Fact Book Fiscal Year 2009

I. Continental at a Glance

Continental at a Glance

- Continental AG, based in Hanover, Germany.
- The company was founded in 1871.
- It operates worldwide as an automotive supplier with sales of € 20,095.7 mn in 2009.
- Continental employees numbered 134,434 at the end of 2009.
- Acquisitions in the fields of brakes and chassis (Teves 1998) as well as electronic technologies (Temic 2001) have transformed Continental from a pure rubber based manufacturer into a leading automotive technology supplier.
- With the acquisition of Phoenix in 2004, Continental became one of the world’s largest non-tire rubber product manufacturers.
- Acquisition of Motorola’s automotive electronic business in 2006 took active/passive safety competence of our Automotive Systems division to the next level and improved market position in North America.
- With the acquisition of Siemens VDO Automotive AG in 2007, Continental is now an integrated automotive supplier of system solutions for powertrain and safety technologies as well as information management and has improved its market position in Europe, North America and Asia.

Continental at a Glance
Executive Board – 160 Years of Experience

Supervisory Board headed by Prof. Dr. Wolfgang Reitzle

Dr. Elmar Degenhart

- Chairman of the Executive Board
- Quality & Environment, Corp. Com.
- 17 years of industry experience

Wolfgang Schäfer

- Chief Financial Officer
- Finance, Controlling, Law, IT
- 23 years of industry experience

RUBBER GROUP

Heinz-Gerhard Wente

- ContiTech Division
- Director of HR and Labor relations
- 30 years of industry experience

Nikolai Setzer

- Passenger and Light Truck Tires Division
- 13 years of industry experience

Dr. Hans-Joachim Nikolin

- Commercial Vehicle Tires Division, Purchasing
- 20 years of industry experience

AUTOMOTIVE GROUP

Dr. Ralf Cramer

- Chassis & Safety Division
- 14 years of industry experience

José Avila

- Powertrain Division
- 20 years of industry experience

Helmut Matschi

- Interior Division
- 23 years of industry experience

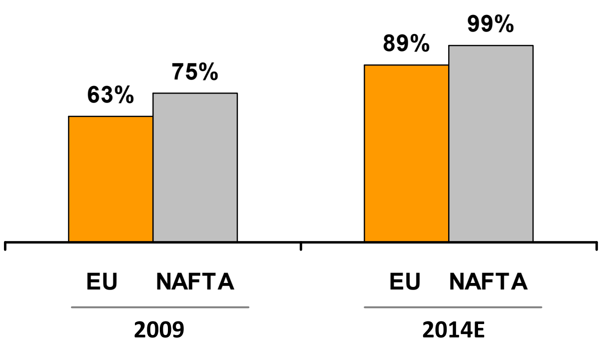
Continental at a Glance
Leading Global Position in Key Automotive Electronics Applications

Chassis & Safety

- Actuation
- Advanced Driver Assistant Systems
- Airbag Electronics
- Electronic Brake Systems (“EBS”)
- Foundation Brake Systems

Sales 2009	**€ 4,373.6 mn**
% of total	**22%**

ESC* installation rate by region (%)

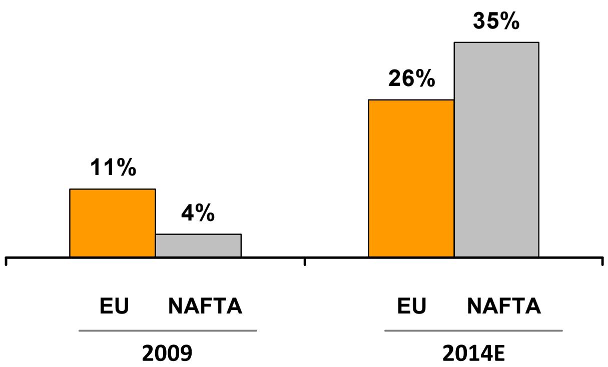


Powertrain

- Diesel Injection Systems
- Gasoline Injection Systems
- Transmission Control Units
  - Double Clutch Transmission control units

Sales 2009	**€ 3,399.2 mn**
% of total	**17%**

Gasoline Direct Injection Systems installation rate by region (%)

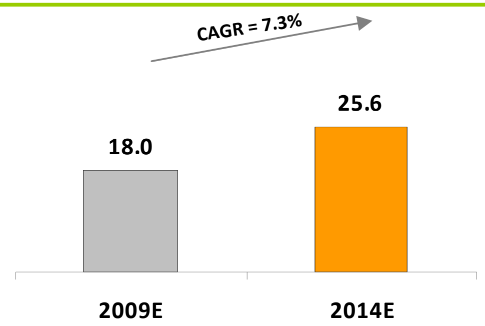


Interior

- Body & Security Products
- CV Interiors
- Device Connectivity Units
- Embedded Telematics
- Instrumentation and Displays
- Multimedia Systems

Sales 2009	**€ 4,362.7 mn**
% of total	**21%**

CCE Electronics market ($bn)**



Source: Global Insight, The Freedonia Group

* Electronic Stability Control (“ESC”) is a type of Electronic Brake Systems
** Comfort, convenience and entertainment

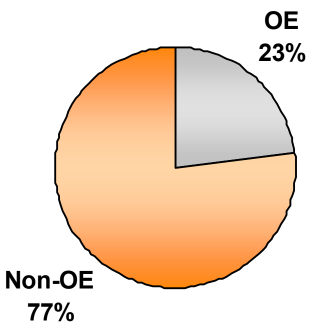
Continental at a Glance
Leading Global Position in Tire and Non-Tire Rubber

Passenger and Light Truck Tires

- Europe overall
  - Europe OE
  - Europe Winter Tires
- North America among Top 5

Sales 2009	**€ 4,696.4 mn**
% of total	**23%**

Sales breakdown

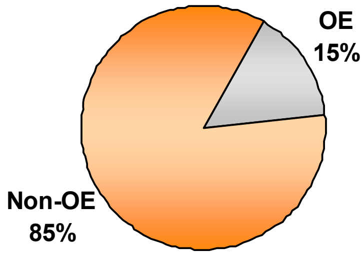


Commercial Vehicle Tires

- Europe overall
  - Europe OE
  - Europe Industrial Tires
- North America among Top 5

Sales 2009	**€ 1,065.6 mn**
% of total	**5%**

Sales breakdown

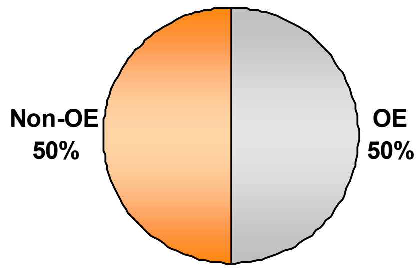


ContiTech

- Automotive hoses & hose lines
- Automotive interior trim
- Conveyor belts
- Marine & oil hoses & hose lines
- Multiple V-ribbed belts & timing belts
- Railway air springs
- Truck & bus air springs

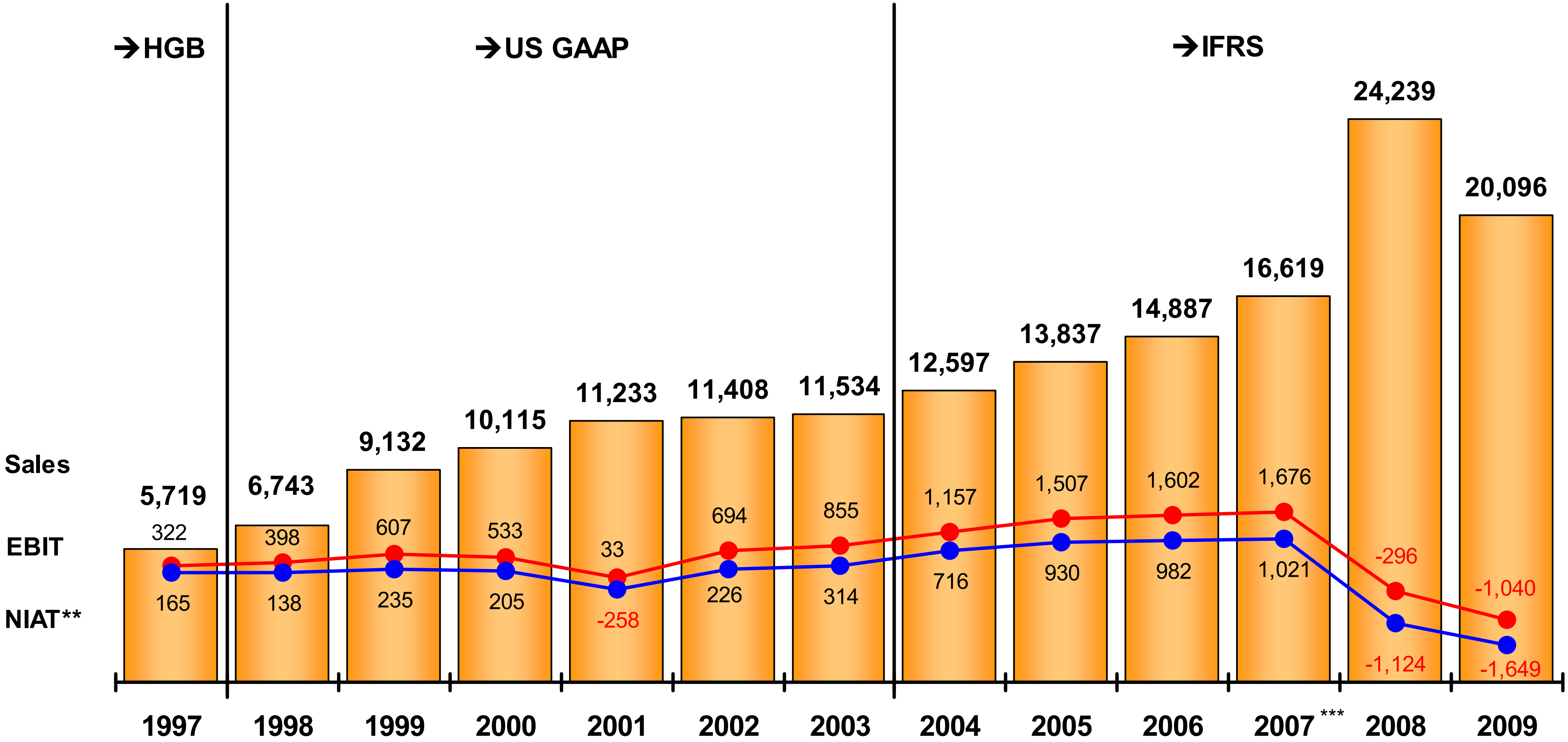
Sales 2009	**€ 2,406.1 mn**
% of total	**12%**

Sales breakdown



Continental at a Glance
Continental Corporation – Sales / Net income*

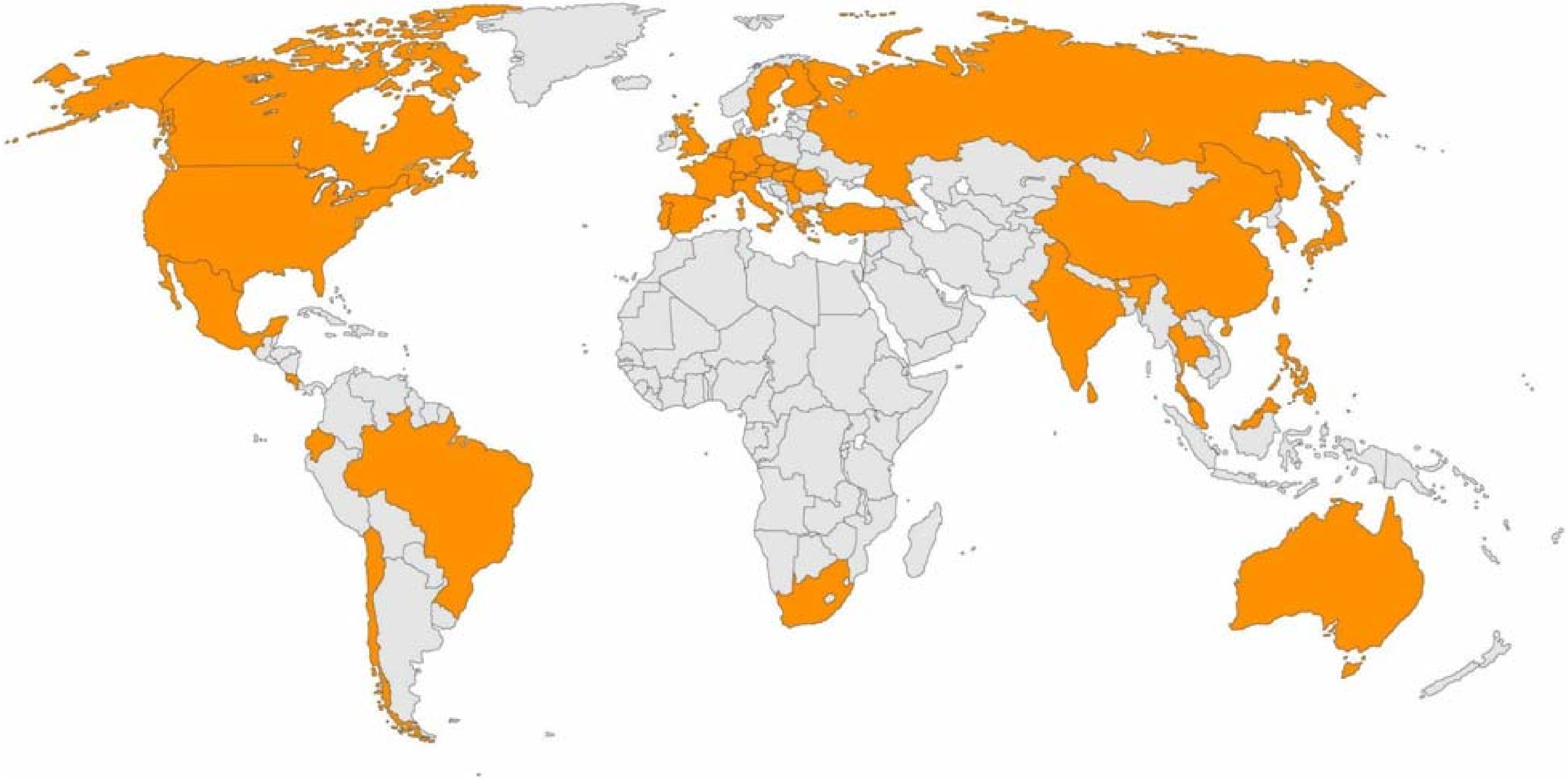
(€ million)



* From 1998 until 2003 US GAAP / from 2004 onwards IFRS
** Net income attributable to the shareholders of the parent under IFRS since 2004
*** Since December 1, 2007 including Siemens VDO

Continental at a Glance
Continental Corporation Worldwide

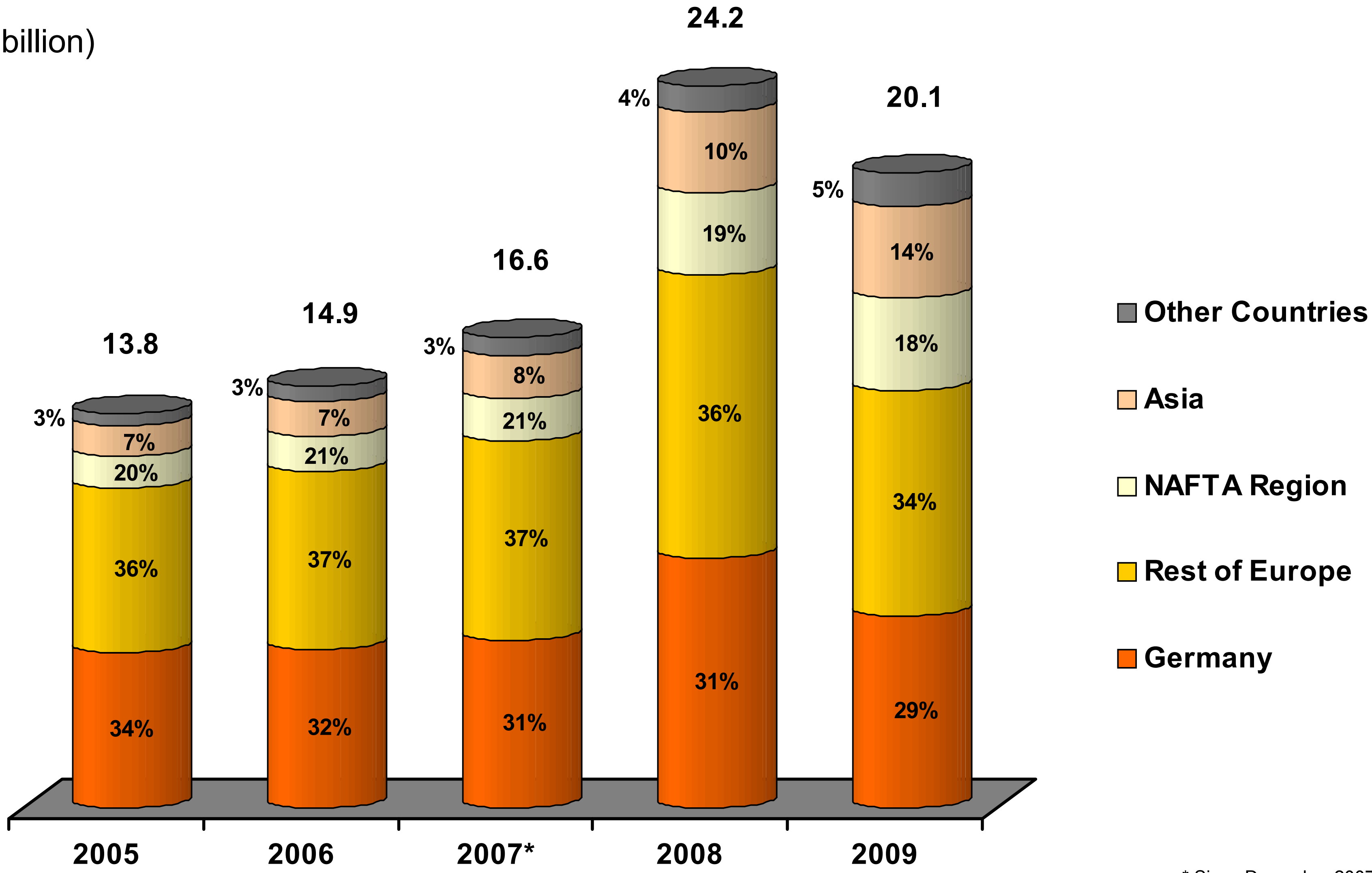
Nearly 190 sites for production and R&D in 39 countries. Headquarters in Hanover, Germany.



Status: December 2009

Continental at a Glance
Development of Consolidated Sales by Region

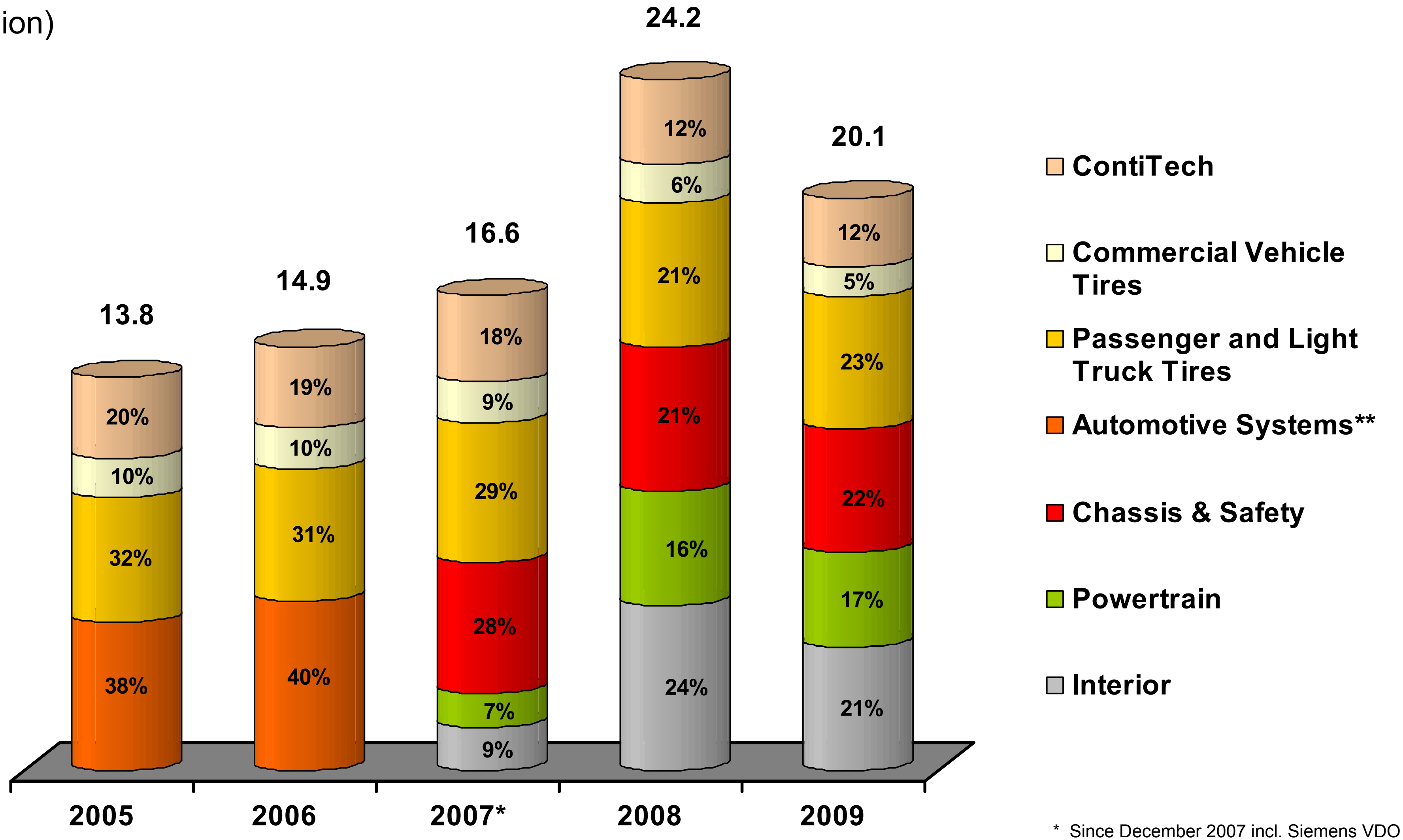
(€ billion)



* Since December 2007 incl. Siemens VDO

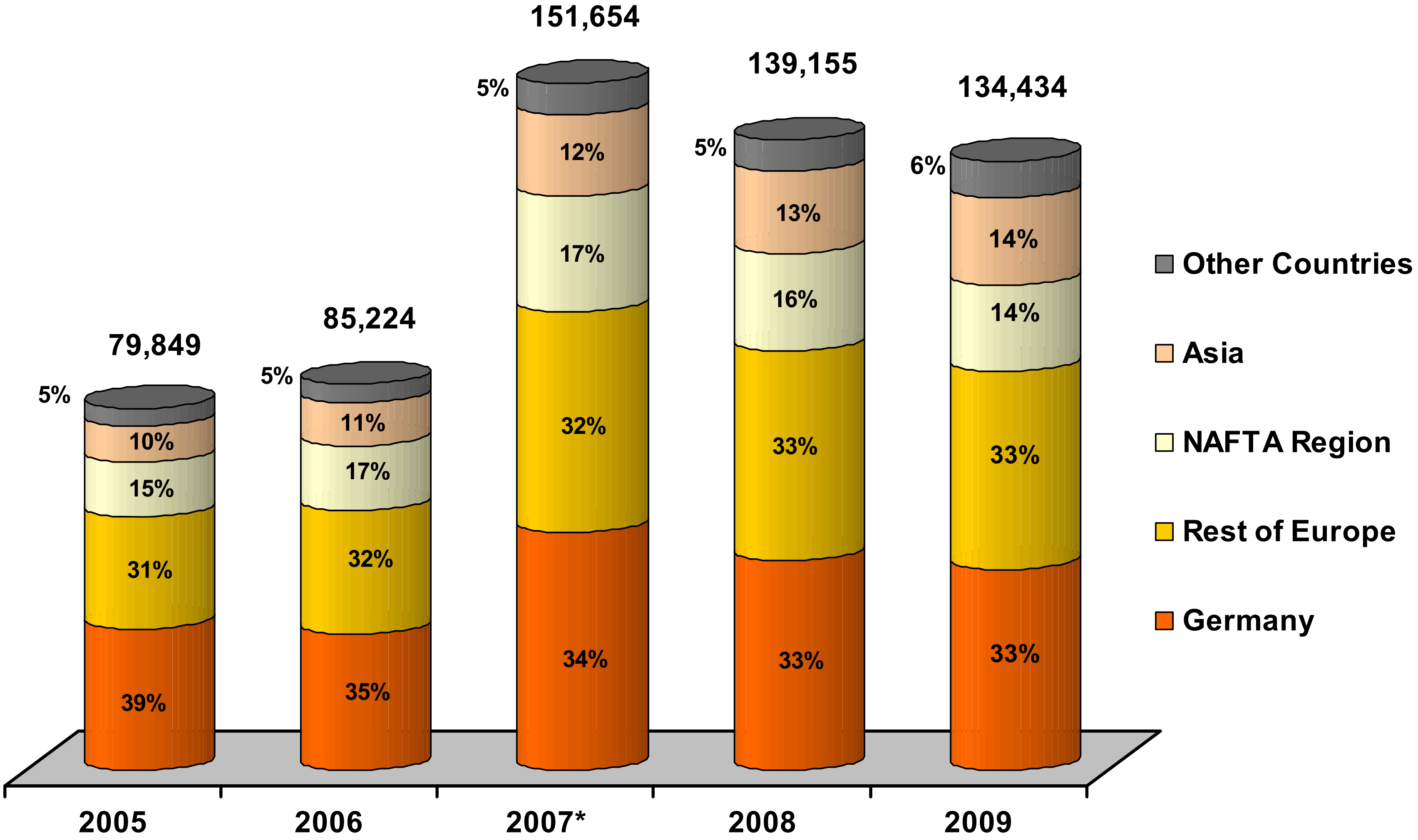
Continental at a Glance
Development of Consolidated Sales by Division

(€ billion)



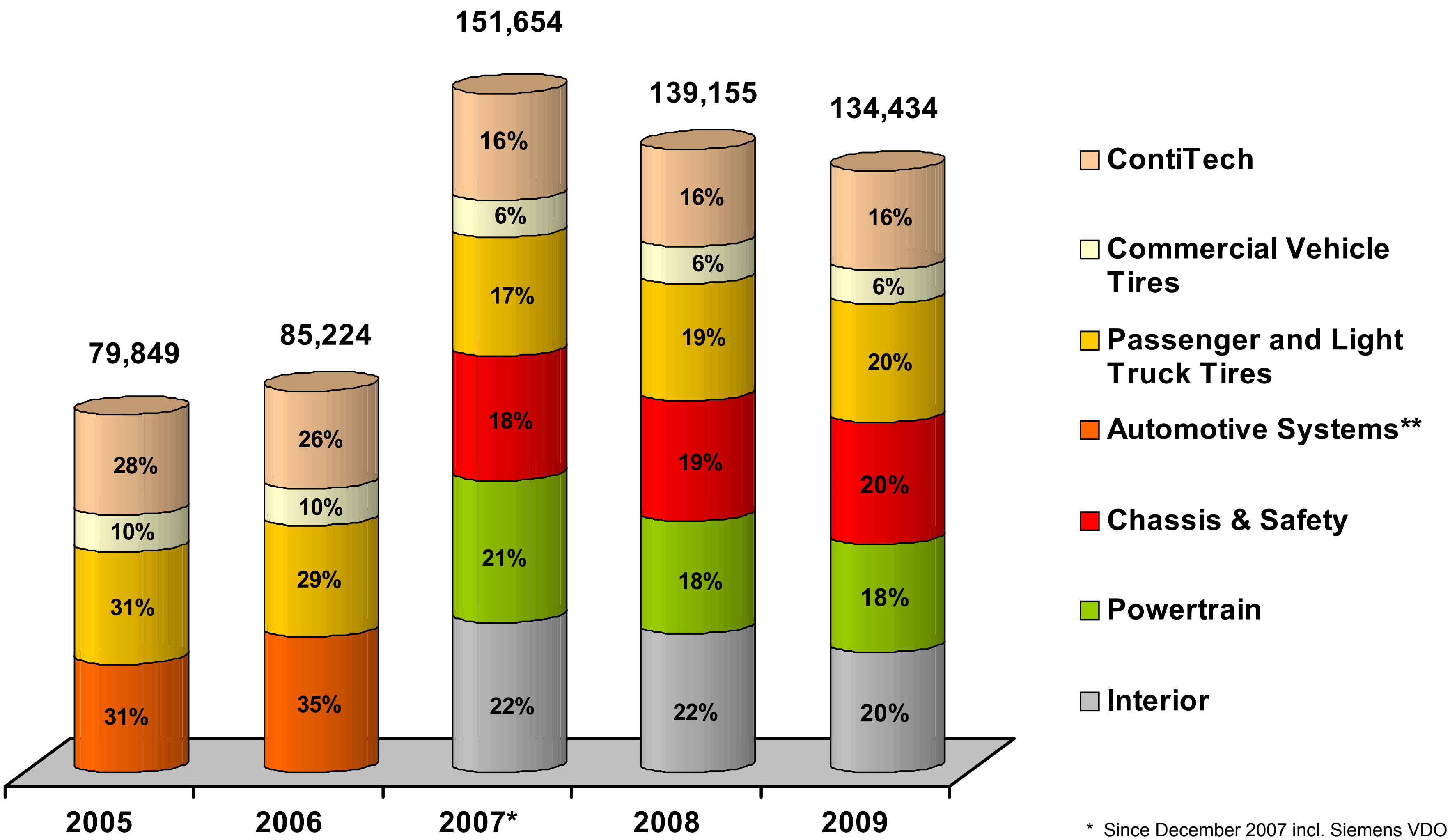
* Since December 2007 incl. Siemens VDO
** Until 2006

Continental at a Glance
Number of Employees by Region



* Since December 2007 incl. Siemens VDO

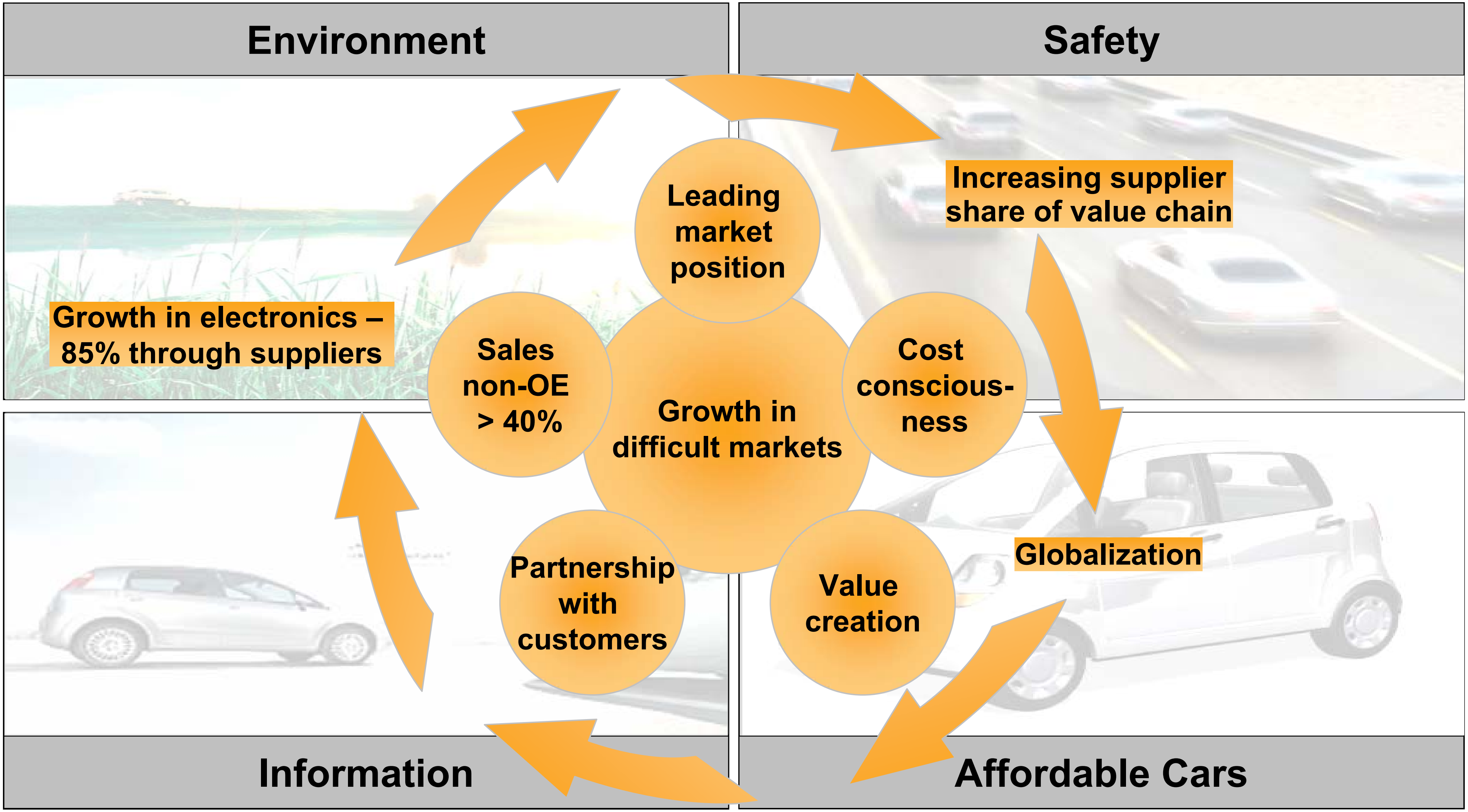
Continental at a Glance
Number of Employees by Division



* Since December 2007 incl. Siemens VDO
** Until 2006

II. Continental Strategy

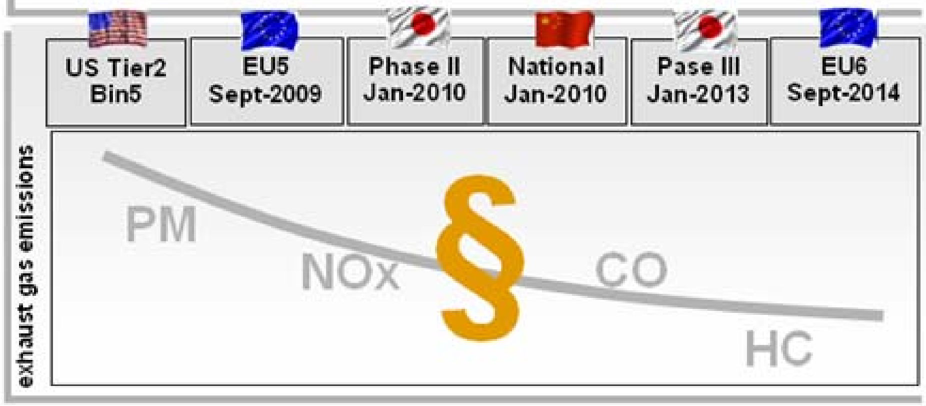
Continental Strategy
Systematic Entrepreneurial Approach



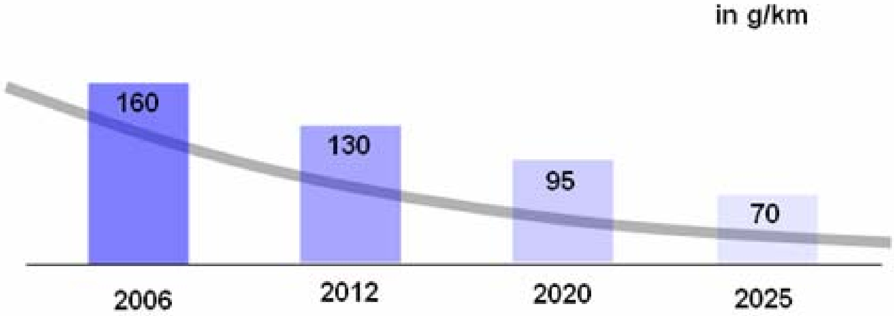
Continental Strategy
Megatrend Environment: Key Drivers for Zero Emissions

Legislation

New Emission Legislations



Low CO_2 and Reduced Fuel Consumption (EU)



Market

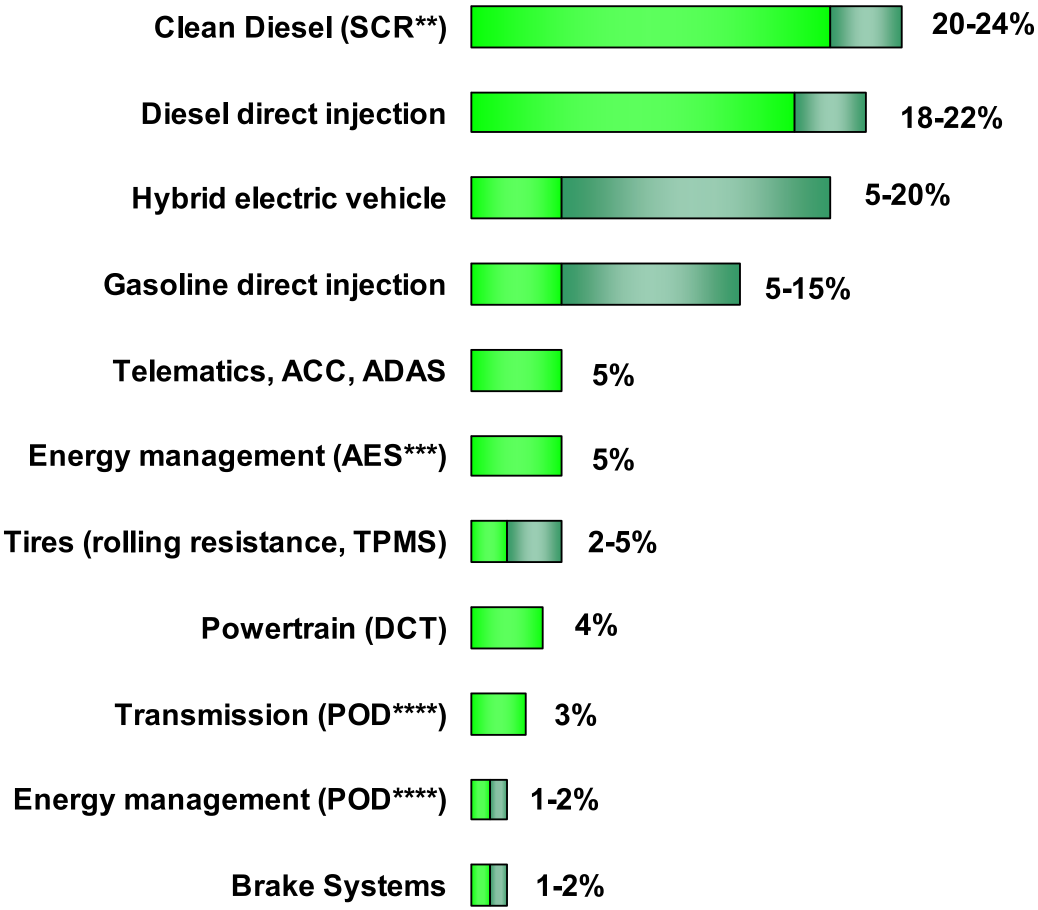
Limited Fuel

Availability of fossil fuels is limited "Peak Oil"

Increasing Traffic

Within the transportation sector the consumption of fuels will increase by 55% until 2030

Continental Strategy
Reduction of CO_2 Emissions*: Solutions by Continental



- Continental offers a broad range of technologies to reduce CO_2 emissions
- Continental products currently in series production are capable to reduce CO_2 emissions already by about 26 g/km
- Europe and US: Huge potential with fuel direct injection systems
- Future potential from turbocharger and Telematics technology
- Continental is among top 3 suppliers in the world for CO_2 reducing technologies

* Saving potential compared with gasoline port fuel injection Euro 4
** Selective Catalytic Reduction
*** Advanced Energy Supply
**** Power-on-demand

Continental Strategy
EU, NHTSA and ECCJ Initiatives – Towards Cleaner Mobility

EU*

- EU sets average CO_2 emissions from 2012 at 130 g/km (currently 160 g/km) by means of improvement in vehicle technology
- From 2020 onwards the target is 95 g of CO_2/km for new car fleet
- From 2012 onwards excess emissions fine for not meeting targets

USA**

- NHTSA and EPA to establish a National Fuel Efficiency Policy (NFEP):
  - Increase CAFE from 25 mpg to 35.5 mpg by 2016 for passenger cars and light trucks combined
  - Target is equivalent to reduce CO_2 from 210 g/km to 180 g/km
  - From 2020 onwards the CAFE target is equivalent to 130g/km

Japan***

- ECCJ targets to improve fuel efficiency standards by 23.5% in 2015 vs. 2004:
  - Increase average level of fuel efficiency from 13.6 km/l to 16.8 km/l for passenger cars
  - Target is equivalent to reduce CO_2 from 170 g/km to 140 g/km

Emerging markets likely to follow Europe/USA/Japan on fuel consumption standards

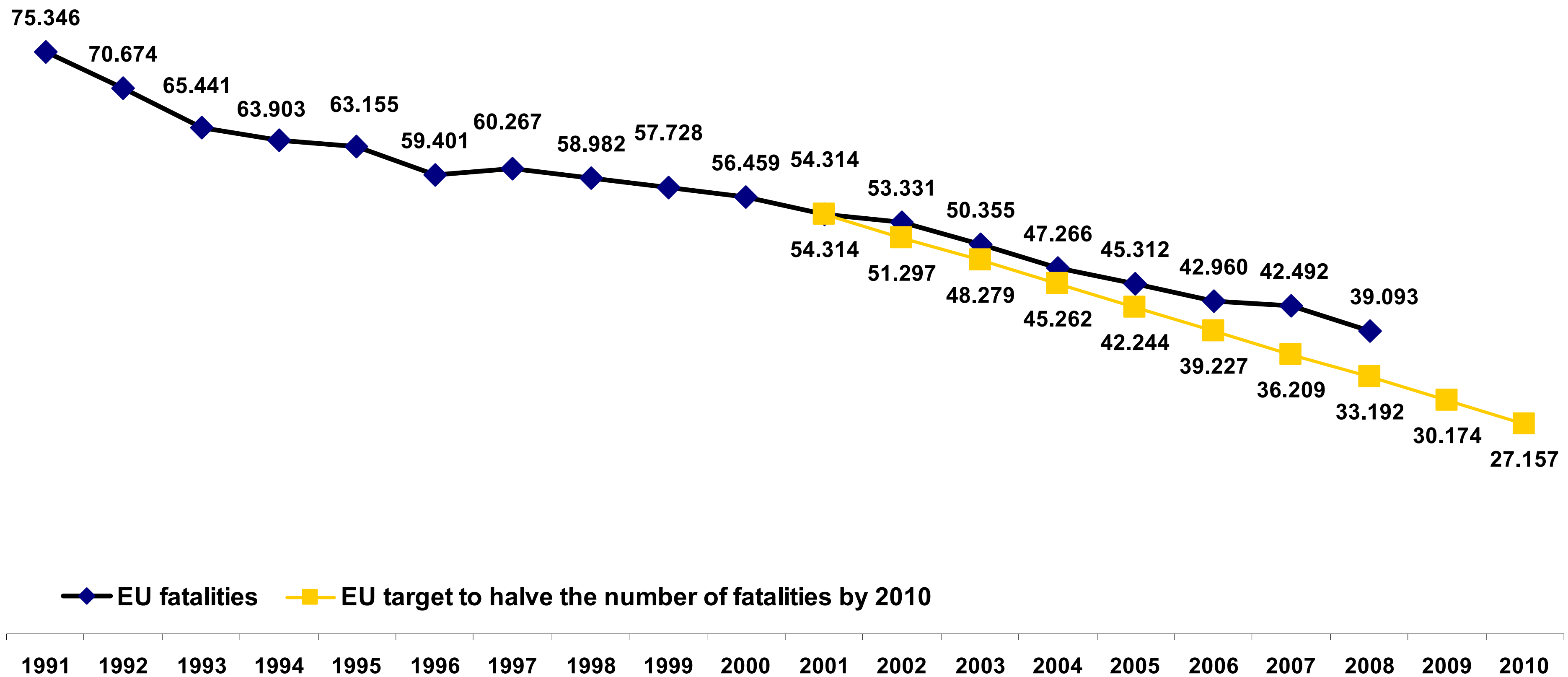
* Regulation (EC) No 443/2009

** Refer to the joint proposal of NHTSA and EPA May 2009 and President Obama´s NFPE; The White House, May 19, 2009

*** Refer to “Law on Rationalization of Energy Use” of the Ministry of Economics, Trade and Industry

Continental Strategy
Megatrend Safety: Development of Road Safety in Europe

EU road fatalities



Source: CARE (EU road accident database)

Continental Strategy
EU and NHTSA Initiatives – Towards Safer Mobility

EU

- Mandatory equipment of:
  - ESC by November 2014 for all new small passenger cars and light vehicles & some new heavy duty vehicles*
  - Advanced emergency brake system, lane departure warning for all new large passenger and heavy duty vehicles by November 2015*
  - Tire Pressure Monitoring System (TPMS) by November 2014 for all passenger cars and light duty vehicles*
  - Requirements on frontal protection systems for small passenger cars and light-duty vehicles starting November 2009**
  - Emergency brake assist for all new small passenger cars and certain light duty vehicles by November 2011**

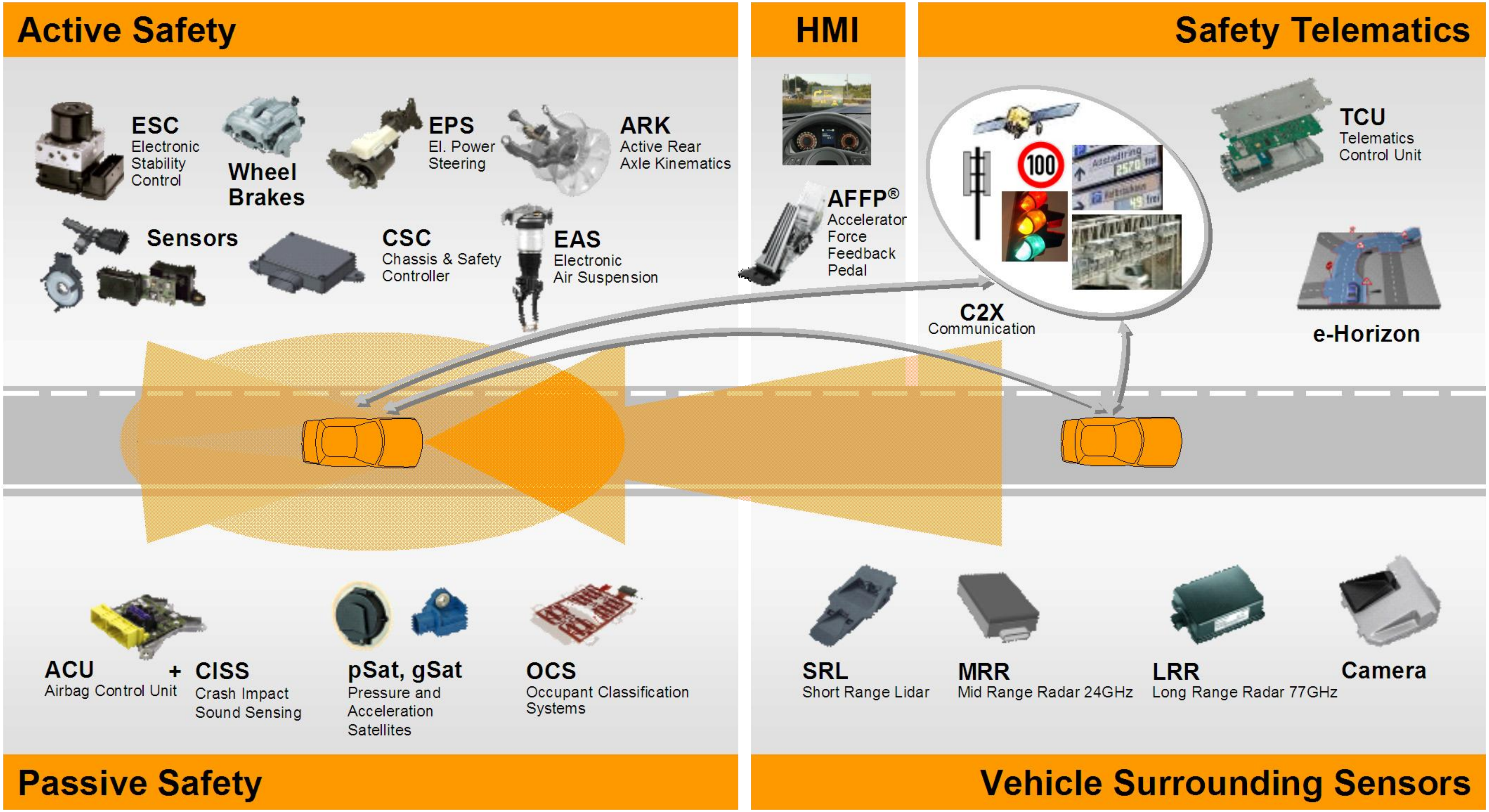
USA***

- NHTSA:
  - ESC mandatory for all cars sold in the US / installation rate
    - 2009: 55%
    - 2010: 75%
    - 2011: 95%

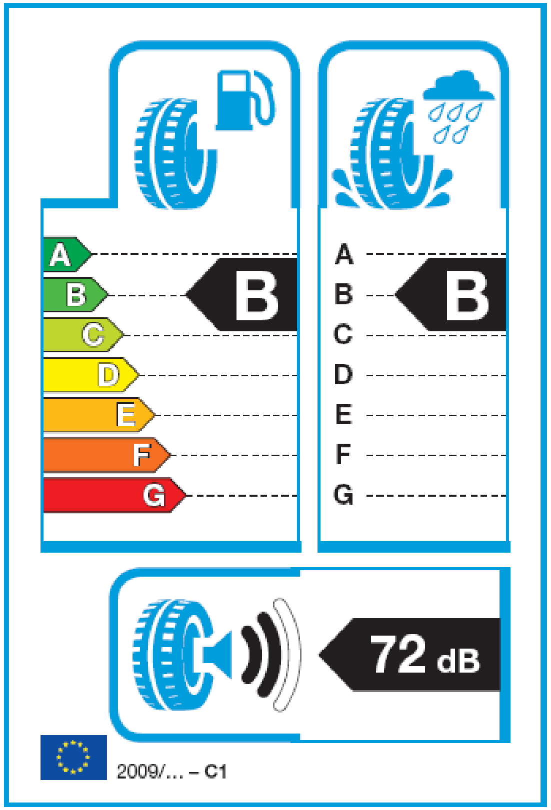
Emerging markets likely to follow Europe/USA on ESC regulation

* Regulation (EC) No 661/2009; starting 2011;
** Regulation (EC) No 78/2009; starting 2009; small passenger cars for maximum 8 passengers
*** Refer to Federal Motor Vehicle Safety Standard No. 126 of the National Highway Traffic Safety Administration 04/2007

Continental Strategy
ContiGuard®: Safety Solutions by Continental



Continental Strategy
EU Directive on Labeling of Tires*

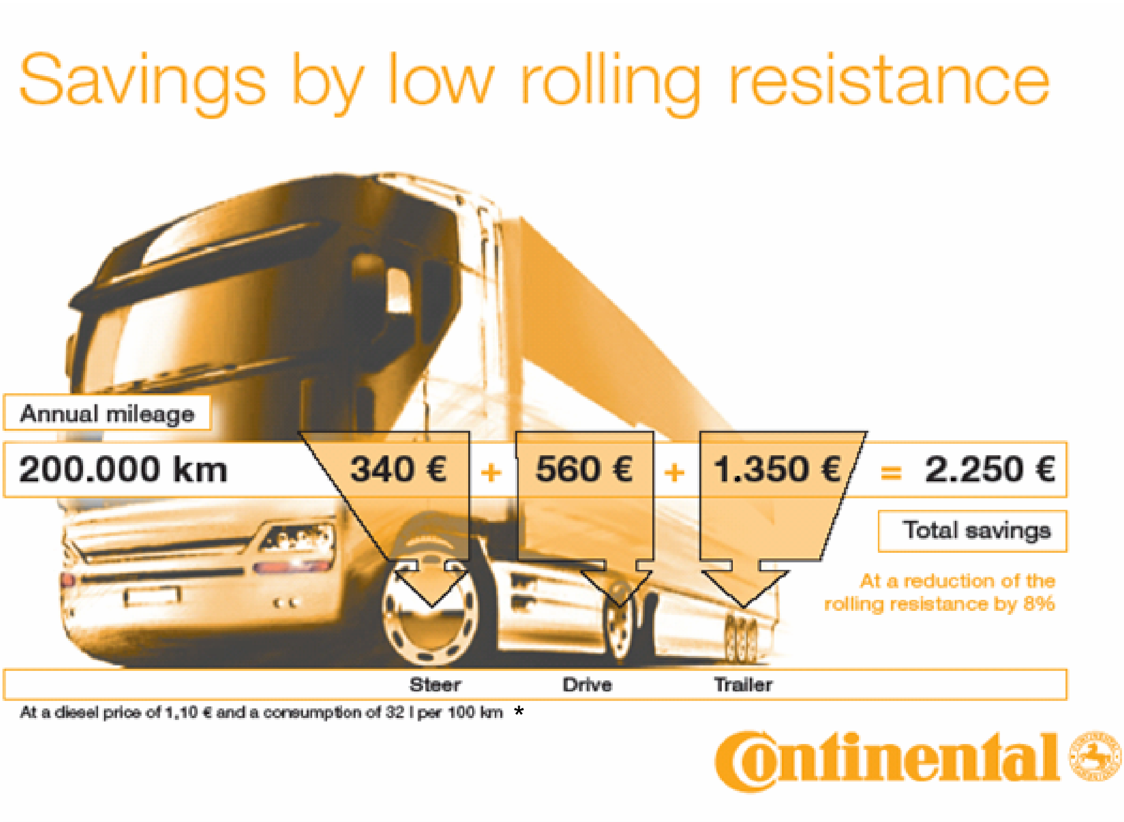


- Directive comes into force starting November 2012
- Passenger car and van tires shall be equipped with a sticker on the tire tread displaying external rolling noise measured value, fuel efficiency and, for passenger tires, on top the wet grip class
- EU member states can provide incentives for tires which are, with respect to wet grip and fuel efficiency class “C” or better
- EU member states are responsible for the market surveillance and specification of penalties for non-compliance
- EU commission has to review this regulation within five years

Tire complies with 2012 noise limit

* Regulation (EC) No 661/2009

Continental Strategy
Truck Tire Technology for Lowest Overall Driving Costs



- Continental has started a worldwide initiative to launch new products
- Latest tire generation reduced rolling resistance coefficient a further 8%
- Continental's focus is on overall driving costs
- ContiCostCalculator (CCC) is a tool certified by DEKRA (a worldwide certification authority) to calculate the overall operational costs for fleet customers
- By comparing mileage, retreads, fuel consumption and payload, the CCC tool shows that Continental's new products lead to the lowest overall driving costs

* Net price of diesel

Continental Strategy
Megatrend Information: Solutions by Continental

Information management in the vehicle for driver and passengers

Driver & passengers

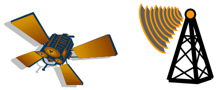
1 With our intuitive and ergonomic HMI, we capture commands, prioritize and present information.

Vehicle

3 We manage and optimize the information flow by systems integration of components.

2 We add new functions by providing a connection to the outside world as well as value-added services.

Devices



Infrastructure

Services

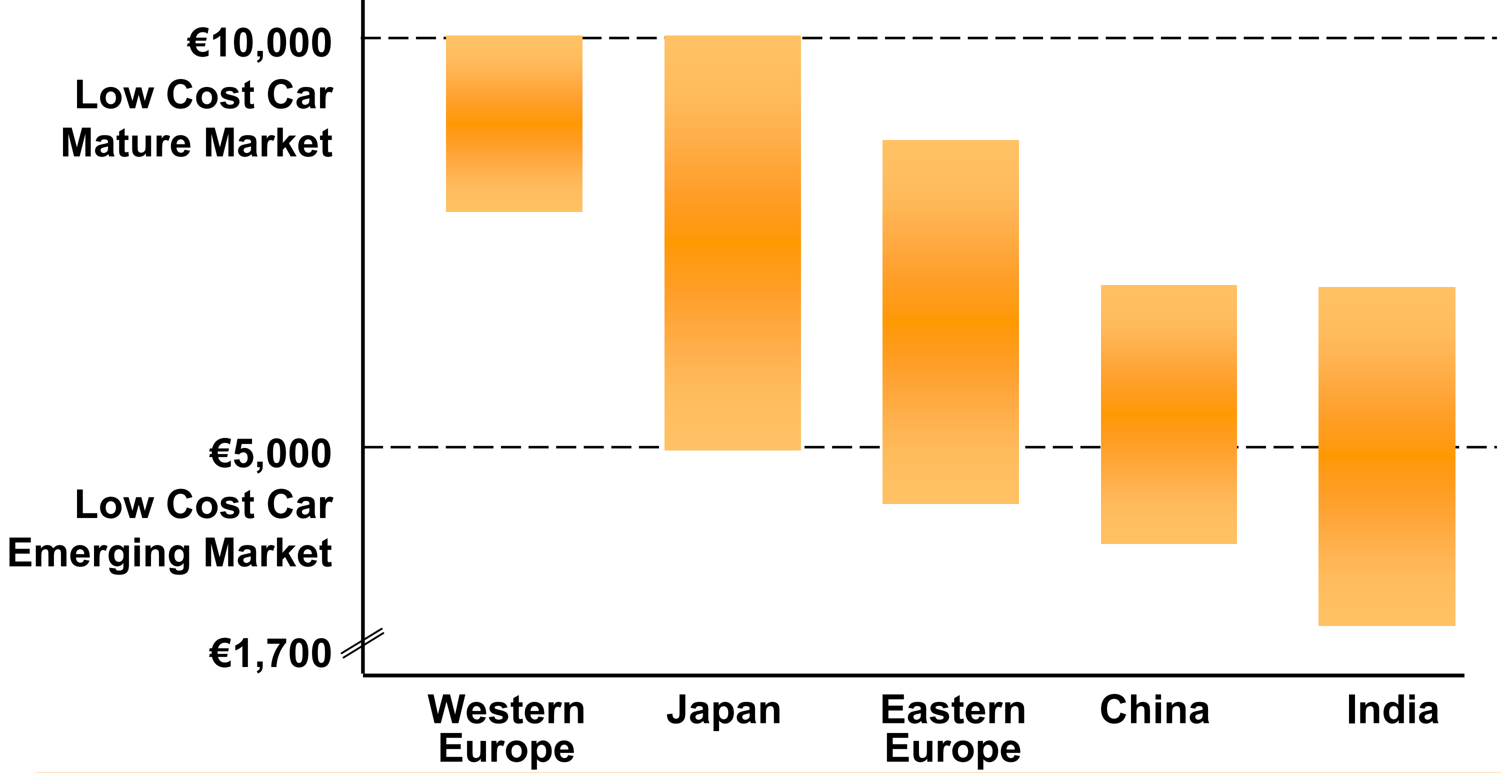
Other cars

Continental Strategy
Definition of “Low Cost/Affordable Car“

Germany: VW Fox

Eastern Europe: Dacia Logan

China: Chery QQ



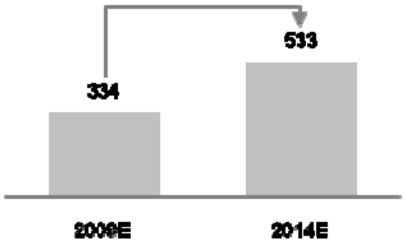
India: Maruti 800

India: Tata Nano

Continental Strategy
Affordable Cars* – Mobility for Everyone

Europe

Dacia – Sandero
09E-14E (k units)

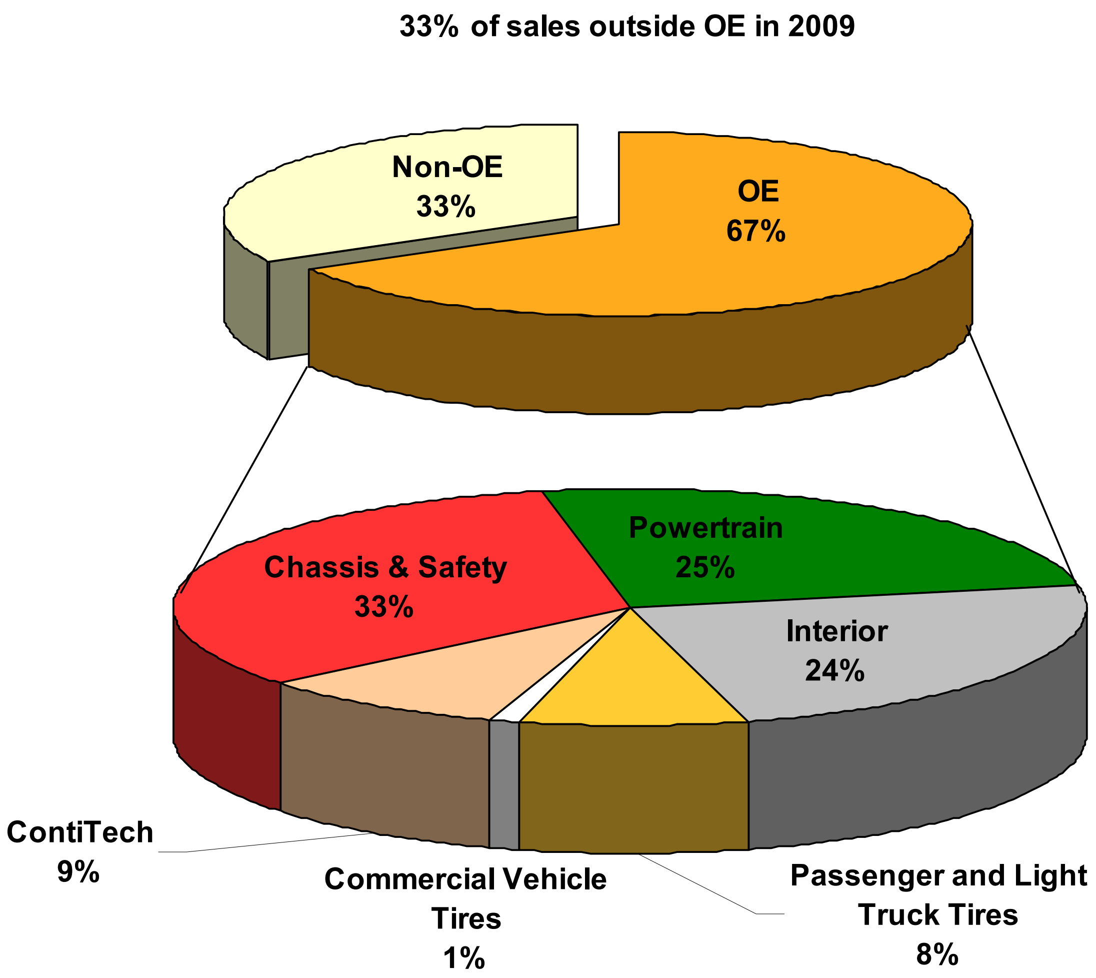


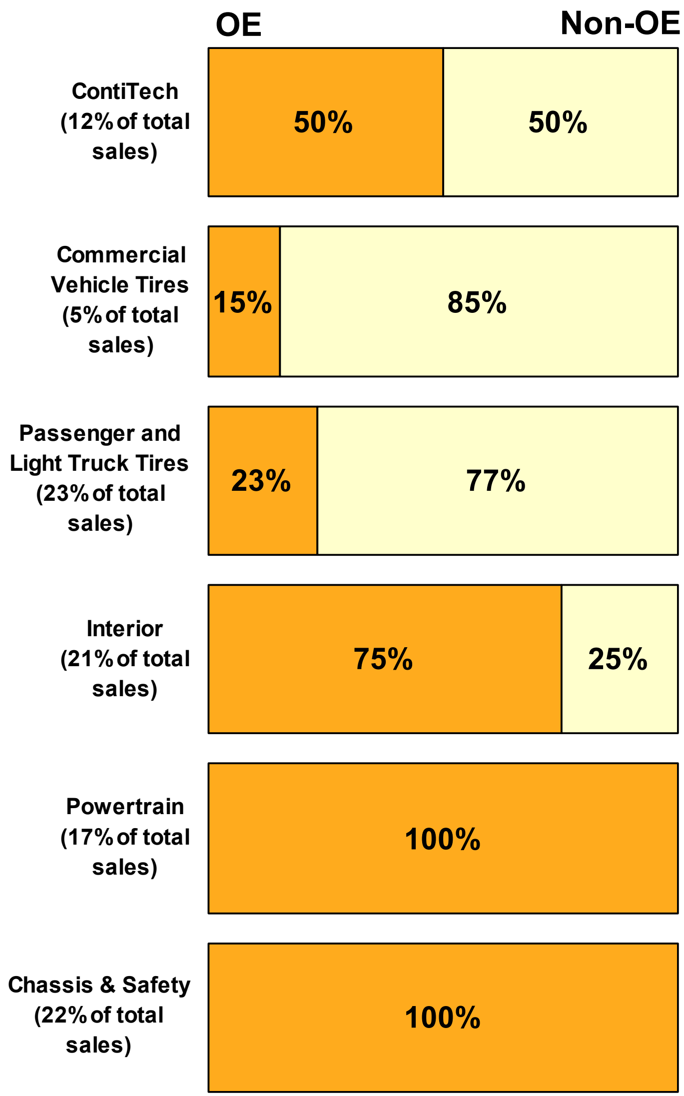
Source: Global Insight Q3 2009

Emerging Asian Countries

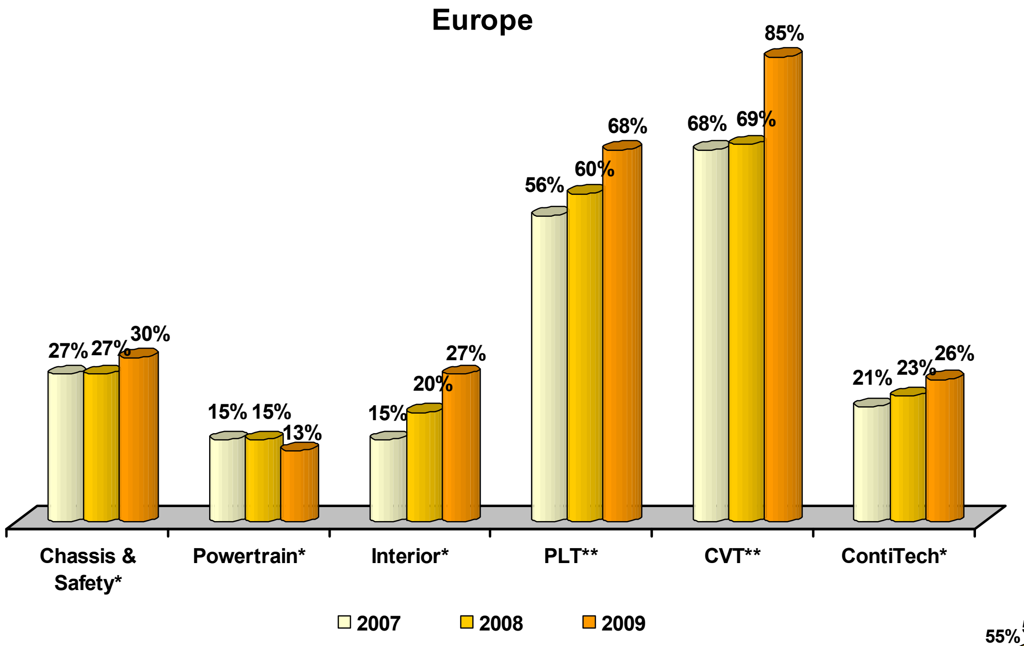
* Trend to affordable cars would be qualified as market trend

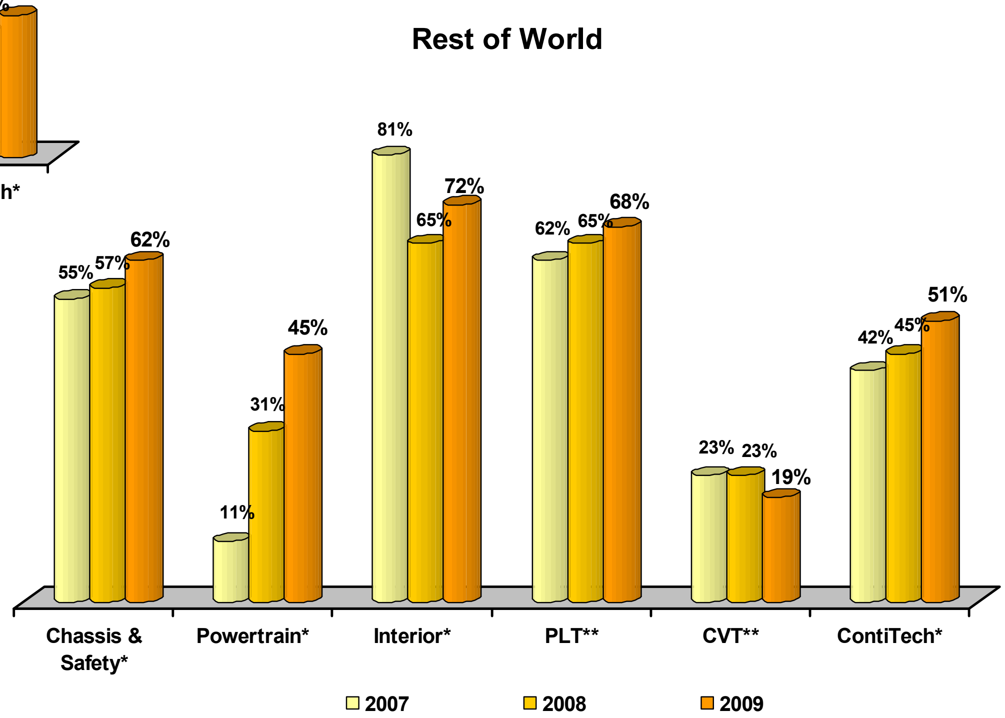
Continental Strategy
“Sales Non-OE > 40%”





Continental Strategy
“Cost Consciousness” – Production in Best-Cost Countries





* Based on sales

** Based on units

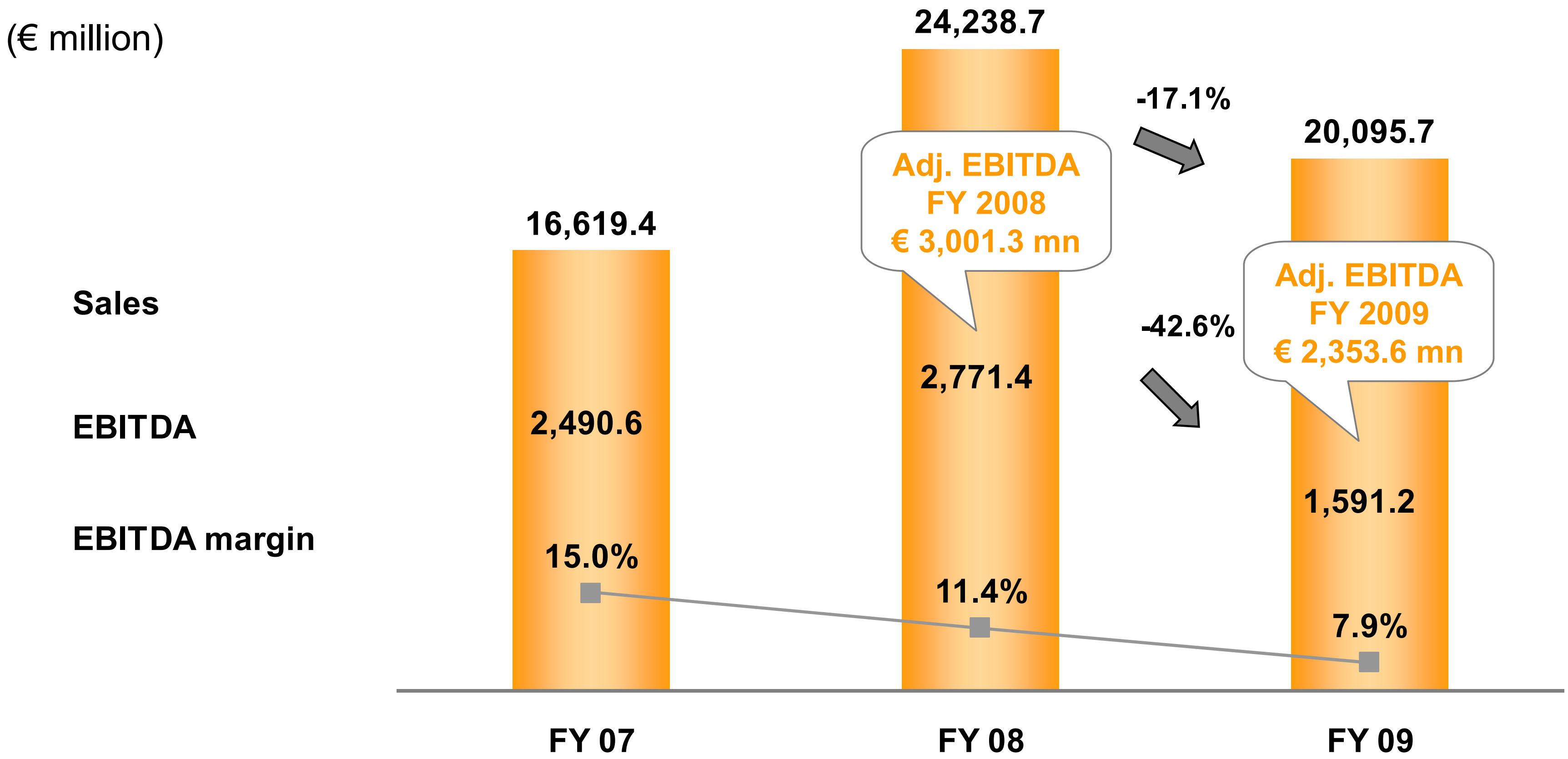
III. Continental Corporation

Continental Corporation
Consolidated Key Figures

(€ million)	2007*	2008	2009
Sales	16.619,4	24.238,7	20.095,7
EBITDA	2.490,6	2.771,4	1.591,2
EBIT	1.675,8	-296,2	-1.040,4
EBIT adjusted 1)		1.747,0	1.165,8
in % of sales 1)		7,3	5,8
Net interest expense	-154,2	-706,7	-720,8
Income tax expense	-471,7	-75,0	154,3
Minority interests	-29,3	-45,6	-42,3
NIAT**	1.020,6	-1.123,5	-1.649,2
Earnings per share (in €)	6,79	-6,84	-9,76
R&D expense	834,8	1.498,2	1.356,3
in % of sales	5,0	6,2	6,7
Capex 2)	896,9	1.595,2	860,1
in % of sales	5,4	6,6	4,3
Depreciation & amortization 3)	814,8	3.067,6	2.631,6
in % of sales	4,9	12,7	13,1
thereof impairment 4)	27,1	1.341,4	993,0
Free Cash Flow	-10.625,6	628,5	1.640,3
ROCE (avg.) in %	15,9	-1,5	-6,5

* Since December 2007 incl. Siemens VDO
** Net income atrributable to the shareholders of the parent
1) EBIT w/o amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation
2) Capex including software
3) Excluding write-downs of investments
4) 2008: including goodwill impairment of € 1,230.0 mn
2009: including goodwill impairment of € 875.8 mn

Continental Corporation
Sales, EBITDA & EBITDA margin



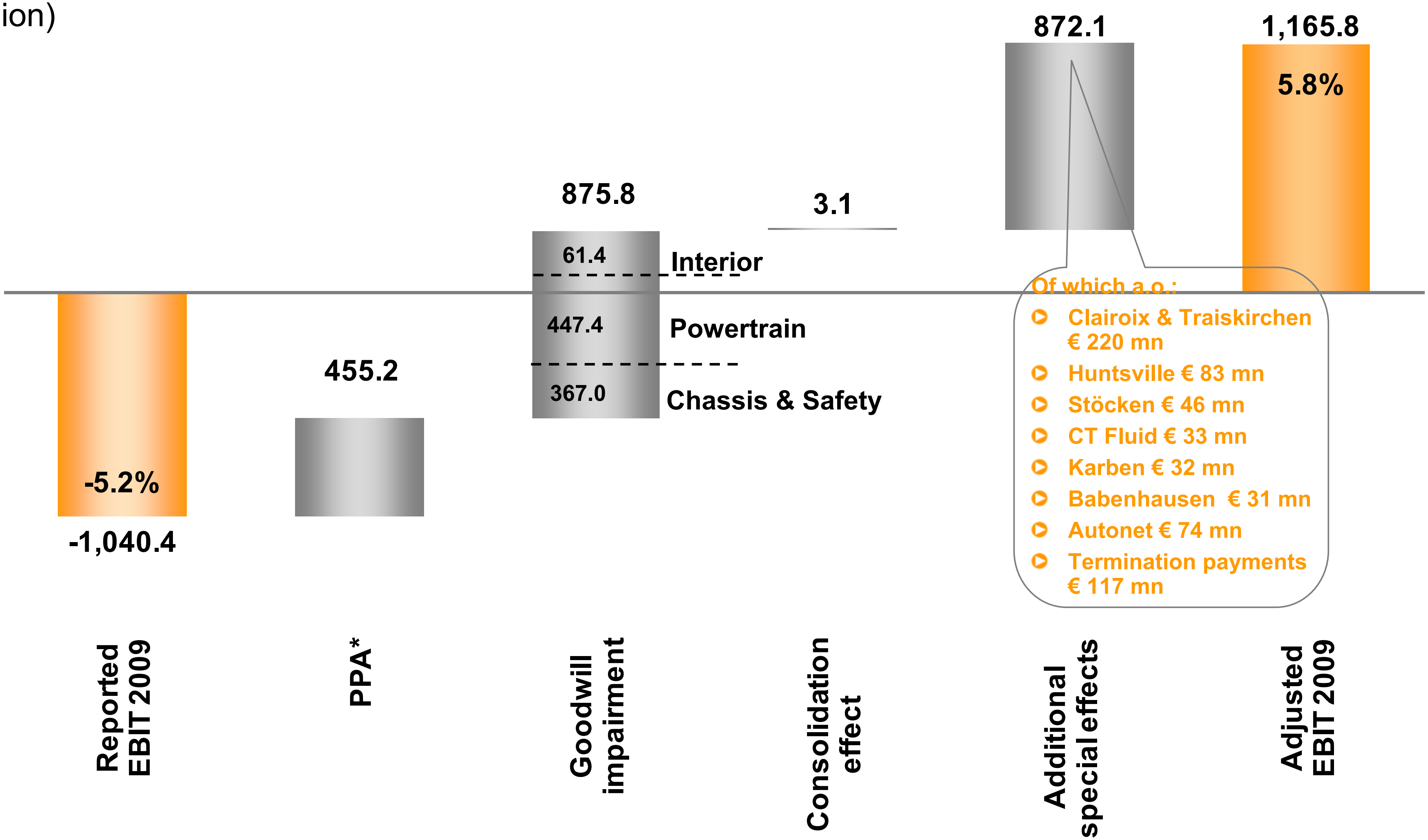
	FY 07	FY 08	FY 09
adj. EBIT		1,747.0 *	1,165.8 **
adj. EBIT margin		7.3%	5.8%

* EBIT w/o amortization of intangibles from PPA, consolidation (€ -20.0 mn) and special effects (€ -1,517.0 mn)

** EBIT w/o amortization of intangibles from PPA, consolidation (€ -3.1 mn) and special effects (€ -1,747.9 mn)

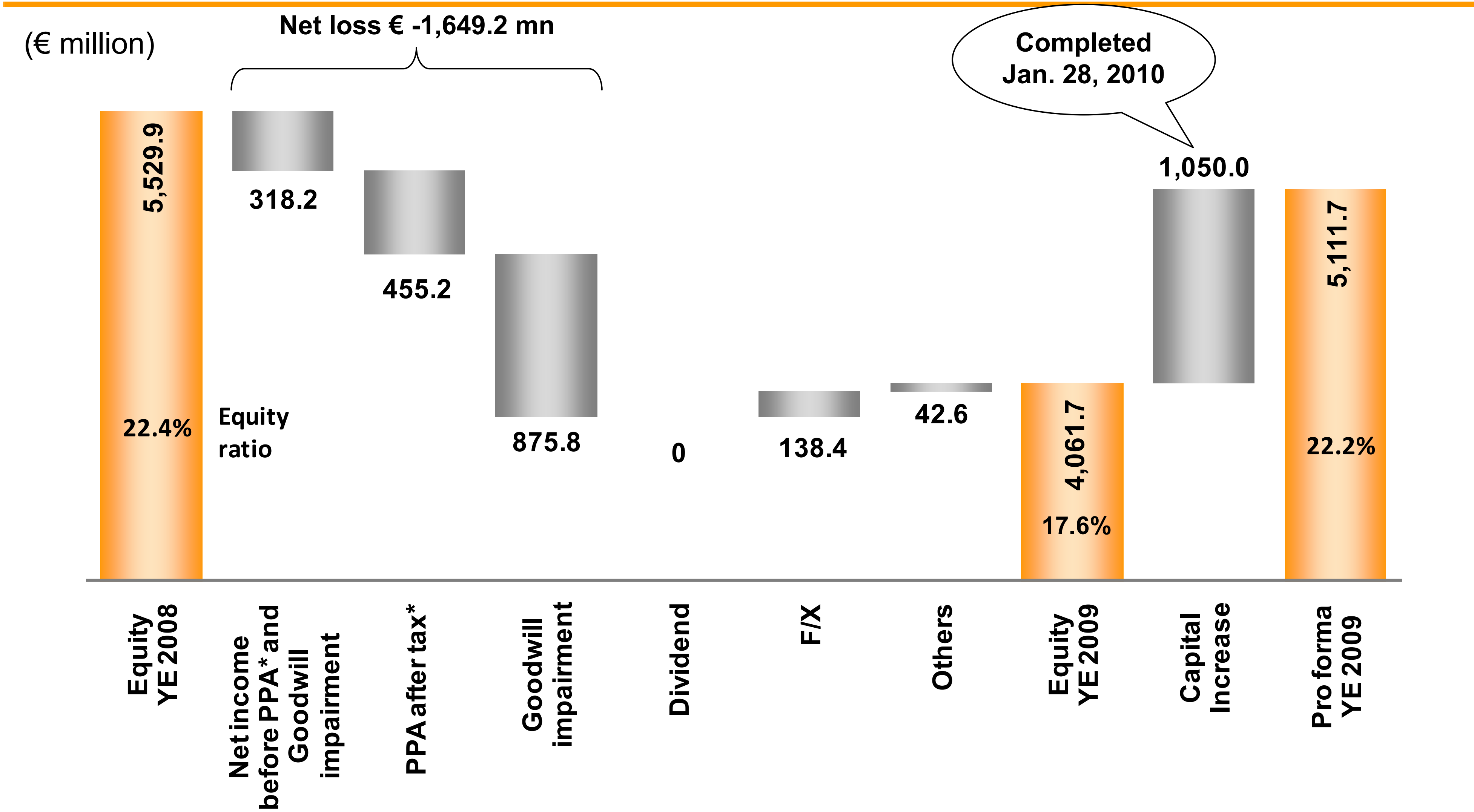
Continental Corporation
Adj. EBIT Walk-Down

(€ million)



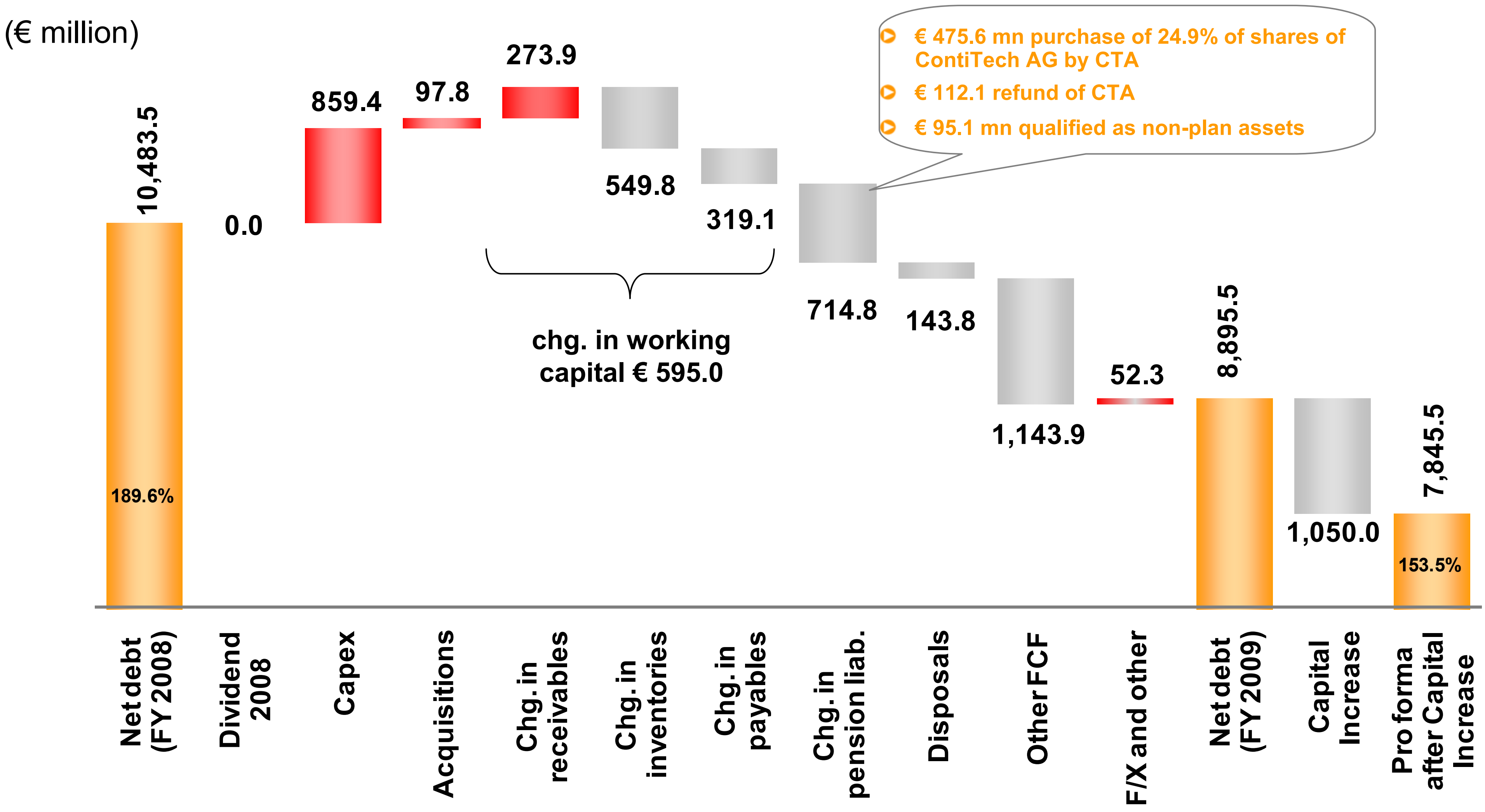
* Amortization of intangibles from PPA incl. impairments on intangible assets from PPA

Continental Corporation
Equity Bridge 2008 to 2009



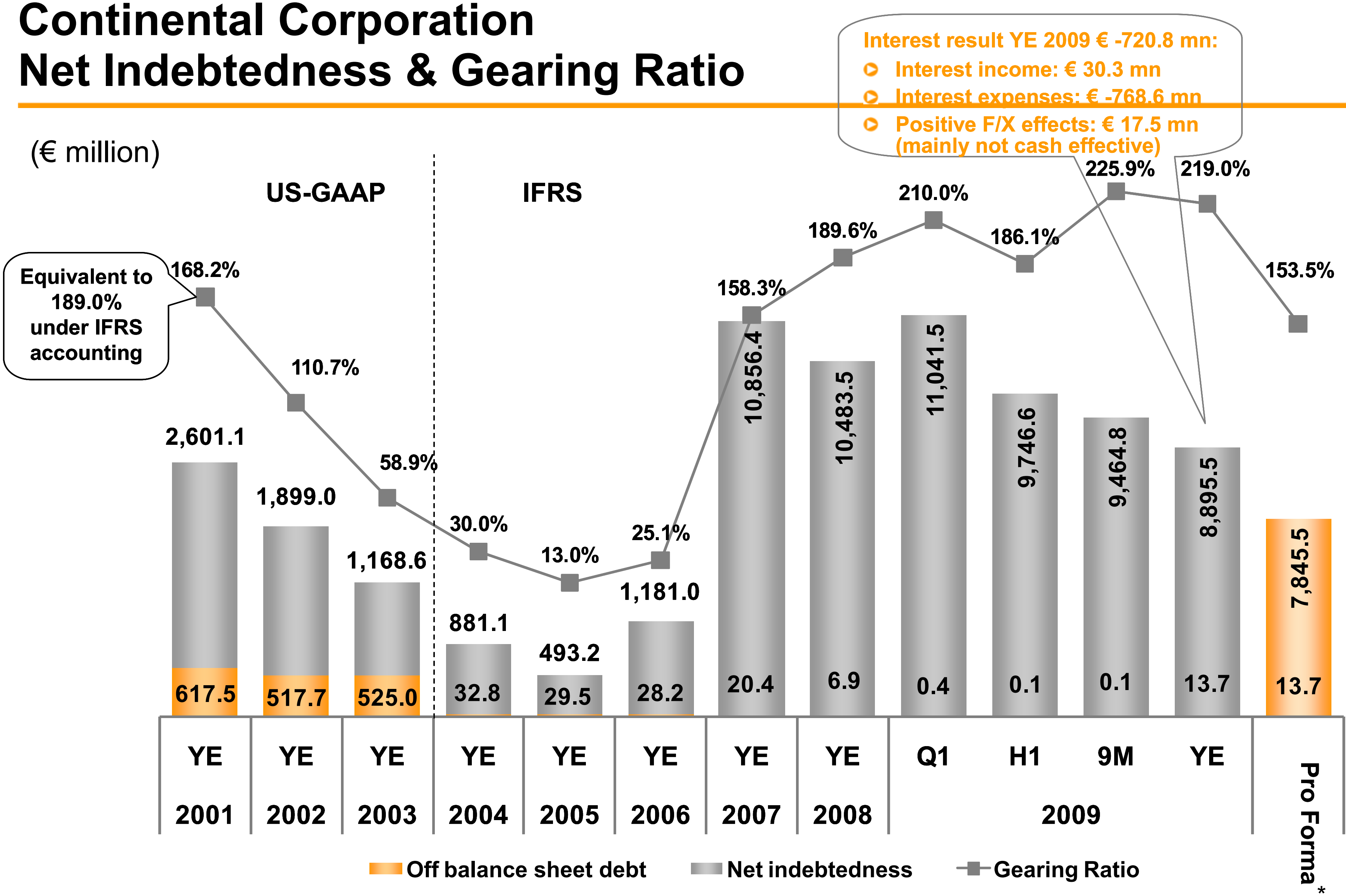
* Amortization of intangibles from PPA

Continental Corporation
Net Indebtedness Walk-Down (FY 2008 to FY 2009)



* Of subsidiaries and management units

Continental Corporation
Net Indebtedness & Gearing Ratio

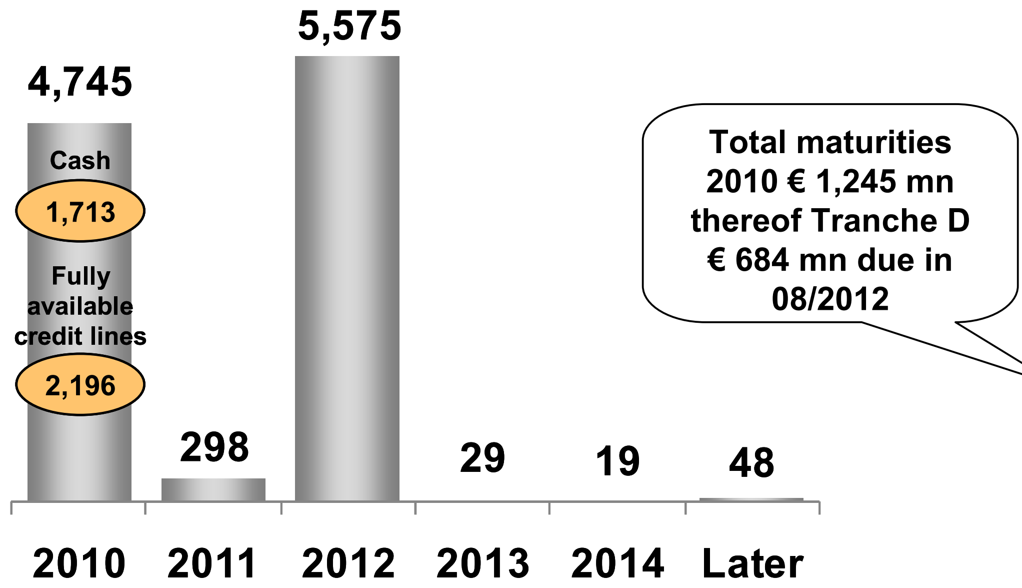


* Including net proceeds from capital increase in Jan 2010 in the amount of € 1.05 bn

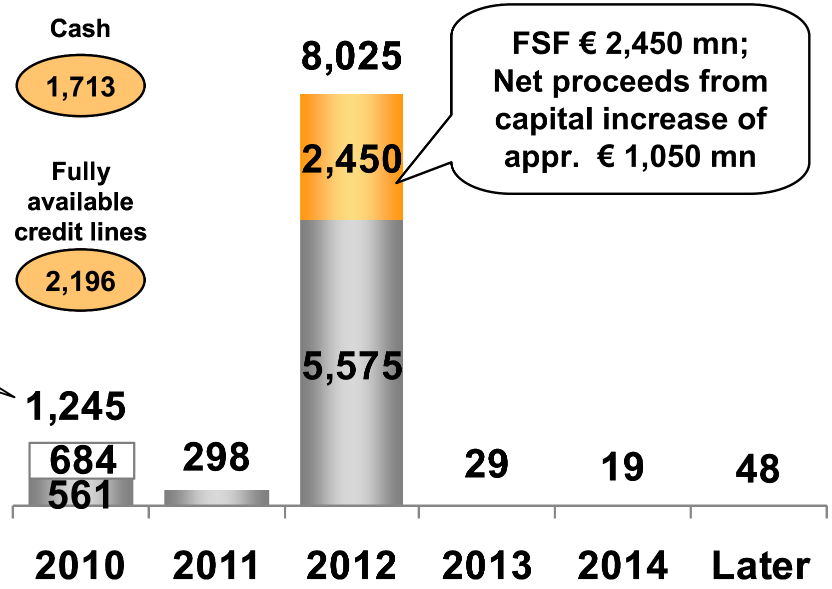
Continental Corporation
Financial Indebtedness - Maturity Scheme

YE 2009

(€ million)



Pro-forma for capital increase and Forward Start Facility



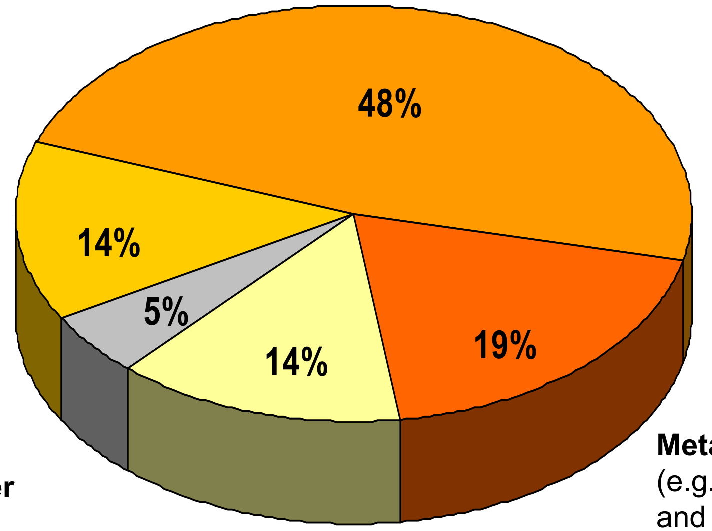
- Cash and undrawn (fully committed) credit lines amounted to € 3.9 bn at YE 2009
- Tranche D amounted to € 684 mn at YE 2009 and is now accounted as maturity in 2010 but will not become due before Aug 2012

- 2012 maturities from VDO facility as of today:
  - Tranche C € 5.0 bn
  - Tranche D at drawn amount
  - FSF* € 2.45 bn

* FSF will pay down outstanding amounts under Tranche B in August 2010

Continental Corporation
Purchasing / Production Materials 2009

Total production material purchased in 2009
€ 8.2 bn
(70% of total purchased volume)



Purchasing Contracts:

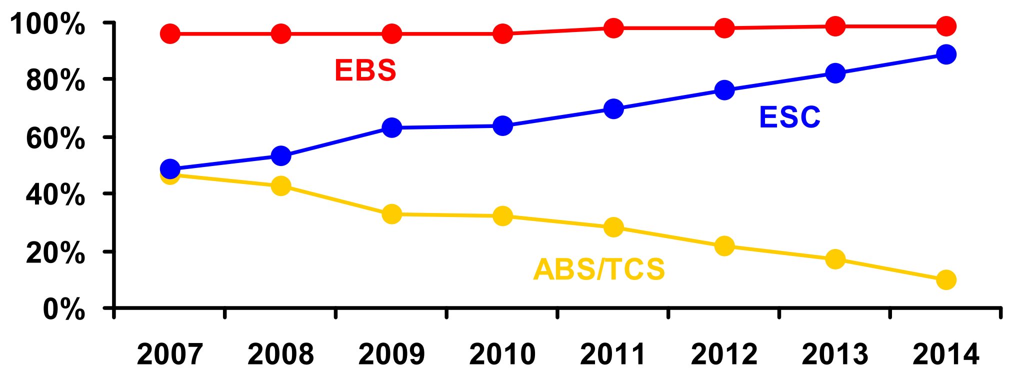
- We are aiming for long-term contracts with our strategic suppliers.
- Oil derivatives for chemical products cause a time difference until realization in purchase price of 2-6 months from spot price.
- Main sources for natural rubber are Thailand, Malaysia and Indonesia.
- Continental has a wide range of worldwide sources for production materials.

IV. Market Data

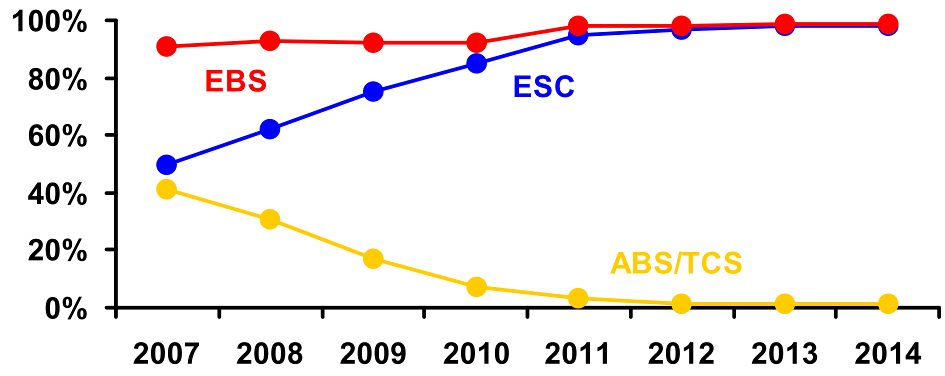
Market Data
Increasing Installation Rates of Electronic Brake Systems

Installation Rates for Passenger Cars & Light Trucks

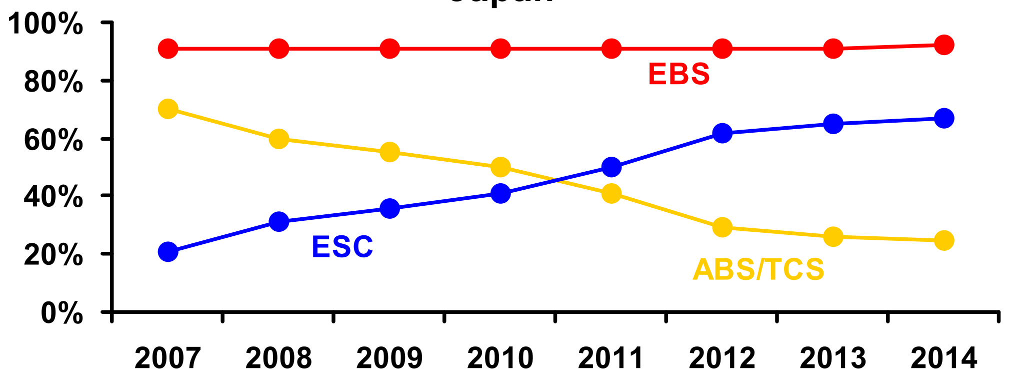
Europe



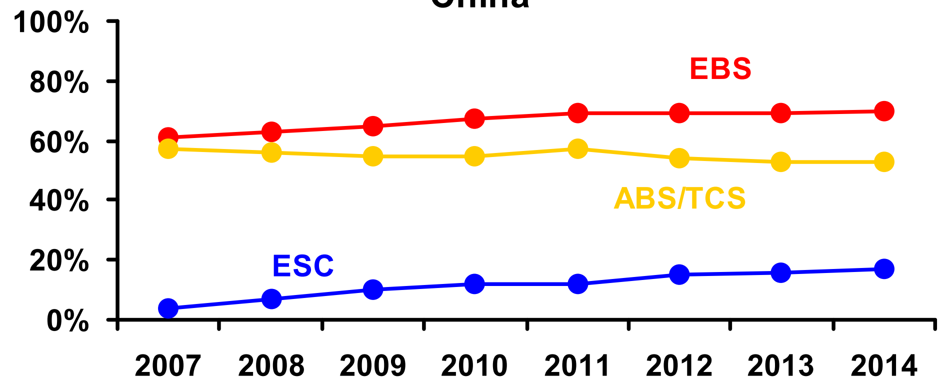
North America



Japan



China*

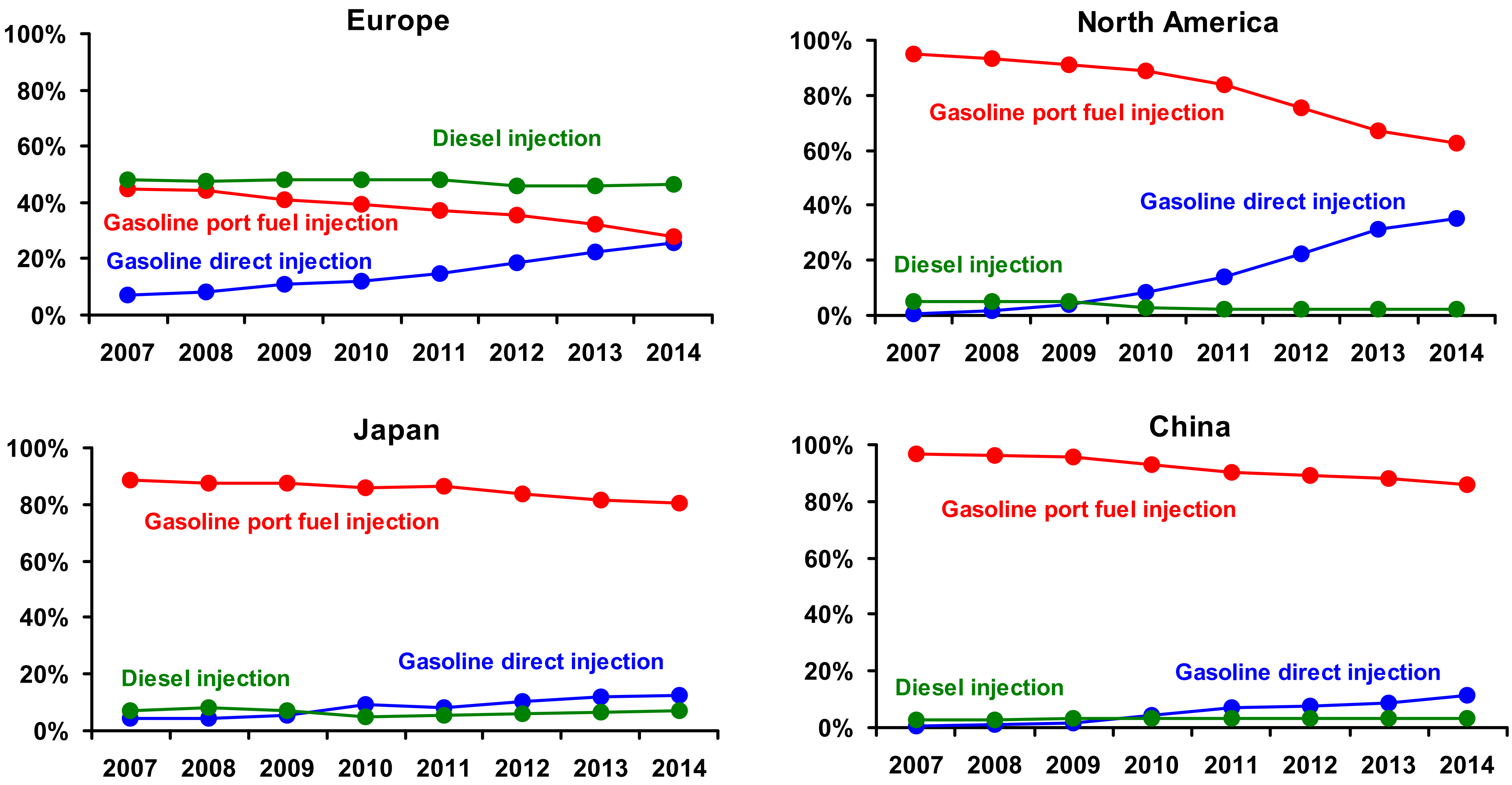


Source: Continental Estimates

*Excl. local trucks

Market Data
Installation Rates of Fuel Injection Systems*

Installation Rates Passenger Cars & Light Trucks

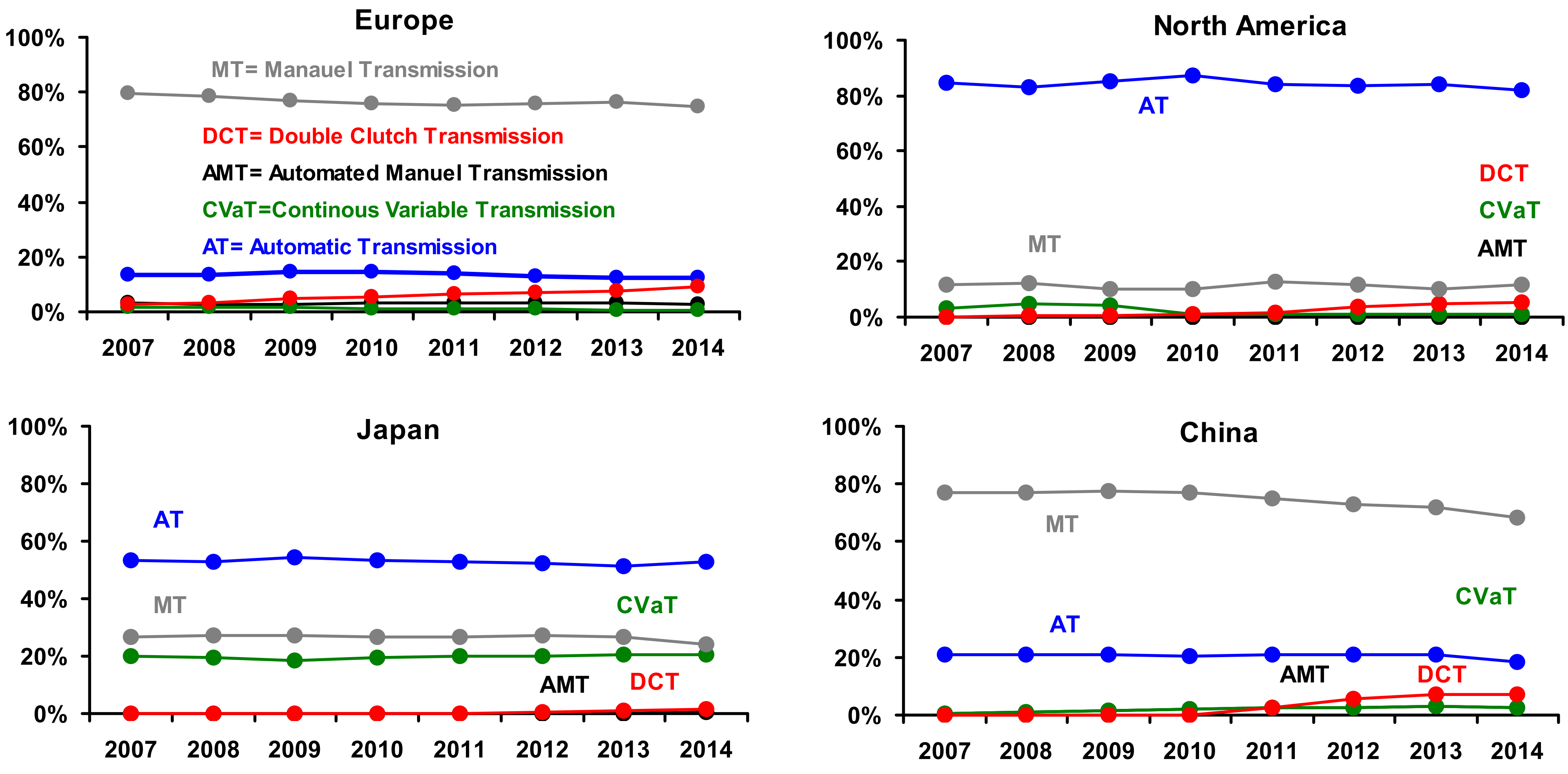


Source: Continental Estimates

*Based on production of diesel and gasoline engines

Market Data
Increasing Installation Rates of Double Clutch Transmission*

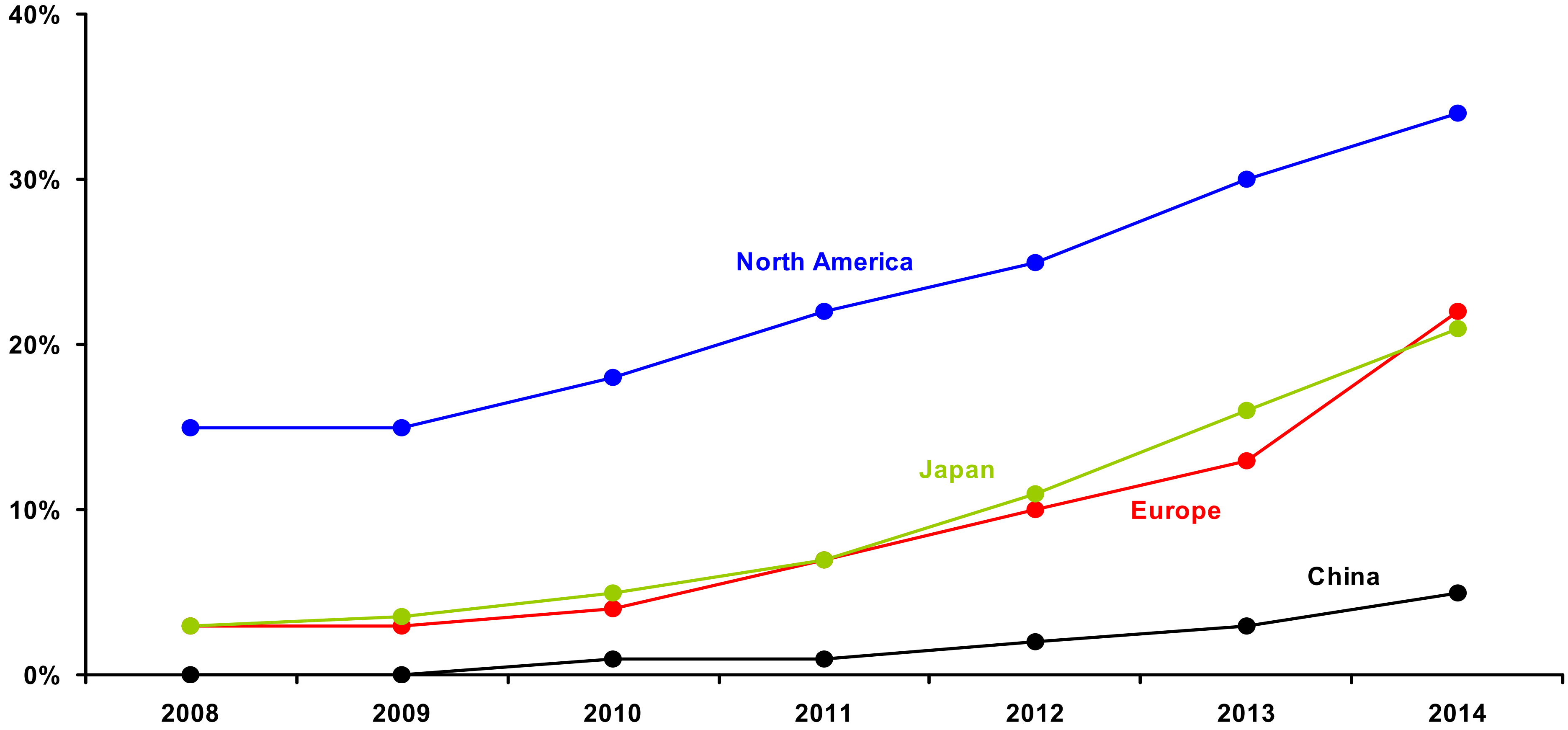
Installation Rates Passenger Cars & Light Trucks



Source: Continental Estimates

*Based on production of gearboxes

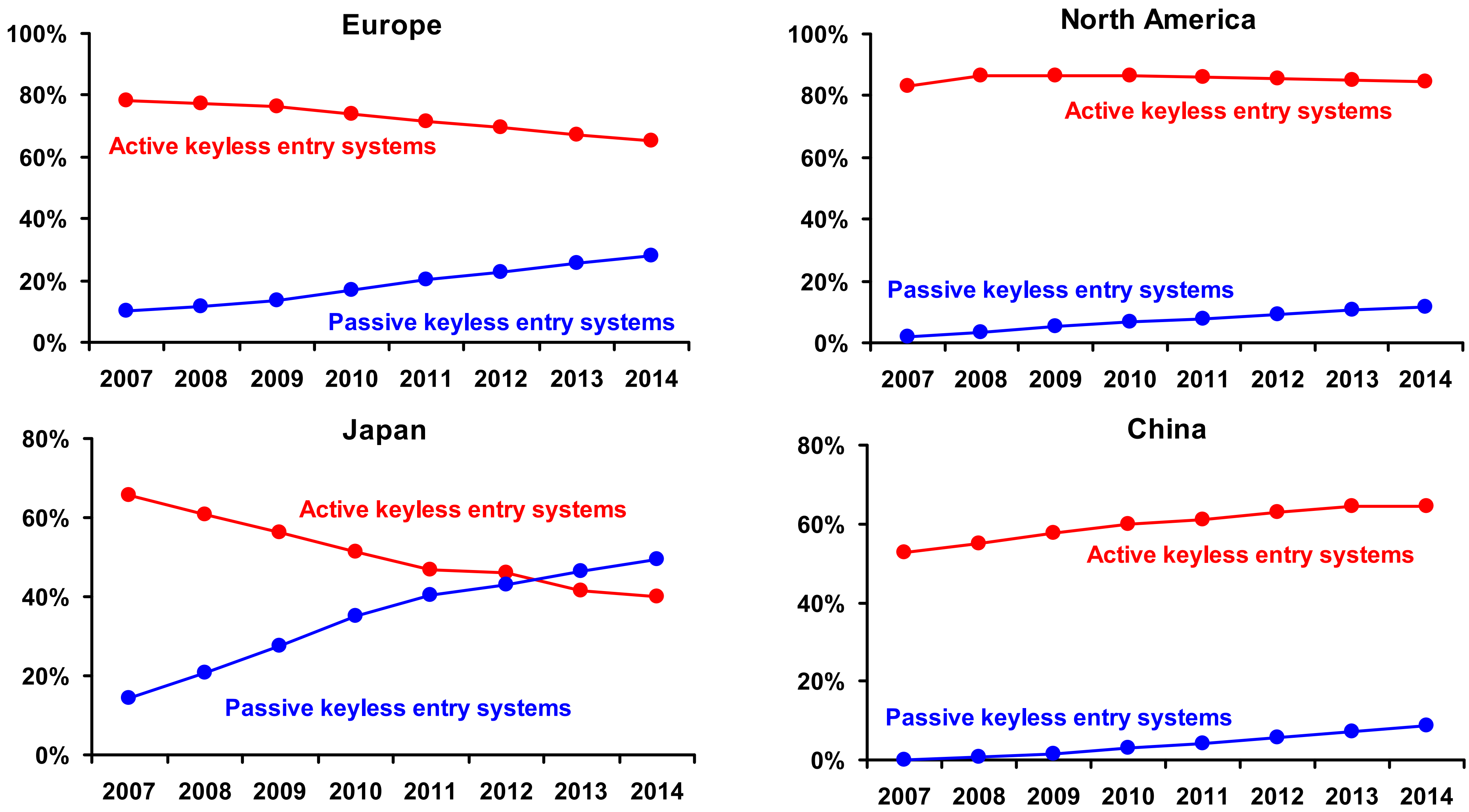
Market Data
Increasing Installation Rates of Embedded Telematics*



Source: Continental Estimates

*Based on sales (units)

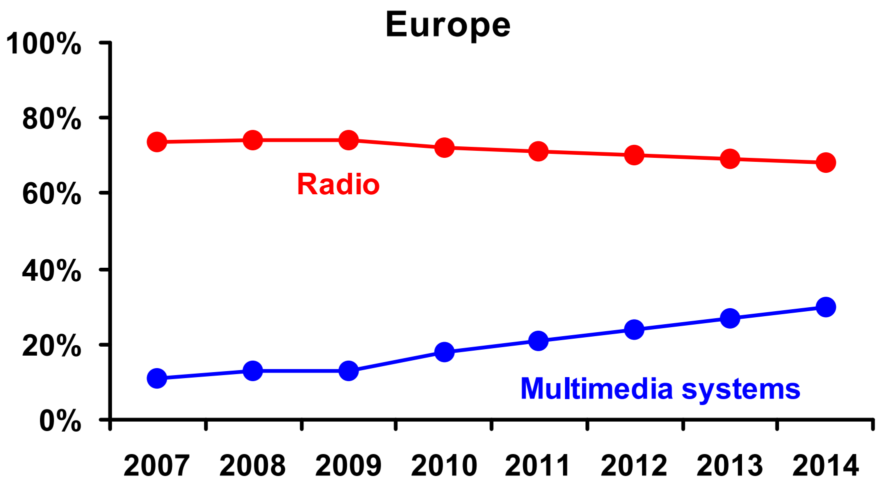
Market Data
Increasing Installation Rates of Keyless Entry Systems*

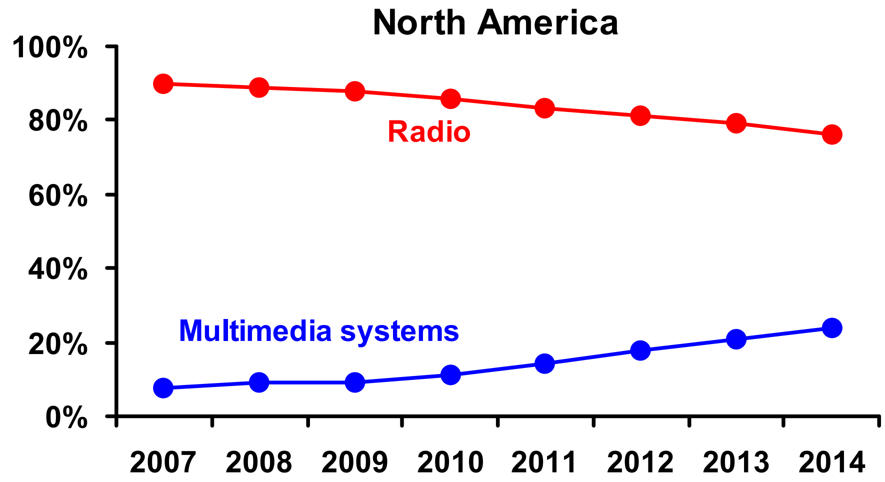


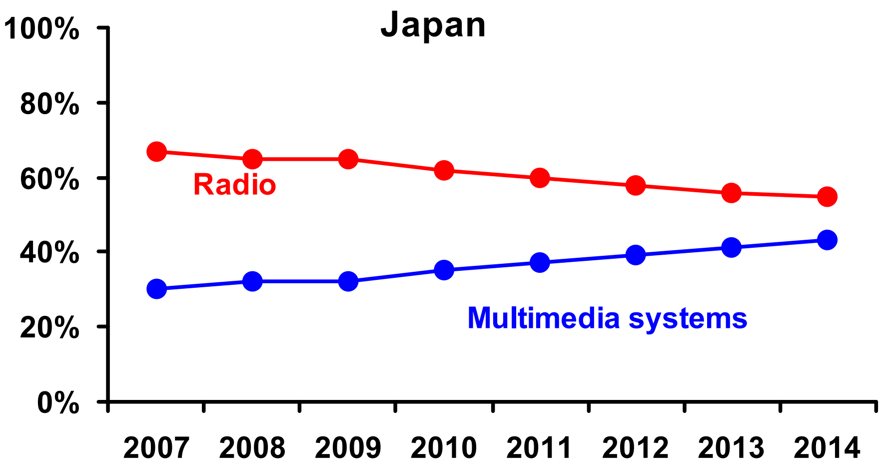
Source: Strategy Analytics

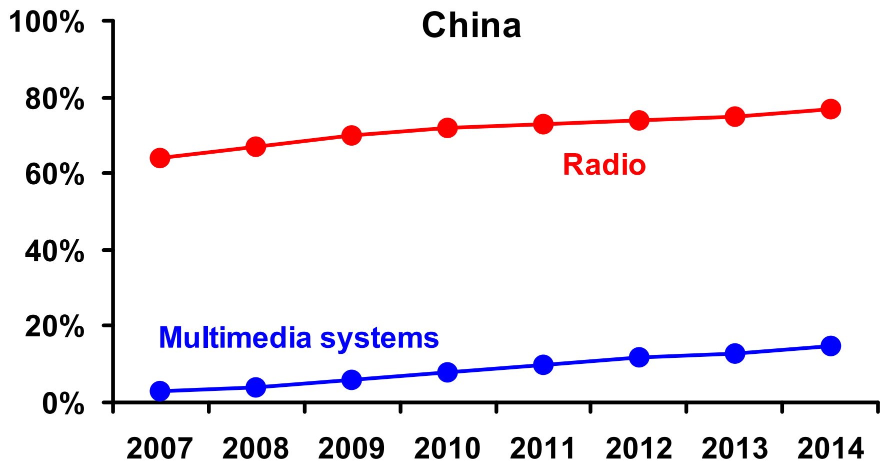
*Based on sales (units)

Market Data
Increasing Installation Rates of Multimedia Systems*









Source: Continental Estimates

* Navigation stand-alone system and navigation systems with enriched multimedia functions

Market Data
Production of Light Vehicles* 2008 – 2011

(in million units)

	2008	2009	2010	2011
Western Europe	14.6	11.9	11.8	12.7
Eastern Europe	6.6	4.9	4.8	5.5
NAFTA	12.6	8.5	10.2	11.8
South America	3.8	3.6	3.8	4.0
Asia	28.7	28.2	30.6	33.3
Africa & Middle East	1.9	1.8	1.8	2.0
Total	**68.2**	**58.8**	**63.0**	**69.3**

Source: Global Insight and Continental estimates

* Estimates for 2009-2011 for passenger cars and light trucks < 6 tons (including vans)

Market Data
Production of Heavy Vehicles* 2008 – 2011

(in thousand units)

	2008	2009	2010	2011
Western Europe	548	196	269	429
Eastern Europe	197	71	94	147
NAFTA	353	210	250	356
South America	193	129	141	167
Asia	1,415	1,241	1,356	1,529
Total	**2,706**	**1,846**	**2,110**	**2,628**

Source: Global Insight and Continental estimates

* Estimates for 2009-2011 for trucks > 6 tons

Market Data
World Light Vehicle Tire Sales* 2008 - 2012

(in million units)

	2008	2009	2010	2011	2012
Americas	**392**	**358**	**375**	**401**	**422**
NAFTA	322	292	305	328	344
South America	70	66	70	73	78
Europe	**375**	**342**	**347**	**367**	**396**
Western Europe	274	263	260	271	283
Central Europe	36	34	35	38	40
Eastern Europe	65	45	52	58	73
Asia	**352**	**338**	**361**	**395**	**433**
Oceania	**21**	**19**	**20**	**21**	**23**
Africa	**32**	**31**	**33**	**35**	**37**
Middle East & Turkey	**63**	**64**	**68**	**74**	**82**
Total	**1,234**	**1,151**	**1,203**	**1,294**	**1,392**

Source: LMC World Tyre Forecast Service, September 2009 and Continental estimates

* Estimates for 2009-2012 for OE and Replacement

Market Data
Medium and Heavy Truck Tire Sales* 2008 - 2012

(in million units)

	2008	2009	2010	2011	2012
Americas	**37**	**31**	**34**	**38**	**41**
NAFTA	23	19	21	24	26
South America	14	12	13	14	15
Europe	**28**	**20**	**21**	**25**	**28**
Western Europe	14	10	10	12	14
Central Europe	2	2	2	2	3
Eastern Europe	11	8	9	10	12
Asia	**74**	**71**	**74**	**82**	**89**
Oceania	**2**	**2**	**2**	**2**	**2**
Africa	**6**	**6**	**6**	**6**	**7**
Middle East & Turkey	**10**	**10**	**10**	**11**	**12**
Total	**156**	**139**	**147**	**163**	**179**

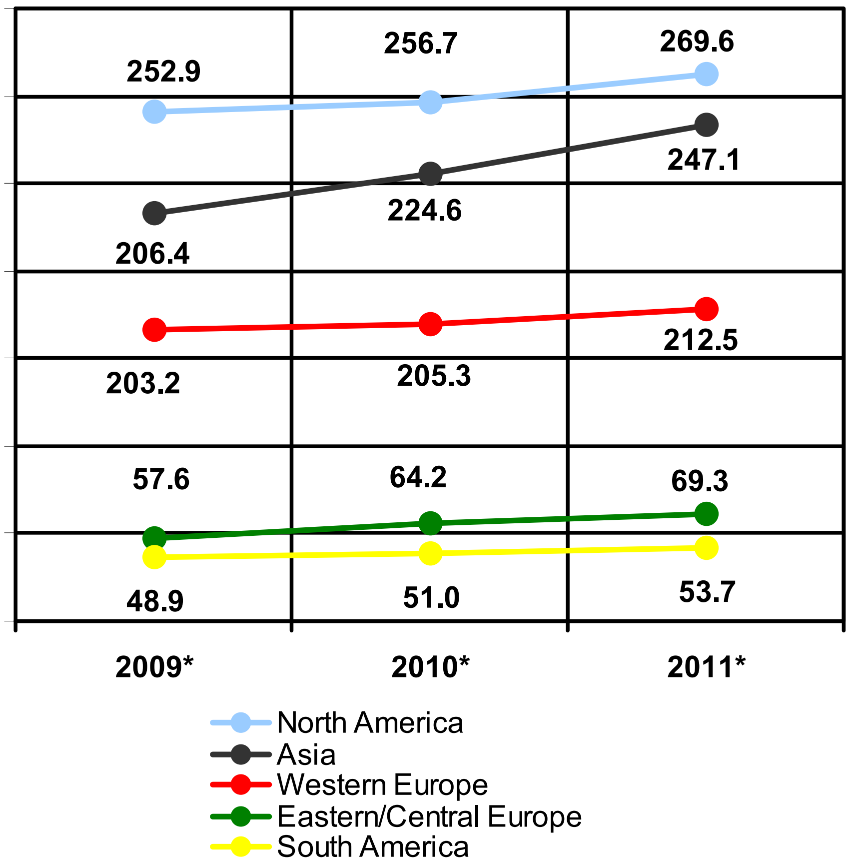
Source: LMC World Tyre Forecast Service, September 2009

* Estimates for 2009-2012 for OE and Replacement

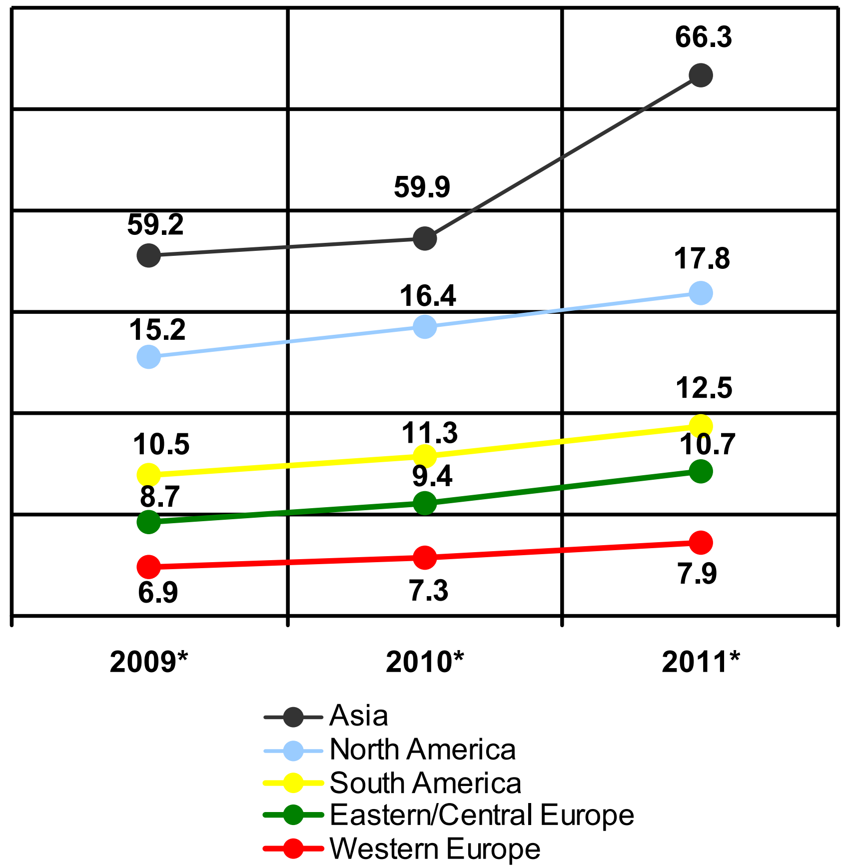
Market Data
Replacement Tire Market – Sales Outlook

(in million units)

Replacement of passenger, light truck and 4x4 tires



Replacement of truck tires



Source: LMC World Tyre Forecast Service, September 2009 and Continental estimates

* Estimates

V. Automotive Group

Automotive Group
Key Figures

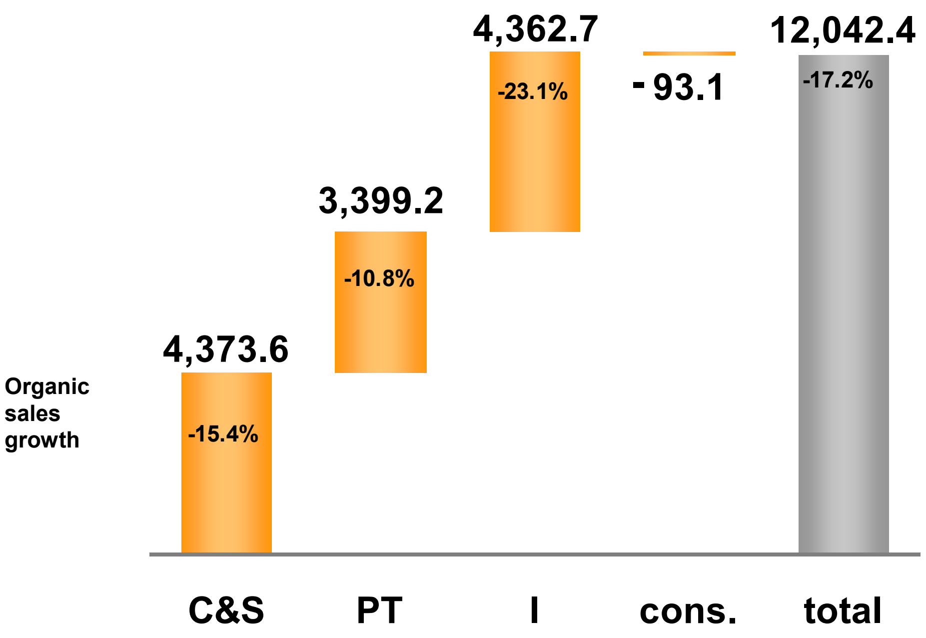
(€ million)	2007*	2008	2009
Sales	7,295.9	14,900.0	12,042.4
EBITDA	903.7	1,428.8	608.9
in % of sales	12.4	9.6	5.1
EBIT	504.3	-1,205.8	-1,561.6
in % of sales	6.9	-8.1	-13.0
EBIT adjusted 1)		824.6	192.0
in % of sales 1)		5.7	1.6
Operating Assets (avg.)	6,364.6	14,734.3	12,015.9
ROCE (avg.) in %	7.9	-8.2	-13.0
R&D expense	623.9	1,276.2	1,144.3
in % of sales	8.6	8.6	9.5
Capex 2)	474.9	1,095.6	538.1
in % of sales	6.5	7.4	4.5
Depreciation & amortization 3)	399.4	2,634.6	2,170.5
in % of sales	5.5	17.7	18.0
thereof impairment4)	6.8	1,327.5	949.0

* Since December 2007 incl. Siemens VDO
1) EBIT w/o amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation
2) Capex including software
3) Excluding write-downs of investments
4) 2008: including goodwill impairment of € 1,230.0 mn
2009: including goodwill impairment of € 875.8 mn

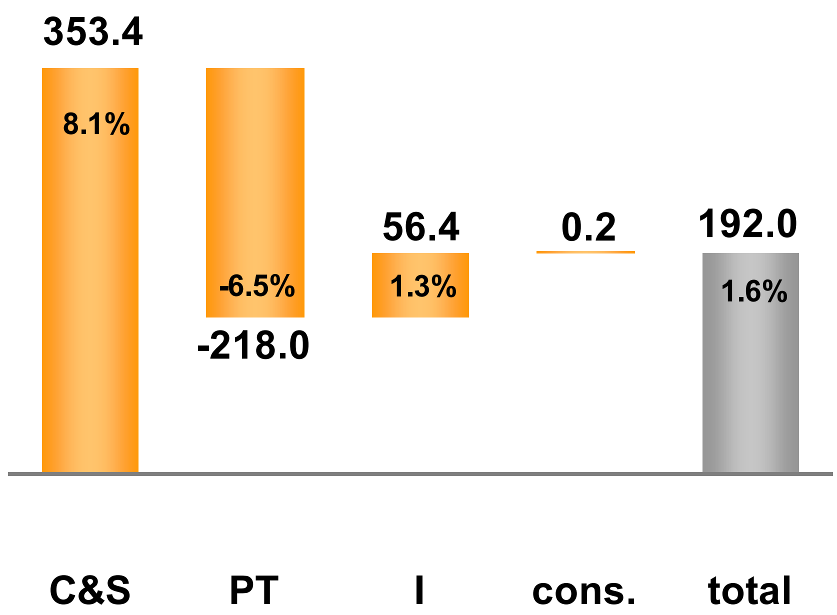
Automotive Group Financials

(€ million)

Automotive Group: Sales by division and organic growth



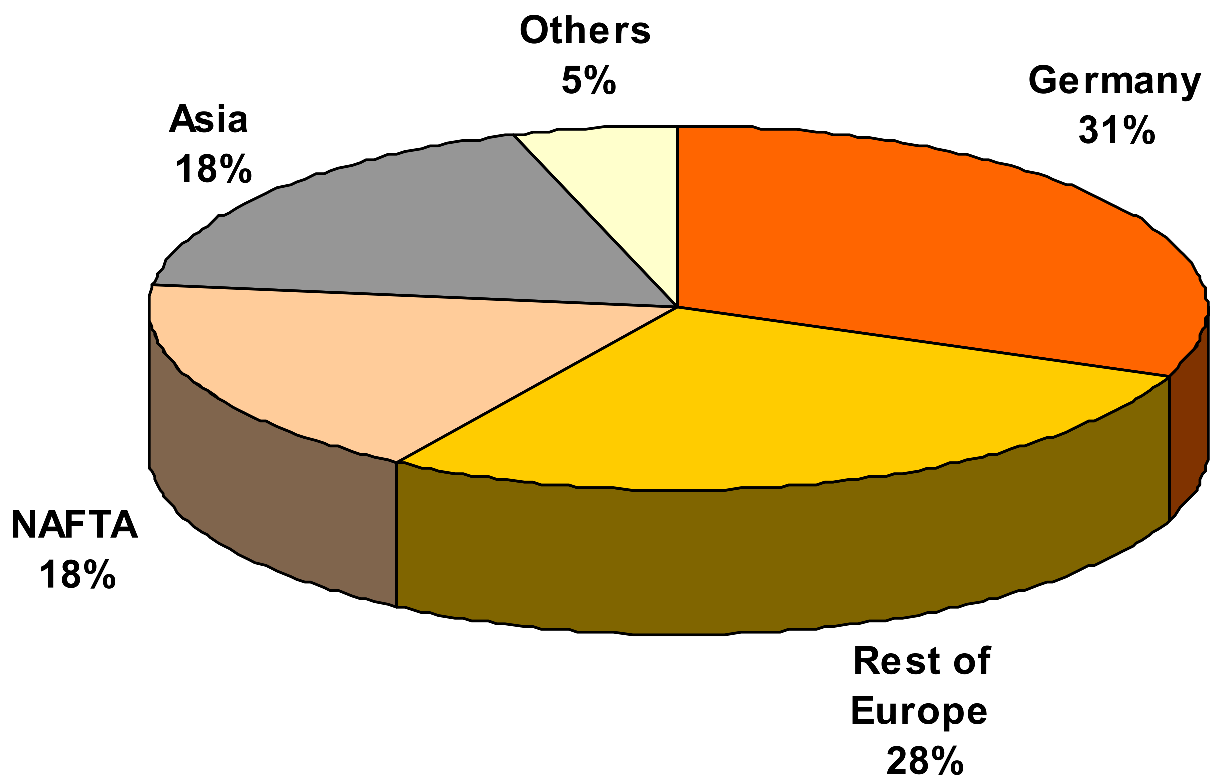
Adj. EBIT* and adj. EBIT* margin by division



* W/o amortization of intangibles from PPA, consolidation and special effects

Automotive Group
Sales Structure by Region

Sales in 2009: € 12.0 bn



V.1. Chassis & Safety

Chassis & Safety
Business Structure

Chassis & Safety

Electronic Brake Systems

- Hydraulic-electronic control units (HECU)
  - ABS
  - ESC
  - MAB/MIB
- Software functions
  - Regenerative brake system
  - Hill start assist
  - Hill descent control
  - Deflation detection system
  - Hydraulic brake assist
  - Trailer stability program

Hydraulic Brake Systems

- Calipers & discs
- Drum brakes
- Brake hoses
- Boosters
- Tandem master cylinders
- Electric parking brakes
- Pedal modules
- Brake pressure regulators

Sensorics

- Wheel speed sensors
- Transmission speed sensors
- Engine speed sensors
- Sensor clusters
- Inertial measuring units
- Torque sensors
- Steering angle sensors
- Buckle switch sensors
- Chassis sensors
- Seat position sensors

Passive Safety & ADAS

- Airbag control units with & w/o roll over sensors
- Hybrid gateways
- Pre-crash sensors
- Force sensor interfaces
- Occupant classification systems
- Advanced driver assistance systems:
  - Adaptive cruise control
  - Collision mitigation system
  - Lane keeping assistance
  - Lane change assistance

  using:
    - RADAR
    - LIDAR
    - CAMERA
    - Sensor fusion ECU

Chassis Components

- Electronic control units (ECU) for:
  - ABS & ESC (tier 1 customer)
  - Chassis control management
  - Damping control
  - Dynamic roll stabilization
  - Electric parking brake
- Accelerator force feedback pedal
- Active rear axle kinematics
- Steering electronic control unit
- Steering power pack
- Suspension systems & components (e. g. air spring module, air supply unit, suspension ECU, sensors)
- Washer systems and components (e.g. hose, nozzle, pump, reservoir) for HLC & windshield washer

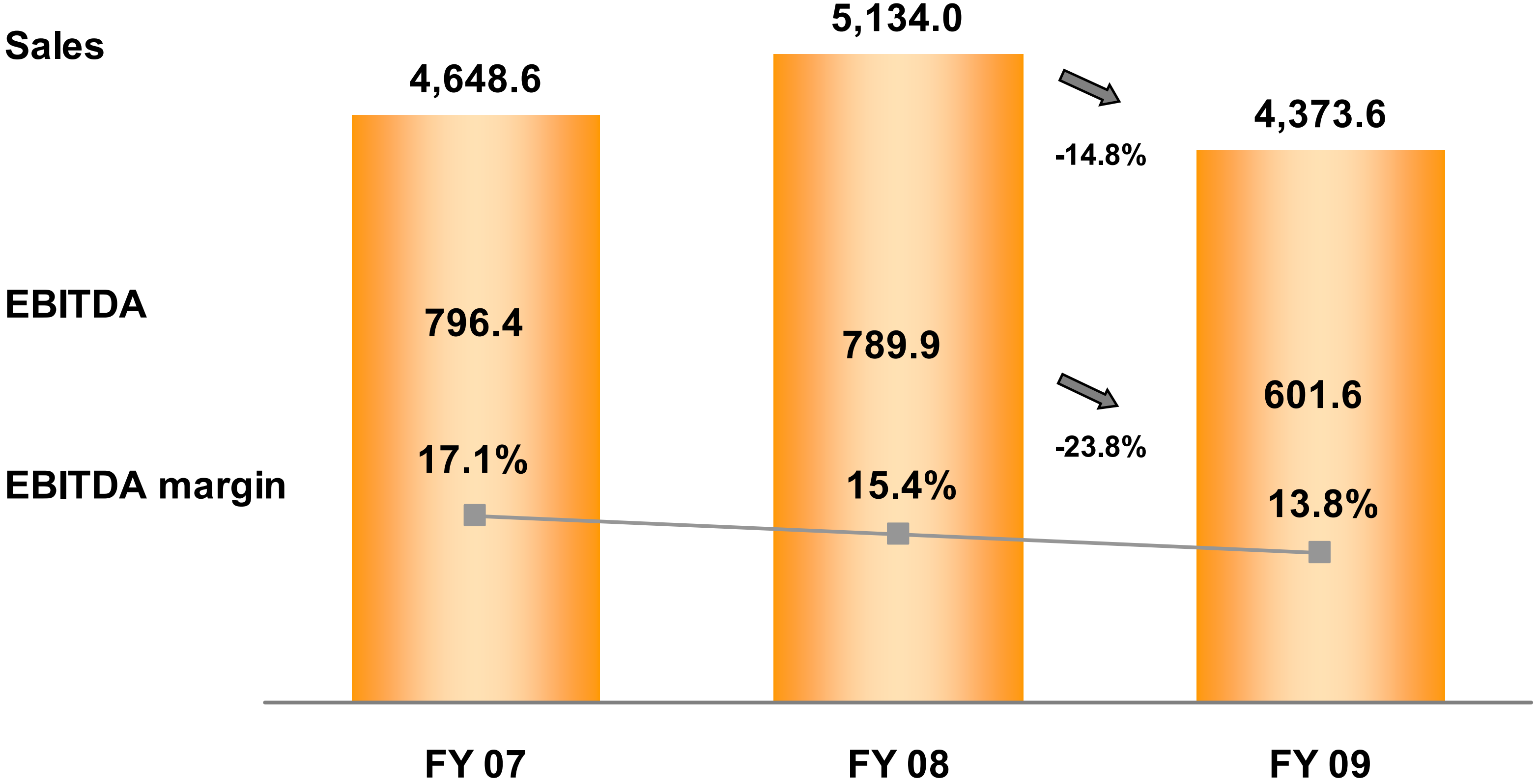
Chassis & Safety
Key Figures

(€ million)	2007*	2008	2009
Sales	4,648.6	5,134.0	4,373.6
EBITDA	796.4	789.9	601.6
in % of sales	17.1	15.4	13.8
EBIT	567.0	303.1	-102.5
in % of sales	12.2	5.9	-2.3
EBIT adjusted 1)		512.0	353.4
in % of sales 1)		10.0	8.1
Operating Assets (avg.)	2,876.6	4,494.4	4,034.0
ROCE (avg.) in %	19.7	6.7	-2.5
R&D expense	347.5	423.6	380.8
in % of sales	7.5	8.3	8.7
Capex 2)	279.8	336.0	159.5
in % of sales	6.0	6.5	3.6
Depreciation & amortization 3)	229.4	486.8	704.1
in % of sales	4.9	9.5	16.1
thereof impairment 4)	5.1	150.6	370.4

* Since December 2007 incl. Siemens VDO
1) EBIT w/o amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation
2) Capex including software
3) Excluding write-downs of investments
4) 2008: including goodwill impairment of € 145.2 mn
2009: including goodwill impairment of € 367.0 mn

Chassis & Safety Financials

(€ million)



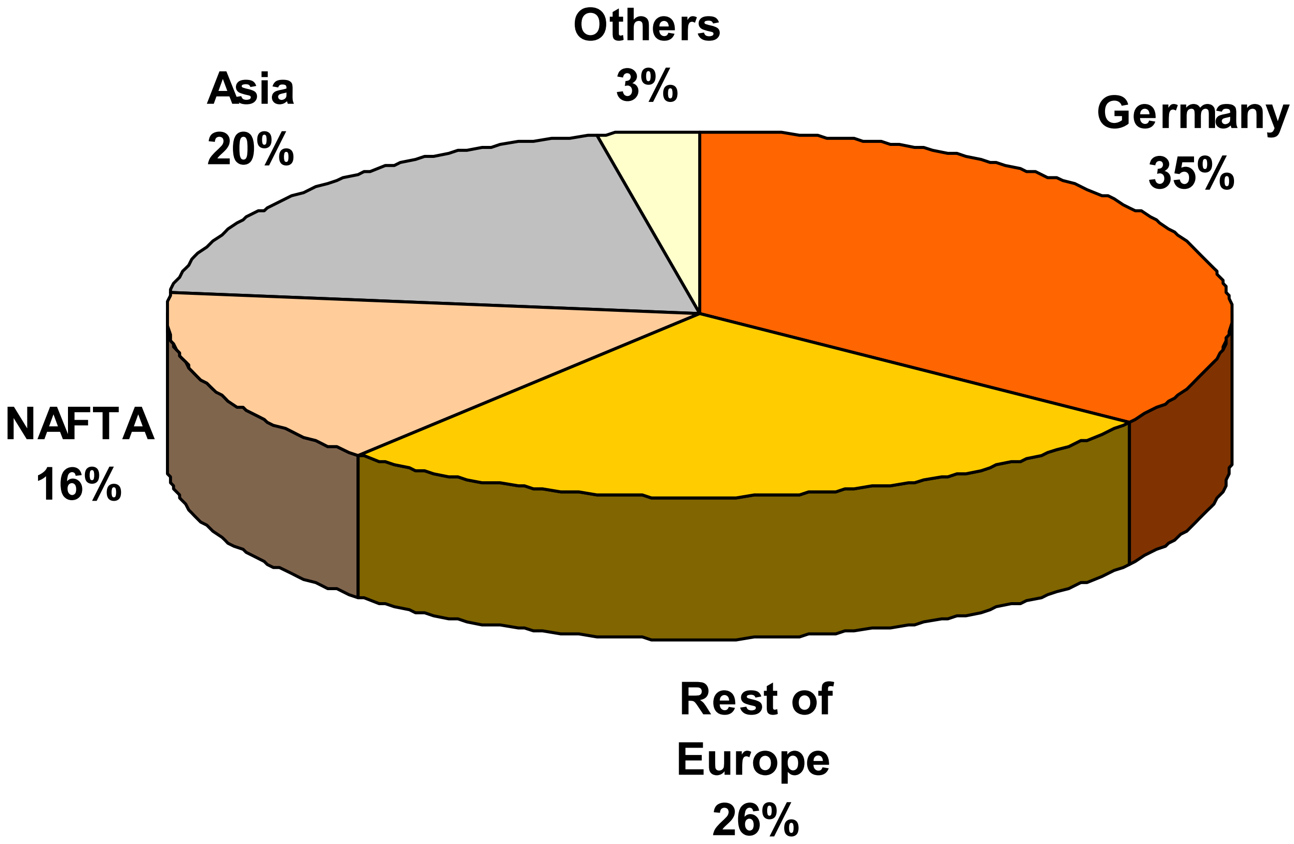
	FY 07	FY 08	FY 09
adj. EBIT		512.0 *	353.4 **
adj. EBIT margin		10.0%	8.1%

* EBIT w/o amortization of intangibles PPA, consolidation (€ 5.4 mn) and special effects (€ -156.4 mn)

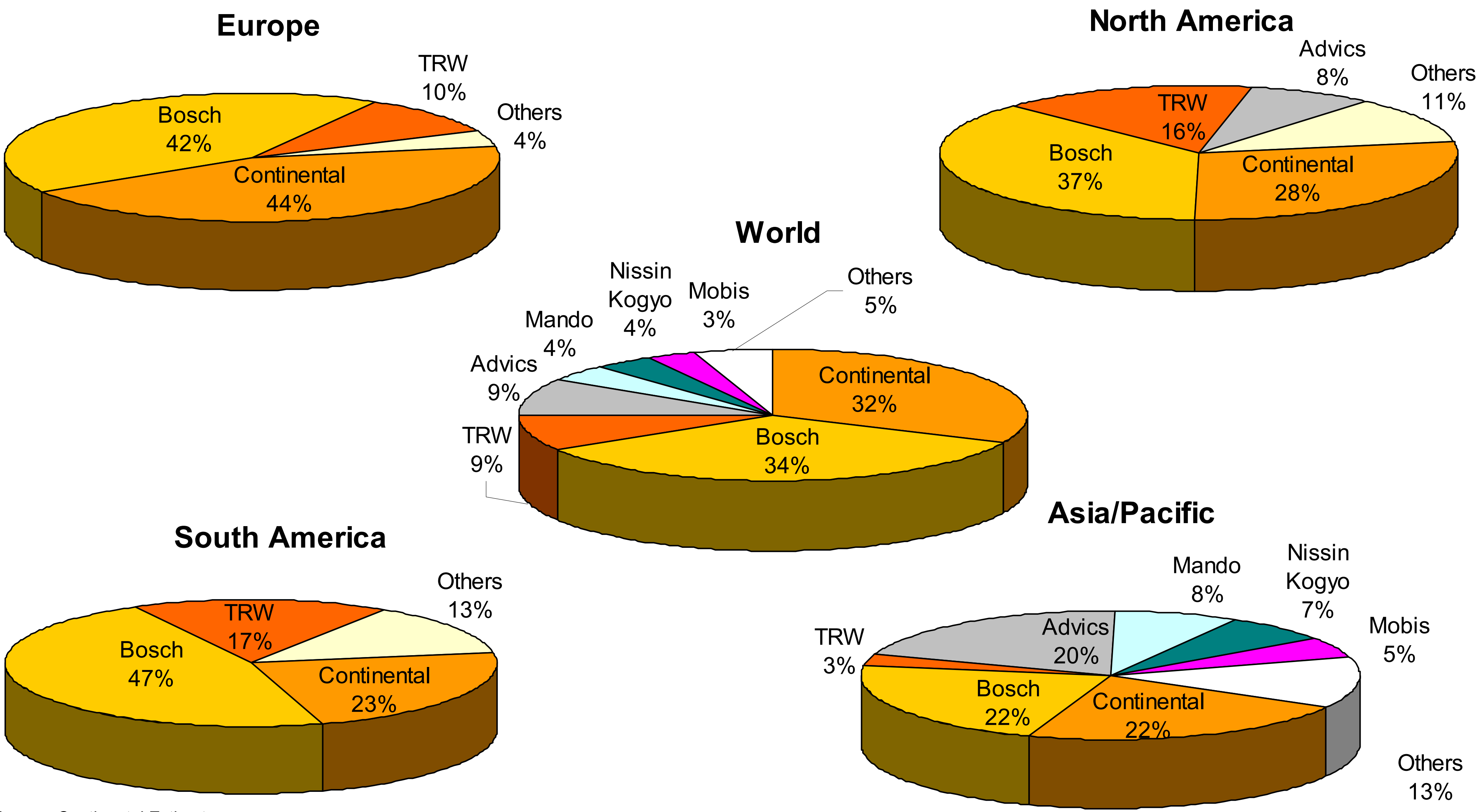
** EBIT w/o amortization of intangibles PPA, consolidation (€ 0.0 mn) and special effects (€ -402.9 mn)

Chassis & Safety
Sales Structure by Region

Sales in 2009: € 4.4 bn



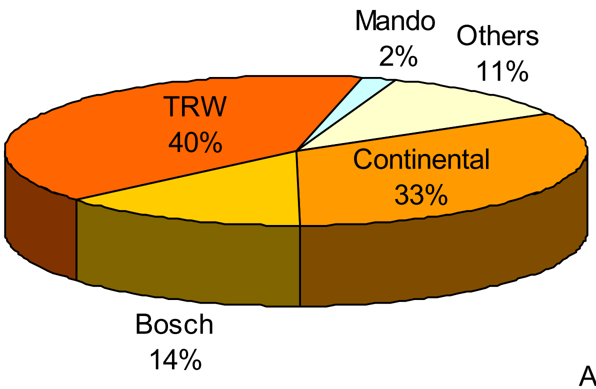
Chassis & Safety
Market Position for Electronic Brake Systems 2009



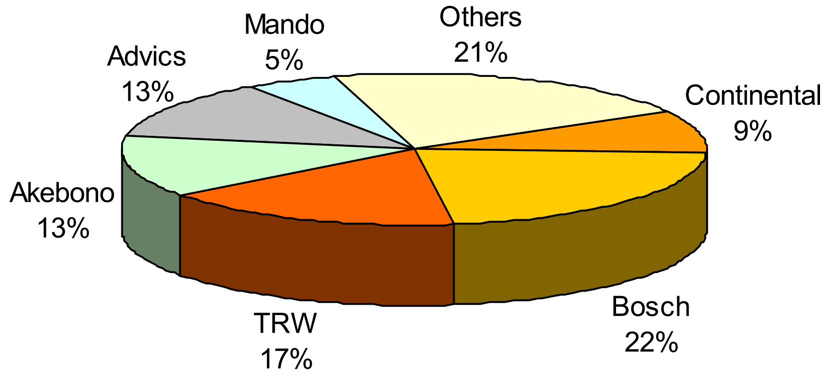
Source: Continental Estimates

Chassis & Safety
Market Position for Foundation Brake Systems 2009

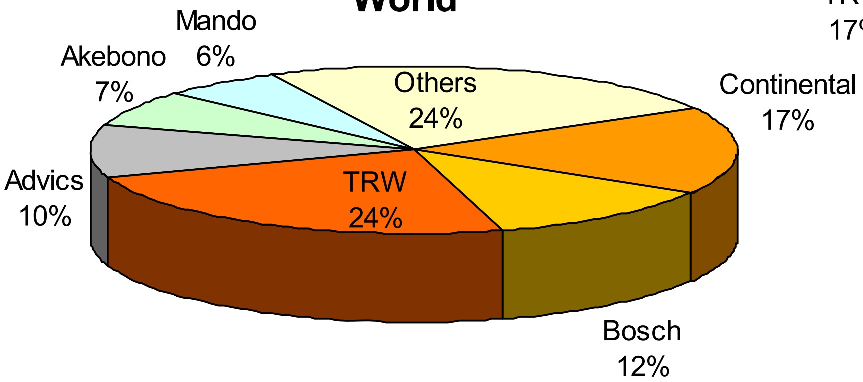
Europe



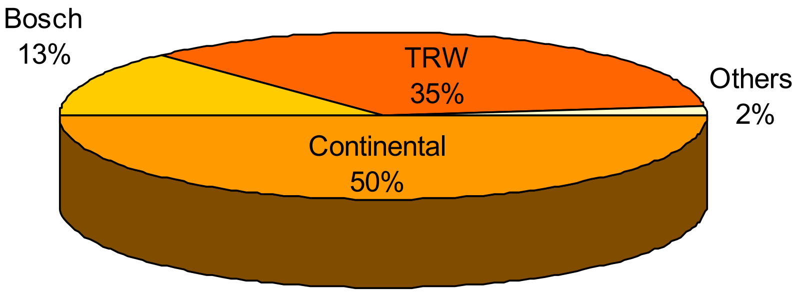
North America



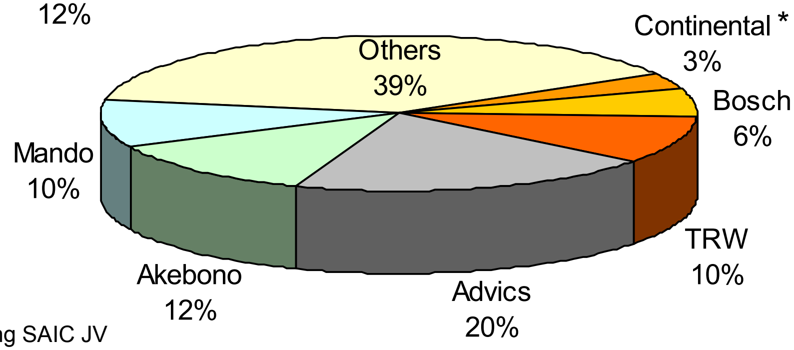
World



South America



Asia/ Pacific

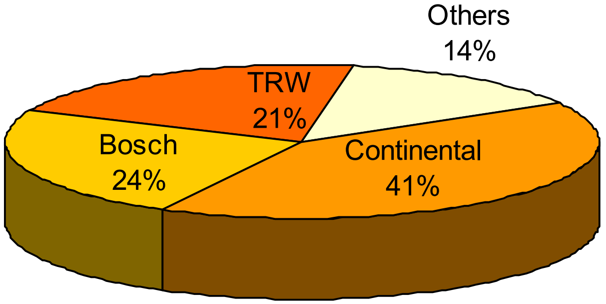


Source: Continental Estimates

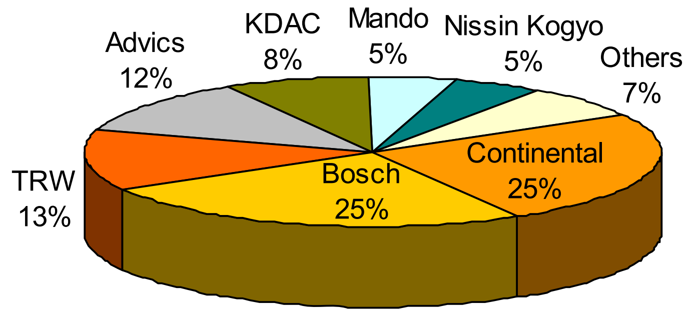
* Continental market share would be 8% including SAIC JV

Chassis & Safety
Market Position for Actuation 2009

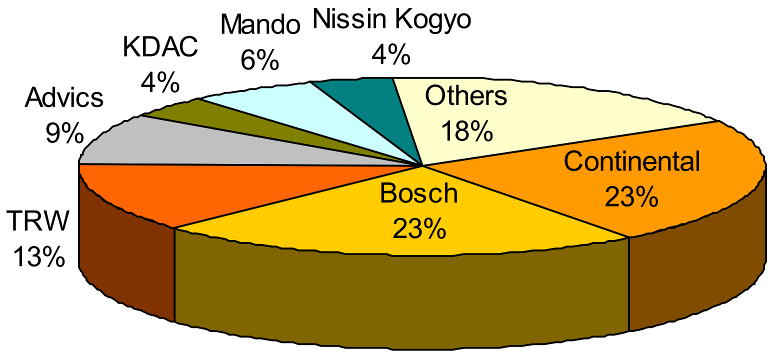
Europe



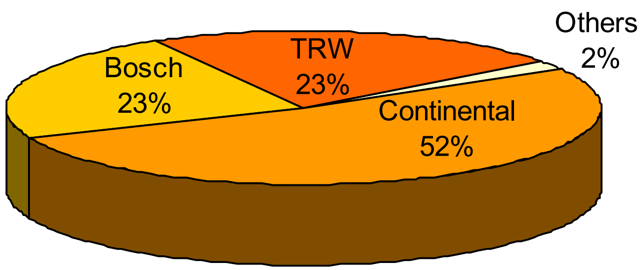
North America



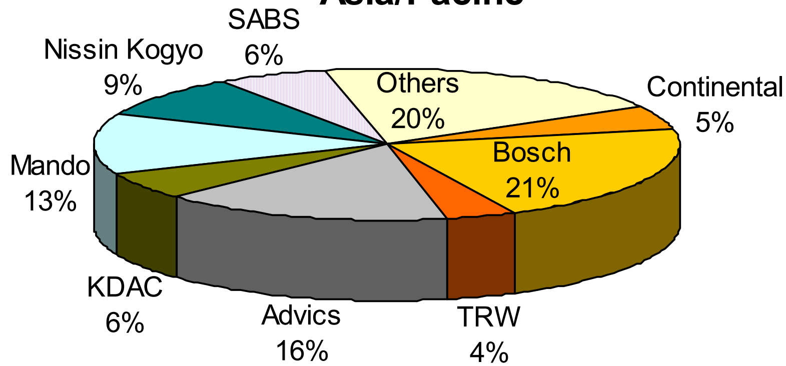
World



South America



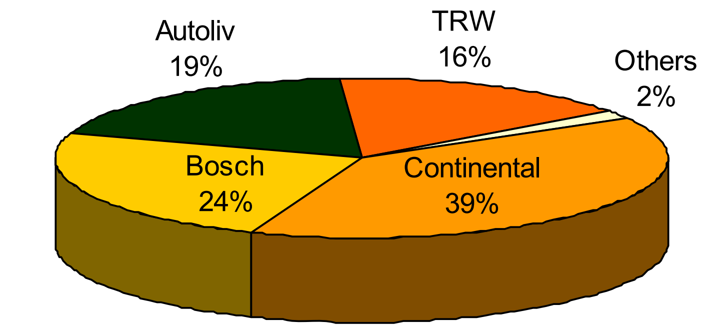
Asia/Pacific



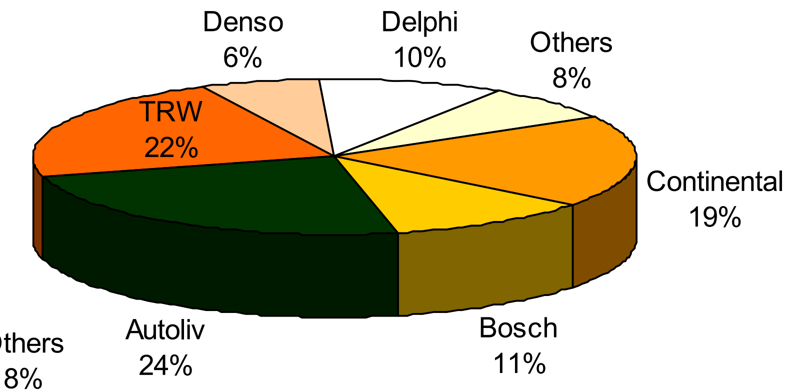
Source: Continental Estimates

Chassis & Safety
Market Position for Airbag Electronics 2009

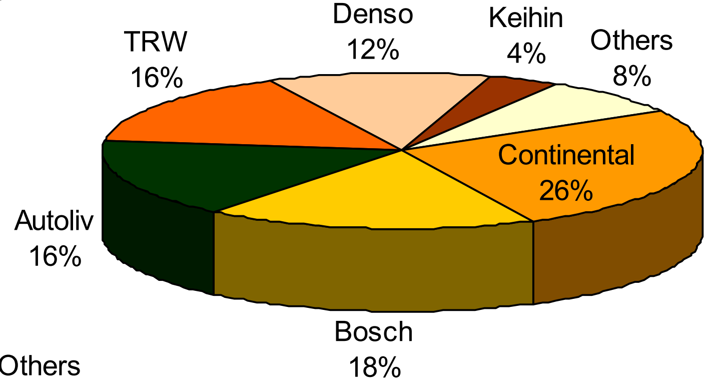
Europe



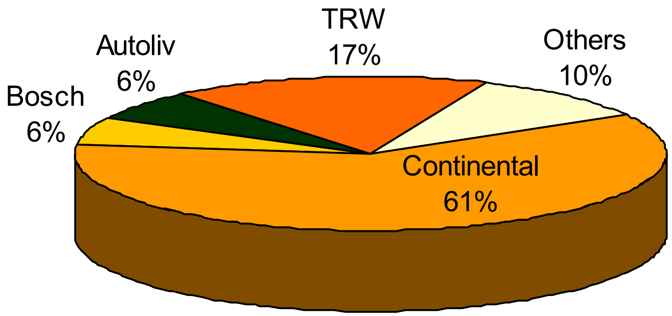
North America



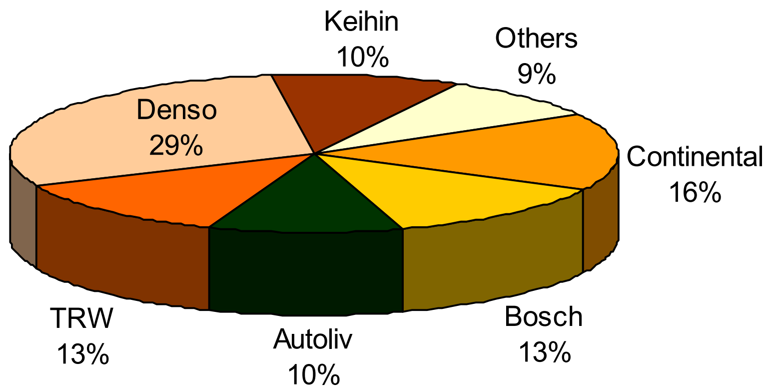
World



South America



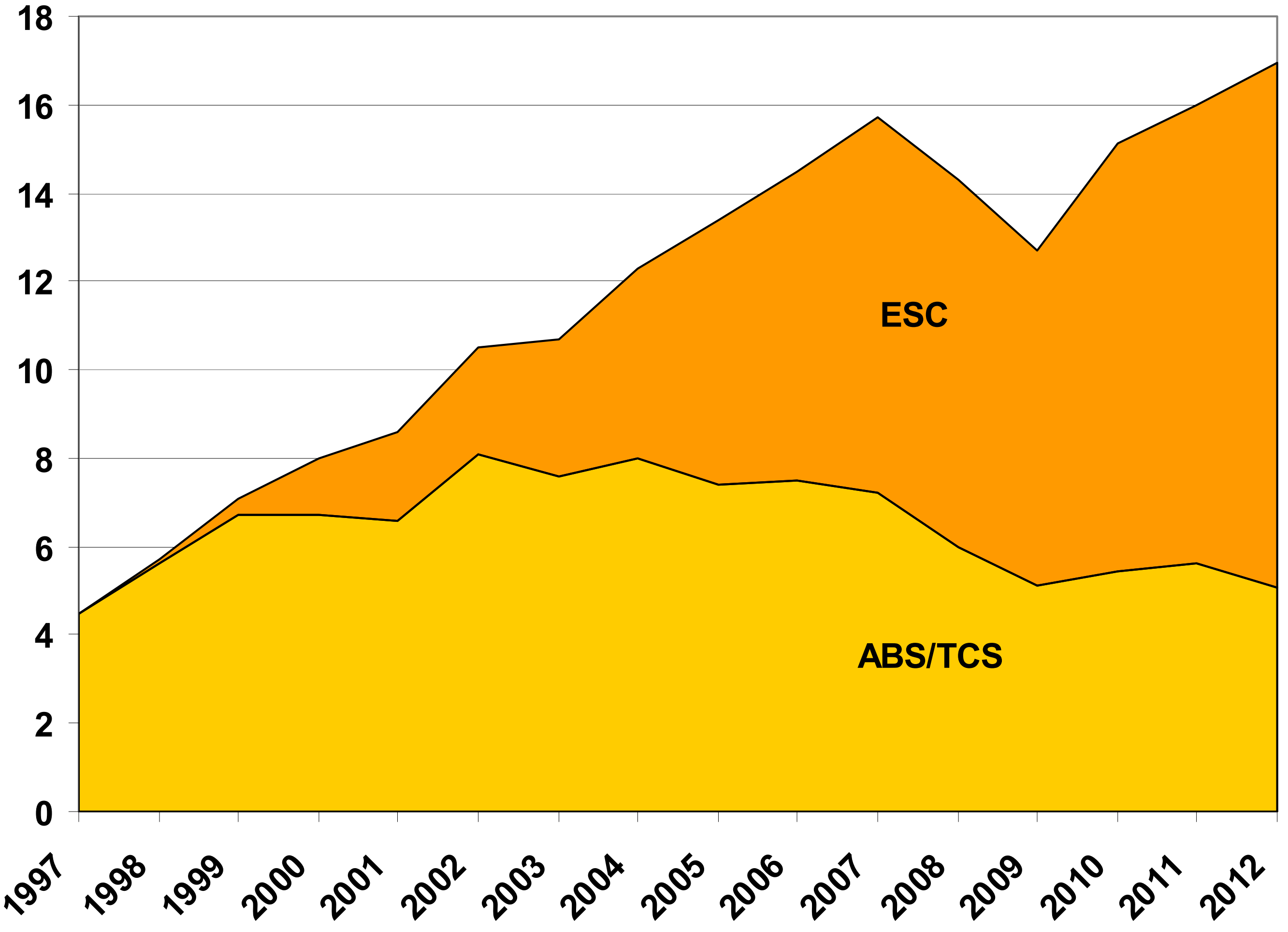
Asia/Pacific



Source: Continental Estimates

Chassis & Safety
Growing Sales Volume for Electronic Brake Systems

(million units worldwide)



Source: Continental Estimates

Model Selection

Europe

BMW 1 Series / 3 Series
Landrover Freelander
Mercedes C Class / S Class
Ford Focus / Fiesta
Opel Astra
VW Golf
Peugeot 207
Seat Altea
Volvo S80 / V70

NAFTA

Dodge Caravan / Voyager
Ford Explorer / Escape
Jeep Wrangler
GM Cruze / Equinox
Nissan Frontier
Toyota Tundra
VW Jetta

Asia

Daewoo Windstorm
Honda Accord
Mazda Axela
Suzuki Wagon R
Mitsubishi Lancer
Subaru Legacy

Chassis & Safety
Manufacturing Sites: Germany & Rest of Europe

Germany

Bebra	Washer systems
Frankfurt	Electronic brake systems (e.g. ESC, ABS)
Dortmund	Speed sensors, buckle switch sensors
Gifhorn	Tandem master cylinders, calipers, brake hose assemblies, brake valves, valve blocks, suspension modules & systems
Hanover	Suspension systems components (bellows)
Ingolstadt	Airbag control units, camera, airbag sensors
Karben	Sensor clusters, ABS control units, electric parking brake (EPB) control units, chassis electronics
Korbach	Brake hoses
Nuremberg	EPB control units, radar, chassis electronics
Regensburg	Airbag control units, pressure satellites, acceleration satellites, crash impact sound sensing, occupant classification systems, camera, radar, steering ECU, chassis electronics
Rheinböllen	Calipers

Rest of Europe

Adrspach, Czech Rep.	Washer systems
Boussens, France	Speed sensors
Budapest, Hungary	EBS control units, sensor clusters
Cairo Montenotte, Italy	Drum brakes
Ebbw Vale, UK	Calipers, drum-in-hat brakes
Frenstat, Czech Rep.	Speed sensors
Jičín, Czech Republic	Brake boosters, tandem master cylinders
Mechelen, Belgium	Electronic brake systems, wheel speed sensors
Palmela, Portugal	Calipers
Sibiu, Romania	Electric parking brake control unit, airbag control units
Toulouse, France	ABS control units, chassis electronics
Timişoara, Romania	Airbag control units, EPB control units
Veszprém, Hungary	Speed sensors, sensor clusters, chassis sensors, torque sensors, steering angle sensors
Zvolen, Slovakia	Calipers

Chassis & Safety
Manufacturing Sites: America & Asia

America

Ciudad Juarez, Mexico	Speed sensors, washer systems
Cuautla, Mexico	EBS control units, airbag control units
Guadalajara, Mexico	Airbag control units, occupant classification systems, ABS control units
Culpeper, VA, USA	Tandem master cylinders, valve blocks
Henderson, NC, USA	Calipers, drum-in-hat-brakes, brake corners
Las Colinas, Mexico	Brake boosters, tandem master cylinders
Morganton, NC, USA	Electronic brake systems, suspension modules & systems
Salto, Brasil	Speed sensors
Seguin, TX, USA	Chassis electronics
Silao, Mexico	Speed sensors
Varzea Paulista, Brazil	Brake boosters, calipers, brake valves, drum-in-hat brakes, drum brakes, tandem master cylinders, cylinders, brake hose assemblies

Asia

Changchun, China	Speed sensors, airbag control units, ABS control units
Changshu, China	Calipers, brake valves, tandem master, wheel cylinders, brake boosters, drum brakes
Calamba, Philippines	Chassis sensors, sensor clusters, airbag sensors, chassis electronics, speed sensor elements
Cheongwon, S. Korea	Speed sensors, buckle switch sensors, ABS control units
Gurgaon, India	Calipers, brake boosters, reservoirs, drum brakes
Hamakita, Japan	Electronic brake systems
Hiroshima, Japan	Calipers, brake valves, tandem master and wheel cylinders, brake boosters
Ichon, S. Korea	Airbag control units , ABS control units
Lian Yun Gang, China	Speed sensors
Manesar, India	Speed sensors
Manila, Philippines	EBS control units
Penang, Malaysia	EPB control units
Shanghai, China	EBS control units

Chassis & Safety
Selected Cooperations & Joint Ventures

Europe

Fit Automoción S.A. **Bergara, Spain**	Calipers
Alphapeak Ltd. **Lichfield, UK**	Engineering services & prototypes

South Africa

Alfred Teves Brake Systems (PTY) Ltd.* **Boksburg, South Africa**	Calipers, brake boosters, cylinders, drum brakes

Asia

Shanghai Automotive Brake Systems Co. Ltd. (SABS), Shanghai, China	Electronic brake systems, brake boosters, tandem master cylinders, calipers, brake hose assemblies
Continental Teves Taiwan Co. Ltd.	Tandem master cylinders, wheel cylinders, clutch cylinders, calipers, electronic brake systems
Jilin Automotive Brake Factory (JABF)* **Changchun, China**	Brake boosters, master cylinders
Aisin Seiki Co, Ltd.* **Karia City, Japan**	Block steel valve, ABS, TCS
Omron Co.* **Kamaki City, Japan**	Acceleration sensors (LIDAR)
San Yes Automotive Industry Co. Ltd.* **Tainan, Taiwan**	Tandem master cylinders, wheel cylinders, clutch cylinders
Mando India (MBSI)* **Chennai, India**	Calipers, brake boosters, tandem master cylinders, brake reservoirs
Toklan Toos Ind. Mfg. Co.* **Mashad, Iran**	ABS, brake boosters, tandem master cylinders, brake reservoirs
Hema Indüstri A.S.* **Istanbul, Turkey**	Brake boosters, tandem master cylinders, wheel cylinders, calipers, drum brakes, brake valves

* Licensee

V.2. Powertrain

Powertrain
Business Structure

Powertrain

Engine Systems

Engine management systems and fuel components for

- Diesel piezo common rail injection systems
- Gasoline piezo direct injection
- Gasoline solenoid direct injection
- Gasoline port fuel injection
- Liquefied petroleum gas (LPG) and compressed natural gas (CNG)

Engine management systems and aftertreatment controller for commercial vehicles applications

Turbocharger

Transmissions

Control Units for

- Automatic transmission
- Double clutch transmission
- Automated manual transmission
- Continuously variable transmission

Control Units for four- and all wheel drive applications

- Transfer cases
- Differentials
- Limited slip coupling

Hybrid & Electric Vehicle

System and components for HEV applications

- Power electronic
- Electric motor
- Energy management and Battery systems

Power net systems

Sensors & Actuators

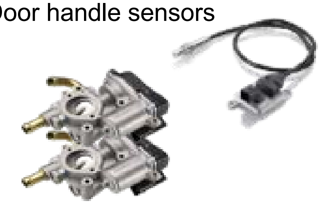
Actuators

- Electronic throttle control
- Air control valve
- General purpose actuator
- Electric Pumps
- Digital linear actuator
- Emission management
- Exhaust actuators

Sensor for powertrain applications

- NOx, MAF, transmission sensor modules, position
- Pressure, temperature, knock, cylinder pressure
- Flex fuel, oil level, oil quality

Door handle sensors



Fuel Supply

Components and modules for fuel supply management

- Fuel pumps
- Level sensors
- In-tank venting systems
- Electronics for demand regulation
- Fuel supply modules

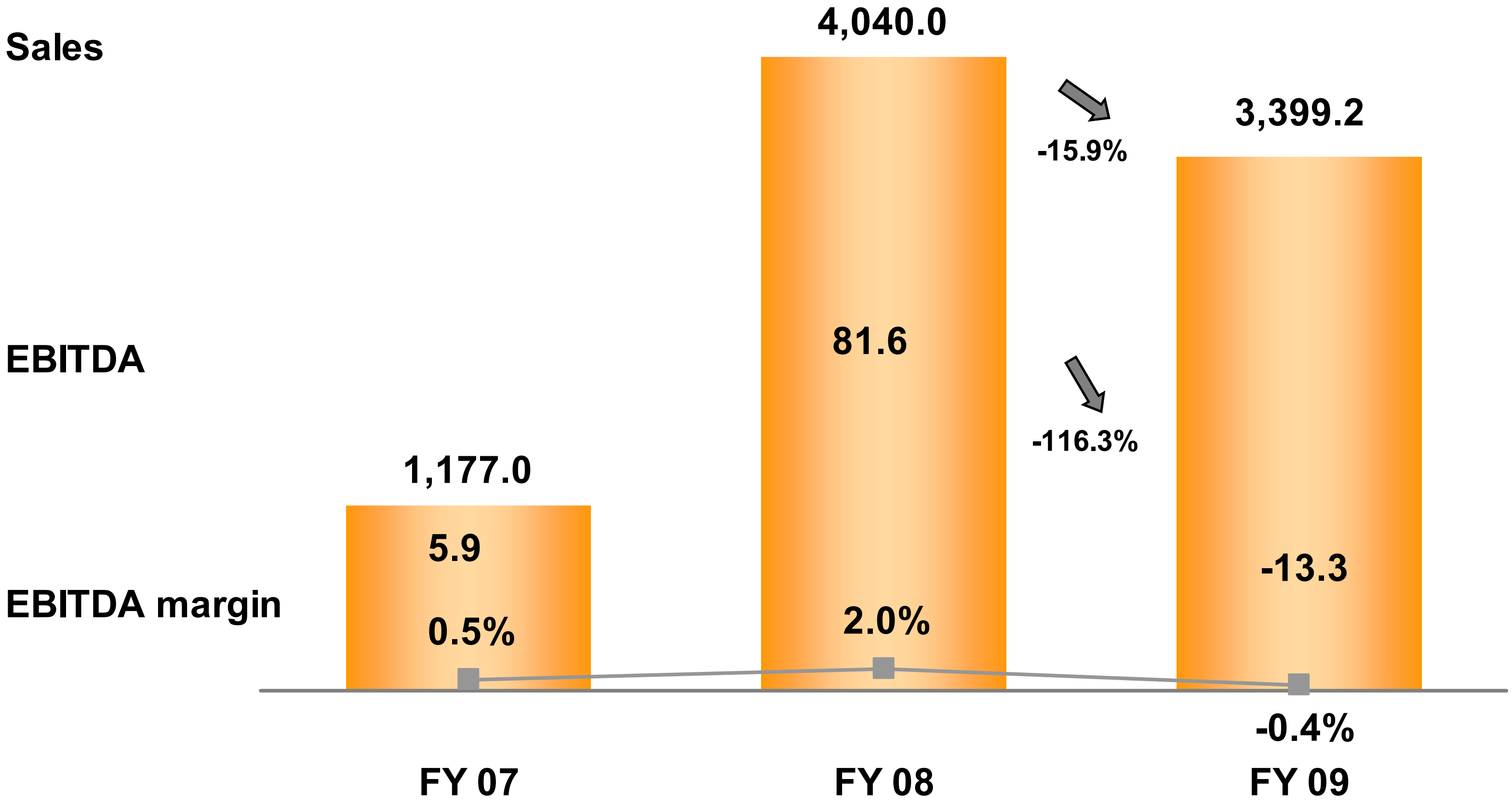
Powertrain
Key Figures

(€ million)	2007*	2008	2009
Sales	1,177.0	4,040.0	3,399.2
EBITDA	5.9	81.6	-13.3
in % of sales	0.5	2.0	-0.4
EBIT	-73.5	-1,046.2	-943.2
in % of sales	-6.2	-25.9	-27.7
EBIT adjusted 1)		-188.9	-218.0
in % of sales 1)		-5.0	-6.5
Operating Assets (avg.)	1,592.9	4,610.8	3,401.8
ROCE (avg.) in %	-4.6	-22.7	-27.7
R&D expense	144.9	420.1	328.8
in % of sales	12.3	10.4	9.7
Capex 2)	129.6	494.4	247.2
in % of sales	11.0	12.2	7.3
Depreciation & amortization 3)	79.4	1,127.8	929.9
in % of sales	6.7	27.9	27.4
thereof impairment4)	1.4	653.3	488.0

* Since December 2007 incl. Siemens VDO
1) EBIT w/o amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation
2) Capex including software
3) Excluding write-downs of investments
4) 2008: including goodwill impairment of € 609.6 mn
2009: including goodwill impairment of € 447.4 mn

Powertrain Financials

(€ million)



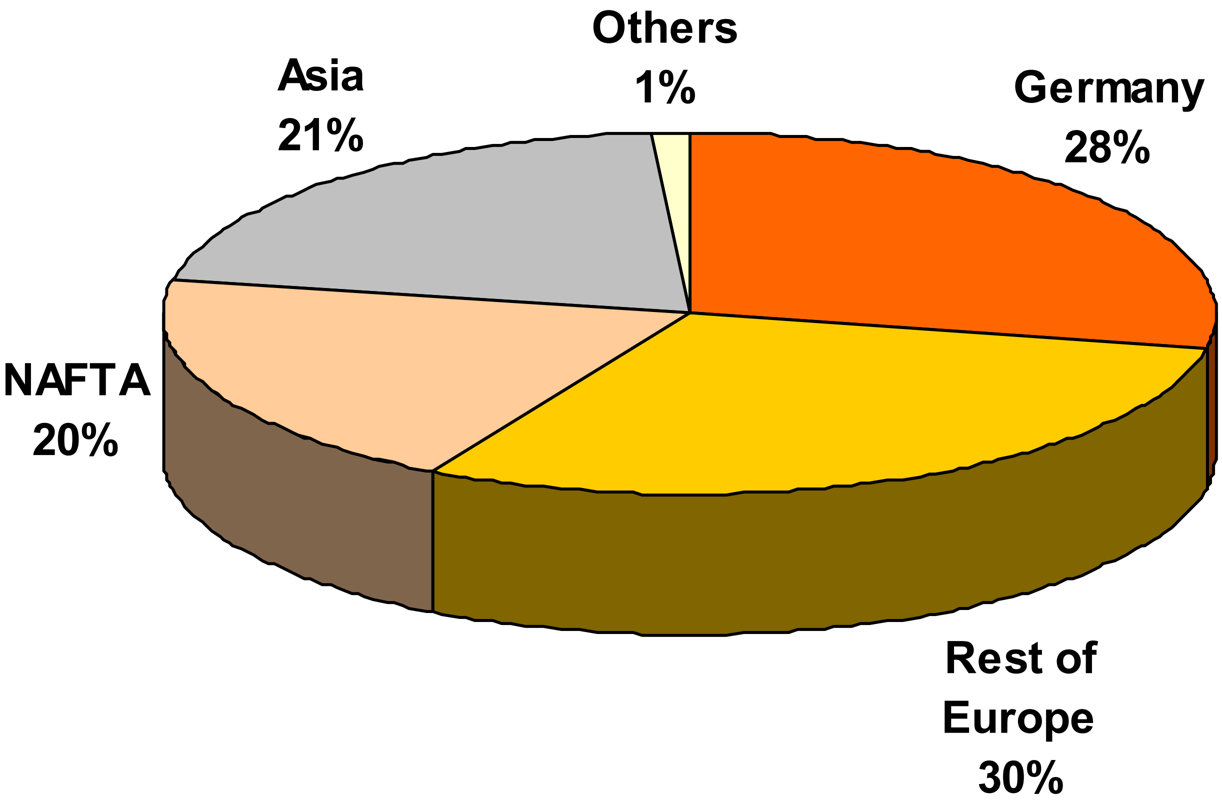
	FY 07	FY 08	FY 09
adj. EBIT		-188.9 *	-218.0 **
adj. EBIT margin		-5.0%	-6.5%

* EBIT w/o amortization of intangibles PPA, consolidation (€ -2.2 mn) and special effects (€ -659.2 mn)

** EBIT w/o amortization of intangibles PPA, consolidation (€ -1.8 mn) and special effects (€ -548.1 mn)

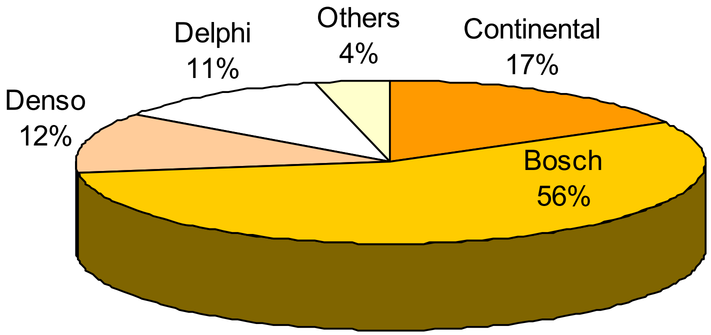
Powertrain
Sales Structure by Region

Sales in 2009: € 3.4 bn

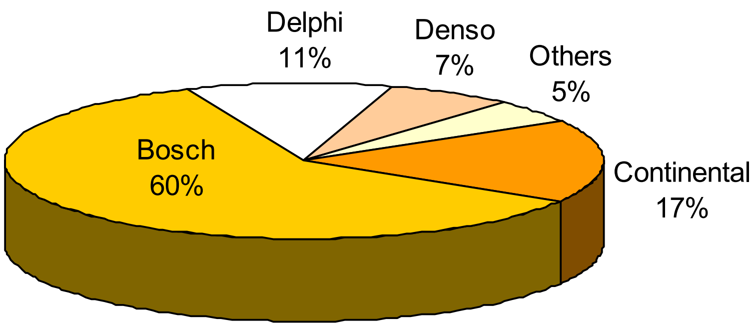


Powertrain
Market Position for Diesel Injection Systems 2009*

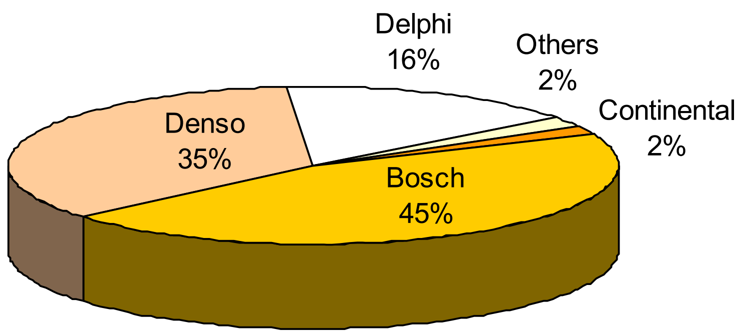
World



Europe



Asia**



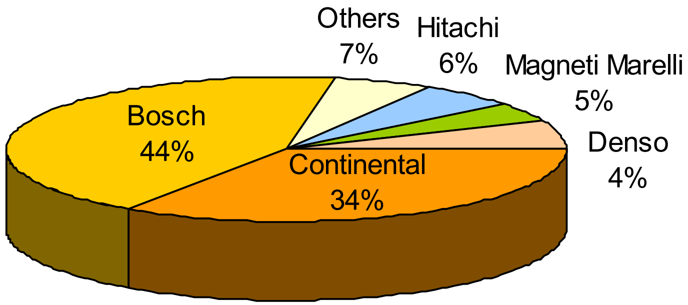
Source: Continental Estimates

* For passenger cars & light trucks

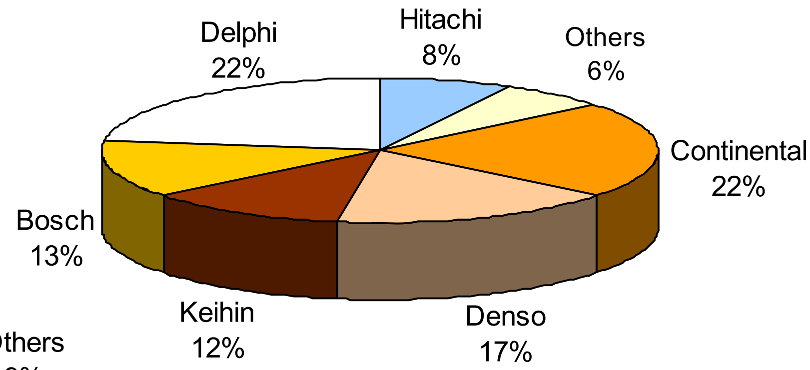
** Japan, South Korea, China, India, Thailand

Powertrain
Market Position for Gasoline Injection Systems 2009*

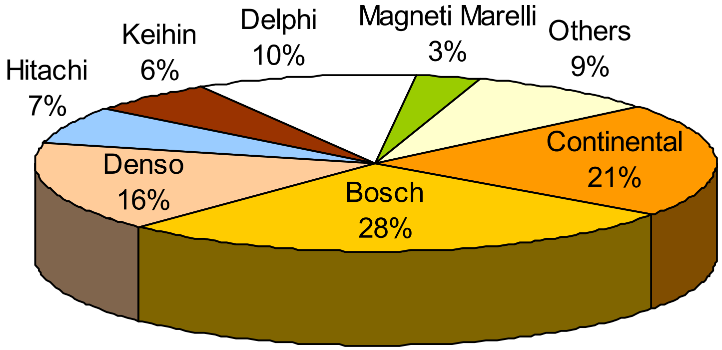
Europe



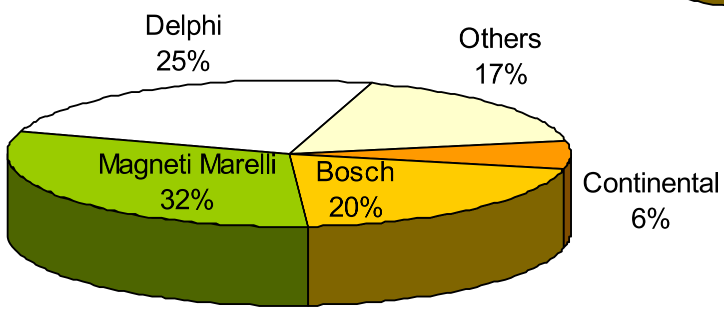
North America



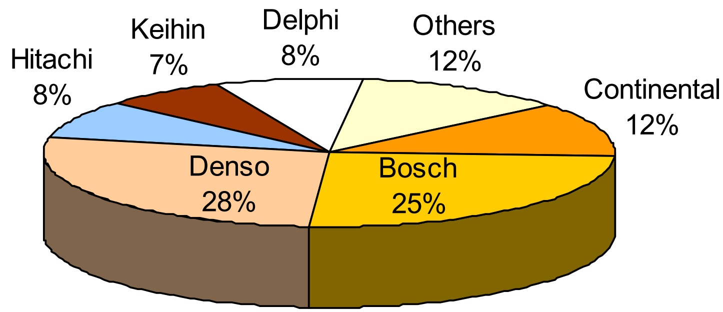
World



South America



Asia**



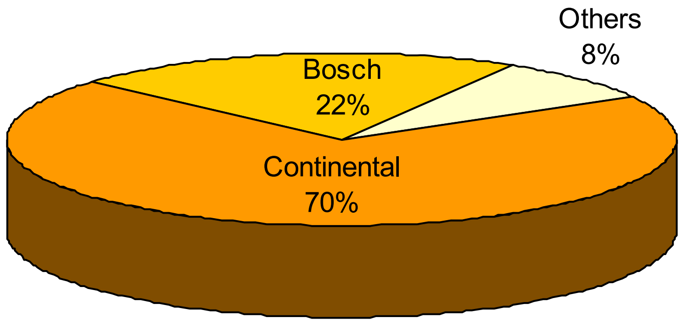
Source: Continental Estimates

* For passenger cars & light trucks

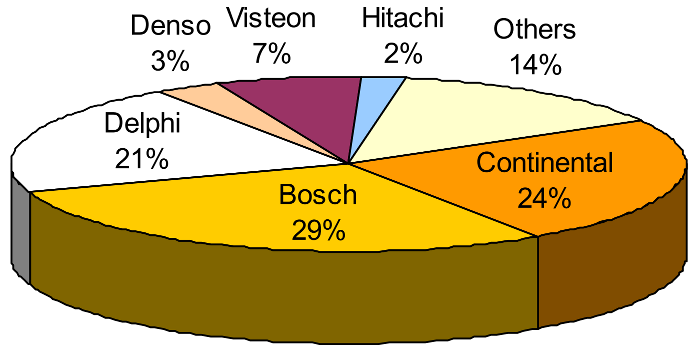
** Japan, South Korea, China, India, Thailand

Powertrain
Market Position for Transmission Control Units 2009*

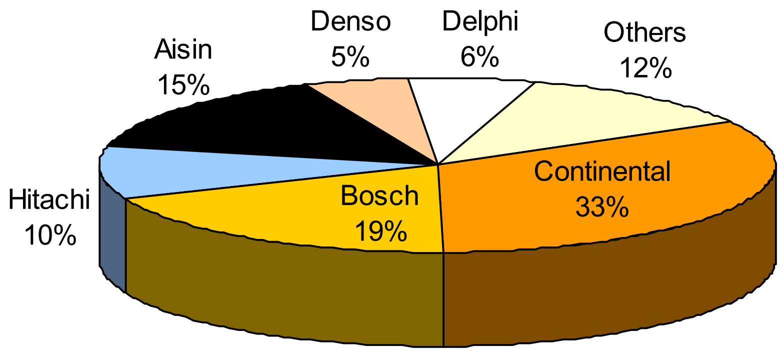
Europe



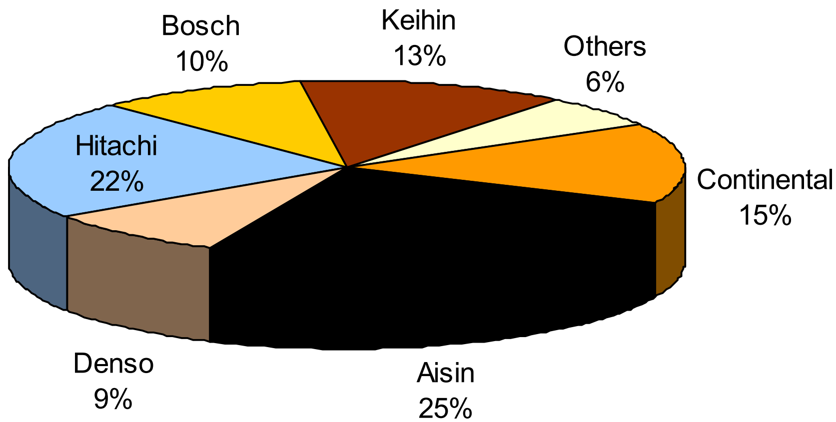
North America



World



Asia**



Source: Continental Estimates

* For passenger cars & light trucks

** Japan, South Korea, China, India

Powertrain
Manufacturing Sites: Germany & Rest of Europe

Germany

Bebra	Actuators, automatic transmission, fuel pumps
Dortmund	Fuel supply modules, fuel supply systems
Gifhorn	Electric machines
Karben	Electronic control units, actuators, power modules, resistor cards
Limbach-Oberfrohna	Piezo diesel injection
Nuremberg	Electronic control units, battery systems, power electronics (1st gen), automatic transmission, double clutch transmission, continuously variable transmission
Regensburg	Electronic control units, sensors, actuators, automatic transmission, double clutch transmission, continuously variable transmission, four & all wheel drive transmission
Roding	Gasoline & diesel pumps

Rest of Europe

Adrspach, Czech Rep.	End-shields, plastic parts
Boussens, France	Sensors
Brandys, Czech Rep.	Fuel supply modules, fuel supply systems, level sensors
Budapest, Hungary	Sensors, power electronics (2nd gen, stop start systems)
Foix, France	Electronic control units, automatic transmission, automated manual transmission
Frenstat, Czech Rep.	Electronic control units, sensors, actuators, four & all wheel drive transmission, electronics for demand regulation
Kaluga, Russia	Electronic control units, gasoline port fuel injection
Pisa, Italy	Gasoline injection
Sibiu, Rumania	Electronic control units, double clutch transmission
Toulouse, France	Engine management system modules & components for marine, recreation and utility vehicle markets
Trutnov, Czech Rep.	Gasoline & diesel pumps, actuators

Powertrain
Manufacturing Sites: America

America

Cuautla, Mexico	Electronic control units, automatic transmission, four & all wheel drive transmission
Delavan, WI, USA	Engine management system modules & components for marine, recreation, and utility vehicle markets
Guadalajara, Mexico	Electronic control units, actuators, double clutch transmission
Guarulhos,/Salto, Brazil	Electronic control units, sensor, actuators, fuel pumps
Huntsville, AL, USA	Electronic control units, four & all wheel drive transmission
Juarez, Mexico	Sensors, actuators, fuel supply modules, fuel supply systems, level sensors
Newport News, VA, USA	Gasoline and diesel injection, engine management system modules & components for marine, recreation, and utility vehicle markets
Seguin, TX, USA	Electronic control units, battery management controllers, automatic transmission, four & all wheel drive transmission

Powertrain
Manufacturing Sites: Asia

Asia

Amata City, Thailand	Diesel pumps, diesel injection
Bangalore, India	Electronic control units
Pune, India	Fuel supply systems
Manesar, India	Sensors
Calamba, Philippines	Sensors, automatic transmission
Changchun, China	Electronic control units, gasoline port fuel injection, sensors, automatic transmission, Engine management system modules & components for marine, recreation, and utility vehicle markets
Cheongwon, S. Korea	Sensors
Icheon, S. Korea	Electronic control units, actuators, automatic transmission, continuously variable transmission
Melbourne, Australia	Actuators
Penang, Malaysia	Electronic control units, sensors, actuators, fuel supply systems, level sensors
Shanghai, China	Ingnition systems, double clutch transmission
Tianjin, China	Electronic control units, electric machines, battery management controllers, automatic transmission
Wuhu, China	Fuel supply systems, level sensors, fuel pumps, actuators

Powertrain
Selected Cooperations & Joint Ventures

Europe

Emitec GmbH **Lohmar, Germany**	METALIT® metal substrate for three-way catalysts, catalysts with turbulent structures, lambda sensor catalysts, diesel oxidation catalysts, PM-METALIT® (catalyst and particulate filter), PT™-METALIT ® (pre-turbo catalysts), selective catalytic reduction (SCR) catalysts with structured foils, electrical heated catalysts EMICAT ®, CompactCat ®, TwinCat ®, hybrid catalysts
IAV GmbH **Berlin, Germany**	Vehicle development, vehicle electronics, power-train development, powertrain mechatronics
Cooperation: **ZF Friedrichshafen, Germany**	Development and commercialization of hybrid technology for passenger cars as well for trucks and busses
DUAP AG **Herzogenbuchsee, Switzerland**	Diesel fuel injection systems for marine, traction, stationary and automotive applications

Asia

KEMSCO (Korea EMS Co. Ltd.) **Icheon, S. Korea**	Injectors (only merchandise sales) Kemsco to be closed soon
CASCO (Continental Automotive Systems Corporation) **Icheon, S. Korea**	Electronic fuel injection systems actuators

V.3. Interior

Interior
Business Structure

Interior

Body & Security	Commercial Vehicles & Aftermarket	Instrumentation & Driver HMI	Infotainment & Connectivity

Body & Security

- Body control units
- LED light control
- Power closing
- Seat comfort systems
- Battery & energy management
- Access control systems
- Tire information systems
- Antenna modules

Commercial Vehicles & Aftermarket

- Tachographs & services
- Vehicle control units for drive & onboard electronics
- Instrumentation & HMI
- Onboard toll units & telematics
- Wear parts, spare parts & services for the independent aftermarket
- Original equipment services

Instrumentation & Driver HMI

- Instrument clusters
- Secondary displays
- Head-up displays
- Climate controls
- Haptic controls
- Faceplates
- Central input devices
- Roof controls
- Integrated center stacks
- Cockpit modules

Infotainment & Connectivity

- Radios
- Connected radio & navigation
- Multimedia systems
- Embedded telematics
- Device connectivity
- Software & special solutions

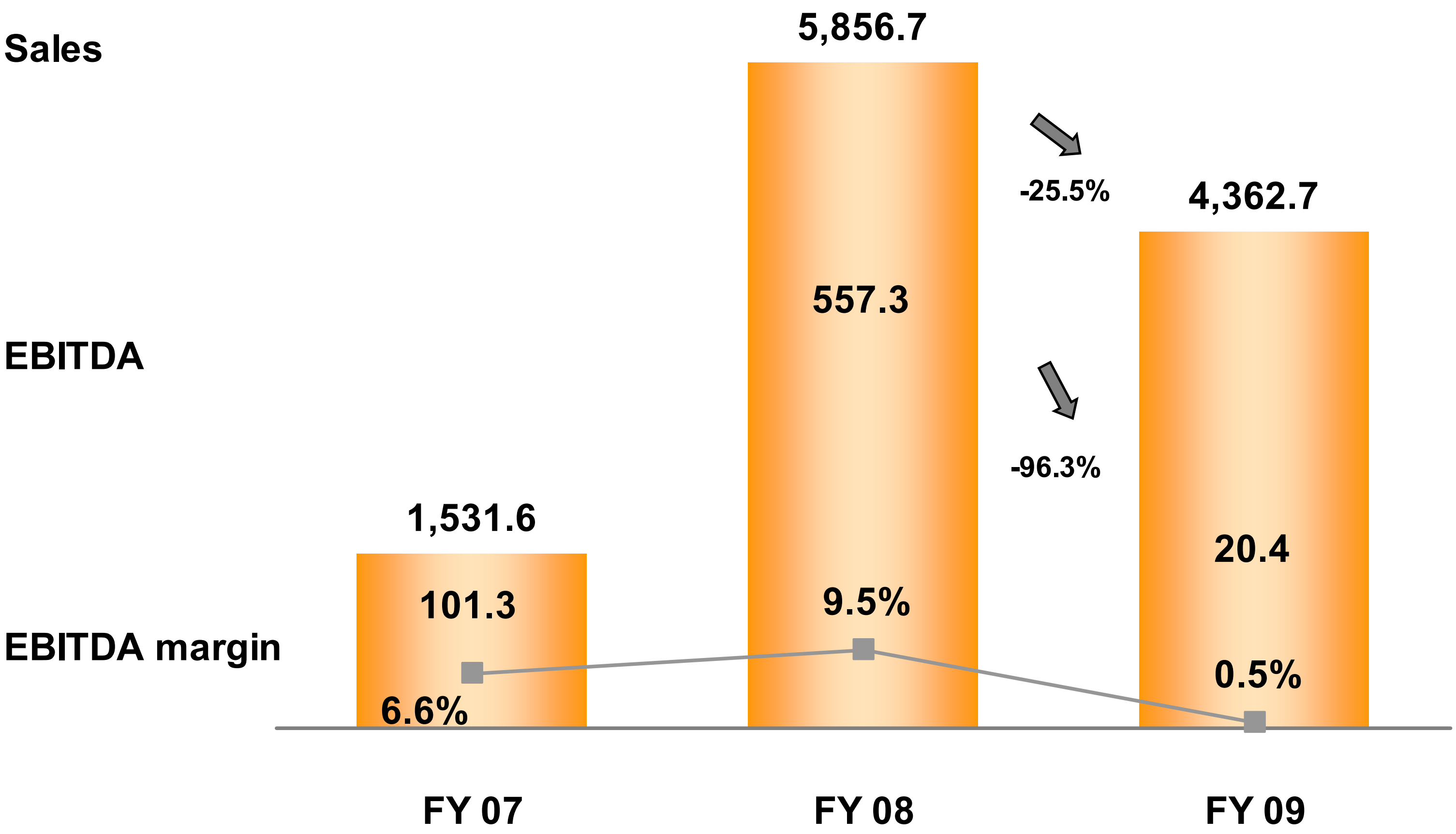
Interior
Key Figures

(€ million)	2007*	2008	2009
Sales	1,531.6	5,856.7	4,362.7
EBITDA	101.3	557.3	20.4
in % of sales	6.6	9.5	0.5
EBIT	10.8	-462.6	-516.0
in % of sales	0.7	-7.9	-11.8
EBIT adjusted 1)		501.6	56.4
in % of sales 1)		8.8	1.3
Operating Assets (avg.)	1,895.1	5,629.1	4,580.1
ROCE (avg.) in %	0.6	-8.2	-11.3
R&D expense	131.5	432.5	434.7
in % of sales	8.6	7.4	10.0
Capex 2)	65.5	265.2	131.3
in % of sales	4.3	4.5	3.0
Depreciation & amortization 3)	90.5	1,019.9	536.4
in % of sales	5.9	17.4	12.3
thereof impairment 4)	0.3	523.6	90.6

* Since December 2007 incl. Siemens VDO
1) EBIT w/o amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation
2) Capex including software
3) Excluding write-downs of investments
4) 2008: including goodwill impairment of € 475.2 mn
2009: including goodwill impairment of € 61.4 mn

Interior
Financials

(€ million)



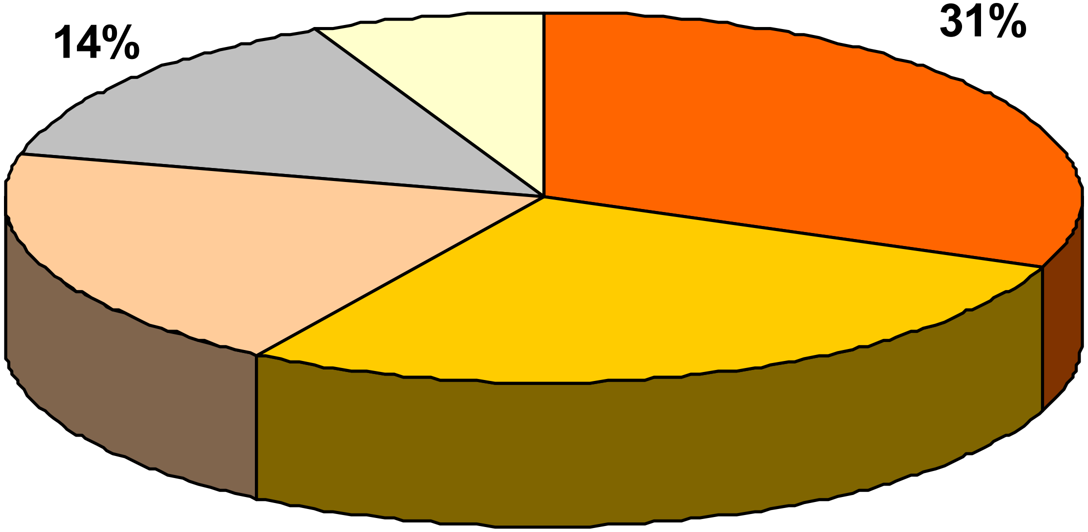
	FY 07	FY 08	FY 09
adj. EBIT		501.6 *	56.4 **
adj. EBIT margin		8.8%	1.3%

* EBIT w/o amortization of intangibles PPA, consolidation (€ -29.2 mn) and special effects (€ -683.8 mn)

** EBIT w/o amortization of intangibles PPA, consolidation (€ -6.3 mn) and special effects (€ -353.8 mn)

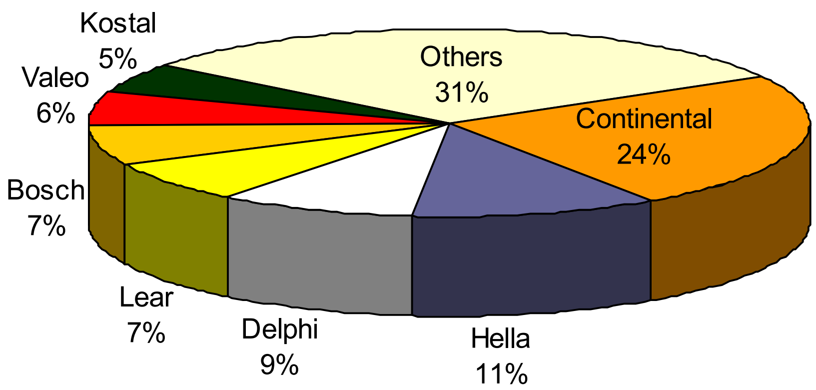
Interior
Sales Structure by Region

Sales in 2009: € 4.4 bn

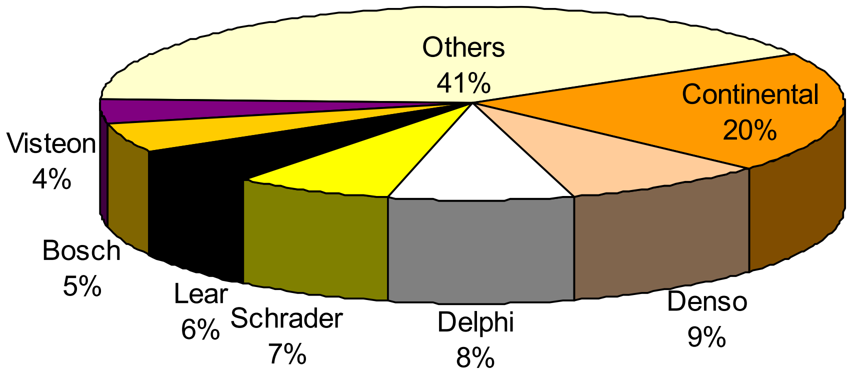


Interior
Market Position for Body & Security 2009

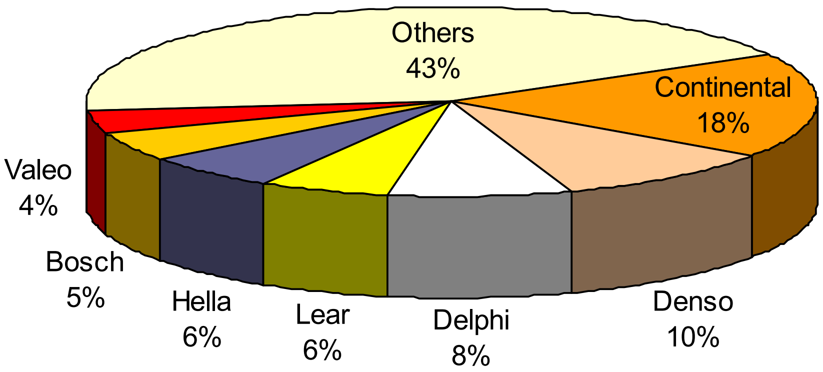
Europe



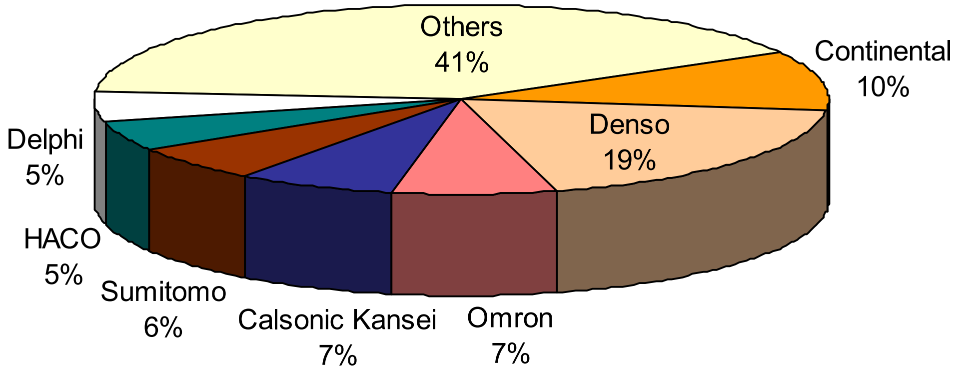
North America



World

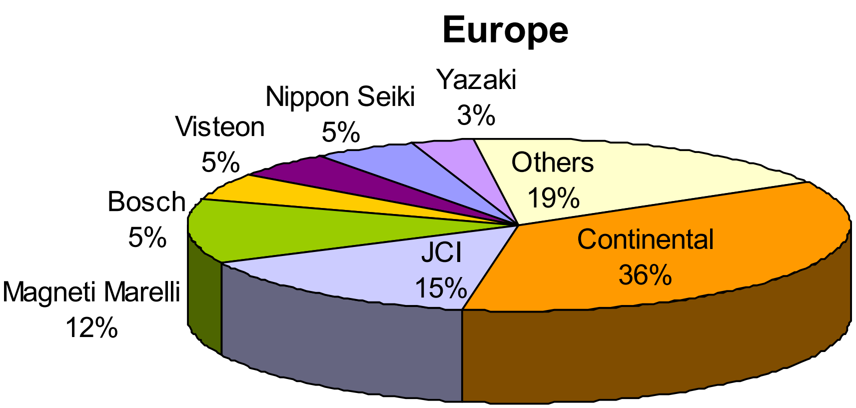


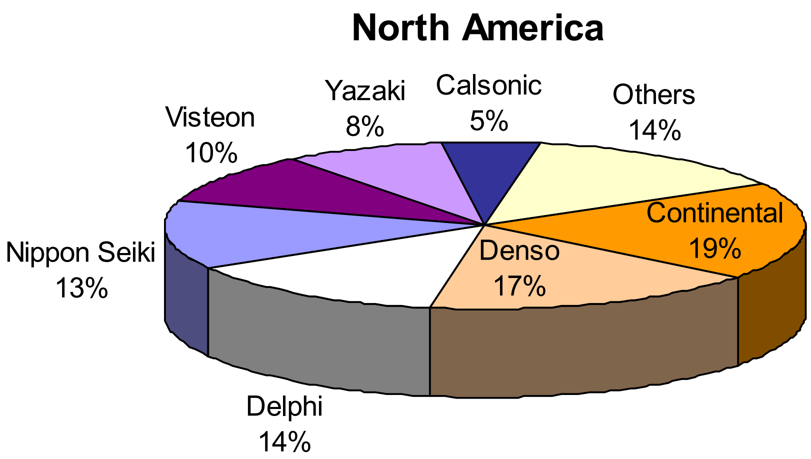
Asia

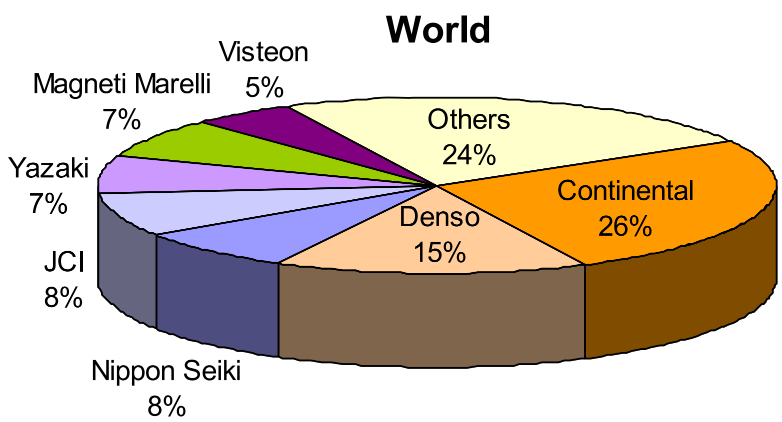


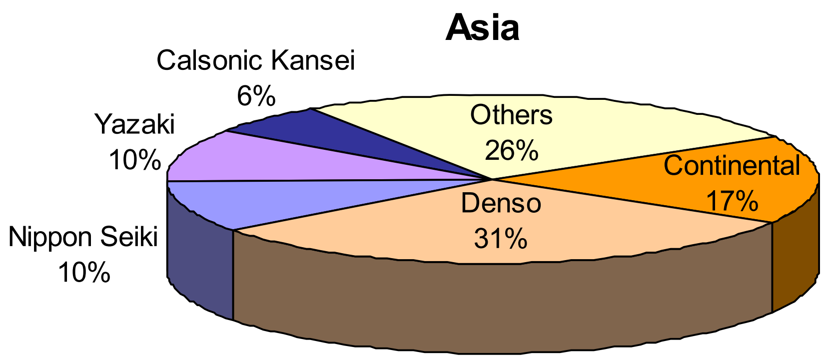
Source: Continental estimates

Interior
Market Position for Instrumentation and Displays 2009





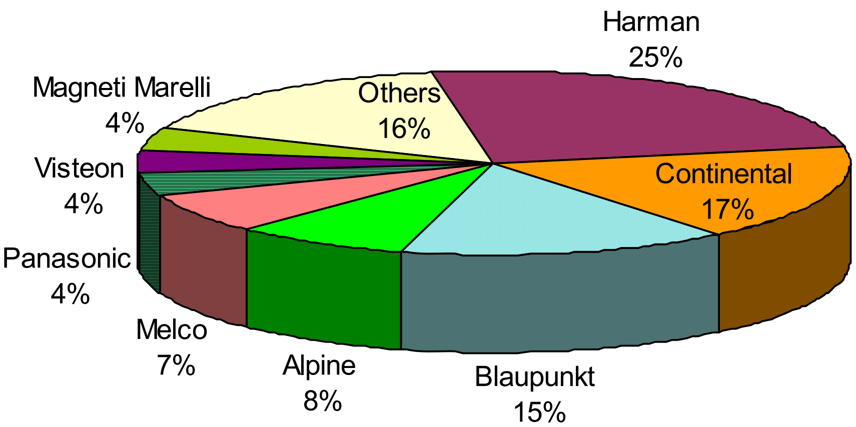




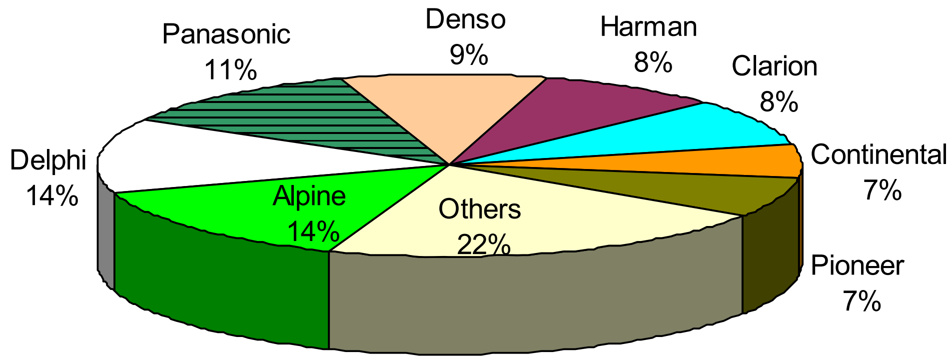
Source: Continental estimates

Interior
Market Position for Radio and Multimedia Systems 2009

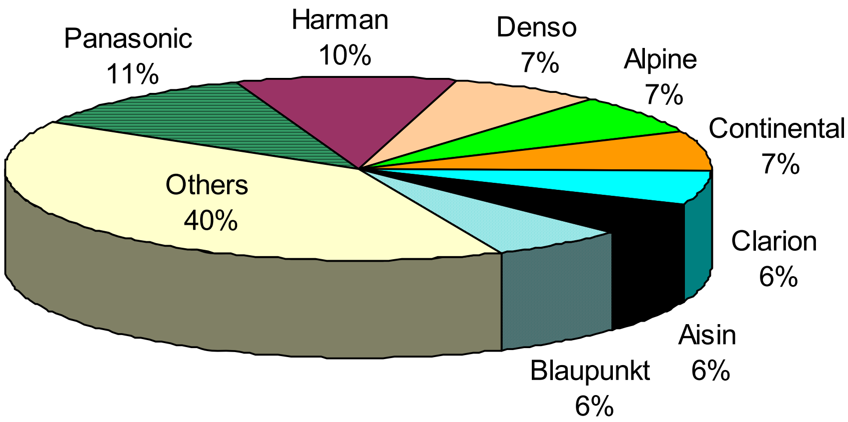
Europe



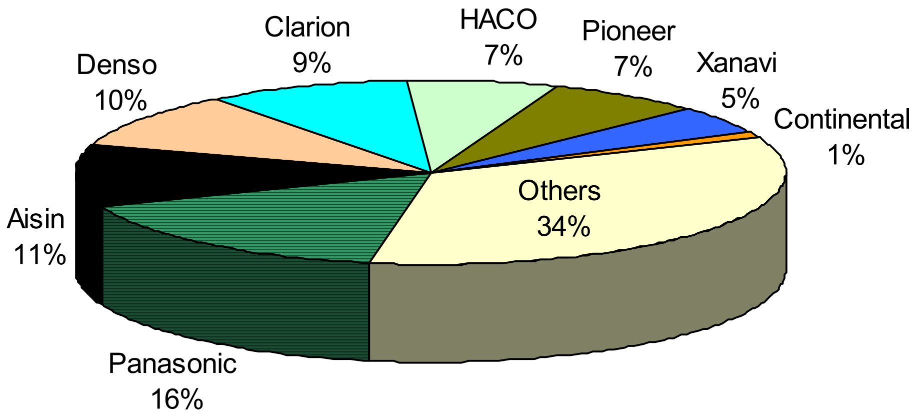
North America



World

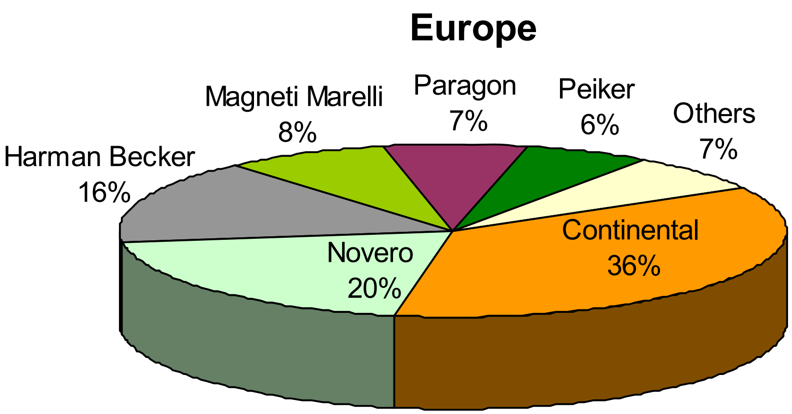


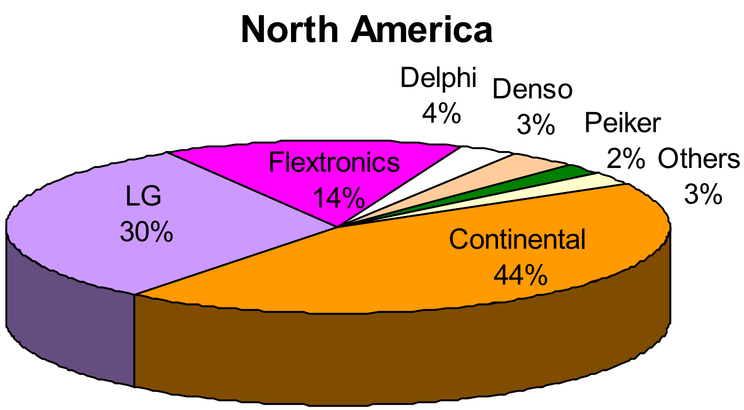
Asia

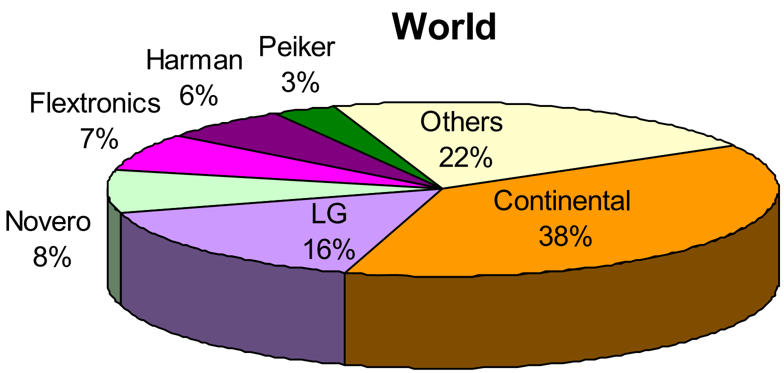


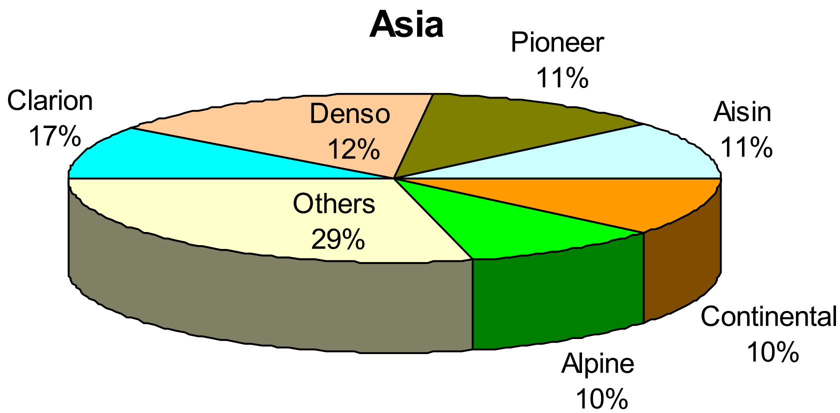
Source: Continental estimates

Interior
Market Position for Embedded Telematics and Device Connectivity Units 2009





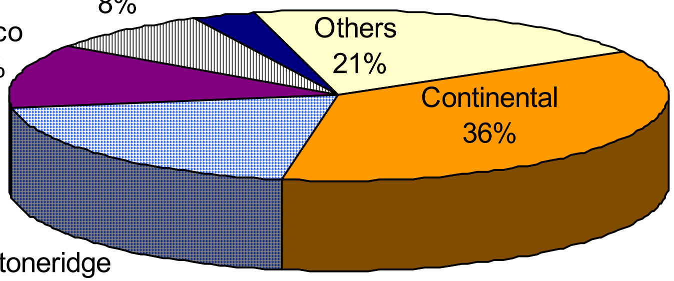




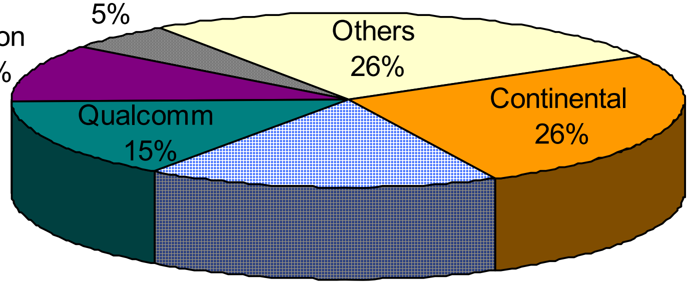
Source: Continental estimates

Interior
Market Position for Commercial Vehicle* 2009

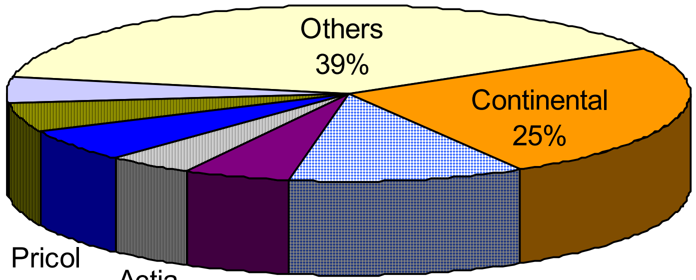
Europe



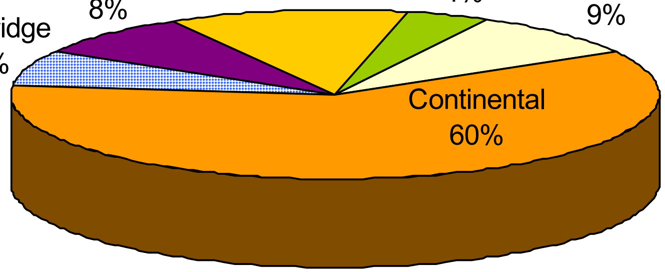
North America



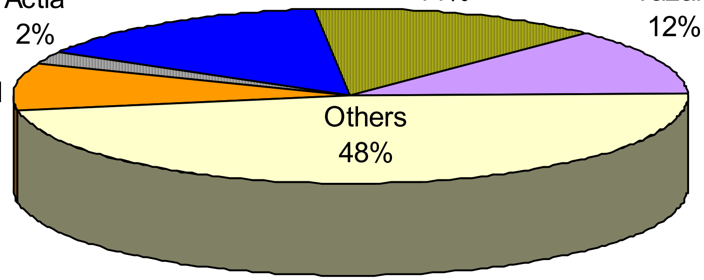
World



South America



Asia



Source: Continental estimates

* Commercial vehicles business as described in BU structure excluding aftermarket business

Interior
Manufacturing Sites: Germany & Rest of Europe

Germany

Babenhausen	Displays, instrument clusters
Dortmund	Aftermarket products (sensorics)
Ingolstadt	Keyless entry systems, comfort control units, heading control
Karben	Cluster PCB, HVAC control units, gateways
Nuremberg	Seat control devices, transmission control units
Regensburg	Displays, multimedia products, body/ door control units, passive start & entry systems, remote keyless entry, immobilizer
Villingen	Commercial vehicles control units, toll systems, commercial vehicles instrument clusters, tachographs

Rest of Europe

Birmingham, UK	HVAC control units, after market products
Brandys, Czech Rep.	Radio, multimedia, navigation, HVAC control units, instrument clusters
Budapest, Hungary	Door control devices
Frenstat, Czech Rep.	Body/ door control units, keyless entry systems
Hambach, France	Cockpit modules
Rambouillet, France	Radio, navigation
Rubi, Spain	Instrument clusters
Ruethi, Switzerland	After market products, gauges, marina & other instruments
Sibiu, Romania	Door control devices, body control devices
Timisoara, Romania	Instrument clusters, displays
Toulouse, France	Tire guard, body control unit, keyless entry system, connectivity box
Chistopol, Russia	Instrument clusters for passenger cars and commercial vehicles

Interior
Manufacturing Sites: America & Asia

America

Gravatai, Brazil	Cockpit modules
Guadalajara, Mexico	Radio, body controller modules, integrated power module, gateway, tire guard, commercial vehicles control units and instrument clusters
Guarulhos, Brazil	Instrument clusters, tachographs, body controller, HVAC control units
Huntsville, AL, USA	Radio, navigation, multimedia, body controller module, integrated power module, gateways, instrument clusters
Manaus, Brazil	Radio
Nogales, Mexico	Interior electronics and telematic products
Resende, Brazil	Bus and cabin assembly for commercial vehicles
Sao Bernando de Campo	Instrumentation & displays
Seguin, TX, USA	Telematics, marine and agricultural products

Asia

Bangalore, India	Instruments, instrument clusters
Campbell Field, Australia	Instrumentation & displays
Changchun, China	Keyless entry system, immobilizer, window lifter control units
Cheongwon, S. Korea	Instrument clusters, HVAC control units, parking aid, PWM (fan) control units
Icheon, S. Korea	Body controller, keyless entry systems
Manesar, India	Instrumentation & displays
Manila, Philippines	Door control devices, anti theft protection control devices, central control units, body control devices
Melbourne, Australia	Instrumentation & displays
Penang, Malaysia	Instrument clusters, body controller, gateways, immobilizer for passenger cars and commercial vehicles
Pune, India	Instrumentation & displays
Shanghai, China	Door control devices
Tianjin, China	Telematics, embedded hands-free bluetooth systems
Wuhu, China	Instrument clusters
Malaysia Prai, Penang	Infotainment, HVAC, automotive spare parts

Interior
Selected Cooperations & Joint Ventures

Europe

SAS Autosystemtechnik GmbH & Co. KG Karlsruhe, Germany	Cockpit module assembly and logistics
S-Y Systems Technologies Europe GmbH, Regensburg, Germany	Electric and electronic cabling & distribution systems (EEDS)
vogtronics GmbH Obernzell, Germany	Inductive products (antennas, immobilizers)
TecCom GmbH Ismaning, Germany	B2B platform for automotive aftermarket
TecDoc Informations System GmbH Köln, Germany	B2B platform for automotive aftermarket regarding product specs data
Kienzle Rheinapp. Rhein. Apparate GmbH Mülheim, Germany	Automotive aftermarket sales and service (electronics, navigation systems, telematics)
Kienzle Argo GmbH Berlin, Germany	Automotive aftermarket sales and service (tachographs, telematics)
OOO Continental Automotive RUS Moscow, Russia	Instrument cluster (passenger cars) tachographs, speedometer driver workplaces

Asia

Car Electronic Architecture System Company Ltd. Anyang, S. Korea	Electronic system architecture **Network** (body controller, SW development)
Automotive Infotronics Private Ltd. India	Engineering & development of **Chennai,** electric and electronic components and software
PT Indo VDO Instruments Co. Ltd. Bekase, Indonesia	Instrument clusters for the domestic market

VI. Rubber Group

Rubber Group
Key Figures

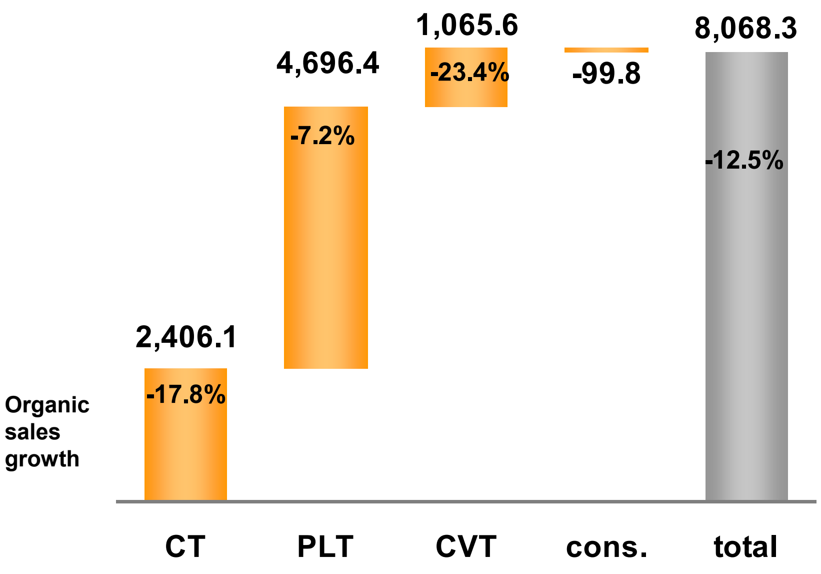
(€ million)	2007	2008	2009
Sales	9,337.0	9,353.9	8,068.3
EBITDA	1,638.4	1,415.9	1,114.5
in % of sales	17.5	15.1	13.8
EBIT	1,225.6	984.9	655.7
in % of sales	13.1	10.5	8.1
EBIT adjusted 1)		997.7	1,035.5
in % of sales 1)		10.7	12.9
Operating Assets (avg.)	4,149.1	4,369.5	3,989.8
ROCE (avg.) in %	29.5	22.5	16.4
R&D expense	210.9	222.0	212.0
in % of sales	2.3	2.4	2.6
Capex 2)	404.8	499.1	321.7
in % of sales	4.3	5.3	4.0
Depreciation & amortization 3)	412.8	431.0	458.8
in % of sales	4.4	4.6	5.7
thereof impairment	20.3	13.9	44.0

1) EBIT w/o amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation
2) Capex including software
3) Excluding write-downs of investments

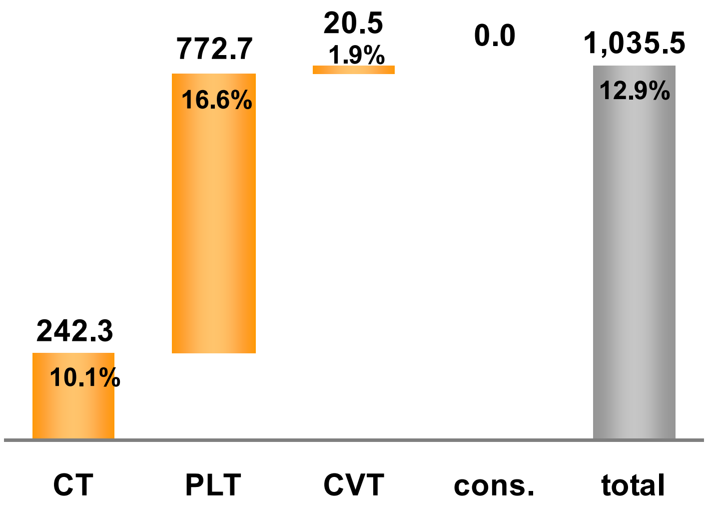
Rubber Group Financials

(€ million)

Rubber Group: Sales by division



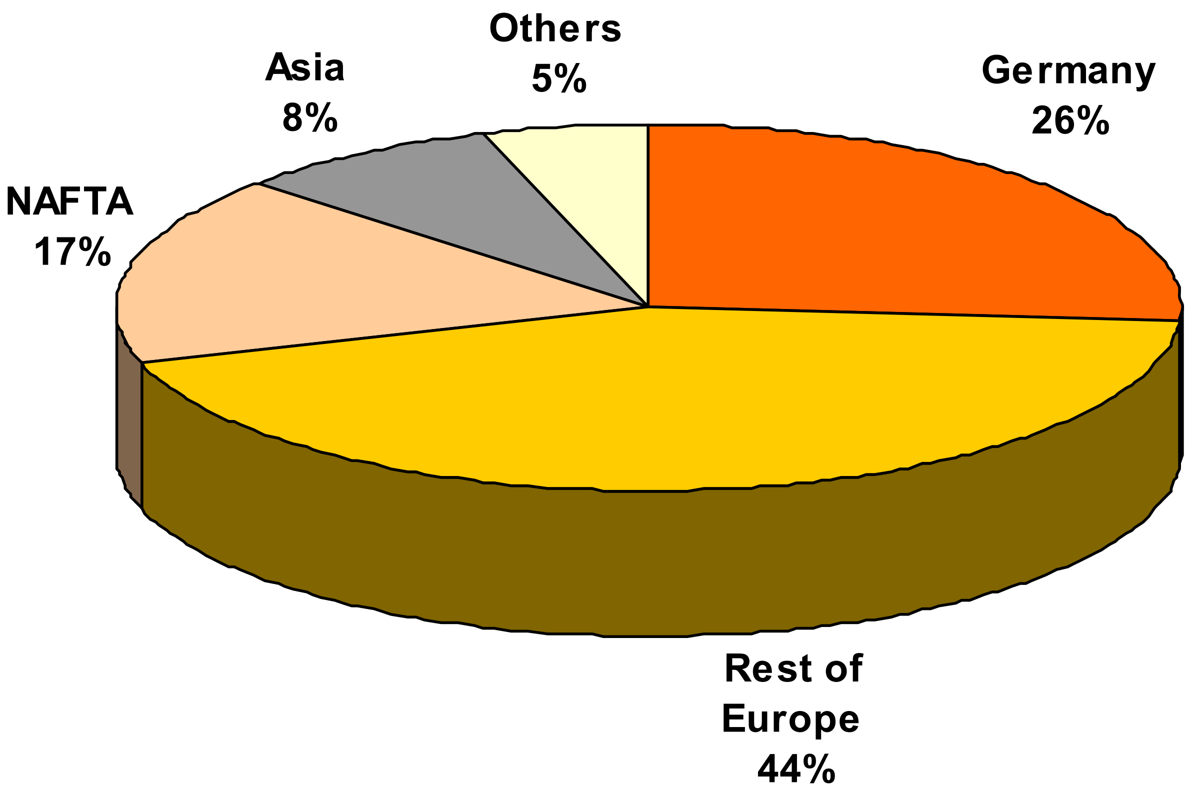
Adjusted EBIT* and adjusted EBIT* margin by division



* W/o amortization of intangibles from PPA, consolidation and special effects

Rubber Group
Sales Structure by Region

Sales in 2009: € 8.1 bn



VI.1. Passenger and Light Truck Tires

Passenger and Light Truck Tires
Business Structure

Passenger and Light Truck Tires

Original Equipment

- Tires for compact, medium-size and full-size cars
- Tires for 4x4 and SUVs
- Tires for vans, light trucks and RVs
- Extended mobility Systems:
  - SSR
  - CSR
  - ContiComfortKit
  - ContiMobiltyKit
  - ContiSeal
- NVH engineering services

Global brand:
- Continental

Regional brand:
- General Tire

Replacement Europe

- High-performance and ultra-high-performance tires
- Tires for compact, medium-size and full-size cars
- Tires for 4x4 and SUVs
- Tires for vans, light trucks and RVs

Global brands:
- Continental
- Barum

Regional brands:
- Uniroyal *
- Semperit
- General Tire
- Gislaved
- Viking
- Mabor
- Matador

Replacement The Americas

- High-performance and ultra-high-performance tires
- Tires for compact, medium-size and full-size cars
- Tires for 4x4 and SUVs
- Tires for vans, light trucks and RVs

Global brands:
- Continental
- Barum

Regional brands:
- General Tire
- Euzkadi
- Semperit
- Viking
- Gislaved

Replacement Asia-Pacific

- High-performance and ultra-high-performance tires
- Tires for compact, medium-size and full-size cars
- Tires for 4x4 and SUVs
- Tires for vans, light trucks and RVs

Global brands:
- Continental
- Barum

Regional brands:
- Dunlop**
- Sime Tyres

Two-Wheel Tires

- Bicycle tires
- High-performance racing tires
- Motorcycle and scooter tires
- High-performance motorbike tires

Global brand:
- Continental

* Except NAFTA region, Colombia and Peru
** Trademark rights for Malaysia, Singapore and Brunei

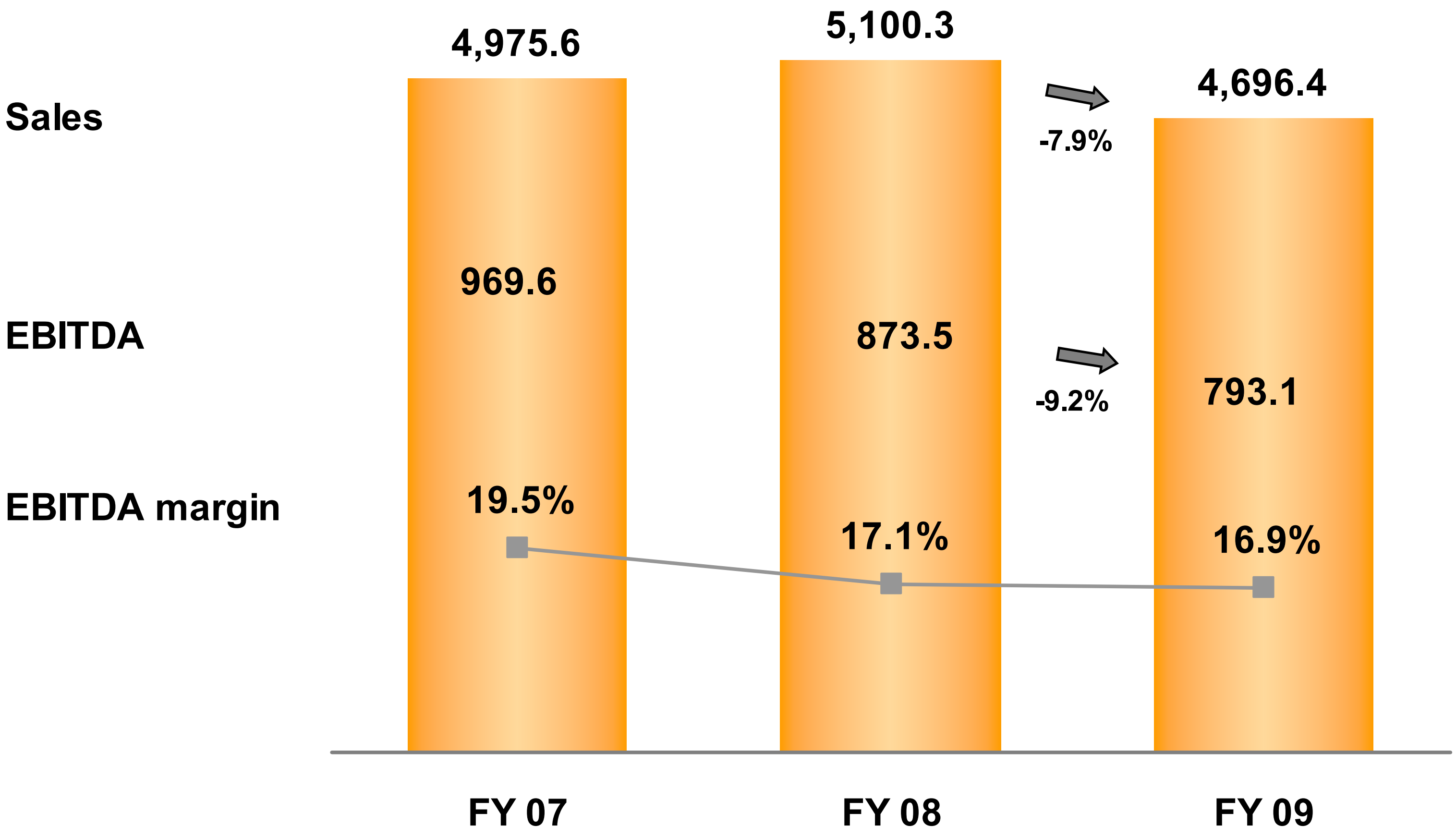
Passenger and Light Truck Tires
Key Figures

(€ million)	2007	2008	2009
Sales	4,975.6	5,100.3	4,696.4
EBITDA	969.6	873.5	793.1
in % of sales	19.5	17.1	16.9
EBIT	738.7	626.4	536.4
in % of sales	14.8	12.3	11.4
EBIT adjusted [1]		644.1	772.7
in % of sales [1]		12.6	16.6
Operating Assets (avg.)	2,324.6	2,488.1	2,348.4
ROCE (avg.) in %	31.8	25.2	22.8
R&D expense	110.5	119.5	113.5
in % of sales	2.2	2.3	2.4
Capex [2]	222.0	292.7	198.3
in % of sales	4.5	5.7	4.2
Depreciation & amortization [3]	230.9	247.1	256.7
in % of sales	4.6	4.8	5.5
thereof impairment	19.7	13.1	24.6

1) EBIT w/o amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation
2) Capex including software
3) Excluding write-downs of investments

Passenger and Light Truck Tires Financials

(€ million)



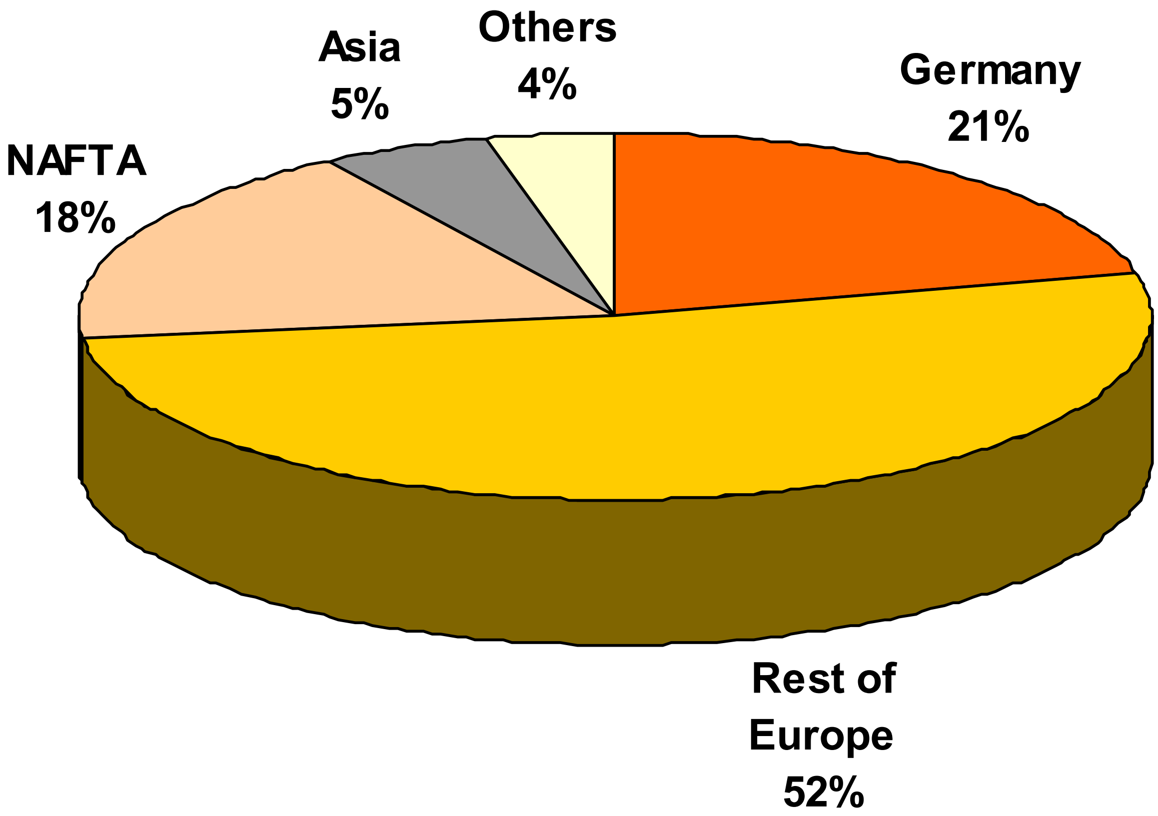
	FY 07	FY 08	FY 09
adj. EBIT		644.1 *	772.7 **
adj. EBIT margin		12.6%	16.6%

* EBIT w/o amortization of intangibles PPA, consolidation (€ -3.0 mn) and special effects (€ -11.7 mn)

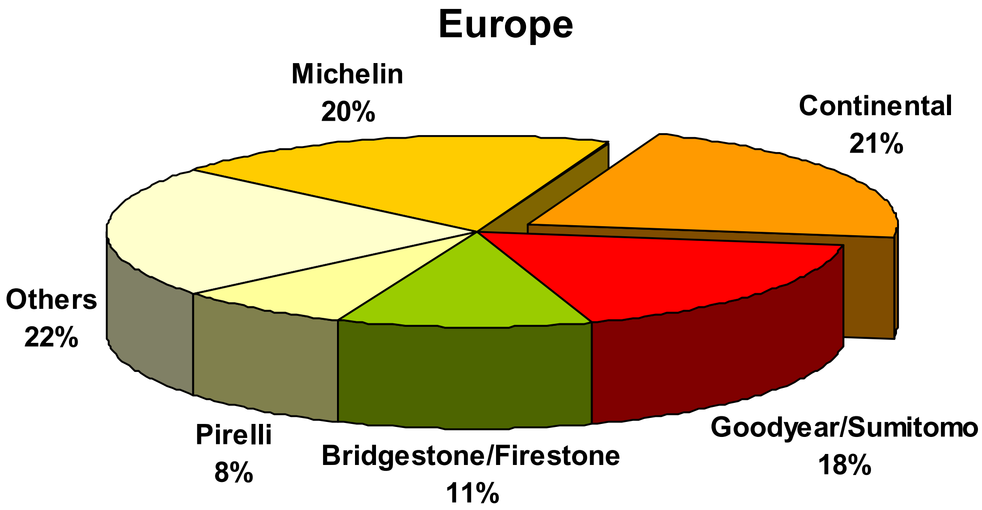
** EBIT w/o amortization of intangibles PPA, consolidation (€ 1.9 mn) and special effects (€ -235.0 mn)

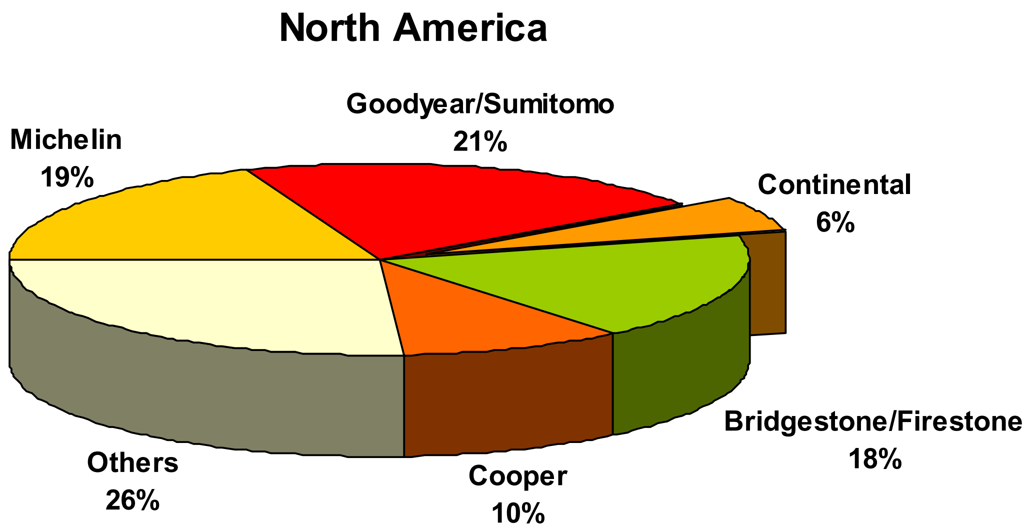
Passenger and Light Truck Tires
Sales Structure by Region

Sales in 2009: € 4.7 bn



Passenger and Light Truck Tires
Market Share for Passenger and Light Truck Tires* 2009





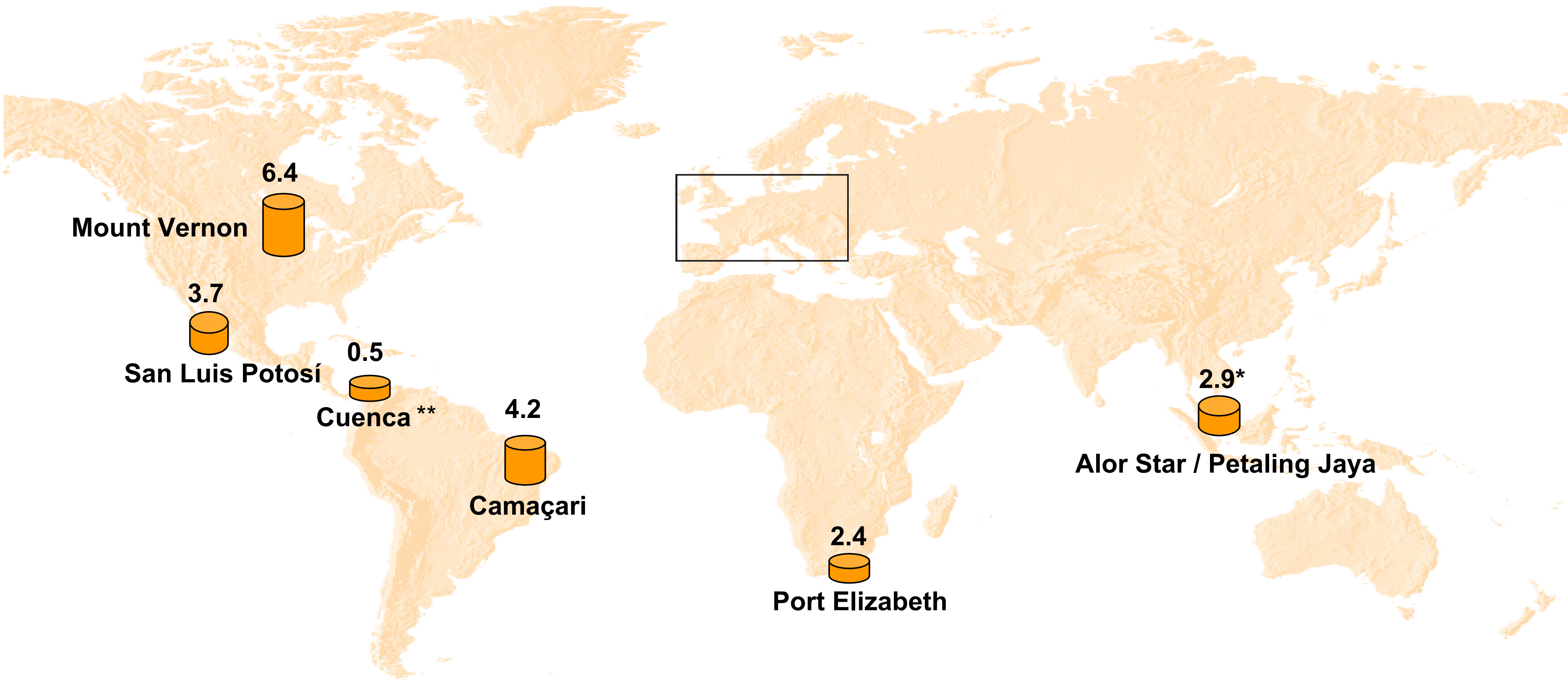
Source: Continental estimates

* OE & Replacement

Passenger and Light Truck Tires

Continental Worldwide Passenger and Light Truck Tire Production 2009

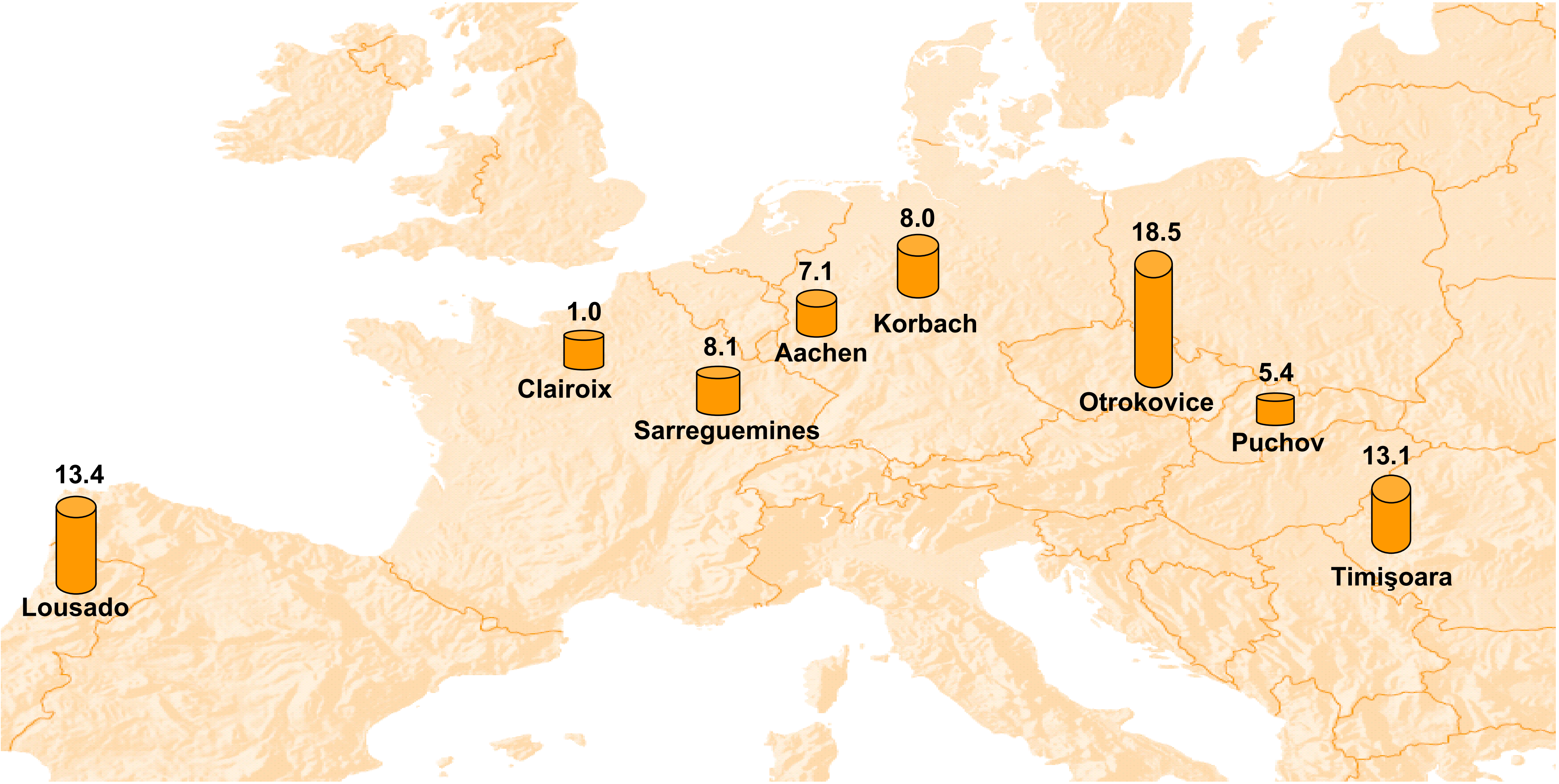
(million units)



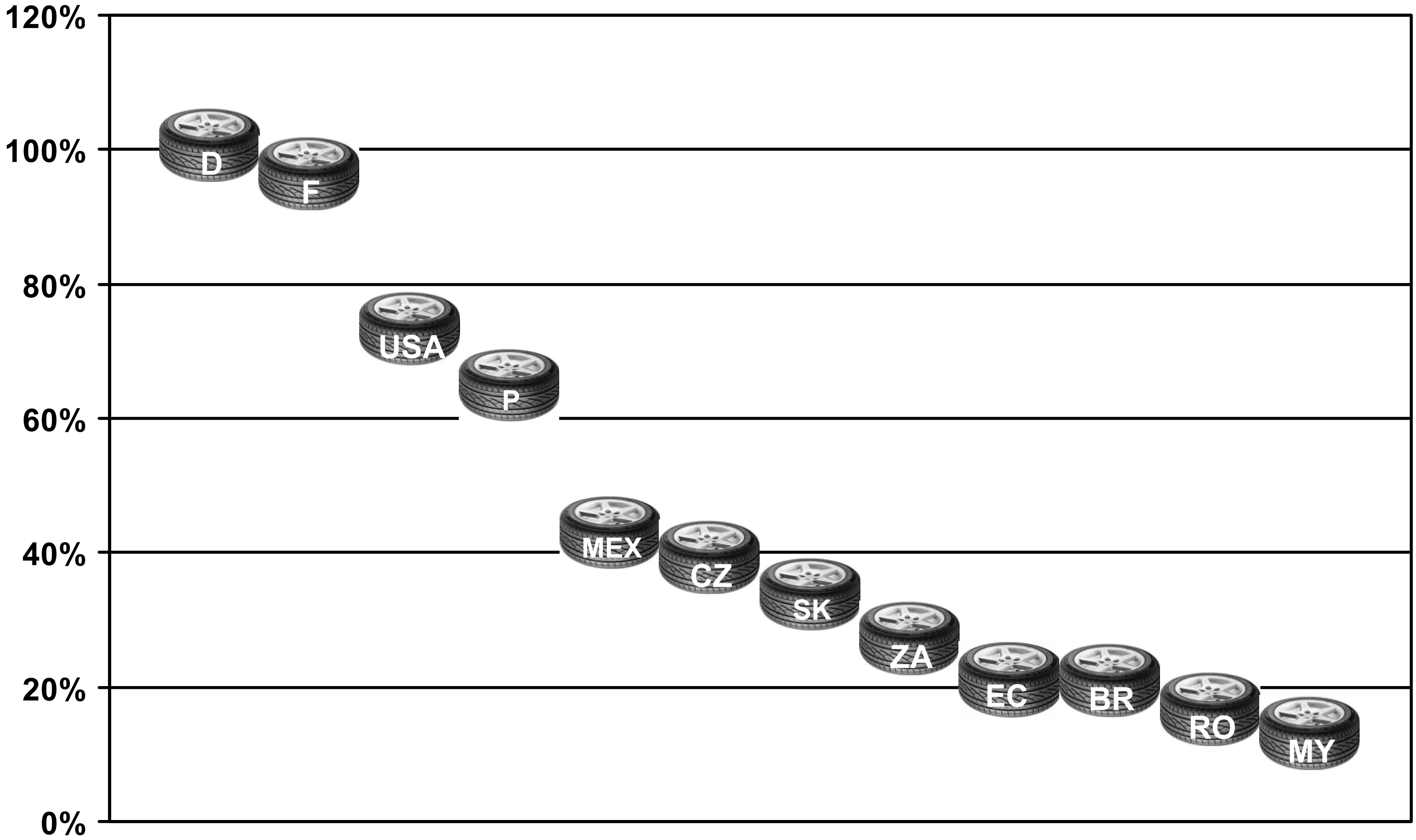
* Until 2004 consolidated in CVT Division
** Since July 2009

Passenger and Light Truck Tires
Continental European Passenger and Light Truck Tire Production 2009

(million units)



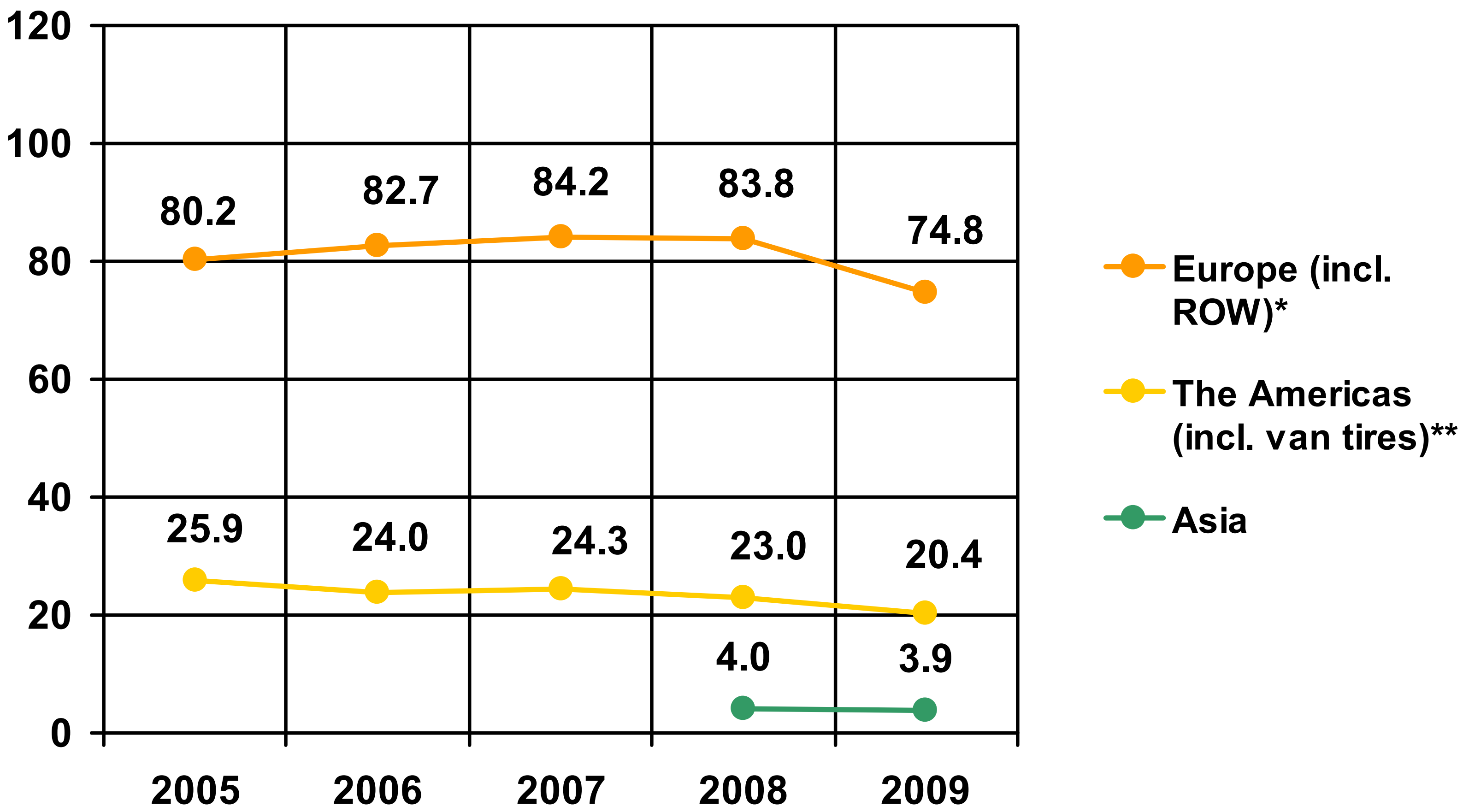
Passenger and Light Truck Tires
Cost of Labor at Continental Manufacturing Sites*



* Based on average FX rates 2009

Passenger and Light Truck Tires
Unit Sales 2005 – 2009

(in million units)

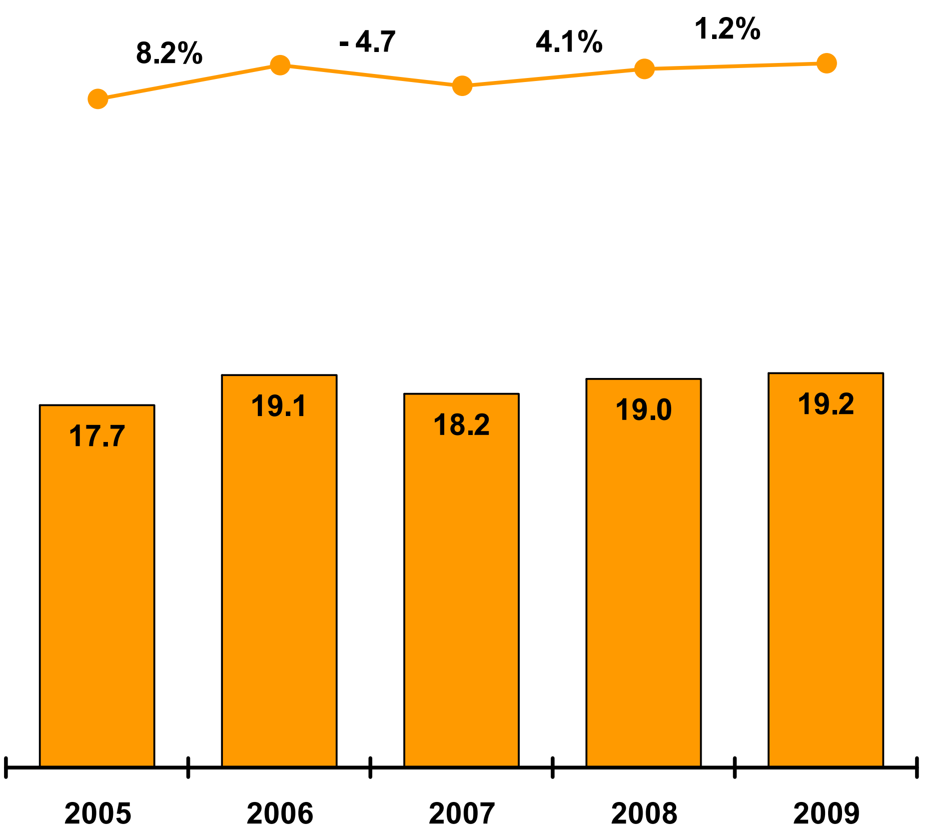


* From 2005 - 2007 Asia included in Europe

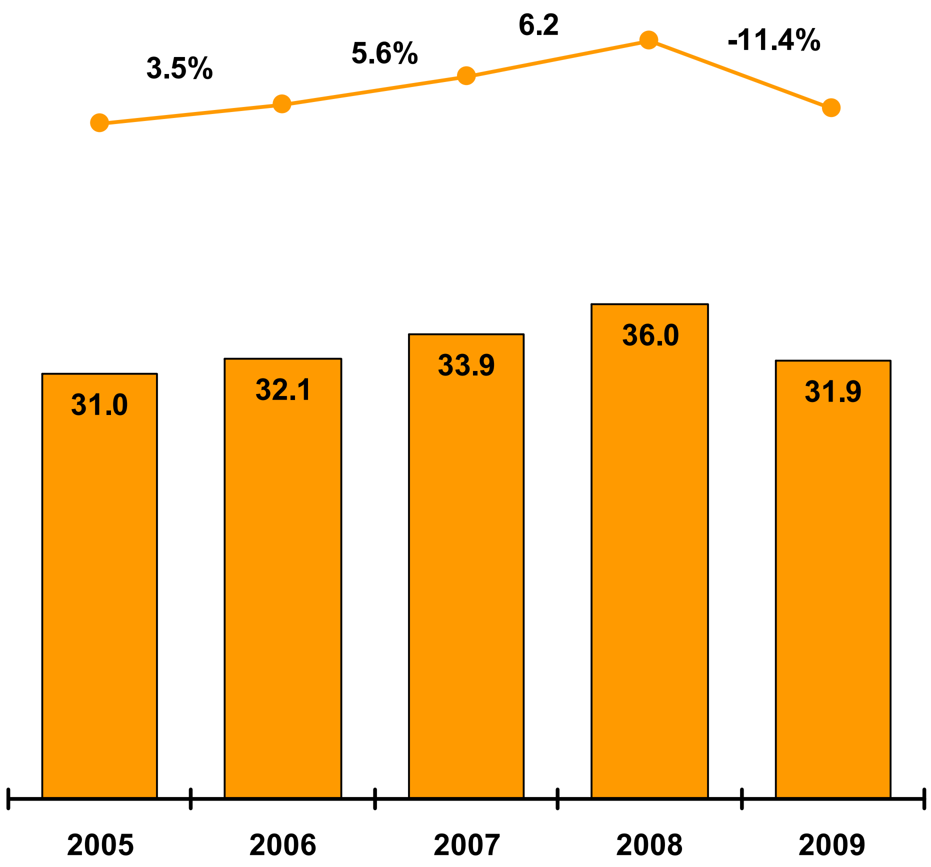
** North America; since 2007 incl. Latin America

Passenger and Light Truck Tires
Product Mix Improvement

Winter Tires* ww
(in million units)



High Performance Summer Tires Europe*
(in million units)



* OE & Replacement (excl. All-Season Tires)

Passenger and Light Truck Tires
Selected Cooperations & Joint Ventures

Europe

Matador Omskshina a.s.z.t, Omsk, Russia	Joint Venture with Sibur Production, sales and marketing of passenger and light truck tires

America

HighwayTwo, IL, USA	Joint Venture with Selle Royal S.p.a., Italy; distribution of bicycle products
Andujar S.A., Cuenca, Ecuador	Minority shareholding (various dealer networks, rubber plantation and rubber plant)

Asia

General Tyre & Rubber Company of Pakistan Ltd., Karachi, Pakistan	Minority shareholding and technology transfer
J.K. Industries Ltd., New Delhi, India	Technology transfer
Barez Industrial Group Teheran, Iran	Technology transfer
The Yokohama Rubber Co., Ltd., Tokyo, Japan	Distribution of Continental passenger car tires in Japanese replacement market
Yokohama Continental Tire Co. Ltd., Tokyo, Japan	Acquisition of OEM tire business for Japanese car manufacturers and their transplants and Korean car manufacturers on behalf of Yokohama and Continental

VI.2. Commercial Vehicle Tires

Commercial Vehicle Tires
Business Structure

Commercial Vehicle Tires

Truck Tires Europe	Truck Tires The Americas	Truck Tires Asia-Pacific	Industrial Tires	OTR Tires
• Long-distance • Regional traffic • Winter • Urban traffic • Construction • Off-the-road	• Long-distance • Regional traffic • Winter • Urban traffic • Construction • Off-the-road	• Long distance • Regional traffic • Urban traffic • Construction • Off-the-road	• Transportation • Stack / lift • Multi purpose	• Earthmoving • Construction • Mining • Forestry • Container handling • Agricultural
Global brands: - Continental - ContiTread - ContiRE **Regional brands:** - Uniroyal - Semperit - Barum - Matador	**Global brands:** - Continental - ContiTread **Regional brands:** - General Tire - Ameri*Steel - Euzkadi - Barum	**Global brand:** - Continental **Regional brands:** - SIME Tyres - TERCO	**Global brand:** - Continental **Regional brands:** - Simex - Barum	**Global brand:** - Simex **Regional brands:** - Simex - General Tire

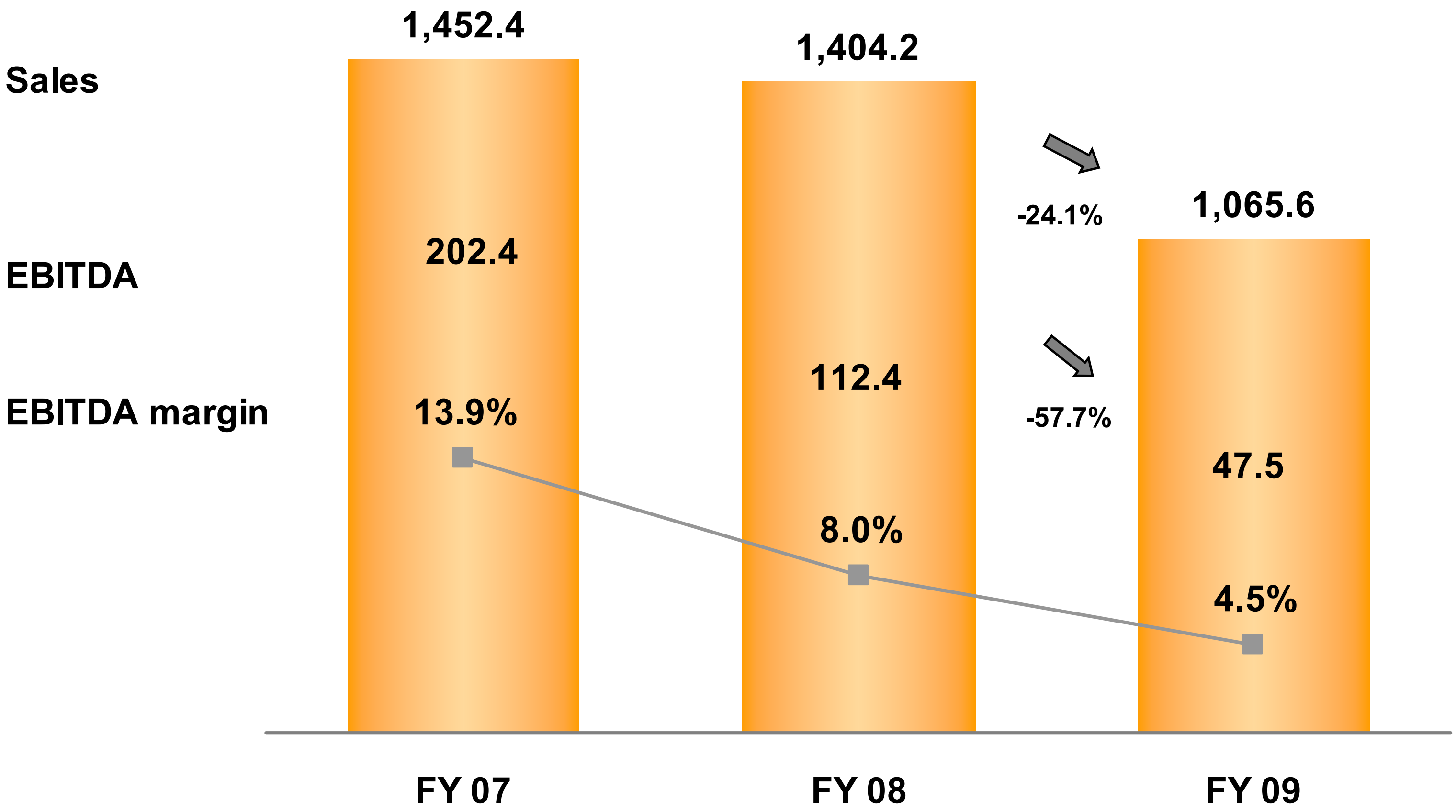
Commercial Vehicle Tires
Key Figures

(€ million)	2007	2008	2009
Sales	1,452.4	1,404.2	1,065.6
EBITDA	202.4	112.4	47.5
in % of sales	13.9	8.0	4.5
EBIT	124.1	29.5	-50.1
in % of sales	8.5	2.1	-4.7
EBIT adjusted [1)]		27.3	20.5
in % of sales [1)]		2.0	1.9
Operating Assets (avg.)	697.8	776.2	634.7
ROCE (avg.) in %	17.8	3.8	-7.9
R&D expense	43.6	43.4	40.5
in % of sales	3.0	3.1	3.8
Capex [2)]	83.0	95.6	40.5
in % of sales	5.7	6.8	3.8
Depreciation & amortization [3)]	78.3	82.9	97.6
in % of sales	5.4	5.9	9.2
thereof impairment	0.3	0.4	15.7

1) EBIT w/o amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation
2) Capex including software
3) Excluding write-downs of investments

Commercial Vehicle Tires
Financials

(€ million)

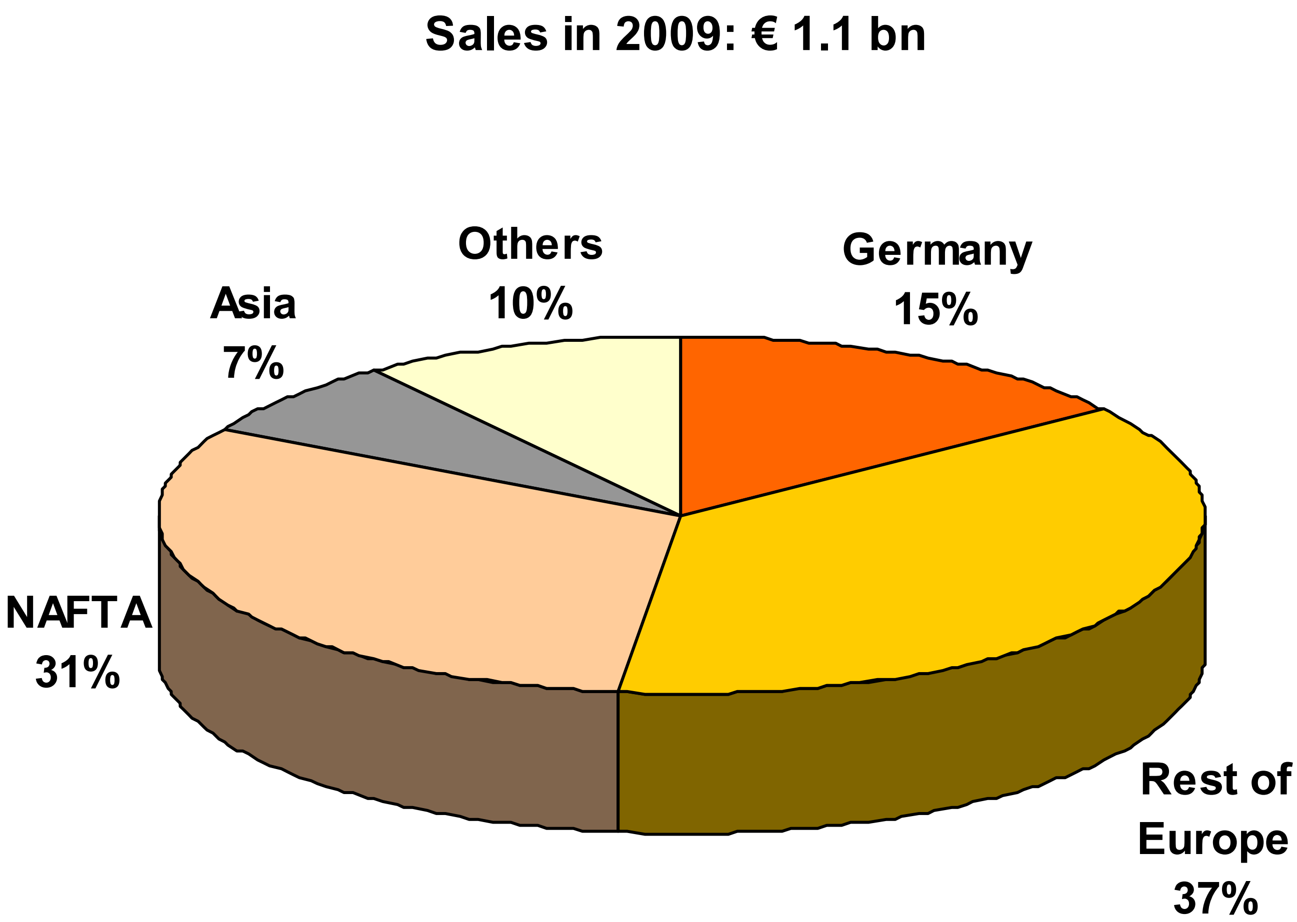


	FY 07	FY 08	FY 09
adj. EBIT		27.3*	20.5**
adj. EBIT margin		2.0%	1.9%

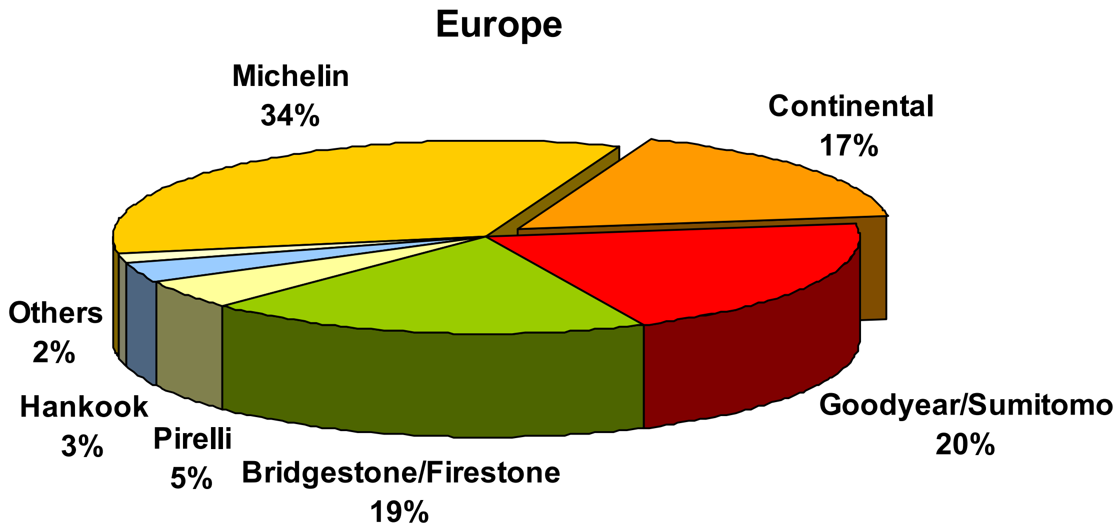
* EBIT w/o amortization of intangibles PPA, consolidation (€ 3.9 mn) and special effects (€ -0.9 mn)

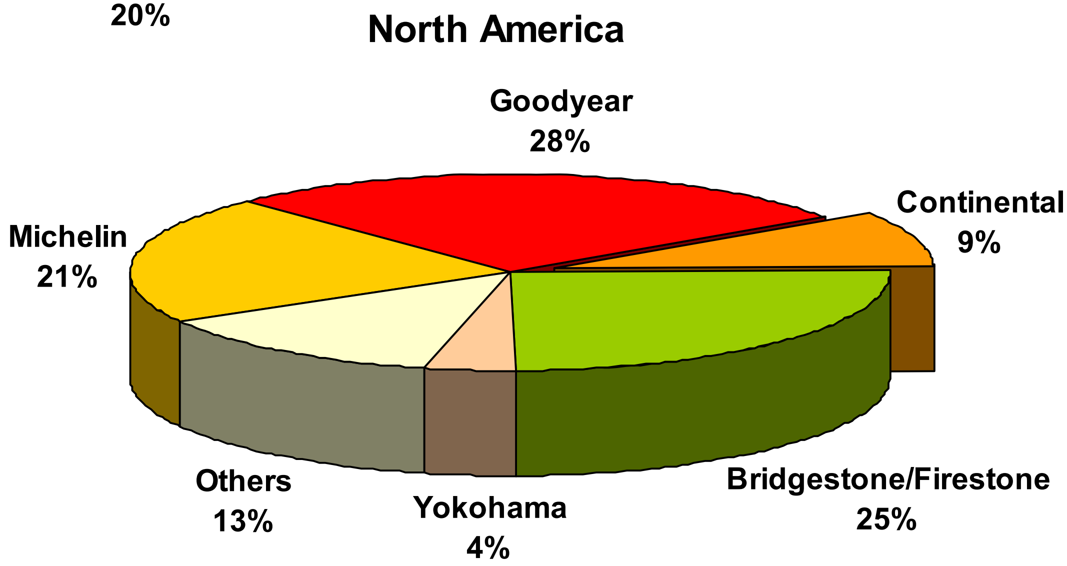
** EBIT w/o amortization of intangibles PPA, consolidation (€ 1.5 mn) and special effects (€ -69.5 mn)

Commercial Vehicle Tires
Sales Structure by Region



Commercial Vehicle Tires
Market Share for Truck Tires* 2009

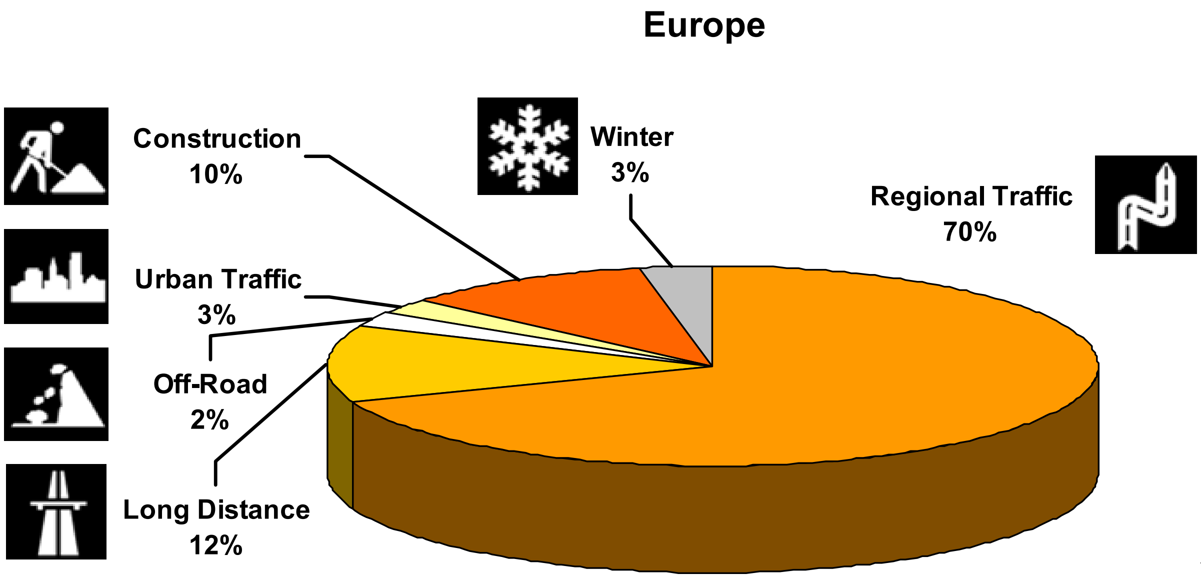


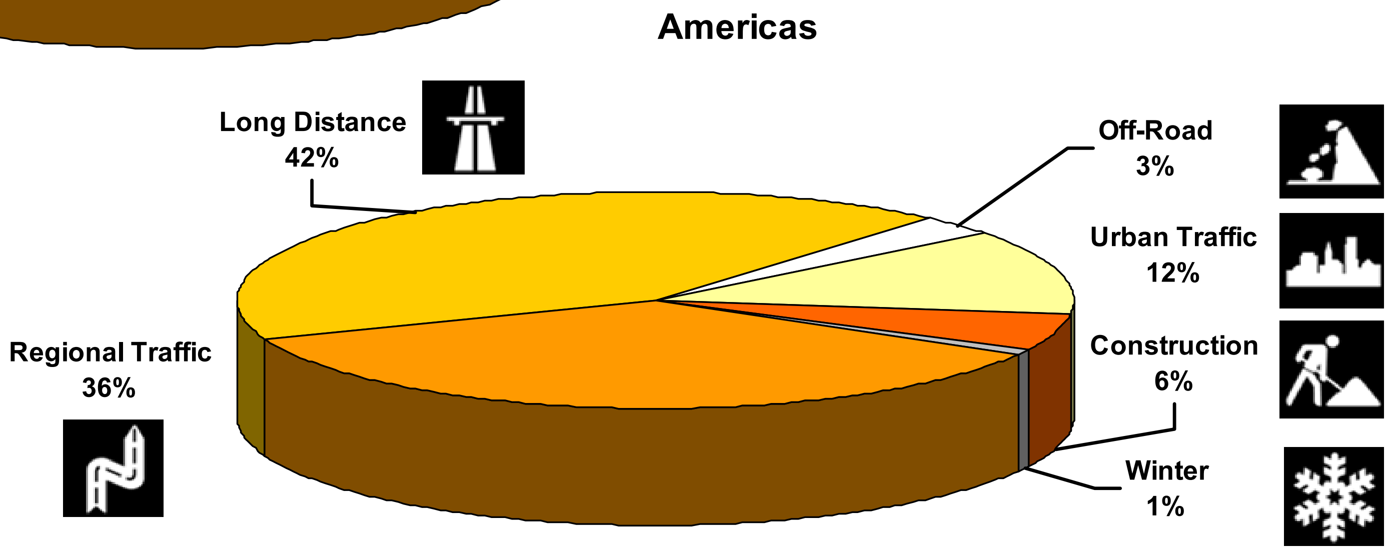


Source: Continental estimates

* OE & Replacement

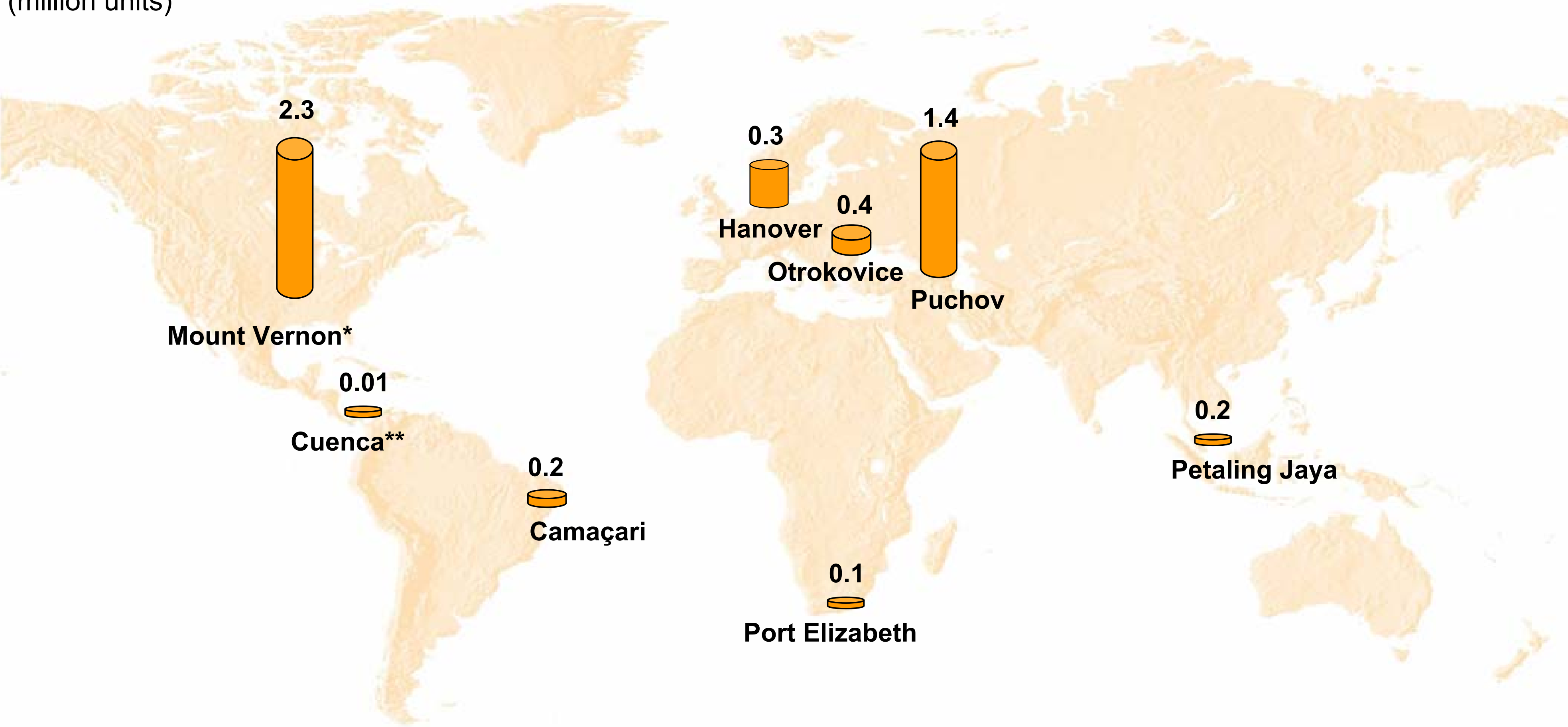
Commercial Vehicle Tires
Continental Product Segments 2009





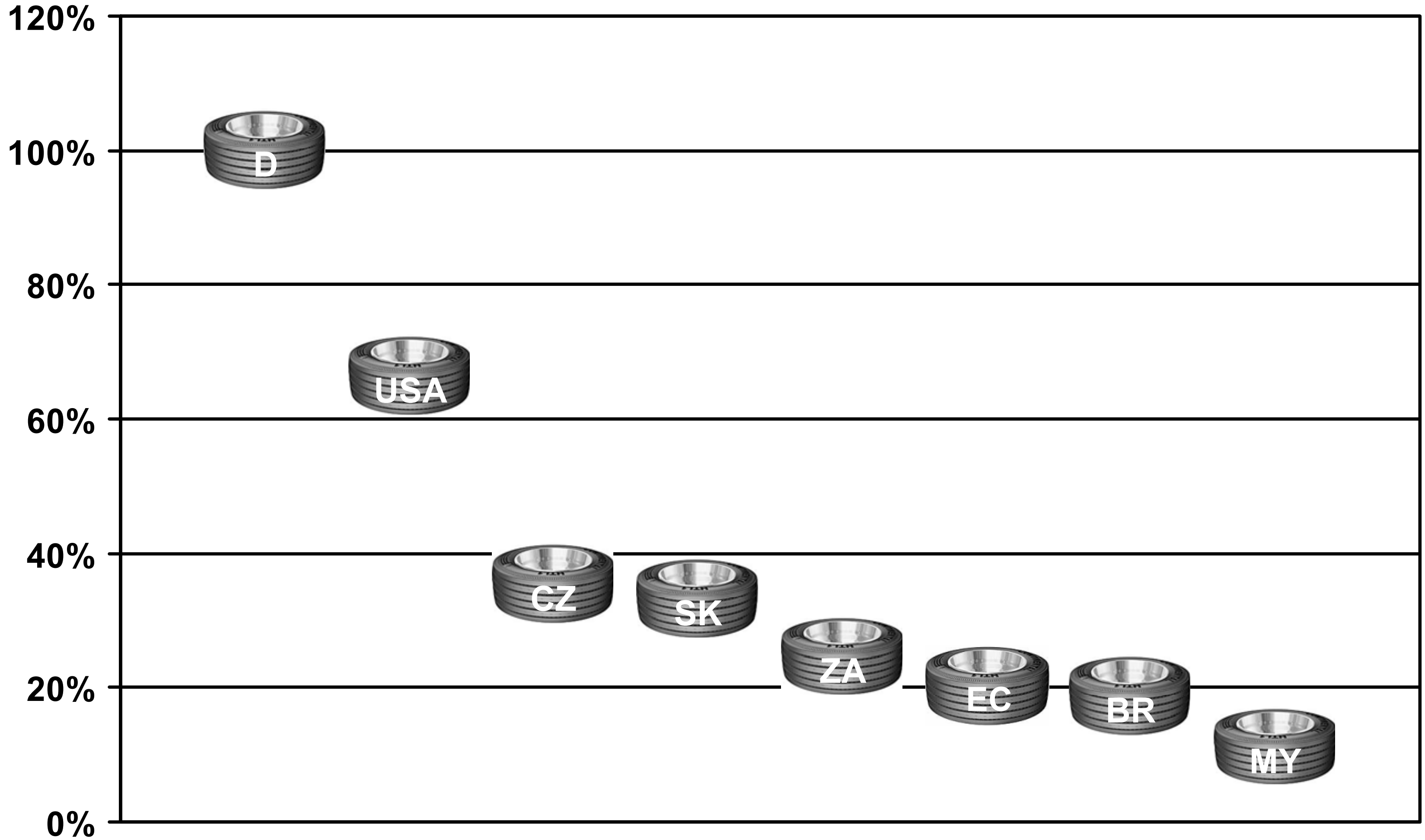
Commercial Vehicle Tires
Continental Worldwide Radial Truck Tire Production 2009

(million units)



* Incl. shipments to JV partners
** Since July 2009

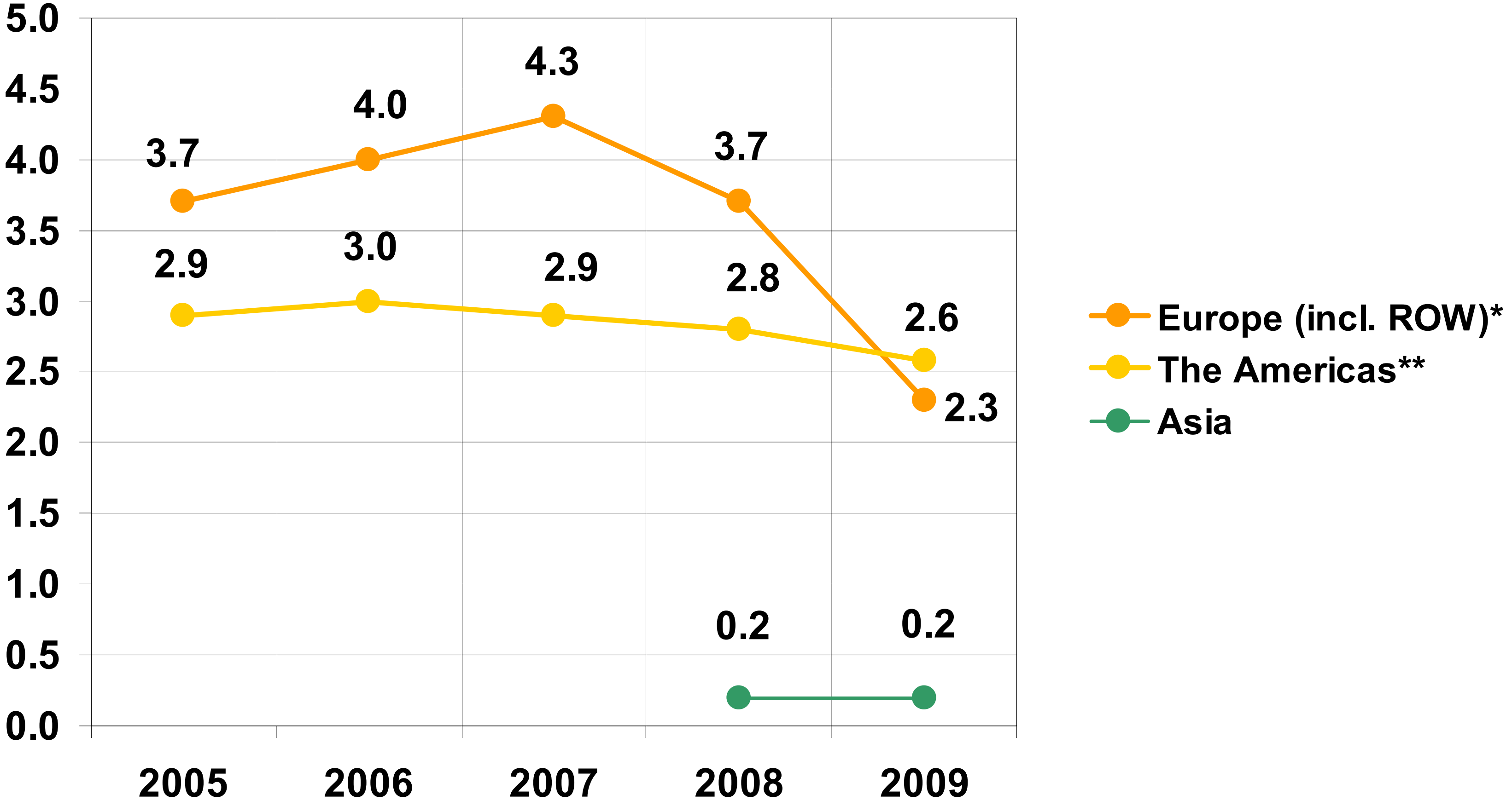
Commercial Vehicle Tires
Cost of Labor at Continental Manufacturing Sites*



* Based on average FX rates 2009

Commercial Vehicle Tires
Unit Sales 2005 – 2009

(in million units)



* From 2005 - 2007 Asia included in Europe

** North America; since 2007 incl. Latin America

Commercial Vehicle Tires
Selected Cooperations & Joint Ventures

Europe

Mitas a.s., Prague, Czech Republic	Off-take production of industrial tires
Nizhnekamsk All Steel Tire Plant (NASTP), Russia	Technology transfer (CVT)

America

Andujar, Ecuador	Minority shareholding (various dealer networks, rubber plantation and rubber plant)
GTY Tire Company (partnership), Mount Vernon, IL, USA	Joint venture with Toyo and Yokohama for the production of commercial vehicle tires

Asia

General Tyre & Rubber Company of Pakistan Ltd., Karachi, Pakistan	Minority shareholding and technology transfer
J.K. Industries Ltd., New Delhi, India	Technology transfer
Barez Industrial Group, Teheran, Iran	Technology transfer
Eu-Retec (Pvt) Ltd., Nagoda, Kalutara, Sri Lanka	Production of industrial tires
Modi Tyres Company Private Ltd., New Delhi, India	Technology transfer and trademark license agreement for bias tires

VI.3. ContiTech

ContiTech
Business Structure

ContiTech

Benecke-Kaliko Group	Conveyor Belt Group	Elastomer Coatings	Fluid Technology	Air Spring Systems	Power Transmission Group	Vibration Control
• Compact sheeting • Coated film • TEPEO® film • Slush skins • Cut-to-size foam	• Steel cord belts • Fabric conveyor belts for mining and other industries • Lifting belts • Skid carrying belts • Service material	• Compressible printing blankets for offset printing • Coated fabrics • Flat and shaped diaphragms for fuel management and industrial applications • Diaphragm materials and diaphragms for gas, water and air-conditioning systems • Composite materials for textile buildings • Collapsible tanks for transport and storage • Concertina walls as connecting element in buses and trains • Gas holder diaphragms • Material for chemical resistant suits • Rubber sheets for flexo printings	• Hoses, hose lines and quick connectors for cars, trucks and buses in: -power steering -air-conditioning -heating and cooling circuits -fuel systems -turbocharger systems -oil and hydraulic systems • Hoses and hose lines for industrial applications • Tubing, couplings and plug-in systems • Floating hoses • Dredge hoses • Oil & marine hoses	• Air springs and air spring systems for -commercial vehicles -buses -trailers -rolling stock • Air spring damper modules for trucks and buses • Sleeve air springs for drivers' seats and cab suspension • Air springs and air actuators for industrial applications • Compensators	• V-belts • V-ribbed belts • Timing belts • Belt drive kit-sets • Flat belts • PU timing belts as components in complex belt drive systems in automotive and industrial applications	• Conventional and hydraulic rubber-metal elements for the auto industry: -spring strut bearings -engine mounts -transmission suspension -hydro mounts -cab mounts • Active and passive absorbers • Sealing systems for axle, brake and steering • SCHWING-METALL® products for mounting machines and marine engines • Friction rings and wheels

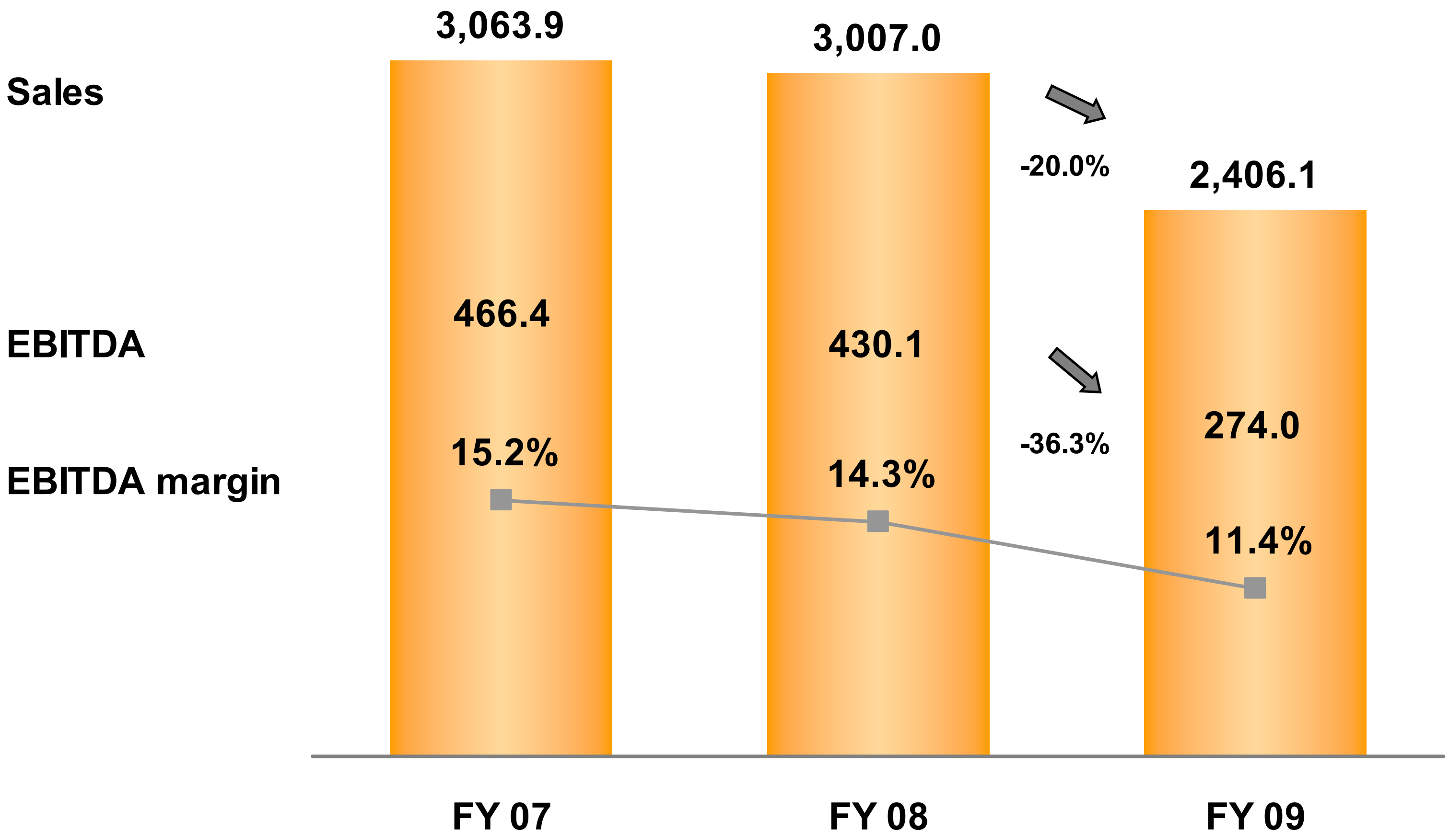
ContiTech
Key Figures

(€ million)	2007	2008	2009
Sales	3,063.9	3,007.0	2,406.1
EBITDA	466.4	430.1	274.0
in % of sales	15.2	14.3	11.4
EBIT	362.8	329.1	169.4
in % of sales	11.8	10.9	7.0
EBIT adjusted 1)		326.4	242.3
in % of sales 1)		11.0	10.1
Operating Assets (avg.)	1,126.6	1,105.2	1,006.7
ROCE (avg.) in %	32.2	29.8	16.8
R&D expense	56.8	59.1	58.0
in % of sales	1.9	2.0	2.4
Capex 2)	99.8	110.8	82.8
in % of sales	3.3	3.7	3.4
Depreciation & amortization 3)	103.6	101.0	104.6
in % of sales	3.4	3.4	4.3
thereof impairment	0.3	0.4	3.7

1) EBIT w/o amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation
2) Capex including software
3) Excluding write-downs of investments

ContiTech
Financials

(€ million)

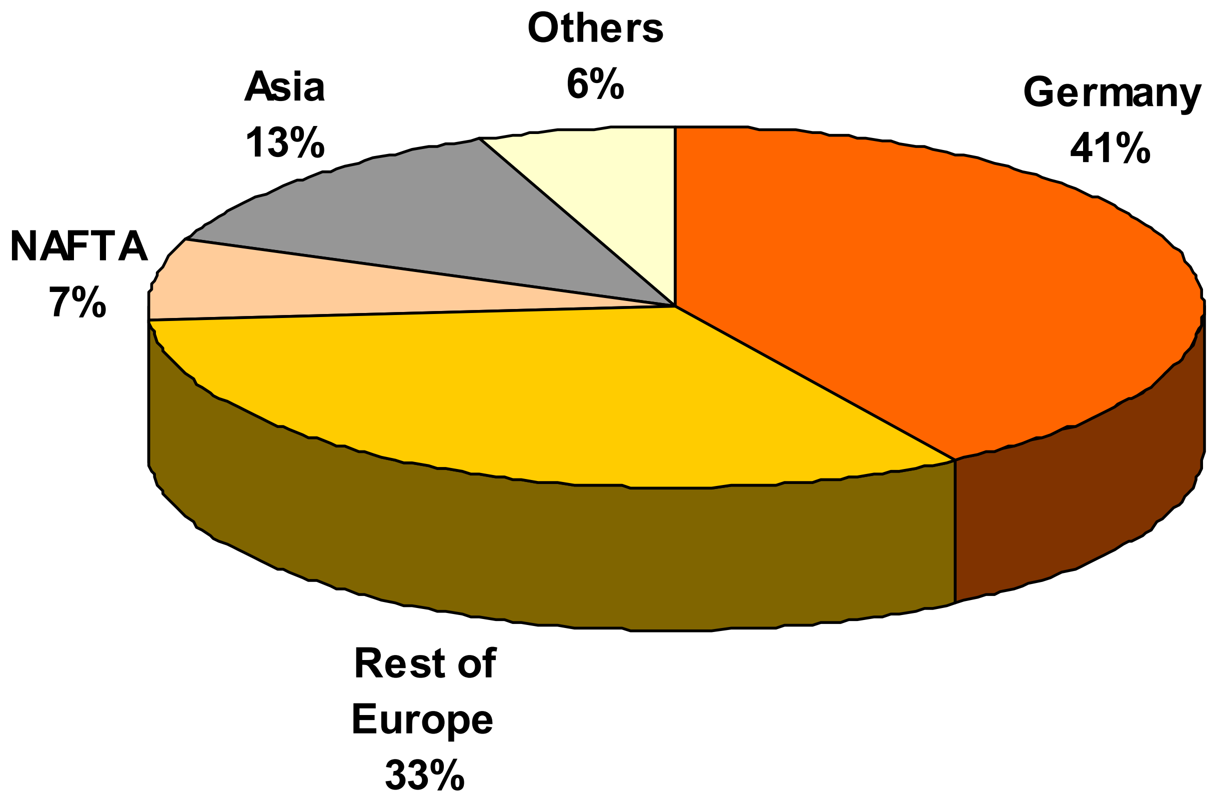


	FY 07	FY 08	FY 09
adj. EBIT		**326.4** *	**242.3** **
adj. EBIT margin		**11.0%**	**10.1%**

* EBIT w/o amortization of intangibles PPA, consolidation (€ 5.1 mn) and special effects (€ 0.4 mn)
** EBIT w/o amortization of intangibles PPA, consolidation (€ 1.6 mn) and special effects (€ -70.8 mn)

ContiTech
Sales Structure by Region

Sales in 2009: € 2.4 bn



ContiTech
Market Leader in its Business Units

Business Unit	Segments	Europe	World
Fluid Technology	Automotive hoses & hose lines Oil & Marine	**No. 1** **No. 1**	**No. 1** **No. 1**
Benecke-Kaliko Group	Automotive interior trim	**No. 1**	**No. 1**
Power Transm. Group	Multiple V-ribbed belts & timing belts	**No. 1**	**No. 2**
Conveyor Belt Group	Conveyor belts	**No. 1**	**No. 1**
Elastomer Coatings	Printing blankets	**No. 2**	**No. 3**
Vibration Control	Chassis sealing system Engine mounts for trucks	**No. 2** **No. 1**	**No. 3**
Air Spring Systems	Truck & bus air springs Railway systems	**No. 1** **No. 1**	**No. 1** **No. 1**

ContiTech
Sales and Employees 2009

Business Unit	Sales in € millions	Employees
Fluid Technology	860	10,314
Conveyor Belt Group	427	3,101
Power Transmission Group	310	2,280
Benecke-Kaliko Group	246	1,544
Air Spring Systems	175	1,179
Vibration Control	187	1,892
Elastomer Coatings	78	583
ContiTech	2,406*	22,079**

* Incl. other operations
** Incl. service functions

ContiTech
Manufacturing Sites in Germany & Europe

Germany

Benecke-Kaliko
Eislingen
Hanover
Löhne
Peine

Conveyor Belt Group
Bad Blankenburg
Northeim

Elastomer Coatings
Northeim
Waltershausen

Fluid Technology
Berlin
Friedberg
Hann. Münden
Hamburg
Hedemünden
Karben
Korbach
Northeim
Oedelsheim
Oppenweiler
Salzgitter
Wackersdorf
Waltershausen

Air Spring Systems
Hamburg
Hanover

Power Transmission Group
Dannenberg
Hanover

Vibration Control
Dannenberg
Hamburg
Hanover
Hedemünden
Northeim

Europe

Fluid Technology
Ashington, UK
Grimsby, UK
Crawley, UK
Lyon, France
Carei, Romania
Nadab, Romania
Mako, Hungary
Motala, Sweden
Szeged, Hungary
Timişoara, Romania
Vác, Hungary
Madrid, Spain
Barcelona, Spain

Power Transmission Group
Timişoara, Romania
Wigan, UK

Conveyor Belt Group
Szeged, Hungary
Vólos, Greece
Puchov, Slovakia
Veliki Crljeni, Serbia

Vibration Control
Dolné Vestenice, Slovakia
Partizanske, Slovakia

Elastomer Coatings
Moscow, Russia

Air Spring Systems
Nyiregyhaza, Hungary
Bursa, Turkey

ContiTech
Manufacturing Sites in America & Asia

America

Fluid Technology
Mexico City, Mexico
Ponta Grossa, Brazil
Houston, TX, USA
Somersworth, NH, USA

Power Transmission Group
Ponta Grossa, Brazil
San Luis Potosí, Mexico

Benecke Kaliko
San Luis Potosí, Mexico

Conveyor Belt Group
San Luis Potosí, Mexico
Santiago de Chile, Chile
Ponta Grossa, Brazil

Vibration Control
Ponta Grossa, Brazil
San Luis Potosi, Mexico
Varzea Paulista, Brazil

Air Springs Systems
San Luis Potosí, Mexico

Asia

Fluid Technology
Changchun, China
Jeonju, S. Korea

Power Transmission Group
Ningbo, China
Shanghai, China
Delhi, India
Busan, S. Korea

Vibration Control
Ningbo, China
Changshu, China

Benecke-Kaliko
Zhangjiagang, China

Air Spring Systems
Ninghai, China
Cheonan, Korea

Conveyor Belt Group
Calcutta, India
Changzhi, China

Elastomer Coatings
Shanghai, China

ContiTech
Selected Cooperations & Joint Ventures

Germany

ContiTech INA GmbH, Herzogenaurach	Development of power transmission systems
BPW, Wiehl	Strategic cooperation for air springs for trailers and axles

Europe

SKF, Stockholm, Sweden	Development partnership for Gigabox (suspension systems for rail vehicles)

America

Cooper Standard NVH, Auburn, IN, USA	Development and production of engine mounts and chassis mount systems for the global automotive industry
Sansuy Benecke Ltda., São Paulo, Brazil	Sales and marketing of laminates for car interiors

Asia

ContiTech Fluid Shanghai Co. Ltd., Shanghai, China	Production of power steering lines for Volkswagen, General Motors and others
Kurashiki Kako Corp., Kurashiki, Japan	Development and production of platform components (aggregate and chassis mounts) for the automotive industry with European/American/Japanese affiliations, e.g. Ford and Mazda
Seonghwan, S. Korea	JV for production of Air-Springs and Air Spring Systems

VII. Share Information

Share Information
Share Data / ADR Data

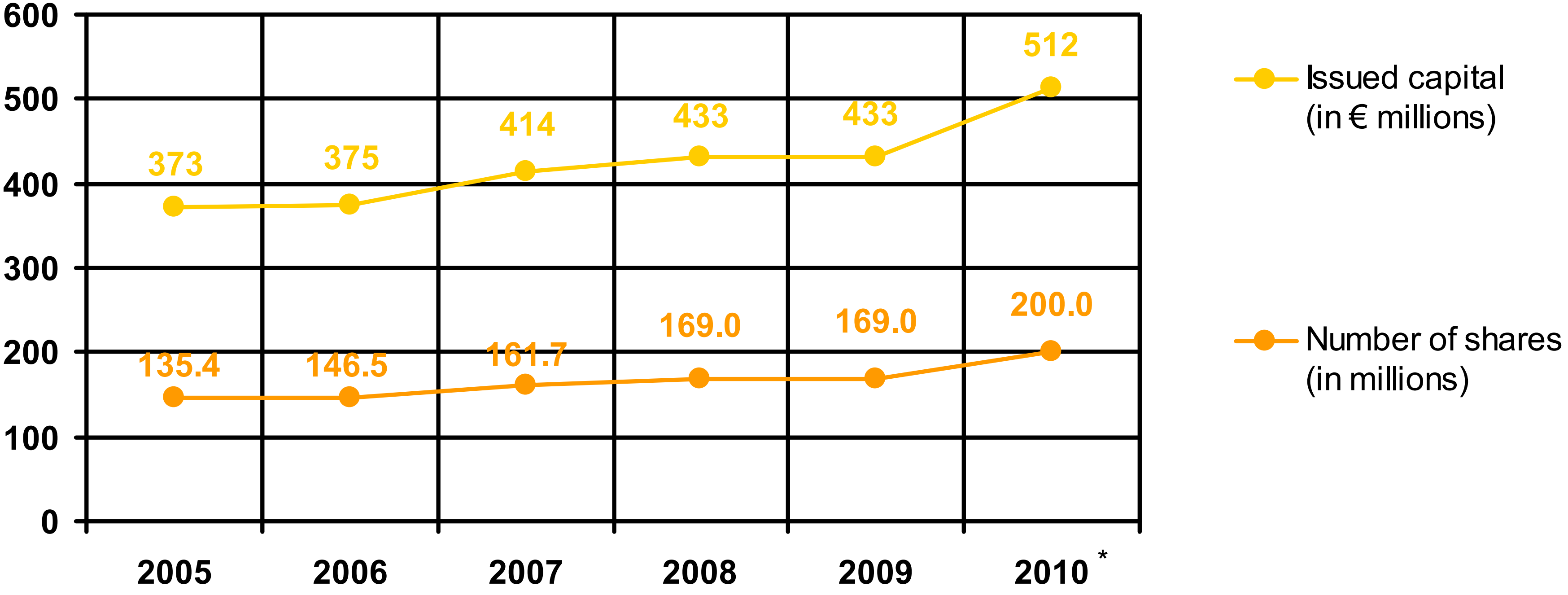
Share Data

● Type of share	No-par value share
● Bloomberg Ticker	CON
● Reuters Ticker	CONG
● German Security Identification Number (WKN)	543 900
● ISIN Number	DE0005439004
● Shares outstanding as of December 31, 2009	169,005,983
● Shares outstanding as of January 14, 2010	200,005,983

ADR Data

● Ratio (ordinary share: ADR)	1 : 1
● Bloomberg Ticker	CTTAY
● Reuters Ticker	CTTAY.PK
● ISIN Number	US2107712000
● ADR Level	Level 1
● Exchange	OTC
● Sponsor	Deutsche Bank Trust Company Americas

Share Information
Issued Capital



* After issuance of 31 mn new shares in January 2010

VIII. Glossary

Financial Glossary (1)

ADR |	American Depositary Receipt
Capex I	Capital expenditure on property, plant, equipment and software
EBIT |	Earnings Before Interest and Taxes
EBITDA |	EBIT Before Depreciation and Amortization
EBIT margin |	EBIT as a percentage of sales
EBITDA margin |	EBITDA as a percentage of sales
FCF I	Free Cash Flow
FSF I	Forward Start Facility
Gearing Ratio |	Represents the net indebtedness divided by total equity, expressed as a percentage
ISIN |	International Security Identification Number
Net Indebtedness |	The net amount of interest-bearing liabilities and cash and cash equivalents as recognized in the balance sheet as well as the market values of the derivative instruments
NIAT |	Net Income attributable to the shareholders of the parent

Financial Glossary (2)

- **Operating Assets |** Operating assets are the assets less liabilities as reported in the balance sheet, without recognizing the net indebtedness, discounted trade bills, deferred tax assets and income tax receivable and payable as well as other financial assets and debt
- **PPA |** Purchase Price Allocation
- **R&D |** Research and Development Expenses
- **ROCE (avg.)|** Return On Capital Employed. We define ROCE (avg.) as the ratio of EBIT to average of quarterly operating assets

Product Glossary (1)

- **ABS |** Anti-Lock Brake System
- **ACC I** Adaptive Cruise Control
- **ADAS I** Advanced Driver Assistant System
- **AMT |** Automated Manual Transmission
- **AT |** Automatic Transmission
- **C&S I** Division Chassis & Safety
- **CSR |** Conti Support Ring
- **CT I** Division ContiTech
- **CV |** Commercial Vehicle
- **CVT I** Division Commercial Vehicle Tires
- **CVaT |** Continuous Variable Transmission
- **ECU |** Electronic Control Unit
- **DCT |** Double Clutch Transmission
- **EBS |** Electronic Brake System
- **ESC |** Electronic Stability Control
- **HEV |** Hybrid Electric Vehicle
- **HMI I** Human Maschine Interface
- **HVAC |** Heating, Ventilation and Air Conditioning
- **I I** Division Interior
- **MAB/MIB I** Motorcycle Anti-lock Braking System / Motorcycle Integrated Brake System
- **MAF I** Mass Airflow Sensor
- **MT |** Manual Transmission

Product Glossary (2)

- **NVH |** Noise Vibration Harshness
- **OTR I** Off The Road Tires
- **PCB I** Printed Curcuit Board
- **PLT I** Division Passenger & Light Truck Tires
- **PT I** Division Powertrain
- **PWM I** Pulse Width Modulation
- **RV |** Recreational Vehicle
- **SSR |** Self Supporting Runflat Tires
- **SUV |** Sport Utility Vehicle
- **TCS |** Traction Control System
- **TPMS I** Tire Pressure Monitoring System

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Continental
Financial Calendar

2010

Annual Shareholder's Meeting	April 28, 2010
Q1, Interim Report	May 4, 2010
HY, Interim Report	July 29, 2010
9M, Interim Report	November 3, 2010

2011

Annual Financial Press Conference	February 2011

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