

# Corporate Governance Presentation November 2023

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**Investor Relations** 

# Agenda

1	Corporate Bodies
2	Supervisory Board, Executive Board
3	Remuneration System
4	Diversity at Continental
5	Compliance
6	Sustainability at a glance
7	Cyber Security
8	Auditing
9	Annual Shareholders' Meeting

Public <sup>2</sup>

# **Two-Tier Board System – Corporate Bodies**

#### Corporate bodies of the company

Chairman's Committee

**Nomination Committee** 

Mediation Committee

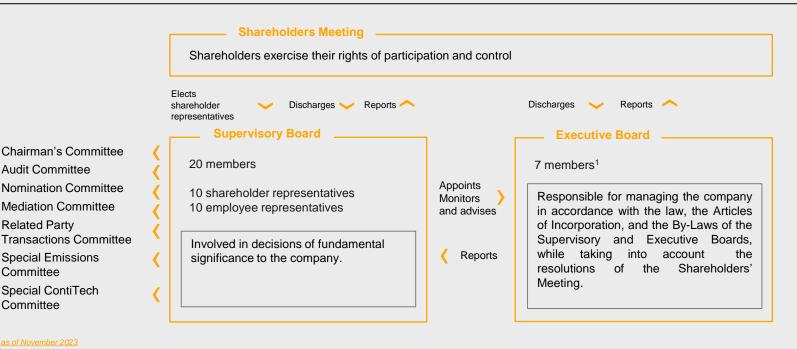
Special Emissions

Special ContiTech Committee

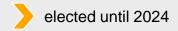
**Audit Committee** 

Related Party

Committee



1 Status as of November 2023



#### Shareholder representatives

**Prof. Dr.-Ing. Wolfgang Reitzle**Chairman of the Supervisory Board
Born 1949, German
Elected since 2009



#### **Employee representatives**

Christiane Benner, Deputy Chairwoman of the Supervisory Board Born 1968, German Elected since 2018



**Dorothea von Boxberg**, born 1974, elected since 2022

Stefan E. Buchner, born 1960, elected since 2022

**Dr. Gunter Dunkel**, born 1953, elected since 2009

Satish Khatu, born 1952, elected since 2019

Isabel Corinna Knauf, born 1972, elected since 2019

Sabine Neuß, born 1968, elected since 2014

Prof. Dr. Rolf Nonnenmacher, born 1954, elected since 2014

Klaus Rosenfeld, born 1966, elected since 2009

Georg F. W. Schaeffler, born 1964, elected since 2009

Hasan Allak, born 1970, elected since 2019

Francesco Grioli, born 1972, elected since 2018

Michael Iglhaut, born 1964, elected since 2006

Carmen Löffler, born 1972, elected since 2021

Dirk Nordmann, born 1960, elected since 2004

Lorenz Pfau, born 1961, elected since 2019

Jörg Schönfelder, born 1966, elected since 2004

Stefan Scholz, born 1965, elected since 2015

Elke Volkmann, born 1959, elected since 2014

### **Key Facts**

#### 20 board members

20% Age

55%

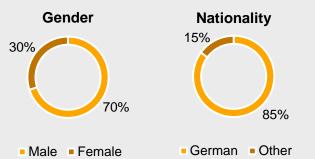
<55 **55-65 55-65** 

25%



10 shareholder representatives

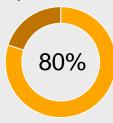
10 employee representatives



#### Supervisory board tenure



# Independence of shareholder representatives<sup>1</sup>



1 Independence from controlling shareholder pursuant to German Corporate Governance Code (GCGC).

# **Supervisory Board (SB)**

### Nomination process for shareholder representatives

**Objectives for Supervisory** 

Diversity goals

Nomination/Flection

Profile of skills and expertise

- Internationality
- Industry experience
- Financial experience
- Corporate Governance & Board experience
- Sustainability expertise
- Organizational & Personnel development

Competence profile in accordance with recommendation C1 GCGC.

Each competence area should be covered by at least one board member.

Specified targets

- The number of members who have the required international experience should at a minimum remain constant.
- An appropriate number of members with industry experience should be maintained
- An appropriate number of members on the shareholder side whom it deems to be independent in accordance with the German Corporate Governance Code.
- At least five shareholder representatives should be independent of the controlling shareholder, the IHO Group, headquartered in Herzogenaurach, Germany

§96 (2) AktG.

In general composition of at least



30% women 30% men

Supervisory Board specifies targets for its composition

Nomination Committee examines potential candidates



Results are presented to all members of the Supervisory Board



Supervisory Board submits a proposal to the shareholders at the Annual General Meeting 20

members total

including:

10

shareholder representatives



Remaining 10 members: **Employee Representatives** 

Chairperson

is one of the shareholders. representatives

### Overview of shareholder representatives

Position				Fields of Competence					Diversity criteria							
Name	Initial Election	End of term	Member of Supervisory Board for >12 years?	Financial experience	Corporate Governance and board experience	Sustainability expertise	Organizational and personnel development	Internationality	Internationality with regard to Asian markets	Industry experience	Age	Gender	Nationality	Independence in the meaning of C.7 (2) GCCG	Independence in the meaning of C.9 GCCG	Link to CV
Prof. Dr. Wolfgang Reitzle (Chair)	2009	2024	yes								74	m	GER			<u>Link</u>
Dorothea von Boxberg	2022	2024	no								49	f	GER			<u>Link</u>
Stefan E. Buchner	2022	2024	no								63	m	GER			<u>Link</u>
Dr. Gunter Dunkel	2009	2024	yes								70	m	AUT			<u>Link</u>
Satish Khatu	2019	2024	no								71	m	USA			<u>Link</u>
Isabel Corinna Knauf	2019	2024	no								51	f	GER			<u>Link</u>
Sabine Neuß	2014	2024	no								55	f	GER			<u>Link</u>
Prof. Dr. Rolf Nonnenmacher	2014	2024	no								69	m	GER			<u>Link</u>
Klaus Rosenfeld	2009	2024	yes								57	m	GER			<u>Link</u>
Georg F. W. Schaeffler	2009	2024	yes								59	m	GER			<u>Link</u>

# Overview of employee representatives

Position				Fields of Competence						Diversity criteria						
Name	Initial Election	End of term	Member of Supervisory Board for >12 years?	Financial experience	Corporate Governance and board experience	Sustainability expertise	Organizational and personnel development	Internationality	Internationality with regard to Asian markets	Industry experience	Age	Gender	Nationality	Independence in the meaning of C.7 (2) GCCG	Independence in the meaning of C.9 GCCG	Link to CV
Christiane Benner (Deputy Chair)	2018	2024	no								55	f	GER	n.a.	n.a.	<u>Link</u>
Hasan Allak	2019	2024	no								53	m	GER	n.a.	n.a.	<u>Link</u>
Francesco Grioll	2018	2024	no								51	m	ITA	n.a.	n.a.	<u>Link</u>
Michael Iglhaut	2006	2024	yes								59	m	GER	n.a.	n.a.	<u>Link</u>
Carmen Löffler	2021	2024	no								51	f	GER	n.a.	n.a.	<u>Link</u>
Dirk Nordmann	2004	2024	yes								63	m	GER	n.a.	n.a.	<u>Link</u>
Lorenz Pfau	2019	2024	no								62	m	GER	n.a.	n.a.	<u>Link</u>
Jörg Schönfelder	2004	2024	yes								57	m	GER	n.a.	n.a.	<u>Link</u>
Stefan Scholz	2015	2024	no								58	m	GER	n.a.	n.a.	<u>Link</u>
Elke Volkmann	2014	2024	no								64	f	GER	n.a.	n.a.	<u>Link</u>

### Committees with decision-making powers

Only decision-making committees are listed in this table.

All committees report to the plenary session on a regular basis.

Chairman's Committee Nomination Committee Audit Committee Mediation Committee Committee for Related Party Transactions Prof. Dr. Wolfgang Reitzle Prof. Dr. Rolf Prof. Dr. Wolfgang Reitzle Prof. Dr. Wolfgang Reitzle Prof. Dr. Wolfgang Reitzle (Chairman) Nonnenmacher (Chairman) (Chairman) (Chairman) Members Christiane Benner (Chairman) Isabel Corinna Knauf Christiane Benner Prof. Dr. Rolf Nonnenmacher Georg F. W. Schaeffler Francesco Grioli Georg F. W. Schaeffler Prof. Dr. Rolf Nonnenmacher Further members to be Jörg Schönfelder Georg F. W. Schaeffler Jörg Schönfelder elected if necessary Michael Idhaut Dirk Nordmann Klaus Rosenfeld Georg F. W. Schaeffler Deals with transactions between Key responsibilities are preparing The Audit Committee's primarily Responsible for nominating In accordance with Section 31 the appointment of Executive deals with the audit of the suitable candidates for the (3) Sentence 1 MitbestG, the Continental AG and a related Board members and concluding, accounts, the monitoring of the Supervisory Board to propose to Mediation Committee becomes person, where these transactions terminating and amending their accounting process and the Annual Shareholders' active only if the first round of require the prior consent of employment contracts and other effectiveness of the internal Meeting for election. voting on a proposal to appoint a Continental AG's Supervisory agreements with them. member of the Executive Board accordance with control system, the Board in In addition, the committee must management system and the or to remove a member by Sections 111a and 111b AktG. However, the plenum of the propose targets for the internal audit system, the audit of consent does not achieve the Transactions in this case require Supervisory Board alone is Supervisory Board's composition financial statements legally required two-thirds the prior consent of the responsible for establishing the and profile of skills and expertise (including sustainability reporting majority. Supervisory Board. and review both regularly. total remuneration of the and examination thereof) and Executive Board members. compliance.

**Shareholder Representative** 

**Employee Representative** 

# Attendance at board meetings 2022

	Attendance				
Supervisory Board Member	Number of meetings	Attendance in %			
Prof. Dr. Wolfgang Reitzle (Chairman)	7/7	100			
Dorothea von Boxberg (since April 29, 2022)	4/5	80			
Stefan Buchner	7/7	100			
Dr. Gunter Dunkel	7/7	100			
Satish Khatu	6/7	85,71			
Isabel Corinna Knauf	7/7	100			
Sabine Neuß	7/7	100			
Prof. Dr. Rolf Nonnenmacher	6/7	85,71			
Klaus Rosenfeld	7/7	100			
Georg F. W. Schaeffler	7/7	100			
Schaeffler-Thumann, ME. (until April 29, 2022)	2/2	100			

	Attendance				
Supervisory Board Member	Number of meetings	Attendance in %			
Christiane Benner	7/7	100			
Hasan Allak	6/7	85,71			
Francesco Grioli	7/7	100			
Michael Iglhaut	7/7	100			
Carmen Löffler	7/7	100			
Dirk Nordmann	7/7	100			
Lorenz Pfau	7/7	100			
Jörg Schönfelder	7/7	100			
Stefan Scholz	7/7	100			
Elke Volkmann	7/7	100			

7 Meetings in total 97,01% Overall attendance

### Attendance at committee meetings in 2022

Chairman's Committee Member	Number of meetings	Attendance in %
Prof. Dr. Wolfgang Reitzle (Chairman)	2/2	100
Christiane Benner	2/2	100
Georg F. W. Schaeffler	2/2	100
Jörg Schönfelder	2/2	100

Audit Committee Member	Number of meetings	Attendance in %
Prof. Dr. Rolf Nonnenmacher (Chairman)	4/4	100
Francesco Grioli	3/4	75
Michael Iglhaut	4/4	100
Dirk Nordmann	4/4	100
Klaus Rosenfeld	4/4	100
Georg F. W. Schaeffler	4/4	100

Special Emissions Committee Member	Number of meetings	Attendance in %
Prof. Dr. Wolfgang Reitzle (Chairman)	2/2	100
Dirk Nordmann	2/2	100
Georg F. W. Schaeffler	1/2	50

The Mediation Committee as well as the Committee for Transactions with Related Persons (§ 111b (1) in conj. with §107 (3) sent. 4-6 Stock Corporation Act) were not required to convene for meetings.



There are no other decision-making committees.

93,06% Overall attendance

### **Executive Board**



Group Communications and Public Affairs, Group Strategy, Contract Manufacturing, Market China

First appointed: August 2009 Appointed until: March 2029



Group Finance and Controlling, Group Information Technology

First appointed: December 2021 Appointed until: December 2024



Group Human Relations, Group Sustainability, Director of Labor Relations,

First appointed: October 2014 Appointed until: September 2025

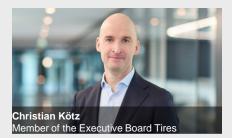


Group Compliance, Group Internal Audit, Group Law and Intellectual Property, Group Quality, CBS and Environment, Group Risks and Controls



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First appointed: May 2023 Appointed until: July 2026



Group Sector Tires Group Purchasing

First appointed: March 2019 Appointed until: April 2027



Group Sector ContiTech

First appointed: June 2021 Appointed until: May 2029



Group Sector Automotive



First appointed: May 2023 Appointed until: April 2026

### **Executive Board**

### Candidate Profile





Candidate profiles must meet a variety of different criteria to be eligible for promotion to the Senior Executive Level, such as:

- Track record of performance
- Multiple career steps and accumulated experience (cross-functional, cross-organizational, international)
- Value-compliant
- Exemplary behavior
- Integrity
- · Rule-compliant behavior



Assessment center based on EB Success Profile (supported by external provider)



Individual development measures tailored to candidates with coaching and networking events

Chairman of supervisory board conducts individual interviews with candidates



Candidates are then presented to the supervisory board for decision

Public <sup>1</sup>

### **Executive Board**

### Appointment and Succession Process

#### Board Talent Conference

- Usually takes place at the beginning of each year
- Short, mid, and longterm measures are defined
- Board Succession plans to align with the goals of Continental

#### **Board Talent Review**

- Usually takes place in September
- Update and review of Board Succession plan measures
- Special Focus dedicated to development of diversity of succession pipeline

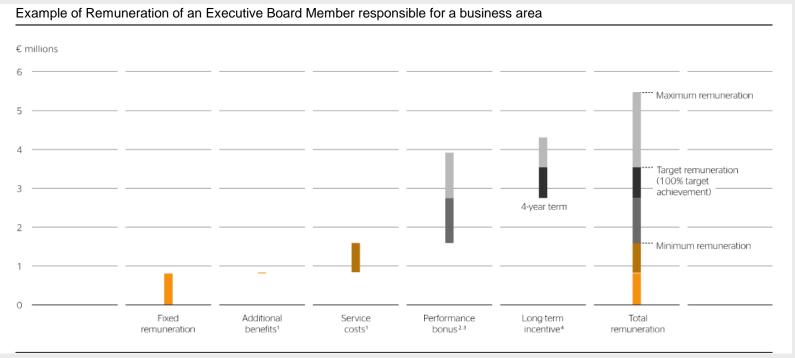
# Presentation to Supervisory Board

- Usually takes place end of September
- Presentation and evaluation of the succession plan based on Continental Goals

For their first appointment, Board members are appointed for 3 years. Afterwards usually extended for additional 5 years.

Public <sup>14</sup>

### Remuneration of an Executive Board Member



<sup>1</sup> Average figur

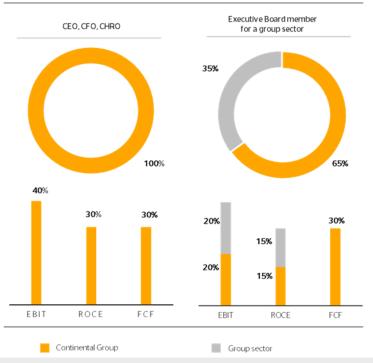
<sup>2</sup> Based on a target amount (here €1.167 million) for 100% achievement of defined EBIT, ROCE and FCF targets as well as a personal contribution factor (PCF) of 1.0. A maximum of 200% of the target bonus can be achieved.

<sup>3</sup> From the net inflow of the performance bonus, shares of Continental AG with a value of 20% of the total gross amount of the performance bonus must be purchased and held for a period of three years.

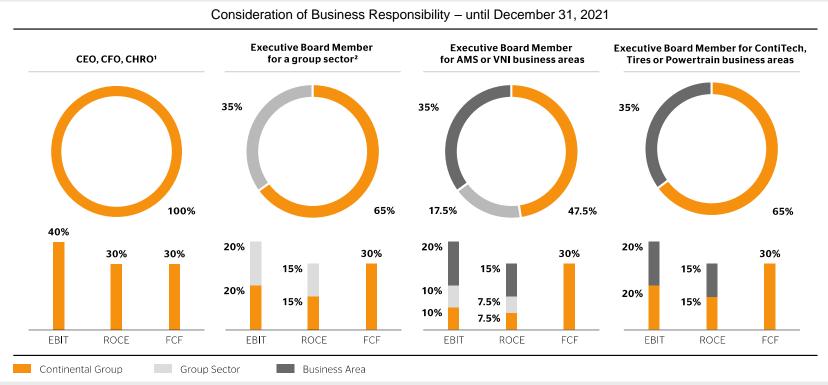
<sup>4</sup> Based on the allotment value (here €783 million), which is converted into virtual shares of Continental AG. The payment amount depends on the relative total shareholder return, the sustainability criteria achieved and the share price before the payment. A maximum of 200% of the allotment value can be achieved.

### Short-Term Incentive (STI)





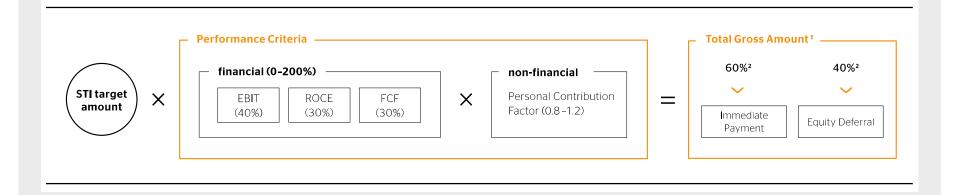
### Short-Term Incentive (STI)



1 For the 2021 STI ("granted" in 2022), the measurement of target achievement for the Executive Board member responsible for Powertrain was also based solely on the Continental Group's key figures due to the spin-off. 2 For the 2021 STI ("granted" in 2022), this weighting was not applied because an Executive Board member with sole responsibility for one group sector was not appointed.

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### Structure of the Performance Bonus (STI)

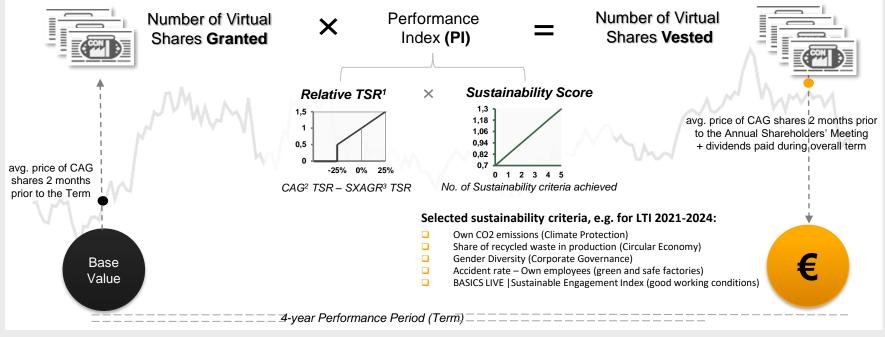


<sup>1</sup> A maximum of 200% of the target amount can be achieved.

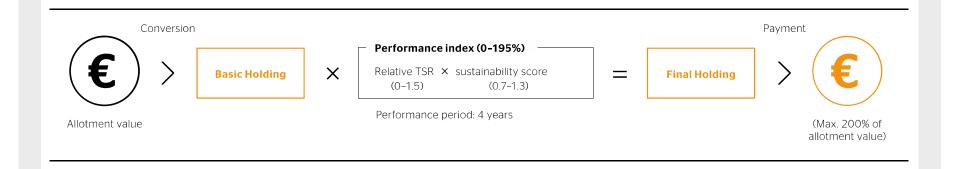
<sup>2</sup> Net amount: from the net inflow of the performance bonus, shares of Continental AG with a value of 20% of the total gross amount of the performance bonus must be purchased and held for a period of three years; the corresponding gross amount was calculated assuming a tax and contribution ratio of 50% flat.

Consideration of TSR and Sustainability for Long-Term Incentive (LTI)

### Adjusted to fulfill the DCGK legal requirements and investor's expectations



Structure of the 2022 Long-Term Incentive (2022-2025 LTI)



# **Diversity at Continental**

### Women's Target Quota - Executive Board and below

pursuant to Section 76 (4) AktG

	Executive Board	First level below Executive Board	Second level below Executive Board
Target Ratio	28.6% is the target quota for women on the Executive Board until July 31, 20221	37% is the target rate for women in the first level below the Executive Board. until December 31, 2026	33%  is the target rate for women in the second level below the Executive Board. until December 31, 2026
Status 31.12.2022	women on the Executive Board of Continental.  From June 1, 2023: 28,57% women on the Executive Board of Continental	35%  women in the first level below the Executive Board of Continental.	30.3% women in the second level below the Executive Board of Continental.

<sup>1</sup> Since August 1, 2022, the minimum participation requirement pursuant to Art. 76 par. 3a German Stock Corporation Act applies; this requirement is met by Continental AG.

# **Diversity at Continental**

### Women's Target Quota and Internationality – Continental Group

- Continental is committed to equal opportunities for all employees, regardless of age, gender, nationality, religion, skin color or sexual orientation
- This attitude is also reflected in our corporate guidelines and in our signing of the German Diversity Charter
- The current focus of its commitment to promote diversity is on internationality and a balanced gender ratio.
- The measures and programs to promote internationality and women in management positions also serve succession planning for the Executive Board, for which the Supervisory and Executive Boards are jointly responsible

25%



by 2025 is our corporate target to increasing share of women management positions.1

~ 43%



of our employees are based outside of Europe.2

30%



by 2030 is our corporate target to increasing share of female executives and senior executives. 1

~ 49%



of the Continental Group's Executives and Senior Executives came from countries other than Germany.1

19.1%



in 2022 is the proportion of women in management positions. 1

~ 75%



of our employees work at locations outside Germany. 2

# **Compliance at Continental**

# Integrity: With Heart and Hand

#### **Objective**

Helping Continental ensure the observance of all applicable laws, internal rules, as well as binding product requirements

#### **Focus Areas**

Business ethics incl. anti-corruption, antitrust, technical compliance, anti-money laundering, as well as data compliance



#### **Integrity Culture**



Fostering an active integrity and ownership culture is at the heart of every activity that Group Compliance engages in.

A state-of-the-art compliance risk assessment ensures that compliance risks are identified and mitigated in a standardized, efficient and costeffective way.

**Compliance Risk Assessment** 



#### **Modern Rules**



Revised policies and procedures ensure a reliable and transparent framework for developing industry leading products and doing business with integrity.

#### **Regional Presence**



More than 100 Compliance Officers and Coordinators in all regions and business sectors are close to our stakeholders providing them with actionable support and practical training.



### **Business Partner Integrity**





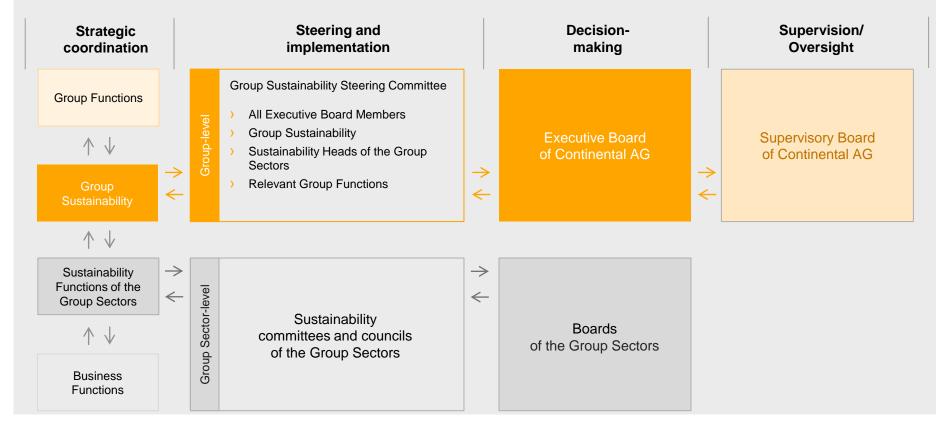
#### **Integrity Hotline**

Group Compliance maintains a worldwide, 24/7 whistleblowing channel, where internal and external individuals can report concerns of noncompliance – also anonymously.

**Public** 

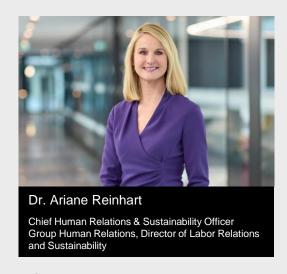
# **Sustainability Management**

### Steering of Sustainability in the Continental Group



# **Sustainability**

### **Burchert Reports**



#### Main medium...

for our sustainability reporting is our Integrated Sustainability Report. This report brings together information, in a modular format, from the company's combined non-financial statement, management report, consolidated financial statements and other sources, as well as additional information.

### Material topics...

of the sustainability strategy, and therefore our sustainability reporting were identified in 2019 based on a survey with more than 1700 stakeholders, as well as additional analyses.

### Our Reporting is based on...

- Accounting Standard Global Reporting Initiative
- UN Global Compact
- UN Sustainable Development Goals
- Task Force on Climate Related Financial Disclosures
- Sustainability Accounting Standards Board

# Continental's Integrated Sustainability Report...



encompasses the same scope of consolidation as for the consolidated financial statements.

# **Sustainability**

### Continental's Sustainability Ambitions

### Providing the framework to turn change into opportunities

#### **Our Key Ambitions**



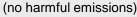
**Carbon Neutrality** 

along our entire value chain



<mark>100</mark>%

**Emission-free mobility & industry** 





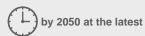
100% c

% Circular Economy



**100**%

0% Responsible Value Chain





and together with our value chain partners





**Good working conditions** 



Green and safe factories



Innovations and digitalization



Benchmark in quality



Safe mobility



Long-term value creation



Sustainable management practices



Corporate citizenship

Of central importance for our ambition are the requirements and speed of transformation of our customers, industries and markets.

Continental

# **Sustainability**

Detailed overview for Continental's ambitions



#### **Carbon Neutrality**

We strive for 100% carbon neutrality along our entire value chain.

#### > Find out more

Significantly limiting the average global warming to below two degrees Celsius is essential for protecting our climate. For this, companies need to operate carbon-neutrally. Continental is aiming for 100% carbon neutrality by 2050 at the latest — with ambitious intermediate targets.



# **Emission-Free Mobility** and Industry

We strive for 100% emission-free mobility and industries.

#### Find out more

100% emission-free driving, emission-free industrial products and factories by 2050 are the main goals of our sustainability ambition. In doing so, we are committed to clean air and a better quality of life for all.



#### **Circular Economy**

We strive for 100% closed resource and product cycles.

#### > Find out more

By 2050 at the latest, Continental plans to close its product and resource cycles and to avoid waste at the end of the product's service life. Circular economy will be the economic model of the future, because waste is just material in the wrong place.



#### **Responsible Value Chain**

We strive for 100% responsible sourcing and business partnerships.

#### Find out more

By 2050, the Continental value chain is to be designed based on responsible sourcing and business partnerships. For Continental, responsibility along the value chain means that each partner creates ecological, economic and social value for society.

# **Cyber Security**

### General information

### Our goal...

is to prevent attacks or unintentional activities that violate the confidentiality, integrity, or availability of data. Attacks and unintentional activities include both theft and manipulation or sabotage of data.





### Cyber Security Management...

at Continental is based on the industry standards of the ISO 27001 standard for information security. A corporate cybersecurity policy and a specific supplementary policy for non-office areas define the guidelines and several manuals and standards govern the design and implementation of specific topics.

#### Preventive checks...

include the secure configuration of hardware and software, controlled access to devices and identities based on necessary knowledge, software updates, vulnerability management, defense against malware, and user education.

#### Detective checks...

are, for example, the collection and examination of data, processing of incidents, measurement of external risk potential, as well as site checks, service checks and penetration tests.

### Responsive checks...

are, for example, incident handling and protective system changes and emergency management.

# **Auditing**

### **General Information**

Auditor for FY 2022

PricewaterhouseCoopers GmbH (PwC)

since 2021

Lead auditors

Sven Rosorius and Dr. Arne Jacobi

since 2021 & 2022 respectively

Auditors' Fees

€ millions	2022	2021
Audit of financial statements	5.7	4.3
Other assurance services	0.1	0.0
Tax advisory services	0.0	0.2
Other services provided to the parent company or its subsidiaries	0.2	0.5
Total	6.0	5.0

# **Annual Shareholders' Meeting**



The Annual Shareholders' Meeting took place **on April 27, 2023**, in the form of a virtual meeting without the physical presence of shareholders or their proxy holders. The electronically connected shareholders had the opportunity to exercise their right to speak and information at the meeting by means of video communication.

All agenda items were agreed upon by a range between 89,13% and 99,61%

Further Information can be found on the Continental Investor Relations Page / Annual Shareholders' Meeting

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### **Disclaimer**

- > This presentation has been prepared by Continental Aktiengesellschaft based on the Annual Report 2022, the Integrated Sustainability Report 2022 and the Investor Presentation June 2022 (Fact Book 2021) and was updated in November 2023. It has not been independently verified. It does not constitute an offer, invitation or recommendation to purchase or subscribe for any shares or other securities issued or to be issued by Continental AG or any subsidiary and neither shall any part of it form the basis of, or be relied upon in connection with, any contract or commitment concerning the purchase or sale of such shares or other securities whatsoever
- Neither Continental Aktiengesellschaft nor any of its affiliates, advisors or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss that may arise from any use of this presentation or its contents or otherwise arising in connection with this presentation.
- This presentation includes assumptions, estimates, forecasts and other forward-looking statements, including statements about our beliefs and expectations regarding future developments as well as their effect on the results of Continental. These statements are based on plans, estimates and projections as they are currently available to the management of Continental. Therefore, these statements speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events. Furthermore, although the management is of the opinion that these statements, and their underlying beliefs and expectations, are realistic as of the date they are made, no assurance can be given that the expected developments and effects will actually occur. Many factors may cause the actual development to be materially different from the expectations expressed here. Such factors include, for example and without limitation, changes in general economic and business conditions, fluctuations in currency exchange rates or interest rates, the introduction of competing products, the lack of acceptance for new products or services and changes in business strategy.
- All statements with regard to markets or market position(s) of Continental or any of its competitors are estimates of Continental based on data available to Continental. Such data are neither comprehensive nor independently verified. Consequently, the data used are not adequate for and the statements based on such data are not meant to be an accurate or proper definition of regional and/or product markets or market shares of Continental and any of the participants in any market.

