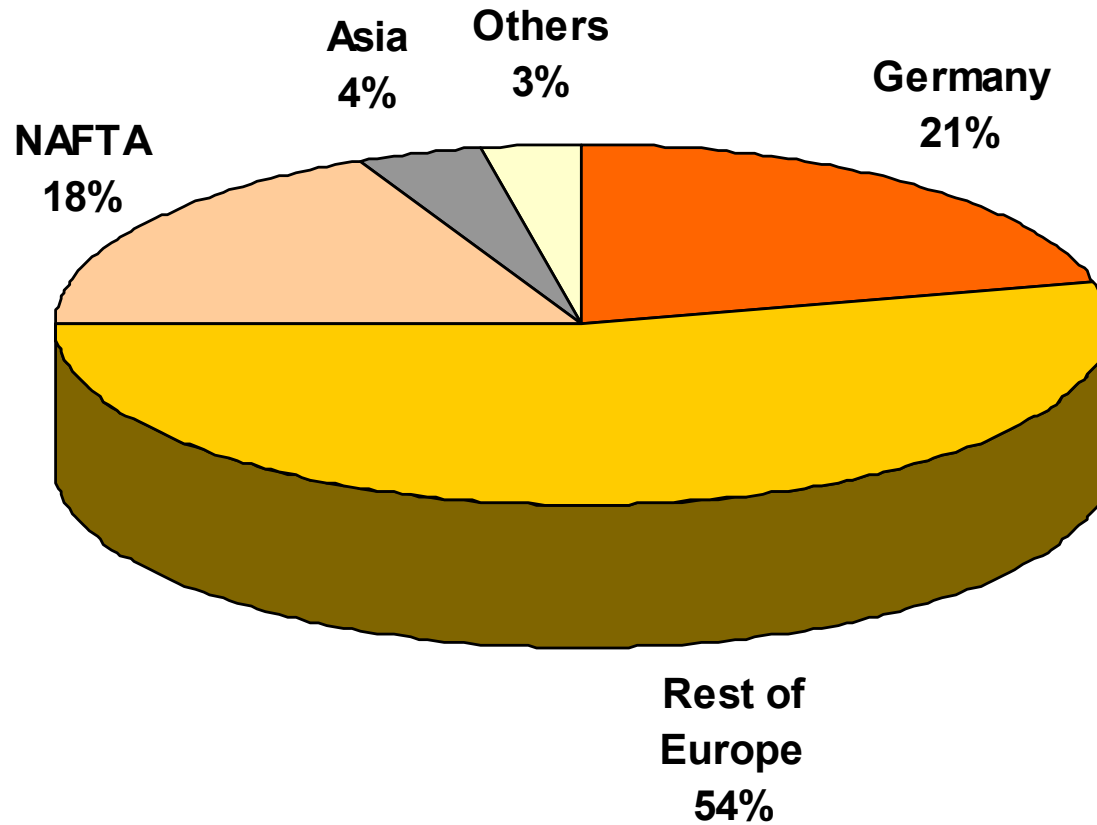
2) New definition of operating assets

3) Capex including software

4) Excluding write-downs of investments

Passenger and Light Truck Tires Sales Structure by Region

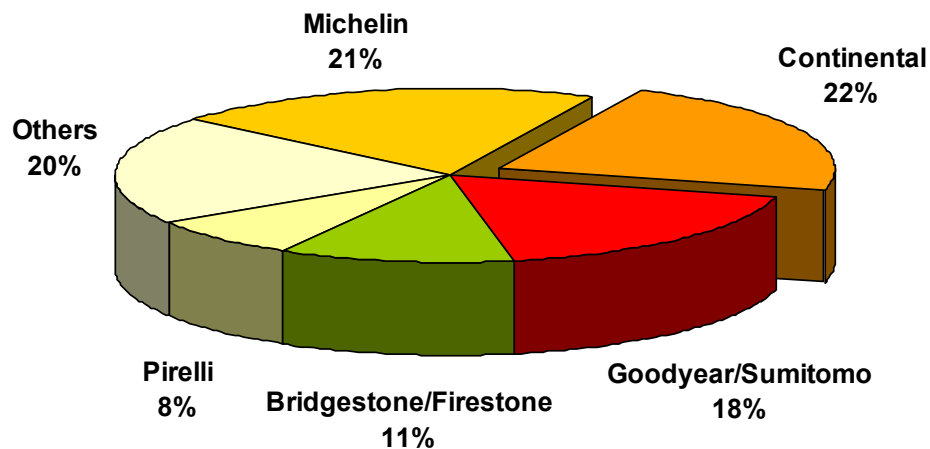
Sales in 2008: € 5.1 bn



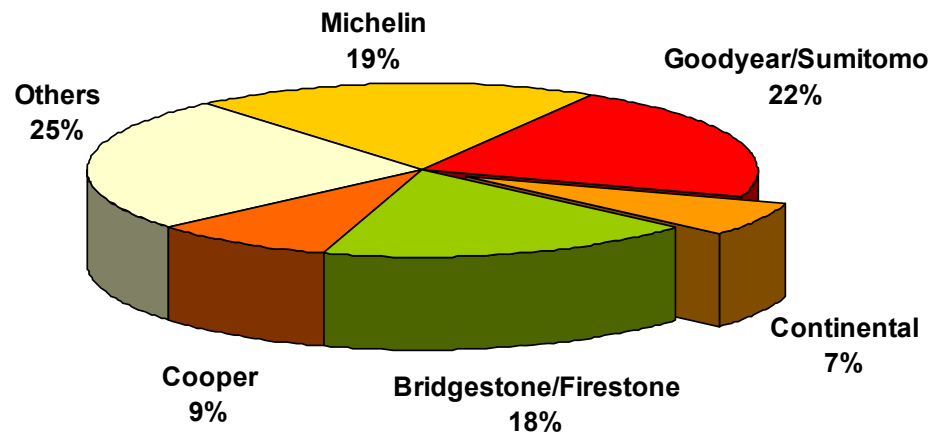
Passenger and Light Truck Tires

Market Share for Passenger and Light Truck Tires* 2008

Europe



North America



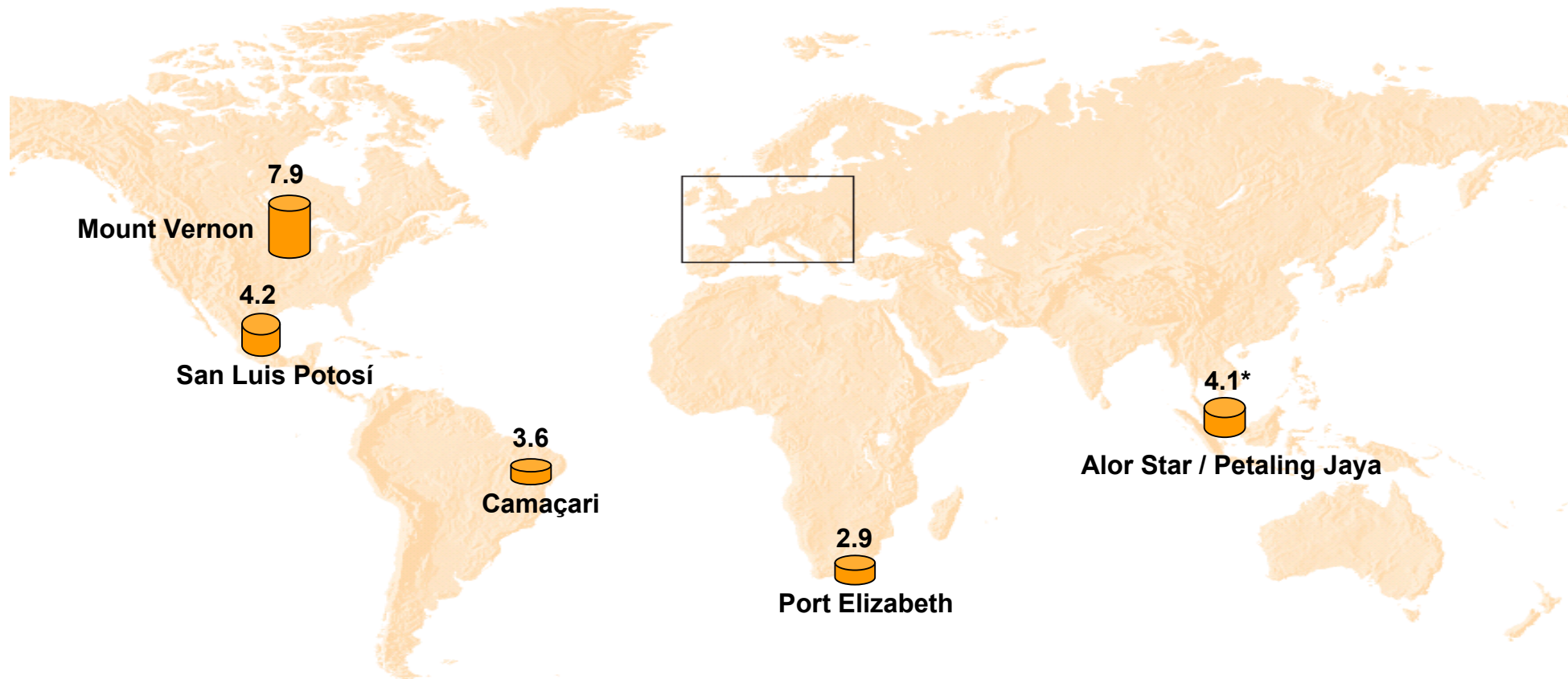
Source: Continental

* OE & Replacement

Passenger and Light Truck Tires

Continental Worldwide Passenger and Light Truck Tire Production 2008

(million units)

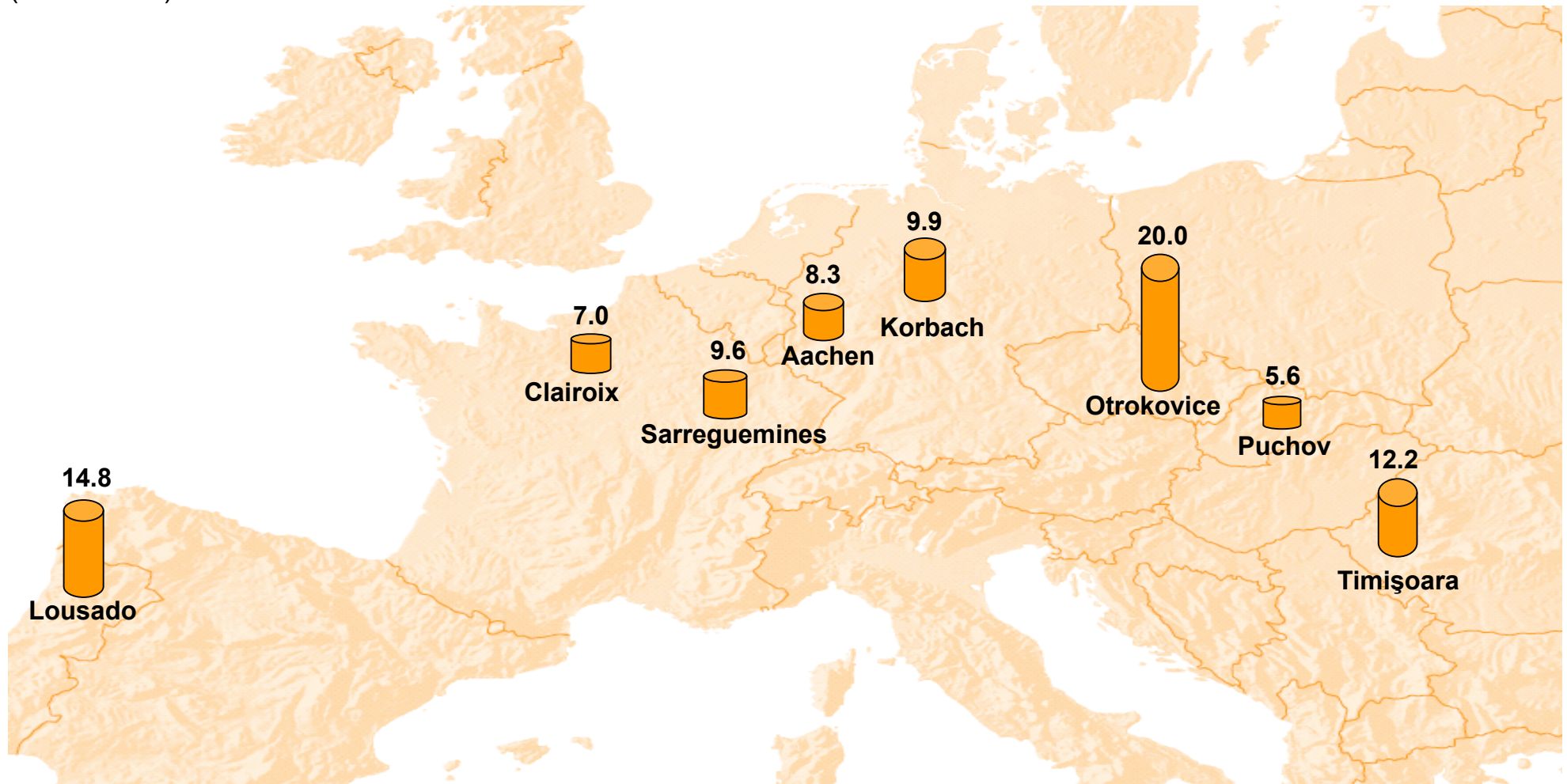


* Until 2004 consolidated in CVT Division

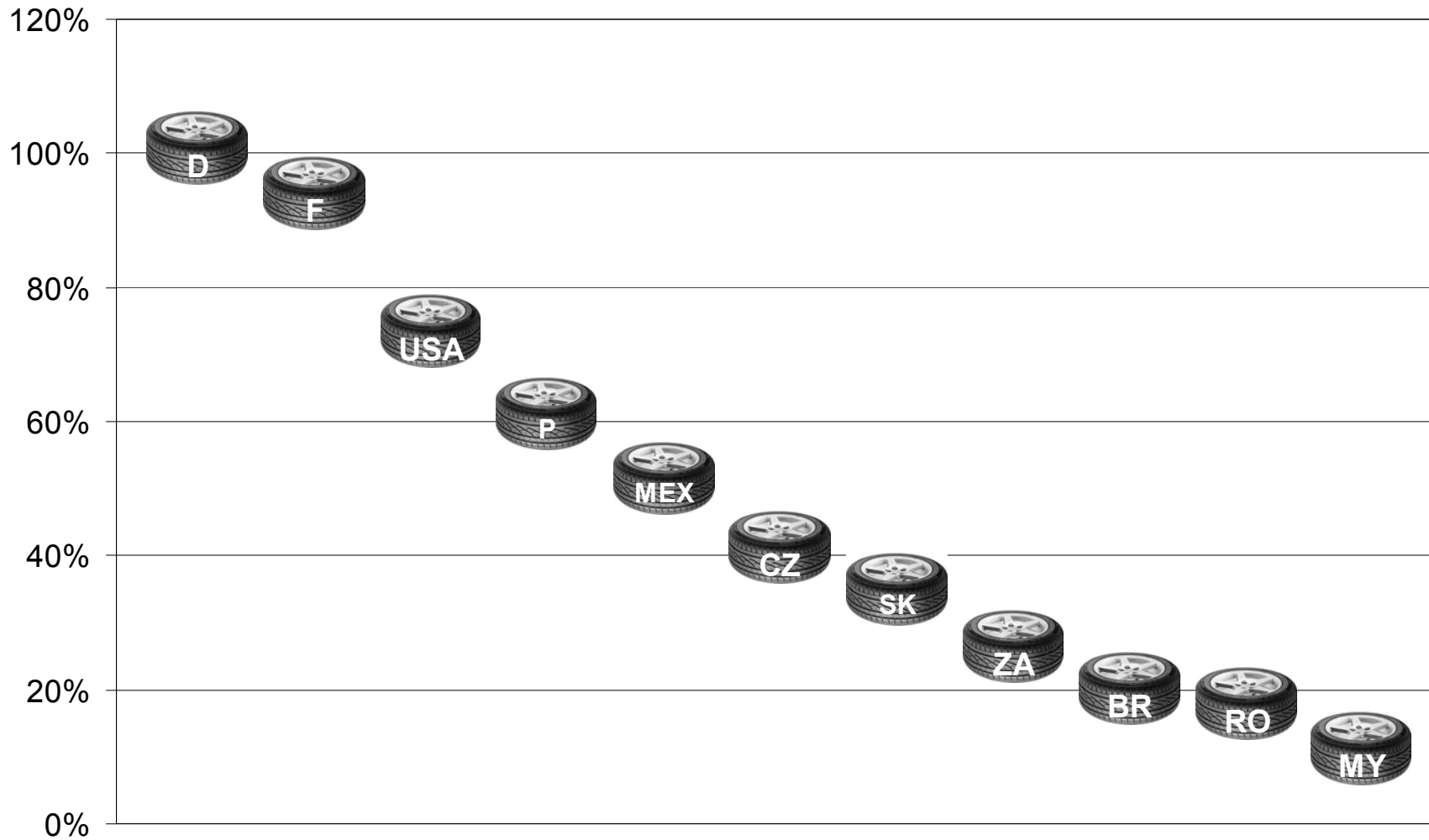
Passenger and Light Truck Tires

Continental European Passenger and Light Truck Tire Production 2008

(million units)



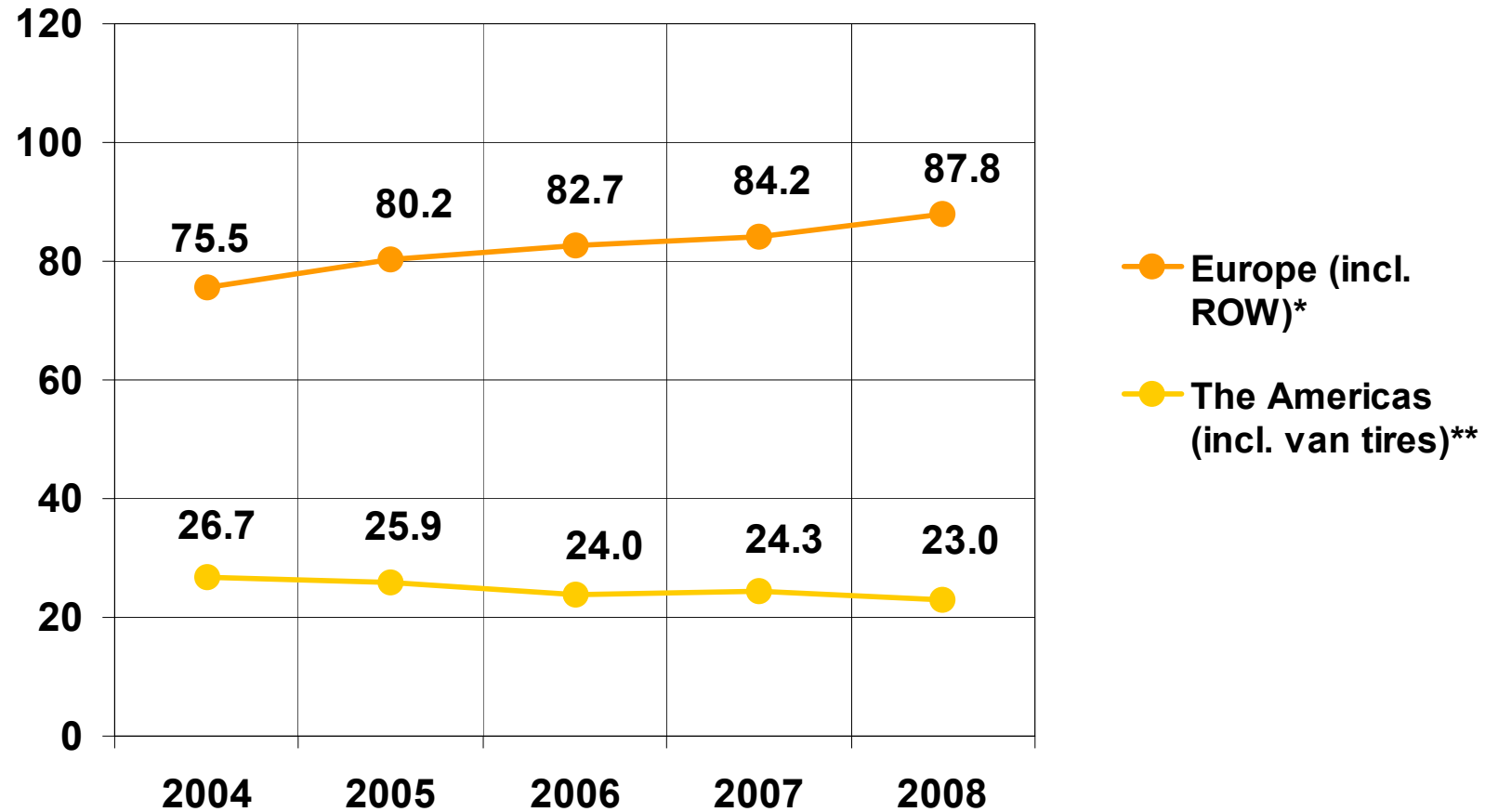
Passenger and Light Truck Tires Cost of Labor at Continental Manufacturing Sites*



* Based on average FX rates 2008

Passenger and Light Truck Tires Unit Sales 2004 - 2008

(in million units)

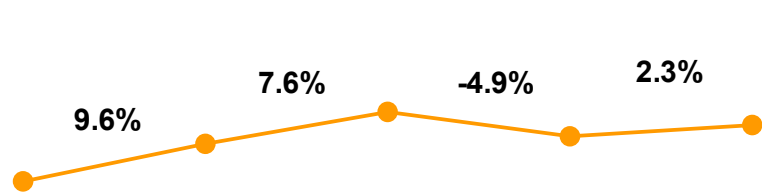


* From 2005 onwards incl. Sime

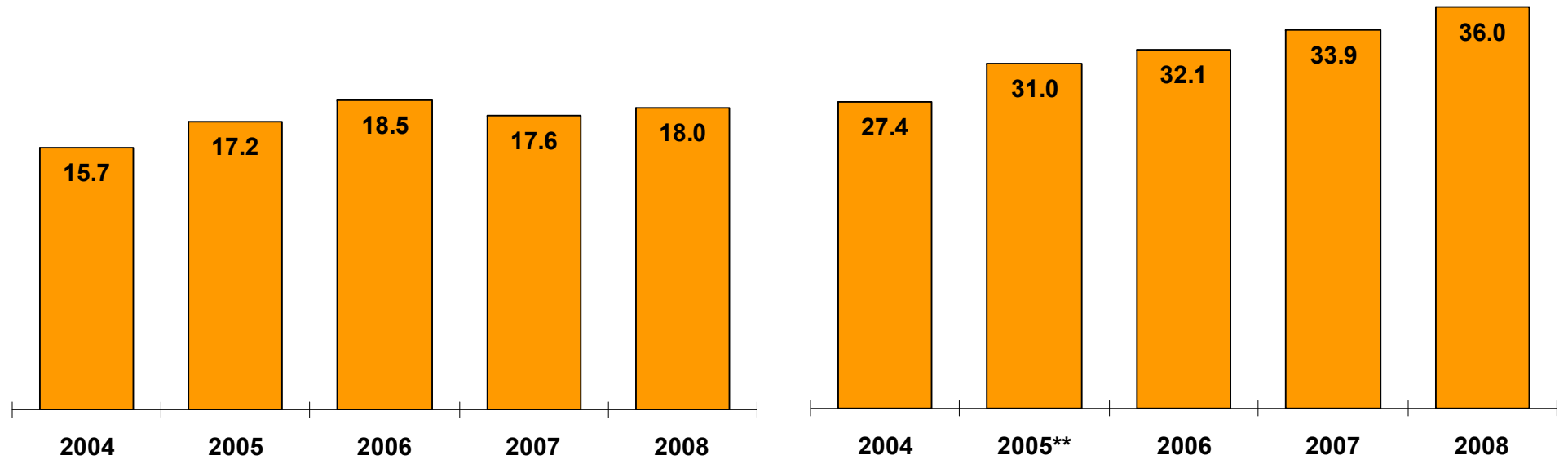
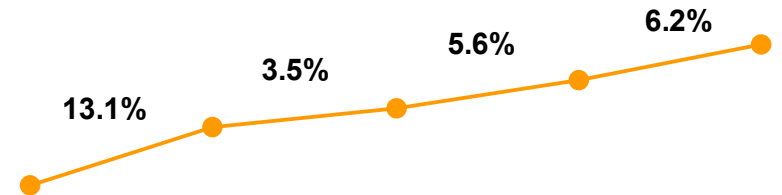
** North America; since 2007 incl. Latin America

Passenger and Light Truck Tires Product Mix Improvement Europe

Winter Tires*: No 1 Position
(in million units)



High Performance Summer Tires*
(in million units)



* OE & Replacement (excl. All-Season Tires)

** From 2005 onwards incl. Sime, Malaysia

Passenger and Light Truck Tires

Selected Cooperations & Joint Ventures

Europe

Matador Omskshina a.s.z.t., Omsk, Russia Joint Venture with Sibur; production, sales and marketing of passenger and light truck tires

Asia

General Tyre & Rubber Company of Pakistan Ltd., Karachi, Pakistan Minority shareholding and technology transfer

J.K. Industries Ltd., New Delhi, India Technology transfer

Barez Industrial Group Teheran, Iran Technology transfer

The Yokohama Rubber Co., Ltd., Tokyo, Japan Distribution of Continental passenger car tires in Japanese replacement market

Yokohama Continental Tire Co. Ltd., Tokyo, Japan Acquisition of OEM tire business for Japanese car manufacturers and their transplants and Korean car manufacturers on behalf of Yokohama and Continental

America

Compania Ecuatoriana del Caucho S.A., Cuenca, Ecuador Minority shareholding and technology transfer; production, sales and marketing of passenger, light truck and commercial vehicle tires

HighwayTwo, IL, USA Joint Venture with Selle Royal S.p.a., Italy; distribution of bicycle products

VI.2. Commercial Vehicle Tires

Commercial Vehicle Tires Business Structure

Commercial Vehicle Tires

Truck Tires Europe

- Long-distance
- Regional traffic
- Winter
- Urban traffic
- Construction
- Off-the-road

Truck Tires “The Americas”

- Long-distance
- Regional traffic
- Winter
- Urban traffic
- Construction
- Off-the-road

Truck Tires Replacement Asia

- Long distance
- Regional traffic
- Urban traffic
- Construction
- Off-the-road

Industrial Tires

- Transportation
- Stack / lift
- Multi purpose

OTR Tires

- Earthmoving
- Construction
- Mining
- Forestry
- Container Handling

Global brands:

- Continental
- ContiTread
- ContiRE

Regional brands:

- Uniroyal
- Semperit
- Barum
- Matador

Global brands:

- Continental
- ContiTread

Regional brands:

- General Tire
- Ameri-Steel
- Euzkadi

Global brand:

- Continental

Regional brands:

- SIME Tyres
- TERCO

Global brand:

- Continental

Regional brands:

- Simex
- Barum

Global brand:

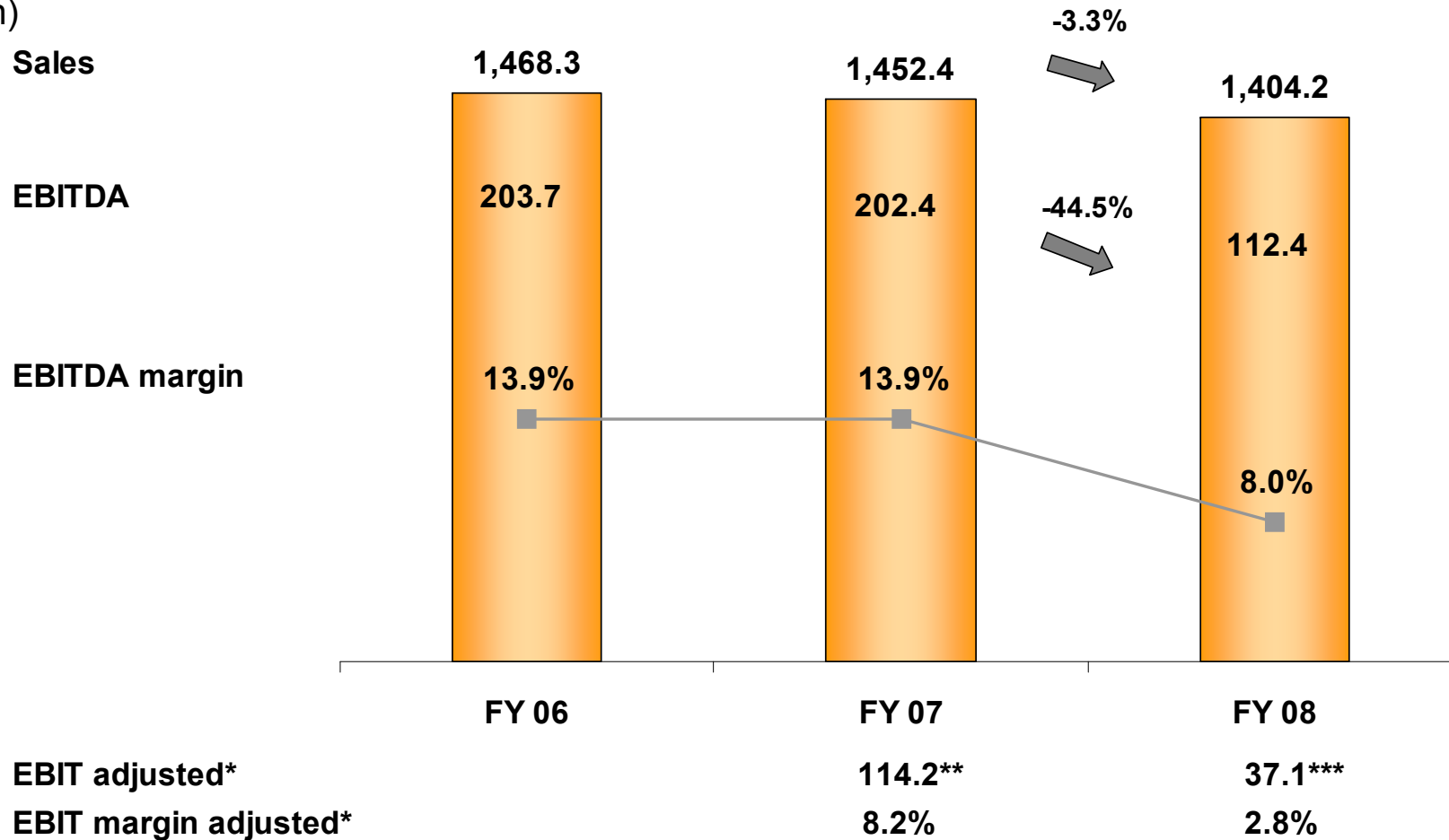
- Simex

Regional brands:

- Simex
- General Tire

Commercial Vehicle Tires Financials

(€ million)



* EBIT w/o amortization of intangibles from PPA before consolidation and special effects; Sales before changes in the scope of consolidation

** EBIT w/o PPA & consolidation (€ -2.9 mn) and special effects (€ +13.9 mn)

*** EBIT w/o PPA & consolidation (€ -5.9 mn) and special effects (€ -0.9 mn)

Commercial Vehicle Tires

Key Figures

(€ million)	2006	2007	2008
Sales	1,468.3	1,452.4	1,404.2
EBITDA	203.7	202.4	112.4
<i>in % of sales</i>	13.9	13.9	8.0
EBIT	136.2	124.1	29.5
<i>in % of sales</i>	9.3	8.5	2.1
EBIT adjusted ¹⁾		114.2	37.1
<i>in % of sales¹⁾</i>		8.2	2.8
Operating Assets (avg.) ²⁾	710.8	697.8	776.2
<i>ROCE (avg.) in %²⁾</i>	19.2	17.8	3.8
R&D expense	42.7	43.6	43.4
<i>in % of sales</i>	2.9	3.0	3.1
Capex ³⁾	91.3	83.0	95.6
<i>in % of sales</i>	6.2	5.7	6.8
Depreciation ⁴⁾	67.5	78.3	82.9
<i>in % of sales</i>	4.6	5.4	5.9

1) EBIT w/o amortization of intangibles from PPA before consolidation and special effects; Sales before changes in the scope of consolidation

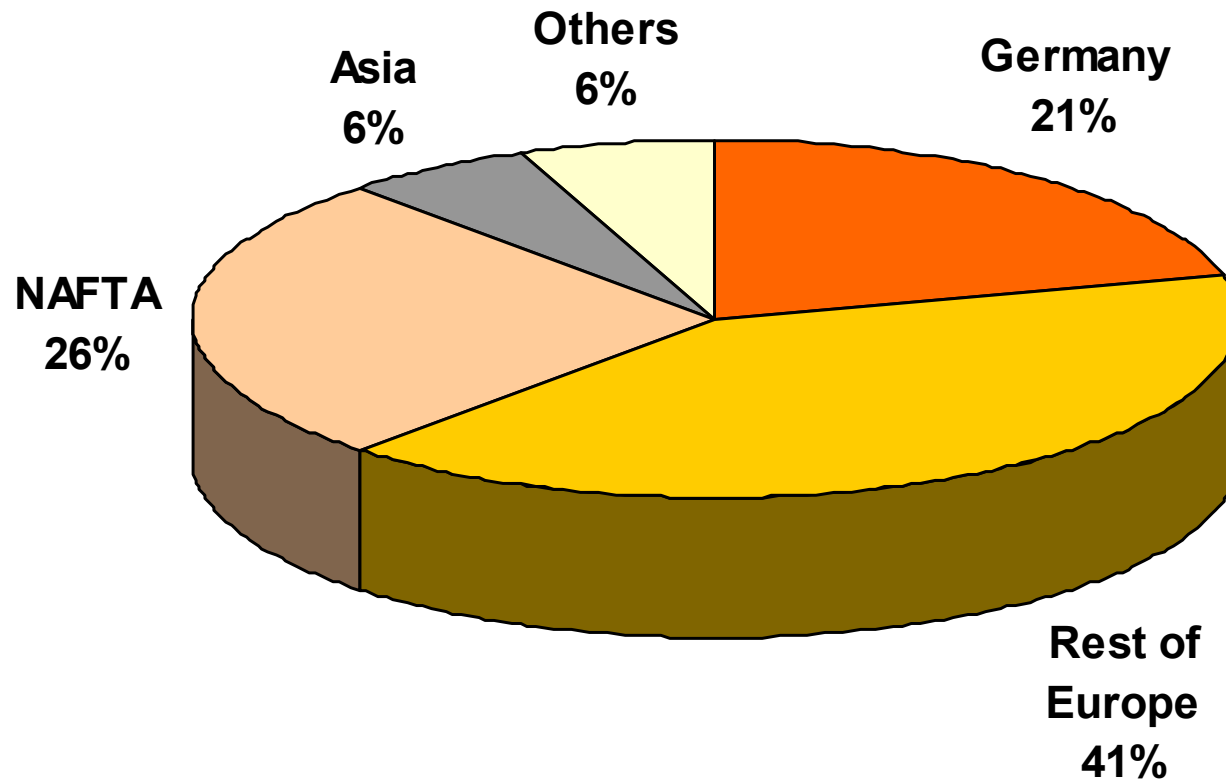
2) New definition of operating assets

3) Capex including software

4) Excluding write-downs of investments

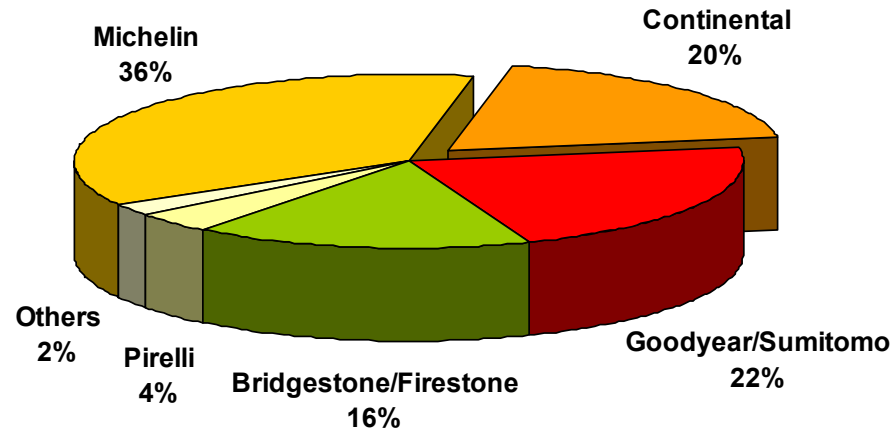
Commercial Vehicle Tires Sales Structure by Region

Sales in 2008: € 1.4 bn

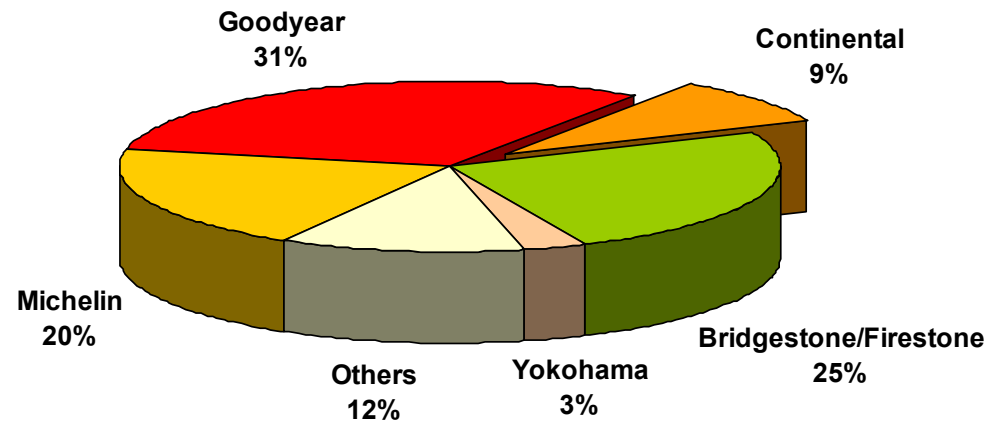


Commercial Vehicle Tires Market Share for Truck Tires* 2008

Europe



North America

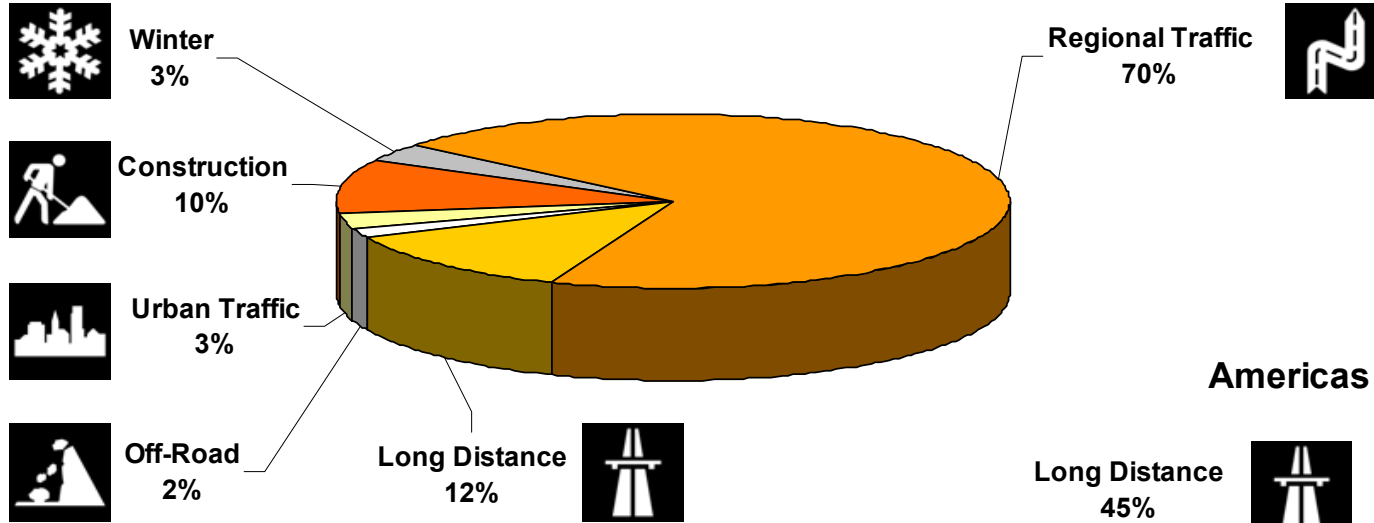


Source: Continental

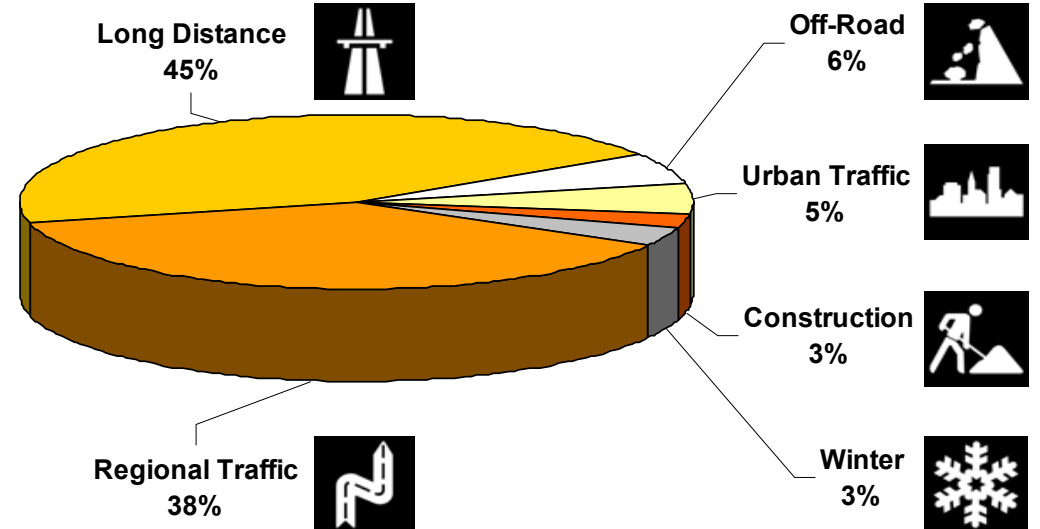
* OE & Replacement

Commercial Vehicle Tires Continental Product Segments 2008

Europe



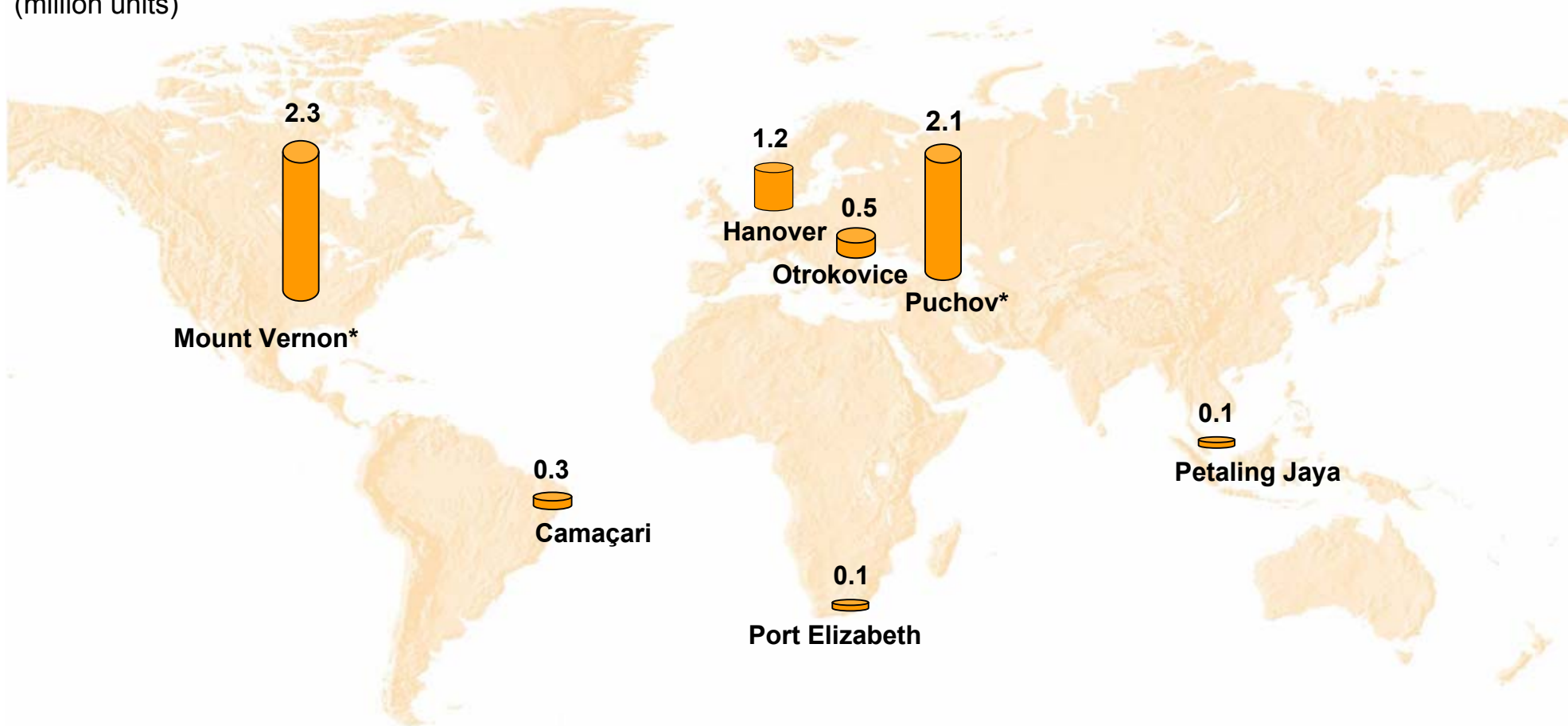
Americas



Commercial Vehicle Tires

Continental Worldwide Radial Truck Tire Production 2008

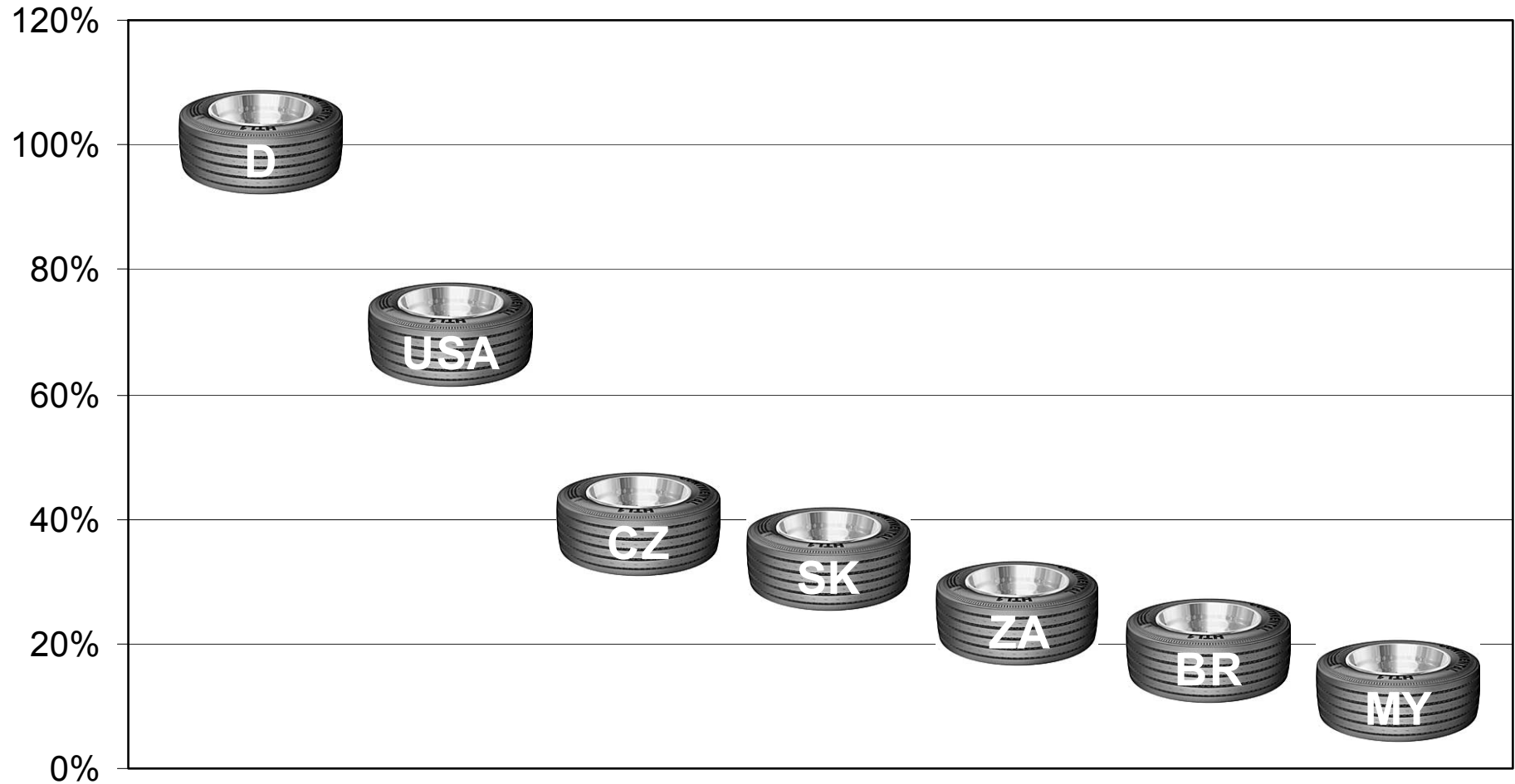
(million units)



* Incl. shipments to JV partners

Commercial Vehicle Tires

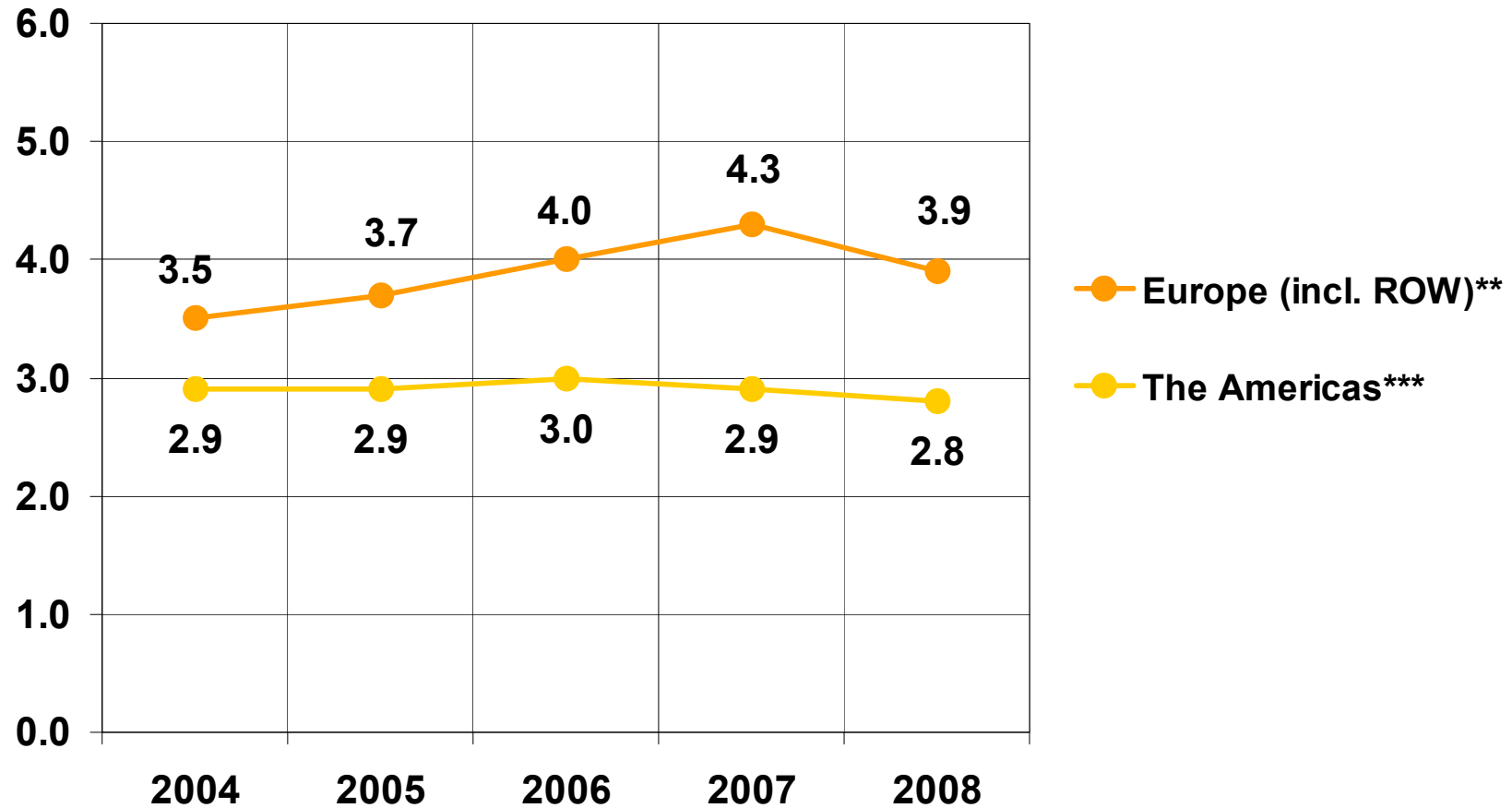
Cost of Labor at Continental Manufacturing Sites*



* Based on average FX rates 2008

Commercial Vehicle Tires Unit Sales 2004 – 2008*

(in million units)



* Incl. JV

** From 2005 onwards incl. Sime, Malaysia

*** North America; since 2007 incl. Latin America

Commercial Vehicle Tires

Selected Cooperations & Joint Ventures

Europe

Mitas a.s., Prague, Czech Republic	Off-take production of industrial tires
Nizhnekamsk All Steel Tire Plant (NASTP) Russia	Technology transfer (CVT)

Asia

General Tyre & Rubber Company of Pakistan Ltd., Karachi, Pakistan	Minority shareholding and technology transfer
J.K. Industries Ltd., New Delhi, India	Technology transfer
Barez Industrial Group Teheran, Iran	Technology transfer
Watts, Sri Lanka	Off-take production of industrial tires

America

Compania Ecuatoriana del Caucho S.A., Cuenca, Ecuador	Minority shareholding and technology transfer; production, sales and marketing of passenger and commercial vehicle tires
GTY Tire Company (partnership), Mount Vernon, IL, USA	Joint venture with Toyo and Yokohama for the production of commercial vehicle tires

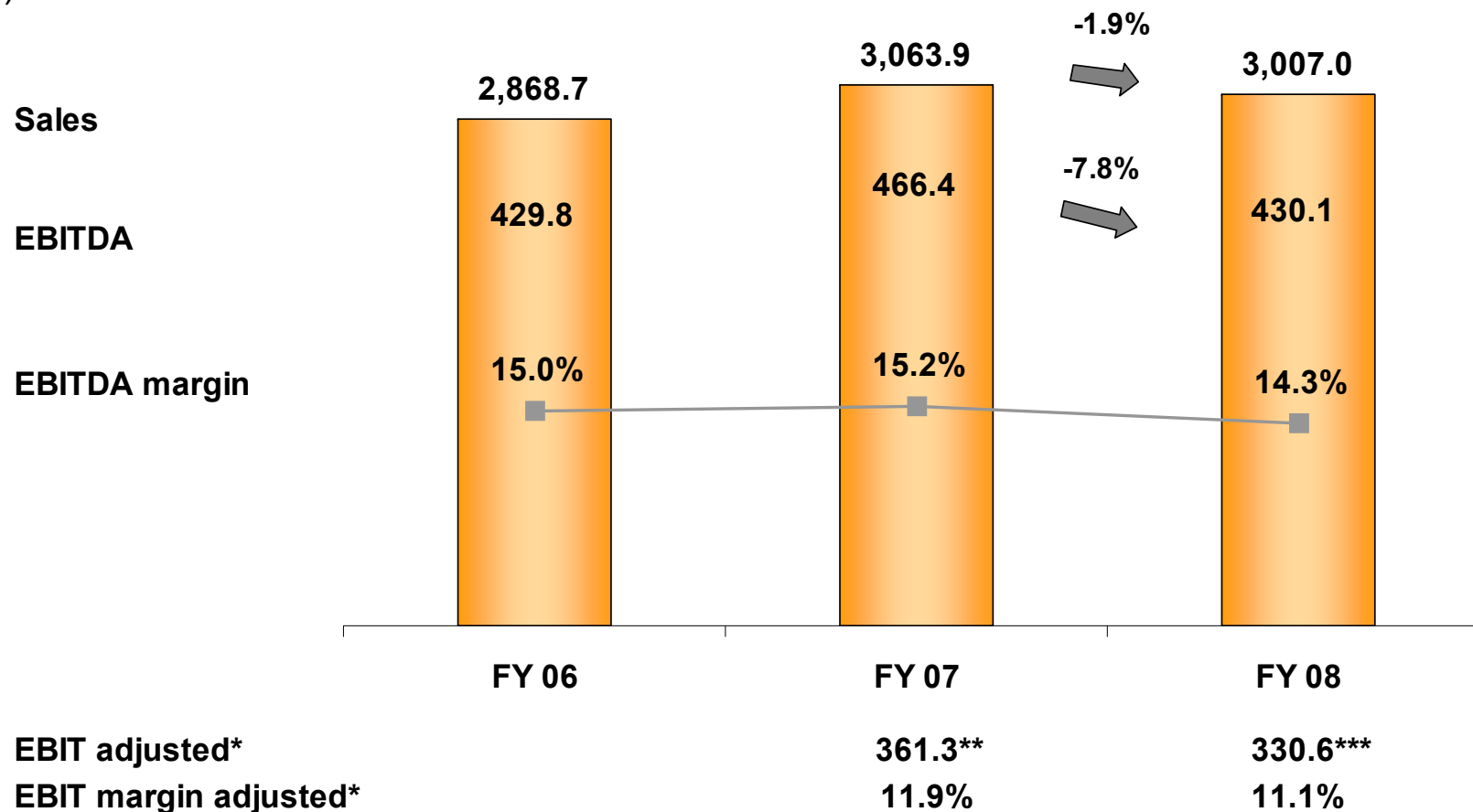
VI.3. ContiTech

ContiTech Business Structure

ContiTech						
Benecke-Kaliko Group	Conveyor Belt Group	Elastomer Coatings	Fluid Technology	Air Spring Systems	Power Transmission Group	Vibration Control
<ul style="list-style-type: none"> • Compact sheeting • Coated film • TEPEO® film • Slush skins • Cut-to-size foam 	<ul style="list-style-type: none"> • Steel cable belts • Fabric-reinforced conveyor belts for min-ing and other industries • Lifting belts • Skid carrying belts • Conveyor belt service material 	<ul style="list-style-type: none"> • Compressible printing blankets for offset printing • Coated fabrics • Flat and shaped diaphragms for fuel management and industrial applications • Diaphragm materials and diaphragms for gas, water and air-conditioning systems • Composite materials for textile buildings • Collapsible tanks for transport and storage • Concertina walls as connecting element in buses and trains • Gas holder diaphragms 	<ul style="list-style-type: none"> • Hoses, hose lines and quick connectors for cars, trucks and buses in: <ul style="list-style-type: none"> -power steering -air-conditioning -heating and cooling circuits -fuel systems turbocharger systems -oil and hydraulic systems • Hoses and hose lines for industrial applications • Tubing, couplings and plug-in systems • Floating hoses • Dredge hoses • Oil & Marine hoses 	<ul style="list-style-type: none"> • Air springs and air spring systems for <ul style="list-style-type: none"> -commercial vehicles -buses -trailers -rolling stock • Air spring damper modules for trucks and buses • Sleeve air springs for drivers' seats and cab suspension • Air springs and air actuators for industrial applications • Compensators 	<ul style="list-style-type: none"> • V-belts • V-ribbed belts • Timing belts • Belt Drive Kit-Sets • Flat belts • PU timing belts as components in complex belt drive systems in automotive and industrial applications 	<ul style="list-style-type: none"> • Conventional and hydraulic rubber-metal elements for the auto industry: <ul style="list-style-type: none"> -spring strut bearings -engine mounts -transmission suspension -hydromounts -cab mounts • Active and passive absorbers • Sealing systems for axle, brake and steering • SCHWING-METALL® products for mounting machines and marine engines • Friction rings and wheels

ContiTech Financials

(€ million)



* EBIT w/o amortization of intangibles from PPA before consolidation and special effects; Sales before changes in the scope of consolidation

** EBIT w/o PPA & consolidation (€ +3.6 mn) and special effects (€ +1.8 mn)

*** EBIT w/o PPA & consolidation (€ +0.9 mn) and special effects (€ +0.4 mn)

ContiTech

Key Figures

(€ million)	2006	2007	2008
Sales	2,868.7	3,063.9	3,007.0
EBITDA	429.8	466.4	430.1
<i>in % of sales</i>	15.0	15.2	14.3
EBIT	318.6	362.8	329.1
<i>in % of sales</i>	11.1	11.8	10.9
EBIT adjusted ¹⁾		361.3	330.6
<i>in % of sales¹⁾</i>		11.9	11.1
Operating Assets (avg.) ²⁾	1,049.8	1,126.6	1,105.2
<i>ROCE (avg.) in %²⁾</i>	30.3	32.2	29.8
R&D expense	52.4	56.8	59.1
<i>in % of sales</i>	1.8	1.9	2.0
Capex ³⁾	105.7	99.8	110.8
<i>in % of sales</i>	3.7	3.3	3.7
Depreciation ⁴⁾	111.2	103.6	101.0
<i>in % of sales</i>	3.9	3.4	3.4

1) EBIT w/o amortization of intangibles from PPA before consolidation and special effects; Sales before changes in the scope of consolidation

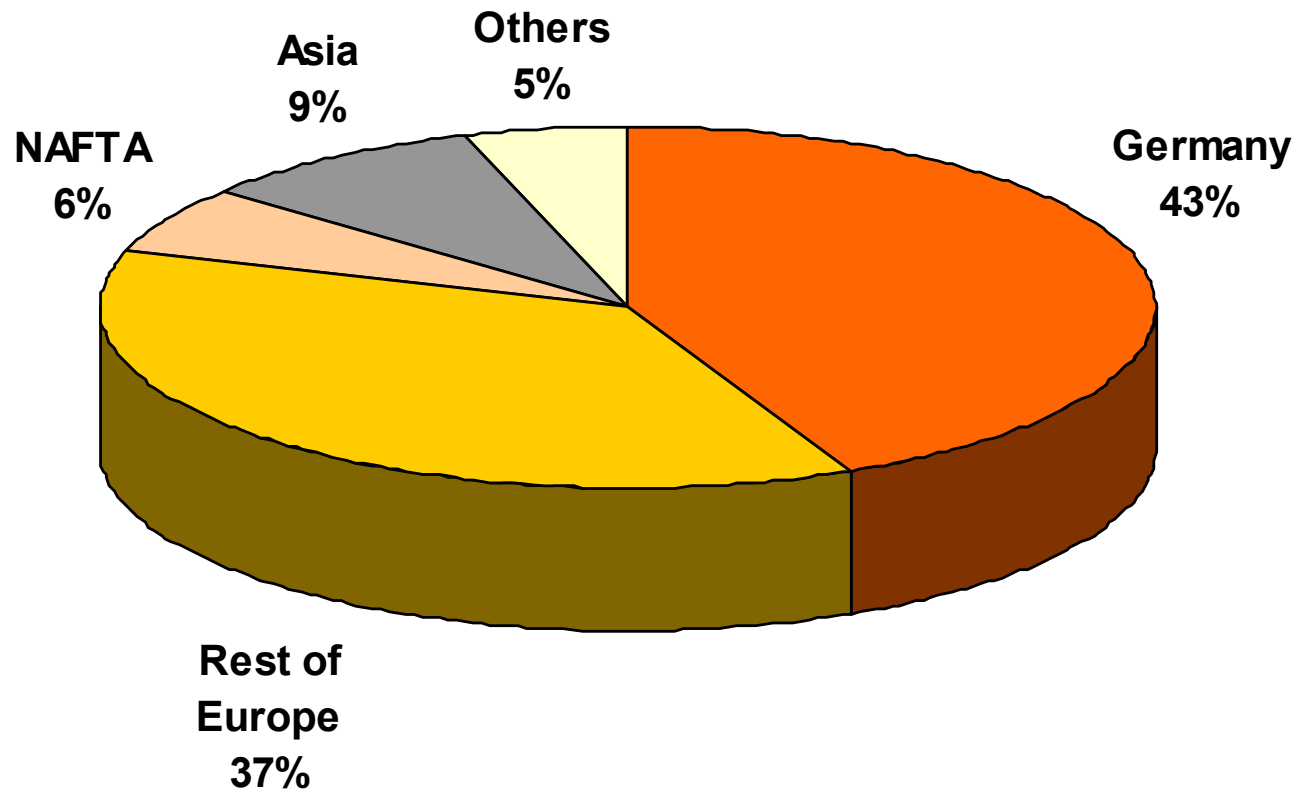
2) New definition of operating assets

3) Capex including software

4) Excluding write-downs of investments

ContiTech Sales Structure by Region

Sales in 2008: € 3.0 bn



ContiTech

Market Leader in its Business Units

Business Unit	Segments	Europe	World
Fluid Technology	Automotive hoses & hose lines	No. 1	No. 1
	Oil & Marine	No. 1	No. 1
Benecke-Kaliko Group	Automotive interior trim	No. 1	No. 1
Power Transm. Group	Multiple V-ribbed belts & timing belts	No. 1	No. 3
Conveyor Belt Group	Conveyor belts	No. 1	No. 1
Elastomer Coatings	Printing blankets	No. 2	No. 3
Vibration Control	Chassis sealing system	No. 2	No. 3
	Engine mounts for trucks	No. 1	
Air Spring Systems	Truck & bus air springs	No. 1	No. 1
	Railway systems	No. 1	No. 1

ContiTech

Sales and Employees 2008

Business Unit	Sales in € millions	Employees
Fluid Technology	1.106	9.816
Conveyor Belt Group	469	3.027
Power Transmission Group	339	2.371
Benecke-Kaliko Group	296	1.572
Air Spring Systems	242	1.243
Vibration Control	222	1.763
Elastomer Coatings	103	662
ContiTech	3.007*	21.680**

* Incl. other

** Incl. service functions

ContiTech

Manufacturing Sites in Germany & Europe

Germany

Benecke-Kaliko

Eislingen
Hanover
Löhne
Peine

Conveyor Belt Group

Bad Blankenburg
Northeim

Elastomer Coatings

Northeim
Waltershausen

Fluid Technology

Berlin
Hann. Münden
Hamburg
Karben
Korbach
Northeim
Oppenweiler
Salzgitter
Wackersdorf
Waltershausen

Air Spring Systems

Hamburg
Hanover

Power Transmission Group

Dannenberg
Hanover

Vibration Control

Dannenberg
Hamburg
Hanover
Northeim
Shanghai

Europe

Fluid Technology

Ashington & Grimsby, UK
Lyon, France
Carei, Romania
Nadab, Romania
Coslada, Spain
Mako, Hungary
Motala, Sweden
Szeged, Hungary
Timișoara, Romania
Vác, Hungary
Barcelona, Spain

Power Transmission Group

Timișoara, Romania
Wigan, UK

Conveyor Belt Group

Szeged, Hungary
Vólos, Greece
Puchov, Slovakia

Vibration Control

Dolné Vestenice &
Partizanske,
Slovak Republic

Elastomer Coatings

Moscow, Russia

Air Spring Systems

Nyiregyhaza, Hungary
Bursa, Turkey

ContiTech

Manufacturing Sites in America & Asia

America

Fluid Technology

Mexico City, Mexico
Ponta Grossa, Brazil
Houston, TX, USA
Somersworth, NH, USA

Power Transmission Group

Ponta Grossa, Brazil
San Luis Potosí, Mexico

Conveyor Belt Group

San Luis Potosí, Mexico
Santiago de Chile, Chile
Ponta Grossa, Brazil

Vibration Control

Ponta Grossa &
Varzea Paulista, Brazil
San Luis Potosí, Mexico

Air Springs Systems

San Luis Potosí, Mexico

Asia

Fluid Technology

Changchun, China
Cheonju, Korea

Power Transmission Group

Ningbo & Shanghai, China
Delhi, India
Bursan, Korea

Vibration Control

Ningbo, China

Benecke-Kaliko

Zhangjiagang, China

Air Spring Systems

Ninghai, China
Seonghwan, Korea

Conveyor Belt Group

Calcutta, India
Changzhi, China

Elastomer Coatings

Shanghai, China

ContiTech

Selected Cooperations & Joint Ventures

Germany

ContiTech INA GmbH, Herzogenaurach	Development of power transmission systems
BPW, Wiehl	Strategic cooperation for air springs for trailers and axles

Europe

SKF Stockholm, Sweden	Development partnership for Gigabox (suspension systems for rail vehicles)
----------------------------------	--

America

Cooper Standard NVH Auburn, IN, USA	Development and production of engine mounts and chassis mount systems for the global automotive industry
Sansuy Benecke Ltda., São Paulo, Brazil	Sales and marketing of laminates for car interiors

Asia

ContiTech Fluid Shanghai Co. Ltd., Shanghai, China	Production of power steering lines for Volkswagen, General Motors and others
Kurashiki Kako Corp., Kurashiki, Japan	Development and production of platform components (aggregate and chassis mounts) for the automotive industry with European/American/Japanese affiliations, e.g. Ford and Mazda
Seonghwan, Korea	JV for production of Air-Springs and Air Spring Systems

VII. Share Information

Share Information

Share Data / ADR Data

Share Data

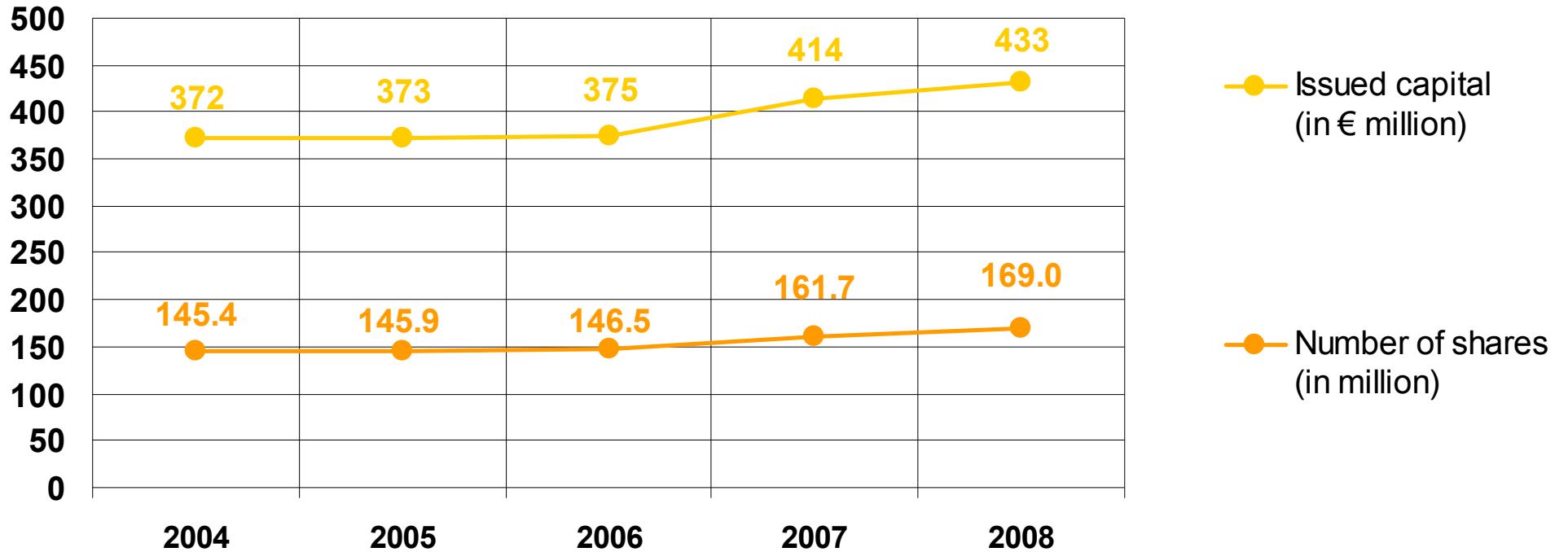
● Type of share	No-par value share
● Bloomberg Ticker	CON
● Reuters Ticker	CONG
● German Security Identification Number (WKN)	543 900
● ISIN Number	DE0005439004
● Shares outstanding as per December 31, 2008	169,005,983

ADR Data

● Ratio (ordinary share: ADR)	1 : 1
● Bloomberg Ticker	CTTAY
● Reuters Ticker	CTTAY.PK
● ISIN Number	US2107712000
● ADR Level	Level 1
● Exchange	OTC
● Sponsor	Deutsche Bank Trust Company Americas

Share Information

Issued Capital



VIII. Glossary

Financial Glossary

- ▶ **ADR** | American Depositary Receipt
- ▶ **EBIT** | Earnings Before Interest and Taxes
- ▶ **EBITDA** | EBIT Before Depreciation and Amortization
- ▶ **EBIT margin** | EBIT as a percentage of sales
- ▶ **EBITDA margin** | EBITDA as a percentage of sales
- ▶ **Gearing Ratio** | Represents the net indebtedness divided by shareholders' equity, expressed as a percentage
- ▶ **ISIN** | International Security Identification Number
- ▶ **Net Indebtedness** | The net amount of interest-bearing liabilities and cash and cash equivalents as recognized in the balance sheet as well as the market values of the derivative instruments
- ▶ **NIAT** | Net Income attributable to the shareholders of the parent
- ▶ **Operating Assets** | Operating assets are the assets less liabilities as reported in the balance sheet, without recognizing the net indebtedness, discounted trade bills, deferred tax assets and income tax receivable and payable as well as other financial assets and debt
- ▶ **PPA** | Purchase Price Allocation
- ▶ **ROCE** | Return On Capital Employed. We define ROCE as the ratio of EBIT to average of quarterly operating assets

Product Glossary (1)

▶ ABS	Anti-Lock Brake System	▶ DCT	Double Clutch Transmission
▶ ACC	Adaptive Cruise Control	▶ EBS	Electronic Brake System
▶ ADAS	Advanced Driver Assistant System	▶ ESC	Electronic Stability Control
▶ AMT	Automated Manual Transmission	▶ HEV	Hybrid Electric Vehicle
▶ AT	Automatic Transmission	▶ HMI	Human Maschine Interface
▶ C&S	Division Chassis & Safety	▶ HVAC	Heating, Ventilation and Air Conditioning
▶ CSR	Conti Support Ring	▶ I I	Division Interior
▶ CT	Division ContiTech	▶ MAB/MIB	Motorcycle Anti-lock Braking System / Motorcycle Integrated Brake System
▶ CV	Commercial Vehicle	▶ MAF	Mass Airflow Sensor
▶ CVT	Division Commercial Vehicle Tires	▶ MT	Manual Transmission
▶ CVaT	Continuous Variable Transmission		
▶ ECU	Electronic Control Unit		

Product Glossary (2)

- ▶ **NVH** | Noise Vibration Harshness
- ▶ **OTR** | Off The Road Tires
- ▶ **PCB** | Printed Curcuit Board
- ▶ **PLT** | Division Passenger & Light Truck Tires
- ▶ **PT** | Division Powertrain
- ▶ **PWM** | Pulse Width Modulation
- ▶ **RV** | Recreational Vehicle
- ▶ **SSR** | Self Supporting Runflat Tires
- ▶ **SUV** | Sport Utility Vehicle
- ▶ **TCS** | Traction Control System
- ▶ **TPMS** | Tire Pressure Monitoring System

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