



Capital Market Days 2020

Tires: Our Responsibility

Sustainability: A Key Differentiator for Our Future Success

VISION
2030

Ticker: CON
ADR-Ticker: CTTAY
<http://www.continental-ir.com>

Claus Petschick, Head of Sustainability Tires
Dr. Patricia Egede, Sustainability Reporting and Analysis Manager
December 14, 2020

Sustainability at Tires

A Key Differentiator for Our Future Success

Transformation to a sustainable future

We will be the **most progressive** tire company in terms of environmental and social responsibility.

VISION
2030

We have a **passion to win.**



We understand tire business as **people** business.



We take care of the **environment.**



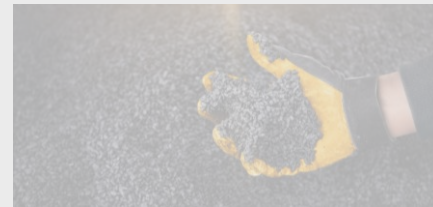
Sustainability at Tires

Our Eight Strategic Fields Cover all Four Phases of the Value Chain



Material Sourcing

Our Ambition: Sustainable Materials Sourced Fairly



Top Achievements

Improve Existing Materials or Develop New Materials

Cokoon

- › Revolutionizing textile dipping with open-source approach

Taraxagum

- › Creating second source of natural rubber using dandelion; in production since 2019



Gain Full Transparency of Our Supply Chains

Cooperation with GIZ

- › Improves livelihoods of rubber tree farmers in Indonesia



Rubberway

- › Smartphone app to track supply chain all the way to farmers to increase transparency

Targets

2030:

60% sustainable materials in flagship products

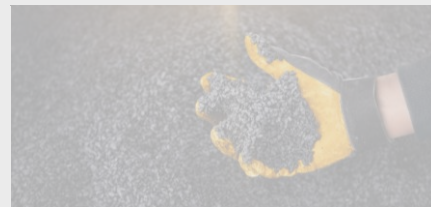
2050:

100% sustainable materials

100% carbon-neutral supply chain

Operations

Our Ambition: Highly Energy and Resource Efficient Operations

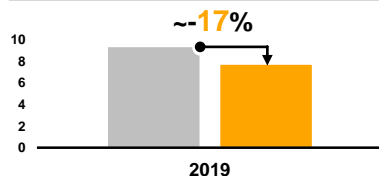


Top Achievements

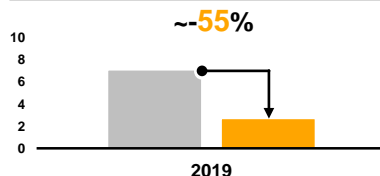
Reduction of Input Resources and Output Flows

Industry Benchmark

Energy usage per output [GJ/t]



Water usage per output [m³/t]



¹ Comparing to World Business Council for Sustainable Development (average value of 11 leading tire companies).

Reduction of Associated Environmental Impacts

- › Use of energy attribute certificates starting 2020 leading to carbon neutral electricity supply

RE 100

Member of the RE100 initiative that fosters the use of renewable energy

Targets

2025:

0% coal and fuel oil usage for onsite steam production

2030:

20% waste, water and energy reduction

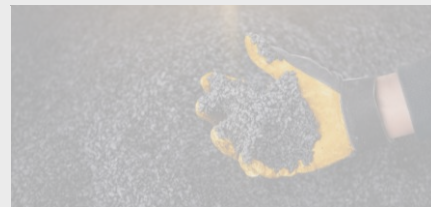
95% waste recycling rate

2040:

100% carbon-neutral production

Use Phase

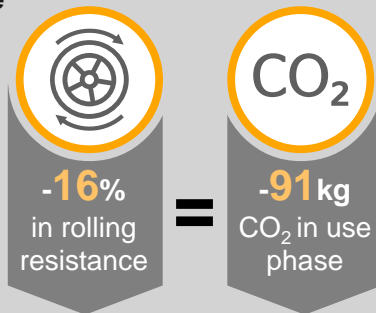
Our Ambition: Safe, Energy Efficient and Long-lasting Products



Top Achievements

A+ Rolling Resistance Tire

- › Ultra low rolling resistance tires for specific OEM needs
- › Exceeding Label Class A requirements



Carbon Neutral Business with Emission-Free Mobility

- › Implemented by 2022 – from raw material to end of life
- › Neutralization by emission removals
- › Our answer to customer requirements on carbon neutrality
- › Strong support for future business in fastest growing segment

Targets

2022:

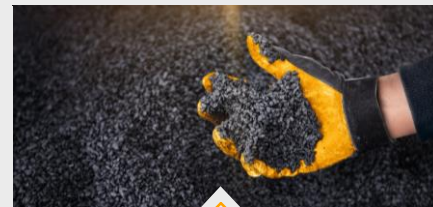
Carbon-neutral allocated business for zero tail pipe emission vehicles

2025:

Trendsetting product roadmap for truck tires:
Enabling OEMs to stay on course to meet EU regulation requirements (VECTO)

End of Use

Our Ambition: 100% Renewed and Recycled Tires



Top Achievements

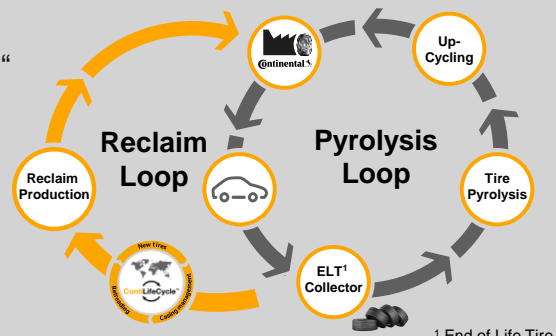
Renewing: ContiLifeCycle Truck Tires

- › Satisfying diverse customer needs
- › Growing and profitable business
- › Assessing extension to Passenger Car & Light Truck until end of 2021



Recycling

- › "Cradle to grave" concept for rubber powder
- › Innovative technologies
- › 100% reuse of materials



Targets

2030:

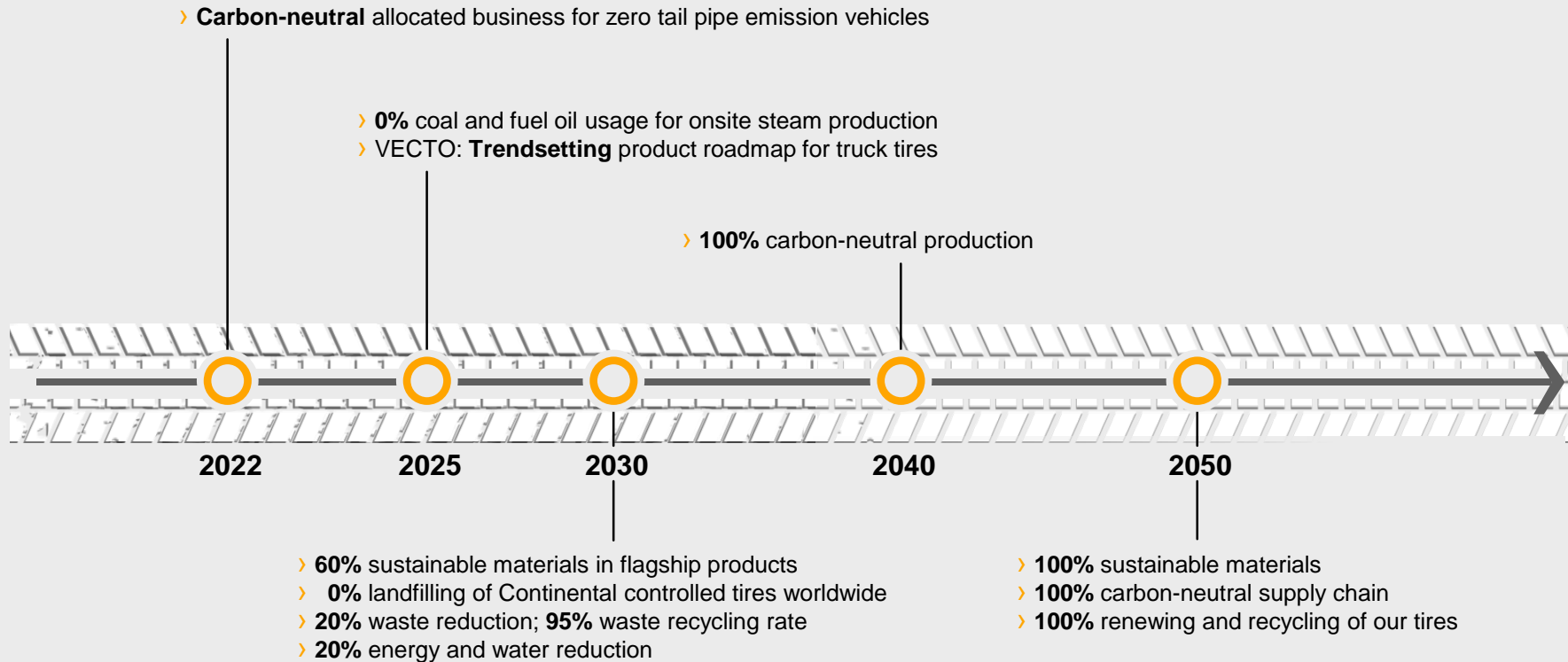
0% landfilling of Continental controlled tires worldwide

2050:

100% renewing and recycling of our tires

Sustainability at Tires

Defined Steps of Our Journey – More to Come



Sustainability at Tires

A Key Differentiator for Our Future Success

We will be the **most progressive** tire company in terms of environmental and social responsibility.



Our Proof Points



Material Sourcing

- › Sustainable materials sourced fairly



Operations

- › Highly energy and resource efficient operations



Use Phase

- › Safe, energy efficient and long-lasting products



End of Use

- › 100% renewed and recycled tires

Driving profitable growth through sustainable solutions along the entire value chain.

Sustainability at Tires

Links to Further Insights about Projects and Engagements



Please click on the
logos for more
Information.



Disclaimer

- › This presentation has been prepared by Continental Aktiengesellschaft solely in connection for the Capital Market Days in December 2020, and the subsequent analyst and investor meetings. It has not been independently verified. It does not constitute an offer, invitation or recommendation to purchase or subscribe for any shares or other securities issued or to be issued by Continental AG or any subsidiary and neither shall any part of it form the basis of, or be relied upon in connection with, any contract or commitment concerning the purchase or sale of such shares or other securities whatsoever.
- › Neither Continental Aktiengesellschaft nor any of its affiliates, advisors or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss that may arise from any use of this presentation or its contents or otherwise arising in connection with this presentation.
- › This presentation includes assumptions, estimates, forecasts and other forward-looking statements, including statements about our beliefs and expectations regarding future developments as well as their effect on the results of Continental. These statements are based on plans, estimates and projections as they are currently available to the management of Continental. Therefore, these statements speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events. Furthermore, although the management is of the opinion that these statements, and their underlying beliefs and expectations, are realistic as of the date they are made, no assurance can be given that the expected developments and effects will actually occur. Many factors may cause the actual development to be materially different from the expectations expressed here. Such factors include, for example and without limitation, changes in general economic and business conditions, fluctuations in currency exchange rates or interest rates, the introduction of competing products, the lack of acceptance for new products or services and changes in business strategy.
- › All statements with regard to markets or market position(s) of Continental or any of its competitors are estimates of Continental based on data available to Continental. Such data are neither comprehensive nor independently verified. Consequently, the data used are not adequate for and the statements based on such data are not meant to be an accurate or proper definition of regional and/or product markets or market shares of Continental and any of the participants in any market.

Continental



The Future in Motion