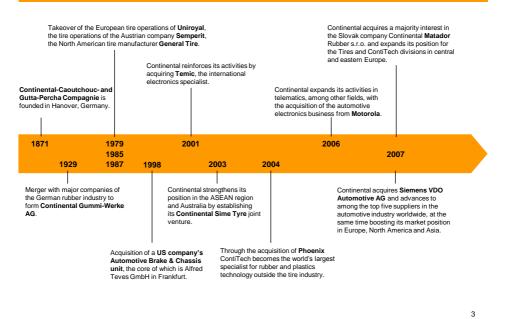


## Topics

١.	Continental at a Glance
П.	Continental Strategy
III.	Continental Corporation
IV.	Market Data
V.	Automotive Group
VI.	Rubber Group
VII.	Corporate Social Responsibility at Continental
VIII.	Share & Bond Information
IX.	Glossary
	2

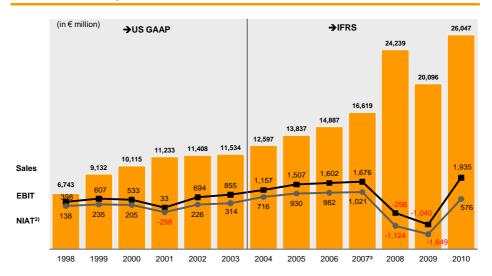


140 Years of Progress and Achievement



#### **Continental at a Glance**

Continental Corporation – Sales, EBIT & Net Income<sup>1)</sup>



From 1998 until 2003 US GAAP / from 2004 onwards IFRS
 Net income attributable to the shareholders of the parent under IFRS since 2004
 Since December 1, 2007, including Siemens VDO

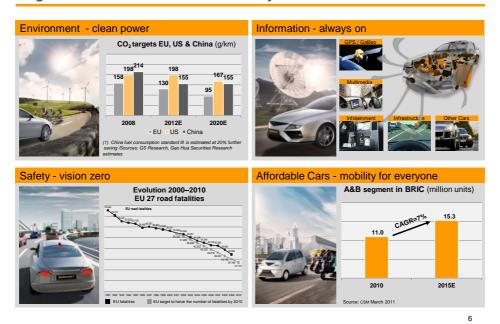


Executive Board – Together more than 170 Years of Experience



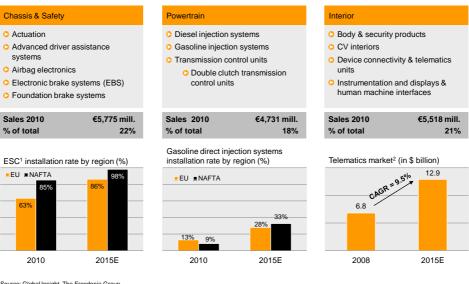
### **Continental Strategy**

Megatrends in the Automotive Industry





Leading Global Position in Key Automotive Electronics Applications



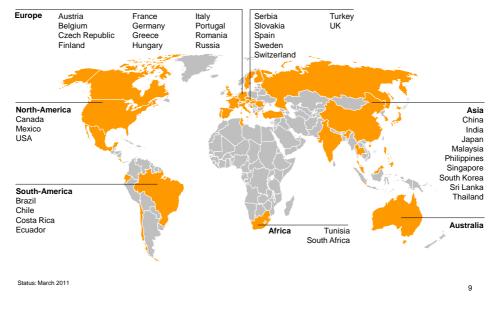
Source: Global Insight, The Freedonia Group 1) ESC: Electronic Stability Control is a type of electronic brake system 2) Source: Frost & Sullivan, December 2009

7

### Continental at a Glance Leading Global Position in Tire and Non-Tire Rubber

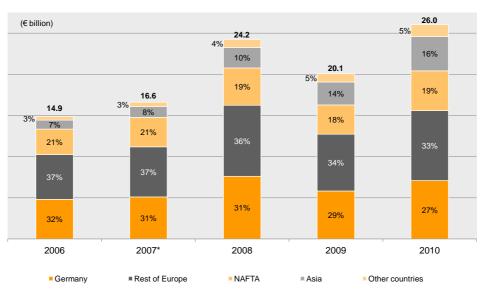
Passenger & Light Truc	k Tires	Commercial Vehicle Tir	es	ContiTech	
<ul> <li>Europe overall</li> <li>Europe OE</li> <li>Europe winter tires</li> <li>North America among Top 5</li> </ul>		<ul> <li>Europe overall</li> <li>Europe OE</li> <li>Europe industrial tires</li> <li>North America among Top 5</li> </ul>		<ul> <li>Automotive hoses &amp; hose lines</li> <li>Automotive interior trim</li> <li>Conveyor belts</li> <li>Marine &amp; oil hoses &amp; hose lines</li> <li>Multiple V-ribbed belts &amp; timing belts</li> <li>Railway air springs</li> <li>Truck &amp; bus air springs</li> </ul>	
Sales 2010 % of total	€5,821 mill. 22%	Sales 2010 % of total	€1,428 mill. 5%	Sales 2010 % of total	€3,095 mill. 12%
Sales breakdown (%)	OE 25%	Sales breakdown (%) Non- OE 82%	OE 18%	Sales breakdown	OE 54%

**Continental Corporation Worldwide** 



More than 194 sites for production and R&D in 38 countries. Headquarters in Hanover, Germany.

### Continental at a Glance Development of Consolidated Sales by Region



\* Since December 2007 including Siemens VDO



26.0 24.2 (€ billion) 12% 12% 5% 6% 20.1 12% 16.6 5% 14.9 18% 21% 19% 22% 9% 10% 22% 16% 18% 17% 28% 40% 24% 21% 7% 21% 9% 2007\* 2008 2009 2010 2006

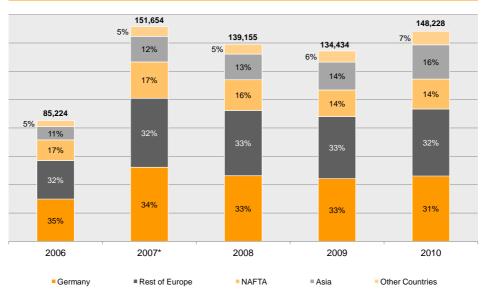
**Development of Consolidated Sales by Division** 

Interior Powertrain Chassis & Safety Automotive Systems\*\* Passenger and Light Truck Tires Commercial Vehicle Tires ContiTech

\* Since December 2007 including Siemens VDO \*\* Automotive Systems until 2006

11

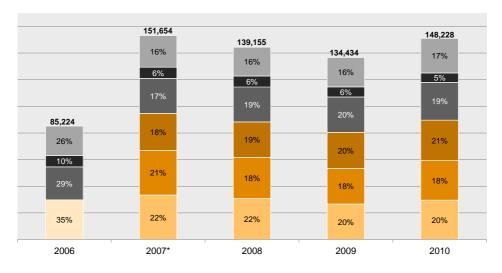
### Continental at a Glance Number of Employees by Region



\* Since December 2007 including Siemens VDO



Number of Employees by Division



Interior 
 Powertrain
 Chassis & Safety
 Automotive Systems\*\*
 Passenger and Light Truck Tires
 Commercial Vehicle Tires
 ContiTech

\* Since December 2007 including Siemens VDO \*\* Automotive Systems until 2006

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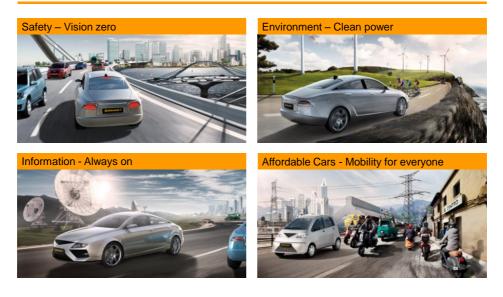
### Topics

Т.	Continental at a Glance
П.	Continental Strategy
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IX.	Glossary



#### **Continental Strategy**

We Shape the Megatrends in the Automotive Industry



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# **Continental Strategy – Megatrend Environment**

Initiatives in EU, USA and Japan - Towards Cleaner Mobility

#### EU<sup>1</sup>

- EU sets average CO<sub>2</sub> emissions from 2012 at 130 g/km (currently 160 g/km) by means of improvement in vehicle technology
- From 2020 onwards, the target is 95 g CO<sub>2</sub>/km for the new car fleet
- From 2012 onwards, excess emissions premium if not meeting targets

#### USA<sup>2</sup>

NHTSA<sup>4</sup> and EPA<sup>5</sup> to establish a National Fuel Efficiency Policy (NFEP):

- Increase CAFE<sup>6</sup> from 25 mpg to 35.5 mpg by 2016 for passenger cars and light trucks combined
- Target is equivalent to a reduction in CO<sub>2</sub> from 210 g/km to 180 g/km
- From 2020 onwards, the CAFE<sup>6</sup> target is equivalent to 130g/km

#### Japan<sup>3</sup>

ECCJ<sup>7</sup> targets to improve fuel efficiency standards by 23.5% by 2015 vs. 2004:

- Increase average level of fuel efficiency from 13.6 km/l to 16.8 km/l for passenger cars
- C Target is equivalent to a reduction in CO2 from 170 g/km to 140 g/km

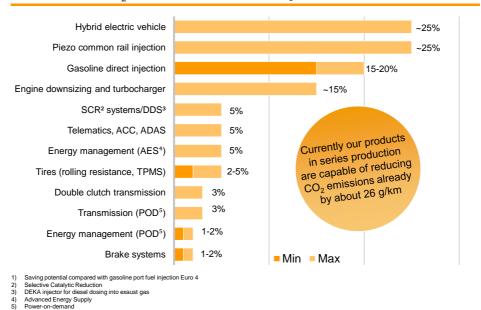
#### Emerging markets likely to follow Europe/USA/Japan on fuel efficiency standards

- Regulation (EC) No. 443/2009
   Refers to the joint proposal of NHTSA and EPA, May 2009, and President Obama's NFPE; The White House, May 19, 2009
   Refers to "Law on Rationalization of Energy Use" of the Ministry of Economics, Trade and Industry
   NHTSA: National Highway Traffic Safety Administration
   EPA: Environmental Protection Agency
   CAFE: Corporate Average Fuel Economy
   ECCJ: Energy Conservation Center Japan



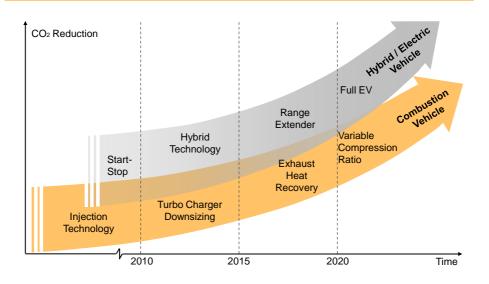


### **Continental Strategy – Megatrend Environment**



Reduction of CO<sub>2</sub> Emissions<sup>1</sup>: Solutions by Continental

### Continental Strategy – Megatrend Environment Roadmap towards "Clean Power": Selection of Technologies





#### **Continental Strategy – Megatrend Environment**

ContiTech – Green Technologies







Climatefriendly mining



Full power for

Lightweight construction\*





regenerative energies



SCR technology: Zero emissions\*



**Pure printing** 



pioneer\*



Designed Green\*



Energy efficiency in our production

\* Technologies supplied to the automotive industry

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## Continental Strategy – Megatrend Safety

Initiatives in EU, USA and Japan – Towards Safer Mobility

## EU

- Electronic stability control (ESC) Movember 2011 for all new types of passenger cars •November 2014 for all new passenger cars
- Tire pressure monitoring system (TPMS) mandatory by •November 2012 for all new types of

November 2014 for all new passenger cars

- Advanced emergency braking system and lane departure warning mandatory by •November 2013 for all new types of heavy commercial vehicles and buses November 2015 for all new heavy commercial vehicles and buses<sup>2</sup>
- Brake assist system mandatory for all new passenger cars by November 2011<sup>3</sup>

Framework to be established for the deployment of intelligent transportation systems<sup>4</sup>

## USA

- Electronic stability control (ESC) mandatory by 2011 for all new light vehicles5
- Tire pressure monitoring system (TPMS) mandatory for all new light vehicles since September 20076

# Japan

- Electronic stability control (ESC) mandatory by •October 2012 for all new types of passenger cars •October 2014 for all new passenger cars7
- Advanced emergency braking system and lane departure warning mandatory by •November 2013 for all new types of heavy commercial vehicles and buses •November 2015 for all new heavy commercial vehicles and buses

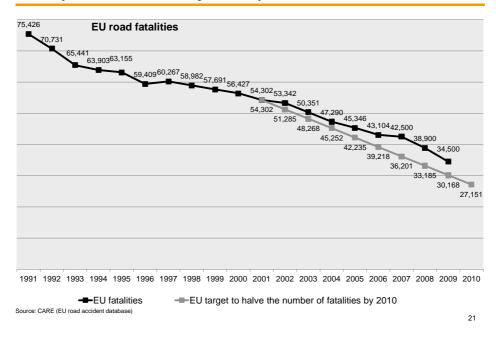
#### Emerging markets likely to follow EU/USA on ESC regulation

- Regulation (EC) No. 661/2009
   Regulation (EC) No. 661/2009
   Regulation (EC) No. 78/2009; refers to passenger cars for maximum 8 passengers plus driver
   Directive 2010/40/EU of the European Parliament and of the Council of July 2010
   Federal Motor Vehicle Safety Standard No. 126 of the National Highway Traffic Safety Administration (NHTSA);
   reference the the function of the Council of the National Highway Traffic Safety Administration (NHTSA);
- refers to vehicles with a gross vehicle weight of \$4.536 t
   Federal Motor Vehicles Safety Standard No. 138 of the National Highway Traffic Safety Administration (NHTSA); refers to vehicles with a gross vehicle weight of \$4.536 t
   Federal Motor Vehicles Mith agross vehicle weight of \$4.536 t
   Source: Ministry of Land, Infrastructure, Transport and Tourism (MLIT) in Japan



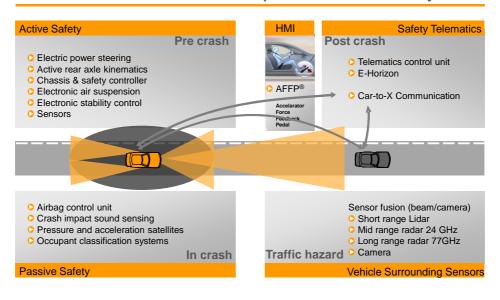
#### **Continental Strategy – Megatrend Safety**

**Development of Road Safety in Europe** 



#### **Continental Strategy – Megatrend Safety**

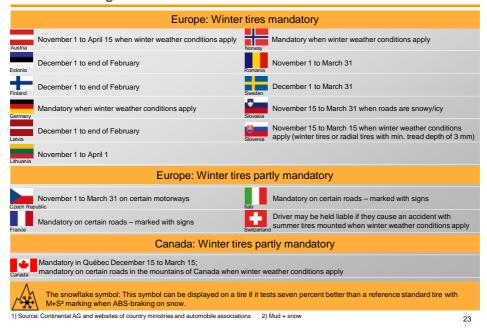
ContiGuard®: 5 Cornerstones of Comprehensive Vehicle Safety





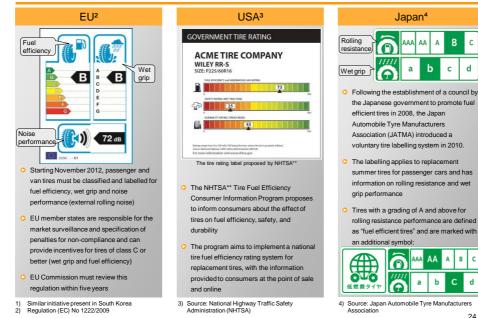
### Continental Strategy – Megatrend Safety

Winter Tire Regulation<sup>1</sup>



# Continental Strategy – Megatrends Safety & Environment

Initiatives in EU, USA and Japan on Labeling of Tires<sup>1</sup>



**inent**a

С

d

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d

### **Continental Strategy – Megatrends Safety & Environment**

Truck Tire Technology for Lowest Overall Driving Costs



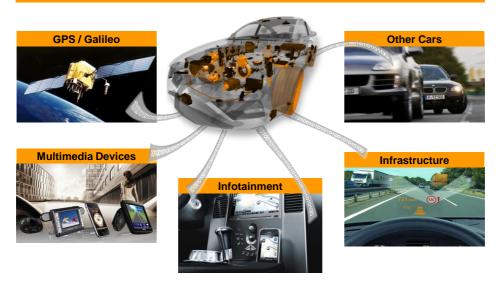
- Continental's focus is on overall driving costs
- ContiCostCalculator (CCC) is a tool certified by DEKRA (a worldwide certification authority) to calculate the overall operational costs for fleet customers
- By taking into account mileage, retreads, fuel consumption and payload, the CCC tool shows that Continental's new products lead to the lowest overall driving costs compared to competitors

\*Compared to previous truck tire generation of the Continental brand

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# Continental Strategy – Megatrend Information

The Car will be Connected to its Environment!





### Continental Strategy – Market Trend Affordable Cars

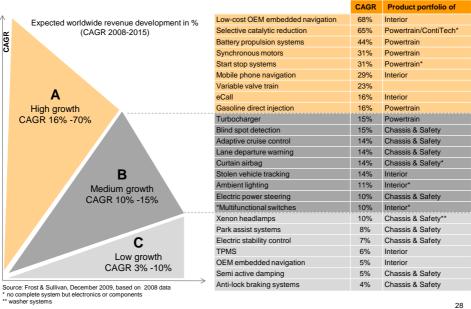
**Definition of "Affordable Cars"** 



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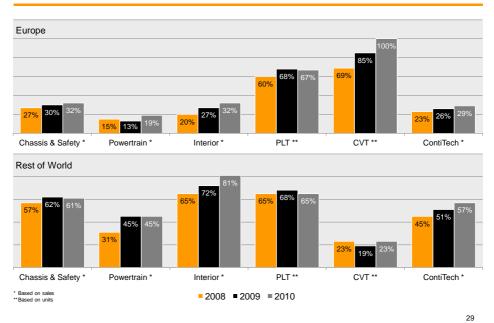
### **Continental Strategy**

50% of the Automotive Products are amongst the 25 Fastest Growing Technologies





## **Continental Strategy**



Cost Consciousness – Production in Best-Cost Countries

## Topics

Т.	Continental at a Glance	
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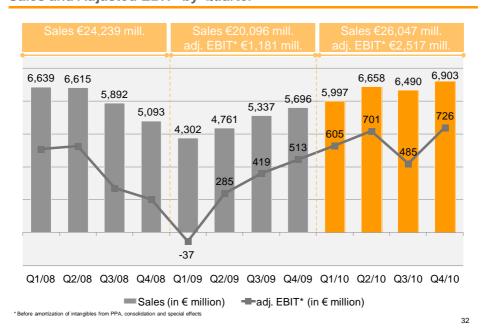
**Consolidated Key Figures** 

(in € million)	2008	2009	2010
Sales	24,238.7	20,095.7	26,046.9
EBITDA	2,771.4	1,591.2	3,587.6
EBIT	-296.2	-1,040.4	1,935.2
EBIT adjusted 1		1,180.5	2,516.8
in % of sales 1		5.9	9.7
Net interest expense	-706.7	-720.8	-697.2
Income tax expense	-75.0	154.3	-592.1
Non-controlling interests	-45.6	-42.3	-69.9
NIAT <sup>2</sup>	-1,123.5	-1,649.2	576.0
Undiluted earnings per share (in €)	-6.84	-9.76	2.88
Operating Assets (avg.)	19.117.0	16,024.1	15,580.0
RoCE (avg.) in %	-1.5	-6.5	12.4
R & D expense	1,498.2	1,356.3	1,450.4
in % of sales	6.2	6.7	5.6
Capex <sup>3</sup>	1,595.2	860.1	1,296.4
in % of sales	6.6	4.3	5.0
Depreciation & amortization <sup>4</sup>	3,067.6	2,631.6	1,652.4
in % of sales	12.7	13.1	6.3
thereof impairment <sup>₅</sup>	1,341.4	993.0	57.7
Free cash flow	628.5	1,640.3	566.9

EBIT before amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation
 2) Net income attributable to the shareholders of the parent
 3) Capex including software
 4) Excluding impairments on financial investments
 5) 2006: including goodwill impairment of €875.8 mill.

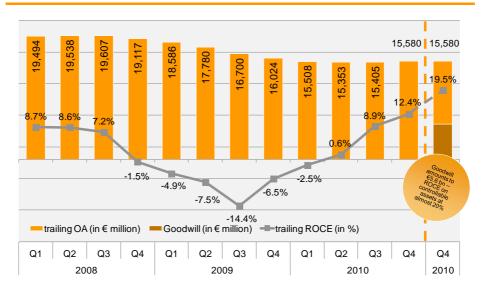
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### **Continental Corporation** Sales and Adjusted EBIT\* by Quarter





**Back to Value Creation** 



Note: Trailing ROCE is calculated as reported EBIT for the last twelve month (LTM) divided by average Operating Assets (OA)

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### **Continental Corporation**

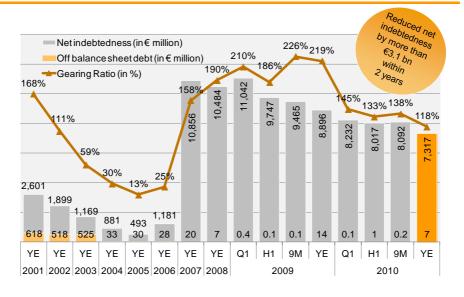
**Key Historical Financials and Credit Metrics** 

(in € million ) <sup>1</sup>	2006	2007	2008	2009	2010
Cash flow statement					
Adjusted EBITDA <sup>2</sup>	2,339	2,568	3,001	2,354	3,662
Reported EBITDA	2,302	2,491	2,771	1,591	3,588
Net cash interest paid	(78)	(88)	(519)	(727)	(703)
Tax paid	(452)	(484)	(282)	(205)	(493)
Change in net working capital <sup>3</sup>	(184)	(83)	275	595	(497)
Other 4	(765)	78	(360)	1,173	(46)
Cash flow provided by operating activites	823	1,914	1,885	2,427	1,849
Cash flow used for investing activities	(1,464)	(12,539)	(1,256)	(787)	(1,282)
- thereof capex for PPE and intangibles	(806)	(904)	(1,621)	(911)	(1,324)
Cash flow before financing actitivies	(641)	(10,626)	629	1,640	567
Balance sheet					
Cash and cash equivalents	571	2,199	1,569	1,713	1,471
Derivative instruments and interest-bearing investments	33	71	64	104	202
Total indebtedness	1,785	13,127	12,117	10,713	8,991
Net indebtedness	1,181	10,856	10,484	8,896	7,317
Credit ratios					
Net indebtedness / adj. EBITDA <sup>2</sup>	0.5x	4.2x	3.5x	3.8x	2.0x
Net cash interest paid coverage (ratio)5	30.1x	29.2x	5.8x	3.2x	5.2x

Amounts shown may contain rounding differences
 Adjusted EBITDA before special effects excluding impairments
 Includes change in inventory, trade receivables, trade payables and discounted notes
 Includes dividend's received, al-equity share in earnings of associates and income from other investments incl. impairments, gains and losses from disposals, other non-cash items as well as changes in pension and post-employment provisions (including effects from transactions regarding contractual trust arrangements (CTA) in 2006 and 2009) and in other assets and liabilities
 Adj. EBITDA to net cash interest paid

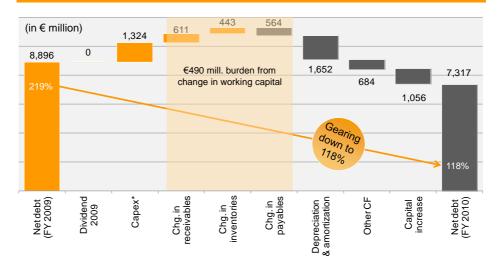


**Development of Net Indebtedness and Gearing Ratio** 



## **Continental Corporation**

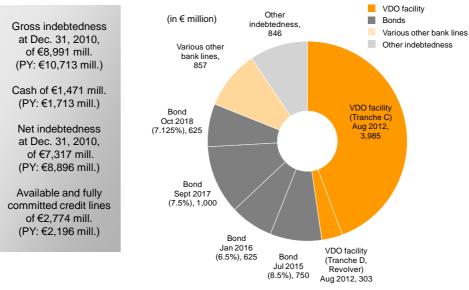
Net Indebtedness Walk-down



\* According to CF statement including intangible assets



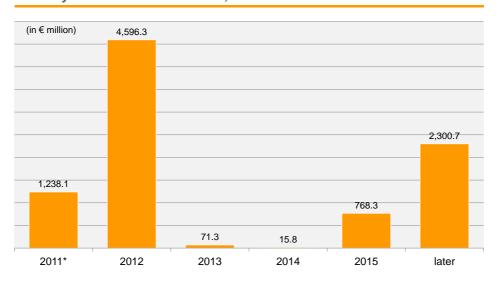
**Gross Indebtedness by Sources** 



Note: bond values and the values for the VDO facilities are nominal values, all others book values

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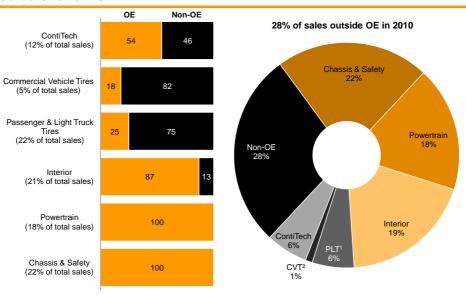
### Continental Corporation Maturity Profile at December 31, 2010



\* Including maturities under the revolving credit facility currently drawn at nominal €303 million,



Sales OE/Non-OE



1) PLT = Passenger and Light Truck Tires 2) CVT = Commercial Vehicle Tires

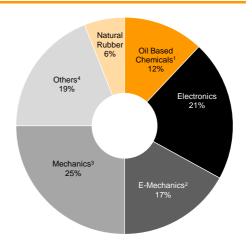
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## **Continental Corporation**

Purchasing – Production Materials 2010

#### **Purchasing Contracts**

- We aim for long-term contracts with our strategic suppliers.
- The purchase of oil derivatives for chemical products cause a time difference until realization in P&L of 2-6 months from spot price.
- Main sources for natural rubber are Thailand, Malaysia and Indonesia.
- Continental has a wide range of worldwide sources for production materials.



Total production material purchased in 2010 €12.9 bn (74% of total purchased volume)

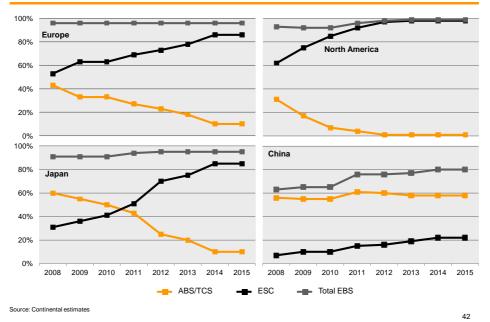
- E.g. synthetic rubber, carbon black
   E.g. printed circuit boards, connectors, motors
   E.g. stamping parts, turn parts, castings
   E.g. textiles, plastics, brake pads





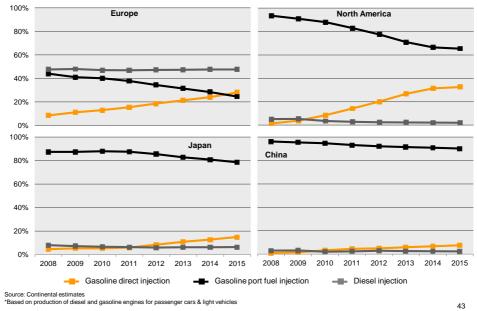
#### Topics

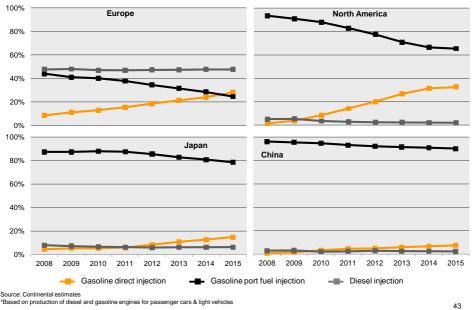




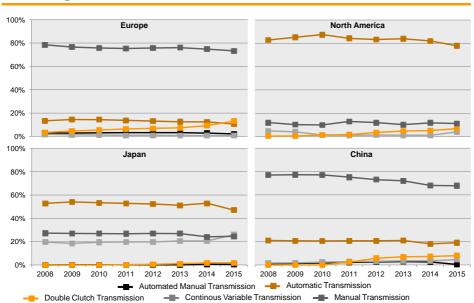
### Market Data Increasing Installation Rates of Electronic Brake Systems







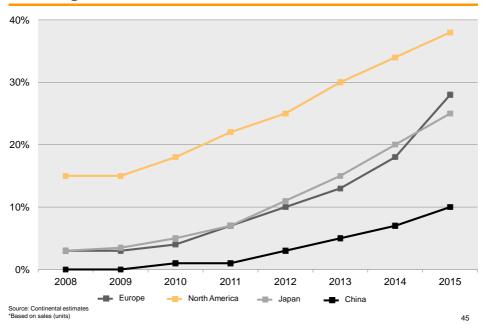
### Installation Rates of Fuel Injection Systems\*



### **Market Data** Increasing Installation Rates of Double Clutch Transmission\*

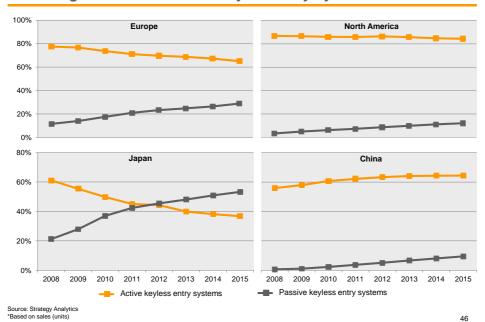
Source: Continental estimates \* Based on production of gearboxes for passenger cars and light vehicles 44





Increasing Installation Rates of Embedded Telematics\*

### Market Data Increasing Installation Rates of Keyless Entry Systems\*

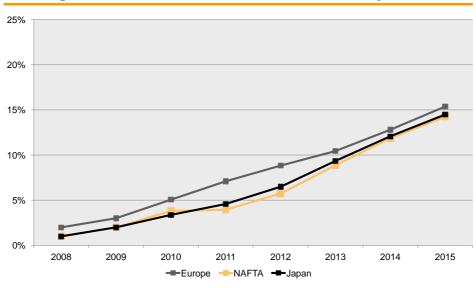




100% Europe North America 80% 60% 40% 20% 0% 100% China Japan 80% 60% 40% 20% 0% 2012 2013 2014 2015 2008 2009 2010 2011 2008 2009 2010 2011 2012 2013 2014 2015 - Multimedia - Radio Source: Continental estimates \* Navigation stand-alone system and navigation systems with enriched multimedia functions 47

Increasing Installation Rates of Multimedia Systems\*

### Market Data Increasing Installation Rates of Advanced Driver Assistance Systems\*



Source: Continental estimates \*Contains: adaptive cruise control, collision mitigation, lane departure warning, blind spot detection, intelligent lighting, night vision, traffic sign recognition



Production of Light Vehicles 2009 - 2012

(in million units)	2009	2010*	2011*	2012*
Americas	12.3	16.0	17.3	18.5
NAFTA	8.6	11.9	12.9	13.9
South America	3.7	4.1	4.3	4.6
Europe	16.3	18.6	18.7	19.6
Western Europe	11.8	13.0	13.0	13.4
Eastern Europe	4.5	5.6	5.7	6.3
Asia	27.8	35.1	37.3	40.6
Africa & Middle East	1.8	2.1	2.2	2.4
Total	58.2	71.8	75.5	81.2

Source: CSM \* Estimates for passenger cars and light trucks < 6 tons (including vans)

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#### **Market Data**

(in thousand units)	2009	2010*	2011*	2012*
Americas	394	501	576	713
NAFTA	217	254	328	446
South America	177	247	248	267
Europe	270	395	550	707
Western Europe	205	283	402	514
Eastern Europe	65	112	148	193
Asia	1,554	2,342	2,332	2,485
Total	2,267	3,238	3,459	3,905

Source: Global Insight \* Estimates for trucks > 6 tons



World Passenger Light Vehicle Tire Sales Forecast 2009 - 2012

(in million units)	2009	2010*	2011*	2012*
Americas	350	380	405	429
NAFTA	283	306	326	346
South America	67	73	78	83
Europe	341	365	377	394
Western Europe	259	274	280	287
Central Europe	35	36	36	40
Eastern Europe	46	55	61	67
Asia	358	410	451	501
Oceania	20	21	22	23
Africa	32	34	36	38
Middle East & Turkey	62	69	75	81
Total	1,163	1,279	1,366	1,466

Source: LMC World Tyre Forecast Service 2010 \* Estimates for OE and replacement

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#### Market Data

Medium and Heavy Truck Tire Sales 2009 - 2012

(in million units)	2009	2010*	2011*	2012*
Americas	31	34	38	40
NAFTA	19	21	24	25
South America	12	13	14	15
Europe	19	22	25	28
Western Europe	9	11	12	14
Central Europe	2	2	2	3
Eastern Europe	7	9	10	11
Asia	74	82	87	92
Oceania	2	2	2	2
Africa	5	6	6	7
Middle East & Turkey	10	11	12	12
Total	140	157	169	182

Source: LMC World Tyre Forecast Service 2010 \* Estimates for OE and replacement



Replacement Passenger, Light Truck and 4x4 Tires 2009 - 2012

(in million units)	2009	2010*	2011*	2012*
Americas	292	307	321	335
NAFTA	243	255	266	276
South America	48	52	55	58
Europe	262	280	293	306
Western Europe	200	212	219	226
Eastern/Central Europe	62	68	74	80
Asia	215	239	268	299
Oceania	18	19	20	21
Africa	30	31	32	34
Middle East & Turkey	50	56	61	66
Total	866	933	994	1,060

Source: LMC World Tyre Forecast Service 2010 \* Estimates

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#### **Market Data**

(in million units)	2009	2010*	2011*	2012*
Americas	27	30	31	33
NAFTA	16	18	19	20
South America	11	12	13	14
Europe	15	18	19	21
Western Europe	7	8	9	9
Eastern/Central Europe	8	10	11	12
Asia	60	66	71	75
Oceania	2	2	2	2
Africa	5	5	6	6
Middle East & Turkey	9	10	11	12
Total	117	131	140	149

Source: LMC World Tyre Forecast Service 2010 and Continental estimates \* Estimates



## Topics

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# **Automotive Group**

**Key Figures** 

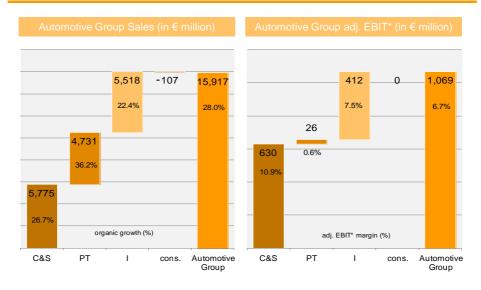
4,900.0 1,428.8 9.6 1,205.8 -8.1	12,042.4 608.9 5.1 -1,561.6 -13.0	15,917.0 1,779.1 11.2 567.9 3.6
1,428.8 9.6 1,205.8	608.9 5.1 -1,561.6	1,779.1 11.2 567.9
9.6 1,205.8	5.1 -1,561.6	11.2 567.9
1,205.8	-1,561.6	567.9
,		
-8.1	-13.0	3.6
	203.7	1,068.6
	1.7	6.7
4,734.3	12,015.9	11,512.0
-8.2	-13.0	4.9
1,276.2	1,144.3	1,227.1
8.6	9.5	7.7
1,095.6	538.1	739.8
7.4	4.5	4.6
2,634.6	2,170.5	1,211.2
17.7	18.0	7.6
1,327.5	949.0	35.6
1	-8.2 1,276.2 8.6 1,095.6 7.4 2,634.6 17.7	1.7           4,734.3         12,015.9           -8.2         -13.0           1,276.2         1,144.3           8.6         9.5           1,095.6         538.1           7.4         4.5           2,634.6         2,170.5           17.7         18.0

EBIT before amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation 2) Capex including software
 Stexkluding impairments on financial investments
 2006; including goodwill impairment of 47,230.0 mill.
 2009; including goodwill impairment of 687,58 mill.



### **Automotive Group**

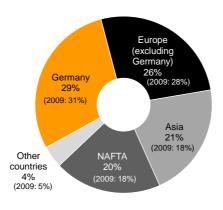
Sales and Adjusted EBIT\* by Division



\* Before amortization of intangibles from PPA, consolidation and special effects

57

## Automotive Group Sales by Region



Sales in 2010: €15.9 bn



#### Topics

Т.	Continental at a Glance
П.	Continental Strategy
III.	Continental Corporation
IV.	Market Data
V.	Automotive Group – 1. Chassis & Safety Division
VI.	Rubber Group
VII.	Corporate Social Responsibility at Continental
VIII.	Share & Bond Information
IX.	Glossary
	59

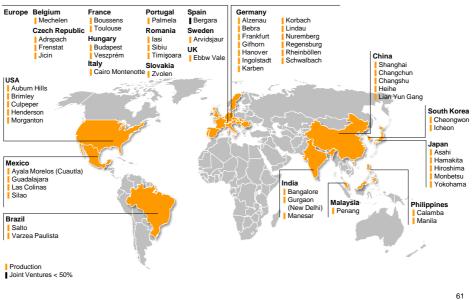
#### Chassis & Safety Business Unit Structure





### **Locations Worldwide**

57 sites for production and R&D in 19 countries. Divisional headquarters in Frankfurt/Main, Germany.



# **Chassis & Safety**

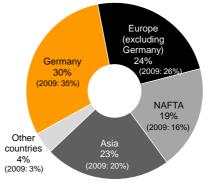
#### **Key Figures**

(in € million)	2008	2009	2010
Sales	5,134.0	4,373.6	5,775.4
EBITDA	789.9	601.6	891.7
in % of sales	15.4	13.8	15.4
EBIT	303.1	-102.5	569.0
in % of sales	5.9	-2.3	9.9
EBIT adjusted <sup>1</sup>		352.8	630.2
in % of sales <sup>1</sup>		8.1	10.9
Operating Assets (avg.)	4,494.4	4,034.0	3,997.0
RoCE (avg.) in %	6.7	-2.5	14.2
R & D expense	423.6	380.8	422.3
in % of sales	8.3	8.7	7.3
Capex <sup>2</sup>	336.0	159.5	247.1
in % of sales	6.5	3.6	4.3
Depreciation & amortization <sup>3</sup>	486.8	704.1	322.7
in % of sales	9.5	16.1	5.6
thereof impairment 4	150.6	370.4	3.8

EBIT before amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation 2) Capex including software 3) Excluding impairments on financial investments 4) 2008: including goodwill impairment of €37:07 mill.

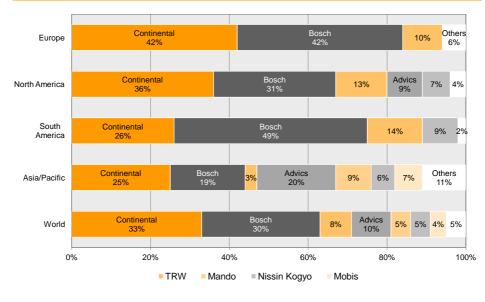


Sales by Region



Sales in 2010: €5.8 bn

### Chassis & Safety Market Position for Electronic Brake Systems 2010



Source: Continental estimates



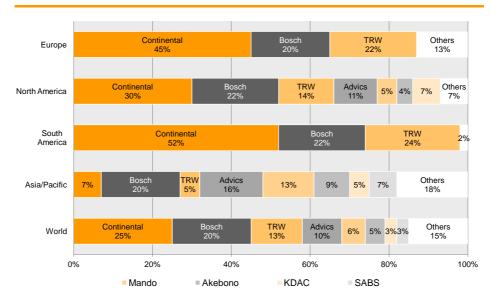


Market Position for Foundation Brake Systems 2010

Source: Continental estimates

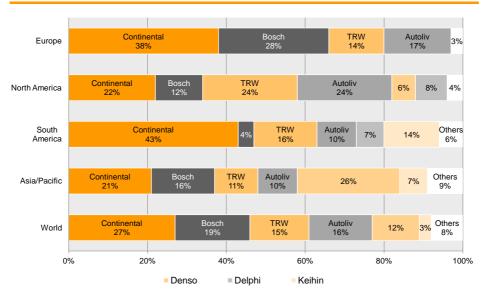
65

## Chassis & Safety Market Position for Actuation 2010



Source: Continental estimates



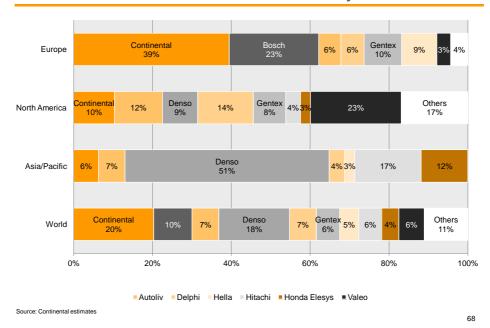


**Market Position for Airbag Electronics 2010** 

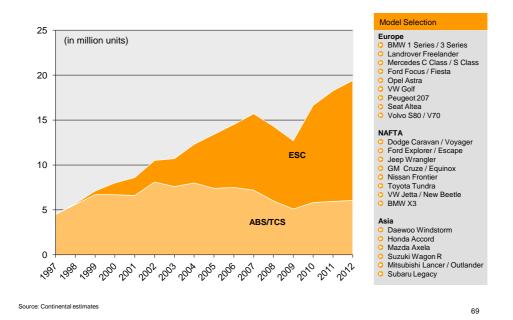
Source: Continental estimates

67

### Chassis & Safety Market Position for Advanced Driver Assistance Systems 2010







**Growing Sales Volume for Electronic Brake Systems** 

### Topics

TOP	
Т.	Continental at a Glance
П.	Continental Strategy
III.	Continental Corporation
IV.	Market Data
V.	Automotive Group – 2. Powertrain Division
VI.	Rubber Group
VII.	Corporate Social Responsibility at Continental
VIII.	Share & Bond Information
IX.	Glossary



### Powertrain Business Unit Structure

Engine Systems	Transmission	Hybrid Electric Vehicle	Sensors & Actuators	Fuel Supply
<ul> <li>Engine management systems and fuel components for</li> <li>Diesel piezo common rail injection systems</li> <li>Gasoline piezo direct injection</li> <li>Gasoline solenoid direct injection</li> <li>Gasoline port injectior</li> <li>Liquefied petroleum gas (LPG) and compressed natural gas (CNG)</li> <li>Aftertreatment</li> <li>Engine management systems / aftertreatment products for commercial vehicle applications</li> <li>Turbocharger</li> </ul>	<ul> <li>Control units for         <ul> <li>Automatic transmission</li> <li>Double clutch transmission</li> <li>Automated manual transmission</li> <li>Continuously variable transmission</li> </ul> </li> <li>Control units for four- and all wheel drive applications         <ul> <li>Transfer cases</li> <li>Differentials</li> <li>Limited slip coupling</li> <li>Clutch systems</li> </ul> </li> </ul>	<ul> <li>Systems/ components for hybrid and electric vehicle applications</li> <li>Power electronics</li> <li>Electric motors</li> <li>Battery systems</li> <li>Energy management</li> <li>Power net systems</li> </ul>	<ul> <li>Actuators for powertrain applications</li> <li>Components and modules for emission management</li> <li>Sensors for powertrain applications</li> <li>NOx, MAF, transmission sensor modules, position sensors</li> <li>Pressure, ttemperature, knock, cylinder pressure</li> <li>Flexible fuel, oil quality, oil level</li> <li>Door handle sensors</li> </ul>	<ul> <li>Fuel supply units</li> <li>Fuel level sensors</li> <li>Fuel pumps</li> <li>Control electronics for fuel pumps</li> </ul>

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### Powertrain Locations Worldwide

Europe Czech Republic Adrspach Brandys			imbach-Oberfrohna/Stollberg	nany.
Frenstat	Toulouse Timişoara		Nuremberg	
Trutnov	Hungary		Regensburg Russia	
	Budapest Italy		Roding Kaluga	China
	Pisa			Shanghai
				Changchun
Canada Chatham	and the second		Contraction of the second	Tianjin Wuhu
USA Auburn Hijis				South Korea
Dearborn	13		- Long M	Cheongwon Icheon
Deer Park	C Land C Land			••••••
Newport News			ीर रोल	Japan
Seguin				Yokohama
Mexico	and the second s	A CAL		I
Ayala Morelos (Cuautla)	and the street	India	ia 🔰 📥 🎺	Philippines
Guadalajara Juarez			angalore	Calamba
1			une Malaysia	
		Ma	anesar Penang	
Brazil Guarulhos	Jack -	EX.		
Salto		100 g	Thailand	
1.000			Amata City	Australia
	1			Bundoora
Production, R&D Joint Ventures < 50%			I	

 $60\ sites$  for production and R&D in 22 countries. Divisional headquarters in Regensburg, Germany.



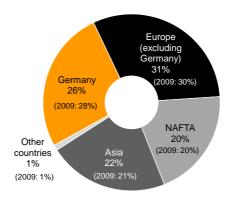
### **Powertrain**

**Key Figures** 

_(in € million)	2008	2009	2010
Sales	4,040.0	3,399.2	4,730.8
EBITDA	81.6	-13.3	268.2
in % of sales	2.0	-0.4	5.7
EBIT	-1,046.2	-943.2	-198.1
in % of sales	-25.9	-27.7	-4.2
EBIT adjusted <sup>1</sup>		-206.3	26.0
in % of sales <sup>1</sup>		-6.2	0.6
Operating Assets (avg.)	4,610.8	3,401.8	3,112.2
RoCE (avg.) in %	-22.7	-27.7	-6.4
R & D expense	420.1	328.8	396.9
in % of sales	10.4	9.7	8.4
Capex <sup>2</sup>	494.4	247.2	301.5
in % of sales	12.2	7.3	6.4
Depreciation & amortization <sup>3</sup>	1,127.8	929.9	466.3
	1,127.8 27.9	929.9 27.4	466.3 9.9

EBIT before amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation 2) Capex including software 3) Excluding impairments on financial investments
 4) 2006: including goodwill impairment of 6492.6 mill.
 2009: including goodwill impairment of 6492.4 mill.

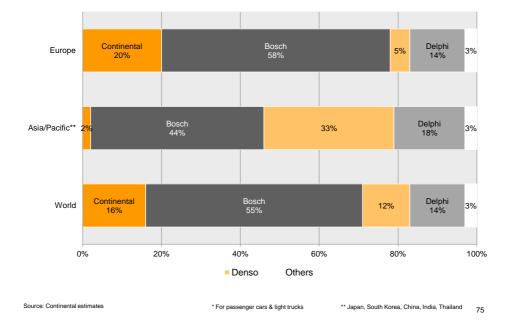
### **Powertrain** Sales by Region



Sales in 2010: €4.7 bn



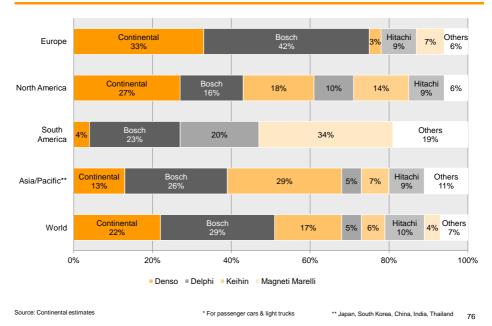




### Powertrain

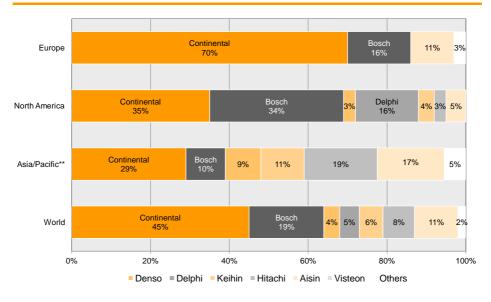


### Powertrain Market Position for Gasoline Injection Systems\* 2010





### Powertrain



Market Position for Transmission Control Units\* 2010

Source: Continental estimates \* For passenger cars & light trucks \*\* Japan, South Korea, China, India 77

### Topics

100	
Т.	Continental at a Glance
П.	Continental Strategy
Ш.	Continental Corporation
IV.	Market Data
V.	Automotive Group – 3. Interior Division
VI.	Rubber Group
VII.	Corporate Social Responsibility at Continental
VIII	Share & Bond Information
IX.	Glossary



#### Interior **Business Unit Structure**



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#### Interior **Locations Worldwide**

60 sites for production and R&D in 23 countries. Divisional headquarters in Regensburg, Germany. Europe Austria Italy France Spain Germany Vienna Foix Novate Milanese Alcohendas Bahenhausen Markdorf Guyancourt Hambach Rubi Eschborn Nuremberg Czech Rep. Frankfurt a. M. Brandys Frenstat Netherlands Sweden Regensburg Schwalbach am Taunus Russia Chistopol China Hong Kong Rambouillet Arvidsjaur Ingolstadt Karben Eindhoven Toulouse Villingen-Schwenningen Switzerland Kaluga Jinan Romania Wetzla Shanghai Changchun Hungary Moscov Rüthi USA lasi Sibiu Buda Allentown Auburn Hills υĸ Birmingham Tianiin Timişoara Wuhu Cedar Rapids Deer Park South Korea Cheongwon-gun Icheon-city Seoul Huntsville Seguin Troy Japan Tunesia Mexico Ayala Morelos (Cu Guadalajara Nogales . Yokohama Bizerte Philippines Manila India Bangalor Costa Rica Chennai Haryana Manesar Alajuela Malaysia Penang Sha Alan Singapore Brazil Pune Barueri Manaus Campinas Gravatai Guarulhos Resende Sao Bernardo do Compo Thailand Australia Bundoora Campbellfield Bangkok





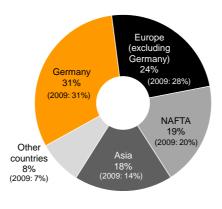
### Interior

**Key Figures** 

(in € million)	2008	2009	2010
Sales	5,856.7	4,362.7	5,518.1
EBITDA	557.3	20.4	619.1
in % of sales	9.5	0.5	11.2
EBIT	-462.6	-516.0	197.0
in % of sales	-7.9	-11.8	3.6
EBIT adjusted <sup>1</sup>		57.0	412.4
in % of sales 1		1.3	7.5
Operating Assets (avg.)	5,629.1	4,580.1	4,402.8
RoCE (avg.) in %	-8.2	-11.3	4.5
R & D expense	432.5	434.7	407.9
in % of sales	7.4	10.0	7.4
Capex <sup>2</sup>	265.2	131.3	191.3
in % of sales	4.5	3.0	3.5
Depreciation & amortization <sup>3</sup>	1,019.9	536.4	422.1
in % of sales	17.4	12.3	7.6
thereof impairment 4	523.6	90.6	-4.8

EBIT before amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation 2) Capex including software
 Scicularing impairments on financial investments
 4) 2008: including goodwill impairment of €61.4 mill.

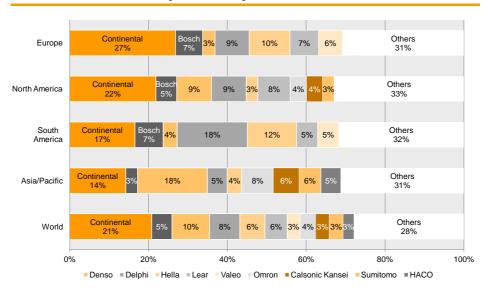
### Interior Sales by Region



Sales in 2010: €5.5 bn





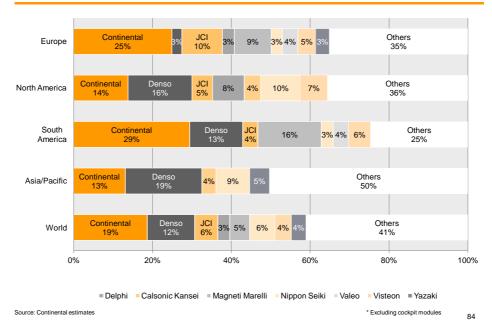


Market Position for Body & Security 2010

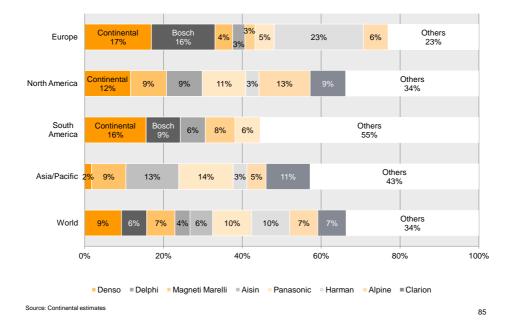
Source: Continental estimates

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### Interior Market Position for Instrumentation & Driver HMI\* 2010



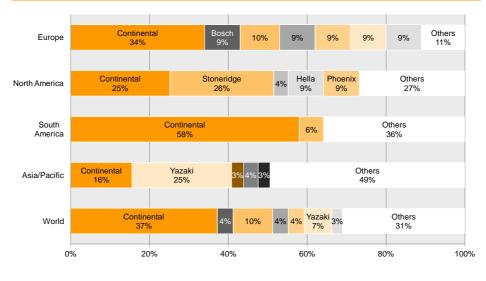




#### Interior

Market Position for Infotainment & Connectivity 2010

### Interior Market Position for Commercial Vehicle\* 2010



Bosch = Stoneridge = Wabco = Actia = Ametek = Yazaki = Hella = Phoenix = Calsonic Kansei = Harbin = DETC

\* Market shares for commercial vehicle business as described in BU structure excluding automotive aftermarket



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Source: Continental estimates

## Topics

П.	Continental at a Glance	
П.	Continental Strategy	
III.	Continental Corporation	
IV.	Market Data	
V.	Automotive Group	
VI.	Rubber Group	
VII.	Corporate Social Responsibility at Continental	
	oorporate ooolar responsibility at oortainentai	
	Share & Bond Information	

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# Rubber Group Key Figures

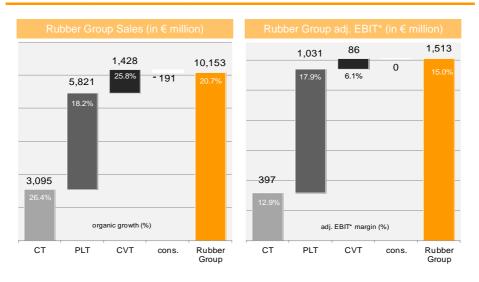
(€ million)	2008	2009	2010
Sales	9,353.9	8,068.3	10,152.5
EBITDA	1,415.9	1,114.5	1,851.5
in % of sales	15.1	13.8	18.2
EBIT	984.9	655.7	1,413.1
in % of sales	10.5	8.1	13.9
EBIT adjusted <sup>1</sup>		1,038.5	1,513.4
in % of sales 1		12.9	15.0
Operating Assets (avg.)	4,369.5	3,989.8	4,112.1
RoCE (avg.) in %	22.5	16.4	34.4
R & D expense	222.0	212.0	223.3
in % of sales	2.4	2.6	2.2
In % of sales	2.4	2.0	2.2
Capex <sup>2</sup>	499.1	321.7	555.8
Capex <sup>2</sup> in % of sales	499.1	321.7	555.8
Capex <sup>2</sup>	499.1 5.3	321.7 4.0	555.8 5.5

EBIT before amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation 2) Capex including software
 Excluding impairments on financial investments



### **Rubber Group**

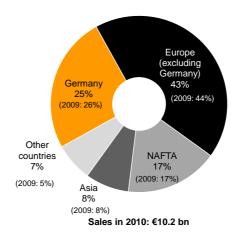
Sales and Adjusted EBIT\* by Division



\* Before amortization of intangibles from PPA, consolidation and special effects

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#### Rubber Group Sales by Region





## Topics

Т.	Continental at a Glance
П.	Continental Strategy
III.	Continental Corporation
IV.	Market Data
V.	Automotive Group
VI.	Rubber Group – 1. Passenger and Light Truck Tires Division
VII.	Corporate Social Responsibility at Continental
VIII.	Share & Bond Information
IX.	Glossary
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### Passenger and Light Truck Tires Business Unit Structure

Original Equipment	Replacement Business EMEA	Replacement Business The Americas	Replacement Business Asia-Pacific	Two-Wheel Tires
Tires for : • Compact, medium-size & full-size cars • 4x4 and SUVs • Vans, light trucks & RVs Extended mobility systems: • SSR • CSR	Tires for: • Compact, medium-size and full-size cars • 4x4 and SUVs • Vans, light trucks & RVs High- and ultra-high- performance tires Brands:	Tires for: • Compact, medium-size and full-size cars • 4x4 and SUVs • Vans, light trucks & RVs High- and ultra-high- performance tires	Tires for: • Compact, medium-size and full-size cars • 4x4 and SUVs • Vans, light trucks & RVs High- and ultra-high- performance tires	<ul> <li>Bicycle tires</li> <li>High-performance bicycle racing tires</li> <li>Motorcycle and scooter tires</li> <li>High-performance motorbike tires</li> </ul>
<ul> <li>ContiComfortKit</li> <li>ContiMobilityKit</li> <li>ContiSeal</li> <li>NVH engineering services</li> </ul>	(entinental (s) () (n) (n) (n) (n) (n) (n) (n) (n) (n) (	Brands: Onfinental 3		
Brands: Onfinental & GENERAL TIME	Barum O A Matador' GENERALTINE GENERALTINE GENERALTINE WIKING MABOR	Barum O Euzkodi/A SEMPERIT O GENERAL IIRE Silved SVIKINC	Brands: (Intinental & Barum (Internet) Barum (Internet) Bine Tyres	Brands: ontinental 3 DUNLOS' Sime Tyres

\* Except NAFTA Region, Colombia, Peru \*\* Trademark rights for Malaysia, Singapore and Brunei



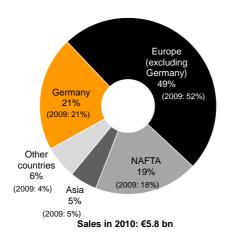
**Key Figures** 

(in € million)	2008	2009	2010
Sales	5,100.3	4,696.4	5,820.8
EBITDA	873.5	793.1	1,241.0
in % of sales	17.1	16.9	21.3
EBIT	626.4	536.4	993.3
in % of sales	12.3	11.4	17.1
EBIT adjusted <sup>1</sup>		774.4	1,030.5
in % of sales <sup>1</sup>		16.5	17.9
Operating Assets (avg.)	2,488.1	2,348.4	2,422.9
Operating Assets (avg.) RoCE (avg.) in %	2,488.1 25.2	2,348.4 22.8	2,422.9 41.0
RoCE (avg.) in %	25.2	22.8	41.0
RoCE (avg.) in % R & D expense	25.2 119.5	22.8 113.5	41.0 120.8
RoCE (avg.) in % R & D expense in % of sales	25.2 119.5 2.3	22.8 113.5 2.4	41.0 120.8 2.1
RoCE (avg.) in % R & D expense in % of sales Capex <sup>2</sup>	25.2 119.5 2.3 292.7	22.8 113.5 2.4 198.3	41.0 120.8 2.1 404.3
RoCE (avg.) in % R & D expense in % of sales Capex <sup>2</sup> in % of sales	25.2 119.5 2.3 292.7 5.7	22.8 113.5 2.4 198.3 4.2	41.0 120.8 2.1 404.3 6.9

EBIT before amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation 2) Capex including software
 3) Excluding impairments on financial investments

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### **Passenger and Light Truck Tires** Sales by Region





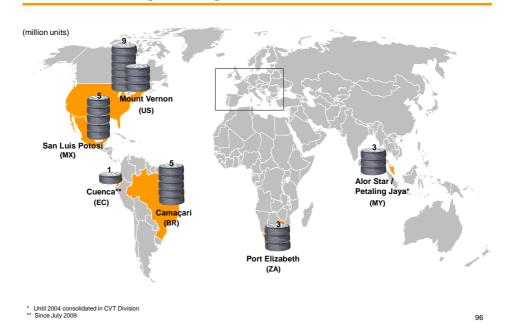
Market Share for Passenger and Light Truck Tires\* 2010



Source: Continental estimates \* OE & replacement

95

### Passenger and Light Truck Tires Worldwide Passenger and Light Truck Tire Production 2010



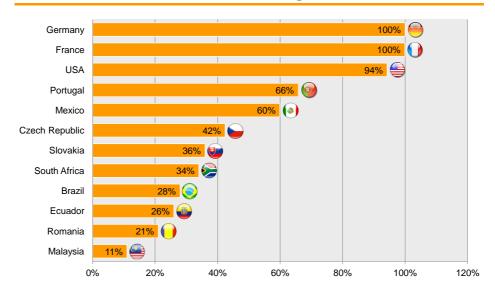


European Passenger & Light Truck Tire Production 2010



### **Passenger and Light Truck Tires**

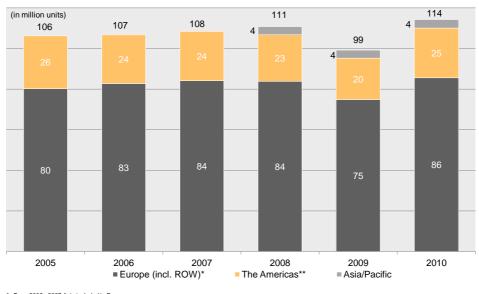
Cost of Labor at Continental Manufacturing Sites\*



\* Based on average FX rates 2010



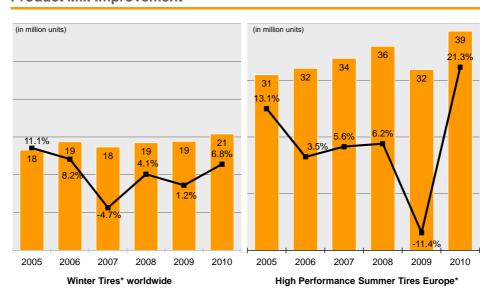
Unit Sales 2005 - 2010



\* From 2006 - 2007 Asia included in Europe \*\* North America; since 2007 including Latin America

99

### Passenger and Light Truck Tires Product Mix Improvement



\* OE & replacement (excl. All-Season Tires)

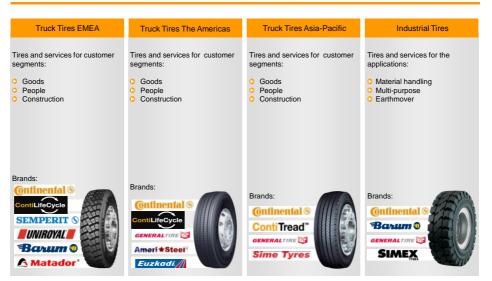


#### Topics

I.	Continental at a Glance	
II.	Continental Strategy	
III.	Continental Corporation	
IV.	Market Data	
V.	Automotive Group	
VI.	Rubber Group – 2. Commercial Vehicle Tires Division	
VII.	Corporate Social Responsibility at Continental	
VIII.	Share & Bond Information	
IX.	Classer	
	Glossary	

# **Commercial Vehicle Tires**

### **Business Unit Structure**





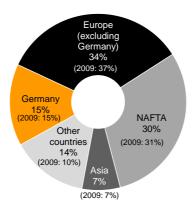
**Key Figures** 

(in € million)	2008	2009	2010
Sales	1,404.2	1,065.6	1,427.8
EBITDA	112.4	47.5	142.2
in % of sales	8.0	4.5	10.0
EBIT	29.5	-50.1	50.1
in % of sales	2.1	-4.7	3.5
EBIT adjusted <sup>1</sup>		22.0	85.9
in % of sales 1		2.1	6.1
Operating Assets (avg.)	776.2	634.7	628.4
RoCE (avg.) in %	3.8	-7.9	8.0
R & D expense	43.4	40.5	41.8
in % of sales	3.1	3.8	2.9
Capex <sup>2</sup>	95.6	40.5	51.2
in % of sales	6.8	3.8	3.6
Depreciation & amortization <sup>3</sup>	82.9	97.6	92.1
in % of sales	5.9	9.2	6.5
thereof impairment	0.4	15.7	12.8

EBIT before amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation 2) Capex including software
 3) Excluding impairments on financial investments

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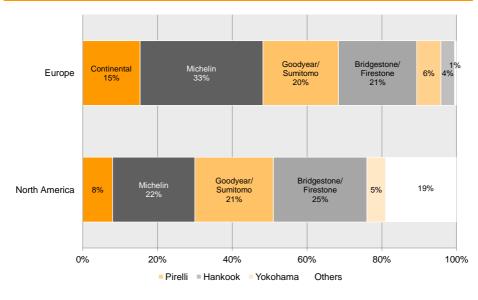
### **Commercial Vehicle Tires** Sales by Region



Sales in 2010: €1.4 bn



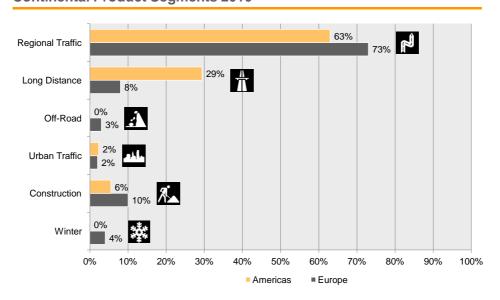
Market Share for Truck Tires\* 2010



Source: Continental estimates \* OE & replacement

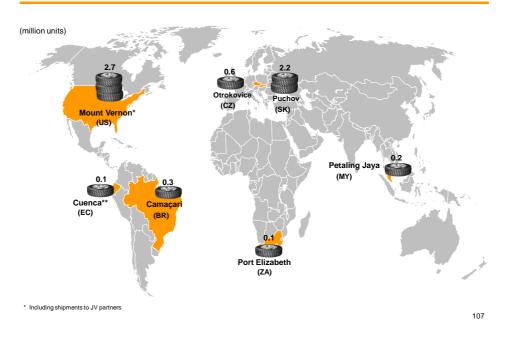
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### Commercial Vehicle Tires Continental Product Segments 2010





**Worldwide Truck Tire Production 2010** 



# Commercial Vehicle Tires

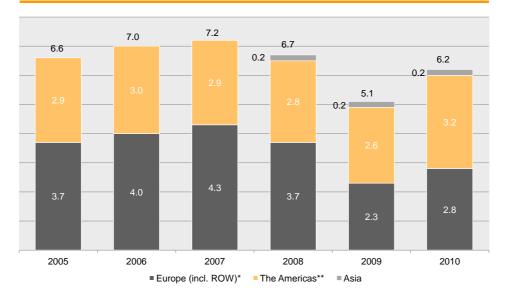
Germany 100% USA 94% Czech Republic 429 Slovakia 41% South Africa 34% 📚 Brazil 28% Ecuador 26% Malaysia 15% 0% 20% 40% 60% 80% 100% 120%

Cost of Labor at Continental Manufacturing Sites\*

\* Based on average FX rates 2010



Unit Sales 2005 - 2010



\* From 2005 - 2007 Asia included in Europe \*\* North America; since 2007 including Latin America

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### Topics





#### ContiTech Business Unit Structure

#### Air Spring Systems

Air suspensions systems for buses, trucks and rail vehicle technology

Air actuators for pneumatics and air springs for vibration isolation Compensators

# Fluid Technology

Hoses / hose lines:

Exhaust systems, powertrain, air conditioning, fuel systems, heating/ cooling systems, steering/ chassis, turbocharger, industrial applications



Foils and artificial leather for automotive interior trim



Power Transmission Group Belts for automotive and

industrial applications: V-belts, multiple V-ribbed belts, timing belts, flat belts, belt drive systems, PU belts



Conveyor Belt Group Steel cord / fabric belts Special-purpose belts Conveyor belts Components Service material

#### Vibration Control Rubber-to-metal bonded products:

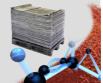
Hydromounts, mounting systems and modules, precision molded parts, blow molded parts, plastic parts



Coated fabrics, printing blankets, diaphragms / diaphragm materials, gasholder diaphragms, collapsible fuel tanks, concertina walls

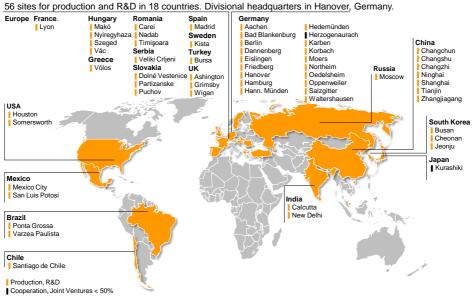
#### Compounding

Natural rubber, synthetic rubber, silicon



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### ContiTech Locations Worldwide







### ContiTech

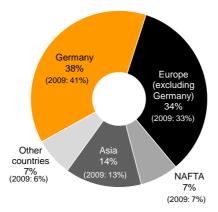
Key F	igures
-------	--------

(in € million)	2008	2009	2010
Sales	3,007.0	2,406.1	3,095.3
EBITDA	430.1	274.0	468.2
in % of sales	14.3	11.4	15.1
EBIT	329.1	169.4	369.6
in % of sales	10.9	7.0	11.9
EBIT adjusted <sup>1</sup>		242.1	396.9
in % of sales 1		10.2	12.9
Operating Assets (avg.)	1,105.2		
	1,105.2	1,006.7	1,060.7
RoCE (avg.) in %	29.8	1,006.7 16.8	1,060.7 34.8
		,	
RoCE (avg.) in %	29.8	16.8	34.8
RoCE (avg.) in % R & D expense	29.8 59.1	16.8 58.0	34.8 60.7
RoCE (avg.) in % R & D expense in % of sales	29.8 59.1 2.0	16.8 58.0 2.4	34.8 60.7 2.0
RoCE (avg.) in % R & D expense in % of sales Capex <sup>2</sup>	29.8 59.1 2.0 110.8	16.8 58.0 2.4 82.8	34.8 60.7 2.0 100.3
RoCE (avg.) in % R & D expense in % of sales Capex <sup>2</sup> in % of sales	29.8 59.1 2.0 110.8 3.7	16.8 58.0 2.4 82.8 3.4	34.8 60.7 2.0 100.3 3.2

EBIT before amortization of intangibles from PPA, consolidation and special effects; sales before changes in the scope of consolidation 2) Capex including software
 Excluding impairments on financial investments

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### ContiTech Sales by Region



Sales in 2010: €3.1 bn



### ContiTech

Market Leader in its Business Units

	Product line	Europe	Worldwide
Fluid Technology	Automotive hoses & hose lines	No. 1	No. 1
	Oil & marine	No. 1	No. 1
Conveyor Belt Group	Conveyor belts	No. 1	No. 1
Power Transmission Group	Multiple V-ribbed belts & timing belts	No. 1	No. 2
Benecke-Kaliko Group	Foils for automotive interiors	No. 1	No. 1
Air Spring Systems	Truck & bus air springs	No. 1	No. 1
	Railway systems	No. 1	No. 1
Vibration Control	Sealing system chassis	No. 1	No. 1
	Engine mounts for trucks	No. 1	
Elastomer Coatings	Printing blankets	No. 2	No. 3

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### ContiTech

Sales and Employees 2010

	Sales in € million	Employees
Fluid Technology	1,120	13,000
Conveyor Belt Group	478	3,436
Power Transmission Group	371	2,593
Benecke-Kaliko Group	296	1,493
Air Spring Systems	233	1,391
Vibration Control	254	2,066
Elastomer Coatings	99	597
Compounding	248	733
ContiTech	3,095*	25,833**

\* Including other operations \*\* Including service functions



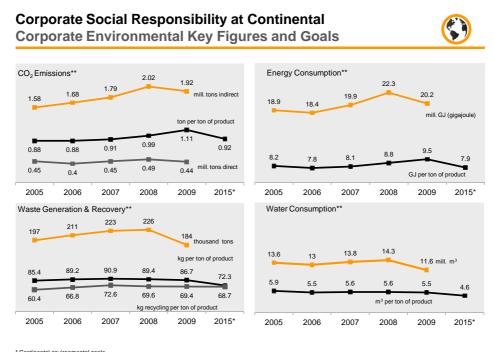
### Topics



### Corporate Social Responsibility at Continental General View

CSR Guideline Our basic values and principles				
Environmental Responsibility	Social Responsibility	Corporate Governance		
ESH Policy – implements the responsibility for protecting the environment worldwide	Code of Conduct – personal ethics, conflicts of interest The Basics – the guidelines, codex and basic principles of our business activities	Corporate Governance Policy – to foster a responsible management of the company focused on value creation Risk Report – overview of our risk management		
THE BASICS Our corporate guidelines				





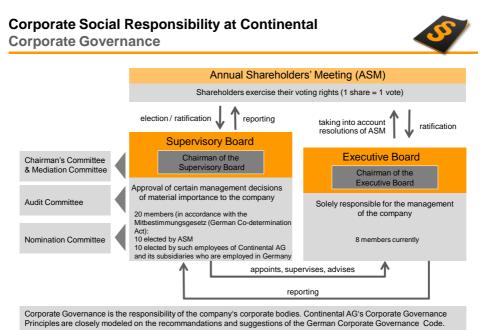
\* Continental environmental goals \*\*Increase mainly attributable to company acquisitions

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\* European Network for Workplace Health Promotion Source: www.vielfalt-als-chance.de (German Federal Government Commissioner for Migration, Refugees and Integration); www.luxemburger-deklaration.de





#### Topics

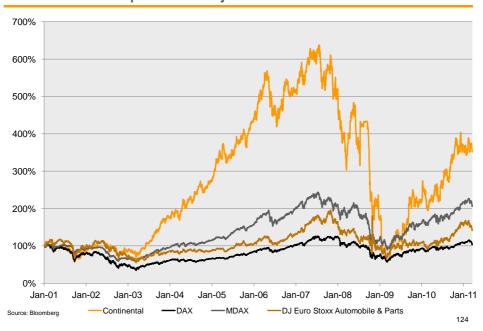


🜔 ntinental 😔

Share Data / ADR Data

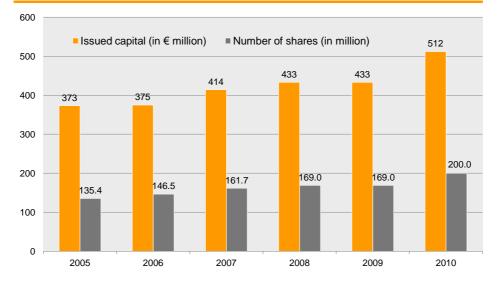
Share Data	
Type of share	No-par value share
Bloomberg ticker symbol	CON
Reuters ticker symbol	CONG
German securities code number (WKN)	543 900
ISIN number	DE0005439004
Shares outstanding at December 31, 2010	200,005,983

ADR Data	
Ratio (ordinary share: ADR)	1:1
Bloomberg ticker symbol	CTTAY
Reuters ticker symbol	CTTAY.PK
ISIN number	US2107712000
ADR level	Level 1
Trading	ОТС
Sponsor	Deutsche Bank Trust Company Americas



### Share & Bond Information Share Price Development Vs. Major Stock Indexes

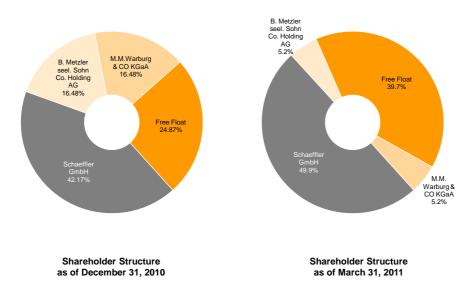




**Issued Capital** 

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### Share & Bond Information Shareholder Structure



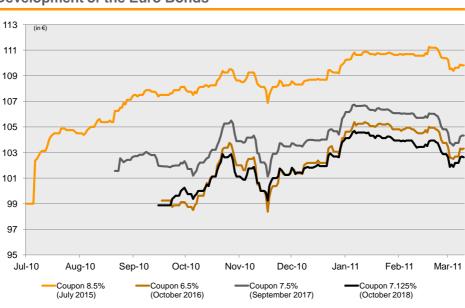


**Bond Details** 

Bond Data				
Issuer	Conti-Gummi Finance B.V., Netherlands*	Conti-Gummi Finance B.V., Netherlands*	Conti-Gummi Finance B.V., Netherlands*	Conti-Gummi Finance B.V., Netherlands*
Issue	Senior Secured Notes	Senior Secured Notes	Senior Secured Notes	Senior Secured Notes
Principal Amount	€750 mn	€1,000 mn	€625 mn	€625 mn
Offering Price	99.0047%	99.3304%	98.8610%	99.2460%
Rating	B1 (Moody's) B (Standard & Poor's)			
Coupon	8.5% p.a.	7.5% p.a.	6.5% p.a.	7.125% p.a.
Issue Date	July 16, 2010	September 13, 2010	October 5, 2010	October 5, 2010
Maturity	July 15, 2015	September 15, 2017	January 15, 2016	October 15, 2018
Interest Payment	Semi annual January 15 and July 15	Semi annual March 15 and September 15	Semi annual January 15 and July 15	Semi annual April 15 and October 15
WKN	A1AY2A	A1A0U3	A1A1P0	A1A1P2
ISIN	DE000A1AY2A0	DE000A1A0U37	DE000A1A1P09	DE000A1A1P25
Denomination	€1,000 with min. tradable amount €50,000			

\* Guaranteed by Continental AG and certain subsidiaries of Continental AG

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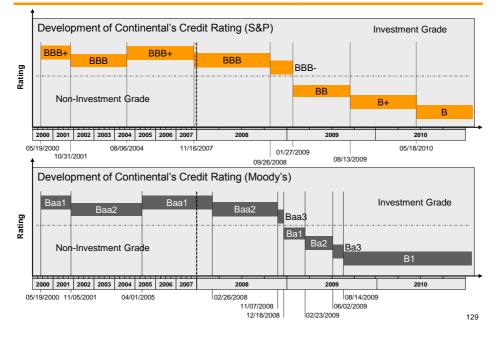


### Share & Bond Information Development of the Euro Bonds

Source: Bloomberg March 2011



**Development of Continental's Credit Rating** 



### Topics

Т.	Continental at a Glance
П.	Continental Strategy
Ш.	Continental Corporation
IV.	Market Data
V.	Automotive Group
VI.	Rubber Group
VII.	Corporate Social Responsibility at Continental
VIII.	Share & Bond Information
IX.	Glossary



### **Financial Glossary**

ADR	American Depositary Receipt
Capex	Capital expenditure on property, plant, equipment and software
EBIT	Earnings Before Interest and Taxes
EBITDA	EBIT Before Depreciation and Amortization
EBIT margin	EBIT as a percentage of sales
EBITDA margin	EBITDA as a percentage of sales
FCF	Free Cash Flow
Gearing Ratio	Represents the net indebtedness divided by total equity, expressed as a percentage
ISIN	International Securities Identification Number
Net Indebtedness	The net amount of interest-bearing liabilities, investments and cash and cash equivalents as recognized in the balance sheet as well as the market values of the derivative instruments
NIAT	Net Income Attributable to the shareholders of the parent
Operating Assets	Operating assets are the assets less liabilities as reported in the balance sheet, without recognizing the net indebtedness, discounted trade bills, deferred tax assets and income tax receivable and payable as well as other financial assets and debt
PPA	Purchase Price Allocation
R&D	Research and Development Expenses
ROCE (avg.)	Return On Capital Employed. We define ROCE (avg.) as the ratio of EBIT to average of quarterly operating assets

# **Product Glossary**

Interior Division

ABS ACC	Anti-Lock Brake System Adaptive Cruise Control	MAB/MIB	Motorcycle Anti-lock Braking System / Motorcycle Integrated Brake System
ADAS	Adaptive Cruise Control Advanced Driver Assistant System	MAF	Mass Airflow Sensor
AMT	Automated Manual Transmission	МТ	Manual Transmission
AT	Automatic Transmission	NVH	Noise Vibration Harshness
C&S	Chassis & Safety Division	OTR	Off The Road Tires
CSR	Conti Support Ring	PCB	Printed Curcuit Board
СТ	ContiTech Division	PLT	Passenger & Light Truck Tires Division
cv	Commercial Vehicle	PT	Powertrain Division
СУТ	Commercial Vehicle Tires Division	PWM	Pulse Width Modulation
CVaT	Continuous Variable Transmission	RV	Recreational Vehicle
ECU	Electronic control unit	SSR	Self Supporting Runflat Tires
DCT	Double Clutch Transmission	SUV	Sport Utility Vehicle
EBS	Electronic Brake System	TCS	Traction Control System
ESC	Electronic Stability Control	TPMS	Tire Pressure Monitoring System
HEV	Hybrid Electric Vehicle		
НМІ	Human Maschine Interface		
HVAC	Heating, Ventilation and Air Conditioning		



Т

### **Contact Data & Financial Calender**

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#### Financial Calender 2011 Annual Shareholders' Meeting Q1, Financial Report

HY, Financial Report

9M, Financial Report

2012

Annual Financial Press Conference

February 2012

November 3, 2011

April 28, 2011

May 5, 2011

July 29, 2011

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